

Third quarter and first nine months 2014 results

6 November 2014



DISCLAIMER



This presentation may include prospective information on the Group, supplied as information on trends. This data does not represent forecasts within the meaning of European Regulation 809/2004 of 29 April 2004 (chapter 1, article 2, § 10).

This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. Therefore, these assumptions are by nature subject to random factors that could cause actual results to differ from projections.

Likewise, the financial statements are based on estimates, particularly in calculating market value and asset depreciation.

Readers must take all these risk factors and uncertainties into consideration before making their own judgement.

The figures presented for the nine-month period ending 30 September 2014 have been prepared in accordance with IFRS as adopted in the European Union and applicable at that date. This financial information does not constitute a set of financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting" and it has not been audited.

Note:

The **Crédit Agricole Group** scope of consolidation comprises: the Regional Banks, the Local Banks and Crédit Agricole S.A. and their subsidiaries. This is the scope of consolidation used by the French and European regulatory authorities to assess the Group's liquidity and solvency.

Crédit Agricole S.A. is the listed entity. It owns ~25% of the Regional Banks and the subsidiaries of its business lines (French retail banking, International retail banking, Savings management and Insurance, Specialised financial services, and Corporate and investment banking).



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Q3-14: KEY MESSAGES



Strength of the Group financial structure confirmed

Q3-14 results Crédit Agricole Group: +€1,463m, +2.1% YoY in Q3

Net income Group share Crédit Agricole S.A.: +€758m, +4.1% YoY in Q3

Earnings up YoY in Q3 in weak economic environment

- Growth of Group NIGS (Crédit Agricole S.A. and 100% of Regional Banks): +2.1% YoY in Q3*
- Credit Agricole S.A. business line revenues resilient YoY in Q3: down 0.9%**, held up by solid performance in International retail banking, Asset management and Corporate and investment banking
- Expenses stable YoY in Q3 and in the first 9M, as savings generated by the MUST programme offset expenses associated with the transformation plan at LCL
- Continued fall in cost of risk for the business lines: down €121m, with declines of 19.0% YoY and of 5.9%
 QoQ in Q3, particularly in French retail banking and in the financing businesses

Solvency ratios further reinforced in Q3-14

- Crédit Agricole Group fully-loaded CET1 ratio: up 55 bps QoQ in Q3 to 12.9%, i.e. a rise of 153bps since January 2014
- Crédit Agricole S.A. fully-loaded CET1 ratio : up 20 bps QoQ in Q3 to 10.1% i.e. a rise of 160bps since January 2014
- Crédit Agricole successfully passes AQR / Stress Test: no additional capital needed even under the severe stress scenario
 - A buffer of €20.7bn of phased-in CET1 in the adverse scenario in 2016
 - Limited impact of AQR, -18bps of phased-in CET1 at 31 Dec. 2013

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan ** Excl. DVA running and loan hedges



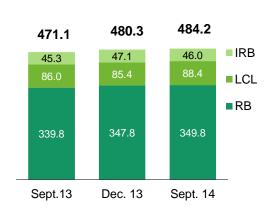
A good level of activity



On-balance sheet deposits +2.8% Sept / Sept

versus +2.3% June / June

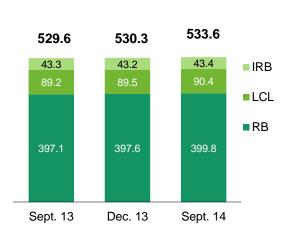
(€bn)



Loans outstanding +0.7% Sept / Sept

versus +0.9% June / June

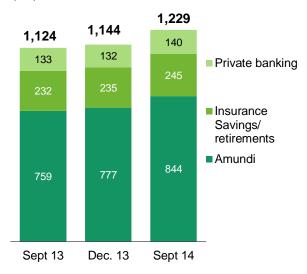
(€bn)



Assets under management +€105bn Sept / Sept

o/w €29.3bn of net new inflows for the first 9 months of 2014

(€bn)





Crédit Agricole S.A. income statement



| En m€ | Q3-14 | Q3-13* | ∆ Q3/Q3* | Δ Q3/Q3* of businesses (**) |
|--|---------|---------|-------------|--|
| Revenues | 4,013 | 3,862 | +4.0% | (0.9%) |
| Operating expenses | (2,764) | (2,762) | +0.0% | +1.0% |
| Gross operating income | 1,249 | 1,100 | +13.9% | (3.5%) |
| Cost of risk | (581) | (632) | (8.0%) | (19.0%) |
| Share of net income of equity-accounted entities | 296 | 305 | (2.7%) | +13.0% |
| Net income on other assets | 3 | (2) | nm | nm |
| Income before tax | 967 | 771 | +25.8% | +6.3% |
| Tax | (94) | (120) | (21.0%) | (14.4%) |
| Net income from discontinued or held-for-sale operations | - | 172 | nm | nm |
| Net income | 873 | 823 | +6.0% | +14.8% |
| Net income Group share | 758 | 728 | +4.1% | +12.3% |
| Cost/income ratio | 68.9% | 71.6% | (2.7 pps) | +1.1 pp |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan



^{**} excl. accounting impacts: DVA running and loan hedges; and excl. disposals of brokers in Q3-13

CRÉDIT AGRICOLE S.A. FIRST 9 MONTHS RESULTS

Crédit Agricole S.A. income statement

| En m€ | 9M-14 | 9M-13* | ∆ 9M/9M* | Δ 9M/9M of businesses *and** |
|--|---------|---------|-------------|------------------------------------|
| Revenues | 11,959 | 11,711 | +2.1% | +0.1% |
| Operating expenses | (8,250) | (8,275) | (0.3%) | (0.1%) |
| Gross operating income | 3,709 | 3,436 | +8.0% | +0.4% |
| Cost of risk | (1,705) | (2,036) | (16.2%) | (17.7%) |
| Share of net income of equity-accounted entities | 385 | 942 | (59.2%) | +10.0% |
| Net income on other assets | 11 | 12 | (13.4%) | nm |
| Income before tax | 2,400 | 2,354 | +2.0% | +10.0% |
| Tax | (448) | (375) | +19.4% | +3.6% |
| Net income from discontinued or held-for-sale operations | 6 | 187 | nm | nm |
| Net income | 1,958 | 2,166 | (9.6%) | +11.6% |
| Net income Group share | 1,643 | 1,893 | (13.2%) | +10.0% |
| Cost/income ratio | 69.0% | 70.7% | (1.7 pp) | (0.1 pp) |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan

^{**} Restated for specific items impacting the business lines in the first 9 months, detailed p.33: DVA running, FVA Day1, loan hedges, share of BES results and disposals of brokers



Improved operating efficiency



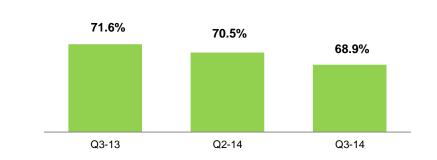
Expenses stable YoY in Q3 taking into account

- LCL transformation project (+€8m)
- Amundi scope effect* (+€7m)

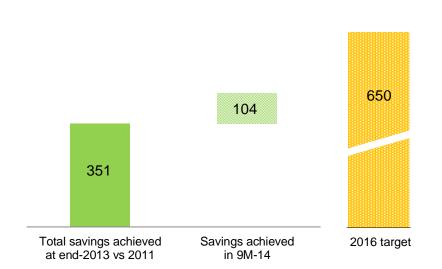
MUST cost-cutting programme

- Savings of €40m achieved in Q3-14
- Savings of €455m since the MUST programme was launched in 2012, including €104m realised in 9M-14

Cost / income ratio



MUST cost-cutting programme (€m)



^{*} Scope effect linked to the integration of new entities: United States, Poland, Amsterdam



Decrease of cost of risk (1/2)



Crédit Agricole Group

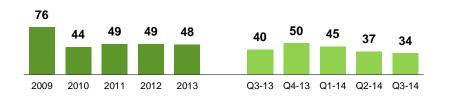
- Cost of risk to outstandings: 34 bps in Q3-14,
 -6 bps YoY
- -3 bps QoQ in Q3

Crédit Agricole S.A.

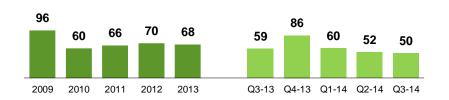
- Cost of risk to outstandings: 50 bps in Q3-14,-9 bps YoY
- Impaired loans coverage ratio: 72.2% at end-September 2014, calculated on the basis of outstandings not netted for available collateral and guarantees

Cost of risk / outstandings (in bps, annualised)

Crédit Agricole Group* (bps)



Crédit Agricole S.A.* (bps)





^{*} Excl. impact of Greece (Emporiki and PSI)

Decrease of cost of risk (2/2)



Cost of risk / outstandings (in bps, annualised)

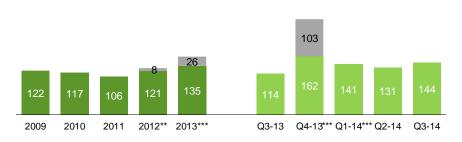




LCL (bps)



International retail banking* (bps)



Additional provision at Cariparma

CACF (bps)



^{*} Restated for equity-accounted entities under proportionate method in 2013





^{*} Excl. impact of Greece (Emporiki and PSI)

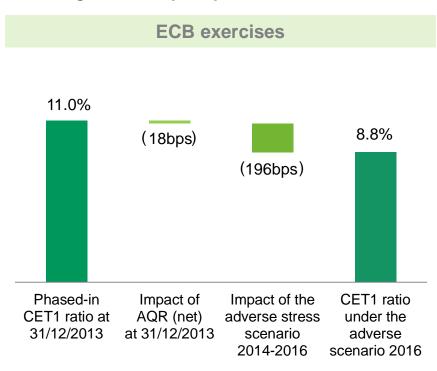
^{**} Additional provision linked to the Bank of Italy audit (€35m booked in Corporate centre in Q4-12)

^{***} Additional provision namely in preparation of AQRs in Italy for €109m booked in Corporate centre in Q4-13 for €90m

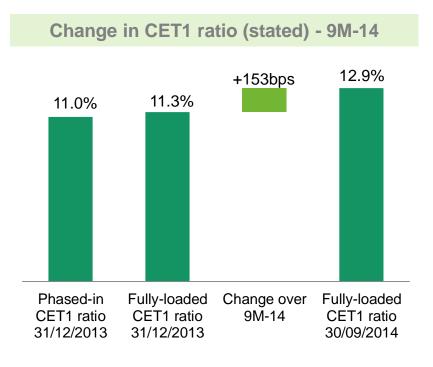
AQR / STRESS TEST

Impacts of the reviews and variation in 9M-14

Crédit Agricole Group scope



- AQR: regulatory impact limited to -18 bps
- Adverse scenario: impact of -196 bps, implying a capital buffer of €20.7bn compared to the required minimum threshold of 5.5%



9M-14: improvement primarily thanks to retained earnings (69 bps)

CONTENT



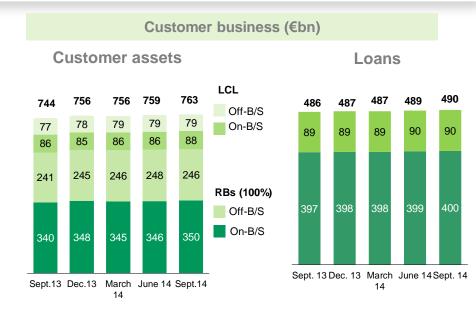
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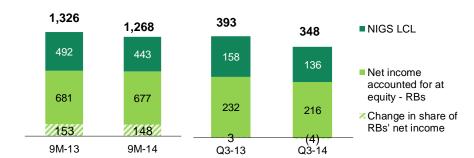
FRENCH RETAIL BANKING

Regional Banks and LCL



- Customer assets: up 2.6% YoY
 - On-balance sheet deposits: up 2.9% YoY
 - including +3.0% on passbook accounts
 - €402bn of on-balance sheet customer assets after centralisation at the Caisse des Dépôts et Consignations
 - Off-balance sheet deposits: up 2.3% YoY, driven by life insurance (outstandings up 4.4%)
- Loans outstanding: up 0.8% YoY
- Loan-to-deposit ratio: 114%, improvement of nearly 1pp vs. end-December 2013*
- Net income Group share French retail banking: +€1,268m in first 9M-14, including +€348m in Q3-14







^{*} Revised methodology for the Regional Banks as from March 2014; Dec. 13 pro forma

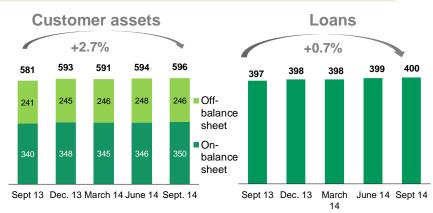
French retail banking - Regional Banks



Business performance

- On-balance sheet deposits: up 3.0% YoY, including passbook accounts up 3.3% (stable QoQ in Q3) and demand deposits up 4.2%
- Off-balance sheet deposits: up 2.2% YoY, including life insurance up 4.3% (up 0.5% QoQ in Q3)
- Loans outstanding: up 0.7% YoY, including home loans up 2.3% (up 0.7% QoQ in Q3)
- Loan-to-deposit ratio*: 115%, an improvement of nearly 1pp compared to end-December 2013*
- Operating income: -0.1% YoY in first 9M, down 4.0% YoY in Q3
 - Revenues: down 4.5% YoY in Q3 compared to a high basis of comparison in Q3-13
 - In Q3-13, positive impact particularly from loan repurchases and early repayments, lower cost of deposits and funding, and higher fee and commission income
 - In Q3-14, intermediation margin adversely affected by persistently low interest rates and by the unfavourable regulatory climate for fee and commission income, particularly in account management
 - Expenses: down 0.5% YoY in Q3
 - Cost of risk: down 49.7% YoY in Q3
 - Impaired loans ratio: 2.5% (same as at 30 Sept. 2013)
 - Coverage ratio (including collective reserves): 105.6% vs. 105.7% at 30/09/13





| €m | Q3-14 | ∆ Q3/Q3 | 9M-14 | ∆ 9M/9M |
|--|---------|---------|---------|---------|
| Revenues | 3,318 | (4.5%) | 10,316 | (2.3%) |
| Operating expenses | (1,896) | (0.5%) | (5,700) | +0.7% |
| Cost of risk | (94) | (49.7%) | (601) | (32.1%) |
| Operating income (100%) | 1,328 | (4.0%) | 4,015 | (0.1%) |
| Cost/income ratio | 57.1% | +2.3pps | 55.3% | +1.7pp |
| Net income accounted for at equity | 216 | (7.1%) | 677 | (0.6%) |
| Change in share of RBs' net income | (4) | nm | 148 | (2.9%) |
| Share of net income of equity – equity accounted entities (~25%) | 212 | (10.0%) | 825 | (1.1%) |



^{*} Revised methodology as from March 2014; Dec. 2013 pro forma: including EIB and CDC funding and CAsa bonds included in unit-linked contracts classified in customer-related funds; and customer loans net of specific reserves

French retail banking - LCL

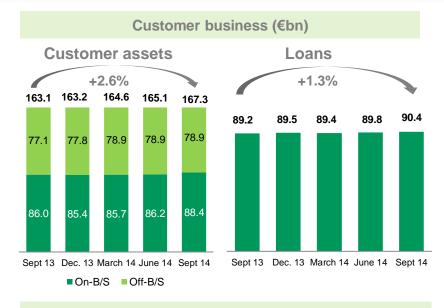


Business performance

- Growth in on-balance sheet deposits: up 2.8% YoY driven by sight deposit accounts (up 8.1%)
- Off-balance sheet deposits: up 2.3% YoY, with a notable rise in life insurance (up 4.7%)
- Growth in loan outstandings: up 1.3% YoY, driven by the increase in home loans (+3.2%) and loans to small business customers (+3.0%)
- Loan-to-deposit ratio: 110%, stable QoQ in Q3

Results

- Revenues: down 2.2% YoY in Q3
 - Fall in interest margin (-4.4%*) due to a high basis in 2013, when fees on loan repurchases and early repayments peaked, and to the continued decline in interest rates
 - Commission and fee income up 1.2%
- Expenses: up 1.4% YoY in Q3 (including expenses for transformation project)
- Cost of risk: down 31.9% YoY in Q3
 - Consistently low cost of risk
 - Impaired loan coverage ratio stable at 2.4%, coverage ratio of 73.6% (including collective reserves)



| €m | Q3-14 | ∆ Q3*/Q3* | 9M-14 | ∆ 9M*/9M* |
|------------------------|-------|-----------|---------|-----------|
| Revenues | 899 | (2.2%) | 2,790 | (2.9%) |
| Operating expenses | (634) | +1.4% | (1,893) | +1.2% |
| Cost of risk | (41) | (31.9%) | (166) | (23.7%) |
| Tax | (81) | +0.2% | (265) | (3.6%) |
| Net income Group share | 136 | (6.1%) | 443 | (9.6%) |
| Cost/income ratio* | 69.1% | +2.5pps | 67.4% | +2.8pps |



^{*} Excluding home purchase savings plans provision

International retail banking - Cariparma



Business performance

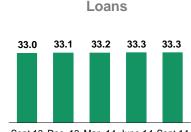
- Continued rise in production in life insurance and mutual funds: customer funds up €3.4bn (+18.2%) YoY
- On-balance sheet deposits: down 1.1% QoQ in Q3, up 1.6% YoY in Q3
- Loans outstanding: up 0.8% YoY, with home loans up 5.1%
- Loan-to-deposit* ratio: 89%
- Branch network transformation continued

Net income Group share: €32m in Q3-14

- Revenues: up 3.7% YoY in Q3
 - Improvement since Q1-13
 - Improvement of margin thanks to fall in average cost of deposits and to investment of liquidity surplus with the Group's other Italian subsidiaries
 - Fee and commissions income still underpinned by off-balance sheet deposits
- Expenses under control: up 2.3% YoY in Q3, down 2.8%
 YoY in first 9M
- Continued improvement in cost/income ratio
- Cost of risk: up 18.2% YoY in Q3, up 8.0% YoY in first 9M
 - Impaired loans ratio: 12.6%, with coverage ratio of 44.2% (including collective reserves)

Customer business (€bn)





Sept 13 Dec. 13 Mar-14 June 14 Sept 14

On-balance sheet

Off-balance sheet

Sept 13 Dec. 13 Mar- 14 June 14 Sept 14

Contribution to Crédit Agricole S.A. results (€m)

| €m | Q3-14 | ∆ Q3/Q3 | 9M-14* | Δ 9M*/9M** |
|------------------------|-------|---------|--------|------------|
| Revenues | 410 | +3.7% | 1,219 | +3.7% |
| Operating expenses | (230) | +2.3% | (691) | (2.8%) |
| Gross operating income | 180 | +5.6% | 527 | +13.7% |
| Cost of risk | (109) | +18.2% | (319) | +8.0% |
| Net income | 43 | +21.0% | 133 | +15.0% |
| Net income Group share | 32 | +26.1% | 96 | +14.6% |
| Cost/income ratio* | 56.1% | (0.8pp) | 56.7% | (3.8pps) |

^{*} Excluding items recognised by Cariparma in its local consolidated financial statements at 31/12/13 after closing of Crédit Agricole S.A. financial statements, i.e. +€80m in revenues, o/w +€92m for revaluation of Bank of Italy shares and -€109m in cost of risk and tax consequences relating to these restatements

Net income for Cariparma Group* and ***: €136m in 9M-14

^{**} After restatement in Q4-12 of additional provisions required by Bank of Italy recorded in the Corporate Centre in Q4-12 and in Cariparma's contribution in Q1-13 (€39m)

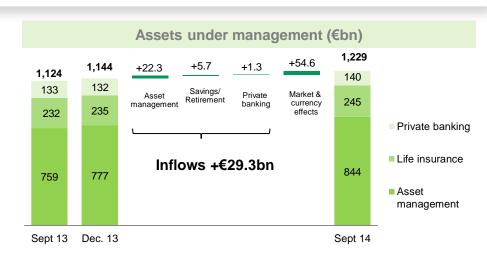
^{***} According to the local perimeter

^{*} Customer loans net of specific reserves

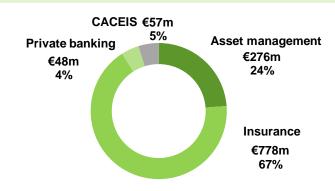
Savings management



- Aggregate assets under management: +€85bn over the first 9 months, with positive net new inflows of €22bn for Amundi and €6bn for insurance
 - Amundi: strong momentum in deposits in nearly all customer segments, driven by international operations and long-term assets
 - Savings/retirement: persistently solid business momentum, particularly in Italy - customer assets up 5.5% YoY
 - Private banking: positive net new inflows owing to business growth and a positive market effect. AUM up 5.7% in the first 9 months to €140bn. Branch office opened in Italy.
 - CACEIS: assets under custody up 6.3% YoY (including favourable market effect) and funds under administration up 5.1% due to drawing in new customers
- Net income Group share: €1,159m in first 9 months (€398m in Q3-14)
 - Amundi: particularly high level of performance-based fees and commissions in Q3-14
 - Insurance: NIGS stable YoY in Q3 and up 1.7% YoY in first 9M
 - Private banking: return to a normal level of results in Q3-14
 - CACEIS: stable since the beginning of the year, interest margin under pressure (liquidity down, impact of low-yield HQLA securities, continued narrowing of spreads)



| Asset servicing (CACEIS) €bn | Sept. 13 | Dec. 13 | Sept. 14 | ∆ Sept/ Sept |
|---------------------------------|----------|---------|----------|-----------------|
| Assets under custody | 2,237 | 2,254 | 2,377 | +6.3% |
| Funds under administration | 1,297 | 1,309 | 1,363 | +5.1% |





Asset management - Amundi



Solid business momentum confirmed

- Inflows of €9.6bn in Q3, boosting inflows in the first 9 months to €22.3bn and AUM to €844bn, a rise of €85bn YoY
- Inflows concentrated on long-term assets: up €25.8bn in the first 9 months, including €8.1bn in Q3, primarily due to fixed-income, index-linked and ETF products
- Inflows driven by international activities and all customer segments
 - Inflows of €14.4bn from international activities (mainly Europe and Asia)
 - Solid level of inflows from institutions (+€12.1bn), third-party distributors (+€7.3bn) and networks abroad (+€3.3bn)
- Net outflows from French branch networks staunched: -€0.2bn excluding money market funds over the first 9 months, with +€0.1bn in Q3

International expansion continued

- Ongoing acquisition* of Bawag Invest, an asset management company backed by a retail banking network in Austria (1.6 million individual customers)
- New entities opened in Thailand and Zurich in Q3-14

Results up sharply YoY in first 9M

- Revenues: up 9.9% YoY in first 9M due to business growth, and up 20.9% YoY in Q3 thanks to a high level of performance-based fees & commissions
- 0 Costs under control: up 2.0% YoY in first 9M excluding new entities**
- Cost/income ratio: 52.9% at end-Sept. 2014, a 2.4 pps improvement
- Net income Group share: up 18.3% YoY in first 9M including increase of ownership interest from 73.6 to 78.6% in Q2-14

Assets under management (€bn) +8.6% 844 777 759 13% equities 13% 13% +13.5 +7.3 +3.3 (1.8)+44.5 Institut. & Networks Market & cash Corps* abroad 19% 18% Currency effects bonds Third party Networks distributors France specialised Inflows: +€22.3bn diversified o/w €9.6bn in Q3 4% 89 quaranteed

Sept 13 Dec. 13

Sept 14

structured

| €m | Q3-14 | ∆ Q3/Q3 | 9M-14 | △ 9M/9M |
|------------------------|-------|----------|-------|----------|
| Revenues | 420 | +20.9% | 1,159 | +9.9% |
| Operating expenses | (209) | +6.8%* | (613) | +5.1%** |
| Gross operating income | 211 | +39.1% | 546 | +15.7% |
| Net income | 138 | +38.7% | 358 | +12.7% |
| Net income Group share | 109 | +49.0% | 276 | +18.3% |
| Cost/income ratio | 49.7% | (6.6pps) | 52.9% | (2.4pps) |



^{*} Including employee savings management

^{*} Subject to approval from relevant authorities

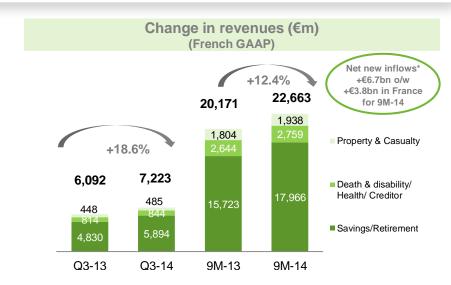
^{* *} USA (Smith Breeden), Poland and Amsterdam

^{* +3.6%} excluding new entities ** +2.0% excluding new entities

Insurance



- Savings / retirement: solid business growth, particularly in international activities
 - France: growth of 6.5% YoY in Q3 on an already high basis of comparison in 2013
 - International: growth of 77.1% YoY in Q3, with a remarkable increase in Italy (+109.1% YoY in Q3,+78.3% YoY in first 9M for CA Vita, compared with market growth of 33% over the first 8 months to end-August – source: IAMA)
 - Funds under management: up 5.5% year-on-year to €245.1bn at end-September 2014 including 18.9% in UL contracts (+0.7pp YoY)
- Death & Disability/Health/Creditor: up 3.7% YoY in Q3
 - Death & Disability/Health: up 5.3% YoY in Q3
 - Creditor: up 2.3% YoY in Q3, driven by continued growth in home loan insurance
- Property & casualty: persistently strong growth in premium income
 - France: up 8.1% YoY in Q3
 - Combined ratio** under control at 95.6% despite repeated weatherrelated events since the beginning of the year
- Net income Group share: €250m in Q3-14
 - Revenues: stable 9M/9M; in Q3-14, volatility notably due to less realised gains on the portfolio
 - Operating expenses including development costs for group insurance: up 1.6% YoY in Q3 excluding turnover-related tax
 - Net income Group share stable YoY in Q3



| €m | Q3-14 | ∆ Q3/Q3 | 9M-14 | △ 9M/9M |
|------------------------|-------|---------|-------|---------|
| Revenues | 476 | (8.3%) | 1,580 | +0.2% |
| Operating expenses | (153) | +8.5% | (456) | +6.4% |
| Income before tax | 323 | (14.8%) | 1,124 | (2.2%) |
| Net income Group share | 250 | (0.6%) | 778 | +1.6% |
| Cost/income ratio | 32.1% | +5.0pps | 28.9% | +1.7pp |

^{*} Savings/Retirement and Death & Disability

^{**} Claims + operating expenses / premium income, net of reinsurance – Pacifica scope



Specialised financial services



- Consumer finance: managed loan book stabilised and self-funding ratio rose by 9pps YoY in first 9M to 58.5%
 - Managed loan book: €68.7bn, stable since the beginning of the year excluding loans sold, benefiting from the increase in outstandings of the car finance partnerships, notably in China
 - Continued diversification in sources of funds: deposits in Germany (European Passport) up 31.2% QoQ in Q3 to over €690m; €750m in EMTN issues carried out by FGAC in Q3-14
- CAL&F: Continued downtrend in lease finance outstandings in France and 2.3% rise YoY internationally; factored receivables up 8.0% YoY in Q3
- Net income Group share: €75m, up 17.5% YoY in Q3 owing to the recovery at Agos and to solid performances by the car finance partnerships
 - ⇒ Revenues remained under pressure at CACF(-14.0% YoY in Q3) due to strengthening of liquidity requirements and to the fall in consolidated outstandings (-10.4% YoY following the disposals in Q4-13). CAL&F revenues down 1.2% YoY in Q3
 - Costs under control: down 7.7% YoY in Q3 for CACF (savings on collection costs and implementation of MUST); down 2.5% YoY in Q3 for CAL&F:
 - Cost of risk down 26.0% YoY in Q3 for CACF, stable for CAL&F
 - Cost of risk Agos-Ducato: €125m in Q3-14 (down 38.6% YoY in Q3). Impaired loans ratio: 13.6%; coverage ratio (including collective reserves): 98.7%
 - Share of income from equity-accounted entities: up 28.8% YoY in Q3 driven by the car finance partnerships

CACF consumer finance managed loan book * - gross (€bn)



^{* 37.3%} in France, 33.5% In Italy and 29.2% in other countries

| €m | Q3-14 | Δ Q3/Q3 | 9M-14 | ∆ 9M/9M |
|---|-------|---------|-------|---------|
| Revenues | 648 | (11.8%) | 2,012 | (8.1%) |
| Operating expenses | (333) | (6.6%) | (997) | (5.1%) |
| Cost of risk | (252) | (24.2%) | (795) | (28.5%) |
| Share of net income of equity- accounted entities | 39 | +28.8% | 107 | +16.2% |
| Tax | (10) | (65.1%) | (58) | +1.2% |
| Net income from disc. or held- for-sale operations | - | nm | (9) | nm |
| Net income Group share | 75 | +17.5% | 233 | +78.6% |
| Cost income ratio | 51.5% | +2.9pps | 49.6% | +1.6pp |

^{* 2013} restated for reclassification of CACF Nordic entities under IFRS5 and for the application of IFRS 11 to car finance partnerships



^{**} Effective removal in Q2-14 of outstanding of Nordic entities sold (€0.4bn)

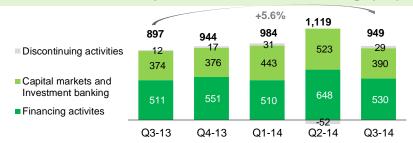
Corporate and Investment Banking - Revenues



Growth in CIB revenues: up 5.6% YoY in Q3

- Capital markets and investment banking: up 4.0%* YoY in Q3
 - Fixed Income (up 6.9% YoY in Q3): revenue growth mainly driven by good performance in treasury and a slight increase in the credit activity, offsetting weak performance in other segments due to low activity in August
 - Investment banking: down 16.7% YoY in Q3 and up 10.5% 9M/9M**
 - Market risk held at low level
 - VaR at 30/09/14: €5m; average VaR: €6m over the quarter
- Financing activities: up 3.8%* YoY in Q3
 - Commercial banking: revenues up 2.2% YoY in Q3 owing to the increase in the interest margin and growing liquidity consumption, particularly in Trade Finance
 - Structured finance: good overall performance in Q3 (up 5.0% YoY), driven by Acquisition Finance and Aircraft & Rail, with higher fees and commissions

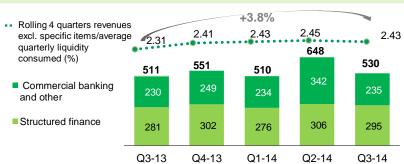
Revenues from Corporate and Investment Banking* (€m)



Revenues from Capital markets and Investment banking* (€m)



Financing activities Revenues* (€m) and liquidity consumption



NB: 2013 figures restated to reflect application of IFRS11 to UBAF and an analytical reclassification of some activities from Commercial banking to Structured finance activities

^{*} Restated for loan hedges, DVA running, FVA Day 1 and evolution in the CVA/DVA methodology (Q2-14), adjustment of CVA parameters (Q4-13)

^{** 9}M-13 excluding revenues from brokerage (CLSA New York and Tokyo) reclassified under IFRS 5 in Q3-13

Corporate and Investment Banking - Results



Expenses under control

- ⇒ At constant exchange rate, expenses remained stable (+0.2% YoY in Q3)
- Cost income ratio* down (60.9% in Q3-14 compared to 63.3% in Q3-13)
- Low cost of risk: net charge of €65m compared to €127m in Q3-13
 - Non-material specific provision booked for a limited number of deals
- Equity affiliates: good results of Banque Saudi Fransi in Q3-14
- Net income Group share
 - As a reminder: impact of brokers in Q3-13 (+€161m) including the disposal of CLSA and the planned disposal for the 50% stake in the Newedge Group



| €m | Q3-14 | ∆ Q3/Q3 | 9M-14 | ∆ 9M/9M |
|--|-----------------|----------------|---------------------|----------------|
| Revenues | 941 | +10.6% | 2,854 | +1.6% |
| - o/w DVA running - o/w FVA Day 1 and evolution in the CVA/DVA methodology - o/w loan hedges | (28) 0 20 | nm nm nm | (66) (153) 21 | nm nm nm |
| Revenues restated* | 949 | +5.6% | 3,052 | +6.0% |
| Operating expenses | (578) | +1.6% | (1,701) | (0.8%) |
| Cost of risk | (65) | (48.9%) | (170) | (50.1%) |
| Share of net income of equity- accounted entities | 50 | +50.1% | 136 | +27.1% |
| Net income Group share | 241 | (8.6%) | 787 | +4.6% |
| Net income Group share restated* | 245 | +83.9% | 913 | +43.0% |

NB: 2013 figures restated to reflect application of IFRS11 to UBAF
* Restated for loan hedges, DVA running, FVA Day 1 and evolution in the CVA/DVA methodology (Q2-14), CVA/DVA Day 1 (Q1-13) and impacts of brokers in 2013



CORPORATE CENTRE

Income statement



- Revenues: -€347m in Q3-14
 - Revenues excluding issuer spreads: -€412m, to be compared with -€467m in Q3-13 excluding issuer spreads, gain on disposal of Bankinter and gains on portfolio disposals
 - Cost of funds
 - Remuneration of stages 1 and 2 of Switch: -€192m (-€108m in Q3-13*)
 - Financial management
 - In Q3-13, non-recurring items: gain on disposal of Bankinter (+€143m) and gains on portfolio disposals (+€76m)
 - Better hedging of inflation risk (-€50m in Q3-13)
 - Structural improvement in the interest rate margin
 - Change in fair value of the Eurazeo bonds exchangeable for shares: +€5m in Q3-14 (-€41m in Q1-14 and +€23m in Q2-14)
 - Issuer spreads: +€65m (-€252m in Q3-13)
- Expenses: -9.8% YoY in Q3
 - -1.4% excluding CA Immobilier provision in Q3-13
- Cost of risk
 - General legal provisions
- Net income Group share excluding issuer spreads: -€393min Q3-14

| €m | Q3-14 | ∆ Q3/Q3 | 9M-14 | ∆ 9M/9M |
|--|-------|---------|---------|---------|
| Revenues | (347) | (30.6%) | (1,483) | (15.5%) |
| o/w cost of funds | (637) | +19.2% | (1,901) | +18.7% |
| incl. Switch* | (192) | +77.8% | (565) | +73.3% |
| o/w financial management | 81 | (53.1%) | 259 | x4.1 |
| o/w issuer spreads | 65 | nm | (220) | (59.6%) |
| o/w other | 144 | +27.7% | 379 | +15.7% |
| Operating expenses | (213) | (9.8%) | (652) | (2.4%) |
| Gross operating income | (560) | (23.9%) | (2,135) | (11.9%) |
| Cost of risk | (65) | nm | 29 | (59.3%) |
| Operating income | (625) | (14.6%) | (2,106) | (10.4%) |
| Share of net income of equity-accounted entities | (9) | nm | 24 | nm |
| Net income on other assets | (1) | nm | 4 | nm |
| Pre-tax income | (635) | (8.7%) | (2,078) | (12.9%) |
| Tax | 306 | (8.7%) | 889 | (3.3%) |
| Net income Group share | (351) | (10.9%) | (1,267) | (19.9%) |
| Net income Group share excl. issuer spreads | (393) | +69.8% | (1,123) | (8.9%) |



^{*} Including remuneration for the shareholders' advance and T3CJ in Q3-13

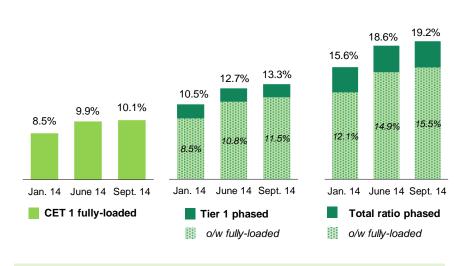
CRÉDIT AGRICOLE S.A.: FINANCIAL STRUCTURE

Solvency ratios

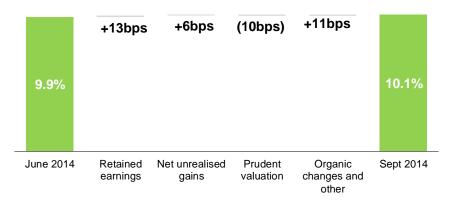


- Fully-loaded CET1 ratio: 10.1% at 30/09/2014
 - Increase in CET1: +€0.2bn in Q3-14
 - Fall in risk weighted assets: -€3.7bn in Q3-14
- Fully-loaded CET1 ratio rose by 20bps in Q3-14
 - Retained earnings: +€0.4bn
 - Change in AFS unrealised gains: +€0.2bn
 - Provision for Prudent Valuation: €1.0bn (including €0.3bn booked in Q3-14)
- AT1: total €3.8bn* issued since 1st January 2014
 - Including \$1.25bn (~€1.0bn) issued in Sept.-14
- Global ratio phased: 19.2% at 30 September 14
 - Up 360 bps in the first 9M-14

Solvency ratios* (Basel 3)



Change in fully-loaded CET1 ratio* – June to Sept. 14



^{*} Taking into account unaudited Q3 results



^{*} Net of issuance fees

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CRÉDIT AGRICOLE GROUP



Contribution of Regional Banks (100%) to Group net income (French retail banking)

| €m | Q3-14 | ∆ Q3/Q3 | 9M-14 | ∆ 9M/9M |
|--|---------|------------|---------|------------|
| Revenues | 3,495 | (3.3%) | 10,813 | (2.3%) |
| Operating expenses | (1,980) | (0.4%) | (5,960) | +0.5% |
| Gross operating income | 1,515 | (6.8%) | 4,853 | (5.5%) |
| Cost of risk | (98) | (48.7%) | (614) | (31.3%) |
| Share of net income of equity-accounted entities | (1) | nm | (1) | nm |
| Net income on other assets | 2 | +12.5% | 2 | (57.1%) |
| Change in value of goodwill | 1 | nm | - | (97.7%) |
| Income before tax | 1,419 | (1.3%) | 4,240 | +0.4% |
| Tax | (517) | +1.1% | (1,529) | +4.9% |
| Net income | 902 | (2.6%) | 2,711 | (2.0%) |
| Net income Group share | 902 | (2.6%) | 2,711 | (2.0%) |
| Cost/income ratio | 56.7% | +1.7pp | 55.1% | +1.5pp |

CRÉDIT AGRICOLE GROUP

Income statement Q3-14 and 9M-14



| €m | Q3-14 | Δ Q3/Q3* | 9M-14 | Δ 9M/9M* |
|--|---------|-------------|----------|-------------|
| Revenues | 7,550 | +1.3% | 22,896 | +1.0% |
| Operating expenses | (4,772) | +0.2% | (14,275) | +0.3% |
| Gross operating income | 2,778 | +3.2% | 8,621 | +2.3% |
| Cost of risk | (684) | (17.1%) | (2,331) | (20.6%) |
| Share of net income of equity-accounted entities | 82 | (11.8%) | (445) | nm |
| Net income on other assets | 4 | nm | 7 | (58.8%) |
| Change in value of goodwill | 1 | nm | - | (97.7%) |
| Income before tax | 2,181 | +11.2% | 5,852 | +3.2% |
| Tax | (616) | (1.1%) | (1,999) | +11.7% |
| Net income from discontinued or held-for-sale operations | - | nm | 5 | nm |
| Net income | 1,565 | +2.8% | 3,858 | (5.8%) |
| Net income Group share | 1,463 | +2.1% | 3,588 | (6.6%) |
| Cost/income ratio | 63.2% | (0.7pp) | 62.3% | (0.4pp) |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan



CRÉDIT AGRICOLE GROUP: FINANCIAL STRUCTURE

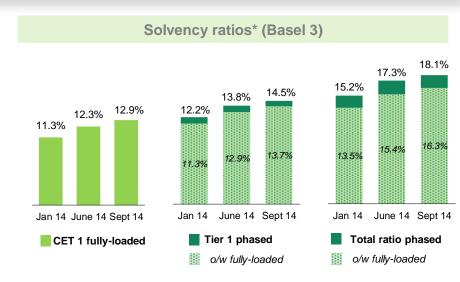
Solvency ratios



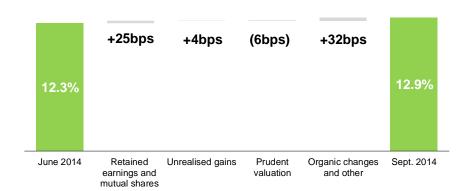
- Fully-loaded CET1 ratio: 12.9% at 30 Sept. 14
 - Increase in CET1: +€1.4bn in Q3-14
 - Fall in risk weighted assets: -€10.3bn in Q3-14
- Increase of 55bps QoQ in Q3 and of 153bps since 1st January 14
 - Impact of retained earnings and mutual shares: +€1.3bn
 - Change in AFS unrealised gains: +€0.2bn
 - Provision for Prudent Valuation: €1.0bn (including €0.3bn booked in Q3-14)

Leverage ratio

- 4.1% at end-September 2014, stable by comparison with June 2014, according to CRD4
- 5.1% at end-September 2014 based on methodology applicable in 2015 (delegated act adopted by the European Commission on 10/10/14)
- AT1: €3.8bn* issued since 1st January 2014
 - Including \$1.25bn (~€1.0bn) issued in Sept. 2014



Change in fully-loaded CET 1 ratio* – June to Sept. 14



^{*} Taking into account unaudited Q3 results



^{*} Net of issuance fees

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Consolidated income statement by business line* of Q3-14

| €m | French bank Regiona | ing - | French banking | | Interna retail b | | Savi managen Insur | nent and | | alised services | | ate and tment king | | orate ntre | Gro | oup |
|--|---------------------------|-------|-------------------|-------|---------------------|-------|--------------------------|----------|-------|--------------------|-------|--------------------------|-------|---------------|---------|---------|
| | Q3-13 | Q3-14 | Q3-13 | Q3-14 | Q3-13 | Q3-14 | Q3-13 | Q3-14 | Q3-13 | Q3-14 | Q3-13 | Q3-14 | Q3-13 | Q3-14 | Q3-13 | Q3-14 |
| Revenues | - | - | 941 | 899 | 604 | 630 | 1,230 | 1,242 | 737 | 648 | 850 | 941 | (500) | (347) | 3,862 | 4,013 |
| Operating expenses | - | - | (624) | (634) | (367) | (364) | (610) | (642) | (357) | (333) | (568) | (578) | (236) | (213) | (2,762) | (2,764) |
| Gross operating income | - | - | 317 | 265 | 237 | 266 | 620 | 600 | 380 | 315 | 282 | 363 | (736) | (560) | 1,100 | 1,249 |
| Cost of risk | - | - | (60) | (41) | (120) | (156) | 3 | (2) | (333) | (252) | (127) | (65) | 5 | (65) | (632) | (581) |
| Share of net income of equity-accounted entities | 235 | 212 | - | - | (30) | - | 1 | 4 | 29 | 39 | 35 | 50 | 35 | (9) | 305 | 296 |
| Net income on other assets | - | - | (1) | - | - | - | - | 1 | - | - | (1) | 3 | - | (1) | (2) | 3 |
| Change in value of goodwill | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Income before tax | 235 | 212 | 256 | 224 | 87 | 110 | 624 | 603 | 76 | 102 | 189 | 351 | (696) | (635) | 771 | 967 |
| Tax | - | - | (89) | (81) | (52) | (37) | (204) | (167) | (30) | (10) | (80) | (105) | 335 | 306 | (120) | (94) |
| Net income from discontinued or held-for-sale operations | - | - | | - | 2 | - | - | - | 6 | - | 164 | - | - | - | 172 | - |
| Net income | 235 | 212 | 167 | 143 | 37 | 73 | 420 | 436 | 52 | 92 | 273 | 246 | (361) | (329) | 823 | 873 |
| Non-controlling interests | - | - | 9 | 7 | 20 | 26 | 37 | 38 | (11) | 17 | 7 | 5 | 33 | 22 | 95 | 115 |
| Net income Group share | 235 | 212 | 158 | 136 | 17 | 47 | 383 | 398 | 63 | 75 | 266 | 241 | (394) | (351) | 728 | 758 |
| Normative capital allocated (before Switch), €bn** | | 5.4 | | 3.3 | | 3.2 | | 10.3 | | 4.7 | | 9.9 | | | | |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan



^{**} Normative capital end of period before Switch allocated on the basis of 9% full Basel 3 RWAs - 80% of solvency margin for Insurance companies

Consolidated income statement by business line* of 9M-14

| €m | bank | n retail ing - al Banks | French banking | | Interna retail b | | Savi managen Insur | nent and | Special financial | | Corpora invest banl | tment | | orate ntre | Gro | oup |
|--|-------|-------------------------------|-------------------|---------|---------------------|---------|--------------------------|----------|-------------------|-------|---------------------------|---------|---------|---------------|---------|---------|
| | 9M-13 | 9M-14 | 9M-13 | 9M-14 | 9M-13 | 9M-14 | 9M-13 | 9M-14 | 9M-13 | 9M-14 | 9M-13 | 9M-14 | 9M-13 | 9M-14 | 9M-13 | 9M-14 |
| Revenues | - | - | 2,876 | 2,790 | 1,808 | 1,990 | 3,781 | 3,796 | 2,191 | 2,012 | 2,809 | 2,854 | (1,754) | (1,483) | 11,711 | 11,959 |
| Operating expenses | - | - | (1,869) | (1,893) | (1,126) | (1,094) | (1,847) | (1,913) | (1,051) | (997) | (1,714) | (1,701) | (668) | (652) | (8,275) | (8,250) |
| Gross operating income | - | - | 1,007 | 897 | 682 | 896 | 1,934 | 1,883 | 1,140 | 1,015 | 1,095 | 1,153 | (2,422) | (2,135) | 3,436 | 3,709 |
| Cost of risk | - | - | (218) | (166) | (435) | (556) | - | (47) | (1,112) | (795) | (342) | (170) | 71 | 29 | (2,036) | (1,705) |
| Share of net income of equity-accounted entities | 834 | 825 | - | - | (72) | (719) | 11 | 12 | 91 | 107 | 108 | 136 | (30) | 24 | 942 | 385 |
| Net income on other assets | - | - | 5 | - | 9 | (2) | - | 7 | - | - | 2 | 2 | (4) | 4 | 12 | 11 |
| Change in value of goodwill | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Income before tax | 834 | 825 | 794 | 731 | 184 | (381) | 1,945 | 1,855 | 119 | 327 | 863 | 1,121 | (2,385) | (2,078) | 2,354 | 2,400 |
| Tax | - | - | (276) | (265) | (79) | (107) | (631) | (589) | (58) | (58) | (251) | (318) | 920 | 889 | (375) | (448) |
| Net income from discontinued or held-for-sale operations | - | - | - | - | 12 | 14 | - | - | 18 | (9) | 157 | 1 | - | - | 187 | 6 |
| Net income | 834 | 825 | 518 | 466 | 117 | (474) | 1,314 | 1,266 | 79 | 260 | 769 | 804 | (1,465) | (1,189) | 2,166 | 1,958 |
| Non-controlling interests | - | - | 26 | 23 | 47 | 63 | 118 | 107 | (51) | 27 | 16 | 17 | 117 | 78 | 273 | 315 |
| Net income Group share | 834 | 825 | 492 | 443 | 70 | (537) | 1,196 | 1,159 | 130 | 233 | 753 | 787 | (1,582) | (1,267) | 1,893 | 1,643 |
| Normative capital allocated (before Switch), €bn** | | 5.4 | | 3.3 | | 3.2 | | 10.3 | | 4.7 | | 9.9 | | | | |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan



^{**} Normative capital end of period before Switch allocated on the basis of 9% full Basel 3 RWAs - 80% of solvency margin for Insurance companies



Specific items of Q3-13 and Q3-14

| | Q | 3-13 | 9M-13 | | | |
|--|--------------------|----------------|--------------------|----------------|--|--|
| €m | Impact on revenues | Impact on NIGS | Impact on revenues | Impact on NIGS | | |
| Issuer spreads (Corporate centre) | (252) | (163) | (545) | (349) | | |
| DVA running (CIB) | (47) | (30) | (86) | (50) | | |
| Loan hedges (CIB) | - | - | +15 | +9 | | |
| Disposal of Bankinter (Corporate centre) | +143 | +143 | +173 | +173 | | |
| Impact of brokers (CIB) | - | +161 | - | +152 | | |

| | C | 3-14 | 9 | M-14 |
|---|--------------------|----------------|--------------------|----------------|
| €m | Impact on revenues | Impact on NIGS | Impact on revenues | Impact on NIGS |
| Issuer spreads (Corporate centre) | +65 | +42 | (220) | (144) |
| DVA running, FVA Day one and change in CVA/DVA methodology (CIB) | (28) | (17) | (219) | (140) |
| Loan hedges (CIB) | +20 | +13 | +21 | +14 |
| Impact of BES in share of net income of equity-accounted entities (IRB) | - | - | - | (708) |
| Revaluation of Bank of Italy shares (IRB) | | | +92 | +44 |

Breakdown of share capital



| Breakdown of share capital | September 13 | December 13 | September 14 |
|---|---------------|---------------|---------------|
| SAS Rue La Boétie | 1,405,263,364 | 1,405,263,364 | 1,454,590,012 |
| Treasury shares* | 7,017,615 | 6,022,703 | 4,860,393 |
| Employees (company investment fund, ESOP) | 111,247,810 | 107,424,604 | 105,191,567 |
| Float | 974,491,748 | 982,879,326 | 1,011,723,802 |
| Total shares in issue (period end) | 2,498,020,537 | 2,501,589,997 | 2,576,365,774 |

^{*} Shares held directly in the framework of repurchase programmes and retained on Crédit Agricole S.A.'s balance sheet to hedge employee benefits and shares part of a liquidity programme



Data per share



| Net income per share | December 2013* | September 2014 |
|--|----------------|----------------|
| Average number of shares (used to compute earnings per share) | 2,485,108,178 | 2,529,489,237 |
| Net income Group share (€m) | 2,505 | 1,643 |
| Interest, before tax, payable to holders of AT1, including issuance costs (€m) | - | (144) |
| Net income Group share due to ordinary shareholders (€m) | 2,505 | 1,499 |
| Net income per share | 1.01€ | 0.59€ |

| Net asset value per share | December 2013* | September 2014 |
|--|----------------|----------------|
| Number of shares (end period) | 2,501,589,997 | 2,576,365,774 |
| Shareholders' equity Group share (€m) | 42,294 | 49,226 |
| - AT1 (€m) | - | (3,717) |
| Net asset value due to ordinary shareholders (€m) | 42,294 | 45,509 |
| - Goodwill & Intangibles | (14,896) | (14,896) |
| Net tangible asset value due to ordinary shareholders (€m) | 27,398 | 30,613 |
| Net asset value per share | 16.9€ | 17.7€ |
| Net tangible asset value per share | 11.0€ | 11.9€ |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan



FRENCH RETAIL BANKING- REGIONAL BANKS

Customer assets and loans outstanding



| Customer assets (€bn)* | Sept. 12 | Dec.12 | March 13 | June 13 | Sept.13 | Dec. 13 | March 14 | June 14 | Sept. 14 | ∆Sept/Sept | ∆Sept/June |
|--|---|--|--|---|---|---|--|---|--|---|---|
| Securities | 43.4 | 45.0 | 44.2 | 43.6 | 44.2 | 44.5 | 45.4 | 45.3 | 44.8 | +1.4% | (0.9%) |
| Mutual funds and REITs | 37.0 | 35.6 | 35.9 | 35.2 | 34.9 | 34.2 | 33.3 | 34.6 | 32.7 | (6.3%) | (5.8%) |
| Life insurance | 156.4 | 160.0 | 160.9 | 160.9 | 162.1 | 166.1 | 167.3 | 168.3 | 169.1 | +4.3% | +0.5% |
| Off-balance sheet assets | 236.8 | 240.6 | 241.0 | 239.7 | 241.2 | 244.8 | 246.0 | 248.2 | 246.6 | +2.2% | (0.6%) |
| Demand deposits | 82.9 | 83.0 | 81.2 | 83.4 | 85.5 | 89.5 | 85.6 | 86.8 | 89.1 | +4.2% | +2.7% |
| Home purchase savings schemes | 75.5 | 75.9 | 75.5 | 75.4 | 75.8 | 77.3 | 77.7 | 78.0 | 79.2 | +4.5% | +1.5% |
| Passbook accounts | 97.4 | 103.0 | 106.0 | 107.4 | 108.5 | 109.6 | 111.4 | 111.9 | 112.1 | +3.3% | +0.1% |
| Time deposits | 70.6 | 71.8 | 71.6 | 70.5 | 70.0 | 71.4 | 70.5 | 69.5 | 69.4 | (0.8%) | - |
| On-balance sheet assets | 326.4 | 333.7 | 334.3 | 336.7 | 339.8 | 347.8 | 345.2 | 346.2 | 349.8 | +3.0% | +1.0% |
| TOTAL | 563.2 | 574.3 | 575.3 | 576.4 | 581.0 | 592.6 | 591.2 | 594.4 | 596.4 | +2.7% | +0.3% |
| * Passbooks, o/w | Sept. 12 | Dec.12 | March 13 | June 13 | Sept.13 | Dec. 13 | March 14 | June 14 | Sept. 14 | ΔSept/Sept | ΔSept/June |
| | Copti :2 | DC0.12 | maion io | ounc io | ocpt. 13 | Dec. 13 | Walter 17 | ouno i i | Ocpt. 14 | Δoehroehr | Acepuoune |
| Livret A | 27.2 | 30.6 | 32.6 | 33.4 | 33.4 | 34.2 | 34.8 | 35.1 | 34.5 | +3.3% | (1.6%) |
| Livret A LEP | | | | | • | | | | | | |
| | 27.2 | 30.6 | 32.6 | 33.4 | 33.4 | 34.2 | 34.8 | 35.1 | 34.5 | +3.3% | (1.6%) |
| LEP | 27.2 | 30.6 12.9 | 32.6 13.0 | 33.4 12.9 | 33.4 12.9 | 34.2 12.1 | 34.8 12.2 | 35.1 12.2 | 34.5 12.2 | +3.3% (5.7%) | (1.6%) (0.3%) (0.2%) |
| LEP LDD | 27.2 13.2 21.4 | 30.6 12.9 28.5 | 32.6 13.0 29.7 | 33.4 12.9 30.0 | 33.4 12.9 30.1 | 34.2 12.1 30.4 | 34.8 12.2 30.7 | 35.1 12.2 30.7 | 34.5 12.2 30.6 | +3.3% (5.7%) +1.8% | (1.6%) (0.3%) (0.2%) |
| LEP LDD Loans outstanding (€bn) | 27.2 13.2 21.4 Sept. 12 | 30.6 12.9 28.5 Dec.12 | 32.6 13.0 29.7 March 13 | 33.4 12.9 30.0 June 13 | 33.4 12.9 30.1 Sept.13 | 34.2 12.1 30.4 Dec. 13 | 34.8 12.2 30.7 March 14 | 35.1 12.2 30.7 June 14 | 34.5 12.2 30.6 Sept. 14 | +3.3% (5.7%) +1.8% ΔSept/Sept | (1.6%) (0.3%) (0.2%) ΔSept/June |
| LEP LDD Loans outstanding (€bn) Home loans | 27.2 13.2 21.4 Sept. 12 217.7 | 30.6 12.9 28.5 Dec.12 218.9 | 32.6 13.0 29.7 March 13 219.4 | 33.4 12.9 30.0 June 13 220.9 | 33.4 12.9 30.1 Sept.13 | 34.2 12.1 30.4 Dec. 13 | 34.8 12.2 30.7 March 14 225.1 | 35.1 12.2 30.7 June 14 226.5 | 34.5 12.2 30.6 Sept. 14 228.1 | +3.3% (5.7%) +1.8% ΔSept/Sept +2.3% | (1.6%) (0.3%) (0.2%) ΔSept/June +0.7% |
| LEP LDD Loans outstanding (€bn) Home loans Consumer credit | 27.2 13.2 21.4 Sept. 12 217.7 16.0 | 30.6 12.9 28.5 Dec.12 218.9 15.9 | 32.6 13.0 29.7 March 13 219.4 15.5 | 33.4 12.9 30.0 June 13 220.9 15.4 | 33.4 12.9 30.1 Sept.13 222.9 15.1 | 34.2 12.1 30.4 Dec. 13 224.4 15.0 | 34.8 12.2 30.7 March 14 225.1 14.6 | 35.1 12.2 30.7 June 14 226.5 14.7 | 34.5 12.2 30.6 Sept. 14 228.1 14.5 | +3.3% (5.7%) +1.8% ΔSept/Sept +2.3% (3.6%) | (1.6%) (0.3%) (0.2%) ΔSept/June +0.7% (0.9%) |
| LEP LDD Loans outstanding (€bn) Home loans Consumer credit SMEs and small businesses | 27.2 13.2 21.4 Sept. 12 217.7 16.0 83.8 | 30.6 12.9 28.5 Dec.12 218.9 15.9 84.1 | 32.6 13.0 29.7 March 13 219.4 15.5 82.2 | 33.4 12.9 30.0 June 13 220.9 15.4 81.2 | 33.4 12.9 30.1 Sept.13 222.9 15.1 81.1 | 34.2 12.1 30.4 Dec. 13 224.4 15.0 80.2 | 34.8 12.2 30.7 March 14 225.1 14.6 80.2 | 35.1 12.2 30.7 June 14 226.5 14.7 79.7 | 34.5 12.2 30.6 Sept. 14 228.1 14.5 78.6 | +3.3% (5.7%) +1.8% ΔSept/Sept +2.3% (3.6%) (3.1%) | (1.6%) (0.3%) (0.2%) ASept/June +0.7% (0.9%) (1.4%) |

^{*} Excluding customer financial instruments

FRENCH RETAIL BANKING - REGIONAL BANKS

Income statement data



Regional Banks' contribution to Crédit Agricole S.A. results

| €m | Q3-12 | Q4-12 | Q1-13 | Q2-13 | Q3-13 | Q4-13 | Q1-14 | Q2-14 | Q3-14 | Δ Q3/Q3 | ∆ 9M/9M |
|---|--------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|---------------|
| Net income accounted for under equity method | 211 | 72 | 214 | 235 | 232 | 225 | 229 | 232 | 216 | (7.1%) | (0.6%) |
| Change in share of reserves | (1) | (3) | 129 | 21 | 3 | 5 | 149 | 3 | (4) | nm | (2.9%) |
| SHARE OF NET INCOME OF EQUITY- ACCOUNTED ENTITIES | 210 | 69 | 343 | 256 | 235 | 230 | 378 | 235 | 212 | (10.0%) | (1.1%) |
| Customer fee and | commis | sion inc | ome per | quarter | | | | | | | |
| €m | Q3-12 | Q4-12 | Q1-13 | Q2-13 | Q3-13 | Q4-13 | Q1-14 | Q2-14 | Q3-14 | ∆ Q3/Q3 | ∆ 9M/9M |
| Services and other banking transactions | 174 | 152 | 186 | 150 | 173 | 164 | 174 | 171 | 170 | (1.5%) | +1.3% |
| Securities | | | | 00 | | | | | | (2.12() | 5.0 0/ |
| Occurries | 77 | 80 | 81 | 69 | 75 | 89 | 89 | 78 | 73 | (3.1%) | +5.9% |
| Insurance | 514 | 80 680 | 81 613 | 69 547 | 75 527 | 89 632 | 89 635 | 78 532 | 73 526 | (3.1%) | +5.9% |
| | | | - | | | | | | | , , | |

FRENCH RETAIL BANKING - LCL

Customer assets and loans outstanding



| Customer assets (€bn)* | Sept. 12 | Dec.12 | March 13 | June 13 | Sept.13 | Dec. 13 | March 14 | June 14 | Sept. 14 | Δ Sept/Sept | ∆ Sept/June |
|-------------------------------|----------|--------|----------|---------|---------|---------|----------|---------|----------|-------------|-------------|
| Securities | 8.3 | 8.5 | 8.6 | 8.6 | 9.0 | 9.0 | 9.3 | 9.2 | 8.9 | (1.1%) | (3.0%) |
| Mutual funds and REITs | 17.4 | 17.1 | 16.3 | 15.1 | 15.0 | 15.4 | 15.2 | 14.5 | 14.4 | (3.9%) | (0.4%) |
| Life insurance | 50.2 | 51.1 | 52.2 | 52.4 | 53.1 | 53.4 | 54.4 | 55.2 | 55.6 | +4.7% | +0.7% |
| Off-balance sheet assets | 75.9 | 76.7 | 77.1 | 76.1 | 77.1 | 77.8 | 78.9 | 78.9 | 78.9 | +2.3% | +0.1% |
| Demand deposits | 26.2 | 26.2 | 25.3 | 26.0 | 27.1 | 28.0 | 27.3 | 28.2 | 29.3 | +8.1% | +3.8% |
| Home purchase savings schemes | 8.4 | 8.2 | 8.2 | 8.2 | 8.2 | 8.0 | 8.1 | 8.1 | 8.1 | (0.5%) | +0.2% |
| Bonds | 2.2 | 2.2 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.2 | 2.4 | +4.0% | +4.8% |
| Passbooks* | 29.8 | 30.2 | 31.7 | 33.6 | 33.8 | 32.7 | 33.5 | 33.5 | 34.5 | +2.0% | +3.0% |
| Time deposits | 13.4 | 13.2 | 14.4 | 14.6 | 14.6 | 14.4 | 14.5 | 14.2 | 14.1 | (3.5%) | (0.4%) |
| On-balance sheet assets | 80.0 | 80.0 | 81.9 | 84.7 | 86.0 | 85.4 | 85.7 | 86.2 | 88.4 | +2.8% | +2.5% |
| TOTAL | 155.9 | 156.7 | 159.0 | 160.8 | 163.1 | 163.2 | 164.6 | 165.1 | 167.3 | +2.6% | +1.3% |
| * Passbooks, o/w | Sept. 12 | Dec.12 | March 13 | June 13 | Sept.13 | Dec. 13 | March 14 | June 14 | Sept. 14 | Δ Sept/Sept | Δ Sept/June |
| Livret A | 5.2 | 5.8 | 6.4 | 6.7 | 6.8 | 6.9 | 7.2 | 7.3 | 7.3 | +7.5% | +0.2% |
| LEP | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | 1.2 | (4.3%) | +0.0% |
| LDD | 5.4 | 6.3 | 7.0 | 7.2 | 7.3 | 7.3 | 7.6 | 7.7 | 7.7 | +4.6% | +0.3% |

| Loans outstanding (€bn) | Sept. 12 | Dec.12 | March 13 | June 13 | Sept.13 | Dec. 13 | March 14 | June 14 | Sept. 14 | Δ Sept/Sept | Δ Sept/June |
|---------------------------|----------|--------|----------|---------|---------|---------|----------|---------|----------|-------------|-------------|
| SMEs and small businesses | 26.9 | 27.1 | 27.0 | 27.0 | 26.6 | 26.4 | 26.3 | 26.3 | 26.1 | (1.9%) | (0.7%) |
| Consumer credit | 6.7 | 7.0 | 6.7 | 6.6 | 6.6 | 6.7 | 6.5 | 6.5 | 6.5 | (2.1%) | (0.5%) |
| Home loans | 54.6 | 55.1 | 55.3 | 55.3 | 56.0 | 56.4 | 56.6 | 57.0 | 57.8 | +3.2% | +1.4% |
| TOTAL | 88.2 | 89.2 | 89.0 | 88.9 | 89.2 | 89.5 | 89.4 | 89.8 | 90.4 | +1.3% | +0.7% |

^{*} Including liquid company savings



FRENCH RETAIL BANKING - LCL

Revenues



Revenues

| €m | Q3-12* | Q4-12* | Q1-13 | Q2-13 | Q3-13 | Q4-13 | Q1-14 | Q2-14 | Q3-14 | Δ Q3/Q3 | ∆ 9M/9M |
|--|--------|--------|-------|-------|-------|-------|-------|-------|-------|------------|------------|
| Interest margin | 590 | 555 | 596 | 578 | 576 | 562 | 587 | 554 | 529 | (8.3%) | (4.6%) |
| | | | | | | | | | | | |
| Fee and commission income | 369 | 364 | 379 | 382 | 365 | 373 | 369 | 381 | 370 | +1.2% | (0.5%) |
| - Securities | 45 | 43 | 43 | 43 | 43 | 50 | 43 | 45 | 40 | (7.6%) | (0.5%) |
| - Insurance | 129 | 134 | 134 | 134 | 128 | 131 | 139 | 138 | 132 | +2.8% | +3.1% |
| - Account management and payment instruments | 195 | 187 | 202 | 205 | 194 | 192 | 187 | 198 | 198 | +2.1% | (2.9%) |
| TOTAL | 959 | 919 | 975 | 960 | 941 | 935 | 956 | 935 | 899 | (4.6%) | (3.0%) |

^{*} Commitment fees relating to new loans have been reclassified under interest margin

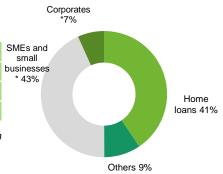
INTERNATIONAL RETAIL BANKING

Activity indicators and revenues by entity



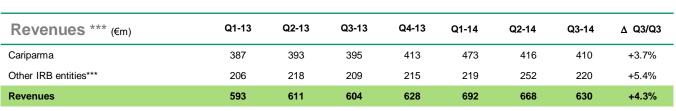
| Cariparma (€m) | March 13 | June 13 | Sept. 13 | Dec. 13 | March 14 | June 14 | Sept .14 | ∆ Sept/Sept |
|-----------------------------------|----------|---------|----------|---------|----------|---------|----------|----------------|
| o/w Customer loans | 13,689 | 13,752 | 13,829 | 14,010 | 14,066 | 14,259 | 14,384 | +4.0% |
| o/w Home Ioans | 12,770 | 12,848 | 12,941 | 13,163 | 13,155 | 13,351 | 13,504 | +5.1% |
| o/w SME and small businesses | 13,685 | 13,503 | 13,343 | 13,180 | 13,039 | 12,934 | 14,415* | +8.0% |
| o/w Corporates | 3,740 | 4,032 | 3,955 | 3,834 | 3,935 | 3,896 | 2,247* | (43.2%) |
| Loans | 32,836 | 33,044 | 33,013 | 33,058 | 33,166 | 33,269 | 33,288 | +0.8% |
| On-balance sheet customer assets | 35,772 | 36,110 | 34,715 | 36,196 | 35,951 | 35,652 | 35,274 | +1.6% |
| Off-balance sheet customer assets | 50,804 | 50,188 | 51,382 | 50,884 | 52,162 | 54,149 | 56,171 | +9.3% |
| Risk weighted assets (€bn) | 28.5 | 28.2 | 28.0 | 21.3** | 21.0 | 20.4 | 20.5 | nm |

Breakdown of Cariparma's loans outstanding - Sept. 2014

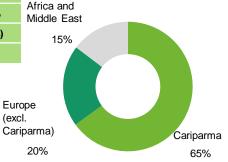


^{*}Transfer in Q3-14 of ~€1.7bn of Corporate loans towards SMEs and small businesses, as the threshold has been raised to annual turnover of €250m
**Decrease linked to adoption of Internal ratings-based approach for Cariparma and Friuladria retail customer portfolios

| Other IRB entities (€m) | March 13 | June 13 | Sept. 13 | Dec. 13 | March 14 | June 14 | Sept .14 | ∆ Sept/Sept |
|-----------------------------------|----------|---------|----------|---------|----------|---------|----------|----------------|
| o/w Customer Ioans | 4,984 | 4,973 | 5,123 | 5,130 | 5,195 | 5,221 | 5,374 | +4.9% |
| o/w Home Ioans | 2,048 | 2,049 | 2,107 | 2,152 | 2,293 | 2,300 | 2,354 | +11.7% |
| o/w SME and small businesses | 1,252 | 1,282 | 1,276 | 1,238 | 1,147 | 1,129 | 1,160 | (9.1%) |
| o/w Corporates | 3,643 | 3,892 | 3,888 | 3,814 | 3,649 | 3,470 | 3,547 | (8.8%) |
| Loans | 9,879 | 10,147 | 10,287 | 10,182 | 9,991 | 9,822 | 10,082 | (2.0%) |
| On-balance sheet customer assets | 10,444 | 10,305 | 10,629 | 10,900 | 10,727 | 10,457 | 10,703 | +0.7% |
| Off-balance sheet customer assets | 1,422 | 1,551 | 1,656 | 1,555 | 1,398 | 1,225 | 1,168 | (29.5%) |
| Risk weighted assets (€bn) | 13.4 | 13.4 | 13.6 | 13.5 | 16.2 | 13.7 | 15.0 | nm |



Q3-14 Revenues by geographic area



^{*** 2013} figures restated for CA Bulgaria and the reclassification under IFRS5 of Crelan

SAVINGS MANAGEMENT AND INSURANCE



Activity indicators - Change in assets under management

Total assets under management

| €bn | Sept. 12 | Dec. 12 | March 13 | June 13 | Sept. 13 | Dec. 13 | March 14 | June 14 | Sept. 14 | Δ Sept/Sept | Δ Sept/Dec |
|----------------------------|----------|---------|----------|---------|----------|---------|----------|---------|----------|----------------|-------------------|
| Asset management – Amundi* | 722.2 | 739.6 | 758.5 | 746.1 | 759.0 | 777.1 | 796.5 | 821.4 | 843.9 | +11.2% | +8.6% |
| Savings/retirement | 221.8 | 224.8 | 228.2 | 229.2 | 232.4 | 235.0 | 238.6 | 242.0 | 245.1 | +5.5% | +4.3% |
| Private banking | 130.4 | 132.2 | 135.0 | 131.7 | 133.0 | 132.2 | 133.0 | 135.5 | 139.7 | +5.0% | +5.7% |
| AuM - Total | 1,074.4 | 1,096.6 | 1,121.7 | 1,107.0 | 1,124.4 | 1,144.3 | 1,168.1 | 1,198.9 | 1,228.7 | +9.3% | +7.4% |
| AuM excl. double counting | 860.7 | 877.6 | 896.8 | 884.0 | 897.7 | 915.0 | 933.1 | 956.5 | 979.9 | +9.2% | +7.1% |

^{*} including 100% of joint-ventures in Asia, and since 30/09/13 Smith Breeden

Assets under management in Private banking

| €bn | | Sept. 12 | Dec. 12 | March 13 | June 13 | Sept.13 | Dec.13 | March 14 | June 14 | Sept. 14 | Δ Sept/Sept | ∆ Sept/Dec |
|---------------------|---------------|----------|---------|----------|---------|---------|--------|----------|---------|----------|----------------|---------------|
| LCL Private banking | | 35.8 | 38.3 | 38.5 | 38.4 | 39.0 | 38.9 | 39.3 | 39.6 | 39.7 | +1.7% | +2.0% |
| CA Private Banking | | 94.6 | 93.9 | 96.5 | 93.3 | 94.0 | 93.3 | 93.7 | 95.9 | 100.0 | +6.3% | +7.1% |
| | France | 22.4 | 22.1 | 22.4 | 22.4 | 22.7 | 22.9 | 23.3 | 23.6 | 23.9 | +5.1% | +3.9% |
| | International | 72.2 | 71.8 | 74.1 | 70.9 | 71.3 | 70.4 | 70.4 | 72.3 | 76.1 | +6.7% | +8.1% |
| Total | | 130.4 | 132.2 | 135.0 | 131.7 | 133.0 | 132.2 | 133.0 | 135.5 | 139.7 | +5.0% | +5.6% |

SAVINGS MANAGEMENT AND INSURANCE

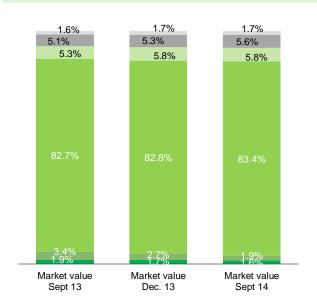




Assets under management in Savings/Retirement

| €bn | Sept. 12 | Dec. 12 | March 13 | June 13 | Sept. 13 | Dec. 13 | March 14 | June 14 | Sept. 14 | Δ Sept/Sept |
|-------------|----------|---------|----------|---------|----------|---------|----------|---------|----------|----------------|
| Unit-linked | 41.2 | 41.6 | 42.0 | 40.9 | 42.3 | 43.2 | 44.2 | 45.5 | 46.3 | +9.4% |
| In euros | 180.6 | 183.2 | 186.2 | 188.3 | 190.1 | 191.8 | 194.4 | 196.5 | 198.8 | +4.6% |
| Total | 221.8 | 224.8 | 228.2 | 229.2 | 232.4 | 235.0 | 238.6 | 242.0 | 245.1 | +5.5% |

Breakdown of investments (excl. Unit-linked accounts)



- Alternative investments
- Real estate (buildings, shares, shares in SCIs)
- Other shares net of hedging
- Interest rate products (bonds, etc.)
- Short term investments
- Other (private equity, convertible bonds, etc.)

SPECIALISED FINANCIAL SERVICES

Activity indicators



CACF* (€bn)

| | Sept. 12 | Dec.12 | March 13 | June 13 | Sept. 13 | Dec. 13 | March 14 | June 14 | Sept. 14 | Δ Sept /Sept | ∆ Sept /June |
|-------------------------|----------|--------|----------|---------|----------|---------|----------|---------|----------|-----------------|-----------------|
| Consolidated loan book | 40.7 | 39.8 | 39.1 | 38.6 | 38.1 | 35.2 | 34.9 | 34.4 | 34.1 | (10.4%) | (0.8%) |
| Car finance partnership | 16.4 | 16.5 | 17.1 | 17.1 | 17.3 | 17.7 | 17.5 | 18.1 | 18.1 | +4.8% | +0.1% |
| Crédit Agricole Group | 13.1 | 13.1 | 12.8 | 12.7 | 12.5 | 12.4 | 12.2 | 12.3 | 12.2 | (2.4%) | (0.3%) |
| Other | 4.0 | 3.9 | 4.0 | 3.8 | 3.9 | 4.6 | 4.5 | 4.2 | 4.3 | +8.7% | +0.9% |
| Total Managed loan book | 74.2 | 73.3 | 73.0 | 72.3 | 71.8 | 69.9 | 69.1 | 69.0 | 68.7 | (4.3%) | (0.4%) |
| of which Agos Ducato | 20.1 | 19.3 | 19.1 | 18.9 | 18.7 | 17.1 | 17.0 | 17.0 | 16.8 | (10.0%) | (0.8%) |

^{*} Restated for the application of IFRS11 to the car finance partnerships and joint-ventures

CAL&F (€bn)

| | Sept. 12 | Dec.12 | March 13 | June 13 | Sept. 13 | Dec. 13 | March 14 | June 14 | Sept. 14 | Δ Sept /Sept | ∆ Sept /June |
|----------------------------|----------|--------|----------|---------|----------|---------|----------|---------|----------|-----------------|-----------------|
| Managed leasing portfolio* | 16.9 | 16.6 | 16.4 | 16.2 | 16.0 | 15.9 | 15.9 | 15.8 | 15.7 | (2.1%) | (0.6%) |
| o/w France* | 12.9 | 12.7 | 12.5 | 12.3 | 12.1 | 12.0 | 11.9 | 11.8 | 11.7 | (3.6%) | (0.6%) |
| Factored turnover | 13.1 | 14.6 | 13.7 | 14.8 | 14.0 | 15.5 | 14.6 | 15.9 | 15.1 | +8.0% | (4.6%) |
| o/w France | 8.6 | 9.9 | 8.8 | 9.7 | 9.1 | 10.3 | 9.3 | 10.4 | 9.5 | +4.7% | (8.1%) |

^{*} Restated until 2012 (change in syndications accounting method)



Analysis of Q3-14 results



| €m | Q3-14 reported | Impact of Ioan hedges | Impact of DVA running | Q3-14 restated | o/w Financing activities | o/w Capital markets and investment banking | o/w Discontinuing activities |
|--|-------------------|--------------------------|-----------------------------|----------------|-----------------------------|---|------------------------------------|
| Revenues | 941 | 20 | (28) | 949 | 530 | 390 | 29 |
| Operating expenses | (578) | - | - | (578) | (219) | (327) | (32) |
| Gross operating income | 363 | 20 | (28) | 371 | 311 | 63 | (3) |
| Cost of risk | (65) | - | - | (65) | (86) | - | 21 |
| Operating income | 298 | 20 | (28) | 306 | 225 | 63 | 18 |
| Share of net income of equity-accounted entities | 50 | - | - | 50 | 50 | - | - |
| Net income on other assets | 3 | - | - | 3 | - | 3 | - |
| Tax | (105) | (7) | 10 | (108) | (80) | (23) | (5) |
| Net income on discontinued or held-for-sale operations | - | - | - | - | - | - | - |
| Net income | 246 | 13 | (18) | 251 | 195 | 43 | 13 |
| Non-controlling interests | 5 | - | (1) | 6 | 5 | 1 | - |
| Net income Group share | 241 | 13 | (17) | 245 | 190 | 42 | 13 |

Analysis of 9M-14 results



| €m | 9M-14 reported | Impact of loan hedges | Impact of DVA running | Impact of FVA Day one and evolution in the CVA/DVA methodology | 9M-14 restated | o/w Financing activities | o/w Capital markets and investment banking | o/w Discontinuing activities |
|--|-------------------|--------------------------|-----------------------------|--|-------------------|-----------------------------|---|------------------------------------|
| Revenues | 2,854 | 21 | (66) | | 3,052 | 1,688 | 1,356 | 8 |
| Reveilues | 2,054 | 21 | (66) | (153) | 3,032 | 1,000 | 1,330 | 0 |
| Operating expenses | (1,701) | - | - | - | (1,701) | (666) | (945) | (90) |
| Gross operating income | 1,153 | 21 | (66) | (153) | 1,351 | 1,022 | 411 | (82) |
| Cost of risk | (170) | - | - | - | (170) | (189) | (2) | 21 |
| Operating income | 983 | 21 | (66) | (153) | 1,181 | 833 | 409 | (61) |
| Share of net income of equity-accounted entities | 136 | - | - | - | 136 | 136 | - | - |
| Net income on other assets | 2 | - | - | - | 2 | (1) | 3 | - |
| Tax | (318) | (7) | 23 | 53 | (387) | (260) | (128) | 1 |
| Net income on discontinued or held-for-sale operations | 1 | - | - | - | 1 | - | 1 | - |
| Net income | 804 | 14 | (43) | (100) | 933 | 708 | 285 | (60) |
| Non-controlling interests | 17 | - | (1) | (2) | 20 | 16 | 5 | (1) |
| Net income Group share | 787 | 14 | (42) | (98) | 913 | 692 | 280 | (59) |

Rankings



CACIB holds leading commercial positions and has recognised expertise in its areas of competence

- Financing activities Commercial banking
 - CACIB maintains its leadership in syndication business in Europe: No. 1 in France and No. 2 in the EMEA region and in Western Europe. CACIB ranks third for corporate loan syndication for the EMEA region¹
 - CACIB is the No. 3 arranger in project finance in the EMEA region¹
 - CACIB remains No. 1 worldwide in aircraft finance 2
- Capital markets and investment banking Origination and Securitisation
 - CACIB remains No. 1 book runner for convertibles in France¹ and No. 1 in book runner for European ABCP securitisations³
 - CACIB remains No. 3 in completed M&A transactions with French participation¹
 - CACIB moved up from No. 3 to No. 1 worldwide in supranational bond issues and remained No. 3 worldwide in euro bond issues by agencies¹
 - Green Bonds: CACIB remains the leader on the market⁴ with the arrangement of innovative transactions: Abengoa (1st Green High Yield in Europe), MHB (1st ESG covered bond), the European Investment Bank (12-year Green Bond) and the inaugural transactions of KfW (€1.5bn) and Agence Française de Développement (€1bn)





¹ Source : Thomson Financial

² Source: Air Finance Database

³ Source: CPWare

⁴ Source: Climate Bond initiative

Significant deals



Capital markets and investment banking







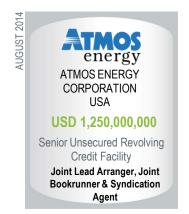




Financing activities















Change in credit risk outstanding

| Crédit Agricole S.A. | | | |
|--|-----------|---------|----------|
| €m | Sept. 13* | Dec.13* | Sept. 14 |
| Gross customer and interbank loans outstanding | 409,527 | 390,625 | 407,856 |
| of which: impaired loans | 16,891 | 15,201 | 16,038 |
| Loans loss reserves | 12,487 | 10,898 | 11,584 |
| Impaired loans ratio | 4.1% | 3.9% | 3.9% |
| Coverage ratio (excl. collective reserves) | 57.9% | 53.3% | 55.3% |
| Coverage ratio (incl. collective reserves) | 73.9% | 71.7% | 72.2% |

^{*} Restated for reclassification under IFRS5: at 30/09/2013 Crelan, CA Bulgaria, CACF Nordic entities, CAL Hellas and CA Immobilier; at 31/12/13 Crelan and CA Hellas at 31/12/2013 Note: principal amount excluding lease finance transactions with customers, excluding Crédit Agricole internal transactions and accrued interest

| Regional Banks (aggregate individual accounts – French GAAP) | | | | | |
|--|----------|---------|----------|--|--|
| €m | Sept. 13 | Dec.13 | Sept. 14 | | |
| Gross customer loans outstanding | 394,876 | 395,426 | 397,584 | | |
| of which: impaired loans | 9,856 | 9,713 | 9,908 | | |
| Loans loss reserves | 10,416 | 10,380 | 10,467 | | |
| Impaired loans ratio | 2.5% | 2.5% | 2.5% | | |
| Coverage ratio (excl. collective reserves) | 66.3% | 66.9% | 65.9% | | |
| Coverage ratio (incl. collective reserves) | 105.7% | 106.9% | 105.6% | | |





Crédit Agricole S.A.: Breakdown of risks

| By geographic region | Sept. 14 | Dec. 13 |
|---------------------------------|----------|---------|
| France (excl. retail banking) | 32% | 35% |
| France (retail banking) | 16% | 16% |
| Western Europe (excl. Italy) | 13% | 14% |
| North America | 11% | 10% |
| Italy | 11% | 11% |
| Asia and Oceania excl. Japan | 5% | 5% |
| Japan | 4% | 2% |
| Africa and Middle-East | 3% | 3% |
| Eastern Europe | 3% | 3% |
| Central and South America | 2% | 1% |
| Total | 100% | 100% |

| By business sector | Sept. 14 | Dec. 13 |
|--|----------|---------|
| Retail banking | 28% | 29% |
| Non-merchant service / Public sector / Local authorities | 18% | 18% |
| Banks | 8% | 8% |
| Energy | 8% | 8% |
| Other non banking financial activities | 5% | 5% |
| Others | 3% | 3% |
| Shipping | 3% | 3% |
| Real estate | 3% | 3% |
| Automotive | 3% | 3% |
| Heavy industry | 3% | 2% |
| Retail and consumer goods | 2% | 3% |
| Construction | 2% | 2% |
| Aerospace | 2% | 2% |
| Food | 2% | 2% |
| Other transport | 2% | 2% |
| Other industries | 2% | 1% |
| Insurance | 1% | 1% |
| Telecom | 1% | 1% |
| Healthcare / pharmaceutical | 1% | 1% |
| Tourism / hotels / restaurants | 1% | 1% |
| IT / computing | 1% | 1% |
| Media / edition | 1% | 1% |
| Total | 100% | 100% |



Crédit Agricole S.A.: Market risk exposure

- Crédit Agricole S.A.'s VaR (99% 1 day) is computed by taking into account the impacts of diversification between the Group's various entities
- VaR (99% 1 day) at 30 September 2014: €7m for Crédit Agricole S.A.

| Change in the risk exposure of Credit Agricole S.A.'s capital market activities | | | | | | |
|---|----------------|------------|---------|-------------|---|--|
| €m | 1 ^e | 31 Dec. 13 | | | | |
| | Minimum | Maximum | Average | 30 Sept. 14 | | |
| Fixed income | 6 | 7 | 6 | 6 | 7 | |
| Credit | 2 | 6 | 4 | 4 | 6 | |
| Foreign Exchange | 1 | 4 | 2 | 1 | 2 | |
| Equities | 1 | 2 | 1 | 1 | 1 | |
| Commodities | 0 | 0 | 0 | 0 | 0 | |
| Mutualised VaR for Crédit Agricole S.A. | 7 | 11 | 8 | 7 | 9 | |

Change in the rick exposure of Crédit Agricole S A 's capital market activities



Update of sovereign risk exposures in accordance with the previous EBA stress tests - Crédit Agricole Group

Exposure of the banking Group on a consolidated basis at 30 September 2014

| €m | Net exposure* 30/09/14 | | | | Net exposure* 31/12/13 | | |
|----------|---------------------------|---------------------|-------|---------------------|---------------------------|-------|--|
| | o/w Banking book | o/w Trading book | Total | o/w Banking book | o/w Trading book | Total | |
| Greece | - | - | - | - | - | - | |
| Ireland | 3 | - | 3 | 94 | - | 94 | |
| Portugal | 1 | 49 | 50 | 1 | - | 1 | |
| Italy | 5,599 | - | 5,599 | 5,114 | - | 5,114 | |
| Spain | 2,048 | - | 2,048 | 115 | - | 115 | |
| Total | 7,651 | 49 | 7,700 | 5,324 | - | 5,324 | |

^{*} Net exposure is equal to value on the balance sheet, excluding hedges





Exposure of Crédit Agricole Group insurance companies to European peripheral sovereign debt

 Gross exposure corresponds to the IFRS book value. Exposure before sharing mechanism between policyholders and the company

| €m | Gross exposure 30/09/14 | Gross exposure 31/12/13 |
|----------|-------------------------------|-------------------------------|
| Ireland | 626 | 576 |
| Portugal | - | 954 |
| Italy | 5,946 | 4,920 |
| Spain | 767 | 592 |
| Greece | - | - |
| Total | 7,339 | 7,042 |



Crédit Agricole S.A.: Full Basel 3 risk weighted assets by business line

- Risk weighted assets Full Basel 3 include, for each business line:
 - Credit, market and operational risks
 - Weighting at 250% of DTA timing differences and financial stakes >10%
 - The share of RWAs exceeding the threshold is charged to the Corporate centre

| €bn | June 14 | Sept. 14 |
|---|---------|----------|
| French retail banking | 43.5 | 43.5 |
| - Regional Banks* | 6.6 | 7.0 |
| - LCL | 36.9 | 36.5 |
| International retail banking | 34.1 | 35.0 |
| Savings management and Insurance | 25.7 | 29.0 |
| - Savings management, CACEIS, Private Banking | 20.8 | 22.4 |
| - Insurance** | 4.9 | 6.6 |
| Specialised financial services | 54.2 | 52.4 |
| Corporate and Investment Banking | 114.4 | 110.4 |
| - Financing activities | 72.7 | 68.5 |
| - Capital markets and investment banking | 35.0 | 35.8 |
| - Discontinuing activities | 6.7 | 6.1 |
| Corporate centre | 19.4 | 17.3 |
| TOTAL | 291.3 | 287.6 |
| o/w credit risk | 259.1 | 256.3 |
| o/w market risk | 9.4 | 8.4 |
| o/w operational risk | 22.8 | 22.9 |



^{*} Implementation at 23/12/2011 of the Switch guarantees transferring to the Regional Banks €53bn of RWAs related to Crédit Agricole S.A.'s stake in the Regional Banks

^{**} Implementation at 02/01/2014 of the Switch guarantees transferring to the Regional Banks €34bn of RWAs related to Crédit Agricole S.A.'s stake in Crédit Agricole Assurances



Crédit Agricole S.A.: regulatory allocated capital by business line

- Regulatory requirement for Crédit Agricole S.A.
 - 9% of RWAs for each business line
 - Including DTA timing differences and financial stakes> 10% weighted at 250% (threshold mechanism)
 - Taking into account Switch guarantees related to Crédit Agricole S.A.'s stakes in the Regional Banks and Crédit Agricole Assurances

| €bn | 30 June 2014 | 30 Sept. 2014 |
|---|--------------|---------------|
| French retail banking | 3.9 | 3.9 |
| - Regional Banks | 0.6 | 0.6 |
| - LCL | 3.3 | 3.3 |
| International retail banking | 3.1 | 3.2 |
| Savings management and Insurance | 2.3 | 2.6 |
| - Savings management, CACEIS, Private Banking | 1.9 | 2.0 |
| - Insurance | 0.4 | 0.6 |
| Specialised financial services | 4.9 | 4.7 |
| Corporate and Investment Banking | 10.3 | 9.9 |
| - Financing activities | 6.6 | 6.1 |
| - Capital markets and investment banking | 3.1 | 3.2 |
| - Discontinuing activities | 0.6 | 0.6 |
| Corporate centre | 1.7 | 1.6 |
| TOTAL | 26.2 | 25.9 |

FINANCIAL STRUCTURE

Crédit Agricole Group



| | Basel 3 CET1 ratio - fully-loaded (€bn) | 30/09/2014 |
|---|---|-------------------|
| | Shareholders' equity Group share | 79.1 ¹ |
| + | Limited recognition of non-controlling interest ² | 1.0 |
| - | Goodwill and intangibles | (15.9) |
| - | Financial stakes either >10% or equity-accounted ² | (4.1) |
| - | DTA carry forwards | (0.2) |
| - | DTA timing differences ² | (2.2) |
| - | Expected loss ³ | (0.4) |
| + | Application of threshold rules ² | 6.3 |
| - | Deduction of UCIT-owned financial institutions | (0.6) |
| | Common Equity Tier 1 (CET1) | 63.0 |
| / | RWAs | 490.8 |
| | Fully-loaded CET 1 ratio | 12.9% |
| | Phased-in CET1 ratio | 12.6% |

- 1. Including -€1.0bn related to Prudent Valuation impacts
- 2. Items subject to 20% phasing per annum for the calculation of the phased CET1 ratio
- 3. The part of expected loss accounted for in Tier2 amounts to +€1.4bn



FINANCIAL STRUCTURE

Crédit Agricole S.A.



| | Basel 3 CET1 ratio - fully-loaded (€bn) | 30/09/2014 |
|---|---|-------------------|
| | Shareholders' equity Group share | 43.2 ¹ |
| + | Limited recognition of non-controlling interest ² | 1.7 |
| - | Goodwill and intangibles | (15.1) |
| - | Financial stakes either >10% or equity-accounted ² | (3.2) |
| - | DTA carry forwards | (0.2) |
| - | DTA timing differences ² | (0.5) |
| - | Expected loss ³ | (0.4) |
| + | Application of threshold rules ² | 3.4 |
| - | Deduction of UCIT-owned financial institutions | - |
| = | Common Equity Tier 1 (CET1) | 28.9 |
| / | RWAs | 287.6 |
| | Fully-loaded CET 1 ratio | 10.1% |
| | Phased-in CET1 ratio | 10.1% |

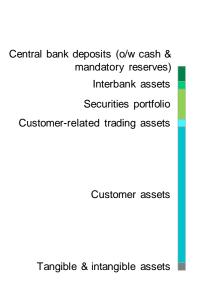
- 1. Including -€1.0bn related to Prudent Valuation impacts
- 2. Items subject to 20% phasing per annum for the calculation of the phased CET1 ratio
- 3. The part of expected loss accounted for in Tier2 amounts to +€0.7bn

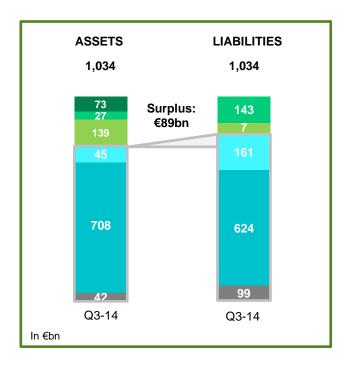




Crédit Agricole Group: surplus of long term funding sources

- Liquidity surplus stable at €89bn at end-September 2014
 - Ratio of stable liabilities to LT assets: 111% vs 109% at end-June 2014

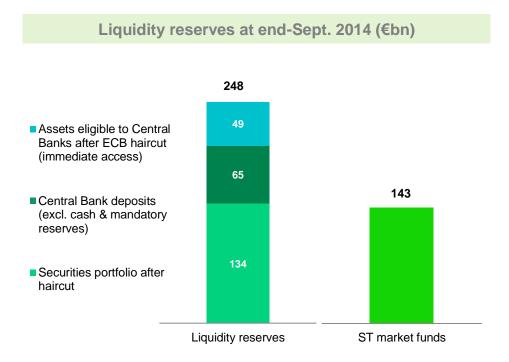






Crédit Agricole Group: market funding

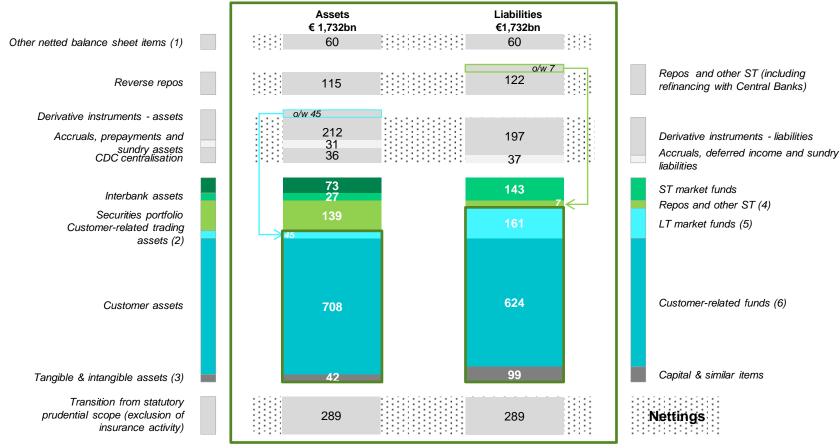
- €25.8bn of senior debt issued in the market and branch networks by Crédit Agricole Group's main issuers at 30 September 2014
 - Including €10.2bn issued in the market by Crédit Agricole S.A.
- Crédit Agricole S.A. 2014 senior market issuance programme of €10bn: 100% completed since 30 June 2014
- Complete reimbursement of V-LTRO within the quarter
- T-LTRO participation is booked in LT funding
- €3.9bn euro-equivalent Additional Tier 1 capital issued in the market by Crédit Agricole S.A. since January 2014





Crédit Agricole Group: construction of the cash balance sheet

The construction of the cash balance sheet, totaling €1,034bn, involves the netting of various items at end-Sept. 2014



⁽¹⁾ Deferred tax, related receivables and payables, JV impacts, collective impairments, short selling transactions and other assets and liabilities



⁾ Including CDC centralisation and netting of derivatives, margin calls, adjustment/settlement/liaison accounts and illiquid securities held by CIB

⁽³⁾ Including tangible & intangible assets, equity investments and the netting of miscellaneous debtors and creditors

⁽⁴⁾ Netting of repos & reverse repos (excluding MLT repos) and refinancing transactions with Central Banks (excluding T-LTRO)+netting of account related receivables and payables

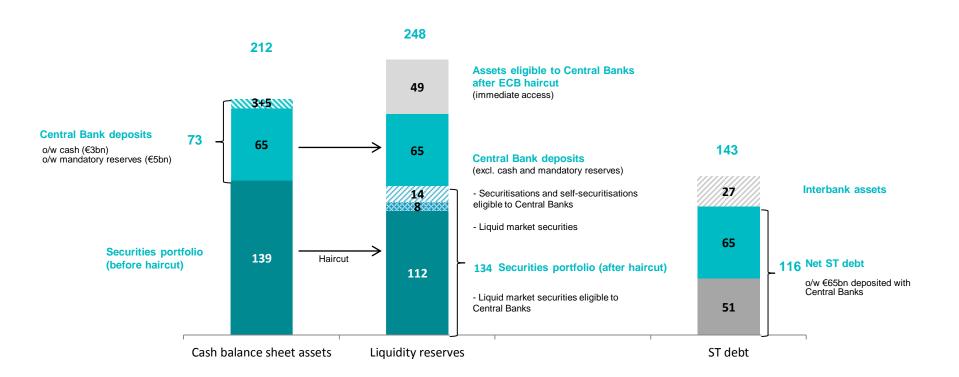
Including MLT repos and T-LTRO

⁽⁶⁾ Including ElB, CDC and other similar funding sources backed by customer loans, CDC centralisation and MLT issues placed by the branch networks



Crédit Agricole Group: liquidity reserves

Liquidity reserves – at end-Sept. 2014 (€bn)





Reserves equivalent to 173.4% of gross ST debt

Crédit Agricole Group: diversified funding



ST debt outstanding* – Crédit Agricole Group Breakdown by currency – 30/09/14

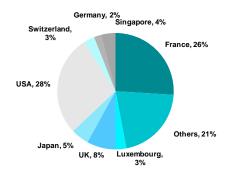
Share of gross ST debt in USD: 47%



* Maximum term of 369 days

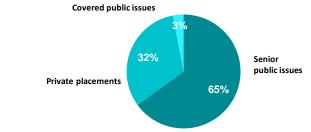
ST debt outstanding – Crédit Agricole Group Breakdown by country – 30/09/14

Share of gross ST debt from the USA: 28%



2014 MLT* senior market issues – Crédit Agricole S.A. Breakdown by segment**: €10.2bn – 30/09/14

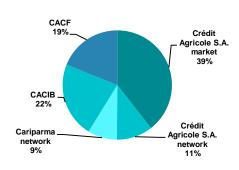
- Average term: 6.2 years
- Average spread vs mid-swap: 74.6bp



* 2014 MLT senior programme: €10bn

NB: In addition to the above senior issues, Crédit Agricole S.A. completed Additional Tier 1 issues for ca. €3.9bn equivalent

2014 MLT senior issues – Crédit Agricole Group Breakdown by main Group issuers: €25.8bn – 30/09/14





^{**} Excluding EIB, CDC and other similar funding sources

FINANCIAL STRUCTURE

Crédit Agricole S.A.: Equity and Subordinated debt



| €m | Group share | Non-controlling interests | Total | Subordinated debt |
|---|-------------|---------------------------|---------|-------------------|
| At 31 December 2013* | 42,294 | 5,595 | 47,889 | 28,353 |
| Capital increase | 744 | - | 744 | |
| Dividends paid out in 2014 | (879) | (278) | (1,157) | |
| Dividends received from Regional Banks and subsidiaries | 124 | - | 124 | |
| Issue of undated deeply subordinated Additional Tier 1 net of issuance costs | 3,837 | - | 3,837 | |
| Interest paid to the holders of the undated deeply subordinated Additional Tier 1 | (120) | - | (120) | |
| Impact of acquisitions/disposals on non-controlling interests | (169) | (689) | (858) | |
| Change in other comprehensive income | 1,589 | 192 | 1,781 | |
| Change in share of reserves of equity affiliates | 152 | 3 | 155 | |
| Result for the period | 1,643 | 315 | 1,958 | |
| Other | 11 | 2 | 13 | |
| At 30 September 2014 | 49,226 | 5,140 | 54,366 | 26,336 |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan



CONSOLIDATED BALANCE SHEET AT 30/09/14 AND 31/12/13

Crédit Agricole S.A.



€bn

| CDIT | | | €DII | | |
|---|----------|-----------|--|----------|-----------|
| Assets | 30/09/14 | 31/12/13* | Liabilities | 30/09/14 | 31/12/13* |
| Cash and Central banks | 70.6 | 68.1 | Central banks | 4.4 | 2.8 |
| Financial assets at fair value through profit or loss | 404.8 | 391.9 | Financial liabilities at fair value through profit or loss | 327.4 | 330.9 |
| Available for sale financials assets | 278.6 | 261.2 | Due to banks | 154.6 | 152.4 |
| Due from banks | 378.9 | 369.3 | Customer accounts | 477.6 | 477.3 |
| Loans and advances to customers | 310.6 | 303.8 | Debt securities in issue | 175.8 | 160.8 |
| Financial assets held to maturity | 15.8 | 14.7 | Accruals and sundry liabilities | 76.8 | 57.6 |
| Accrued income and sundry assets | 75.8 | 65.4 | Liabilities associated with non-current assets held for sale | 0.4 | 1.1 |
| Non-current assets held for sale | 0.8 | 1.8 | Insurance Company technical reserves | 277.4 | 255.5 |
| Investments in equity affiliates | 20.9 | 20.6 | Contingency reserves and subordinated debt | 30.8 | 32.8 |
| Fixed assets | 9.4 | 9.0 | Shareholders' equity | 49.2 | 42.3 |
| Goodwill | 13.3 | 13.3 | Non-controlling interests | 5.1 | 5.6 |
| Total assets | 1,579.5 | 1,519.1 | Total liabilities | 1,579.5 | 1,519.1 |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan



CONSOLIDATED BALANCE SHEET AT 30/09/14 AND 31/12/13

Crédit Agricole Group



€bn

| €DN | | |
|---|----------|-----------|
| Assets | 30/09/14 | 31/12/13* |
| Cash and Central banks | 73.3 | 71.6 |
| Financial assets at fair value through profit or loss | 406.4 | 391.2 |
| Available for sale financials assets | 302.1 | 284.5 |
| Due from banks | 98.5 | 93.9 |
| Loans and advances to customers | 705.3 | 711.2 |
| Financial assets held to maturity | 29.6 | 25.4 |
| Accrued income and sundry assets | 84.5 | 78.4 |
| Non-current assets held for sale | 0.9 | 1.3 |
| Investments in equity affiliates | 4.1 | 4.5 |
| Fixed assets | 12.8 | 12.4 |
| Goodwill | 14.0 | 14.1 |
| Total assets | 1,731.5 | 1,688.5 |

€bn

| 30/09/14 | 31/12/13* |
|----------|---|
| 4.6 | 3.0 |
| 330.2 | 330.7 |
| 99.2 | 100.0 |
| 624.8 | 640.7 |
| 189.0 | 176.4 |
| 83.2 | 65.6 |
| 0.4 | 0.9 |
| 278.5 | 256.5 |
| 32.4 | 33.0 |
| 85.1 | 76.3 |
| 4.1 | 5.4 |
| 1,731.5 | 1,688.5 |
| | 4.6 330.2 99.2 624.8 189.0 83.2 0.4 278.5 32.4 85.1 4.1 |

^{*} Restated for equity-accounted entities consolidated under proportionate method in 2013 and the reclassification under IFRS5 of Crelan

