

WORKING EVERY DAY IN THE INTEREST OF OUR CUSTOMERS AND SOCIETY

RESULTS

RESULTS OF 3RD QUARTER AND THE FIRST 9 MONTHS OF 2020 APPENDICES



Disclaimer

The financial information on Crédit Agricole S.A. and Crédit Agricole Group for the third quarter and first nine months of 2020 comprises these appendices and the attached presentation and press release which are available on the website: https://www.credit-agricole.com/finance/fina

These appendices may include prospective information on the Group, supplied as information on trends. This data does not represent forecasts within the meaning of EU delegated regulation 2019/980 of 14 March 2019 (chapter 1, article 1, d).

This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. Therefore, these assumptions are by nature subject to random factors that could cause actual results to differ from projections. Likewise, the financial statements are based on estimates, particularly in calculating market value and asset impairment.

Readers must take all these risk factors and uncertainties into consideration before making their own judgement.

The figures presented for the nine-month period ending 30 September 2020 have been prepared in accordance with IFRS as adopted in the European Union and applicable at that date, and with prudential regulations currently in force. This financial information does not constitute a set of financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting" and has not been audited.

Note: the scopes of consolidation of the Crédit Agricole S.A. and Crédit Agricole Groups have not changed materially since the Crédit Agricole S.A. 2019 Universal Registration Document and its 2019 A.01 update (including all regulatory information about the Crédit Agricole Group) were filed with the AMF (the French Financial Markets Authority).

The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding.

Since 30 September 2019, Kas Bank has been included in the scope of consolidation of Crédit Agricole Group as a subsidiary of CACEIS. SoYou has also been included in the scope of consolidation as a joint-venture between Crédit Agricole Consumer Finance and Bankia. Historical data have not been restated on a proforma basis.

Since 23 December 2019, Caceis and Santander Securities Services (S3) have merged their operations. As of said date, Crédit Agricole S.A. and Santander respectively hold 69.5% and 30.5% of the capital of CACEIS.

On 30 June 2020, once all necessary regulatory approvals were secured, Amundi acquired the entire share capital of Sabadell Asset Management.

Since 30 June 2020, Menafinance has been wholly owned by Crédit Agricole Consumer Finance and is fully consolidated by Crédit Agricole S.A.

NOTE

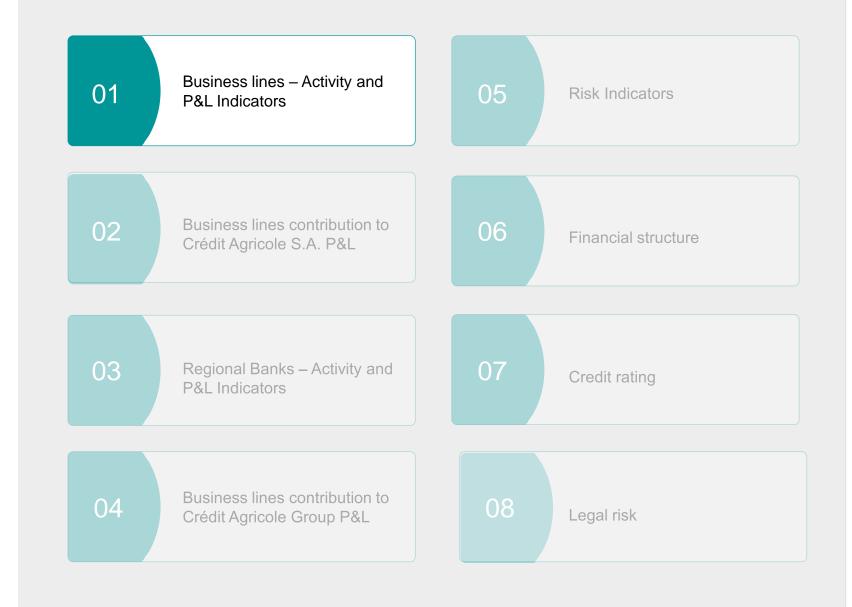
The Crédit Agricole Group scope of consolidation comprises:

the Regional Banks, the Local Banks, Crédit Agricole S.A. and their subsidiaries. This is the scope of consolidation that has been selected by the competent authorities to assess the Group's position, notably in the 2016 and 2018 stress test exercises.

Crédit Agricole S.A.

is the listed entity,
which notably owns
the subsidiaries of its business
lines (Asset gathering, French
retail banking,
International retail banking,
Specialised financial services
and Large customers)

Contents



Activity indicators – Asset Gathering

Assets under Management (€bn)

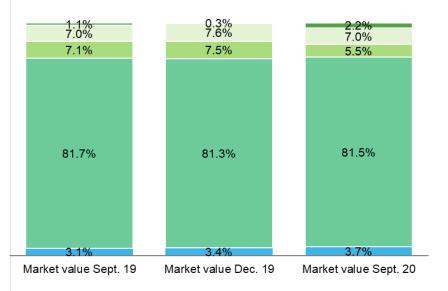
€bn	Jun. 18	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	Δ Sept./Sept.
Asset management – Amundi	1,466.4	1,475.2	1,425.1	1,476.5	1,486.8	1,562.9	1,653.4	1,527.5	1,591.6	1,662.3	+6.4%
Savings/retirement	282.6	285.6	285.2	292.3	297.3	301.3	304.2	298.6	302.1	304.1	+0.9%
Wealth management	171.8	173.6	168.9	177.0	180.0	184.2	183.4	171.8	177	177	(4.1%)
Assets under management - Total	1,920.8	1,934.5	1,879.2	1,945.8	1,964.1	2,048.4	2,141.0	1,997.8	2,070.6	2,143.1	+4.6%
AuM excl. double counting	1,626.9	1,640.4	1,587.4	1,641.9	1,652.6	1,727.8	1,794.7	1,820.5	1,821.5	1,822.5	+5.5%

€bn	Jun. 18	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	Δ Sept./Sept.
LCL Private Banking	45.2	46.1	46.1	48.4	49.6	50.6	51.3	49.4	51.2	51.6	+2.1%
CAI Wealth Management	126.6	127.4	122.8	128.6	130.4	133.6	132.1	122.4	125.7	125.0	(6.4%)
Of which France	31.8	32.1	30.6	31.9	32.7	32.9	33.3	30.8	32.0	32.3	(1.8%)
Of which International	94.8	95.3	92.2	96.7	97.6	100.7	98.9	91.6	93.7	92.8	(7.9%)
Total	171.8	173.6	168.9	177.0	180.0	184.2	183.4	171.8	176.8	176.7	(4.1%)

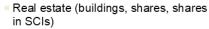
Activity indicators – Asset Gathering

Outstandings (€bn) / Breakdown of investments / Revenues and NIGS historic

€bn	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	Δ Sept./Sept.
Unit-linked	61.8	59.9	63.7	65.9	67.4	69.3	63.9	68.5	70.24	+4.2%
In Euros	223.8	225.3	228.6	231.4	234.0	234.8	234.6	233.5	233.86	(0.1%)
Total	285.6	285.2	292.3	297.3	301.4	304.2	298.6	302.1	304.1	+0.9%
Share of unit-linked	21.7%	21.0%	21.8%	22.2%	22.4%	22.8%	21.4%	22.7%	23.1%	+0.7pp







Other shares of net hedging

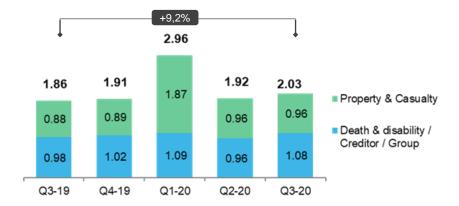
■ Interest rate products (bonds, etc...)

Other (private equity, convertible bonds, etc...)



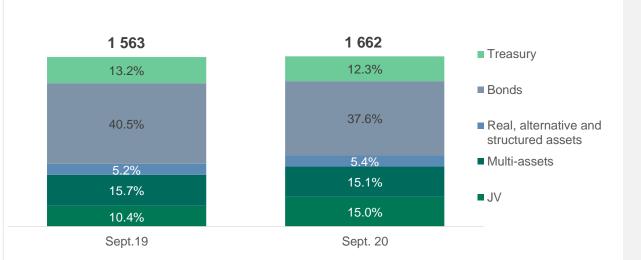
Activity indicators – Asset Gathering

Protection of assets and individuals Premium income (€bn)



Activity indicators – Asset Gathering - Amundi

Asset management – assets under management – breakdown by asset class (€Bn)



Stated and underlying detailed income statement (€m) – Asset gathering

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	∆ Q3/Q3 stated	∆ Q3/Q3 underlying
Revenues	1,411	-	1,411	1,507	-	1,507	(6.4%)	(6.4%)
Operating expenses excl.SRF	(658)	-	(658)	(706)	-	(706)	(6.8%)	(6.8%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	753	-	753	801	-	801	(5.9%)	(5.9%)
Cost of risk	(41)	(28)	(13)	(11)	-	(11)	x 3.8	+23.9%
Equity-accounted entities	17	-	17	8	-	8	x 2.1	x 2.1
Income before tax	728	(28)	756	819	-	819	(11.1%)	(7.7%)
Tax	(172)	9	(181)	(238)	-	(238)	(27.7%)	(24.0%)
Net income	556	(19)	575	581	-	581	(4.2%)	(1.0%)
Non controlling interests	(116)	-	(116)	(79)	-	(79)	+46.3%	+46.3%
Net income Group Share	440	(19)	459	502	-	502	(12.2%)	(8.5%)
Cost/Income ratio excl.SRF (%)	46.6%		46.6%	46.9%		46.9%	-0.2 pp	-0.2 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	∆ 9M/9M stated	∆ 9M/9M underlying
Revenues	4,090	(143)	4,232	4,455	-	4,455	(8.2%)	(5.0%)
Operating expenses	(2,129)	(38)	(2,091)	(2,150)	-	(2,150)	(1.0%)	(2.8%)
SRF	(6)	-	(6)	(7)	-	(7)	(15.2%)	(15.2%)
Gross operating income	1,954	(181)	2,135	2,298	-	2,298	(15.0%)	(7.1%)
Cost of risk	4	38	(33)	(14)	-	(14)	n.m.	x 2.3
Equity-accounted entities	46	-	46	32	-	32	+40.8%	+40.8%
Income before tax	2,007	(144)	2,150	2,337	-	2,337	(14.1%)	(8.0%)
Tax	(495)	34	(528)	(658)	-	(658)	(24.8%)	(19.6%)
Net income	1,512	(110)	1,622	1,687	-	1,687	(10.4%)	(3.9%)
Non controlling interests	(255)	-	(255)	(237)	-	(237)	+8.0%	+8.0%
Net income Group Share	1,257	(110)	1,366	1,451	-	1,451	(13.4%)	(5.8%)
Cost/Income ratio excl.SRF (%)	52.1%		49.4%	48.3%		48.3%	+3.8 pp	+1.1 pp

Stated and underlying detailed income statement (€m) - Insurance

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	∆ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	610	-	610	660	-	660	(7.6%)	(7.6%)
Operating expenses excl.SRF	(168)	-	(168)	(168)	-	(168)	(0.1%)	(0.1%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	443	-	443	493	-	493	(10.1%)	(10.1%)
Cost of risk	(27)	(28)	0	1	-	1	n.m.	(43.9%)
Income before tax	415	(28)	443	493	-	493	(15.8%)	(10.2%)
Tax	(91)	9	(100)	(153)	-	(153)	(40.8%)	(35.0%)
Net income Group Share	282	(19)	300	340	-	340	(17.1%)	(11.5%)
Cost/Income ratio excl.SRF (%)	27.5%		27.5%	25.4%		25.4%	+2.1 pp	+2.1 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	∆ 9M/9M stated	Δ 9M/9M underlying
Revenues	1,680	(143)	1,822	1,907	-	1,907	(11.9%)	(4.4%)
Operating expenses excl.SRF	(620)	(38)	(582)	(560)	-	(560)	+10.7%	+3.9%
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	1,059	(181)	1,240	1,346	-	1,346	(21.3%)	(7.9%)
Cost of risk	36	38	(1)	1	-	1	x 26.9	n.m.
Income before tax	1,095	(144)	1,239	1,348	-	1,348	(18.7%)	(8.1%)
Tax	(269)	34	(303)	(410)	-	(410)	(34.2%)	(26.0%)
Net income Group Share	780	(110)	890	944	-	944	(17.4%)	(5.7%)
Cost/Income ratio excl.SRF (%)	36.9%		31.9%	29.4%		29.4%	+7.5 pp	+2.5 pp

Stated and underlying detailed income statement (€m) – Asset management

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	∆ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	609	-	609	640	-	640	(4.8%)	(4.8%)
Operating expenses excl.SRF	(329)	-	(329)	(343)	-	(343)	(4.1%)	(4.1%)
Gross operating income	280	-	280	297	-	297	(5.6%)	(5.6%)
Cost of risk	(3)	-	(3)	(10)	-	(10)	(72.2%)	(72.2%)
Equity-accounted entities	17	-	17	8	-	8	x 2.1	x 2.1
Income before tax	294	-	294	295	-	295	(0.5%)	(0.5%)
Tax	(77)	-	(77)	(82)	-	(82)	(5.8%)	(5.8%)
Net income	216	-	216	213	-	213	+1.5%	+1.5%
Non controlling interests	(70)	-	(70)	(69)	-	(69)	+1.5%	+1.5%
Net income Group Share	146	-	146	144	-	144	+1.5%	+1.5%
Cost/Income ratio excl.SRF (%)	54.0%		54.0%	53.6%		53.6%	+0.4 pp	+0.4 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	∆ 9M/9M stated	∆ 9M/9M underlying
Revenues	1,810	-	1,810	1,934	-	1,934	(6.4%)	(6.4%)
Operating expenses excl.SRF	(988)	-	(988)	(1,034)	-	(1,034)	(4.5%)	(4.5%)
SRF	(3)	-	(3)	(3)	-	(3)	(1.8%)	(1.8%)
Gross operating income	818	-	818	897	-	897	(8.7%)	(8.7%)
Cost of risk	(20)	-	(20)	(7)	-	(7)	x 2.8	x 2.8
Equity-accounted entities	46	-	46	32	-	32	+40.8%	+40.8%
Income before tax	843	-	843	922	-	922	(8.5%)	(8.5%)
Tax	(223)	-	(223)	(241)	-	(241)	(7.5%)	(7.5%)
Net income	620	-	620	681	-	681	(8.9%)	(8.9%)
Non controlling interests	(200)	-	(200)	(219)	-	(219)	(8.5%)	(8.5%)
Net income Group Share	420	-	420	462	-	462	(9.1%)	(9.1%)
Cost/Income ratio excl.SRF (%)	54.6%		54.6%	53.5%		53.5%	+1.1 pp	+1.1 pp

Stated and underlying detailed income statement (€m) – Wealth management

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	∆ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	192	-	192	207	-	207	(7.2%)	(7.2%)
Operating expenses excl.SRF	(162)	-	(162)	(196)	-	(196)	(17.3%)	(17.3%)
Gross operating income	30	-	30	11	-	11	x 2.7	x 2.7
Cost of risk	(11)	-	(11)	(2)	-	(2)	x 5.9	x 5.9
Income before tax	19	-	19	30	-	30	(36.1%)	(36.1%)
Tax	(4)	-	(4)	(2)	-	(2)	+62.4%	+62.4%
Net income Group Share	13	-	13	18	-	18	(30.2%)	(30.2%)
Cost/Income ratio excl.SRF (%)	84.3%		84.3%	94.5%		94.5%	-10.3 pp	-10.3 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	∆ 9M/9M stated	∆ 9M/9M underlying
Revenues	600	-	600	615	-	615	(2.3%)	(2.3%)
Operating expenses excl.SRF	(521)	-	(521)	(556)	-	(556)	(6.3%)	(6.3%)
SRF	(3)	-	(3)	(4)	-	(4)	(26.6%)	(26.6%)
Gross operating income	76	-	76	55	-	55	+39.0%	+39.0%
Cost of risk	(12)	-	(12)	(8)	-	(8)	+39.1%	+39.1%
Net income on other assets	3	-	3	20	-	20	(83.6%)	(83.6%)
Income before tax	68	-	68	67	-	67	+1.5%	+1.5%
Tax	(2)	-	(2)	(7)	-	(7)	(65.5%)	(65.5%)
Net income Group Share	56	-	56	45	-	45	+25.7%	+25.7%
Cost/Income ratio excl.SRF (%)	86.8%		86.8%	90.4%		90.4%	-3.6 pp	-3.6 pp

Activity Indicators – French retail banking

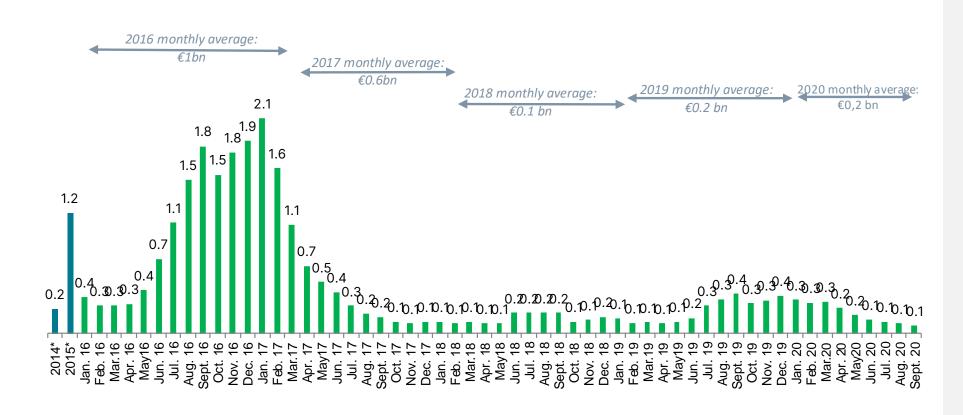
Customer savings / loans outstandings (€bn)

LCL - Customer savings (€bn)

Customer savings (€bn)*	Sept. 18	Dec. 18	Mar.19	Jun. 19	Sept. 19	Dec. 19	Mar.20	Jun. 20	Sept. 20	Δ Sept./Sept.
Securities	9.9	8.7	10.1	10.2	10.1	10.5	9.0	10.2	9.9	-2.4%
Mutual funds and REITs	9.2	9.0	8.7	8.5	8.5	8.5	7.2	7.7	8.1	-4.9%
Life insurance	61.1	60.1	61.5	62.7	63.1	63.4	61.6	62.9	62.7	-0.6%
Off-balance sheet savings	80.2	77.8	80.3	81.4	81.8	82.4	77.8	80.7	80.7	-1.3%
Demand deposits	47.2	48.6	48.3	51.2	52.3	54.2	55.5	65.6	68.2	30.5%
Home purchase savings plans	9.6	9.6	9.8	9.8	9.8	9.8	10.0	10.1	10.1	2.8%
Bonds	4.0	4.3	4.5	4.1	4.5	4.6	4.5	4.1	4.6	1.9%
Passbooks*	37.4	39.4	40.7	40.9	42.0	42.5	42.5	42.9	43.0	2.4%
Time deposits	11.9	12.2	11.9	12.2	12.5	12.9	12.2	10.9	10.5	-16.3%
On-balance sheet savings	110.1	114.1	115.2	118.1	121.2	124.0	124.8	133.6	136.4	12.6%
TOTAL	190.3	191.9	195.5	199.5	202.9	206.4	202.6	214.3	217.1	7.0%
Passbooks* o/w (€bn)	Sept. 18	Dec. 18	Mar.19	Jun. 19	Sept. 19	Dec. 19	Mar.20	Jun. 20	Sept. 20	∆ Sept./Sept.
Livret A	9.0	9.1	9.5	9.8	9.9	9.9	10.2	10.8	11.0	11.5%
LEP	0.9	1.0	1.0	0.9	1.0	1.0	1.0	1.0	1.0	7.6%
LDD	8.0	7.9	8.2	8.2	8.2	8.2	8.4	8.7	8.8	6.5%
* Including liquid company savings										N.S.
Retail Banking in France (LCL)	- Loans outstand	dings								
Loans outstanding (€bn)	Sept. 18	Dec. 18	Mar.19	Jun. 19	Sept. 19	Dec. 19	Mar.20	Jun. 20	Sept. 20	Δ Sept./Sept.
Corporate	22.5	23.2	23.5	24.1	24.5	23.9	24.5	28.4	29.2	19.2%
Professionals	13.5	13.8	14.2	14.6	15.0	15.4	15.8	18.6	19.7	31.3%
							7.7			
Consumer credit	7.3	7.6	7.4	7.6	7.8	8.1	1.1	7.7	7.8	0.2%
Consumer credit Home loans	7.3 73.8	7.6 75.4	7.4 76.9	7.6 78.3	7.8 80.4	82.4	7.7 83.4	7.7 83.8	7.8 84.9	0.2% 5.5%

Activity Indicators – French retail banking

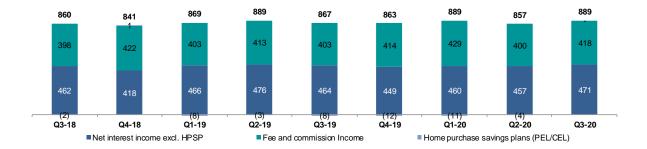
Monthly renegotiated outstandings (€bn)



Activity Indicators – French retail banking

Revenues (€m)

Revenues (€m)	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	∆ Q3/Q3
Net interest income	460	419	458	473	456	437	448	453	471	+3.4%
Home purchase savings plans (PEL/CEL)	(2)	1	(8)	(3)	(8)	(12)	(11)	(4)	-	(100.0%)
Net interest income excl. HPSP	462	418	466	476	464	449	460	457	471	+1.6%
Fee and commission Income	398	422	403	413	403	414	429	400	418	+3.8%
- Securities	31	26	28	26	21	30	35	31	27	+29.7%
- Insurance	147	155	167	158	153	152	173	187	173	+13.0%
 Account management and payment instruments 	220	241	208	228	228	232	220	182	217	(4.8%)
TOTAL	858	842	861	886	858	851	877	853	889	3.6%
TOTAL excl. HPSP	860	841	869	889	867	863	889	857	889	+2.6%



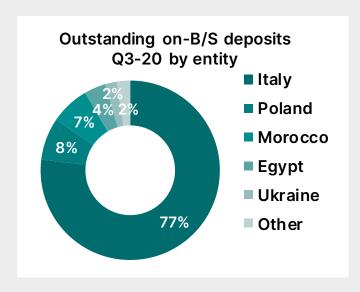
Stated and underlying detailed income statement (€m) - FRB

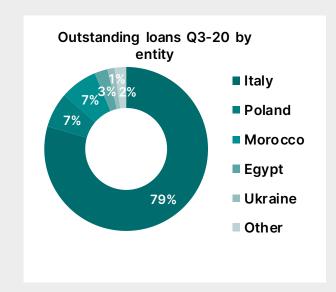
€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	889	-	889	858	(8)	867	+3.6%	+2.6%
Operating expenses excl.SRF	(550)	-	(550)	(576)	-	(576)	(4.6%)	(4.6%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	339	-	339	282	(8)	290	+20.4%	+17.0%
Cost of risk	(83)	-	(83)	(58)	-	(58)	+43.2%	+43.2%
Cost of legal risk	-	-	-	-	-	-	n.m.	n.m.
Income before tax	258	-	258	224	(8)	232	+15.1%	+11.0%
Tax	(74)	-	(74)	(68)	3	(71)	+8.1%	+3.7%
Net income Group Share	176	-	176	149	(5)	154	+18.2%	+14.2%
Cost/Income ratio excl.SRF (%)	61.8%	•	61.8%	67.2%		66.5%	-5.3 pp	-4.7 pp

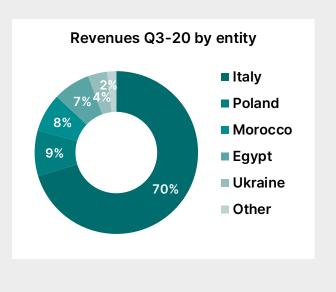
€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	2,617	(17)	2,635	2,605	(19)	2,625	+0.5%	+0.4%
Operating expenses excl.SRF	(1,678)	-	(1,678)	(1,742)	-	(1,742)	(3.7%)	(3.7%)
SRF	(42)	-	(42)	(32)	-	(32)	+32.4%	+32.4%
Gross operating income	897	(17)	915	832	(19)	851	+7.9%	+7.5%
Cost of risk	(301)	-	(301)	(153)	-	(153)	+97.0%	+97.0%
Income before tax	598	(17)	615	680	(19)	699	(12.0%)	(12.0%)
Tax	(183)	6	(189)	(221)	7	(228)	(17.2%)	(17.2%)
Net income Group Share	396	(11)	408	438	(12)	450	(9.5%)	(9.4%)
Cost/Income ratio excl.SRF (%)	64.1%		63.7%	66.9%		66.4%	-2.7 pp	-2.7 pp

Activity Indicators – International retail banking

Loans outstanding / Outstanding on-B/S / Revenues by entity (%)







Activity Indicators – International retail banking

Customer assets & Loans outstandings (€bn)

CA Italy (€bn)	June 18**	Sept 18**	Dec 18**	Mar. 19**	June 19**	Sept. 19**	Dec. 19**	Mar. 20 **	June 20**	Sept. 20**	∆ Sept/Sept
Total loans outstanding	42.9	42.1	42.2	42.5	43.0	43.4	43.3	44.2	45.1	46.0	+5.9%
o/w retail customer loans	22.1	20.0	20.3	20.5	20.8	21.1	21.3	21.4	21.7	21.9	+3.9%
o/w small businesses loans	7.0	8.0	7.9	7.5	7.5	7.5	7.5	7.4	7.6	7.9	+4.9%
o/w corporates loans, including SMEs	11.7	12.0	11.9	12.4	12.6	12.7	12.4	13.3	13.7	14.1	+10.3%
On-balance sheet customer assets**	42.2	40.9	40.6	39.8	40.6	40.9	41.2	41.8	42.4	43.6	+6.7%
Off-balance sheet customer assets***	33.9	34.3	33.7	34.5	35.2	35.8	36.7	34.9	37.4	38.1	+6.4%
Total assets (€bn)	76.1	75.3	74.3	74.3	75.7	76.7	77.9	76.8	79.8	81.7	+6.6%

^{*} including intergration of Calit for €1.9bn

^{**} excluding assets under custody

IRB Others (€bn)	June 18	43344	Dec. 18	Mar. 19	June 19	Sept. 19	Dec. 19	Mar. 20	June 20	Sept. 20**	Δ Sept/Sept
Total loans outstanding	10.2	10.7	10.7	11.0	11.5	11.8	11.9	11.5	11.7	11.9	+0.5%
o/w retail customer loans	5.2	5.3	5.4	5.7	5.9	5.8	5.9	5.6	5.7	5.9	+1.6%
o/w SMEs and small businesses	0.9	0.9	0.9	0.9	1.0	1.1	1.1	1.1	1.2	1.2	+14.6%
o/w Large corporates	4.2	4.3	4.4	4.2	4.8	5.0	4.9	4.7	4.7	4.7	(5.4%)
On-balance sheet customer assets	10.9	11.4	11.6	11.8	12.2	12.7	12.8	12.5	12.9	13.1	+3.4%
Off-balance sheet customer assets	1.5	1.6	1.7	1.8	2.1	2.1	2.2	2.1	2.2	2.3	+6.0%
Total assets (€bn)	12.5	13.0	13.3	13.6	14.3	14.8	15.0	14.6	15.1	15.4	+3.8%

^{**} pro forma the reclassification in Q3-16 of financial clients deposits from on-B/S deposits to market funding

Stated and underlying detailed income statement (€m) – International retail banking

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	657	-	657	692	-	692	(5.1%)	(5.1%)
Operating expenses excl.SRF	(415)	-	(415)	(422)	-	(422)	(1.5%)	(1.5%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	241	-	241	270	-	270	(10.6%)	(10.6%)
Cost of risk	(124)	-	(124)	(84)	-	(84)	+47.9%	+47.9%
Net income on other assets	6	-	6	(0)	-	(0)	n.m.	n.m.
Income before tax	123	-	123	186	-	186	(33.8%)	(33.8%)
Tax	(33)	-	(33)	(54)	-	(54)	(38.7%)	(38.7%)
Net income	89	-	89	132	-	132	(32.1%)	(32.1%)
Non controlling interests	(26)	-	(26)	(35)	-	(35)	(24.2%)	(24.2%)
Net income Group Share	63	-	63	97	-	97	(34.9%)	(34.9%)
Cost/Income ratio excl.SRF (%)	63.2%		63.2%	61.0%		61.0%	+2.3 pp	+2.3 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	1,967	-	1,967	2,083	-	2,083	(5.6%)	(5.6%)
Operating expenses excl.SRF	(1,263)	(8)	(1,255)	(1,278)	-	(1,278)	(1.1%)	(1.8%)
SRF	(25)	-	(25)	(22)	-	(22)	+14.2%	+14.2%
Gross operating income	678	(8)	686	783	-	783	(13.4%)	(12.4%)
Cost of risk	(438)	-	(438)	(256)	-	(256)	+71.0%	+71.0%
Net income on other assets	72	-	72	(1)	-	(1)	n.m.	n.m.
Income before tax	312	(8)	320	526	-	526	(40.6%)	(39.1%)
Tax	(86)	3	(89)	(151)	-	(151)	(42.8%)	(40.9%)
Net income	225	(5)	230	375	-	375	(40.0%)	(38.7%)
Non controlling interests	(74)	1	(75)	(101)	-	(101)	(26.9%)	(25.9%)
Net income Group Share	151	(4)	155	274	=.	274	(44.8%)	(43.4%)
Cost/Income ratio excl.SRF (%)	64.2%		63.8%	61.3%		61.3%	+2.9 pp	+2.5 pp

Stated and underlying detailed income statement (€m) – CA Italia

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	462	-	462	462	-	462	(0.1%)	(0.1%)
Operating expenses excl.SRF	(282)	-	(282)	(283)	-	(283)	(0.5%)	(0.5%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	180	-	180	179	-	179	+0.6%	+0.6%
Cost of risk	(86)	-	(86)	(62)	-	(62)	+40.6%	+40.6%
Net income on other assets	(0)	-	(0)	-	-	-	n.m.	n.m.
Income before tax	93	-	93	117	-	117	(20.6%)	(20.6%)
Tax	(23)	-	(23)	(35)	-	(35)	(35.2%)	(35.2%)
Net income	71	-	71	82	-	82	(14.4%)	(14.4%)
Non controlling interests	(19)	-	(19)	(22)	-	(22)	(14.7%)	(14.7%)
Net income Group Share	52	-	52	60	-	60	(14.3%)	(14.3%)
Cost/Income ratio excl.SRF (%)	61.0%		61.0%	61.3%		61.3%	-0.3 pp	-0.3 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	1,337	-	1,337	1,397	-	1,397	(4.3%)	(4.3%)
Operating expenses excl.SRF	(849)	-	(849)	(863)	-	(863)	(1.6%)	(1.6%)
SRF	(25)	-	(25)	(22)	-	(22)	+14.2%	+14.2%
Gross operating income	462	-	462	512	-	512	(9.8%)	(9.8%)
Cost of risk	(315)	-	(315)	(189)	-	(189)	+66.6%	+66.6%
Net income on other assets	66	-	66	-	-	-	n.m.	n.m.
Income before tax	213	-	213	323	-	323	(34.2%)	(34.2%)
Tax	(60)	-	(60)	(101)	-	(101)	(40.2%)	(40.2%)
Net income	153	-	153	223	-	223	(31.4%)	(31.4%)
Non controlling interests	(41)	-	(41)	(60)	-	(60)	(31.0%)	(31.0%)
Net income Group Share	111	-	111	162	-	162	(31.6%)	(31.6%)
Cost/Income ratio excl.SRF (%)	63.5%		63.5%	61.7%		61.7%	+1.8 pp	+1.8 pp

Stated and underlying detailed income statement (€m) – International retail banking - others

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	195	-	195	230	-	230	(15.1%)	(15.1%)
Operating expenses	(134)	-	(134)	(138)	-	(138)	(3.5%)	(3.5%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	61	-	61	91	-	91	(32.6%)	(32.6%)
Cost of risk	(38)	-	(38)	(23)	-	(23)	+67.9%	+67.9%
Income before tax	30	-	30	68	-	68	(56.3%)	(56.3%)
Tax	(11)	-	(11)	(19)	-	(19)	(45.0%)	(45.0%)
Net income	19	=	19	49	-	49	(61.6%)	(61.6%)
Non controlling interests	(8)	-	(8)	(13)	-	(13)	(40.3%)	(40.3%)
Net income Group Share	11	-	11	36	-	36	(69.3%)	(69.3%)
Cost/Income ratio excl.SRF (%)	68.5%		68.5%	60.3%	•	60.3%	+8.2 pp	+8.2 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	630	-	630	686	-	686	(8.1%)	(8.1%)
Operating expenses	(414)	(8)	(406)	(415)	-	(415)	(0.2%)	(2.1%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	216	(8)	224	270	-	270	(20.2%)	(17.3%)
Cost of risk	(123)	-	(123)	(67)	-	(67)	+83.4%	+83.4%
Income before tax	99	(8)	107	202	-	202	(51.0%)	(47.1%)
Tax	(26)	3	(29)	(50)	-	(50)	(48.1%)	(42.2%)
Net income	72	(5)	77	152	-	152	(52.6%)	(49.3%)
Non controlling interests	(32)	1	(33)	(40)	-	(40)	(20.9%)	(18.3%)
Net income Group Share	40	(4)	44	112	-	112	(64.1%)	(60.6%)
Cost/Income ratio excl.SRF (%)	65.7%	•	64.5%	60.6%		60.6%	+5.2 pp	+3.9 pp

Activity indicators – Specialised financial services

Consumer credit & leasing ouststandings / factored receivables (€bn)

CACF OUTSTANDINGS											
Consumer credit (CACF) - Gro	ss manag	ed Ioans (2	/2)								
(€bn)	Jun. 18	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	∆ Sept./Sept.
Consolidated loan book	33.1	33.2	33.6	33.7	34.2	34.4	34.8	34.8	34.3	32.9	-4.2%
Car finance partnerships	30.7	30.8	32.5	33.2	33.3	32.9	33.2	32.8	31.1	31.0	-5.6%
Crédit Agricole Group	17.9	18.3	18.7	18.8	19.3	19.5	20.1	20.1	19.7	20.1	2.9%
Other	3.6	3.7	3.7	3.7	3.7	3.8	3.8	3.7	3.3	5.2	34.7%
Total	85.3	85.9	88.4	89.5	90.5	90.6	92.0	91.4	88.4	89.2	-1.5%
O/w Agos (total managed loan book)	13.9	13.8	13.9	13.9	14.4	14.4	14.6	14.5	14.5	13.8	-4.2%

CAL&F OUTSTANDINGS											
Leasing & Factoring (CAL	_&F) - Leasing	book and fa	actored rec	eivables							
(€bn)	Jun. 18	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept.20	∆ Sept./Sept.
Leasing portfolio	14.3	14.3	14.6	14.7	14.8	14.7	15.1	15.1	15.1	15.3	4.0%
incl. France	11.8	11.8	11.9	11.9	11.9	11.9	12.1	12.3	12.3	12.5	5.1%
Factored turnover	19.6	18.0	20.5	18.9	20.6	18.7	20.6	19.2	15.5	18.4	-1.4%
incl. France	12.9	11.6	13.5	12.2	13.7	12.4	14.0	12.4	10.2	12.0	-2.8%

Stated and underlying detailed income statement (€m) – Specialised financial services

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	619	-	619	676	-	676	(8.5%)	(8.5%)
Operating expenses excl.SRF	(289)	-	(289)	(341)	-	(341)	(15.3%)	(15.3%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	330	-	330	335	-	335	(1.5%)	(1.5%)
Cost of risk	(141)	-	(141)	(131)	-	(131)	+7.3%	+7.3%
Equity-accounted entities	72	-	72	74	-	74	(2.9%)	(2.9%)
Net income on other assets	(11)	-	(11)	(0)	-	(0)	x 1250.6	x 1250.6
Income before tax	250	-	250	278	-	278	(10.0%)	(10.0%)
Tax	(43)	-	(43)	(56)	-	(56)	(23.2%)	(23.2%)
Net income	138	(69)	207	222	-	222	(37.7%)	(6.7%)
Non controlling interests	(26)	-	(26)	(21)	-	(21)	+25.0%	+25.0%
Net income Group Share	112	(69)	181	201	-	201	(44.3%)	(10.0%)
Cost/Income ratio excl.SRF (%)	46.6%	•	46.6%	50.4%	•	50.4%	-3.8 pp	-3.8 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	1,873	-	1,873	2,044	-	2,044	(8.4%)	(8.4%)
Operating expenses excl.SRF	(949)	-	(949)	(1,012)	-	(1,012)	(6.2%)	(6.2%)
SRF	(20)	-	(20)	(18)	-	(18)	+7.9%	+7.9%
Gross operating income	904	-	904	1,013	-	1,013	(10.8%)	(10.8%)
Cost of risk	(579)	-	(579)	(370)	-	(370)	+56.4%	+56.4%
Equity-accounted entities	204	-	204	231	-	231	(11.4%)	(11.4%)
Net income on other assets	7	-	7	1	-	1	x 14	x 14
Income before tax	536	-	536	874	-	874	(38.7%)	(38.7%)
Tax	(25)	-	(25)	(193)	-	(193)	(87.0%)	(87.0%)
Net income	442	(69)	511	681	-	681	(35.1%)	(25.0%)
Non controlling interests	(72)	-	(72)	(79)	-	(79)	(8.9%)	(8.9%)
Net income Group Share	370	(69)	439	602	-	602	(38.6%)	(27.1%)
Cost/Income ratio excl.SRF (%)	50.7%		50.7%	49.5%		49.5%	+1.2 pp	+1.2 pp

Stated and underlying detailed income statement (€m) – CA-CF

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	488	-	488	529	-	529	(7.9%)	(7.9%)
Operating expenses excl.SRF	(218)	-	(218)	(270)	-	(270)	(19.1%)	(19.1%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	269	-	269	260	-	260	+3.8%	+3.8%
Cost of risk	(127)	-	(127)	(121)	-	(121)	+4.5%	+4.5%
Equity-accounted entities	72	-	72	74	-	74	(2.9%)	(2.9%)
Net income on other assets	(10)	-	(10)	(0)	-	(0)	x 409	x 409
Income before tax	205	=	205	212	-	212	(3.5%)	(3.5%)
Tax	(32)	-	(32)	(39)	-	(39)	(17.7%)	(17.7%)
Net income	104	(69)	173	174	-	174	(40.1%)	(0.4%)
Non controlling interests	(26)	-	(26)	(21)	-	(21)	+25.3%	+25.3%
Net income Group Share	78	(69)	147	153	=	153	(49.0%)	(3.9%)
Cost/Income ratio excl.SRF (%)	44.8%		44.8%	51.0%		51.0%	-6.2 pp	-6.2 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	1,491	-	1,491	1,621	-	1,621	(8.0%)	(8.0%)
Operating expenses excl.SRF	(735)	-	(735)	(796)	-	(796)	(7.6%)	(7.6%)
SRF	(10)	-	(10)	(11)	-	(11)	(11.1%)	(11.1%)
Gross operating income	746	-	746	814	-	814	(8.4%)	(8.4%)
Cost of risk	(508)	-	(508)	(335)	-	(335)	+51.7%	+51.7%
Equity-accounted entities	204	-	204	231	-	231	(11.4%)	(11.4%)
Net income on other assets	3	-	3	0	-	0	x 7	x 7
Income before tax	445	-	445	710	-	710	(37.4%)	(37.4%)
Tax	2	-	2	(146)	-	(146)	n.m.	n.m.
Net income	378	(69)	447	565	-	565	(33.1%)	(20.9%)
Non controlling interests	(72)	-	(72)	(79)	-	(79)	(8.8%)	(8.8%)
Net income Group Share	306	(69)	375	486	-	486	(37.0%)	(22.8%)
Cost/Income ratio excl.SRF (%)	49.3%	-	49.3%	49.1%		49.1%	+0.2 pp	+0.2 pp

RESULST FOR THE 3RD QUARTER AND THE FIRST 9 MONTHS OF 2020

Stated and underlying detailed income statement (€m) – CAL&F

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	131	-	131	147	-	147	(10.4%)	(10.4%)
Operating expenses excl.SRF	(70)	-	(70)	(71)	-	(71)	(0.9%)	(0.9%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	61	-	61	76	-	76	(19.4%)	(19.4%)
Cost of risk	(14)	-	(14)	(10)	-	(10)	+42.6%	+42.6%
Net income on other assets	(1)	-	(1)	0	-	0	n.m.	n.m.
Income before tax	46	-	46	66	-	66	(30.9%)	(30.9%)
Tax	(12)	-	(12)	(18)	-	(18)	(35.2%)	(35.2%)
Net income Group Share	34	-	34	48	-	48	(29.3%)	(29.3%)
Cost/Income ratio excl.SRF (%)	53.5%	•	53.5%	48.4%	•	48.4%	+5.2 pp	+5.2 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	382	-	382	423	-	423	(9.6%)	(9.6%)
Operating expenses excl.SRF	(214)	-	(214)	(216)	-	(216)	(0.9%)	(0.9%)
SRF	(10)	-	(10)	(8)	-	(8)	+34.7%	+34.7%
Gross operating income	158	-	158	199	-	199	(20.8%)	(20.8%)
Cost of risk	(70)	-	(70)	(35)	-	(35)	x 2	x 2
Net income on other assets	4	-	4	0	-	0	x 32.5	x 32.5
Income before tax	92	-	92	164	-	164	(44.2%)	(44.2%)
Tax	(27)	-	(27)	(48)	-	(48)	(42.6%)	(42.6%)
Net income Group Share	64	=	64	116	=	116	(44.9%)	(44.9%)
Cost/Income ratio excl.SRF (%)	56.1%	•	56.1%	51.1%		51.1%	+4.9 pp	+4.9 pp

Activity indicators – Large customers

Underlying revenues by business lines (€m)



Activity indicators – Large customers

CACIB mandates & rankings













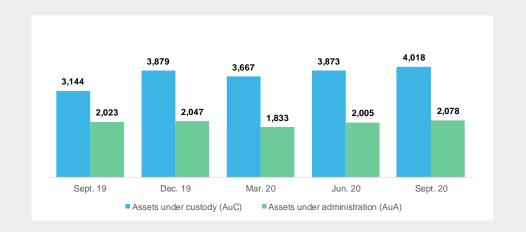








CACEIS outstandings (€bn)



#1 - All green, social & sustainability bonds all currencies - Bookrunner - worldwide(1)



#1 – Emissions en EUR et en USD – France⁽²⁾



#2 – Aircraft financing - Bookrunner - Worldwide⁽³⁾



#2 - Corporate syndicated loans - Bookrunner - EMEA(4)

⁽¹⁾ Bloomberg,9M-20 (2) Refinitiv, 9M-20

⁽³⁾ Le Monde, 9M-20

⁽⁴⁾ Refinitiv T78

Stated and underlying detailed income statement (€m) – Large customers

RESULST FOR THE 3RD QUARTER AND THE FIRST 9 MONTHS OF 2020

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	1,579	12	1,567	1,397	(4)	1,401	+13.0%	+11.8%
Operating expenses excl.SRF	(871)	(4)	(867)	(803)	-	(803)	+8.5%	+8.0%
SRF	-	-	=	-	-	-	n.m.	n.m.
Gross operating income	708	8	699	594	(4)	598	+19.1%	+16.9%
Cost of risk	(217)	=	(217)	(45)	-	(45)	x 4.8	x 4.8
Income before tax	492	8	483	547	(4)	551	(10.2%)	(12.3%)
Tax	(119)	(2)	(118)	(63)	1	(64)	+90.1%	+84.4%
Net income	372	7	366	485	(3)	488	(23.2%)	(25.0%)
Non controlling interests	(23)	1	(23)	(10)	0	(10)	x 2.4	x 2.4
Net income Group Share	350	7	342	475	(3)	478	(26.4%)	(28.4%)
Cost/Income ratio excl.SRF (%)	55.2%		55.4%	57.5%		57.3%	-2.3 pp	-1.9 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	4,872	34	4,838	4,203	(43)	4,246	+15.9%	+13.9%
Operating expenses excl.SRF	(2,612)	(12)	(2,600)	(2,419)	-	(2,419)	+8.0%	+7.5%
SRF	(260)	-	(260)	(177)	-	(177)	+46.7%	+46.7%
Gross operating income	2,000	22	1,978	1,607	(43)	1,650	+24.5%	+19.9%
Cost of risk	(719)	-	(719)	(105)	-	(105)	x 6.9	x 6.9
Equity-accounted entities	5	-	5	1	-	1	x 4.5	x 4.5
Income before tax	1,287	22	1,265	1,502	(43)	1,545	(14.3%)	(18.1%)
Tax	(223)	(8)	(215)	(340)	11	(352)	(34.6%)	(39.0%)
Net income	1,064	14	1,050	1,162	(32)	1,194	(8.4%)	(12.0%)
Non controlling interests	(62)	2	(64)	(23)	1	(23)	x 2.7	x 2.8
Net income Group Share	1,002	16	986	1,139	(31)	1,170	(12.0%)	(15.7%)
Cost/Income ratio excl.SRF (%)	53.6%		53.7%	57.5%		57.0%	-3.9 pp	-3.2 pp

Stated and underlying detailed income statement (€m) – CIB

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	1,300	12	1,288	1,171	(4)	1,175	+11.1%	+9.7%
Operating expenses excl.SRF	(650)	-	(650)	(636)	-	(636)	+2.1%	+2.1%
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	650	12	638	534	(4)	538	+21.7%	+18.6%
Cost of risk	(220)	-	(220)	(48)	-	(48)	x 4.6	x 4.6
Income before tax	430	12	418	489	(4)	493	(12.0%)	(15.1%)
Tax	(107)	(3)	(105)	(50)	1	(51)	x 2.1	x 2
Net income Group Share	316	9	307	429	(3)	432	(26.3%)	(28.9%)
Cost/Income ratio excl.SRF (%)	50.0%		50.5%	54.4%	_	54.2%	-4.4 pp	-3.7 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	4,024	34	3,990	3,525	(43)	3,569	+14.1%	+11.8%
Operating expenses excl.SRF	(1,963)	-	(1,963)	(1,910)	-	(1,910)	+2.8%	+2.8%
SRF	(232)	-	(232)	(161)	-	(161)	+43.6%	+43.6%
Gross operating income	1,829	34	1,795	1,454	(43)	1,498	+25.7%	+19.9%
Cost of risk	(716)	-	(716)	(101)	-	(101)	x 7.1	x 7.1
Income before tax	1,114	34	1,080	1,357	(43)	1,401	(17.9%)	(22.9%)
Tax	(181)	(11)	(170)	(303)	11	(314)	(40.2%)	(45.9%)
Net income Group Share	914	22	892	1,032	(31)	1,063	(11.4%)	(16.1%)
Cost/Income ratio excl.SRF (%)	48.8%		49.2%	54.2%		53.5%	-5.4 pp	-4.3 pp

Stated and underlying detailed income statement (€m) – Financing activities

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	603	(7)	610	630	(1)	631	(4.3%)	(3.4%)
Operating expenses excl.SRF	(271)	-	(271)	(252)	-	(252)	+7.8%	+7.8%
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	332	(7)	339	378	(1)	380	(12.3%)	(10.8%)
Cost of risk	(225)	-	(225)	(40)	-	(40)	x 5.6	x 5.6
Income before tax	107	(7)	114	340	(1)	342	(68.7%)	(66.8%)
Tax	(21)	2	(23)	(27)	0	(28)	(23.7%)	(16.6%)
Net income Group Share	84	(5)	89	306	(1)	307	(72.5%)	(71.0%)
Cost/Income ratio excl.SRF (%)	45.0%		44.5%	39.9%		39.9%	+5.0 pp	+4.6 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	1,970	41	1,929	1,901	(28)	1,929	+3.6%	(0.0%)
Operating expenses excl.SRF	(817)	-	(817)	(739)	=.	(739)	+10.5%	+10.5%
SRF	(71)	-	(71)	(45)	-	(45)	+55.8%	+55.8%
Gross operating income	1,083	41	1,042	1,117	(28)	1,145	(3.1%)	(9.0%)
Cost of risk	(675)	-	(675)	(73)	=	(73)	x 9.2	x 9.2
Income before tax	409	41	368	1,045	(28)	1,074	(60.9%)	(65.7%)
Tax	45	(13)	58	(230)	7	(237)	n.m.	n.m.
Net income Group Share	445	27	418	798	(20)	819	(44.3%)	(49.0%)
Cost/Income ratio excl.SRF (%)	41.5%		42.3%	38.9%		38.3%	+2.6 pp	+4.0 pp

Stated and underlying detailed income statement (€m) – Capital markets & investment banking

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	697	19	678	541	(3)	543	+28.9%	+24.8%
Operating expenses excl.SRF	(379)	-	(379)	(385)	-	(385)	(1.6%)	(1.6%)
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	318	19	299	156	(3)	158	x 2	+89.1%
Cost of risk	5	-	5	(7)	-	(7)	n.m.	n.m.
Income before tax	323	19	305	148	(3)	151	x 2.2	x 2
Tax	(86)	(5)	(82)	(23)	1	(23)	x 3.8	x 3.5
Net income Group Share	232	14	218	123	(2)	125	+89.0%	+75.1%
Cost/Income ratio excl.SRF (%)	54.3%		55.8%	71.2%		70.8%	-16.9 pp	-15.0 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	2,054	(7)	2,061	1,625	(15)	1,639	+26.4%	+25.7%
Operating expenses excl.SRF	(1,147)	-	(1,147)	(1,171)	-	(1,171)	(2.1%)	(2.1%)
SRF	(161)	-	(161)	(116)	-	(116)	+38.8%	+38.8%
Gross operating income	746	(7)	753	338	(15)	352	x 2.2	x 2.1
Cost of risk	(41)	-	(41)	(27)	-	(27)	+49.3%	+49.3%
Income before tax	705	(7)	712	312	(15)	327	x 2.3	x 2.2
Tax	(226)	2	(228)	(73)	4	(77)	x 3.1	x 3
Net income Group Share	469	(5)	474	234	(11)	244	x 2	+94.0%
Cost/Income ratio excl.SRF (%)	55.8%	•	55.6%	72.1%		71.4%	-16.2 pp	-15.8 pp

Stated and underlying detailed income statement (€m) – Asset servicing

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	278	-	278	226	-	226	+23.1%	+23.1%
Operating expenses excl.SRF	(221)	(4)	(217)	(166)	-	(166)	+32.8%	+30.6%
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	58	(4)	61	60	-	60	(3.9%)	+2.0%
Cost of risk	3	-	3	2	-	2	+8.1%	+8.1%
Income before tax	62	(4)	65	59	-	59	+5.1%	+11.1%
Tax	(12)	1	(13)	(13)	-	(13)	(4.6%)	+2.8%
Net income	49	(3)	52	46	-	46	+7.8%	+13.4%
Non controlling interests	(16)	1	(17)	(0)	-	(0)	x 5447490	x 5712337.3
Net income Group Share	33	(2)	35	46	-	46	(27.2%)	(23.3%)
Cost/Income ratio excl.SRF (%)	79.3%		78.0%	73.5%		73.5%	+5.8 pp	+4.5 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	848	-	848	677	-	677	+25.2%	+25.2%
Operating expenses excl.SRF	(648)	(12)	(636)	(509)	-	(509)	+27.5%	+25.1%
SRF	(28)	-	(28)	(16)	-	(16)	+77.8%	+77.8%
Gross operating income	171	(12)	183	152	-	152	+12.2%	+20.1%
Cost of risk	(3)	-	(3)	(4)	-	(4)	(28.2%)	(28.2%)
Equity-accounted entities	5	-	5	-	-	-	n.m.	n.m.
Income before tax	173	(12)	185	145	-	145	+19.4%	+27.7%
Tax	(41)	3	(45)	(37)	-	(37)	+10.6%	+19.4%
Net income	131	(9)	140	107	-	107	+22.5%	+30.6%
Non controlling interests	(43)	3	(46)	(0)	-	(0)	x 6058678.8	x 6436520.3
Net income Group Share	88	(6)	95	107	-	107	(17.5%)	(11.8%)
Cost/Income ratio excl.SRF (%)	76.5%		75.1%	75.1%		75.1%	+1.3 pp	-0.1 pp

Stated and underlying detailed income statement (€m) – Corporate centre

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	(3)	(4)	1	(100)	(30)	(69)	(96,5%)	n.m.
Operating expenses excl.SRF	(209)	-	(209)	(176)	-	(176)	+18,3%	+18,3%
SRF	-	-	-	(2)	-	(2)	(100,0%)	(100,0%)
Gross operating income	(212)	(4)	(208)	(278)	(30)	(248)	(23,8%)	(16,0%)
Cost of risk	2	-	2	(5)	-	(5)	n.m.	n.m.
Equity-accounted entities	9	-	9	(2)	-	(2)	n.m.	n.m.
Income before tax	(201)	(4)	(197)	(285)	(30)	(255)	(29,6%)	(22,8%)
Tax	96	1	94	56	10	46	+70,1%	x 2,1
Net income	(160)	(58)	(102)	(229)	(20)	(209)	(30,0%)	(51,0%)
Non controlling interests	(4)	-	(4)	4	-	4	n.m.	n.m.
Net income Group Share	(164)	(58)	(106)	(225)	(20)	(205)	(27,0%)	(48,3%)

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	(170)	(91)	(79)	(356)	(58)	(298)	(52,2%)	(73,4%)
Operating expenses excl.SRF	(594)	(10)	(584)	(560)	-	(560)	+6,1%	+4,3%
SRF	(86)	-	(86)	(83)	-	(83)	+3,0%	+3,0%
Gross operating income	(850)	(101)	(749)	(999)	(58)	(941)	(15,0%)	(20,4%)
Cost of risk	(36)	-	(36)	(19)	-	(19)	+90,1%	+90,1%
Equity-accounted entities	22	-	22	11	-	11	+96,3%	+96,3%
Income before tax	(863)	(101)	(762)	(987)	(58)	(929)	(12,5%)	(17,9%)
Tax	320	29	290	261	20	241	+22,5%	+20,6%
Net income	(599)	(127)	(472)	(726)	(38)	(688)	(17,5%)	(31,4%)
Non controlling interests	(9)	-	(9)	5	-	5	n.m.	n.m.
Net income Group Share	(608)	(127)	(481)	(721)	(38)	(683)	(15,7%)	(29,6%)

Income statement by business line Q3-20 and Q3-19

				Q3-20 (stated	1)		
€m	AG	FRB (LCL)	IRB	SFS	LC	CC	Total
Revenues	1,411	889	657	619	1,579	(3)	5,151
Operating expenses excl. SRF	(658)	(550)	(415)	(289)	(871)	(209)	(2,991)
SRF	-	-	-	-	-	-	-
Gross operating income	753	339	241	330	708	(212)	2,160
Cost of risk	(41)	(83)	(124)	(141)	(217)	2	(605)
Cost of legal risk	-	-	-	-	-	-	-
Equity-accounted entities	17	-	-	72	0	9	98
Net income on other assets	(1)	1	6	(11)	1	0	(3)
Change in value of goodwill	-	-	-	-	-	-	-
Income before tax	728	258	123	250	492	(201)	1,650
Tax	(172)	(74)	(33)	(43)	(119)	96	(346)
Net income from discontinued or held-for-sale operations	-	-	(0)	(69)	-	(55)	(125)
Net income	556	184	89	138	372	(160)	1,180
Non controlling interests	(116)	(8)	(26)	(26)	(23)	(4)	(203)
Net income Group Share	440	176	63	112	350	(164)	977

		Q3-19 (stated)								
€m	AG	FRB (LCL)	IRB	SFS	LC	СС	Total			
Revenues	1,507	858	692	676	1,397	(100)	5,031			
Operating expenses excl. SRF	(706)	(576)	(422)	(341)	(803)	(176)	(3,025)			
SRF	-	-	-	-	-	(2)	(2)			
Gross operating income	801	282	270	335	594	(278)	2,004			
Cost of risk	(11)	(58)	(84)	(131)	(45)	(5)	(335)			
Cost of legal risk	-	-	-	-	-	-	-			
Equity-accounted entities	8	-	-	74	2	(2)	82			
Net income on other assets	21	(0)	(0)	(0)	(3)	0	17			
Change in value of goodwill	-	-	-	-	-	-	-			
Income before tax	819	224	186	278	547	(285)	1,769			
Tax	(238)	(68)	(54)	(56)	(63)	56	(423)			
Net income from discontinued or held-for-sale operations	0	-	-	-	-	-	0			
Net income	581	156	132	222	485	(229)	1,346			
Non controlling interests	(79)	(7)	(35)	(21)	(10)	4	(147)			
Net income Group Share	502	149	97	201	475	(225)	1,199			

Underlying income statement by business line Q3-20 and Q3-19

	Q3-20 (underlying)										
€m	AG	FRB (LCL)	IRB	SFS	LC	CC	Total				
Revenues	1,411	889	657	619	1,567	1	5,143				
Operating expenses excl. SRF	(658)	(550)	(415)	(289)	(867)	(209)	(2,988)				
SRF	-	-	-	-	-	-	-				
Gross operating income	753	339	241	330	699	(208)	2,156				
Cost of risk	(13)	(83)	(124)	(141)	(217)	2	(577)				
Cost of legal risk	-	-	-	-	-	-	-				
Equity-accounted entities	17	-	-	72	0	9	98				
Net income on other assets	(1)	1	6	(11)	1	0	(3)				
Change in value of goodwill	-	-	-	-	-	-	-				
Income before tax	756	258	123	250	483	(197)	1,674				
Tax	(181)	(74)	(33)	(43)	(118)	94	(354)				
Net income from discontinued or held-for-sale operations	-	-	(0)	-	-	-	(0)				
Net income	575	184	89	207	366	(102)	1,319				
Non controlling interests	(116)	(8)	(26)	(26)	(23)	(4)	(204)				
Net income Group Share	459	176	63	181	342	(106)	1,115				

	Q3-19 (underlying)									
€m	AG	FRB (LCL)	IRB	SFS	LC	CC	Total			
Revenues	1,507	867	692	676	1,401	(69)	5,073			
Operating expenses excl. SRF	(706)	(576)	(422)	(341)	(803)	(176)	(3,025)			
SRF	-	-	-	-	-	(2)	(2)			
Gross operating income	801	290	270	335	598	(248)	2,046			
Cost of risk	(11)	(58)	(84)	(131)	(45)	(5)	(335)			
Cost of legal risk	-	-	-	-	-	-	-			
Equity-accounted entities	8	-	-	74	2	(2)	82			
Net income on other assets	21	(0)	(0)	(0)	(3)	0	17			
Change in value of goodwill	-	-	-	-	-	-	-			
Income before tax	819	232	186	278	551	(255)	1,811			
Tax	(238)	(71)	(54)	(56)	(64)	46	(437)			
Net income from discontinued or held-for-sale operations	0	-	-	-	-	-	0			
Net income	581	161	132	222	488	(209)	1,374			
Non controlling interests	(79)	(7)	(35)	(21)	(10)	4	(148)			
Net income Group Share	502	154	97	201	478	(205)	1,226			

Underlying income statement by business line 9M-20 and 9M-19

		9M-20 (stated)									
€m	AG	FRB (LCL)	IRB	SFS	LC	CC	Total				
Revenues	4,090	2,617	1,967	1,873	4,872	(170)	15,248				
Operating expenses excl. SRF	(2,129)	(1,678)	(1,263)	(949)	(2,612)	(594)	(9,226)				
SRF	(6)	(42)	(25)	(20)	(260)	(86)	(439)				
Gross operating income	1,954	897	678	904	2,000	(850)	5,583				
Cost of risk	4	(301)	(438)	(579)	(719)	(36)	(2,068)				
Cost of legal risk	-	-	-	-	-	-	-				
Equity-accounted entities	46	-	-	204	5	22	277				
Net income on other assets	2	2	72	7	1	0	84				
Change in value of goodwill	-	-	-	-	-	-	-				
Income before tax	2,007	598	312	536	1,287	(863)	3,876				
Tax	(495)	(183)	(86)	(25)	(223)	320	(692)				
Net income from discontinued or held-for-sale operations	-	-	(1)	(69)	-	(55)	(125)				
Net income	1,512	415	225	442	1,064	(599)	3,059				
Non controlling interests	(255)	(19)	(74)	(72)	(62)	(9)	(490)				
Net income Group Share	1,257	396	151	370	1,002	(608)	2,568				

	9M-19 (stated)						
€m	AG	FRB (LCL)	IRB	SFS	LC	СС	Total
Revenues	4,455	2,605	2,083	2,044	4,203	(356)	15,034
Operating expenses excl. SRF	(2,150)	(1,742)	(1,278)	(1,012)	(2,419)	(560)	(9,161)
SRF	(7)	(32)	(22)	(18)	(177)	(83)	(340)
Gross operating income	2,298	832	783	1,013	1,607	(999)	5,534
Cost of risk	(14)	(153)	(256)	(370)	(105)	(19)	(917)
Cost of legal risk	-	-	-	-	-	-	-
Equity-accounted entities	32	-	-	231	1	11	275
Net income on other assets	20	1	(1)	1	(1)	20	39
Change in value of goodwill	-	-	-	-	-	-	-
Income before tax	2,337	680	526	874	1,502	(987)	4,931
Tax	(658)	(221)	(151)	(193)	(340)	261	(1,302)
Net income from discontinued or held-for-sale operations	8	-	-	-	-	-	8
Net income	1,687	458	375	681	1,162	(726)	3,637
Non controlling interests	(237)	(21)	(101)	(79)	(23)	5	(454)
Net income Group Share	1,451	438	274	602	1,139	(721)	3,183

Underlying income statement by business line 9M-20 and 9M-19

	9M-20 (underlying)						
€m	AG	FRB (LCL)	IRB	SFS	LC	CC	Total
Revenues	4,232	2,635	1,967	1,873	4,838	(79)	15,465
Operating expenses excl. SRF	(2,091)	(1,678)	(1,255)	(949)	(2,600)	(584)	(9,158)
SRF	(6)	(42)	(25)	(20)	(260)	(86)	(439)
Gross operating income	2,135	915	686	904	1,978	(749)	5,869
Cost of risk	(33)	(301)	(438)	(579)	(719)	(36)	(2,106)
Cost of legal risk	-	-	-	-	-	-	-
Equity-accounted entities	46	-	-	204	5	22	277
Net income on other assets	2	2	72	7	1	0	84
Change in value of goodwill	-	-	-	-	-	-	-
Income before tax	2,150	615	320	536	1,265	(762)	4,124
Tax	(528)	(189)	(89)	(25)	(215)	290	(756)
Net income from discontinued or held-for-sale operations	-	-	(1)	-	-	-	(1)
Net income	1,622	427	230	511	1,050	(472)	3,368
Non controlling interests	(255)	(19)	(75)	(72)	(64)	(9)	(494)
Net income Group Share	1,366	408	155	439	986	(481)	2,874

	9M-19 (underlying)						
€m	AG	FRB (LCL)	IRB	SFS	LC	СС	Total
Revenues	4,455	2,625	2,083	2,044	4,246	(298)	15,155
Operating expenses excl. SRF	(2,150)	(1,742)	(1,278)	(1,012)	(2,419)	(560)	(9,161)
SRF	(7)	(32)	(22)	(18)	(177)	(83)	(340)
Gross operating income	2,298	851	783	1,013	1,650	(941)	5,654
Cost of risk	(14)	(153)	(256)	(370)	(105)	(19)	(917)
Cost of legal risk	-	-	-	-	-	-	-
Equity-accounted entities	32	-	-	231	1	11	275
Net income on other assets	20	1	(1)	1	(1)	20	39
Change in value of goodwill	-	-	-	-	-	-	-
Income before tax	2,337	699	526	874	1,545	(929)	5,052
Tax	(658)	(228)	(151)	(193)	(352)	241	(1,340)
Net income from discontinued or held-for-sale operations	8	-	-	-	-	-	8
Net income	1,687	471	375	681	1,194	(688)	3,720
Non controlling interests	(237)	(21)	(101)	(79)	(23)	5	(455)
Net income Group Share	1,451	450	274	602	1,170	(683)	3,264

Activity indicators – Regional Banks

Customer assets & Loans outstandings (€bn)

Customer assets (€bn)*	Mar. 18	Jun. 18	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	∆ Sept./Sept.
Securities	45.8	46.6	46.7	44.2	44.7	43.8	44.7	45.2	40.1	42.4	41.9	(6.3%)
Mutual funds and REITs	26.8	26.6	25.7	23.7	25.3	25.7	25.6	25.9	22.8	24.0	24.2	(5.6%)
Life insurance	187.8	189.1	189.6	190.2	194.7	196.5	197.9	200.2	197.2	198.3	198.5	+0.3%
Off-balance sheet assets	260.4	262.3	262.0	258.0	264.7	266.1	268.2	271.3	260.1	264.7	264.6	(1.4%)
Demand deposits	135.6	142.4	144.4	148.8	149.7	155.6	159.0	165.6	172.4	194.8	201.1	+26.5%
Home purchase savings schemes	100.4	100.7	101.0	103.2	103.7	104.0	104.4	106.6	107.2	107.8	108.1	+3.6%
Passbook accounts	125.6	126.9	128.8	131.0	133.9	135.7	137.8	139.8	142.8	147.4	152.0	+10.3%
Time deposits	52.6	52.0	52.1	51.0	51.1	51.1	50.7	49.3	48.0	45.8	45.1	(11.0%)
On-balance sheet assets	414.2	422.0	426.3	434.0	438.4	446.4	451.8	461.3	470.4	495.9	506.3	+12.1%
TOTAL	674.7	684.3	688.3	691.9	703.1	712.5	720.1	732.6	730.5	760.5	770.9	+7.1%

NB: Change in method in March: recognition of life insurance policies purchased from non-Group providers

Passbooks, o/w (€bn)	Mar. 18	Jun. 18	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	Δ Sept./Sept.
Livret A	41.9	42.7	43.5	44.6	46.3	47.4	48.3	49.0	50.6	53.0	54.4	+12.6%
LEP	12.1	12.0	12.0	12.2	11.7	11.0	11.1	11.3	11.5	11.6	11.2	+0.9%
LDD	30.9	31.0	31.1	31.5	31.9	32.2	32.4	32.6	33.2	34.1	34.4	+6.4%
Mutual shareholders passbook account	8.8	9.0	9.2	9.3	9.5	9.6	9.8	9.9	9.9	9.9	9.9	+7.1%
* including austamor financial instruments												

^{*} including customer financial instruments

Loans outstanding (€bn)	Mar. 18	Jun. 18	Sept. 18	Dec. 18	Mar. 19	Jun. 19	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	Δ Sept./Sept.
Home loans	279.6	285.0	291.3	296.9	300.2	306.2	313.2	319.6	323.5	327.8	333.1	+6.4%
Consumer credit	18.7	19.2	19.5	20.1	21.7	20.6	20.8	21.6	21.0	20.9	21.2	+2.1%
SMEs	73.2	73.9	76.4	78.5	77.4	79.3	81.6	83.3	86.6	92.1	94.9	+16.3%
Small businesses	21.0	21.2	21.4	21.7	22.0	22.3	22.6	23.1	23.2	28.2	29.0	+28.2%
Farming loans	38.5	39.2	39.3	38.6	39.2	40.2	40.7	39.8	40.3	41.3	42.0	+3.3%
Local authorities	31.7	31.6	31.2	31.5	32.0	32.5	32.3	32.8	32.8	32.9	32.6	+0.9%
TOTAL	462.6	470.2	479.1	487.4	492.5	501.1	511.2	520.1	527.4	543.3	552.8	+8.2%

Activity indicators – Regional Banks

Detail of fees and commissions / Evolution of credit risk outstandings (m€)

Regional Banks – detail of fees and commissions, from Q1-18 to Q3-20

€m	Q1-18	Q2-18	Q3-18	Q4-18	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	∆ Q3/Q3
Services and other banking transactions	209	203	184	206	210	200	201	205	213	199	201	+0.3%
Securities	75	73	64	64	63	61	58	67	76	64	58	+0.6%
Insurance	789	606	593	755	854	636	626	736	914	710	699	+11.6%
Account management and payment instruments	520	548	534	530	519	535	536	530	523	423	490	(8.6%)
Net fees & commissions from other customer activi	89	91	97	103	90	98	102	110	93	98	91	(10.7%)
TOTAL ⁽¹⁾	1,683	1,520	1,473	1,658	1,736	1,529	1,523	1,648	1,820	1,494	1,539	+1.1%

⁽¹⁾ Revenues generated by the subsidiaries of the Regional Banks, namely fees and commisions from leasing and operating leasing transactions

Regional Banks - Evolution of credit	risk outstandin	gs		
€m	Dec. 19	March 20	June 20	Sept. 20
Gross customer loans outstanding of which: impaired loans Loans loss reserves (incl. collective reserves)	528,081 9,862 9,776	535,770 9,948 9,940	551,786 10,075 10,039	559,081 10,338 9,840
Impaired loans ratio	1.9%	1.86%	1.83%	1.85%
Coverage ratio (excl. collective reserves)	64.6%	64.0%	63.0%	59.9%
Coverage ratio (incl. collective reserves)	99.1%	99.9%	99.7%	95.2%

Stated and underlying detailed income statement (€m) – Regional banks

€m	Q3-20 stated	Specific items	Q3-20 underlying	Q3-19 stated	Specific items	Q3-19 underlying	Δ Q3/Q3 stated	Δ Q3/Q3 underlying
Revenues	3,308	-	3,308	3,172	(72)	3,244	+4.3%	+1.9%
Operating expenses excl.SRF	(2,115)	-	(2,115)	(2,147)	-	(2,147)	(1.5%)	(1.5%)
SRF	-	-	-	2	-	2	(100.0%)	(100.0%)
Gross operating income	1,192	-	1,192	1,028	(72)	1,100	+16.0%	+8.4%
Cost of risk	6	28	(22)	(48)	-	(48)	n.m.	(53.4%)
Net income on other assets	(2)	-	(2)	1	-	1	n.m.	n.m.
Change in value of goodwill	-	-	-	-	-	-	n.m.	n.m.
Income before tax	1,194	28	1,166	981	(72)	1,053	+21.7%	+10.7%
Tax	(398)	(9)	(389)	(340)	25	(365)	+17.3%	+6.8%
Net income Group Share	789	14	775	641	(47)	689	+23.0%	+12.5%
Cost/Income ratio excl.SRF (%)	64.0%		64.0%	67.7%		66.2%	-3.7 pp	-2.2 pp

€m	9M-20 stated	Specific items	9M-20 underlying	9M-19 stated	Specific items	9M-19 underlying	Δ 9M/9M stated	Δ 9M/9M underlying
Revenues	9,631	(227)	9,858	9,841	(170)	10,011	(2.1%)	(1.5%)
Operating expenses excl.SRF	(6,401)	(10)	(6,391)	(6,560)	-	(6,560)	(2.4%)	(2.6%)
SRF	(123)	-	(123)	(86)	-	(86)	+42.6%	+42.6%
Gross operating income	3,107	(237)	3,344	3,195	(170)	3,365	(2.8%)	(0.6%)
Cost of risk	(664)	(38)	(627)	(342)	-	(342)	+94.0%	+83.0%
Equity-accounted entities	1	-	1	9	-	9	(88.6%)	(88.6%)
Net income on other assets	(6)	-	(6)	(6)	-	(6)	(11.2%)	(11.2%)
Change in value of goodwill	(3)	-	(3)	-	-	-	n.m.	n.m.
Income before tax	2,434	(275)	2,709	2,855	(170)	3,025	(14.7%)	(10.4%)
Tax	(862)	85	(947)	(1,050)	58	(1,108)	(17.9%)	(14.5%)
Net income Group Share	1,564	(195)	1,760	1,805	(111)	1,917	(13.4%)	(8.2%)
Cost/Income ratio excl.SRF (%)	66.5%		64.8%	66.7%		65.5%	-0.2 pp	-0.7 pp

Income statement by business line Q3-20 and Q3-19

	Q3-20 (stated)										
€m	RB	LCL	IRB	AG	SFS	LC	CC	Total			
Revenues	3 308	889	652	1 421	619	1 578	2	8 468			
Operating expenses excl. SRF	(2 115)	(550)	(414)	(658)	(289)	(871)	(199)	(5 096)			
SRF	-	-	-	-	-	-	-	-			
Gross operating income	1 192	339	238	762	330	708	(198)	3 372			
Cost of risk	6	(83)	(120)	(41)	(141)	(217)	1	(596)			
Cost of legal risk	-	-	-	-	-	-	-	-			
Equity-accounted entities	(2)	-	-	17	72	0	(0)	88			
Net income on other assets	(2)	1	6	(1)	(11)	1	(1)	(6)			
Change in value of goodwill	-	-	-	-	-	-	-	-			
Income before tax	1 194	258	124	737	250	492	(197)	2 858			
Tax	(398)	(74)	(33)	(173)	(43)	(119)	98	(743)			
Net income from discont'd or held-for-sale ope.	(5)	-	(41)	-	(69)	-	(55)	(170)			
Net income	790	184	51	564	138	372	(154)	1 945			
Non controlling interests	(2)	(0)	(20)	(112)	(26)	(15)	(1)	(177)			
Net income Group Share	789	184	31	452	112	357	(155)	1 769			

				Q3-19	(stated)			
€m	RB	LCL	AG	IRB	SFS	LC	cc	Total
Revenues	3 172	858	1 499	717	676	1 397	(103)	8 216
Operating expenses excl. SRF	(2 147)	(576)	(706)	(441)	(341)	(803)	(205)	(5 220)
SRF	2	-	-	-	-	-	(2)	-
Gross operating income	1 028	282	793	276	335	594	(310)	2 997
Cost of risk	(48)	(58)	(11)	(85)	(131)	(45)	(6)	(384)
Cost of legal risk	-	-	-	-	-	-	-	-
Equity-accounted entities	0	-	8	-	74	2	-	85
Net income on other assets	1	(0)	21	(0)	(0)	(3)	0	18
Change in value of goodwill	-	-	-	-	-	-	-	-
Income before tax	981	224	810	190	278	547	(316)	2 715
Tax	(340)	(68)	(235)	(54)	(56)	(63)	69	(748)
Net income from discont'd or held-for-sale ope.	-	-	0	-	-	-	-	0
Net income	641	156	575	136	222	484	(247)	1 968
Non controlling interests	(0)	(0)	(75)	(28)	(21)	0	5	(119)
Net income Group Share	641	156	500	109	201	485	(242)	1 849

Income statement by business line Q3-20 and Q3-19

	Q3-20 (underlying)									
€m	RB	LCL	AG	IRB	SFS	LC	CC	Total		
Revenues	3 308	889	1 421	652	619	1 566	6	8 460		
Operating expenses excl. SRF	(2 115)	(550)	(658)	(414)	(289)	(867)	(199)	(5 093)		
SRF	-	-	-	-	-	-	-	-		
Gross operating income	1 192	339	762	238	330	699	(194)	3 368		
Cost of risk	(22)	(83)	(13)	(120)	(141)	(217)	1	(596)		
Cost of legal risk	-	-	-	-	-	-	-	-		
Equity-accounted entities	(2)	-	17	-	72	0	(0)	88		
Net income on other assets	(2)	1	(1)	6	(11)	1	(1)	(6)		
Change in value of goodwill	-	-	-	-	-	-	-	-		
Income before tax	1 166	258	765	124	250	483	(193)	2 854		
Tax	(389)	(74)	(182)	(33)	(43)	(118)	97	(742)		
Net income from discontinued or neid-for-sale	-	-	-	(0)	-	-	-	(0)		
Net income	777	184	583	91	207	365	(96)	2 111		
Non controlling interests	(2)	(0)	(112)	(20)	(26)	(16)	(1)	(177)		
Net income Group Share	775	184	471	71	181	349	(97)	1 934		

				Q3-19 (u	nderlying)			
€m	RB	LCL	AG	IRB	SFS	LC	CC	Total
Revenues	3 244	867	1 499	717	676	1 400	(72)	8 331
Operating expenses excl. SRF	(2 147)	(576)	(706)	(441)	(341)	(803)	(205)	(5 220)
SRF	2	-	-	-	-	-	(2)	-
Gross operating income	1 100	290	793	276	335	598	(280)	3 111
Cost of risk	(48)	(58)	(11)	(85)	(131)	(45)	(6)	(384)
Cost of legal risk	-	-	-	-	-	-	-	-
Equity-accounted entities	0	-	8	-	74	2	-	85
Net income on other assets	1	(0)	21	(0)	(0)	(3)	0	18
Change in value of goodwill	-	-	-	-	-	-	-	-
Income before tax	1 053	232	810	190	278	551	(285)	2 830
Tax	(365)	(71)	(235)	(54)	(56)	(64)	58	(787)
Net income from discontinued or neid-for-sale	-	-	0	-	-	-	-	0
Net income	689	161	575	136	222	487	(227)	2 043
Non controlling interests	(0)	(0)	(75)	(28)	(21)	0	5	(119)
Net income Group Share	689	161	500	109	201	488	(222)	1 924

RESULST FOR THE 3RD QUARTER AND THE FIRST 9 MONTHS OF 2020

Income statement by business line 9M-20 and 9M-19

	9M-20 (stated)										
€m	RB	LCL	IRB	AG	SFS	LC	СС	Total			
Revenues	9 631	2 617	2 013	4 115	1 873	4 873	(191)	24 930			
Operating expenses excl. SRF	(6 401)	(1 678)	(1 304)	(2 130)	(949)	(2 612)	(607)	(15 680)			
SRF	(123)	(42)	(25)	(6)	(20)	(260)	(86)	(562)			
Gross operating income	3 107	897	684	1 979	904	2 001	(883)	8 688			
Cost of risk	(664)	(301)	(436)	4	(579)	(719)	(38)	(2 733)			
Cost of legal risk	-	-		-	-	-	-	-			
Equity-accounted entities	1	-	-	46	204	5	(0)	256			
Net income on other assets	(6)	2	72	2	7	1	(1)	78			
Change in value of goodwill	(3)	-	-	-	-	-	-	(3)			
Income before tax	2 434	598	319	2 032	536	1 288	(922)	6 286			
Tax	(862)	(183)	(87)	(501)	(25)	(223)	350	(1 531)			
Net income from discontinued or held-for-sale operations	(5)	-	(41)	-	(69)	-	(55)	(171)			
Net income	1 567	415	191	1 531	442	1 065	(627)	4 584			
Non controlling interests	(3)	(0)	(60)	(244)	(72)	(41)	(5)	(424)			
Net income Group Share	1 564	415	131	1 287	370	1 024	(632)	4 159			

	9M-19 (stated)							
€m	RB	LCL	AG	IRB	SFS	LC	СС	Total
Revenues	9 841	2 605	4 439	2 158	2 044	4 200	(390)	24 898
Operating expenses excl. SRF	(6 560)	(1 742)	(2 150)	(1 335)	(1 012)	(2 419)	(586)	(15 805)
SRF	(86)	(32)	(7)	(22)	(18)	(177)	(83)	(426)
Gross operating income	3 195	832	2 281	801	1 013	1 605	(1 060)	8 667
Cost of risk	(342)	(153)	(14)	(260)	(370)	(105)	(19)	(1 263)
Cost of legal risk	-	-	-	-	-	-	-	-
Equity-accounted entities	9	-	32	-	231	1	-	273
Net income on other assets	(6)	1	20	(1)	1	(1)	8	21
Change in value of goodwill	-	-	-	-	-	-	-	-
Income before tax	2 855	679	2 320	540	874	1 500	(1 071)	7 698
Tax	(1 050)	(221)	(654)	(153)	(193)	(340)	287	(2 323)
Net income from discontinued or held-for-sale operations	-	-	8	-	-	-	-	8
Net income	1 806	458	1 675	387	681	1 160	(784)	5 383
Non controlling interests	(0)	(0)	(224)	(81)	(79)	1	12	(372)
Net income Group Share	1 805	458	1 450	307	602	1 161	(772)	5 012

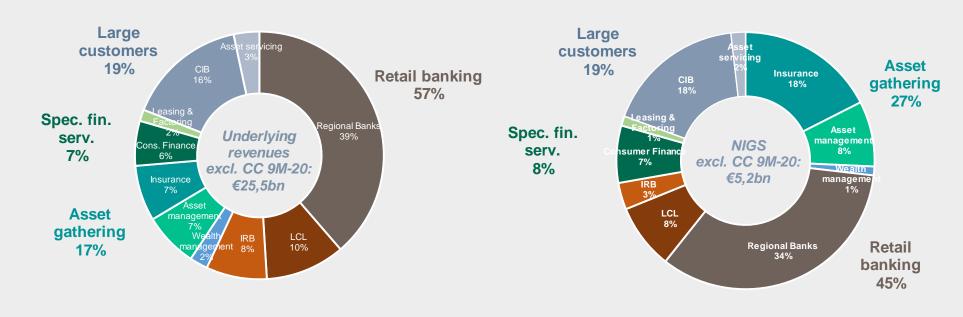
Underlying income statement by business line 9M-20 and 9M-19

		9M-20 (underlying)							
€m	RB	LCL	AG	IRB	SFS	LC	СС	Total	
Revenues	9 858	2 635	4 258	2 013	1 873	4 839	(100)	25 375	
Operating expenses excl. SRF	(6 391)	(1 678)	(2 091)	(1 296)	(949)	(2 600)	(597)	(15 602)	
SRF	(123)	(42)	(6)	(25)	(20)	(260)	(86)	(562)	
Gross operating income	3 344	915	2 160	692	904	1 979	(783)	9 211	
Cost of risk	(627)	(301)	(33)	(436)	(579)	(719)	(38)	(2 733)	
Cost of legal risk	-	-	-	-	-	-	-	-	
Equity-accounted entities	1	-	46	-	204	5	(0)	256	
Net income on other assets	(6)	2	2	72	7	1	(1)	78	
Change in value of goodwill	(3)	-	-	-	-	-	-	(3)	
Income before tax	2 709	615	2 175	327	536	1 266	(821)	6 808	
Tax	(947)	(189)	(535)	(90)	(25)	(215)	321	(1 679)	
Net income from discontinued or held-for-sale	-	-	-	(1)	-	-	-	(1)	
Net income	1 762	427	1 641	236	511	1 052	(500)	5 128	
Non controlling interests	(3)	(0)	(244)	(61)	(72)	(44)	(5)	(428)	
Net income Group Share	1 760	426	1 397	175	439	1 008	(505)	4 700	

	9M-19 (underlying)									
€m	RB	LCL	AG	IRB	SFS	LC	cc	Total		
Revenues	10 011	2 624	4 439	2 158	2 044	4 244	(332)	25 188		
Operating expenses excl. SRF	(6 560)	(1 742)	(2 150)	(1 335)	(1 012)	(2 419)	(586)	(15 805)		
SRF	(86)	(32)	(7)	(22)	(18)	(177)	(83)	(426)		
Gross operating income	3 365	851	2 281	801	1 013	1 648	(1 002)	8 957		
Cost of risk	(342)	(153)	(14)	(260)	(370)	(105)	(19)	(1 263)		
Cost of legal risk	-	-	-	-	-	-	-	-		
Equity-accounted entities	9	-	32	-	231	1	-	273		
Net income on other assets	(6)	1	20	(1)	1	(1)	8	21		
Change in value of goodwill	-	-	-	-	-	-	-	-		
Income before tax	3 025	699	2 320	540	874	1 543	(1 013)	7 989		
Tax	(1 108)	(228)	(654)	(153)	(193)	(351)	267	(2 420)		
Net income from discontinued or heid-for-sale	-	-	8	-	-	-	-	8		
Net income	1 917	471	1 675	387	681	1 192	(746)	5 577		
Non controlling interests	(0)	(0)	(224)	(81)	(79)	1	12	(372)		
Net income Group Share	1 917	471	1 450	307	602	1 193	(734)	5 205		

Crédit Agricole Group

9M-20 Underlying revenues and net income by business line (excl. CC) (€m)



Risk indicators

Evolution of credit risk outstandings

Crédit Agricole Group - Evolution of credit risk outstandings								
€m	Dec. 19	March 20	June 20	Sept. 20				
Gross customer loans outstanding of which: impaired loans	932 487 22 999	955 907 23 152	975 202 23 815	981 018 24 736				
Loans loss reserves (incl. collective reserves)	18 990	19 509	20 125	19 882				
Impaired loans ratio	2,5%	2,4%	2,4%	2,5%				
Coverage ratio (excl. collective reserves)	59,0%	59,2%	58,8%	55,5%				
Coverage ratio (incl. collective reserves)	82,6%	84,3%	84,5%	80,4%				

Crédit Agricole S.A Evolution of credit risk outstandings								
€m	Dec. 19	March 20	June 20	Sept. 20				
Gross customer loans outstanding	404 392	420 170	423 437	421 964				
of which: impaired loans	13 133	13 200	13 737	14 395				
Loans loss reserves (incl. collective reserves)	9 212	9 566	10 082	10 039				
Impaired loans ratio	3,2%	3,1%	3,2%	3,4%				
Coverage ratio (excl. collective reserves)	54,8%	55,6%	55,6%	52,4%				
Coverage ratio (incl. collective reserves)	70,1%	72,5%	73,4%	69,7%				

Risk indicators

Risk breakdown⁽¹⁾ by business sector and geographic region

By business sector	Sept. 20	Mar. 20
Retail banking	24,2%	25,3%
Non-merchant service / Public sector / Local authorities	27,7%	23,5%
Energy	6,5%	6,9%
Other non banking financial activities	8,8%	9,9%
Banks	2,7%	3,6%
Real estate	3,0%	3,2%
Aerospace	1,9%	2,2%
Others	3,2%	3,3%
Automotive	2,9%	2,7%
Heavy industry	2,1%	2,3%
Retail and consumer goods	1,9%	1,8%
Construction	1,7%	1,8%
Food	2,4%	2,1%
Shipping	1,5%	1,7%
Other transport	1,5%	1,4%
Other industries	1,9%	1,9%
Telecom	1,4%	1,6%
Healthcare / pharmaceuticals	1,1%	1,1%
Insurance	1,2%	1,2%
Tourism / hotels / restaurants	0,9%	0,9%
IT / computing	1,5%	1,6%
Total	100,0%	100,0%

By geographic region	Sept. 20	Mar. 20
France (excl. retail banking)	38,8%	35,3%
France (retail banking)	15,9%	16,3%
Western Europe (excl. Italy)	12,4%	13,3%
Italy	11,1%	11,5%
North America	5,9%	7,6%
Asia and Oceania excl. Japan	4,7%	5,2%
Africa and Middle-East	3,5%	3,8%
Japan	4,4%	3,6%
Eastern Europe	2,0%	2,1%
Central and South America	1,2%	1,3%
Non allocated	0,0%	0,0%
Total	100,0%	100,0%

⁽¹⁾ The commercial lending portfolio figures are calculated in accordance with IFRS7 requirements, they encompass both on balance-sheet and off-balance-sheet exposures.

Crédit Agricole CIB: Oil & Gas

23.8 bn€ EAD(1) on Oil & Gas excluding commodity traders as of August 2020

→ EAD is gross of Export Credit Agency and Credit Risk Insurance covers (4.1 bn€ as of 31/08/2020)

68% of Oil & Gas EAD(1)(2) are Investment Grade(3)

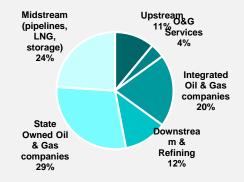
→ Diversified exposure in terms of operators, activity type, commitments and geographies

85% of Oil & Gas EAD(1)(2) in segments with limited sensitivity to oil prices

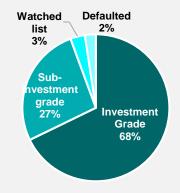
- → 15% of EAD⁽¹⁾⁽²⁾ in Exploration & Production and Oil services segments, more directly sensitive to oil prices
- → First-ranking collateral on the vast majority of counterparties in the Exploration & Production segment

To be mentioned, the gap between slide 41 and slide 42 exposure on oil & gas is due foreign exchange effect (as of May 2020 versus as of June 2020)

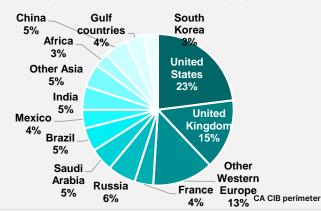
Oil & Gas EAD excl. Commodity Traders: 25.2 Bn€



Oil & Gas EAD excl Commodity Traders



Oil & Gas gross exposure net of ECA by geography



CA CIB perimeter . EAD (Exposure At Default) is a regulatory definition used in pillar 3. It corresponds to the exposure in the event of default after risk mitigation factors. It encompasses balance sheet assets plus a proportion of off-balance sheet commitments.

⁽²⁾ Excluding commodity traders (3) Internal rating equivalent.

Crédit Agricole CIB: Aeronautics and Shipping

16.1 bn€ EAD⁽¹⁾ on aeronautics as of August 2020

→ EAD is gross of Export Credit Agency and Credit Risk Insurance covers : as of 31/08/2020, there were 1.4 bn€ export credit agencies covers on the aeronautics portfolio

52% of aviation EAD(1) are Investment Grade(2)

- → Diversified exposure in terms of operators, activity type, commitments and geographies
- → A portfolio, essentially secured and composed of major players, mainly focused on Manufacturers/ Suppliers and Air transportation. The share of asset based financing represents 45% of the exposure as of August 2020
- → The portfolio is secured by new generation of aircraft with an average age of the fleet relatively young (4,3 years)

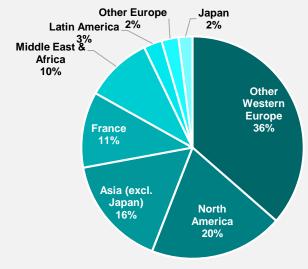
13.0 bn€ EAD(1) on Shipping as of August 2020

→ EAD is gross of Export Credit Agency (2.7 Bn€ as of 30/08/2020) and Credit Risk Insurance covers (1.1 Bn€ as of 30/08/2020)

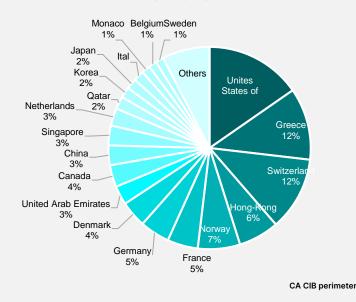
47 % of Shipping EAD are Investment Grade⁽²⁾

- → After a decrease in exposures from 2011, shipping portfolio has remained stable since 2018
- → 81% of the exposure is on ship financing, thus secured
- → 76% of the ships we finance are less than 10 years old

Aeronautics exposure by geography



Shipping by geography



CA CIB perimeter. EAD (Exposure At Default) is a regulatory definition used in pillar 3. It corresponds to the exposure in the event of default after risk mitigation factors. It encompasses balance sheet assets plus a proportion of off-balance sheet commitments

Internal rating equivalent

Risk indicators

VaR – Market risk exposures

Crédit Agricole SA - Market risk exposures

VAR (99% - 1 day)

€m

1st January to 30th September 2020

	Minimum	Maximum	Average	30 September	31/12/2019
Fixed income	6	16	11	13	6
Credit	3	12	7	6	4
Foreign Exchange	1	6	3	2	3
Equities	1	3	2	2	1
Commodities	0	0	0	0	0
Mutualised VaR for Crédit Agricole S.A.	7	24	15	12	9

Crédit Agricole S.A.'s VaR (99% - 1 day) is computed by taking into account the impact of diversification between the Group's various entities VaR (99% - 1 day) at 30/09/20 : €12m for Crédit Agricole S.A.

Financial structure

Crédit Agricole S.A. solvency (in euro bn)

Credit Agricole SA: solvency (in euros Bn)							
	Fully-	loaded	Phas	sed-in			
	30/09/20	31/12/19	30/09/20	31/12/19			
EQUITY - GROUP SHARE	64.6	62.9	64.6	62.9			
(-) Expected dividend	(1.2)	(2.0)	(1.2)	(2.0)			
(-) AT1 instruments accounted as equity	(5.1)	(5.1)	(5.1)	(5.1)			
Eligible minority interests	4.3	4.4	4.3	4.4			
(-) Prudential filters	(1.6)	(1.6)	(1.6)	(1.6)			
o/w : Prudent valuation	(0.7)	(0.9)	(0.7)	(0.9)			
(-) Deduction of goodwills and intangible assets	(19.0)	(18.7)	(19.0)	(18.7)			
Deferred tax assets that rely on future profitability excluding those arising from temporary differences	(0.2)	(0.1)	(0.2)	(0.1)			
Shortfall in adjustments for credit risk relative to expected losses under the internal ratings-based approach	(0.2)	(0.2)	(0.2)	(0.2)			
Amount exceeding thresholds	0.0	0.0	0.0	0.0			
Other CET1 components	0.1	(0.4)	0.9	(0.4)			
COMMON EQUITY TIER 1 (CET1)	41.8	39.2	42.5	39.2			
Additionnal Tier 1 (AT1)	3.5	3.5	5.1	5.1			
TOTAL TIER 1	45.3	42.7	47.6	44.3			
Tier 2	13.7	12.1	13.9	12.2			
TOTAL CAPITAL	59.0	54.8	61.5	56.5			
RWAs	337.1	323.7	337.6	323.7			
CET1 ratio	12.4%	12.1%	12.6%	12.1%			
Tier 1 ratio	13.4%	13.2%	14.1%	13.7%			
Total capital ratio	17.5%	16.9%	18.2%	17.5%			

Financial structure

Crédit Agricole Group solvency (in euro bn)

Credit Agricole Group: solvency (in euros Bn)							
	Fully-	loaded	Phas	sed-in			
	30/09/20	31/12/19	30/09/20	31/12/19			
EQUITY - GROUP SHARE	118.4	115.0	118.4	115.0			
(-) Expected dividend	(0.7)	(1.1)	(0.7)	(1.1)			
(-) AT1 instruments accounted as equity	(5.1)	(5.1)	(5.1)	(5.1)			
Eligible minority interests	3.4	3.5	3.4	3.5			
(-) Prudential filters	(2.2)	(2.1)	(2.2)	(2.1)			
o/w : Prudent valuation	(1.2)	(1.4)	(1.2)	(1.4)			
(-) Deduction of goodwills and intangible assets	(19.6)	(19.4)	(19.6)	(19.4)			
Deferred tax assets that rely on future profitability excluding those arising from temporary differences	(0.2)	(0.1)	(0.2)	(0.1)			
Shortfall in adjustments for credit risk relative to expected losses under the internal ratings-based approach	(0.4)	(0.4)	(0.4)	(0.4)			
Amount exceeding thresholds	0.0	0.0	0.0	0.0			
Other CET1 components	(0.1)	(1.1)	1.6	(1.1)			
COMMON EQUITY TIER 1 (CET1)	93.5	89.1	95.2	89.1			
Additionnal Tier 1 (AT1)	3.5	3.5	5.0	5.1			
TOTAL TIER 1	97.0	92.6	100.2	94.2			
Tier 2	14.8	13.3	15.0	13.5			
TOTAL CAPITAL	111.8	105.9	115.1	107.7			
RWAs	559.8	559.0	560.3	559.0			
CET1 ratio	16.7%	15.9%	17.0%	15.9%			
Tier 1 ratio	17.3%	16.6%	17.9%	16.8%			
Total capital ratio	20.0%	18.9%	20.5%	19.3%			

Financial structure and balance sheet

Balance sheet (€bn)

Assets	30/09/2020	31/12/2019	Liabilities	30/09/2020	31/12/2019
Cash and Central banks	156.9	93.1	Central banks	0.1	1.9
Financial assets at fair value through profit or loss	441.7	399.5	Financial liabilities at fair value through profit or loss	283.4	246.7
Hedging derivative instruments	22.6	19.4	Hedging derivative instruments	15.6	13.3
Financial assets at fair value through other comprehensive income	260.9	261.3			
Loans and receivables due from credit institutions	487.7	438.6	Due to banks	252.0	142.0
Loans and receivables due from customers	411.9	395.2	Customer accounts	715.6	646.9
Debt securities	93.7	72.5	Debt securities in issue	175.2	201.0
Revaluation adjustment on interest rate hedged portfolios	8.0	7.1	Revaluation adjustment on interest rate hedged portfolios	10.3	9.2
Current and deferred tax assets	4.7	4.3	Current and deferred tax liabilities	4.1	3.8
Accruals, prepayments and sundry assets	40.8	38.3	Accruals and sundry liabilities	55.5	49.3
Non-current assets held for sale and discontinued operations	2.2	0.5	Liabilities associated with non-current assets held for sale	1.0	0.5
Deferred participation benefits	-0.0	-			
Investments in equity affiliates	7.5	7.2	Insurance Company technical reserves	355.5	356.1
Investment property	6.5	6.6	Provisions	4.1	4.4
Property, plant and equipment	5.3	5.6	Subordinated debt	24.1	21.8
Intangible assets	3.2	3.2	Shareholder's equity	64.6	62.9
Goodwill	15.6	15.3	Non-controlling interests	8.2	7.9
Total assets	1,969.3	1,767.6	Total liabilities	1,969.3	1,767.6

Financial structure and balance sheet

Detail of net equity (€m)

€m	Group share	Non-controlling interests	Total	Subordinated debt
At 31 December 2019	62,920	7,923	70,843	21,797
Capital increase	-	-	-	
Dividends paid out in 2020	-	(108)	(108)	
Dividends received from Regional Banks and subsidiaries	-	-	-	
Change in treasury shares held	(19)	-	(19)	
Issue of undated deeply subordinated Additional Tier 1 net of issuance costs	-	-	-	
Interests paid to the holders of the undated deeply subordinated Additional Tier 1	(294)	(64)	(358)	
Impact of acquisitions/disposals on non- controlling interests	-	-	-	
Change due to share-based payments	9	4	13	
Change in other comprehensive income	(516)	(47)	(563)	
Change in share of reserves of equity affiliates	(95)	(36)	(131)	
Result for the period	2,568	491	3,059	
Other	18	(9)	9	
At 30 September 2020	64,591	8,154	72,745	24,097

Financial structure and balance sheet

Balance sheet (€bn)

Assets	30/09/2020	31/12/2019	Liabilities	30/09/2020	31/12/2019
Cash and Central banks	160.0	97.1	Central banks	0.1	2.2
Financial assets at fair value through profit or loss	448.8	404.3	Financial liabilities at fair value through profit or loss	282.0	245.1
Hedging derivative instruments	24.0	20.9	Hedging derivative instruments	24.7	20.5
Financial assets at fair value through other comprehensive income	272.1	272.3			
Loans and receivables due from credit institutions	119.5	100.9	Due to banks	185.1	99.6
Loans and receivables due from customers	961.1	913.5	Customer accounts	954.1	855.5
Debt securities	119.0	95.1	Debt securities in issue	184.3	213.4
Revaluation adjustment on interest rate hedged portfolios	14.3	11.7	Revaluation adjustment on interest rate hedged portfolios	11.5	10.5
Current and deferred tax assets	6.7	6.3	Current and deferred tax liabilities	4.2	4.0
Accruals, prepayments and sundry assets	44.7	44.4	Accruals and sundry liabilities	55.8	51.4
Non-current assets held for sale and discontinued operations	4.5	0.5	Liabilities associated with non-current assets held for sale	3.1	0.5
Deferred participation benefits	-	-			
Investments in equity affiliates	7.3	7.1	Insurance Company technical reserves	357.9	358.2
Investment property	7.3	7.3	Provisions	7.0	6.9
Property, plant and equipment	10.0	10.2	Subordinated debt	23.9	21.7
Intangible assets	3.4	3.4	Shareholder's equity	118.4	115.0
Goodwill	16.1	15.8	Non-controlling interests	6.7	6.6
Total assets	2,218.8	2,011.0	Total liabilities	2,218.8	2,011.0

Credit rating

Rating at 29/07/2020

Crédit Agricole S.A. - Ratings at 22/10/20

Ratings	LT / ST Counterparty	Issuer / LT senior preferred debt	Outlook / Review	ST senior preferred debt	Last Issuer / Debt rating action	Rating action
S&P Global Ratings	AA-/A-1+ (RCR)	A+	Negative outlook	A-1	23/04/2020	LT / ST ratings affirmed; outlook changed to negative from stable
Moody's	Aa2/P-1 (CRR)	Aa3	Stable outlook	P-1	19/09/2019	LT ratings upgraded (1 notch); outlook changed to stable from positive; ST debt ratings confirmed
Fitch Ratings	AA- (DCR)	A+/AA-	Negative outlook	F1+	30/03/2020	LT/ST senior prefered debt ratings upgraded (1 notch); outlook changed to negative from stable
DBRS	AA (high) / R-1 (high) (COR)	AA (low)	Stable outlook	R-1 (middle)	28/09/2020	LT / ST ratings affirmed; outlook unchanged

Legal risks

Legal risks

Developments in legal risk

The main legal and tax proceedings outstanding at Crédit Agricole S.A. and its fully consolidated subsidiaries are described in the 2019 Management report.

With respect to the exceptional events and the litigations set out in this report and updated in the second quarter of 2020 in the A03 document the new developments are mentioned:

- in the sixth paragraph of the part relating to "Euribor/Libor and other indexes",
- in the second and the third paragraph of the part relating to "Bonds SSA".

Litigation and exceptional events

Strauss/Wolf/Faudem

US citizens and members of their families who were victims of terrorist attacks attributed to Hamas and committed in Israel between 2001 and 2004 have brought proceedings against Crédit Lyonnais and another bank before a New York court.

They claim that these banks gave support to terrorists as they each kept an account opened (in 1990 in the case of Crédit Lyonnais) by a charity providing aid to Palestinians. The plaintiffs allege that the account was used to transfer funds to Palestinian entities accused of financing Hamas. The plaintiffs, who have not put a figure on the damages they have suffered, are claiming compensation for « injury, anguish and emotional pain ».

As the matter and the proceedings currently stand, the plaintiffs have not provided proof that the charity was actually linked to terrorists, nor that Crédit Lyonnais was aware that its client could have been involved (if it were to be proven) in financing terrorism. The Court nonetheless demanded that this be demonstrated by the plaintiffs if they are to win their case. Crédit Lyonnais vigorously denies the plaintiffs' allegations.

Under a ruling made on 28 February 2013, the judge issued a Summary Judgement referring Crédit Lyonnais and the plaintiffs to a jury trial on the merits.

In February 2018, Crédit Lyonnais filed a new motion for a summary judgement based on a recent case-law so that the plaintiffs' claims can be dismissed without such a jury trial. On January 2019 the plaintiffs tried to modify their briefs in order to add new plaintiffs before their action

be time-barred. The judge refused this request and two new actions (Fisher and Miller) have been filed before the same court as the one in charge of the procedures Strauss /Wolf. They are similar to the pending actions, their legal analysis are identical and their result will depend on the outcome of the motion for a summary judgement filed by Crédit Lyonnais in February 2018.

From a procedural standpoint they will remain outstanding until then.

On 31 March 2019 the court upheld in its entirety the "motion for summary judgment" filed by Crédit Lyonnais in February 2018. It considered that no reasonable jury could find in favour of the plaintiffs and dismissed all their claims. The plaintiffs appealed against this decision.

Legal risks

Legal risks

CIE case (Cheque Image Exchange)

In March 2008, LCL and Crédit Agricole S.A. and ten other banks were served notice of grievances on behalf of the Conseil de la concurrence i.e. the French Competition Council (now the Autorité de la concurrence).

They are accused of colluding to implement and apply interchange fees for cashing cheques, since the passage of the Cheque Image Exchange system, i.e. between 2002 and 2007. In the opinion of the Autorité de la concurrence, these fees constitute anti-competitive price agreements in the meaning of Articles 81 paragraph 1 of the treaty establishing the European Community and Article L. 420-1 of the French Commercial Code, and allegedly caused damage to the economy.

In their defense, the banks categorically refuted the anticompetitiveness of the fees and contested the legality of the proceedings.

In a decision published on 20 September 2010, the Autorité de la concurrence stated that the Cheque Image Exchange fee (CEIC) was anti-competitive by its very aim and that it artificially increased the costs borne by remitting banks, which resulted in an unfavourable impact on the prices of banking services. Concerning one of the fees for related services, the fee for cancellation of wrongly cleared transactions (AOCT), the Autorité de la concurrence called on the banks to revise their amount within six months of the notification of the decision.

The accused banks were sanctioned for an overall amount of €384.92 million.

LCL and Crédit Agricole were respectively sentenced to pay €20.7 million and €82.1 million for the CEIC and €0.2 million and €0.8 million for the AOCT.

All of the banks appealed the decision to the Paris Court of Appeal. By a decree of 23 February 2012, the Court overruled the decision, stating that the Autorité de la concurrence had not proven the existence of competition restrictions establishing the agreement as having an anti-competitive purpose.

The Autorité de la concurrence filed an appeal with the Supreme Court on 23 March 2012.

On 14 April 2015, the French Supreme Court (Cour de cassation) overruled the Paris Court of Appeal's decision dated 23 February 2012 and remanded the case to the Paris Court of Appeal with a change in the composition of the Court on the sole ground that the Paris Court of Appeal declared the UFC-Que Choisir and ADUMPE's interventions in the proceedings devoid of purpose without having considered their arguments.

The Supreme Court did not rule on the merits of the case and Crédit Agricole has brought the case before the Paris Court of Appeal.

The Paris Court of Appeal issued a decree on 21 December 2017. It confirmed the decision of the Autorité de la concurrence dated 20 September 2010 but reduced from euros 82 940 000 to euros 76 560 000 the sanction on Crédit Agricole. LCL's sanction remains unchanged, at an amount of 20,930,000 euros.

As well as the other banks parties to this procedure, LCL and Crédit Agricole filed an appeal with the Supreme Court.

On 29 January 2020, the French Supreme Court (Cour de cassation) overruled the Paris Court of Appeal's decision dated 21 December 2017 and referred the case to the same Court with a different composition on the ground that the Paris Court of Appeal had not characterized the existence of restrictions of competition by object.

Legal risks

Legal risks

Office of Foreign Assets Control (OFAC)

- In October 2015, Crédit Agricole S.A. and its subsidiary Crédit Agricole Corporate and Investment Bank (Crédit Agricole CIB) reached agreements with the US and New York authorities that had been conducting investigations regarding US dollar transactions with countries subject to US economic sanctions. The events covered by this agreement took place between 2003 and 2008.
- Crédit Agricole CIB and Crédit Agricole S.A., which cooperated with the US and New York authorities in connection with their investigations, have agreed to pay a total penalty amount of \$787.3 million (i.e. €692.7 million). The payment of this penalty has been allocated to the pre-existing reserve that had already been taken and, therefore, has not affected the accounts for the second half of 2015.
- The agreements with the Board of Governors of the Federal Reserve System (Fed) and the New-York State Department of Financial Services (NYDFS) are with CASA and Crédit Agricole CIB. The agreement with the Office of Foreign Assets Control (OFAC) of the US Department of the Treasury is with Crédit Agricole CIB. Crédit Agricole CIB also entered into separate deferred prosecution agreements (DPAs) with the United States Attorney's Office for the District of Columbia (USAO) and the District Attorney of the County of New York (DANY), the terms of which are three years. On October 19, 2018 the two deferred prosecution agreements with USAO and DANY ended at the end of the three year period, Crédit Agricole CIB having complied with all its obligations under the DPAs.
- Crédit Agricole continues to strengthen its internal procedures and its compliance programs regarding laws on international sanctions and will continue to cooperate fully with the US and New York authorities with its home regulators, the European Central Bank and the French Regulatory and Resolution Supervisory Authority (ACPR), and with the other regulators across its worldwide network.
- Pursuant to the agreements with NYDFS and the US Federal Reserve, Crédit Agricole's compliance program is subject to regular reviews to evaluate its effectiveness, including a review by an independent consultant approved by the Federal Reserve.

Euribor/Libor and other indexes

- Crédit Agricole S.A. and its subsidiary Crédit Agricole CIB, in their capacity as contributors to a number of interbank rates, have received requests for information from a number of authorities as part of investigations into: (i) the calculation of the Libor (London Interbank Offered Rates) in a number of currencies, the Euribor (Euro Interbank Offered Rate) and certain other market indices; and (ii) transactions connected with these rates and indices. These demands covered several periods from 2005 to 2012.
- As part of its cooperation with the authorities, Crédit Agricole S.A. and its subsidiary Crédit Agricole CIB carried out investigations in order to gather the information requested by the various authorities and in particular the American authorities the DOJ (Department of Justice) and CFTC (Commodity Future Trading Commission) with which they are in discussions. It is currently not possible to know the outcome of these discussions, nor the date when they will be concluded.
- Furthermore, Crédit Agricole CIB is currently under investigation opened by the Attorney General of the State of Florida on both the Libor and the Euribor.
- Following its investigation and an unsuccessful settlement procedure, on 21 May 2014, the European Commission sent a statement of objection to Crédit Agricole S.A. and to Crédit Agricole CIB pertaining to agreements or concerted practices for the purpose and/or effect of preventing, restricting or distorting competition in derivatives related to the Euribor.

Legal risks

Legal risks

In a decision dated 7 December 2016, the European Commission jointly fined Crédit Agricole S.A. and Crédit Agricole CIB €114,654,000 for participating in a cartel in euro interest rate derivatives. Crédit Agricole S.A. and Crédit Agricole CIB are challenging this decision and have asked the European Court of Justice to overturn it.

The Swiss competition authority, COMCO, has conducted an investigation into the market for interest rate derivatives, including the Euribor, with regard to Crédit Agricole S.A. and several Swiss and international banks. This investigation was closed following a settlement procedure under which Crédit Agricole S.A agreed to pay a penalty of CHF 4.465.701 and proceedings costs amounting to CHF 181.012 without any admission of guilt. Moreover, in June 2016 the South Korean competition authority (KFTC) decided to close the investigation launched in September 2015 into Crédit Agricole CIB and the Libor index on various currencies, Euribor and Tibor indices. The investigation into certain foreign exchange derivatives (ABS-NDF) has been closed by the KFTC according to a decision notified to Crédit Agricole CIB on 20 December 2018.

Concerning the two class actions in the United States of America in which Crédit Agricole S.A. and Crédit Agricole CIB have been named since 2012 and 2013 along with other financial institutions, both as defendants in one ("Sullivan" for the Euribor) and only Crédit Agricole S.A. as defendant for the other ("Lieberman" for Libor), the "Lieberman" class action is at the preliminary stage that consists in the examination of its admissibility; proceedings are still suspended before the US District Court of New York State. Concerning the "Sullivan" class action, Crédit Agricole S.A. and Crédit Agricole CIB introduced a motion to dismiss the applicants' claim. The US District Court of New York State upheld the motion to dismiss regarding Crédit Agricole S.A. and Crédit Agricole CIB in first instance. On 14 June 2019, the plaintiffs appealed this decision.

Since 1 July 2016, Crédit Agricole S.A. and Crédit Agricole CIB, together with other banks, are also party to a new class action suit in the United States ("Frontpoint") relating to the SIBOR (Singapore Interbank Offered Rate) and SOR (Singapore Swap Offer Rate) indices. After having granted a first motion to dismiss filed by Crédit Agricole SA and Crédit Agricole CIB, the New York Federal District Court, ruling on a new request by the plaintiffs, excluded Crédit Agricole SA from the Frontpoint case on the grounds that it had not contributed to the relevant indexes. The Court considered, however, taking into account recent developments in case law, that its jurisdiction could apply to Crédit Agricole CIB, as well as to all the banks that are members of the SIBOR index panel. The allegations contained in the complaint regarding the SIBOR/USD index and the SOR index were also rejected by the court, therefore the index SIBOR/Singapore dollar alone is still taken into account. On 26 December, the plaintiffs filed a new complaint aimed at reintroducing into the scope of the Frontpoint case the alleged manipulations of the SIBOR and SOR indexes that affected the transactions in US dollars. Crédit Agricole CIB, alongside the other defendants, objected to this new complaint at the hearing held on 2 May 2019 before the New York Federal District Court. On July 26, 2019, the Federal Court granted the defendants' motion to dismiss. The plaintiffs filed a notice of appeal on August 26, 2019.

These class actions are civil actions in which the plaintiffs claim that they are victims of the methods used to set the Euribor, SIBOR and SOR rates, and seek repayment of the sums they allege were unlawfully received, as well as damages and reimbursement of costs and fees paid.

Banque Saudi Fransi

Crédit Agricole Corporate Investment Bank (Crédit Agricole CIB) had received in 2018 a request for arbitration submitted by Banque Saudi Fransi (BSF) before the International Chamber of Commerce (ICC). The dispute related to the performance of a technical services agreement between BSF and Crédit Agricole CIB that is no longer in force. BSF had quantified its claim at SAR 1,023,523,357, the equivalent of about € 242 million. Crédit Agricole CIB and BSF have entered into an agreement effectively ending the ICC arbitration proceedings. This agreement has no significant impact on Crédit Agricole CIB's Financial Statements.

Legal risks

Legal risks

Bonds SSA

Several regulators requested information to Crédit Agricole S.A. and to Crédit Agricole CIB for investigations relating to activities of different banks involved in the secondary trading of Bonds SSA (Supranational, Sub-Sovereign and Agencies) denominated in American dollars. Through the cooperation with these regulators, Crédit Agricole CIB proceeded to internal inquiries to gather the required information available. On 20 December 2018, the European Commission issued a Statement of Objections to a number of banks including Crédit Agricole S.A. and Crédit Agricole CIB within its inquiry on a possible infringement of rules of European Competition law in the secondary trading of Bonds SSA denominated in American dollars. Crédit Agricole S.A. and Crédit Agricole CIB became aware of these objections and issued a response on 29 March 2019, followed by an oral hearing on 10-11 July 2019.

Crédit Agricole CIB was included with other banks in a putative consolidated class action before the United States District Court for the Southern District of New York. That action was dismissed on 29 August 2018 on the basis that the plaintiffs failed to allege an injury sufficient to give them standing. However the plaintiffs were given an opportunity to attempt to remedy that defect. The plaintiffs filed an amended complaint on 7 November 2018. Crédit Agricole CIB as well as the other defendants filed motions to dismiss the amended complaint. An order issued on 30 September 2019 dismissed the class action against CACIB for lack of jurisdiction and, in a subsequent ruling, the Court held that the plaintiffs had in any event failed to state a claim for violation of US antitrust law. In June 2020, the plaintiffs have taken an appeal from both of the Court's orders.

On 7 February 2019, a second class action was filed against CACIB and the other defendants named in the class action already pending before the United States District Court for the Southern District of New York. In July 2020, the plaintiffs voluntarily discontinued the action but the claim could be revived.

On 11 July 2018, Crédit Agricole S.A. and Crédit Agricole CIB were notified with other banks of a class action filed in Canada, before the Ontario Superior Court of Justice. Another class action has been filed before the Federal Court of Canada. The action before the Ontario Superior Court of Justice was dismissed on 19 February 2020.

It is not possible at this stage to predict the outcome of these investigations, proceedings or class actions or the date on which they will end.

O'Sullivan and Tavera

On November 9, 2017, a group of individuals, (or their families or estates), who claimed to have been injured or killed in attacks in Iraq filed a complaint ("O'Sullivan I") against several banks including Crédit Agricole S.A., and its subsidiary Crédit Agricole Corporate Investment Bank (Crédit Agricole CIB), in US Federal District Court in New York.

On December 29, 2018, the same group of individuals, together with 57 new plaintiffs, filed a separate action ("O'Sullivan II") against the same defendants.

On December 21, 2018, a different group of individuals filed a complaint ("Tavera") against the same defendants.

All three complaints allege that Crédit Agricole S.A., Crédit Agricole CIB, and other defendants conspired with Iran and its agents to violate US sanctions and engage in transactions with Iranian entities in violation of the US Anti-Terrorism Act and the Justice Against Sponsors of Terrorism Act. Specifically, the complaints allege that Crédit Agricole S.A., Crédit Agricole CIB, and other defendants processed US dollar transactions on behalf of Iran and Iranian entities in violation of sanctions administered by the US Treasury Department's Office of Foreign Assets Control, which allegedly enabled Iran to fund terrorist organizations that, as is alleged, attacked plaintiffs. The plaintiffs are seeking an unspecified amount of compensatory damages.

On 2 March 2018, Crédit Agricole CIB and other defendants filed a motion to dismiss the O' Sullivan I Complaint. On 28 March 2019, the Court granted defendants' motion to dismiss. On 22 April 2019, the plaintiffs filed a motion to amend their complaint. Defendants submitted an opposition to that motion on 20 May 2019 and plaintiffs filed a reply on 10 June 2019. On 25 February 2020 the plaintiffs' motion to amend their complaint was denied and their original complaint dismissed with prejudice.

On 28 May 2020, plaintiffs filed a motion requesting that the court enter a final judgment against defendants to allow an appeal. On 11 June 2020, the defendants filed an opposition to plaintiffs' motion, and plaintiffs filed a reply brief on 18 June 2020. The court has not yet decided the motion.

Legal risks

Legal risks

Italian Competition Authority

On 5 October 2018, CA Consumer Finance SA ("CACF") and its subsisidiary FCA Bank SpA owned at 50% received – together with several other banks and certain car manufacturers – a statement of objections from the Autorità Garante della Concorrenza e del Mercato (Italian Competition Authority).

It was alleged in this statement of objections that several banks offering financing solutions for vehicles commercialized by certain car manufacturers have restricted competition as a result of certain exchanges of information, in particular within two professional associations.

In a decision notified on 9 January 2019 the Autorità Garante della Concorrenza e del Mercato considered that FCA Bank SpA had participated in this alleged infringement and this infringement was also attributable to CACF.

FCA Bank SpA has been fined 178.9 million euro. FCA Bank SpA and CACF appealed against this decision before the Administrative Regional Court (TAR) of Lazio. On 4 April 2019, the TAR of Lazio issued an interim relief order staying the execution of the obligation to pay the fine imposed on FCA Bank S.p.A. subject to the provision by FCA Bank S.p.A. of a guarantee covering the amount of the fine.

Intercontinental Exchange, Inc. ("ICE")

On January 15, 2019 a class action ("Putnam Bank") was filed before a federal court in New-York (US District Court Southern District of New-York) against the Intercontinental Exchange, Inc. ("ICE") and a number of banks including Crédit Agricole S.A., Crédit Agricole CIB and Crédit Agricole Securities-USA. This action has been filed by plaintiffs who allege that they have invested in financial instruments indexed to the USD ICE LIBOR. They accuse the banks of having collusively set the index USD ICE LIBOR at artificially low levels since February 2014 and made thus illegal profits.

On January 31, 2019 a similar action ("Livonia") has been filed before the US District Court Southern District of New-York, against a number of banks including Crédit Agricole S.A., Crédit Agricole CIB and Crédit Agricole Securities-USA. On February 1, 2019, these two class actions were consolidated for pre-trial purposes.

On March 4, 2019, a third class action ("Hawaï Sheet Metal Workers retirement funds") was filed against the same banks in the same courtand consolidated with the two previous actions on April 26, 2019. On July 1st, 2019, the plaintiffs filed a "Consolidated Class Action Complaint". On August 30, 2019, the Defendants filed a motion to dismiss against this consolidated complaint. On March 26, 2020, a judgment granted the Defendants Motion to Dismiss. On April 24, 2020, the plaintiffs filed a notice of appeal.

Crédit Agricole Consumer Finance Nederland B.V.

The conditions for the review of the interest rates of revolving loans marketed by Crédit Agricole Consumer Finance Nederland BV, a fully owned subsidiary of Crédit Agricole Consumer Finance SA, and its subsidiaries are the subject of borrowers' claims relating to the criteria for revising these rates and possible overpayments of interests.

On 21 January 2019, in 2 individual cases concerning two subsidiaries of Crédit Agricole Consumer Finance Nederland BV, the Appeals Committee of KIFID (the Financial Services Complaints Authority) in the Netherlands decided that in case the consumers had no or insufficient information on the specific factors that determine the interest rate, the individual interest rate needed to follow the movement of market interest rates on consumer loans.

Crédit Agricole Consumer Finance Nederland BV implemented a compensation plan for the benefit of the borrowers in May 2020 which takes into account the aforementioned decisions of KIFID.

Legal risks

Legal risks

CACEIS Germany

CACEIS Germany has received from the Bavarian tax authorities a claim for the repayment of the dividend tax refunded to a number of its customers in 2010.

This claim amounts to 312 million euros. It is accompanied by a demand for the payment of 148 million euros of interests (calculated at the rate of 6% per annum).

CACEIS Germany strongly challenge this claim that it finds to be totally unfounded.

CACEIS Germany filed an appeal against it and requested a stay of enforcement of the payment obligation pending a final decision on the substance. The stay of enforcement was granted for the payment of 148 million euros of interests and rejected for the repayment of the amount of 312 million euros. CACEIS appealed against the decision to reject. The rejection being enforceable, the sum of 312 million euros was paid by CACEIS which, given the ongoing appeal proceedings, recorded a claim for an equivalent amount in its accounts.

Amundi – AMF Procedure

Following a special enquiry conducted between 2017 and 2019, the Autorité des Marchés Financiers (« AMF »), the French regulatory body, notified Amundi of various complaints on June 12th 2020. These grievances relate to a number of transactions executed in 2014 and 2015 by two employees of Amundi, and will be reviewed by the Rapporteur appointed by the AMF Enforcement Committee for the examination of the case. Amundi fully cooperates with the regulatory authority to address this issue. As of today, no sanction has been imposed on Amundi.

Binding agreements

Crédit Agricole S.A. does not depend on any industrial, commercial or financial patent, license or contract.

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