

# WORKING EVERY DAY IN THE INTEREST OF OUR CUSTOMERS AND SOCIETY

**RESULTS** 

FIRST QUARTER 2021 RESULTS APPENDICES



### Disclaimer

The financial information on Crédit Agricole S.A. and Crédit Agricole Group for the first quarter 2021 comprises these appendices and the attached presentation and press release which are available on the website: <a href="https://www.credit-agricole.com/finance/publications-financieres">https://www.credit-agricole.com/finance/publications-financieres</a>.

These appendices may include prospective information on the Group, supplied as information on trends. This data does not represent forecasts within the meaning of EU delegated regulation 2019/980 of 14 March 2019 (chapter 1, article 1, d).

This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. Therefore, these assumptions are by nature subject to random factors that could cause actual results to differ from projections. Likewise, the financial statements are based on estimates, particularly in calculating market value and asset impairment.

Readers must take all these risk factors and uncertainties into consideration before making their own judgement.

The figures presented for the three-month period ending 31 March 2021 have been prepared in accordance with IFRS as adopted in the European Union and applicable at that date, and with prudential regulations currently in force. This financial information does not constitute a set of financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting" and has not been audited.

Note: the scopes of consolidation of the Crédit Agricole S.A. and Crédit Agricole Groups have not changed materially since the Crédit Agricole S.A. 2020 Universal Registration Document and its 2020 A.01 update (including all regulatory information about the Crédit Agricole Group) were filed with the AMF (the French Financial Markets Authority).

The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding.

Since 30 June 2020, once all necessary regulatory approvals were secured, Amundi acquired the entire share capital of Sabadell Asset Management.

### NOTE

The Crédit Agricole Group scope of consolidation comprises:

the Regional Banks, the Local Banks, Crédit Agricole S.A. and their subsidiaries. This is the scope of consolidation that has been selected by the competent authorities to assess the Group's position, notably in the 2016 and 2018 stress test exercises.

### Crédit Agricole S.A.

is the listed entity,
which notably owns
the subsidiaries of its business
lines (Asset gathering, French
retail banking,
International retail banking,
Specialised financial services
and Large customers)

# Contents



# Activity indicators – Asset Gathering

### Assets under Management (€bn)

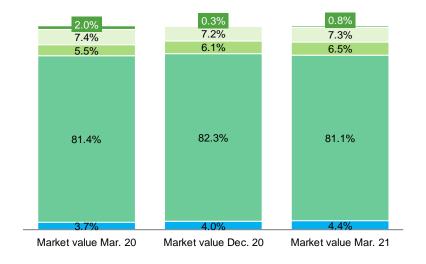
| €bn                             | Mar. 19 | Jun. 19 | Sept. 19 | Dec. 19 | Mar. 20 | Jun. 20 | Sept. 20 | Dec. 20 | Mar. 21 | $\Delta$ Mar./Mar. |
|---------------------------------|---------|---------|----------|---------|---------|---------|----------|---------|---------|--------------------|
| Asset management – Amundi       | 1,476.5 | 1,486.8 | 1,562.9  | 1,653.4 | 1,527.5 | 1,591.6 | 1,662.3  | 1,728.8 | 1,755.3 | +14.9%             |
| Savings/retirement              | 292.3   | 297.3   | 301.3    | 304.2   | 298.6   | 302.1   | 304.1    | 308.3   | 312.3   | +4.6%              |
| Wealth management               | 177.0   | 180.0   | 184.2    | 183.4   | 171.8   | 177     | 177      | 182     | 188     | +9.7%              |
| Assets under management - Total | 1,945.8 | 1,964.1 | 2,048.4  | 2,141.0 | 1,997.8 | 2,070.6 | 2,143.1  | 2,219.2 | 2,256.1 | +12.9%             |
| AuM excl. double counting       | 1,641.9 | 1,652.6 | 1,727.8  | 1,794.7 | 1,820.5 | 1,821.5 | 1,822.5  | 1,895.0 | 1,937.9 | +6.4%              |

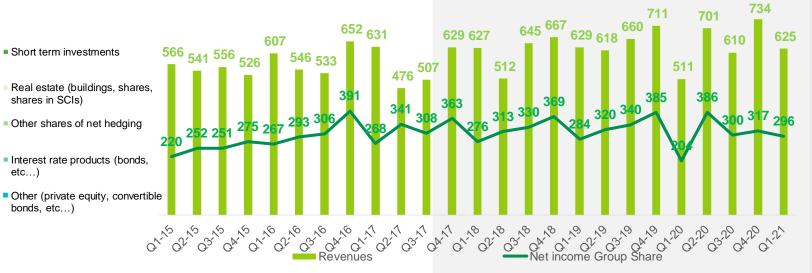
| €bn                    | Mar. 19 | Jun. 19 | Sept. 19 | Dec. 19 | Mar. 20 | Jun. 20 | Sept. 20 | Dec. 20 | Mar. 21 | $\Delta$ Mar./Mar. |
|------------------------|---------|---------|----------|---------|---------|---------|----------|---------|---------|--------------------|
| LCL Private Banking    | 48.4    | 49.6    | 50.6     | 51.3    | 49.4    | 51.2    | 51.6     | 54.1    | 57.2    | +15.7%             |
| CAI Wealth Management  | 128.6   | 130.4   | 133.6    | 132.1   | 122.4   | 125.7   | 125.0    | 128.0   | 131.3   | +7.3%              |
| Of which France        | 31.9    | 32.7    | 32.9     | 33.3    | 30.8    | 32.0    | 32.3     | 33.7    | 34.7    | +12.6%             |
| Of which International | 96.7    | 97.6    | 100.7    | 98.9    | 91.6    | 93.7    | 92.8     | 94.3    | 96.7    | +5.6%              |
| Total                  | 177.0   | 180.0   | 184.2    | 183.4   | 171.8   | 176.8   | 176.7    | 182.2   | 188.5   | +9.7%              |

## Activity indicators – Asset Gathering

#### Outstandings (€bn) / Breakdown of investments / Revenues and NIGS historic

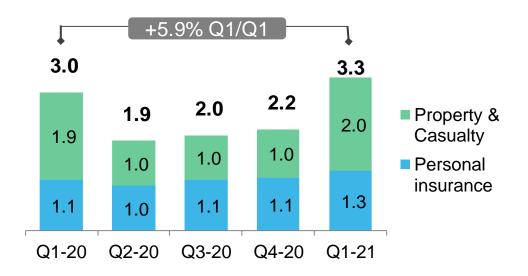
| euros bn             | Mar. 19       | Jun. 19       | Sept. 19      | Dec. 19       | Mar. 20       | Jun. 20       | Sept. 20        | Dec. 20       | Mar. 21       | $\Delta$ Mar./Mar. |
|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|---------------|---------------|--------------------|
| Unit-linked<br>Euros | 63.7<br>228.6 | 65.9<br>231.4 | 67.4<br>234.0 | 69.3<br>234.8 | 63.9<br>234.6 | 68.5<br>233.5 | 70.24<br>233.86 | 74.5<br>233.8 | 78.5<br>233.8 | +22.7%<br>(0.3%)   |
| Total                | 292.3         | 297.3         | 301.4         | 304.2         | 298.6         | 302.1         | 304.1           | 308.3         | 312.3         | +4.6%              |
| Share of unit-link   | 21.8%         | 22.2%         | 22.4%         | 22.8%         | 21.4%         | 22.7%         | 23.1%           | 24.2%         | 25.1%         | +3.7pp             |





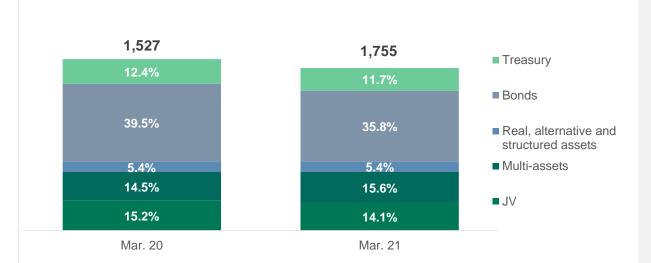
## Activity indicators – Asset Gathering

Protection of assets and individuals Premium income (€bn)



## Activity indicators – Asset Gathering - Amundi

Asset management – assets under management – breakdown by asset class (€Bn)



# Stated and underlying detailed income statement (€m) – Asset gathering

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | ∆ Q1/Q1<br>stated | ∆ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 1,584           | -              | 1,584               | 1,320           | -              | 1,320               | +20.0%            | +20.0%                |
| Operating expenses excl.SRF                     | (783)           | -              | (783)               | (806)           | (38)           | (767)               | (2.8%)            | +2.1%                 |
| SRF   | (7)             | -              | (7)                 | (7)             | -              | (7)                 | (0.1%)            | (0.1%)                |
| Gross operating income                          | 793             | -              | 793                 | 507             | (38)           | 545                 | +56.5%            | +45.5%                |
| Cost of risk                                    | (7)             | -              | (7)                 | (19)            | -              | (19)                | (61.6%)           | (61.6%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | 18              | -              | 18                  | 14              | -              | 14                  | +28.3%            | +28.3%                |
| Net income on other assets                      | 1               | -              | 1                   | 4               | -              | 4                   | (70.8%)           | (70.8%)               |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 805             | -              | 805                 | 505             | (38)           | 544                 | +59.3%            | +48.0%                |
| Tax   | (179)           | -              | (179)               | (122)           | -              | (122)               | +46.3%            | +46.3%                |
| Net income from discont'd or held-for-sale ope. | (5)             | (5)            | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 621             | (5)            | 626                 | 383             | (38)           | 422                 | +62.1%            | +48.5%                |
| Non controlling interests                       | (114)           | 0              | (114)               | (65)            | -              | (65)                | +74.8%            | +75.0%                |
| Net income Group Share                          | 507             | (5)            | 512                 | 318             | (38)           | 356                 | +59.5%            | +43.7%                |
| Cost/Income ratio excl.SRF (%)                  | 49.5%           |                | 49.5%               | 61.1%           |                | 58.1%               | -11.6 pp          | -8.7 pp               |

# Stated and underlying detailed income statement (€m) - Insurance

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | $\Delta$ Q1/Q1 underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|---------------------------|
| Revenues  | 625             | -              | 625                 | 511             | -              | 511                 | +22.2%            | +22.2%                    |
| Operating expenses excl.SRF                     | (233)           | -              | (233)               | (286)           | (38)           | (247)               | (18.3%)           | (5.7%)                    |
| SRF   | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                      |
| Gross operating income                          | 391             | -              | 391                 | 225             | (38)           | 263                 | +73.8%            | +48.5%                    |
| Cost of risk                                    | (0)             | -              | (0)                 | (7)             | -              | (7)                 | (99.9%)           | (99.9%)                   |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                      |
| Equity-accounted entities                       | 0               | -              | 0                   | -               | -              | -                   | n.m.              | n.m.                      |
| Net income on other assets                      | 1               | -              | 1                   | -               | -              | -                   | n.m.              | n.m.                      |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                      |
| Income before tax                               | 392             | -              | 392                 | 218             | (38)           | 257                 | +79.7%            | +52.8%                    |
| Tax   | (77)            | -              | (77)                | (52)            | -              | (52)                | +48.9%            | +48.9%                    |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                      |
| Net income                                      | 315             | -              | 315                 | 166             | (38)           | 205                 | +89.3%            | +53.8%                    |
| Non controlling interests                       | (19)            | -              | (19)                | (1)             | -              | (1)                 | x 25              | x 25                      |
| Net income Group Share                          | 296             | -              | 296                 | 165             | (38)           | 204                 | +78.7%            | +45.0%                    |
| Cost/Income ratio excl.SRF (%)                  | 37.4%           |                | 37.4%               | 56.0%           | •              | 48.4%               | -18.6 pp          | -11.1 pp                  |

# Stated and underlying detailed income statement (€m) – Asset management

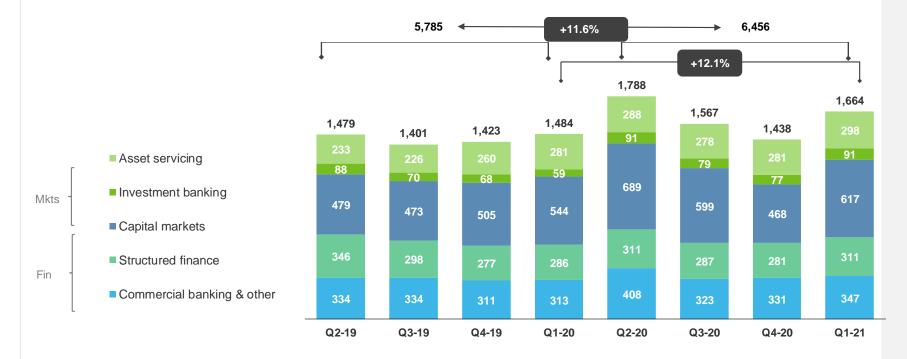
| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | ∆ Q1/Q1<br>stated | $\Delta$ Q1/Q1 underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|---------------------------|
| Revenues  | 753             | -              | 753                 | 594             | -              | 594                 | +26.7%            | +26.7%                    |
| Operating expenses excl.SRF                     | (379)           | -              | (379)               | (334)           | -              | (334)               | +13.3%            | +13.3%                    |
| SRF   | (4)             | -              | (4)                 | (4)             | -              | (4)                 | +22.1%            | +22.1%                    |
| Gross operating income                          | 370             | -              | 370                 | 256             | -              | 256                 | +44.4%            | +44.4%                    |
| Cost of risk                                    | (2)             | -              | (2)                 | (13)            | -              | (13)                | (83.6%)           | (83.6%)                   |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                      |
| Equity-accounted entities                       | 18              | -              | 18                  | 14              | -              | 14                  | +28.3%            | +28.3%                    |
| Net income on other assets                      | 0               | -              | 0                   | 0               | -              | 0                   | +95.6%            | +95.6%                    |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                      |
| Income before tax                               | 385             | -              | 385                 | 257             | -              | 257                 | +50.0%            | +50.0%                    |
| Tax   | (96)            | -              | (96)                | (69)            | -              | (69)                | +40.4%            | +40.4%                    |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                      |
| Net income                                      | 289             | -              | 289                 | 188             | -              | 188                 | +53.6%            | +53.6%                    |
| Non controlling interests                       | (92)            | -              | (92)                | (61)            | -              | (61)                | +51.7%            | +51.7%                    |
| Net income Group Share                          | 196             | -              | 196                 | 127             | -              | 127                 | +54.4%            | +54.4%                    |
| Cost/Income ratio excl.SRF (%)                  | 50.3%           |                | 50.3%               | 56.3%           |                | 56.3%               | -6.0 pp           | -6.0 pp                   |

# Stated and underlying detailed income statement (€m) – Wealth management

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | ∆ Q1/Q1<br>stated | ∆ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 206             | -              | 206                 | 215             | -              | 215                 | (3.9%)            | (3.9%)                |
| Operating expenses excl.SRF                     | (171)           | -              | (171)               | (185)           | -              | (185)               | (7.8%)            | (7.8%)                |
| SRF   | (3)             | -              | (3)                 | (4)             | -              | (4)                 | (21.9%)           | (21.9%)               |
| Gross operating income                          | 33              | -              | 33                  | 26              | -              | 26                  | +26.7%            | +26.7%                |
| Cost of risk                                    | (5)             | -              | (5)                 | 1               | -              | 1                   | n.m.              | n.m.                  |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income on other assets                      | 0               | -              | 0                   | 4               | -              | 4                   | (99.8%)           | (99.8%)               |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 28              | -              | 28                  | 30              | -              | 30                  | (9.1%)            | (9.1%)                |
| Tax   | (5)             | -              | (5)                 | (1)             | -              | (1)                 | x 3.4             | x 3.4                 |
| Net income from discont'd or held-for-sale ope. | (5)             | (5)            | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 18              | (5)            | 23                  | 29              | -              | 29                  | (38.6%)           | (21.2%)               |
| Non controlling interests                       | (3)             | 0              | (3)                 | (4)             | -              | (4)                 | (24.4%)           | (21.4%)               |
| Net income Group Share                          | 15              | (5)            | 20                  | 25              | -              | 25                  | (40.7%)           | (21.2%)               |
| Cost/Income ratio excl.SRF (%)                  | 82.8%           |                | 82.8%               | 86.3%           |                | 86.3%               | -3.5 pp           | -3.5 pp               |

# Activity indicators – Large customers

### Underlying revenues by business lines (€m)



### Activity indicators – Large customers

#### CACIB mandates & rankings

#### Capital markets and investment bank





Joint Bookrunner









#### Financing





and Holdco A&E Underwriter, PP Agent, Hedging Bank, Fronting Bank and Facility & Security Agent



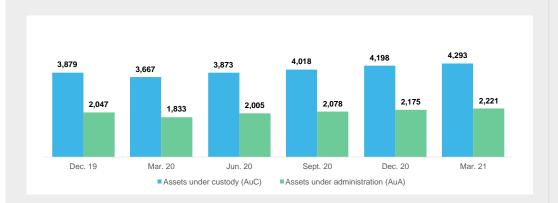








#### CACEIS outstandings (€bn)



<sup>(1)</sup> Bloomberg,2020

<sup>(2)</sup> Refinitiv, 2020

<sup>(3)</sup> Refinitiv R17, 2020

Stated and underlying detailed income statement (€m) – Large customers

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 1,665           | 1              | 1,664               | 1,587           | 104            | 1,484               | +4.9%             | +12.1%                |
| Operating expenses excl.SRF                     | (913)           | (4)            | (910)               | (884)           | (4)            | (880)               | +3.3%             | +3.3%                 |
| SRF   | (328)           | -              | (328)               | (200)           | -              | (200)               | +64.4%            | +64.4%                |
| Gross operating income                          | 423             | (3)            | 426                 | 503             | 100            | 403                 | (15.8%)           | +5.6%                 |
| Cost of risk                                    | (67)            | -              | (67)                | (160)           | -              | (160)               | (57.8%)           | (57.8%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | 2               | -              | 2                   | 2               | -              | 2                   | (1.3%)            | (1.3%)                |
| Net income on other assets                      | 0               | -              | 0                   | (0)             | -              | (0)                 | n.m.              | n.m.                  |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 358             | (3)            | 361                 | 345             | 100            | 245                 | +3.7%             | +47.0%                |
| Tax   | (66)            | 1              | (67)                | (56)            | (33)           | (22)                | +18.3%            | x 3                   |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 292             | (2)            | 294                 | 289             | 66             | 223                 | +0.9%             | +31.8%                |
| Non controlling interests                       | (16)            | 1              | (16)                | (16)            | (1)            | (15)                | (1.4%)            | +8.8%                 |
| Net income Group Share                          | 276             | (1)            | 277                 | 273             | 66             | 208                 | +1.0%             | +33.5%                |
| Cost/Income ratio excl.SRF (%)                  | 54.9%           |                | 54.7%               | 55.7%           |                | 59.4%               | -0.9 pp           | -4.7 pp               |

# Stated and underlying detailed income statement (€m) – CIB

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 1,367           | 1              | 1,366               | 1,306           | 104            | 1,202               | +4.7%             | +13.6%                |
| Operating expenses excl.SRF                     | (689)           | -              | (689)               | (668)           | -              | (668)               | +3.1%             | +3.1%                 |
| SRF   | (294)           | -              | (294)               | (178)           | -              | (178)               | +64.8%            | +64.8%                |
| Gross operating income                          | 384             | 1              | 383                 | 459             | 104            | 355                 | (16.3%)           | +7.7%                 |
| Cost of risk                                    | (72)            | -              | (72)                | (157)           | -              | (157)               | (54.3%)           | (54.3%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -              | -                   | (0)             | -              | (0)                 | (100.0%)          | (100.0%)              |
| Net income on other assets                      | 0               | -              | 0                   | (0)             | -              | (0)                 | n.m.              | n.m.                  |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 312             | 1              | 311                 | 301             | 104            | 198                 | +3.7%             | +57.3%                |
| Tax   | (52)            | (0)            | (52)                | (43)            | (34)           | (9)                 | +19.3%            | x 5.7                 |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 261             | 1              | 260                 | 258             | 69             | 189                 | +1.0%             | +37.5%                |
| Non controlling interests                       | (5)             | (0)            | (5)                 | (5)             | (2)            | (4)                 | (6.7%)            | +30.1%                |
| Net income Group Share                          | 256             | 1              | 255                 | 253             | 68             | 185                 | +1.2%             | +37.6%                |
| Cost/Income ratio excl.SRF (%)                  | 50.4%           |                | 50.5%               | 51.2%           |                | 55.6%               | -0.8 pp           | -5.1 pp               |

# Stated and underlying detailed income statement (€m) – Financing activities

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 651             | (7)            | 659                 | 722             | 123            | 600                 | (9.8%)            | +9.8%                 |
| Operating expenses excl.SRF                     | (278)           | -              | (278)               | (266)           | -              | (266)               | +4.5%             | +4.5%                 |
| SRF   | (112)           | -              | (112)               | (56)            | -              | (56)                | x 2               | x 2                   |
| Gross operating income                          | 262             | (7)            | 269                 | 401             | 123            | 278                 | (34.6%)           | (3.2%)                |
| Cost of risk                                    | (85)            | -              | (85)                | (137)           | -              | (137)               | (38.1%)           | (38.1%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -              | -                   | (0)             | -              | (0)                 | (100.0%)          | (100.0%)              |
| Net income on other assets                      | 0               | -              | 0                   | (0)             | -              | (0)                 | n.m.              | n.m.                  |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 177             | (7)            | 184                 | 263             | 123            | 140                 | (32.6%)           | +31.4%                |
| Tax   | 20              | 2              | 18                  | (12)            | (39)           | 27                  | n.m.              | (33.9%)               |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 197             | (5)            | 202                 | 251             | 83             | 168                 | (21.4%)           | +20.8%                |
| Non controlling interests                       | (4)             | 0              | (4)                 | (5)             | (2)            | (3)                 | (22.4%)           | +23.1%                |
| Net income Group Share                          | 193             | (5)            | 198                 | 246             | 81             | 164                 | (21.4%)           | +20.7%                |
| Cost/Income ratio excl.SRF (%)                  | 42.6%           |                | 42.1%               | 36.8%           |                | 44.3%               | +5.8 pp           | -2.2 pp               |

# Stated and underlying detailed income statement (€m) – Capital markets & investment banking

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 716             | 8              | 708                 | 584             | (19)           | 603                 | +22.7%            | +17.4%                |
| Operating expenses excl.SRF                     | (412)           | -              | (412)               | (403)           | -              | (403)               | +2.2%             | +2.2%                 |
| SRF   | (182)           | -              | (182)               | (123)           | -              | (123)               | +48.6%            | +48.6%                |
| Gross operating income                          | 122             | 8              | 114                 | 58              | (19)           | 77                  | x 2.1             | +47.2%                |
| Cost of risk                                    | 13              | -              | 13                  | (20)            | -              | (20)                | n.m.              | n.m.                  |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income on other assets                      | 0               | -              | 0                   | 0               | -              | 0                   | x 9.7             | x 9.7                 |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 135             | 8              | 127                 | 39              | (19)           | 58                  | x 3.5             | x 2.2                 |
| Tax   | (72)            | (2)            | (70)                | (31)            | 5              | (36)                | x 2.3             | +92.1%                |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 64              | 6              | 57                  | 7               | (14)           | 21                  | x 8.7             | x 2.7                 |
| Non controlling interests                       | (1)             | (0)            | (1)                 | (0)             | 0              | (0)                 | x 8.5             | +86.4%                |
| Net income Group Share                          | 63              | 6              | 57                  | 7               | (14)           | 21                  | x 8.8             | x 2.7                 |
| Cost/Income ratio excl.SRF (%)                  | 57.5%           |                | 58.2%               | 69.0%           |                | 66.8%               | -11.5 pp          | -8.6 pp               |

# Stated and underlying detailed income statement (€m) – Asset servicing

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 298             | -              | 298                 | 281             | -              | 281                 | +5.8%             | +5.8%                 |
| Operating expenses excl.SRF                     | (224)           | (4)            | (220)               | (216)           | (4)            | (212)               | +3.8%             | +3.9%                 |
| SRF   | (34)            | -              | (34)                | (21)            | -              | (21)                | +60.5%            | +60.5%                |
| Gross operating income                          | 39              | (4)            | 43                  | 44              | (4)            | 48                  | (10.8%)           | (9.8%)                |
| Cost of risk                                    | 4               | -              | 4                   | (3)             | -              | (3)                 | n.m.              | n.m.                  |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | 2               | -              | 2                   | 2               | -              | 2                   | (18.7%)           | (18.7%)               |
| Net income on other assets                      | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 45              | (4)            | 49                  | 43              | (4)            | 47                  | +4.2%             | +3.9%                 |
| Tax   | (14)            | 1              | (15)                | (12)            | 1              | (13)                | +14.8%            | +13.2%                |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 31              | (3)            | 34                  | 31              | (3)            | 34                  | (0.0%)            | +0.2%                 |
| Non controlling interests                       | (11)            | 1              | (11)                | (10)            | 1              | (11)                | +1.4%             | +1.5%                 |
| Net income Group Share                          | 21              | (2)            | 23                  | 21              | (2)            | 23                  | (0.7%)            | (0.4%)                |
| Cost/Income ratio excl.SRF (%)                  | 75.4%           |                | 74.0%               | 76.8%           |                | 75.4%               | -1.4 pp           | -1.4 pp               |

## Activity indicators – Specialised financial services

Consumer credit & leasing ouststandings / factored receivables (€bn)

| CA | CF | OUT | ISTA | NDI | NGS |
|----|----|-----|------|-----|-----|
|    |    |     |      |     |     |

Consumer credit (CACF) - Gross managed loans (2/2)

| (€bn)                              | Mar. 19 | Jun. 19 | Sept. 19 | Dec. 19 | Mar. 20 | Jun. 20 | Sept. 20 | Dec. 20 | Mar. 21 | $\Delta$ Mar./Mar. |
|------------------------------------|---------|---------|----------|---------|---------|---------|----------|---------|---------|--------------------|
| Consolidated loan book             | 33,7    | 34,2    | 34,4     | 34,8    | 34,8    | 34,3    | 32,9     | 33,2    | 33,0    | -5,2%              |
| Car finance partnerships           | 33,2    | 33,3    | 32,9     | 33,2    | 32,8    | 31,1    | 31,0     | 31,7    | 32,8    | -0,1%              |
| Crédit Agricole Group              | 18,8    | 19,3    | 19,5     | 20,1    | 20,1    | 19,7    | 20,1     | 20,3    | 20,4    | 1,4%               |
| Other                              | 3,7     | 3,7     | 3,8      | 3,8     | 3,7     | 3,3     | 5,2      | 5,7     | 5,3     | 42,6%              |
| Total                              | 89,5    | 90,5    | 90,6     | 92,0    | 91,4    | 88,4    | 89,2     | 90,9    | 91,4    | 0,0%               |
| O/w Agos (total managed loan book) | 13,9    | 14,4    | 14,4     | 14,6    | 14,5    | 14,5    | 13,8     | 13,8    | 13,6    | -6,2%              |

### **CAL&F OUTSTANDINGS**

Leasing & Factoring (CAL&F) - Leasing book and factored receivables

| (€bn)             | Mar. 19 | Jun. 19 | Sept. 19 | Dec. 19 | Mar. 20 | Jun. 20 | Sept. 20 | Dec. 20 | Mar. 21 | ∆ Mar./Mar. |
|-------------------|---------|---------|----------|---------|---------|---------|----------|---------|---------|-------------|
| Leasing portfolio | 14,7    | 14,8    | 14,7     | 15,1    | 15,1    | 15,1    | 15,3     | 15,5    | 15,7    | 4,2%        |
| incl. France      | 11,9    | 11,9    | 11,9     | 12,1    | 12,3    | 12,3    | 12,5     | 12,6    | 12,8    | 4,4%        |
| Factored turnover | 18,9    | 20,6    | 18,7     | 20,6    | 19,2    | 15,5    | 18,4     | 21,5    | 20,4    | 6,3%        |
| incl. France      | 12,2    | 13,7    | 12,4     | 14,0    | 12,4    | 10,2    | 12,0     | 14,4    | 13,3    | 7,0%        |

# Stated and underlying detailed income statement (€m) – Specialised financial services

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 644             | -              | 644                 | 647             | -              | 647                 | (0.5%)            | (0.5%)                |
| Operating expenses excl.SRF                     | (334)           | -              | (334)               | (352)           | -              | (352)               | (4.9%)            | (4.9%)                |
| SRF   | (24)            | -              | (24)                | (20)            | -              | (20)                | +20.5%            | +20.5%                |
| Gross operating income                          | 285             | -              | 285                 | 275             | -              | 275                 | +3.7%             | +3.7%                 |
| Cost of risk                                    | (127)           | -              | (127)               | (190)           | =              | (190)               | (32.9%)           | (32.9%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | 74              | -              | 74                  | 72              | -              | 72                  | +3.2%             | +3.2%                 |
| Net income on other assets                      | (0)             | -              | (0)                 | 0               | -              | 0                   | n.m.              | n.m.                  |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 232             | -              | 232                 | 157             | -              | 157                 | +47.3%            | +47.3%                |
| Tax   | (50)            | -              | (50)                | (29)            | -              | (29)                | +72.9%            | +72.9%                |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 182             | -              | 182                 | 128             | -              | 128                 | +41.5%            | +41.5%                |
| Non controlling interests                       | (24)            | -              | (24)                | (19)            | -              | (19)                | +21.3%            | +21.3%                |
| Net income Group Share                          | 158             | -              | 158                 | 109             | =              | 109                 | +45.2%            | +45.2%                |
| Cost/Income ratio excl.SRF (%)                  | 52.0%           |                | 52.0%               | 54.4%           |                | 54.4%               | -2.4 pp           | -2.4 pp               |

# Stated and underlying detailed income statement (€m) – CA-CF

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 502             | -              | 502                 | 518             | -              | 518                 | (3.1%)            | (3.1%)                |
| Operating expenses excl.SRF                     | (258)           | -              | (258)               | (277)           | -              | (277)               | (6.6%)            | (6.6%)                |
| SRF   | (11)            | -              | (11)                | (11)            | -              | (11)                | (7.3%)            | (7.3%)                |
| Gross operating income                          | 233             | -              | 233                 | 230             | -              | 230                 | +1.4%             | +1.4%                 |
| Cost of risk                                    | (114)           | =              | (114)               | (164)           | -              | (164)               | (30.4%)           | (30.4%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | 74              | -              | 74                  | 72              | -              | 72                  | +3.2%             | +3.2%                 |
| Net income on other assets                      | (0)             | -              | (0)                 | 0               | -              | 0                   | n.m.              | n.m.                  |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | =                   | n.m.              | n.m.                  |
| Income before tax                               | 193             | -              | 193                 | 138             | -              | 138                 | +39.6%            | +39.6%                |
| Tax   | (36)            | =              | (36)                | (22)            | -              | (22)                | +64.2%            | +64.2%                |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 157             | -              | 157                 | 116             | -              | 116                 | +35.0%            | +35.0%                |
| Non controlling interests                       | (23)            | -              | (23)                | (19)            | -              | (19)                | +17.9%            | +17.9%                |
| Net income Group Share                          | 134             | -              | 134                 | 97              | -              | 97                  | +38.4%            | +38.4%                |
| Cost/Income ratio excl.SRF (%)                  | 51.4%           |                | 51.4%               | 53.4%           |                | 53.4%               | -2.0 pp           | -2.0 pp               |

# Stated and underlying detailed income statement (€m) – CAL&F

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1 underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|--------------------|
| Revenues  | 141             | -              | 141                 | 129             | -              | 129                 | +10.0%            | +10.0%             |
| Operating expenses excl.SRF                     | (76)            | -              | (76)                | (75)            | -              | (75)                | +1.3%             | +1.3%              |
| SRF   | (13)            | -              | (13)                | (8)             | -              | (8)                 | +58.2%            | +58.2%             |
| Gross operating income                          | 52              | -              | 52                  | 45              | -              | 45                  | +15.4%            | +15.4%             |
| Cost of risk                                    | (13)            | -              | (13)                | (26)            | -              | (26)                | (48.8%)           | (48.8%)            |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.               |
| Equity-accounted entities                       | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.               |
| Net income on other assets                      | 0               | -              | 0                   | (0)             | -              | (0)                 | n.m.              | n.m.               |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.               |
| Income before tax                               | 39              | -              | 39                  | 19              | -              | 19                  | x 2               | x 2                |
| Tax   | (14)            | -              | (14)                | (7)             | -              | (7)                 | +100.0%           | +100.0%            |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.               |
| Net income                                      | 25              | -              | 25                  | 12              | -              | 12                  | x 2               | x 2                |
| Non controlling interests                       | (1)             | -              | (1)                 | 0               | -              | 0                   | n.m.              | n.m.               |
| Net income Group Share                          | 24              | -              | 24                  | 12              | -              | 12                  | +99.1%            | +99.1%             |
| Cost/Income ratio excl.SRF (%)                  | 53.8%           |                | 53.8%               | 58.4%           |                | 58.4%               | -4.6 pp           | -4.6 pp            |

# Activity Indicators – French retail banking

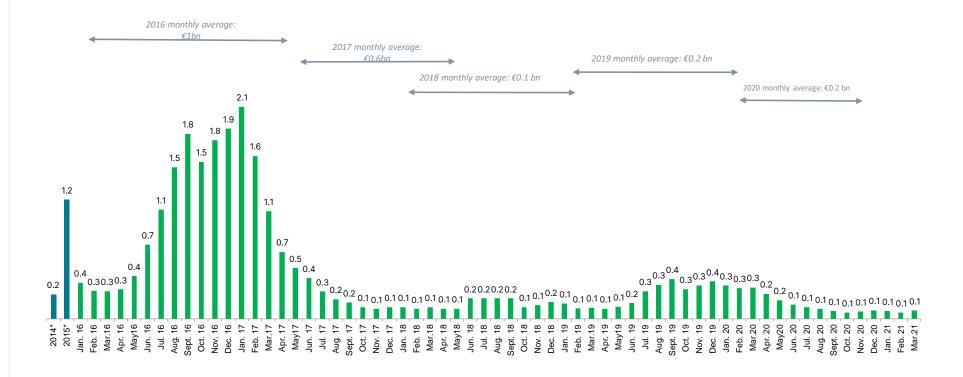
### Customer savings / loans outstandings (€bn)

LCL - Customer savings (€bn)

| Customer savings (€bn)*   | Mar.19   | Jun. 19                                       | Sept. 19                               | Dec. 19                               | Mar.20                               | Jun. 20                               | Sept. 20                               | Dec. 20                               | Mar.21                               | ∆ Mar./Mar.                                   |
|---|--|---|--|---------------------------------------|--------------------------------------|---------------------------------------|--|---------------------------------------|--------------------------------------|---|
| Sustomer savings (epin)   | Wai.19   | Juli. 19                                      | Зерг. 19                               | Dec. 19                               | IVIAI.20                             | Jun. 20                               | 3ept. 20                               | Dec. 20                               | IVIAI.21                             | A Ivial ./Ivial .                             |
| Securities  | 10.1   | 10.2  | 10.1                                   | 10.5                                  | 9.0                                  | 10.2                                  | 9.9                                    | 10.5                                  | 11.3                                 | 25.5%   |
| Mutual funds and REITs  | 8.7  | 8.5   | 8.5                                    | 8.5                                   | 7.2                                  | 7.7                                   | 8.1                                    | 8.6                                   | 8.7                                  | 20.9%   |
| Life insurance  | 61.5   | 62.7  | 63.1                                   | 63.4                                  | 61.6                                 | 62.9                                  | 62.7                                   | 62.4                                  | 63.6                                 | 3.2%  |
| Off-balance sheet savings   | 80.3   | 81.4  | 81.8                                   | 82.4                                  | 77.8                                 | 80.7                                  | 80.7                                   | 81.5                                  | 83.6                                 | 7.4%  |
| Demand deposits   | 48.3   | 51.2  | 52.3                                   | 54.2                                  | 55.5                                 | 65.6                                  | 68.2                                   | 70.3                                  | 71.0                                 | 27.9%   |
| Home purchase savings plans   | 9.8  | 9.8   | 9.8                                    | 9.8                                   | 10.0                                 | 10.1                                  | 10.1                                   | 10.1                                  | 10.2                                 | 2.3%  |
| Bonds   | 4.5  | 4.1   | 4.5                                    | 4.6                                   | 4.5                                  | 4.1                                   | 4.6                                    | 6.2                                   | 5.9                                  | 30.2%   |
| Passbooks*  | 40.7   | 40.9  | 42.0                                   | 42.5                                  | 42.5                                 | 42.9                                  | 43.0                                   | 41.3                                  | 42.0                                 | -1.3%   |
| Time deposits   | 11.9   | 12.2  | 12.5                                   | 12.9                                  | 12.2                                 | 10.9                                  | 10.5                                   | 10.5                                  | 10.4                                 | -14.4%  |
| On-balance sheet savings  | 115.2  | 118.1   | 121.2                                  | 124.0                                 | 124.8                                | 133.6                                 | 136.4                                  | 138.3                                 | 139.6                                | 11.9%   |
| TOTAL   | 195.5  | 199.5   | 202.9                                  | 206.4                                 | 202.6                                | 214.3                                 | 217.1                                  | 219.8                                 | 223.1                                | 10.1%   |
|   |  |   |  |                                       |                                      |                                       |  |                                       |                                      |   |
| Passbooks* o/w (€bn)  | Mar.19   | Jun. 19                                       | Sept. 19                               | Dec. 19                               | Mar.20                               | Jun. 20                               | Sept. 20                               | Dec. 20                               | Mar.21                               | ∆ Mar./Mar.                                   |
|   |  |   |  |                                       |                                      |                                       |  |                                       |                                      |   |
| Livret A  | 9.5  | 9.8   | 9.9                                    | 9.9                                   | 10.2                                 | 10.8                                  | 11.0                                   | 11.2                                  | 11.7                                 | 12.8%   |
| Livret A<br>LEP   | 9.5<br>1.0   | 9.8<br>0.9                                    | 9.9<br>1.0                             | 9.9<br>1.0                            | 10.2<br>1.0                          | 10.8<br>1.0                           | 11.0<br>1.0                            | 11.2<br>1.0                           | 11.7<br>1.0                          | 12.8%<br>1.0%                                 |
|   |  |   |  |                                       |                                      |                                       |  |                                       |                                      |   |
| LEP   | 1.0  | 0.9   | 1.0                                    | 1.0                                   | 1.0                                  | 1.0                                   | 1.0                                    | 1.0                                   | 1.0                                  | 1.0%  |
| LEP<br>LDD  | 1.0<br>8.2   | 0.9<br>8.2                                    | 1.0                                    | 1.0                                   | 1.0                                  | 1.0                                   | 1.0                                    | 1.0                                   | 1.0                                  | 1.0%  |
| LEP<br>LDD<br>* Including liquid company savings  | 1.0<br>8.2   | 0.9<br>8.2                                    | 1.0                                    | 1.0                                   | 1.0                                  | 1.0                                   | 1.0                                    | 1.0                                   | 1.0                                  | 1.0%  |
| LEP<br>LDD<br>* Including liquid company savings<br>Retail Banking in France (LCL) -<br>Loans outstanding (€bn)                             | 1.0<br>8.2<br>- Loans outstand<br>Mar.19                 | 0.9<br>8.2<br>ings<br>Jun. 19                 | 1.0<br>8.2<br>Sept. 19                 | 1.0<br>8.2<br>Dec. 19                 | 1.0<br>8.4<br>Mar.20                 | 1.0<br>8.7<br>Jun. 20                 | 1.0<br>8.8<br>Sept. 20                 | 1.0<br>8.8<br>Dec. 20                 | 1.0<br>9.1<br>Mar.21                 | 1.0%<br>7.7%                                  |
| LEP<br>LDD<br>Including liquid company savings<br>Retail Banking in France (LCL) -<br>Loans outstanding (€bn)                               | 1.0<br>8.2<br>- Loans outstand<br>Mar.19<br>23.5         | 0.9<br>8.2<br>ings<br>Jun. 19                 | 1.0<br>8.2<br>Sept. 19                 | 1.0<br>8.2<br>Dec. 19                 | 1.0<br>8.4<br>Mar.20                 | 1.0<br>8.7<br>Jun. 20<br>28.4         | 1.0<br>8.8<br>Sept. 20                 | 1.0<br>8.8<br>Dec. 20                 | 1.0<br>9.1<br>Mar.21<br>28.6         | 1.0%<br>7.7%<br>∆ Mar./Mar.                   |
| LEP<br>LDD<br>' Including liquid company savings<br>Retail Banking in France (LCL)  | 1.0<br>8.2<br>- Loans outstand<br>Mar.19<br>23.5<br>14.2 | 0.9<br>8.2<br>ings<br>Jun. 19<br>24.1<br>14.6 | 1.0<br>8.2<br>Sept. 19<br>24.5<br>15.0 | 1.0<br>8.2<br>Dec. 19<br>23.9<br>15.4 | 1.0<br>8.4<br>Mar.20<br>24.5<br>15.8 | 1.0<br>8.7<br>Jun. 20<br>28.4<br>18.6 | 1.0<br>8.8<br>Sept. 20<br>29.2<br>19.7 | 1.0<br>8.8<br>Dec. 20<br>28.9<br>20.4 | 1.0<br>9.1<br>Mar.21<br>28.6<br>20.9 | 1.0%<br>7.7%<br>Δ Mar./Mar.<br>16.6%<br>31.9% |
| LEP<br>LDD<br>Including liquid company savings<br>Retail Banking in France (LCL) -<br>Loans outstanding (€bn)<br>Corporate<br>Professionals | 1.0<br>8.2<br>- Loans outstand<br>Mar.19<br>23.5         | 0.9<br>8.2<br>ings<br>Jun. 19                 | 1.0<br>8.2<br>Sept. 19                 | 1.0<br>8.2<br>Dec. 19                 | 1.0<br>8.4<br>Mar.20                 | 1.0<br>8.7<br>Jun. 20<br>28.4         | 1.0<br>8.8<br>Sept. 20                 | 1.0<br>8.8<br>Dec. 20                 | 1.0<br>9.1<br>Mar.21<br>28.6         | 1.0%<br>7.7%<br>△ Mar./Mar.<br>16.6%          |

## Activity Indicators – French retail banking

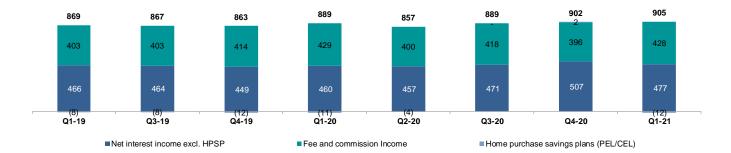
Monthly renegotiated outstandings (€bn)



# Activity Indicators – French retail banking

### Revenues (€m)

| Revenues (€m)  | Q1-19 | Q2-19 | Q3-19 | Q4-19 | Q1-20 | Q2-20 | Q3-20 | Q4-20 | Q1-21 | ∆ Q1/Q1 |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------|
| Net interest income  | 458   | 473   | 456   | 437   | 448   | 453   | 471   | 508   | 465   | +3,7%   |
| Home purchase savings plans (PEL/CEL)                              | (8)   | (3)   | (8)   | (12)  | (11)  | (4)   | -     | 2     | (12)  | +6,0%   |
| Net interest income excl. HPSP                                     | 466   | 476   | 464   | 449   | 460   | 457   | 471   | 507   | 477   | +3,7%   |
| Fee and commission Income  | 403   | 413   | 403   | 414   | 429   | 400   | 418   | 396   | 428   | (0,1%)  |
| - Securities   | 28    | 26    | 21    | 30    | 35    | 31    | 27    | 32    | 33    | (6,8%)  |
| - Insurance  | 167   | 158   | 153   | 152   | 173   | 187   | 173   | 147   | 181   | +4,1%   |
| <ul> <li>Account management and payment<br/>instruments</li> </ul> | 208   | 228   | 228   | 232   | 220   | 182   | 217   | 217   | 215   | (2,4%)  |
| TOTAL  | 861   | 886   | 858   | 851   | 877   | 853   | 889   | 904   | 893   | 6,2%    |
| TOTAL excl. HPSP   | 869   | 889   | 867   | 863   | 889   | 857   | 889   | 902   | 905   | +4,5%   |



# Stated and underlying detailed income statement (€m) - FRB

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 893             | (12)           | 905                 | 877             | (11)           | 889                 | +1.8%             | +1.9%                 |
| Operating expenses excl.SRF                     | (574)           | -              | (574)               | (585)           | -              | (585)               | (1.9%)            | (1.9%)                |
| SRF   | (59)            | -              | (59)                | (35)            | -              | (35)                | +69.7%            | +69.7%                |
| Gross operating income                          | 260             | (12)           | 272                 | 258             | (11)           | 269                 | +1.0%             | +1.3%                 |
| Cost of risk                                    | (83)            | -              | (83)                | (101)           | -              | (101)               | (17.9%)           | (17.9%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income on other assets                      | 0               | -              | 0                   | 0               | -              | 0                   | (55.3%)           | (55.3%)               |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 178             | (12)           | 190                 | 157             | (11)           | 168                 | +13.2%            | +12.7%                |
| Tax   | (65)            | 3              | (68)                | (56)            | 4              | (60)                | +14.9%            | +13.7%                |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 113             | (9)            | 121                 | 101             | (8)            | 108                 | +12.2%            | +12.1%                |
| Non controlling interests                       | (5)             | 0              | (5)                 | (5)             | 0              | (5)                 | +12.2%            | +12.2%                |
| Net income Group Share                          | 108             | (8)            | 116                 | 96              | (7)            | 103                 | +12.2%            | +12.1%                |
| Cost/Income ratio excl.SRF (%)                  | 64.3%           |                | 63.4%               | 66.7%           |                | 65.8%               | -2.4 pp           | -2.4 pp               |

# Activity Indicators – International retail banking

### Customer assets & Loans outstandings (€bn)

| CA Italy (€bn)                       | Mar. 19** | June 19** | Sept. 19** | Dec. 19** | Mar. 20 ** | June 20** | Sept. 20** | Dec. 20** | Mar. 21 ** | ∆ Mar./Mar. |
|--------------------------------------|-----------|-----------|------------|-----------|------------|-----------|------------|-----------|------------|-------------|
| Total loans outstanding              | 42.5      | 43.0      | 43.4       | 43.3      | 44.2       | 45.1      | 46.0       | 45.5      | 46.5       | +5.2%       |
| o/w retail customer loans            | 20.5      | 20.8      | 21.1       | 21.3      | 21.4       | 21.7      | 21.9       | 22.4      | 22.7       | +6.1%       |
| o/w small businesses loans           | 7.5       | 7.5       | 7.5        | 7.5       | 7.4        | 7.6       | 7.9        | 7.7       | 7.5        | +0.9%       |
| o/w corporates loans, including SMEs | 12.4      | 12.6      | 12.7       | 12.4      | 13.3       | 13.7      | 14.1       | 13.5      | 14.0       | +5.7%       |
| On-balance sheet customer assets**   | 39.8      | 40.6      | 40.9       | 41.2      | 41.8       | 42.4      | 43.6       | 44.9      | 44.1       | +5.4%       |
| Off-balance sheet customer assets*** | 34.5      | 35.2      | 35.8       | 36.7      | 34.9       | 37.4      | 38.1       | 39.9      | 40.8       | +16.9%      |
| Total assets (€bn)                   | 74.3      | 75.7      | 76.7       | 77.9      | 76.8       | 79.8      | 81.7       | 84.8      | 85.0       | +10.7%      |

<sup>\*</sup> including intergration of Calit for €1.9bn

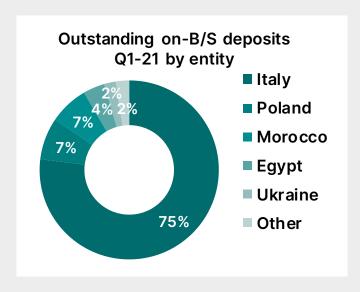
| IRB Others (€bn)                  | Mar. 19 | June 19 | Sept. 19 | Dec. 19 | Mar. 20 | June 20 | Sept. 20** | Dec. 20** | Mar. 21 ** | $\Delta$ Mar./Mar. |
|-----------------------------------|---------|---------|----------|---------|---------|---------|------------|-----------|------------|--------------------|
| Total loans outstanding           | 11.0    | 11.5    | 11.8     | 11.9    | 11.5    | 11.7    | 11.9       | 11.7      | 11.8       | +3.1%              |
| o/w retail customer loans         | 5.7     | 5.9     | 5.8      | 5.9     | 5.6     | 5.7     | 5.9        | 5.9       | 6.0        | +7.0%              |
| o/w SMEs and small businesses     | 0.9     | 1.0     | 1.1      | 1.1     | 1.1     | 1.2     | 1.2        | 1.2       | 1.2        | +13.7%             |
| o/w Large corporates              | 4.2     | 4.8     | 5.0      | 4.9     | 4.7     | 4.7     | 4.7        | 4.5       | 4.5        | (3.7%)             |
| On-balance sheet customer assets  | 11.8    | 12.2    | 12.7     | 12.8    | 12.5    | 12.9    | 13.1       | 13.5      | 14.0       | +11.6%             |
| Off-balance sheet customer assets | 1.8     | 2.1     | 2.1      | 2.2     | 2.1     | 2.2     | 2.3        | 2.4       | 2.5        | +16.9%             |
| Total assets (€bn)                | 13.6    | 14.3    | 14.8     | 15.0    | 14.6    | 15.1    | 15.4       | 15.9      | 16.4       | +12.4%             |

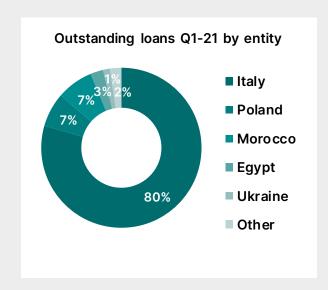
FIRST QUARTER 2021 RESULTS

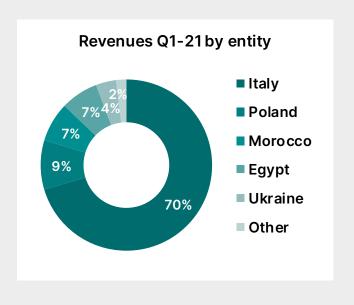
<sup>\*\*</sup> excluding assets under custody

## Activity Indicators – International retail banking

Loans outstanding / Outstanding on-B/S / Revenues by entity (%)







# Stated and underlying detailed income statement (€m) – International retail banking

| €m  | Q1-21<br>stated | Specific<br>items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|-------------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 693             | =                 | 693                 | 670             | -              | 670                 | +3.4%             | +3.4%                 |
| Operating expenses excl.SRF                     | (415)           | -                 | (415)               | (430)           | (8)            | (422)               | (3.3%)            | (1.5%)                |
| SRF   | (20)            | -                 | (20)                | (16)            | -              | (16)                | +28.9%            | +28.9%                |
| Gross operating income                          | 258             | -                 | 258                 | 225             | (8)            | 233                 | +14.5%            | +10.6%                |
| Cost of risk                                    | (100)           | -                 | (100)               | (115)           | -              | (115)               | (13.5%)           | (13.5%)               |
| Cost of legal risk                              | -               | -                 | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -                 | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income on other assets                      | 2               | -                 | 2                   | 1               | -              | 1                   | x 2.1             | x 2.1                 |
| Change in value of goodwill                     | -               | -                 | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 160             | -                 | 160                 | 111             | (8)            | 119                 | +44.6%            | +35.0%                |
| Tax   | (50)            | -                 | (50)                | (37)            | 3              | (40)                | +35.4%            | +25.5%                |
| Net income from discont'd or held-for-sale ope. | (1)             | -                 | (1)                 | (0)             | -              | (0)                 | n.m.              | n.m.                  |
| Net income                                      | 109             | -                 | 109                 | 74              | (5)            | 79                  | +48.8%            | +39.4%                |
| Non controlling interests                       | (30)            | -                 | (30)                | (22)            | 1              | (23)                | +38.7%            | +32.3%                |
| Net income Group Share                          | 79              | -                 | 79                  | 52              | (4)            | 56                  | +53.0%            | +42.2%                |
| Cost/Income ratio excl.SRF (%)                  | 59.9%           |                   | 59.9%               | 64.1%           |                | 62.9%               | -4.2 pp           | -3.0 pp               |

# Stated and underlying detailed income statement (€m) – CA Italia

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 488             | -              | 488                 | 444             | -              | 444                 | +9.8%             | +9.8%                 |
| Operating expenses excl.SRF                     | (280)           | -              | (280)               | (279)           | -              | (279)               | +0.4%             | +0.4%                 |
| SRF   | (20)            | -              | (20)                | (16)            | -              | (16)                | +28.9%            | +28.9%                |
| Gross operating income                          | 188             | -              | 188                 | 150             | -              | 150                 | +25.4%            | +25.4%                |
| Cost of risk                                    | (71)            | =              | (71)                | (82)            | -              | (82)                | (13.6%)           | (13.6%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income on other assets                      | -               | -              | -                   | 1               | -              | 1                   | (100.0%)          | (100.0%)              |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 116             | -              | 116                 | 68              | -              | 68                  | +70.0%            | +70.0%                |
| Tax   | (34)            | -              | (34)                | (21)            | -              | (21)                | +62.4%            | +62.4%                |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income                                      | 83              | -              | 83                  | 48              | -              | 48                  | +73.4%            | +73.4%                |
| Non controlling interests                       | (22)            | -              | (22)                | (13)            | -              | (13)                | +65.0%            | +65.0%                |
| Net income Group Share                          | 61              | -              | 61                  | 34              | -              | 34                  | +76.6%            | +76.6%                |
| Cost/Income ratio excl.SRF (%)                  | 57.3%           |                | 57.3%               | 62.7%           |                | 62.7%               | -5.4 pp           | -5.4 pp               |

# Stated and underlying detailed income statement (€m) – International retail banking - others

| €m  | Q1-21<br>stated | Specific<br>items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1<br>underlying |
|---|-----------------|-------------------|---------------------|-----------------|----------------|---------------------|-------------------|-----------------------|
| Revenues  | 206             | -                 | 206                 | 226             | -              | 226                 | (9.1%)            | (9.1%)                |
| Operating expenses                              | (136)           | -                 | (136)               | (151)           | (8)            | (143)               | (10.1%)           | (5.2%)                |
| SRF   | -               | -                 | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Gross operating income                          | 70              | -                 | 70                  | 75              | (8)            | 83                  | (7.1%)            | (15.9%)               |
| Cost of risk                                    | (29)            | -                 | (29)                | (33)            | -              | (33)                | (13.2%)           | (13.2%)               |
| Cost of legal risk                              | -               | -                 | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | -               | -                 | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Net income on other assets                      | 2               | -                 | 2                   | (0)             | -              | (0)                 | n.m.              | n.m.                  |
| Change in value of goodwill                     | -               | -                 | -                   | -               | -              | -                   | n.m.              | n.m.                  |
| Income before tax                               | 44              | -                 | 44                  | 42              | (8)            | 50                  | +3.4%             | (12.8%)               |
| Tax   | (16)            | -                 | (16)                | (16)            | 3              | (19)                | +0.1%             | (15.4%)               |
| Net income from discont'd or held-for-sale ope. | (1)             | -                 | (1)                 | (0)             | -              | (0)                 | n.m.              | n.m.                  |
| Net income                                      | 27              | -                 | 27                  | 26              | (5)            | 31                  | +3.5%             | (13.1%)               |
| Non controlling interests                       | (8)             | -                 | (8)                 | (8)             | 1              | (9)                 | (2.6%)            | (13.5%)               |
| Net income Group Share                          | 19              | -                 | 19                  | 18              | (4)            | 21                  | +6.5%             | (13.0%)               |
| Cost/Income ratio excl.SRF (%)                  | 66.0%           |                   | 66.0%               | 66.7%           |                | 63.2%               | -0.7 pp           | +2.7 pp               |

# Stated and underlying detailed income statement (€m) – Corporate centre

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific items | Q1-20<br>underlying | Δ Q1/Q1<br>stated | Δ Q1/Q1 underlying |
|---|-----------------|----------------|---------------------|-----------------|----------------|---------------------|-------------------|--------------------|
| Revenues  | 14              | (4)            | 18                  | 99              | (29)           | 128                 | (85.9%)           | (86.0%)            |
| Operating expenses excl.SRF                     | (176)           | -              | (176)               | (198)           | (10)           | (188)               | (11.0%)           | (6.2%)             |
| SRF   | 58              | 130            | (72)                | (83)            | -              | (83)                | n.m.              | (13.4%)            |
| Gross operating income                          | (104)           | 126            | (230)               | (182)           | (39)           | (143)               | (42.7%)           | +61.3%             |
| Cost of risk                                    | 1               | -              | 1                   | (36)            | -              | (36)                | n.m.              | n.m.               |
| Cost of legal risk                              | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.               |
| Equity-accounted entities                       | (7)             | -              | (7)                 | 3               | -              | 3                   | n.m.              | n.m.               |
| Net income on other assets                      | (0)             | -              | (0)                 | 0               | -              | 0                   | n.m.              | n.m.               |
| Change in value of goodwill                     | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.               |
| Income before tax                               | (110)           | 126            | (236)               | (216)           | (39)           | (176)               | (48.8%)           | +34.1%             |
| Tax   | 31              | 1              | 30                  | 39              | 9              | 30                  | (20.5%)           | +0.8%              |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -              | -                   | n.m.              | n.m.               |
| Net income                                      | (79)            | 127            | (206)               | (176)           | (30)           | (147)               | (55.1%)           | +40.8%             |
| Non controlling interests                       | (4)             | -              | (4)                 | (34)            | -              | (34)                | (88.5%)           | (88.5%)            |
| Net income Group Share                          | (83)            | 127            | (210)               | (210)           | (30)           | (181)               | (60.5%)           | +16.4%             |

## Income statement by business line Q1-21 and Q1-20

|  | Q1-21 (stated) |           |       |       |       |       |         |  |  |  |  |
|--|----------------|-----------|-------|-------|-------|-------|---------|--|--|--|--|
| €m   | AG             | FRB (LCL) | IRB   | SFS   | LC    | cc    | Total   |  |  |  |  |
| Revenues   | 1,584          | 893       | 693   | 644   | 1,665 | 14    | 5,493   |  |  |  |  |
| Operating expenses excl. SRF                                 | (783)          | (574)     | (415) | (334) | (913) | (176) | (3,197) |  |  |  |  |
| SRF  | (7)            | (59)      | (20)  | (24)  | (328) | 58    | (380)   |  |  |  |  |
| Gross operating income                                       | 793            | 260       | 258   | 285   | 423   | (104) | 1,916   |  |  |  |  |
| Cost of risk   | (7)            | (83)      | (100) | (127) | (67)  | 1     | (384)   |  |  |  |  |
| Equity-accounted entities                                    | 18             | -         | -     | 74    | 2     | (7)   | 87      |  |  |  |  |
| Net income on other assets                                   | 1              | 0         | 2     | (0)   | 0     | (0)   | 3       |  |  |  |  |
| Income before tax  | 805            | 178       | 160   | 232   | 358   | (110) | 1,622   |  |  |  |  |
| Tax  | (179)          | (65)      | (50)  | (50)  | (66)  | 31    | (378)   |  |  |  |  |
| Net income from discontinued or held-for-<br>sale operations | (5)            | -         | (1)   | -     | -     | -     | (6)     |  |  |  |  |
| Net income   | 621            | 113       | 109   | 182   | 292   | (79)  | 1,238   |  |  |  |  |
| Non controlling interests                                    | (114)          | (5)       | (30)  | (24)  | (16)  | (4)   | (193)   |  |  |  |  |
| Net income Group Share                                       | 507            | 108       | 79    | 158   | 276   | (83)  | 1,045   |  |  |  |  |

|  | Q1-20 (stated) |           |       |       |       |       |         |  |  |  |  |
|--|----------------|-----------|-------|-------|-------|-------|---------|--|--|--|--|
| €m   | AG             | FRB (LCL) | IRB   | SFS   | LC    | СС    | Total   |  |  |  |  |
| Revenues   | 1,320          | 877       | 670   | 647   | 1,587 | 99    | 5,200   |  |  |  |  |
| Operating expenses excl. SRF                             | (806)          | (585)     | (430) | (352) | (884) | (198) | (3,254) |  |  |  |  |
| SRF  | (7)            | (35)      | (16)  | (20)  | (200) | (83)  | (360)   |  |  |  |  |
| Gross operating income                                   | 507            | 258       | 225   | 275   | 503   | (182) | 1,586   |  |  |  |  |
| Cost of risk   | (19)           | (101)     | (115) | (190) | (160) | (36)  | (621)   |  |  |  |  |
| Equity-accounted entities                                | 14             | -         | -     | 72    | 2     | 3     | 90      |  |  |  |  |
| Net income on other assets                               | 4              | 0         | 1     | 0     | (0)   | 0     | 5       |  |  |  |  |
| Income before tax  | 505            | 157       | 111   | 157   | 345   | (216) | 1,060   |  |  |  |  |
| Tax  | (122)          | (56)      | (37)  | (29)  | (56)  | 39    | (261)   |  |  |  |  |
| Net income from discontinued or held-for-sale operations | -              | -         | (0)   | -     | -     | -     | (0)     |  |  |  |  |
| Net income   | 383            | 101       | 74    | 128   | 289   | (176) | 799     |  |  |  |  |
| Non controlling interests                                | (65)           | (5)       | (22)  | (19)  | (16)  | (34)  | (161)   |  |  |  |  |
| Net income Group Share                                   | 318            | 96        | 52    | 109   | 273   | (210) | 638     |  |  |  |  |

AG: Asset Gathering; FRB: French Retail Banking; SFS: Specialised Financial Services; LC: Large Customers; CC: Corporate Center

## Underlying income statement by business line Q1-21 and Q1-20

|  | Q1-21 (underlying) |           |       |       |       |       |         |  |  |  |  |  |
|--|--------------------|-----------|-------|-------|-------|-------|---------|--|--|--|--|--|
| €m   | AG                 | FRB (LCL) | IRB   | SFS   | LC    | CC    | Total   |  |  |  |  |  |
| Revenues   | 1,584              | 905       | 693   | 644   | 1,664 | 18    | 5,508   |  |  |  |  |  |
| Operating expenses excl. SRF                             | (783)              | (574)     | (415) | (334) | (910) | (176) | (3,193) |  |  |  |  |  |
| SRF  | (7)                | (59)      | (20)  | (24)  | (328) | (72)  | (510)   |  |  |  |  |  |
| Gross operating income                                   | 793                | 272       | 258   | 285   | 426   | (230) | 1,805   |  |  |  |  |  |
| Cost of risk   | (7)                | (83)      | (100) | (127) | (67)  | 1     | (384)   |  |  |  |  |  |
| Cost of legal risk                                       | -                  | -         | -     | -     | -     | -     | -       |  |  |  |  |  |
| Equity-accounted entities                                | 18                 | -         | -     | 74    | 2     | (7)   | 87      |  |  |  |  |  |
| Net income on other assets                               | 1                  | 0         | 2     | (0)   | 0     | (0)   | 3       |  |  |  |  |  |
| Income before tax  | 805                | 190       | 160   | 232   | 361   | (236) | 1,511   |  |  |  |  |  |
| Tax  | (179)              | (68)      | (50)  | (50)  | (67)  | 30    | (384)   |  |  |  |  |  |
| Net income from discontinued or held-for-sale operations | -                  | -         | (1)   | -     | -     | -     | (1)     |  |  |  |  |  |
| Net income   | 626                | 121       | 109   | 182   | 294   | (206) | 1,126   |  |  |  |  |  |
| Non controlling interests                                | (114)              | (5)       | (30)  | (24)  | (16)  | (4)   | (194)   |  |  |  |  |  |
| Net income Group Share                                   | 512                | 116       | 79    | 158   | 277   | (210) | 932     |  |  |  |  |  |

|  | Q1-20 (underlying) |           |       |       |       |       |         |  |  |  |  |
|--|--------------------|-----------|-------|-------|-------|-------|---------|--|--|--|--|
| €m   | AG                 | FRB (LCL) | IRB   | SFS   | LC    | CC    | Total   |  |  |  |  |
| Revenues   | 1,320              | 889       | 670   | 647   | 1,484 | 128   | 5,137   |  |  |  |  |
| Operating expenses excl. SRF                             | (767)              | (585)     | (422) | (352) | (880) | (188) | (3,194) |  |  |  |  |
| SRF  | (7)                | (35)      | (16)  | (20)  | (200) | (83)  | (360)   |  |  |  |  |
| Gross operating income                                   | 545                | 269       | 233   | 275   | 403   | (143) | 1,583   |  |  |  |  |
| Cost of risk   | (19)               | (101)     | (115) | (190) | (160) | (36)  | (621)   |  |  |  |  |
| Cost of legal risk                                       | -                  | -         | -     | -     | -     | -     | -       |  |  |  |  |
| Equity-accounted entities                                | 14                 | -         | -     | 72    | 2     | 3     | 90      |  |  |  |  |
| Net income on other assets                               | 4                  | 0         | 1     | 0     | (0)   | 0     | 5       |  |  |  |  |
| Income before tax  | 544                | 168       | 119   | 157   | 245   | (176) | 1,057   |  |  |  |  |
| Tax  | (122)              | (60)      | (40)  | (29)  | (22)  | 30    | (243)   |  |  |  |  |
| Net income from discontinued or held-for-sale operations | -                  | -         | (0)   | -     | -     | -     | (0)     |  |  |  |  |
| Net income   | 422                | 108       | 79    | 128   | 223   | (147) | 813     |  |  |  |  |
| Non controlling interests                                | (65)               | (5)       | (23)  | (19)  | (15)  | (34)  | (162)   |  |  |  |  |
| Net income Group Share                                   | 356                | 103       | 56    | 109   | 208   | (181) | 652     |  |  |  |  |

AG: Asset Gathering; FRB: French Retail Banking; SFS: Specialised Financial Services; LC: Large Customers; CC: Corporate Center

# Activity indicators – Regional Banks

### Customer assets & Loans outstandings (€bn)

| Customer assets (€bn)*        | Mar. 19 | Jun. 19 | Sept. 19 | Dec. 19 | Mar. 20 | Jun. 20 | Sept. 20 | Dec. 20 | Mar. 21 | Δ Mar./Mar. |
|-------------------------------|---------|---------|----------|---------|---------|---------|----------|---------|---------|-------------|
| Securities                    | 44.7    | 43.8    | 44.7     | 45.2    | 40.1    | 42.4    | 41.9     | 45.7    | 48.2    | +20.1%      |
| Mutual funds and REITs        | 25.3    | 25.7    | 25.6     | 25.9    | 22.8    | 24.0    | 24.2     | 25.6    | 26.1    | +14.3%      |
| Life insurance                | 194.7   | 196.5   | 197.9    | 200.2   | 197.2   | 198.3   | 198.5    | 201.2   | 203.3   | +3.1%       |
| Off-balance sheet assets      | 264.7   | 266.1   | 268.2    | 271.3   | 260.1   | 264.7   | 264.6    | 272.4   | 277.6   | +6.7%       |
| Demand deposits               | 149.7   | 155.6   | 159.0    | 165.6   | 172.4   | 194.8   | 201.1    | 207.4   | 212.4   | +23.3%      |
| Home purchase savings schemes | 103.7   | 104.0   | 104.4    | 106.6   | 107.2   | 107.8   | 108.1    | 110.5   | 110.7   | +3.2%       |
| Passbook accounts             | 133.9   | 135.7   | 137.8    | 139.8   | 142.8   | 147.4   | 152.0    | 156.3   | 162.4   | +13.7%      |
| Time deposits                 | 51.1    | 51.1    | 50.7     | 49.3    | 48.0    | 45.8    | 45.1     | 43.8    | 41.6    | (13.4%)     |
| On-balance sheet assets       | 438.4   | 446.4   | 451.8    | 461.3   | 470.4   | 495.9   | 506.3    | 517.9   | 527.2   | +12.1%      |
| TOTAL                         | 703.1   | 712.5   | 720.1    | 732.6   | 730.5   | 760.5   | 770.9    | 790.3   | 804.7   | +10.2%      |

NB: Change in method in March: recognition of life insurance policies purchased from non-Group providers

| Passbooks, o/w (€bn)                       | Mar. 19 | Jun. 19 | Sept. 19 | Dec. 19 | Mar. 20 | Jun. 20 | Sept. 20 | Dec. 20 | Mar. 21 | $\Delta$ Mar./Mar. |
|--|---------|---------|----------|---------|---------|---------|----------|---------|---------|--------------------|
| Livret A                                   | 46.3    | 47.4    | 48.3     | 49.0    | 50.6    | 53.0    | 54.4     | 55.9    | 58.4    | +15.4%             |
| LEP  | 11.7    | 11.0    | 11.1     | 11.3    | 11.5    | 11.6    | 11.2     | 11.5    | 11.7    | +1.7%              |
| LDD  | 31.9    | 32.2    | 32.4     | 32.6    | 33.2    | 34.1    | 34.4     | 35.0    | 35.7    | +7.6%              |
| Mutual shareholders passbook account       | 9.5     | 9.6     | 9.8      | 9.9     | 10.1    | 10.4    | 10.8     | 11.1    | 11.5    | +13.8%             |
| * including customer financial instruments |         |         |          |         |         |         |          |         |         |                    |

| Loans outstanding (€bn) | Mar. 19 | Jun. 19 | Sept. 19 | Dec. 19 | Mar. 20 | Jun. 20 | Sept. 20 | Dec. 20 | Mar. 21 | Δ Mar./Mar. |
|-------------------------|---------|---------|----------|---------|---------|---------|----------|---------|---------|-------------|
| Home loans              | 300.2   | 306.2   | 313.2    | 319.6   | 323.5   | 327.8   | 333.1    | 340.8   | 345.2   | +6.7%       |
| Consumer credit         | 21.7    | 20.6    | 20.8     | 21.6    | 21.0    | 20.9    | 21.2     | 21.5    | 21.4    | +1.5%       |
| SMEs                    | 77.4    | 79.3    | 81.6     | 83.3    | 86.6    | 92.1    | 94.9     | 97.1    | 99.2    | +14.6%      |
| Small businesses        | 22.0    | 22.3    | 22.6     | 23.1    | 23.2    | 28.2    | 29.0     | 29.7    | 30.1    | +29.4%      |
| Farming loans           | 39.2    | 40.2    | 40.7     | 39.8    | 40.3    | 41.3    | 42.0     | 41.2    | 42.1    | +4.6%       |
| Local authorities       | 32.0    | 32.5    | 32.3     | 32.8    | 32.8    | 32.9    | 32.6     | 33.4    | 32.9    | +0.1%       |
| TOTAL                   | 492.5   | 501.1   | 511.2    | 520.1   | 527.4   | 543.3   | 552.8    | 563.7   | 570.8   | +8.2%       |

# Activity indicators – Regional Banks

Detail of fees and commissions / Evolution of credit risk outstandings (m€)

#### Regional Banks – detail of fees and commissions, from Q1-18 to Q1-21

| €m   | Q1-19 | Q2-19 | Q3-19 | Q4-19 | Q1-20 | Q2-20 | Q3-20 | Q4-20 | Q1-21 | ∆ <b>Q1/Q1</b> |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|----------------|
| Services and other banking transactions              | 210   | 200   | 201   | 205   | 213   | 199   | 201   | 210   | 217   | +1.7%          |
| Securities   | 63    | 61    | 58    | 67    | 76    | 64    | 58    | 67    | 73    | (3.7%)         |
| Insurance  | 854   | 636   | 626   | 736   | 914   | 710   | 699   | 671   | 924   | +1.2%          |
| Account management and payment instruments           | 519   | 535   | 536   | 530   | 523   | 423   | 490   | 475   | 453   | (13.4%)        |
| Net fees & commissions from other customer activitie | 90    | 98    | 102   | 110   | 93    | 98    | 91    | 114   | 95    | +2.4%          |
| TOTAL <sup>(1)</sup>                                 | 1,736 | 1,529 | 1,523 | 1,648 | 1,820 | 1,494 | 1,539 | 1,538 | 1,764 | (3.1%)         |

<sup>(1)</sup> Revenues generated by the subsidiaries of the Regional Banks, namely fees and commisi-

| Regional Banks - Evolution of credit risk outstandings |          |         |          |         |          |  |  |  |  |  |  |
|--|----------|---------|----------|---------|----------|--|--|--|--|--|--|
| €m   | March 20 | June 20 | Sept. 20 | Dec. 20 | March 21 |  |  |  |  |  |  |
| Gross customer loans outstanding                       | 535 770  | 551 786 | 559 081  | 569 624 | 576 311  |  |  |  |  |  |  |
| of which: impaired loans                               | 9 948    | 10 075  | 10 338   | 9 916   | 9 885    |  |  |  |  |  |  |
| Loans loss reserves (incl. collective reserves)        | 9 940    | 10 039  | 9 840    | 10 001  | 10 005   |  |  |  |  |  |  |
| Impaired loans ratio                                   | 1,86%    | 1,8%    | 1,8%     | 1,7%    | 1,7%     |  |  |  |  |  |  |
| Coverage ratio (excl. collective reserves)             | 64,0%    | 63,0%   | 59,9%    | 59,9%   | 59,7%    |  |  |  |  |  |  |
| Coverage ratio (incl. collective reserves)             | 99,9%    | 99,7%   | 95,2%    | 100,9%  | 101,2%   |  |  |  |  |  |  |

# Stated and underlying detailed income statement (€m) – Regional banks

| €m  | Q1-21<br>stated | Specific items | Q1-21<br>underlying | Q1-20<br>stated | Specific<br>items | Q1-20<br>underlying | ∆ Q1/Q1<br>stated | ∆ Q1/Q1<br>underlying |
|---|-----------------|----------------|---------------------|-----------------|-------------------|---------------------|-------------------|-----------------------|
| Revenues  | 3,536           | (18)           | 3,554               | 3,160           | (75)              | 3,235               | +11.9%            | +9.9%                 |
| Operating expenses excl.SRF                     | (2,267)         | -              | (2,267)             | (2,263)         | (10)              | (2,253)             | +0.2%             | +0.6%                 |
| SRF   | (87)            | 55             | (141)               | (94)            | -                 | (94)                | (8.0%)            | +50.2%                |
| Gross operating income                          | 1,183           | 37             | 1,146               | 803             | (85)              | 887                 | +47.4%            | +29.2%                |
| Cost of risk                                    | (153)           | -              | (153)               | (307)           | -                 | (307)               | (50.1%)           | (50.1%)               |
| Cost of legal risk                              | -               | -              | -                   | -               | -                 | -                   | n.m.              | n.m.                  |
| Equity-accounted entities                       | 0               | -              | 0                   | 3               | -                 | 3                   | (86.3%)           | (86.3%)               |
| Net income on other assets                      | 10              | -              | 10                  | 0               | -                 | 0                   | x 54.1            | x 54.1                |
| Change in value of goodwill                     | -               | -              | -                   | -               | -                 | -                   | n.m.              | n.m.                  |
| Income before tax                               | 1,040           | 37             | 1,003               | 499             | (85)              | 584                 | x 2.1             | +71.8%                |
| Tax   | (342)           | 5              | (347)               | (238)           | 24                | (262)               | +43.7%            | +32.6%                |
| Net income from discont'd or held-for-sale ope. | -               | -              | -                   | -               | -                 | -                   | n.m.              | n.m.                  |
| Net income                                      | 697             | 42             | 656                 | 261             | (61)              | 322                 | x 2.7             | x 2                   |
| Non controlling interests                       | (0)             | -              | (0)                 | (1)             | -                 | (1)                 | (39.9%)           | (39.9%)               |
| Net income Group Share                          | 697             | 42             | 655                 | 260             | (61)              | 321                 | x 2.7             | x 2                   |
| Cost/Income ratio excl.SRF (%)                  | 64.1%           |                | 63.8%               | 71.6%           |                   | 69.7%               | -7.5 pp           | -5.9 pp               |

# Income statement by business line Q1-21 and Q1-20

|  |         |       |       | Q1-2  | 1 (stated) |       |       |         |
|--|---------|-------|-------|-------|------------|-------|-------|---------|
| €m   | RB      | LCL   | IRB   | AG    | SFS        | LC    | CC    | Total   |
| Revenues                                       | 3,536   | 893   | 711   | 1,582 | 644        | 1,664 | 20    | 9,049   |
| Operating expenses excl. SRF                   | (2,267) | (574) | (428) | (783) | (334)      | (913) | (204) | (5,505) |
| SRF  | (87)    | (59)  | (20)  | (7)   | (24)       | (328) | 58    | (467)   |
| Gross operating income                         | 1,183   | 260   | 262   | 792   | 285        | 422   | (127) | 3,078   |
| Cost of risk                                   | (153)   | (83)  | (99)  | (7)   | (127)      | (67)  | 1     | (537)   |
| Cost of legal risk                             | -       | -     | -     | -     | -          | -     | -     | -       |
| Equity-accounted entities                      | 0       | -     | -     | 18    | 74         | 2     | -     | 94      |
| Net income on other assets                     | 10      | 0     | 2     | 1     | (0)        | 0     | (0)   | 13      |
| Income before tax                              | 1,040   | 178   | 165   | 804   | 232        | 357   | (126) | 2,648   |
| Tax  | (342)   | (65)  | (51)  | (179) | (50)       | (66)  | 32    | (720)   |
| Net income from discont'd or held-forsale ope. | -       | -     | (1)   | (5)   | -          | -     | -     | (6)     |
| Net income                                     | 697     | 113   | 113   | 620   | 182        | 291   | (94)  | 1,921   |
| Non controlling interests                      | (0)     | (0)   | (23)  | (109) | (24)       | (10)  | (2)   | (168)   |
| Net income Group Share                         | 697     | 113   | 91    | 510   | 158        | 281   | (96)  | 1,754   |

|  |         |       |       | Q1-20 ( | stated) |       |       |         |
|--|---------|-------|-------|---------|---------|-------|-------|---------|
| €m   | RB      | LCL   | AG    | IRB     | SFS     | LC    | cc    | Total   |
| Revenues                                       | 3,160   | 877   | 1,334 | 696     | 647     | 1,589 | 64    | 8,366   |
| Operating expenses excl. SRF                   | (2,263) | (585) | (806) | (450)   | (352)   | (884) | (208) | (5,548) |
| SRF  | (94)    | (35)  | (7)   | (16)    | (20)    | (200) | (83)  | (454)   |
| Gross operating income                         | 803     | 258   | 521   | 230     | 275     | 505   | (228) | 2,363   |
| Cost of risk                                   | (307)   | (101) | (19)  | (117)   | (190)   | (160) | (37)  | (930)   |
| Cost of legal risk                             | -       | -     | -     | -       | -       | -     | -     | -       |
| Equity-accounted entities                      | 3       | -     | 14    | -       | 72      | 2     | -     | 91      |
| Net income on other assets                     | 0       | 0     | 4     | 1       | 0       | (0)   | 0     | 5       |
| Income before tax                              | 499     | 157   | 519   | 114     | 157     | 347   | (264) | 1,530   |
| Tax  | (238)   | (56)  | (126) | (38)    | (29)    | (56)  | 63    | (481)   |
| Net income from discont'd or held-forsale ope. | -       | -     | -     | (0)     | -       | -     | -     | (0)     |
| Net income                                     | 261     | 101   | 393   | 76      | 128     | 290   | (202) | 1,048   |
| Non controlling interests                      | (1)     | (0)   | (62)  | (17)    | (19)    | (10)  | (30)  | (140)   |
| Net income Group Share                         | 260     | 100   | 331   | 59      | 109     | 280   | (232) | 908     |

AG: Asset Gathering; FRB: French Retail Banking; SFS: Specialised Financial Services; LC: Large Customers; CC: Corporate Center

# Income statement by business line Q1-21 and Q1-20

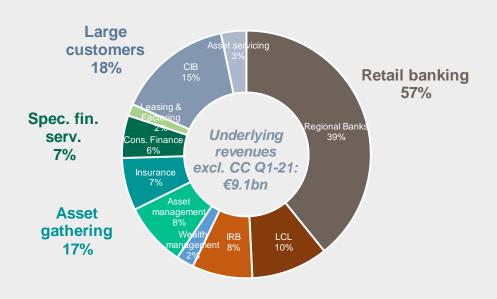
|  |         |       |       | Q1-21 (u | nderlying) |       |       |         |
|--|---------|-------|-------|----------|------------|-------|-------|---------|
| €m   | RB      | LCL   | AG    | IRB      | SFS        | LC    | CC    | Total   |
| Revenues   | 3,554   | 905   | 1,582 | 711      | 644        | 1,663 | 24    | 9,082   |
| Operating expenses excl. SRF                             | (2,267) | (574) | (783) | (428)    | (334)      | (910) | (204) | (5,501) |
| SRF  | (141)   | (59)  | (7)   | (20)     | (24)       | (328) | (72)  | (652)   |
| Gross operating income                                   | 1,146   | 272   | 792   | 262      | 285        | 425   | (253) | 2,930   |
| Cost of risk   | (153)   | (83)  | (7)   | (99)     | (127)      | (67)  | 1     | (537)   |
| Cost of legal risk                                       | -       | -     | -     | -        | -          | -     | -     | -       |
| Equity-accounted entities                                | 0       | -     | 18    | -        | 74         | 2     | -     | 94      |
| Net income on other assets                               | 10      | 0     | 1     | 2        | (0)        | 0     | (0)   | 13      |
| Income before tax  | 1,003   | 190   | 804   | 165      | 232        | 359   | (252) | 2,500   |
| Tax  | (347)   | (68)  | (179) | (51)     | (50)       | (67)  | 31    | (731)   |
| Net income from discontinued or held-for-sale operations | -       | -     | -     | (1)      | -          | -     | -     | (1)     |
| Net income   | 656     | 121   | 625   | 113      | 182        | 293   | (222) | 1,768   |
| Non controlling interests                                | (0)     | (0)   | (109) | (23)     | (24)       | (11)  | (2)   | (169)   |
| Net income Group Share                                   | 655     | 121   | 515   | 91       | 158        | 282   | (223) | 1,599   |

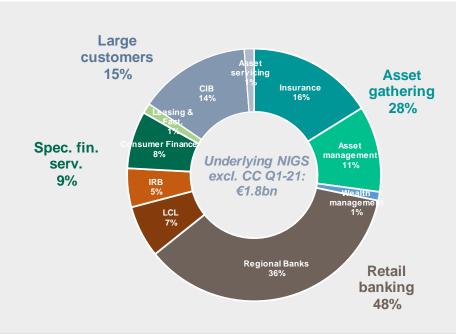
|  |         |       |       | <b>Q1-20</b> (u | nderlying) |       |       |         |
|--|---------|-------|-------|-----------------|------------|-------|-------|---------|
| €m   | RB      | LCL   | AG    | IRB             | SFS        | LC    | cc    | Total   |
| Revenues   | 3,235   | 889   | 1,334 | 696             | 647        | 1,485 | 93    | 8,378   |
| Operating expenses excl. SRF                             | (2,253) | (585) | (767) | (442)           | (352)      | (880) | (198) | (5,478) |
| SRF  | (94)    | (35)  | (7)   | (16)            | (20)       | (200) | (83)  | (454)   |
| Gross operating income                                   | 887     | 269   | 559   | 238             | 275        | 405   | (188) | 2,445   |
| Cost of risk   | (307)   | (101) | (19)  | (117)           | (190)      | (160) | (37)  | (930)   |
| Cost of legal risk                                       | -       | -     | -     | -               | -          | -     | -     | -       |
| Equity-accounted entities                                | 3       | -     | 14    | -               | 72         | 2     | -     | 91      |
| Net income on other assets                               | 0       | 0     | 4     | 1               | 0          | (0)   | 0     | 5       |
| Income before tax  | 584     | 168   | 558   | 122             | 157        | 247   | (225) | 1,612   |
| Тах  | (262)   | (60)  | (126) | (41)            | (29)       | (23)  | 53    | (487)   |
| Net income from discontinued or held-for-sale operations | -       | -     | -     | (0)             | -          | -     | -     | (0)     |
| Net income   | 322     | 108   | 432   | 81              | 128        | 224   | (172) | 1,124   |
| Non controlling interests                                | (1)     | (0)   | (62)  | (19)            | (19)       | (11)  | (30)  | (142)   |
| Net income Group Share                                   | 321     | 108   | 369   | 63              | 109        | 213   | (202) | 981     |

AG: Asset Gathering; FRB: French Retail Banking; SFS: Specialised Financial Services; LC: Large Customers; CC: Corporate Center

# Crédit Agricole Group

Underlying revenues and net income by business line (excl. CC) (€m)





# Risk indicators

#### Evolution of credit risk outstandings

| Crédit Agricole Group - Evolution of credit risk outstandings |                   |                   |                   |                   |                     |  |  |
|---|-------------------|-------------------|-------------------|-------------------|---------------------|--|--|
| €m  | March 20          | June 20           | Sept. 20          | Dec. 20           | March 21            |  |  |
| Gross customer loans outstanding of which: impaired loans     | 955 907<br>23 152 | 975 202<br>23 815 | 981 018<br>24 736 | 985 074<br>23 326 | 1 002 264<br>23 339 |  |  |
| Loans loss reserves (incl. collective reserves)               | 19 509            | 20 125            | 19 882            | 19 584            | 19 700              |  |  |
| Impaired loans ratio  | 2,4%              | 2,4%              | 2,5%              | 2,4%              | 2,3%                |  |  |
| Coverage ratio (excl. collective reserves)                    | 59,2%             | 58,8%             | 55,5%             | 55,2%             | 55,2%               |  |  |
| Coverage ratio (incl. collective reserves)                    | 84,3%             | 84,5%             | 80,4%             | 84,0%             | 84,4%               |  |  |

| Crédit Agricole S.A Evolution of credit risk outstandings |          |         |          |         |          |  |  |  |
|---|----------|---------|----------|---------|----------|--|--|--|
| €m  | March 20 | June 20 | Sept. 20 | Dec. 20 | March 21 |  |  |  |
| Gross customer loans outstanding                          | 420 170  | 423 437 | 421 964  | 415 517 | 425 987  |  |  |  |
| of which: impaired loans                                  | 13 200   | 13 737  | 14 395   | 13 407  | 13 452   |  |  |  |
| Loans loss reserves (incl. collective reserves)           | 9 566    | 10 082  | 10 039   | 9 581   | 9 693    |  |  |  |
| Impaired loans ratio                                      | 3,1%     | 3,2%    | 3,4%     | 3,2%    | 3,2%     |  |  |  |
| Coverage ratio (excl. collective reserves)                | 55,6%    | 55,6%   | 52,4%    | 51,7%   | 52,0%    |  |  |  |
| Coverage ratio (incl. collective reserves)                | 72,5%    | 73,4%   | 69,7%    | 71,5%   | 72,1%    |  |  |  |

# Risk indicators

#### Risk breakdown<sup>(1)</sup> by business sector and geographic region

| By business sector                                       | Mar. 21 | Dec. 20 |
|--|---------|---------|
| Retail banking   | 23.0%   | 24.2%   |
| Non-merchant service / Public sector / Local authorities | 30.6%   | 28.2%   |
| Energy   | 6.3%    | 6.4%    |
| Other non banking financial activities                   | 8.3%    | 8.4%    |
| Banks  | 2.7%    | 2.7%    |
| Real estate  | 2.7%    | 3.0%    |
| Aerospace  | 1.8%    | 1.9%    |
| Others   | 3.3%    | 3.3%    |
| Automotive   | 2.6%    | 2.8%    |
| Heavy industry   | 2.0%    | 2.1%    |
| Retail and consumer goods                                | 1.8%    | 1.9%    |
| Construction   | 1.6%    | 1.7%    |
| Food   | 1.8%    | 2.0%    |
| Shipping   | 1.4%    | 1.5%    |
| Other transport  | 1.3%    | 1.4%    |
| Other industries   | 1.7%    | 1.8%    |
| Telecom  | 1.6%    | 1.4%    |
| Healthcare / pharmaceuticals                             | 1.0%    | 1.1%    |
| Insurance  | 1.1%    | 1.2%    |
| Tourism / hotels / restaurants                           | 0.8%    | 0.9%    |
| IT / computing   | 1.3%    | 1.3%    |
| Not allocated  | 1.4%    | 1.2%    |
| Total  | 100.0%  | 100.0%  |

| By geographic region          | Mar. 21 | Dec. 20 |
|-------------------------------|---------|---------|
| France (excl. retail banking) | 40.3%   | 39.4%   |
| France (retail banking)       | 14.8%   | 15.6%   |
| Western Europe (excl. Italy)  | 12.1%   | 12.1%   |
| Italy                         | 10.5%   | 11.0%   |
| North America                 | 5.1%    | 5.4%    |
| Asia and Oceania excl. Japan  | 4.8%    | 4.6%    |
| Africa and Middle-East        | 3.3%    | 3.3%    |
| Japan                         | 3.8%    | 2.9%    |
| Eastern Europe                | 1.9%    | 2.0%    |
| Central and South America     | 1.1%    | 1.1%    |
| Not allocated                 | 2.4%    | 2.6%    |
| Total                         | 100.0%  | 100.0%  |

<sup>(1)</sup> The commercial lending portfolio figures are calculated in accordance with IFRS7 requirements, they encompass both on balance-sheet and off-balance-sheet exposures.

# **Crédit Agricole CIB:** Oil & Gas

#### 22.2 bn€ EAD(1) on Oil & Gas excluding commodity traders as of February 2021

→ EAD is gross of Export Credit Agency and Credit Risk Insurance covers (4.0 bn€ as of 28/02/2021)

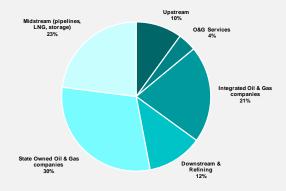
#### 65% of Oil & Gas EAD(1)(2) are Investment Grade(3)

→ Diversified exposure in terms of operators, activity type, commitments and geographies

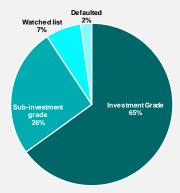
#### 85% of Oil & Gas EAD<sup>(1)(2)</sup> in segments with limited sensitivity to oil prices

- → 14% of EAD<sup>(1)(2)</sup> in Exploration & Production and Oil services segments, more directly sensitive to oil prices
- → First-ranking collateral on the vast majority of counterparties in the Exploration & Production segment

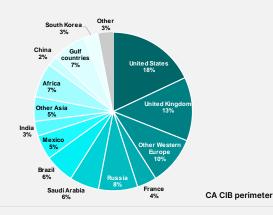
#### Oil & Gas EAD excl. Commodity Traders: 22.2 Bn€



#### Oil & Gas EAD excl Commodity Traders



#### Oil & Gas gross exposure net of ECA by geography



CA CIB perimeter . EAD (Exposure At Default) is a regulatory definition used in pillar 3. It corresponds to the exposure in the event of default after risk mitigation factors. It encompasses balance sheet assets plus a proportion of off-balance sheet commitments.

Excluding commodity traders

Internal rating equivalent

# **Crédit Agricole CIB: Aeronautics and Shipping**

#### 15.5 bn€ EAD<sup>(1)</sup> on aeronautics as of February 2021

→ EAD is gross of Export Credit Agency and Credit Risk Insurance covers : as of 28/02/2021, there were 1.3 bn€ export credit agencies covers on the aeronautics portfolio

#### 44% of aviation EAD<sup>(1)</sup> are Investment Grade<sup>(2)</sup>

- → Diversified exposure in terms of operators, activity type, commitments and geographies
- → A portfolio, essentially secured and composed of major players, mainly focused on Manufacturers/ Suppliers and Air transportation. The share of asset based financing represents 45% of the exposure as of February 2021
- → The portfolio is secured by new generation of aircraft with an average age of the fleet relatively young (from 4 to 5 years)

#### 12.3 bn€ EAD(1) on Shipping as of February 2021

→ EAD is gross of Export Credit Agency (2.7 Bn€ as of 28/02/2021) and Credit Risk Insurance covers (1.3 Bn€ as of 28/02/2021)

#### 44 % of Shipping EAD are Investment Grade<sup>(2)</sup>

- → After a decrease in exposures from 2011, shipping portfolio continues to contract
- → 87% of the exposure is on ship financing, thus secured (+3pp Q1/Q4)
- → 60% of the ships we finance are less than 10 years old

#### Aeronautics exposure by geography Other Europe Latin America Middle East & Africa Other Western France Europe Asia (excl. Japan) North America 18% Shipping by geography Belgium Monaco Russia Sweden Other (24 countries) United States of Qatar 2% America 16% Korea 2% Japan\_ 3% Netherlands Switzerland Canada 3% China 3% Greece I Arab Emirates Denmark CA CIB perimeter France

<sup>(1)</sup> CA CIB perimeter . EAD (Exposure At Default) is a regulatory definition used in pillar 3. It corresponds to the exposure in the event of default after risk mitigation factors. It encompasses balance sheet assets plus a proportion of off-balance sheet commitments.

Internal rating equivalent

### Risk indicators

VaR – Market risk exposures

#### Crédit Agricole SA - Market risk exposures - VAR (99% - 1day)

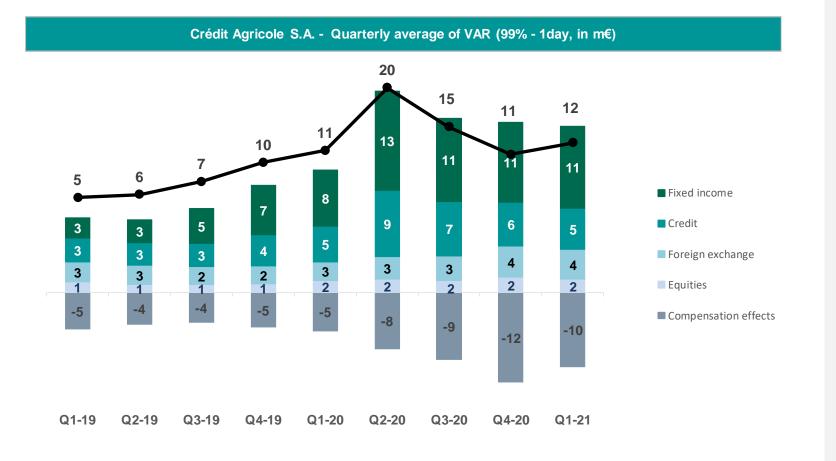
| €m                                      | Q1-21 31/03/2021 |         | 31/12/2020 |            |            |
|---|------------------|---------|------------|------------|------------|
|   | Minimum          | Maximum | Average    | 01/00/2021 | 01/12/2020 |
| Fixed income                            | 5                | 15      | 11         | 5          | 8          |
| Credit                                  | 3                | 8       | 5          | 2          | 2          |
| Foreign Exchange                        | 2                | 7       | 4          | 3          | 5          |
| Equities                                | 1                | 2       | 2          | 3          | 4          |
| Commodities                             | 0                | 0       | 0          | 0          | 0          |
| Mutualised VaR for Crédit Agricole S.A. | 6                | 19      | 12         | 6          | 9          |
| Compensation effects*                   |                  |         | -10        | -7         | -10        |

Crédit Agricole S.A.'s VaR (99% - 1 day) is computed by taking into account the impact of diversification between the Group's various entities VaR (99% - 1 day) at 31/03/21 : €6m for Crédit Agricole S.A.

<sup>\*</sup>Diversification gains between risk factors

### Risk indicators

VaR – Market risk exposures



# Financial structure

#### Crédit Agricole S.A. solvency (in euro bn)

| Credit Agricole SA: solvency (in euros Bn)   |          |          |          |          |
|--|----------|----------|----------|----------|
|  | Fully-   | loaded   | Phas     | sed-in   |
|  | 31/03/21 | 31/12/20 | 31/03/21 | 31/12/20 |
| EQUITY - GROUP SHARE   | 65,7     | 65,2     | 65,7     | 65,2     |
| (-) Expected dividend  | (0,5)    | (0,9)    | (0,5)    | (0,9)    |
| (-) AT1 instruments accounted as equity  | (5,9)    | (5,9)    | (5,9)    | (5,9)    |
| Eligible minority interests  | 4,2      | 4,0      | 4,2      | 4,0      |
| (-) Prudential filters   | (1,5)    | (1,5)    | (1,5)    | (1,5)    |
| o/w: Prudent valuation   | (0,9)    | (0,6)    | (0,9)    | (0,6)    |
| (-) Deduction of goodwills and intangible assets   | (17,4)   | (17,5)   | (17,4)   | (17,5)   |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences       | (0,1)    | (0,1)    | (0,1)    | (0,1)    |
| Shortfall in adjustments for credit risk relative to expected losses under the internal ratings-based approach | (0,3)    | (0,2)    | (0,3)    | (0,2)    |
| Amount exceeding thresholds  | 0,0      | 0,0      | 0,0      | 0,0      |
| Other CET1 components  | (0,9)    | 0,3      | 0,0      | 1,1      |
| COMMON EQUITY TIER 1 (CET1)  | 43,5     | 43,3     | 44,3     | 44,2     |
| Additionnal Tier 1 (AT1)   | 4,3      | 4,2      | 6,0      | 5,8      |
| TOTAL TIER 1   | 47,8     | 47,5     | 50,4     | 50,0     |
| Tier 2   | 15,8     | 14,4     | 15,9     | 14,5     |
| TOTAL CAPITAL  | 63,6     | 61,9     | 66,3     | 64,5     |
| RWAs   | 348,0    | 335,5    | 348,4    | 336,0    |
| CET1 ratio   | 12,5%    | 12,9%    | 12,7%    | 13,1%    |
| Tier 1 ratio   | 13,7%    | 14,2%    | 14,5%    | 14,9%    |
| Total capital ratio  | 18,3%    | 18,5%    | 19,0%    | 19,2%    |
|  |          |          |          |          |

# Financial structure

#### Crédit Agricole Group solvency (in euro bn)

| Credit Agricole Group: solvency (in euros Bn)  |          |          |          |          |
|--|----------|----------|----------|----------|
|  | Fully-   | loaded   | Phas     | ed-in    |
|  | 31/03/21 | 31/12/20 | 31/03/21 | 31/12/20 |
| EQUITY - GROUP SHARE   | 120,8    | 119,6    | 120,8    | 119,6    |
| (-) Expected dividend  | (0,3)    | (1,0)    | (0,3)    | (1,0)    |
| (-) AT1 instruments accounted as equity  | (5,9)    | (5,9)    | (5,9)    | (5,9)    |
| Eligible minority interests  | 3,3      | 3,1      | 3,3      | 3,1      |
| (-) Prudential filters   | (2,0)    | (2,1)    | (2,0)    | (2,1)    |
| o/w: Prudent valuation   | (1,4)    | (1,2)    | (1,4)    | (1,2)    |
| (-) Deduction of goodwills and intangible assets   | (18,0)   | (18,1)   | (18,0)   | (18,1)   |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences       | (0,1)    | (0,1)    | (0,1)    | (0,1)    |
| Shortfall in adjustments for credit risk relative to expected losses under the internal ratings-based approach | (0,4)    | (0,4)    | (0,4)    | (0,4)    |
| Amount exceeding thresholds  | 0,0      | 0,0      | 0,0      | 0,0      |
| Other CET1 components  | (1,1)    | 0,1      | 0,6      | 1,9      |
| COMMON EQUITY TIER 1 (CET1)  | 96,2     | 95,1     | 98,0     | 96,9     |
| Additionnal Tier 1 (AT1)   | 4,2      | 4,1      | 6,0      | 5,8      |
| TOTAL TIER 1   | 100,5    | 99,2     | 104,0    | 102,7    |
| Tier 2   | 16,9     | 15,5     | 16,9     | 15,6     |
| TOTAL CAPITAL  | 117,4    | 114,8    | 120,9    | 118,3    |
| RWAs   | 567,6    | 561,5    | 568,1    | 562,1    |
| CET1 ratio   | 17,0%    | 16,9%    | 17,3%    | 17,2%    |
| Tier 1 ratio   | 17,7%    | 17,7%    | 18,3%    | 18,3%    |
| Total capital ratio  | 20,7%    | 20,4%    | 21,3%    | 21,1%    |

# Financial structure and balance sheet

#### Balance sheet (€bn)

| Assets  | 31/03/2021 | 31/12/2020 | Liabilities  | 31/03/2021 | 31/12/2020 |
|---|------------|------------|--|------------|------------|
| Cash and Central banks  | 226.6      | 194.3      | Central banks  | 0.4        | 0.9        |
| Financial assets at fair value through profit or loss             | 450.9      | 432.5      | Financial liabilities at fair value through profit or loss   | 269.1      | 265.2      |
| Hedging derivative instruments                                    | 18.7       | 21.7       | Hedging derivative instruments                               | 13.8       | 15.2       |
| Financial assets at fair value through other comprehensive income | 260.2      | 266.1      |  |            |            |
| Loans and receivables due from credit institutions                | 486.4      | 463.2      | Due to banks   | 308.4      | 264.9      |
| Loans and receivables due from customers                          | 416.3      | 405.9      | Customer accounts  | 733.6      | 719.4      |
| Debt securities   | 82.5       | 84.8       | Debt securities in issue                                     | 166.1      | 162.5      |
| Revaluation adjustment on interest rate hedged portfolios         | 6.0        | 7.5        | Revaluation adjustment on interest rate hedged portfolios    | 8.1        | 10.4       |
| Current and deferred tax assets                                   | 4.1        | 4.3        | Current and deferred tax liabilities                         | 3.1        | 3.3        |
| Accruals, prepayments and sundry assets                           | 39.2       | 40.3       | Accruals and sundry liabilities                              | 59.0       | 52.9       |
| Non-current assets held for sale and discontinued operations      | 2.8        | 2.7        | Liabilities associated with non-current assets held for sale | 1.3        | 1.4        |
| Deferred participation benefits                                   | -          | -          |  |            |            |
| Investments in equity affiliates                                  | 7.6        | 7.7        | Insurance Company technical reserves                         | 365.1      | 363.1      |
| Investment property   | 6.5        | 6.5        | Provisions   | 4.2        | 4.2        |
| Property, plant and equipment                                     | 5.7        | 5.8        | Subordinated debt  | 25.0       | 24.1       |
| Intangible assets   | 3.2        | 3.2        | Shareholder's equity   | 65.7       | 65.2       |
| Goodwill  | 14.7       | 14.7       | Non-controlling interests                                    | 8.5        | 8.3        |
| Total assets  | 2,031.5    | 1,961.1    | Total liabilities  | 2,031.5    | 1,961.1    |

# Financial structure and balance sheet

#### Detail of net equity (€m)

| €m   | Group share | Non-controlling interests | Total  | Subordinated debt |
|--|-------------|---------------------------|--------|-------------------|
| At 31 December 2020  | 65,217      | 8,278                     | 73,495 | 24,052            |
| Capital increase   | -           | -                         | -      |                   |
| Dividends paid out in 2021   | -           | -                         | -      |                   |
| Change in treasury shares held   | 5           | -                         | 5      |                   |
| Issue of undated deeply subordinated<br>Additional Tier 1 net of issuance costs    | (6)         | -                         | (6)    |                   |
| Interests paid to the holders of the undated deeply subordinated Additional Tier 1 | (114)       | (50)                      | (164)  |                   |
| Impact of acquisitions/disposals on non-<br>controlling interests                  | -           | -                         | -      |                   |
| Change due to share-based payments   | 2           | 1                         | 3      |                   |
| Change in other comprehensive income   | (478)       | 35                        | (443)  |                   |
| Change in share of reserves of equity affiliates                                   | 31          | 2                         | 33     |                   |
| Result for the period  | 1,045       | 193                       | 1,238  |                   |
| Other  | 7           | (7)                       | -      |                   |
| At 31 March 2021   | 65,709      | 8,452                     | 74,161 | 25,027            |

# Financial structure and balance sheet

### Balance sheet (€bn)

| Assets  | 31/03/2021 | 31/12/2020 | Liabilities  | 31/03/2021 | 31/12/2020 |
|---|------------|------------|--|------------|------------|
| Cash and Central banks  | 229.6      | 197.8      | Central banks  | 0.4        | 0.9        |
| Financial assets at fair value through profit or loss             | 456.2      | 438.5      | Financial liabilities at fair value through profit or loss   | 266.9      | 263.2      |
| Hedging derivative instruments                                    | 20.2       | 23.0       | Hedging derivative instruments                               | 20.5       | 23.7       |
| Financial assets at fair value through other comprehensive income | 271.7      | 277.9      |  |            |            |
| Loans and receivables due from credit institutions                | 94.0       | 90.0       | Due to banks   | 222.1      | 198.9      |
| Loans and receivables due from customers                          | 982.6      | 965.5      | Customer accounts  | 980.9      | 963.4      |
| Debt securities   | 108.4      | 110.2      | Debt securities in issue                                     | 175.4      | 171.8      |
| Revaluation adjustment on interest rate hedged portfolios         | 10.5       | 13.5       | Revaluation adjustment on interest rate hedged portfolios    | 9.1        | 11.5       |
| Current and deferred tax assets                                   | 6.3        | 6.6        | Current and deferred tax liabilities                         | 3.2        | 3.5        |
| Accruals, prepayments and sundry assets                           | 43.3       | 45.6       | Accruals and sundry liabilities                              | 62.3       | 54.2       |
| Non-current assets held for sale and discontinued operations      | 2.8        | 5.0        | Liabilities associated with non-current assets held for sale | 1.3        | 3.6        |
| Deferred participation benefits                                   | -          | -          |  |            |            |
| Investments in equity affiliates                                  | 7.4        | 7.4        | Insurance Company technical reserves                         | 367.6      | 365.6      |
| Investment property   | 7.4        | 7.4        | Provisions   | 6.9        | 6.9        |
| Property, plant and equipment                                     | 10.5       | 10.5       | Subordinated debt  | 24.8       | 23.9       |
| Intangible assets   | 3.4        | 3.4        | Shareholder's equity   | 120.8      | 119.6      |
| Goodwill  | 15.1       | 15.1       | Non-controlling interests                                    | 7.1        | 6.9        |
| Total assets  | 2,269.3    | 2,217.5    | Total liabilities  | 2,269.3    | 2,217.5    |

# Credit rating

Rating

#### Crédit Agricole S.A. - Ratings at 06/05/21

| Ratings               | LT / ST<br>Counterparty         | Issuer / LT<br>senior<br>preferred debt | Outlook /<br>Review | ST senior<br>preferred debt | Last review<br>date | Rating action   |
|-----------------------|---------------------------------|---|---------------------|-----------------------------|---------------------|---|
| S&P Global<br>Ratings | AA-/A-1+ (RCR)                  | A+                                      | Negative outlook    | A-1                         | 21/10/2020          | LT / ST ratings affirmed;<br>outlook unchanged  |
| Moody's               | Aa2/P-1 (CRR)                   | Aa3                                     | Stable outlook      | P-1                         | 19/09/2019          | LT ratings upgraded (1 notch);<br>outlook changed to stable from positive;<br>ST debt ratings confirmed |
| Fitch Ratings         | AA- (DCR)                       | A+/AA-                                  | Negative outlook    | F1+                         | 10/11/2020          | LT / ST ratings affirmed;<br>outlook unchanged  |
| DBRS                  | AA (high) / R-1<br>(high) (COR) | AA (low)                                | Stable outlook      | R-1 (middle)                | 28/09/2020          | LT / ST ratings affirmed;<br>outlook unchanged  |

# Legal risks

#### Legal risks

The main legal and tax proceedings outstanding at Crédit Agricole S.A. and its fully consolidated subsidiaries are described in the 2020 Management report, in the 2020 Universal Registration Document.

The update will be described in the Amendment A02 to the 2020 Universal Registration Document.

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