# Working every day in the interest of our customers and society



## A04 AMENDMENT TO THE UNIVERSAL REGISTRATION DOCUMENT 30 September 2021

WORKING EVERYDAY IN YOUR INTEREST AND FOR SOCIETY



### Disclaimer

The financial information on Crédit Agricole S.A. and Crédit Agricole Group for third quarter and first nine months of 2021 comprises the press release, the presentation and the attached appendices which are available on the website: https://www.credit-agricole.com/en/finance/finance/financial-publications.

This dpcument may include prospective information on the Group, supplied as information on trends. This data does not represent forecasts within the meaning of EU Delegated Act 2019/980 of 14 March 2019 (chapter 1, article 1, d).

This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. Therefore, these assumptions are by nature subject to random factors that could cause actual results to differ from projections. Likewise, the financial statements are based on estimates, particularly in calculating market value and asset impairment.

Readers must take all these risk factors and uncertainties into consideration before making their own judgement.

### Applicable standards and comparability

The figures presented for the nine-month period ending 30 September 2021 have been prepared in accordance with IFRS as adopted in the European Union and applicable at that date, and with prudential regulations currently in force. This financial information does not constitute a set of financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting" and has not been audited.

Note: The scopes of consolidation of the Crédit Agricole S.A. and Crédit Agricole Groups have not changed materially since the Crédit Agricole S.A. 2020 Universal Registration Document and its A.01 update (including all regulatory information about the Crédit Agricole Group) were filed with the AMF (the French Financial Markets Authority).

The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding.

On 30 June 2020, once all necessary regulatory approvals were secured, Amundi acquired the entire share capital of Sabadell Asset Management.

At 30 June 2021, following the buyback by Crédit Agricole Consumer Finance of 49% of the share capital of the CACF Bankia S.A. joint venture, CACF Bankia S.A. is fully consolidated in Crédit Agricole S.A.'s consolidated financial statements.

As at 30 June 2021 following the takeover bid launched by Crédit Agricole Italia for Credito Valtellinese, 100% of Credito Valtellinese is held by Crédit Agricole Italia and is fully consolidated in the consolidated financial statements of Crédit Agricole S.A.



The English version of this present Amendment A04 to the Universal Registration Document was filed on 17 November 2021 with the AMF, as competent authority under Regulation (EU) 2017/1129, without prior approval pursuant to Article 9 of the said regulation.

The Universal Registration Document may be used for the purposes of an offer to the public of securities or admission of securities to trading on a regulated market if completed by a securities note and, if applicable, a summary and any amendments to the Universal Registration Document. The whole is approved by the AMF in accordance with Regulation (EU) 2017/1129.

This is a translation into English of the Amendment A04 to the Universal Registration Document of the Company issued in French and it is available on the website of the Issuer.

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### Press Release : Crédit Agricole Q3-21 and 9M-21 RESULTS

Record high 9-month-2021 results, continuing the trend. Full unwinding of the switch

	CRÉDIT AC		CRÉDIT	AGRICOLE S.A	
9M net income Q3 net income Revenues Costs excl. SRF GOI Cost of risk C/I ratio	e +62.2% 9M/9M +31.9% 9M/9M t €2,222m €2,235m		Stated	Underlying €3,962m +37.9% 9M/9M	
-			<b>€4,416m</b> +71.9% 9M/9M		
	<b>€2,222m</b>	<b>€2,235m</b>	<b>€1,402m</b>	<b>€1,414m</b>	
	+25.7% Q3/Q3	+15.6% Q3/Q3	+43.5% Q3/Q3	+26.7% Q3/Q3	
Revenues	<b>€8,969m</b>	<b>€8,972m</b>	<b>€5,531m</b>	<b>€5,535m</b>	
	+5.9% Q3/Q3	+6.1% Q3/Q3	+7.4% Q3/Q3	+7.6% Q3/Q3	
	<b>-€5,452m</b>	<b>-€5,438m</b>	<b>-€3,259m</b>	<b>-€3,245m</b>	
	+7.0% Q3/Q3	+6.8% Q3/Q3	+9.0% Q3/Q3	+8.6% Q3/Q3	
GOI	<b>€3,516m</b>	<b>€3,535m</b>	<b>€2,272m</b>	<b>€2,290m</b>	
	+4.3% Q3/Q3	+5.0% Q3/Q3	+5.2% Q3/Q3	+6.2% Q3/Q3	
Cost of risk	<b>-€403m</b>	<b>-€403m</b>	- <b>€266m</b>	<b>-€266m</b>	
	-32.3% Q3/Q3	-32.3% Q3/Q3	-56.1% Q3/Q3	-54.0% Q3/Q3	
C/I ratio	<b>60.8%</b>	<b>60.6%</b>	<b>58.9%</b>	<b>58.6%</b>	
(excl. SRF)	+0.6 pp Q3/Q3	+0.4 pp Q3/Q3	+0.9 pp Q3/Q3	+0.5 pp Q3/Q3	

CRÉDIT AGRICOLE S.A. RESULTS DRIVEN BY THE SURGE IN REVENUES Stated net income +43.5% Q3/Q3 to €1,402m; +71.9% 9M/9M to €4,416m Underlying net income: +26.7% Q3/Q3 to €1,414m; +37.9% 9M/9M to €3,962m

Strong business momentum, 1,311,000 new customers over 9M-21 in Retail banking Revenues +4.4% Q3/Q3, +7.3% 9M/9M excluding scope effect<sup>1</sup>, +9.1% Q3/Q3-2019 Expenses +3.8% Q3/Q3, +3.4% 9M/9M excluding scope effect<sup>1</sup>, +7.3% Q3/Q3-2019 Gross operating income +5.3% Q3/Q3, +13.0% 9M/9M excl. scope effect<sup>1</sup>, +11.9% Q3/Q3-19 Cost/income ratio 57.2% for 9M-21, MPT target reached Cost of risk 24 bp (annualised guarter basis), coverage ratio up

### **PROFITABILITY AND FINANCIAL POSITION AMONG THE SECTOR'S BEST IN EUROPE**

	CRÉDIT	AGRICOLE GROUP	CRÉDIT AGRICOLE S.A.				
Phased-in CET1	17.4%	+10 bp Sept/June	12.7%	+10 bp Sept/June			
	+8.5 pp abo	ove SREP requirements	+4.8 pp above SREP requirements				
			⇔ 9M-21 F	ROTE 13.1% <sup>2</sup>			

<sup>&</sup>lt;sup>1</sup> For the calculation on a like for like basis, excluded entities for 2021 : Creval, CA Serbia, JV Amundi Bank of China, Fund Channel, Anatec, Sabadell, CACF NL, So You, Kas Bank ; excluded entities for 2020 : CA serbia, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CACF NL ; excluded entities for 2019 : CA serbia, CA Romania, Via Vita, IWM Miami and Brazil, CA

### SHAREHOLDER FRIENDLY REMUNERATION, OVER TIME

21/09/21: completion of the first share buyback for €559m 05/10/21: launch of the second share buyback for €500m 16/11/21: full unwinding of the Switch (CET1 impact -60 bp,<sup>3</sup> net income full-year impact €+104m) → The 50% cash dividend distribution policy target will have been respected over the span of the MTP

### STRENGTH OF THE UNIVERSAL CUSTOMER-FOCUSED BANKING MODEL

### Constantly renewed organic growth potential, enhanced by acquisitions and partnerships, and by the launch of new businesses

- →Launch of CA Mobility, CA CF/CAL&F long-term vehicle leasing offering in France
- →Acquisition of Olinn by CAL&F to extend the offering to business equipment management services
- →Launch of a leasing business in Germany

**Since 2019**: acquisition of Credito Valtellinese, KAS Bank, GNB Seguros, Sabadell AM; creation of Amundi Technology, and of the Amundi – Bank of China joint venture; partnership agreements signed with Banco Sabadell, Abanca; expansion of Azqore.

### **CLIMATE COMMITMENTS**

### **CRÉDIT AGRICOLE GROUP**

Commitment of all of the Group's business lines to the Net Zero initiatives (Net Zero Banking Alliance, Net Zero Asset Owners' Alliance)

- ⇒ No. 1 provider of renewable energy financing in France
- ⇒ No. 1 responsible investor in Europe

### **CRÉDIT AGRICOLE S.A.**

**CACIB:** +60% exposure to non-carbon energy by 2025 **Amundi:** +€20bn of investments in funds with a positive impact target by 2025

CAA: X2 investments in renewable energy installations by 2025

CACIB: -20% oil production financing by 2025

### Dominique Lefebvre,

Chairman of SAS Rue La Boétie and Chairman of the Crédit Agricole S.A. Board of Directors

"The Group, building upon its Raison d'être and its financial strength, wants to create the conditions for a new model of prosperity, that will result in progress for all. We will present our societal commitments for climate, for agriculture and the agri-food industry, and for social cohesion, on 1 December 2021."

### Philippe Brassac,

Chief Executive Officer of Crédit Agricole S.A.

"We are reporting excellent results, at all-time highs, in keeping with previous quarters. Business is strong, driven in particular by the effectiveness of public measures. The Group's Universal Customer-focused Banking model allows for steady revenue growth and gives us one of the sector's highest profitability rates in Europe."

<sup>&</sup>lt;sup>3</sup> Estimated based on CET1 level and risk weighted assets at end September 2021; the impact will be recognised in Q4-21

# **Crédit Agricole Group**

### **Group activity**

Commercial activity in the Group's business lines was strong this quarter, reflecting the strength of the Universal Customer-focused Banking model. Gross customer capture was especially strong. In the first nine months of 2021, the Group recorded +1,311,000 new Retail banking customers, 1,202,000 of them in France (934,000 customers for the Regional Banks) and 109,000 in Italy, while the customer base continued to grow (+245,000 retail banking customers). In the third quarter 2021, the Group captured +405,000 new retail banking customers, 374,000 of them in France (287,000 for the Regional Banks) and 32,000 in Italy, with the customer base also growing (+82,000 customers). Loan production in French retail banking was up significantly, with a +5.2%<sup>4</sup> increase with respect to the third quarter 2019, including +14.5%<sup>4</sup> for the Regional Banks and +45.5%<sup>5</sup> for LCL. Premium income from property and casualty insurance was also up sharply (+15.0% with respect to the third quarter 2019) while consumer finance production was stable compared to the same period. The equipment rate at Regional Banks, LCL and CA Italia has shown a marked increase since end 2019 (+2.0 percentage points, +1.5 percentage points and +3.4 percentage points respectively) and end 2018 (+6.5 percentage points, +2.8 percentage points and +5.1 percentage points respectively) to 42.7%, 26.5% and 18.8% respectively at 30 September 2020.

The potential for organic growth fostered by the Universal Customer-focused Banking model is constantly renewed, and is supported ince the beginning of the year by acquisitions and partnerships that will bring future growth to the universal bank:

- Credito Valtellinese: successful takeover bid for CreVal on 23 April 2021 allowing the Group to build a reference banking group in Italy; consolidation in second quarter 2021
- Lyxor: acquisition allowing Amundi to become the European leader in ETF management. Closing expected by end 2021;
- Olinn: Crédit Agricole Leasing and Factoring announced the acquisition during the quarter. It is aimed at extending its offering to business equipment management services.

This growth potential is also supported by the launch of new businesses:

- Azqore, a subsidiary of Indosuez Wealth Management, signed an agreement with Société Générale in January 2021 to perform the back-office operations and a large percentage of the IT services internationally for the private bank Société Générale;
- Amundi Technology, a technology services business line created by Amundi in 2020 with targeted revenues of €150 million by 2025;
- CA Mobility, a joint offering between CA Consumer Finance and CAL&F for long-term vehicle leasing for individuals and SMEs, launched this quarter in France;
- Launch this quarter of a leasing business in Germany through the creation of a marketplace.

<sup>5</sup> Excluding state-guaranteed loans

<sup>&</sup>lt;sup>4</sup> Excluding state-guaranteed loans for Q3-2020 (€2.6 billion) and negligible for Q3-2021

### **Group results**

In the third quarter of 2021, Crédit Agricole Group's stated net income Group share reached €2,222 million versus €1,769 million in the third quarter of 2020, a rise of +25.7%. This quarter, specific items generated a net negative impact of -€12 million on net income Group share.

The **specific items** recorded this quarter include recurring volatile accounting items in revenues, such as the DVA (Debt Valuation Adjustment, i.e. gains and losses on financial instruments related to changes in the Group's issuer spread) amounting to +€3 million in net income Group share and hedges on the Large customers loan book for -€4 million in net income Group share. The other factors to be added to these recurring items are presented below: the classification of the Serbian assets held for sale (revenue impact of -€2 million, expenses of -€1 million, net income from assets held for sale of -€1 million, i.e. a total impact on net income Group share of -€4 million), CreVal integration costs (-€9 million in operating expenses, -€4 million in net income Group share), and provisions for restructuring costs related to the Turbo project at CACEIS (-€5 million in expenses, -€3 million euros in net income Group share).

Specific items in third quarter 2020 represented an impact on net income Group share of - $\in$ 165 million and included the reclassification of entities held for sale (CACF NL, Bankoa, Nacarat) for a total impact on net income Group share of - $\in$ 170 million, the integration costs of entities recently acquired by CACEIS (Kas Bank and Santander Securities Services) for - $\in$ 2 million in net income Group share, and recurring accounting volatility items which had a net positive impact of + $\in$ 7 million on net income Group share.

Excluding these specific items, **Crédit Agricole Group's underlying net income Group share**<sup>6</sup> in **third quarter 2021** amounted to  $\notin$ **2,335 million**, a year-on-year increase of +15.6%. The quarterly increase in underlying net income Group share was + $\notin$ 301 million, driven by the quarterly increase in gross operating income which came in at  $\notin$ 167 million, as well as the positive effect of a lower cost of risk amounting to + $\notin$ 193 million.

€m	Q3-21 stated	Specific items	Q3-21 underlyi ng	Q3-20 stated	Specific items	Q3-20 underlyin g	$\Delta$ Q3/Q3 stated	∆ Q3/Q3 underlyin g
Revenues	8,969	(4)	8,972	8,468	8	8,460	+5.9%	+6.1%
Operating expenses excl.SRF	(5,452)	(15)	(5,438)	(5,096)	(4)	(5,093)	+7.0%	+6.8%
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	3,516	(18)	3,535	3,372	4	3,368	+4.3%	+5.0%
Cost of risk	(403)	-	(403)	(596)	0	(596)	(32.3%)	(32.3%)
Equity-accounted entities	107	-	107	88	-	88	+22.2%	+22.2%
Net income on other assets	(14)	1	(15)	(6)	-	(6)	x 2.4	x 2.6
Change in value of goodwill	(2)	-	(2)	-	-	-	n.m.	n.m.
Income before tax	3,205	(17)	3,222	2,858	4	2,854	+12.1%	+12.9%
Tax	(792)	5	(797)	(743)	(0)	(742)	+6.6%	+7.3%
Net income from discont'd or held-for-sale ope.	(3)	(1)	(1)	(170)	(170)	(0)	(98.4%)	x 3.8
Net income	2,410	(14)	2,424	1,945	(166)	2,111	+23.9%	+14.8%
Non controlling interests	(187)	2	(189)	(177)	1	(177)	+6.1%	+6.7%
Net income Group Share	2,222	(12)	2,235	1,769	(165)	1,934	+25.7%	+15.6%
Cost/Income ratio excl.SRF (%)	60.8%		60.6%	60.2%		60.2%	+0.6 pp	+0.4 pp

### Crédit Agricole Group – Stated and underlying results, Q3-21 and Q3-20

<sup>&</sup>lt;sup>6</sup> Underlying, excluding specific items. See Appendixes for more details on specific items.

In third quarter 2021, thanks to steady momentum across all business lines, underlying revenues increased +6.1% compared to third guarter 2020 to come in at €8.972 million. Excluding scope effect<sup>7</sup>, underlying revenues were up +3.9% from third guarter 2020 and +6.1% from third guarter 2019. The Asset gathering division posted excellent revenue growth of +10.7% (+€152 million), driven by increased management fee and commission income in particular linked to positive market conditions. In insurance, very high financial revenues, mostly following the reduced-tax disposal of securities, allowed for an additional provisioning of the Policyholder Participation Reserve (PPE) as part of prudent financial margin management. Revenues for the Large customers division were down -2.3% from third quarter 2020 (-€37 million), with revenues in capital markets normalising in a context of low volatility. This impact was partially offset by strong growth in structured finance and commercial banking revenues and fee and commission income from Asset servicing which benefited from a positive market effect. Revenues for Specialised financial services were up +13.8% (including the reclassification of CACF NL out of held-for-sale operations<sup>8</sup>), i.e. +5.5% excluding scope effect, with CA CF posting its best guarterly result for the past two years and CAL&F benefiting from outstanding leasing and factoring business. In French retail banking, the Regional Banks recorded revenue growth of +3.0% compared to third quarter 2020, with LCL recording revenue growth of +5.1%. In International retail banking, CA Italia recorded strong revenue growth this quarter (+32.6% or +1.1% excluding the scope effect related to the consolidation of Credito Valtellinese since second quarter 2021<sup>9</sup>). This was due to strong momentum in fee and commission income from managed savings and insurance. International retail banking excluding Italy posted a recovery in revenues of +4.8% (+27% excluding Serbia, the entity having been reclassified this guarter as an asset held for sale), driven mainly by brisk business at CA Poland and CA Ukraine.

Underlying operating expenses excluding the contribution to the Single Resolution Fund (SRF) stood at  $\in$ 5,438 million in third quarter 2021, a year-on-year rise of +6.8%. All divisions reported an increase in expenses related primarily to a scope effect. Excluding this effect<sup>7</sup>, expenses were up +3.7% from third quarter 2020 and +2.0% from third quarter 2019. The French retail banking division posted a +1.8% rise in expenses from third quarter 2020 to €2,712 million, largely due to an increase in discretionary and compulsory profit sharing. The International retail banking division posted a +20.5% increase in expenses following the integration of CreVal, or stable expenses excluding scope effect. Specialised financial services recorded a rise of +28.2%, or +5.2% excluding CACF NL. Expenses in the Large customers division showed a moderate increase over the period of +3.3% (+€28 million) as a result of investments and development of the workforce to support business growth. The Asset gathering division saw its expenses rise +12.1% related to a scope effect (integration of Sabadell AM, creation of Amundi bank of China and Fund Channel) and ongoing investments, particularly for the expansion of Amundi Technology.

Overall, the Group posted a stable underlying cost/income ratio excluding SRF of +0.4 percentage points, taking it to 60.6% in third quarter 2021.

**Underlying gross operating income** was therefore up +5.0% year-on-year to €3,535 million. Excluding scope effect<sup>7</sup>, gross operating income excluding SRF was up +4.2% from third quarter 2020 or +12.8% from third quarter 2019.

The **cost of credit risk** fell to -€403 million (including -€116 million in Stage 1 and 2 cost of risk relative to performing loans and -€287 million in Stage 3 cost of risk) versus -€596 million in third quarter 2020 and - €445 million in second quarter 2021, i.e. a decline of -32% from third quarter 2020 and -9% from second quarter 2021. The cost of risk relative to performing loans was down -51% compared to second quarter 2021, a trend seen across all divisions with the exception of LCL (due to changes in the portfolio), and was marked for Regional Banks (-59% fall in the cost of risk relative to performing loans to -€88 million in third quarter 2021, versus - €214 million in second quarter 2021). Provisioning for proven cost of risk rose +67% to -€287 million in third quarter 2021 from -€172 million in second quarter 2021. However, compared to third quarter 2020 it was down

<sup>&</sup>lt;sup>7</sup> For the calculation on a like for like basis, excluded entities for 2021 : Creval, CA Serbia, JV Amundi Bank of China, Fund Channel, Anatec, Sabadell, CACF NL, So You, Kas Bank, Bankoa ; excluded entities for 2020 : CA serbia, Via Vita, IWM Miami and Brazil, CACF NL, Bankoa ; excluded entities for 2019 : CA serbia, CA serbia, CACF NL, Bankoa ; excluded entities for 2019 : CA serbia, Via Vita, IWM Miami and Brazil, CACF NL, Bankoa

<sup>&</sup>lt;sup>8</sup> This led to CACF NL 9M-2021 revenues being integrated into CA Consumer Finance's Q3-2021 revenues

<sup>&</sup>lt;sup>9</sup> Excluding scope effect related to the first-time consolidation of Creval in Q2-21

by -33%. The increase from second quarter 2021 was notable at the Regional Bank level (a -€52 million addition versus a +€27 million reversal in the previous quarter) and at the Financing activities level (a -€20 million addition versus a +€13 million reversal in the previous quarter). Asset quality remained satisfactory: the doubtful loan ratio was 2.2% at end September 2021, down by just -0.1 percentage point compared to June 2021, while the coverage ratio improved by +1.6 percentage points to reach 87.1% at end September 2021. Loan loss reserves amounted to €20.4 billion at end September 2021, of which 35% was for performing loans (Stages 1 and 2). Loan loss reserves were up slightly by +€0.1 billion compared to June 2021. The context and uncertainties related to global economic conditions were taken into account and the expected effect of public measures was incorporated to anticipate future risks. Provisioning levels were established taking into account **several weighted economic scenarios** and applying flat-rate adjustments for the retail banking portfolios and specific additions for customers in sensitive sectors. Several weighted economic scenarios are used to define provisioning for performing loans. These have bee updated since the issuance of the 2020 Universal Registration Document and include a more favourable scenario (French GDP at +5.9% in 2021 and +5.3% in 2022) and a less favourable scenario (French GDP at +2.7% in 2021 and +3.3% in 2022). They have nevertheless not been updated in the third quarter 2021.

The cost of risk relative to outstandings<sup>10</sup> over four rolling quarters continued to normalise, reaching 23 basis points (a -2 basis point drop compared to second quarter 2021). It reached 16 basis points on an annualised quarterly basis<sup>11</sup> (versus 18 basis points in second quarter 2021).

**Underlying pre-tax income stood at €3,222 million**, a year-on-year increase of +12.9%. In addition to the changes explained above, underlying pre-tax income included the contribution from equity-accounted entities in the amount of €107 million (up +22.2%, driven by the strong performance of equity-accounted entities at Amundi and CA Consumer Finance) and net income on other assets, which stood at -€15 million this quarter versus - €6 million in third quarter 2020. The underlying **tax charge** was **up +7.3%** over the period, driven by the increase in underlying pre-tax income and offset by an underlying tax rate of 25.6% — down from third quarter 2020 (26.8%). In fact, the tax rate is never representative on a quarterly basis. Underlying net income before non-controlling interests was up +14.8% to €2,424 million. Non-controlling interests rose +6.7%. Lastly, underlying net income Group share was €2,235 million, significantly higher than in third quarter 2020 (+15.6%).

<sup>&</sup>lt;sup>10</sup> The cost of risk relative to outstandings (in basis points) on a four quarter rolling basis is calculated on the cost of risk of the past four quarters divided by the average outstandings at the start of each of the four quarters

<sup>&</sup>lt;sup>11</sup> The cost of risk relative to outstandings (in basis points) on an annualised basis is calculated on the cost of risk of the quarter multiplied by four and divided by the outstandings at the start of the quarter

### Crédit Agricole Group – Stated and underlying results,9M-2021 and 9M-2020

€m	9M-21 stated	Specific items	9M-21 underlying	9M-20 stated	Specific items	9M-20 underlying	$\Delta$ 9M/9M stated	$\Delta$ 9M/9M underlying
Revenues	27,322	(28)	27,350	24,930	(444)	25,375	+9.6%	+7.8%
Operating expenses excl.SRF	(16,493)	(50)	(16,443)	(15,680)	(78)	(15,602)	+5.2%	+5.4%
SRF	(479)	185	(664)	(562)	-	(562)	(14.7%)	+18.2%
Gross operating income	10,350	106	10,244	8,688	(523)	9,211	+19.1%	+11.2%
Cost of risk	(1,410)	(25)	(1,385)	(2,733)	-	(2,733)	(48.4%)	(49.3%)
Equity-accounted entities	299	5	294	256	-	256	+17.0%	+15.0%
Net income on other assets	(37)	(15)	(22)	78	-	78	n.m.	n.m.
Change in value of goodwill	378	378	0	(3)	-	(3)	n.m.	n.m.
Income before tax	9,580	449	9,131	6,286	(523)	6,809	+52.4%	+34.1%
Тах	(2,193)	179	(2,372)	(1,531)	148	(1,679)	+43.2%	+41.2%
Net income from discont'd or held-for- sale ope.	2	3	(1)	(171)	(170)	(1)	n.m.	+39.1%
Net income	7,389	631	6,758	4,584	(545)	5,128	+61.2%	+31.8%
Non controlling interests	(642)	(86)	(556)	(424)	4	(428)	+51.5%	+30.0%
Net income Group Share	6,746	545	6,201	4,159	(541)	4,700	+62.2%	+31.9%
Cost/Income ratio excl.SRF (%)	60.4%		60.1%	62.9%		61.5%	-2.5 pp	-1.4 pp

In the first nine months of 2021, stated net income Group share amounted to €6,746 million, compared with €4,159 million in the first nine months of 2020, an increase of +62.2%.

**Specific items in the first nine months of 2021** had a positive impact of +€545 million on stated net income Group share. In addition to the third quarter items already mentioned above, first half 2021 items had a positive impact of +€557 million and also corresponded to recurring accounting volatility items, i.e. the DVA for +€1 million, hedges of the Large customers loan book for -€11 million, changes in provisions for home purchase savings plans for -€6 million, and the overpayment of contributions to the SRF for financial years 2016 to 2020 for +€185 million. These recurring items do not include the following specific items for first half 2021: the recording of preliminary net badwill on CreVal for +€321 million in net income Group share, CreVal's acquisition costs for -€9 million, additional provisioning for CreVal's performing loan outstandings for -€21 million, Affrancamento gains within the Asset gathering, International retail banking and Specialised financial services business lines for a total of +€116 million, transformation costs related to the LCL New Generation Network project, additional branch groupings at LCL and the Turbo project, the CACEIS transformation and development plan for a total of -€18 million, the costs of integrating Kas Bank and S3 by CACEIS for -€2 million and the planned disposal of Wealth management activities in Miami and Brazil for +€2 million.

Specific items in the first nine months of 2020 had a negative impact of -€541 million on net income Group share.

Excluding these specific items, **underlying net income Group share reached €6,201 million**, up **+31.9%** compared to the first nine months of 2020.

**Underlying revenues** were up **+7.8%** compared to the first nine months of 2020, and +6.7% excluding scope effect<sup>7</sup>.

Underlying **operating expenses** excluding SRF were up +5.4% compared to the first nine months of 2020 (+4.2% excluding scope effect), generating a positive jaws effect. The cost/income ratio excluding SRF for the first half of the year was 60.1%, down -1.4 percentage point compared to the first nine months of 2020. Underlying **gross operating income** totalled  $\leq 10,244$  million, up +11.2% compared to the first nine months of 2020 (+10.7% excluding scope effect<sup>7</sup> excluding SRF).

Lastly, cost of risk was down sharply (-49.3% to -€1,385 million versus -€2,733 million for the first nine months of 2020).

### **Regional Banks**

Regional Banks' activity was dynamic in third quarter 2021. Gross **customer capture** was up sharply (+934,000 customers since the beginning of the year), and the customer base grew by an additional +196,000 customers. The auto/home/health insurance<sup>12</sup> **equipment** rate also increased (+1.2 percentage points compared to end September 2020), reaching 42.7% at end September 2021. **Mobile app use rates**<sup>13</sup> reached 69.5% and were up +3.3 percentage points compared to September 2020 (+7.2 percentage points compared to September 2019). **Outstanding loans** reached €588 billion at end September 2021, up +6.3% compared to end September 2020 (of which +7.5% for home loans and +6.9% for corporates), driven by dynamic **loan production** that quarter (+14.5%<sup>14</sup> compared to third quarter 2020, of which +15.9%<sup>14</sup> in specialised markets<sup>15</sup>). **On-balance sheet deposits** rose significantly (+7.7% since end September 2020), driven by demand deposits (+11.8%) and passbooks (+11.6%), as did **off-balance sheet deposits**, which were up +6.2% since the same period (of which +3.6% in life insurance). As a result, **total customer assets** increased by +7.2% compared to end September 2021.

In the third quarter 2021, underlying revenues of the Regional Banks amounted to €3,408 million, a year-onyear increase of +3.0%. This increase was driven by both the net interest margin (+1.7%) and fees and commissions income (+4.6%), which were dynamic in insurance and account management/payment instruments. Underlying operating expenses excluding SRF (Single Resolution Fund) were under control (+1.5% year-onyear) and totalled €2,146 million in third quarter 2021. As a result, the underlying cost/income ratio (excl. SRF) improved (-1.0 percentage point compared to third quarter 2020) to 63.0% this quarter, and underlying gross operating income was up year-on-year (+5.8%). The cost of risk amounted to -€136 million<sup>16</sup>, up (x6.1) compared to a weak third quarter 2020 (€22 million). The non performing loans ratio remains under control (1.6% at end September 2021 compared to 1.7% at end June 2021) and the coverage ratio remains high (103.5% at end September 2021 compared to 102.3% at end June 2021). The contribution from taxes was down this quarter compared with third quarter 2020 (-15.7%), mainly due to the lower current tax rate. All in all, the contribution of the Regional Banks to underlying net income Group share reached €790 million in third quarter 2021, up +1.9% year-on-year.

In the first nine months of 2021, underlying revenues reached  $\in 10,415$  million, increasing +5.7% compared to the first nine months of 2020. Underlying operating expenses excluding SRF increased by +4.0% compared to the first nine months of 2020, mainly due to higher employee expenses (notably profit-sharing). As a result, the underlying **cost/income ratio excluding SRF** improved (-1.0 percentage point compared to the first nine months of 2020, to 63.8%), and underlying **gross operating income** rose sharply (+8.4% compared to the first nine months of 2020). The underlying **cost of risk** decreased by -24.1% since the first nine months of 2020 and reached -€476 million. Finally, the contribution of the Regional Banks to the underlying **net income Group share** reached €2,186 million in the first nine months of 2021, up sharply (+24.2%) compared to the first nine months of 2020.

The performance of the other Crédit Agricole Group business lines is described in detail in the section of this press release on Crédit Agricole S.A.

<sup>16</sup> The cost of risk on outstandings reached 16 basis points over a four rolling quarter period and 9 basis points on an annualised quarterly basis in third quarter 2021

<sup>&</sup>lt;sup>12</sup> Equipment rate - Home-Car-Health policies, Legal, All Mobile/Portable or personal accident insurance

<sup>&</sup>lt;sup>13</sup> Number of customers with an active profile on the Ma Banque app or who had visited CAEL (CA online) during the month / number of adult customers having an active demand deposit account

<sup>&</sup>lt;sup>14</sup> Excluding state-guaranteed loans for Q3-2020 (€2.6 billion) and negligible for Q3-2021

<sup>&</sup>lt;sup>15</sup> Specialised markets: farmers, SMEs and small businesses, corporates and public authorities

# Crédit Agricole S.A.

### Robust commercial activity, customer capture momentum

- Dynamic medium-long-term net inflows (+15.0%), driven by active management in all asset classes (+€11.1 billion), and net insurance inflows (+€1.1 billion, driven by unit-linked products: +1.4 billion), continued business momentum in property and casualty insurance (+5.6% Q3/Q3) and personal protection (+7.4% Q3/Q3)
- Excellent performance of Financing activities (+13.0 Q3/Q3, both in structured finance and commercial banking against a backdrop of normalisation of post-crisis market conditions. Leading position in syndicated loans (no. 1 France, no. 3 EMEA); high volume of flows in Asset servicing.
- Commercial production at pre-crisis level at CA Consumer Finance, strong leasing and factoring activity. Acquisition of Olinn to extend CAL&F's offering, launch of CA Mobility, a CA Consumer Finance/CAL&F long-term leasing offering for individuals and SMEs in France.
- Strong growth in loan production in all markets at LCL (+45.5% Q3/Q3); positive sales momentum at CA Italia and integration of CreVal into the Group's universal banking model. Property and casualty insurance equipment up (+2.8 pp at LCL and +5.1 pp at CA Italia compared to end 2018).
- Crédit Agricole S.A. Retail banking customer capture over nine months +377,000 customers<sup>17</sup>

# Underlying income growth (+26.7% Q3/Q3, +37.9% 9M/9M) driven by revenues

- Stated income +43.5% Q3/Q3 and +71.9% 9M/9M
- Underlying revenues up (+7.6% Q3/Q3, and excluding scope effect : +4.4% Q3/Q3 and 7.3% 9M/9M), thanks to sustained activity, as well as a positive market effect in asset management; steady generation of growing revenues over the last five years, increase in the share of fee and commission income in revenues
- Increase in expenses (+8.6% Q3/Q3, and excluding scope effect : +3.8% Q3/Q3 and 3.4% 9M/9M). Positive jaws effect over 9M. Increase in expenses excluding this effect notably due to the increase in variable compensation linked to activity and to IT investments.
- Operating efficiency: cost/income ratio at 58.6% Q3-21 and 57.2% 9M-21, MTP targets reached in Asset gathering, Large customers, and at LCL
- Increase in gross operating income (+6.2% Q3/Q3, and excluding scope effect<sup>18</sup> : +5.3% Q3/Q3 and +13.0% 9M/9M)
- Stable non performing loans ratio Q3/Q2, sustained increase in coverage ratio. Cost of risk over outstandings at 24 bp annualized.
- Underlying ROTE at 13.1%<sup>19</sup> over 9M-21, well above the average of the 10 major European banks that publish the figure for the past 18 quarters

# Very robust capital position, shareholder friendly remuneration policy over time

- CET1 CASA 12.7%, 4.8 pp above SREP requirements, +0.1 pp Q3/Q1; nine-month dividend provision of €0.61 based on a 50% distribution policy.
- Final stage in the simplification of Crédit Agricole S.A.'s capital structure
  - Reminder: 01/03/2021: unwinding of 15% of the insurance Switch
  - 21/09/21: completion of the first tranche of a €559m share buyback
  - 05/10/21: launch of the second tranche of a €500m share buyback
  - 0 16/11/21: full unwind of the Switch (CET1 impact ~-60 bp, net income Group share fullyear impact €104m)
- Impact of these transactions on 2021 of approximately +1% on net earnings per share<sup>20</sup>
- The 50% cash dividend distribution policy will have been respected over the span of the MTP

<sup>19</sup> Underlying ROTE calculated on the basis of annualised underlying net income Group share and annualised IFRIC costs

<sup>&</sup>lt;sup>17</sup> LCL, CA Italia and Bforbank

<sup>&</sup>lt;sup>18</sup> Gross operating income excluding SRF. 2021 excluded entities: CreVal, CA Serbia, JV Amundi Bank of China, Fund Channel, Annatec, CACF NL, So You, Kas Bank. 2020 excluded entities: CA Serbia, Via Vita, IWM Brazil and Miami, CACF NL. Q3/Q3 gross operating income up +€22m year-on-year due to scope effect. . 9M/9M gross operating income up +€86m year-on-year due to scope effect.

<sup>&</sup>lt;sup>20</sup> Simulated from underlying 2020 EPS adjusted for transactions completed and/or announced in 2021

Crédit Agricole S.A.'s Board of Directors, chaired by Dominique Lefebvre, met on 9 November 2021 to examine the financial statements for third quarter 2021.

### Results

#### Crédit Agricole S.A. – Stated and underlying results, Q3-21 and Q3-20

€m	Q3-21 stated	Specific items	Q3-21 underlying	Q3-20 stated	Specific items	Q3-20 underlying	∆ Q3/Q3 stated	∆ Q3/Q3 underlying
Revenues	5,531	(4)	5,535	5,151	8	5,143	+7.4%	+7.6%
Operating expenses excl.SRF	(3,259)	(14)	(3,245)	(2,991)	(4)	(2,988)	+9.0%	+8.6%
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	2,272	(18)	2,290	2,160	4	2,156	+5.2%	+6.2%
Cost of risk	(266)	-	(266)	(605)	(28)	(577)	(56.1%)	(54.0%)
Equity-accounted entities	103	-	103	98	-	98	+4.6%	+4.6%
Net income on other assets	(8)	1	(9)	(3)	-	(3)	x 2.7	x 3.1
Change in value of goodwill	0	-	0	-	-	-	n.m.	n.m.
Income before tax	2,101	(17)	2,118	1,650	(23)	1,674	+27.3%	+26.6%
Tax	(470)	5	(474)	(346)	8	(354)	+35.9%	+33.9%
Net income from discont'd or held-for-sale ope.	(3)	(1)	(1)	(125)	(124)	(0)	n.m.	n.m.
Net income	1,628	(14)	1,642	1,180	(139)	1,319	+38.0%	+24.5%
Non controlling interests	(226)	2	(229)	(203)	1	(204)	+11.4%	+12.3%
Net income Group Share	1,402	(12)	1,414	977	(139)	1,115	+43.5%	+26.7%
Earnings per share (€)	0.43	(0.00)	0.43	0.32	(0.05)	0.36	+35.2%	+18.4%
Cost/Income ratio excl. SRF (%)	58.9%		58.6%	58.1%		58.1%	+0.9 pp	+0.5 pp
Net income Group Share excl. SRF	1,402	(12)	1,414	977	(139)	1,115	+43.5%	+26.7%

In the third quarter 2021, Crédit Agricole S.A.'s stated net income Group share amounted to €1,402 million, an increase of +43.5%, versus €977 million in third quarter 2020.

The **specific items** recorded this quarter include recurring volatile accounting items in revenues, such as the DVA (Debt Valuation Adjustment, i.e. gains and losses on financial instruments related to changes in the Group's issuer spread) amounting to  $+\in3$  million in net income Group share and hedges on the Large customers loan book for  $-\epsilon4$  million in net income Group share. The other factors to be added to these recurring items are presented below: acquisition costs of Credito Valtellinese for  $-\epsilon4$  million in net income Group share, the reclassification of CA Serbia as an asset held for sale (IFRS 5) for an impact of  $-\epsilon4$  million in net income Group share and the provisions for restructuring costs in the context of the Turbo project, CACEIS transformation and development plan for  $-\epsilon5$  million in expenses and  $-\epsilon3$  million in net income Group share. In third quarter 2020, specific items had a net negative impact of  $-\epsilon139$  million on net income Group share, and they included recurring accounting volatility items, namely DVA amounting to  $\epsilon14$  million, the hedge on the Large customers loan book amounting to  $-\epsilon5$  million, changes in the provision for home purchase savings amounting to  $-\epsilon3$  million, the costs of the integration of Kas Bank/S3 amounting to  $-\epsilon2$  million, the activation of the Switch Insurance amounting to  $\epsilon19$  million, as well as the downgrading under IFRS 5 of CACF NL, which broke down as follows:  $-\epsilon55$  million in JFRS 5 treatment.

Excluding these specific items, the underlying net income Group share<sup>21</sup> reached €1,414 million, up sharply by +26.7% compared to third quarter 2020, thanks in particular to sustained activity in all businesses, continued positive market effects and a reduction in the cost of risk.

In third guarter 2021, underlying revenues reached €5,535 million, up +7.6% compared to third guarter 2020, and +4.4% like-for-like<sup>22</sup>. For the past five years, Crédit Agricole S.A.'s quarterly revenues have been growing continuously.

Revenues in the Asset gathering division (+11.3% compared to third guarter 2020) were up, thanks in particular to dynamic management fee and commission income that benefited from a positive market effect in Asset management and despite prudent externalising of the financial margin in Insurance. Revenues in Large customers were down (-2.4%) compared to third guarter 2020, against a backdrop of normalisation of revenues in capital markets due to low volatility and despite strong growth in revenues in structured finance and commercial banking, and a positive market effect on fee and commission income in Asset servicing. In the Specialised financial services division, revenues rose sharply (+13.8% compared to third guarter 2020, +5.5% excluding CACF NL). CA Consumer Finance's<sup>23</sup> revenues were at their highest this guarter thanks to the momentum from the activity, and business was dynamic in Leasing and Factoring. Retail banking revenues rose +12.0% compared to third guarter 2020 and +5.1% like-for-like<sup>24</sup>, excluding the impact of the consolidation of Credito Valtellinese at Crédit Agricole Italia and excluding Serbia, which were driven by both interest margins and fee and commission income at LCL and by dynamic fee and commission income at Crédit Agricole Italia. Corporate Centre division revenues were stable compared to third quarter 2020.

Underlying operating expenses excluding SRF rose (+8.6%) compared to third guarter 2020 to €3.245 million in third quarter 2021. At constant scope,<sup>25</sup> this increase is reduced to +3.8% compared to 2020, for an increase in expenses of +€114 million driven by the increase in variable compensation (50% of the increase; approximately €50 million), investments and IT costs (30% of the increase; approximately €35 million), other employee expenses (20% of the increase; approximately €30 million) and other miscellaneous expenses (a decrease of approximately €-10 million). The cost/income ratio<sup>26</sup> excluding SRF was low at 58.6%, but stable (+0.5 percentage points) compared to third quarter 2020. Like-for-like, Crédit Agricole S.A. thus recorded a positive jaws effect of 0.6 percentage points in third guarter 2021. The cost/income ratio targets<sup>26</sup> excluding SRF of the Medium-Term Plan were already reached in Asset gathering (MTP target <48%; Q3-21 at 47.0%; 9M-21 at 46.1%), Large customers (MTP target <57%; Q3-21 at 58.6%; 9M-21 at 56.7%) and LCL (MTP target <66%; Q3-21 at 60.6%; 9M-21 at 61.3%). In the Asset gathering division, operating expenses excluding SRF were up +12.1% due to the increase in expenses in asset management (+18.7% compared to third guarter 2020), which includes continued development investments and provisioning of variable compensation, and in the insurance business (+3.9% compared to third guarter 2020) due to business development investments and higher employee expenses. In the Large customers division, operating expenses excluding SRF were up +3.3% compared to third guarter 2020 due to investments and staffing changes accompanying corporate and investment banking activity. The Specialised financial services division saw its expenses increase by +28.2% compared to third guarter 2020 and by +5.2% excluding the impact of CACF NL, in line with the increase in activity. Retail banking's operating

<sup>&</sup>lt;sup>21</sup> Underlying, excluding specific items. See Appendixes for more details on specific items.

<sup>&</sup>lt;sup>22</sup> 2021 excluded entities: CreVal, CA Serbia, JV Amundi Bank of China, Fund Channel, Anatec, CACF NL, So You, Kas Bank. 2020 excluded entities: CA Serbia, Via Vita, IWM Brazil and Miami, CACF NL. Q3/Q3 revenues up +€165m year-on-year due to scope effect. 9M/9M revenues up +€277m year-on-year due to scope effect.

<sup>&</sup>lt;sup>23</sup> Quarterly CA Consumer Finance revenues excluding CACF NL.

<sup>24 2021</sup> excluded entities: CreVal, CA Serbia. 2020 excluded entities: CA Serbia. Q3/Q3 revenues up +€106m year-on-year due to scope effect. 9M/9M revenues up +€209m year-on-year due to scope effect.

<sup>&</sup>lt;sup>25</sup> 2021 excluded entities: CreVal, CA Serbia, JV Amundi Bank of China, Fund Channel, Anatec, CACF NL, So You, Kas Bank. 2020 excluded entities: CA Serbia, Via Vita, IWM Brazil and Miami, CACF NL. Q3/Q3 expenses up +€143m year-on-year due to scope effect. 9M/9M expenses up +€190m year-on-year due to scope effect.

<sup>&</sup>lt;sup>26</sup> Data on an underlying basis

expenses, excluding SRF, rose by +9.0% compared to third quarter 2020. Excluding the scope effect<sup>27</sup>, expenses rose by a limited +2.0% in the division, with a contained increase at LCL (+3.0% compared with third quarter 2020) and a decline at Crédit Agricole Italia (-0.2% on a like-for-like basis compared with third quarter 2020). Corporate Centre expenses decreased by -€19 million compared to third quarter 2020.

Underlying **gross operating income** thus increased by +6.2% compared to third quarter 2021 to reach €2,290 million and excluding the scope effect28 the increase was +5.3%. By business, gross operating income grew compared to third quarter 2020 in the Asset gathering division (+10.6%), Specialised financial services (+1.2%) and French and International retail banking (+16.9%), with the Large customers division seeing a decline (-9.5%) compared to an exceptional third quarter 2020, but an increase of +5.8% compared to third quarter 2019.

As at 30 September 2021, risk indicators confirm **the high quality of Crédit Agricole S.A.'s assets and risk coverage level**. The diversified loan book is mainly geared towards home loans (28% of gross outstandings) and corporates (44% of Crédit Agricole S.A. gross outstandings). The doubtful loan ratio was still low at 3.1% (down -0.1 percentage point compared to June 2021), and the coverage ratio<sup>29</sup> was high, at 75.4% and up +1.8 percentage points for the quarter. **Loan loss reserves** amounted to  $\in$ 10.4 billion for Crédit Agricole S.A., a + $\in$ 0.1 billion increase from end June 2021. Of these loan loss reserves, 26% are for performing loan provisioning. Several weighted economic scenarios are used to define provisioning for performing loans. These have been updated since the issuance of the 2020 Universal Registration Document and include a more favourable scenario (French GDP at +5.9% in 2021 and +5.3% in 2022) and a less favourable scenario (French GDP at +2.7% in 2021 and +3.3% in 2022). They have nevertheless not been updated in the third quarter 2021.

The **cost of risk** was down by -4% compared to second quarter 2021 and down by -54% compared to third quarter 2020. It amounted to -€266 million versus -€254 million in second quarter 2021 and -€577 million in third quarter 2020 respectively. The expense of -€266 million in third quarter 2021 consists of the provisioning for performing loans (Stages 1&2) for -€27 million (versus an addition of -€17 million in second quarter 2021 and -€165 million in third quarter 2020) and the provisioning for proven risks (Stage 3) for -€234 million (versus - €199 million in second quarter 2021 and -€425 million in third quarter 2020). For the first nine months of 2021, the cost of credit risk relative to outstandings over a rolling four-quarter period<sup>30</sup> was 33 basis points (down -8 basis points compared to second quarter 2021) and 24 basis points on an annualised quarterly basis<sup>31</sup> (stable compared to second quarter 2021).

The decrease is pronounced in CA-CF (-22.4% where it reached -€92 million versus -€119 million in the second quarter 2021 and -€127 million in the third quarter 2020) and at LCL (-5% where it reached -€41 million versus - €43 million in the second quarter 2021 and -€83 million in the third quarter 2020).

Provision for cost of risk on Financing activities was -€13 million, increasing compared to second quarter 2021 where it was subject to a reversal of +€35 million but down by -94% compared to third quarter 2020 when it stood at -€225 million. It remained stable this quarter for CA Italia at -€79 million (down -8% compared to third quarter 2020).

<sup>&</sup>lt;sup>27</sup> 2021 excluded entities: CreVal, CA Serbia. 2020 excluded entities: CA Serbia. Q3/Q3 expenses up +€68m year-on-year due to scope effect. 9M/9M expenses up +€133m year-on-year due to scope effect.

<sup>28 2021</sup> excluded entities: CreVal, CA Serbia, JV amundi Bank of China, Fund Channel, Anatec, CACF NL, So You, Kas Bank. 2020 excluded entities: CA Serbia, Via Vita, IWM Brazil and Miami, CACF NL. Q3/Q3 gross operating income up +€22m year-on-year due to scope effect. . 9M/9M gross operating income up +€86m year-on-year due to scope effect.

<sup>&</sup>lt;sup>29</sup> Provisioning rate calculated with outstandings in Stage 3 as denominator, and the sum of the provisions recorded in Stages 1, 2 and 3 as numerator

<sup>&</sup>lt;sup>30</sup> The cost of risk relative to outstandings (in basis points) on a four quarter rolling basis is calculated on the cost of risk of the past four quarters divided by the average outstandings at the start of each of the four quarters

<sup>&</sup>lt;sup>31</sup> The cost of risk relative to outstandings (in basis points) on an annualised basis is calculated on the cost of risk of the quarter multiplied by four and divided by the outstandings at the start of the quarter

Asset quality remains good with a non performing loans ratio for Crédit Agricole S.A. of 3.1%, down by -0.1 percentage points since June 2021, and a coverage ratio of 75.4%, up by +1.8 percentage points compared to June 2021. By division, this trend is confirmed: Financing activities showed a doubtful loan ratio of 2.9%, down (-0.1 percentage point compared to June 2021) ; and a higher coverage ratio at 71.5% (+4.5 percentage points compared to June 2021), CA Consumer Finance posted a doubtful loan ratio of 5.7%, down -0.6 percentage point compared to June 2021 and an increased coverage ratio of 85.3%, up +3.7 percentage points compared to June 2021, CA Italia presented a doubtful loan ratio of 6.3% at end September 2021, down -0.1 percentage point compared to June 2021 and a coverage ratio of 69.3%, up +0.8 percentage point compared to June 2021, the LCL non performing loans ratio was down to 1.5% (-0.1 percentage point compared to June 2021) and the coverage ratio was 83.5% (+1.8 percentage points compared to June 2021)

The underlying contribution of **equity-accounted entities** amounted to  $\leq 103$  million, up **+4.6%** compared to third quarter 2020, reflecting the good activity within entities of consumer finance ( $\leq 79$  million, up +9.7% compared to third quarter 2020) and asset management ( $\leq 25$  million, up +47.6% compared to third quarter 2020).

Net income on other assets stood at -€9 million in third quarter 2021, vs. -€3 million in third quarter 2020.

**Underlying income**<sup>32</sup> **before tax,** discontinued operations and non-controlling interests was therefore up +26.6%, at €2,118 million. The **underlying effective tax rate** stood at 23.5%(up +1.1 percentage points compared to third quarter 2020), while the underlying tax charge increased +33.9% to -€474 million. Net income before non-controlling interests was up by +24.5%.

**Non-controlling interests** stood at -€229 million in third quarter 2021, a +12.3% increase, in line with the results of the businesses and due to a change in third quarter 2020 in Insurance in the recognition methods used for subordinated debt (RT1) coupons, without impact on net earnings per share.

Underlying net income Group share was up by +26.7% compared to third quarter 2020 at €1,414 million.

Underlying earnings per share in third quarter 2021 reached €0.43, increasing by +18.4% compared to third quarter 2020.

In addition, this quarter Credit Agricole S.A finalises the simplification of its capital structure, along with continuing its commitments towards a shareholder friendly remuneration over time.

As a reminder, on the 1<sup>st</sup> March 2021, Crédit Agricole S.A. had proceeded to dismantle 15% of the switch guarantee, which had a 31 million euros full-year impact on net income Group share and a -20 basis points CET1 ratio. In addition, Credit Agricole S.A finalised as of the 21<sup>st</sup> of September 2021 its first share buy-back operation for 559 million euros.

<sup>32</sup> See Appendixes for more details on specific items.

In the wake of the initiatives announced during the 4<sup>th</sup> quarter 2020, Crédit Agricole S.A started on the 5<sup>th</sup> of October 2021 its second share buy-back, will can be carried out up to the 28th of January 2022, for 500 million euros, which should have an impact of approximately -14<sup>33</sup> basis points on CET1. In addition, on the 16<sup>th</sup> of November 2021, Credit Agricole S.A will proceed to the dismantling of the remaining 50% of switch guarantee. This last operation should lead to an increase in the full-year net income Group share of 104<sup>34</sup> million euros and should have an impact of approximately -60 basis points on the CET1 ratio. The 65% dismantling of the switch guarantee together with two share buyback operations reinforces the earning per share by about 1%<sup>35</sup>.

Moreover, Credit Agricole S.A reconfirms its intention<sup>36</sup> to pay the remaining  $\in 0.40^{37}$  related to the 2019 dividend during the 2021 and 2022 dividend payment, which means that, overall, the 50% in cash distribution policy will have been respected over the span of MTP period, between 2018 and 2022.

€m	9M-21 stated	Specific items	9M-21 underlying	9M-20 stated	Specific items	9M-20 underlying	∆ 9M/9M stated	∆ 9M/9M underlying
Revenues	16,843	(29)	16,872	15,248	(217)	15,465	+10.5%	+9.1%
Operating expenses excl.SRF	(9,709)	(50)	(9,659)	(9,226)	(68)	(9,158)	+5.2%	+5.5%
SRF	(392)	130	(522)	(439)	-	(439)	(10.7%)	+18.9%
Gross operating income	6,742	51	6,691	5,583	(285)	5,869	+20.7%	+14.0%
Cost of risk	(929)	(25)	(904)	(2,068)	38	(2,106)	(55.1%)	(57.1%)
Equity-accounted entities	291	5	286	277	-	277	+5.2%	+3.4%
Net income on other assets	(42)	(15)	(27)	84	-	84	n.m.	n.m.
Change in value of goodwill	378	378	0	-	-	-	n.m.	n.m.
Income before tax	6,440	394	6,046	3,876	(248)	4,124	+66.1%	+46.6%
Tax	(1,245)	179	(1,424)	(692)	63	(756)	+79.8%	+88.4%
Net income from discont'd or held-for-sale ope.	2	3	(1)	(125)	(124)	(1)	n.m.	n.m.
Net income	5,197	576	4,621	3,059	(309)	3,368	+69.9%	+37.2%
Non controlling interests	(781)	(122)	(660)	(490)	4	(494)	+59.4%	+33.6%
Net income Group Share	4,416	454	3,962	2,568	(305)	2,874	+71.9%	+37.9%
Earnings per share (€)	1.38	0.15	1.23	-	(0.89)	0.89	n.m.	+37.7%
Cost/Income ratio excl.SRF (%)	57.6%		57.2%	60.5%		59.2%	-2.9 pp	-2.0 pp
Net income Group Share excl. SRF	4,753	454	4,299	2,961	(305)	3,266	+60.5%	+31.6%

### Crédit Agricole S.A. – Stated and underlying results, 9M-21 and 9M-20

In the first nine months of 2021, stated net income Group share amounted to €4,416 million, compared with €2,568 million in the first nine months of 2020, an increase of +71.9%.

Specific items in the first nine months of 2021 had a positive impact of +€454 million on stated net income Group share. In addition to the third quarter items already mentioned above, the first-half 2021 items had a positive impact of +€466 million and also corresponded to the recurring volatile accounting items, i.e. the DVA for +€1 million, loan book hedges in the Large customers division for -€11 million, and changes in the Home Purchase Savings Plan for -€6 million. Added to this are the following items: the excess SRF contributions paid for financial years 2016 to 2020 for +€130 million, wealth management losses in Miami and Brazil in the process of disposal for +€2 million within the Wealth management sub-division, costs of integration of Kas Bank and S3 by CACEIS for -€2 million, transformation costs related to the LCL New Generation Network project at LCL for -€9 million, and the Turbo project, the CACEIS transformation and development plan for -€8 million, the

<sup>&</sup>lt;sup>33</sup> Estimated on the basis of the CET1 and RWA amounts as of end of September 2021; impact will be accounted for in Q4-2021

<sup>&</sup>lt;sup>34</sup> Calculated with the normative tax rate of 28,41%

<sup>&</sup>lt;sup>35</sup> Simulated using 2020 underlying EPS, adjusted for transactions that have been carried out and / or announced

<sup>&</sup>lt;sup>36</sup> Subject to dividend payment proposal by the Board of Directors of Crédit Agricole S.A. to the General Meetings held in 2022 and 2023

<sup>&</sup>lt;sup>37</sup> Reminder: exceptional payment of a €0.80 dividend in 2021, €0.30 above the €0.50 corresponding to our 50% distribution policy, as a first-step in the catch-up of the 2019 €0,70 dividend

preliminary net badwill for the initial consolidation of CreVal for +€285 million, the CreVal acquisition costs -€8 million, additional provisioning for CreVal performing loan outstandings for -€19 million, in addition to the Affrancamento gains related to exceptional tax provisions in Italy for the non-accounting revaluation of goodwill and its amortisation amounting to €111 million in net income Group share for the IRB (+€28 million), AG (+€78 million) and SFS (+€5 million) divisions. **Specific items in the first nine months of 2020** had an impact of -€305 million on **net income Group share**. Compared to specific items in third quarter 2020 already mentioned above, these items had an impact of -€167 million on net income Group share in first half 2020 and corresponded to recurring accounting volatility items, i.e. the DVA for -€19 million, hedges of the Large customers loan book for +€32 million, and changes in the provision for home purchase savings plans for -€41 million, the costs of the integration of Kas Bank and S3 by CACEIS for -€4 million, the impact of solidarity donations relating to COVID-19 of -€52 million, the impact of the cooperative support given to SMEs and small businesses with business interruption insurance amounting to -€98 million, the impact of the cash adjustment on the Liability Management transaction carried out by Crédit Agricole S.A. in June 2020 for -€28 million, and activation of the Switch Insurance for +€44 million.

Excluding these specific items, **underlying net income Group share amounted to €3,692 million**, up **+37.9%** compared to the first nine months of 2020.

Underlying earnings per share were €1.23 per share in the first nine months of 2021, up +37.7% compared to the first nine months of 2020.

**Underlying**<sup>38</sup> **RoTE**, which is calculated on the basis of an annualised underlying net income Group share<sup>39</sup> and IFRIC charges linearised over the year, net of annualised Additional Tier 1 coupons (return on equity Group share excluding intangibles) reached **13.1% for the first nine months of 2021**, up from the first nine months of 2020 (10.0%). Since first quarter 2017, Crédit Agricole S.A.'s annualised underlying RoTE<sup>40</sup> of exceeds by at least 2.6 percentage points the average of 10 major European banks publishing a RoTE. Annualised RoNE (Return on Net Equity) increased this half year compared to 2020, in line with the increasing results.

**Underlying revenues** increased by **+9.1%** compared to first nine months of 2020 (and +7.3% on a like-for-like basis<sup>41</sup>), due to strong revenue growth in the Asset gathering division (+16.2%), under very positive market conditions which allowed the recognition of exceptional outperformance fee and commission income over the first nine months of 2021 (+€356 million) and the change in the product mix in insurance and asset management as well as the unwinding of an additional 15% of the Switch Insurance over seven months, due to strong growth in Retail banking (+9.9% compared to first nine months of 2020) driven by the net interest margin and fee and commission income both in France and internationally, to the recovery in Specialised financial services with revenues up +7.1%, to revenues in Large customers which were almost stable (-1.4% compared to first nine months of 2020) and to revenues in the Corporate Centre division which were up +€198 million compared to first half 2020, reflecting market conditions as well as the income of the other businesses, notably CACIF. Fees and commissions account for 43% of nine months revenues, *i.e.* one percentage point higher than last year.

Underlying **operating expenses** excluding SRF were up +5.5% compared to the first nine months of 2020 (and +3.4% on a like-for-like basis<sup>42</sup>), but less than revenues for the period, resulting in a jaws effect of 3.6 percentage points and 3.9 percentage points on a like-for-like basis. The cost/income ratio excluding SRF for the first nine months was 57.2%, down -2.0 percentage points compared to first nine months of 2020. The SRF for the first

<sup>&</sup>lt;sup>38</sup> See details on the calculation of the business lines' ROTE (return on tangible equity) and RONE (return on normalised equity) on p. 50

<sup>&</sup>lt;sup>39</sup> The annualised underlying net income Group share corresponds to the annualisation of the underlying net income Group share (Q1x4; H1x2; 9Mx4/3) by restating each period for IFRIC impacts to linearise them over the year

<sup>&</sup>lt;sup>40</sup> The annualised underlying net income Group share corresponds to the annualisation of the underlying net income Group share (Q1x4; H1x2; 9Mx4/3) by restating each period for IFRIC impacts to linearise them over the year

<sup>&</sup>lt;sup>41</sup> 2021 excluded entities: CreVal, CA Serbia, JV Amundi Bank of China, Fund Channel, Anatec., CACF NL, So You, Kas Bank. 2020 excluded entities: CA Serbia, Via Vita, IWM Brazil and Miami, CACF NL. Q3/Q3 revenues up +€165m year-on-year due to scope effect. 9M/9M revenues up +€277m year-on-year due to scope effect.

<sup>&</sup>lt;sup>42</sup> 2021 excluded entities: CreVal, CA Serbia, JV Amundi Bank of China, Fund Channel, Anatec., CACF NL, So You, Kas. 2020 excluded entities: CA Serbia, Via Vita, IWM Brazil and Miami, CACF NL. Q3/Q3 expenses up +€143m year-on-year due to scope effect. 9M/9M expenses up +€190m year-on-year due to scope effect.

nine months totalled €522 million, up 18.9% compared to the first nine months of 2020. Note that the refund of an overpayment over financial years 2016-2020 was accounted for under specific items in the first quarter 2020. Underlying gross operating income totalled €6,691 million, up +14.0% compared to the first nine months of 2020.

Lastly, **cost of risk** was down sharply (-57.1%/-€1,202 million, to -€904 million versus -€2,106 million in the first nine months of 2020).

# Analysis of the activity and the results of Crédit Agricole S.A.'s divisions and business lines

### **Asset gathering**

Assets under management stood at  $\in 2,320$  billion at end of September 2021, up +8.3% from end September 2020. Of the  $\in 20$  billion increase compared to end June 2021,  $-\in 0.1$  billion is related to a scope effect (exit of the Miami and Brazil activities in Wealth management),  $+\in 2.2$  billion in net inflows, of which  $+\in 0.2$  billion in Asset management,  $+\in 1.1$  billion in life insurance and  $+\in 0.9$  billion in Wealth management, and  $+\in 18.5$  billion in market and foreign exchange impact.

In Savings/Retirement, activity is dynamic and Crédit Agricole Assurances continues its commercial expansion and diversification in France and internationally. Revenues were up by +23.7% compared to third quarter 2020. The share of unit linked products in total gross inflows hit a level of 43.2% this quarter. Net inflows in third quarter 2021 were therefore positive (+€1.1 billion), despite a slight outflow in euros contracts (-€0.3 billion). Net UL inflows totalled €1.4 billion, i.e. respective increases of +38.0% and +11.4% compared to the third quarters 2020 and 2019 and higher than the quarterly averages for 2019 (+€1.3 billion) and 2020 (+€1.2 billion).

Assets (savings, retirement and death and disability) stood at €318.2 billion, up +4.6% from September 2020. Unit-linked outstandings reached a new all-time high of €83.1 billion this quarter, with the share of unit-linked products in outstandings totalling 26.1%, up +3.0 percentage points compared with September 2020.

**In property and casualty insurance**, business was strong in third quarter 2021, with growth of 5.6%<sup>43</sup> in premium income compared to third quarter 2020. The number of property and casualty insurance policies in the Crédit Agricole Assurances portfolio reached more than 15 million at end September 2021, up +4.6% over one year, an increase of 511,000 policies in the first nine months of the year. Growth in the casualty business was driven by traditional activities (home, legal protection, personal accident insurance, car) and was also boosted by launches, in France, of corporate offerings (corporate property and casualty insurance and professional multirisk). The combined ratio remained under control at 96.9%, showing a slight year-on-year deterioration of -0.2 percentage point.

In **death & disability/creditor/group insurance**, premium income stood at  $\in 1.1$  billion, an increase of +7.4%<sup>43</sup> this quarter compared to third quarter 2020, with a positive contribution from the three business lines. Creditor insurance performed well, supported by a well-oriented property market. Crédit Agricole Assurances is ranked the second largest creditor insurer<sup>44</sup> in France.

Also, on 6 October 2021, Crédit Agricole Assurances successfully issued €1 billion in eligible Tier 2 capital subordinated bonds with a maturity of 10 years.

As part of its climate commitments, Crédit Agricole Assurances announced on 26 October 2021 that it was joining the Net Zero Asset Owners' Alliance and committing to the Principles for Sustainable Insurance (PSI); Crédit Agricole Assurances is also committed to doubling its investments in renewable energy facilities by 2025.

**Asset Management (Amundi)** recorded growth in assets under management this quarter, with positive market effects and high medium- to long-term (MLT) inflows in almost all customer segments. As a result, Amundi posted net MLT inflows excluding joint ventures of +€15.0 billion, driven by active management (+€11.1 billion). The very good level of activity in Retail banking continues, with net MLT inflows excluding joint ventures in this customer segment standing at +€7.5 billion, despite outflows of -€0.7 billion in French networks in line with anticipated outflows in light of favourable market conditions. The Institutional segment also recorded an increase in MLT inflows at €7.5 billion. Treasury products recorded moderate net outflows of -€2.2 billion in both customer segments. Outflows in joint ventures are negative at -€12.7 billion. These outflows are primarily the result of an

<sup>&</sup>lt;sup>43</sup> Increases adjusted for a change in accounting method; excluding adjustment, growth was 4.5% in property and casualty insurance and 3.1% in death & disability/creditor/group insurance.

<sup>&</sup>lt;sup>44</sup> Source: Argus de l'assurance; based on 2020 revenues

exceptional reinternalisation of funds for - $\in$ 11.6 billion as well as outflows related to the low-margin products of the Channel Business in China for - $\in$ 4.1 billion. Restated for these items, net MLT inflows of joint-ventures remain dynamic with + $\in$ 3 billion in mutual funds.

Assets under management are up +1.0% from end of June 2021 (+8.9% year-on-year since end of September 2020), totalling €1,811 billion at end September 2021. The market/foreign exchange impact on assets under management was +€17.0 billion compared to June 2021.

In addition, in the context of the Glasgow COP 26, Amundi joined the Net Zero Asset Managers initiative (commitments in keeping with the Paris climate agreement), which includes asset managers committed to net zero emissions by 2050. Amundi is specifically committed to increasing its investments in funds with a positive environmental or social impact between now and 2025 by +€20 billion.

**In Wealth management,** assets under management are stable for the quarter and stand at €131 billion at end June 2021, a +5.1% increase since the start of the year excluding the scope effect related to the exit of Miami and Brazil activities.

The **Asset gathering** (AG) business line posted **underlying net income Group share** of €573 million in third quarter 2021, up +24.8% from third quarter 2020, driven by growth in the contribution of all businesses.

The Asset gathering (AG) business line posted underlying net income Group share of €1,739 million in the first nine months of 2021, up +27.2% from the first nine months of 2020.

The business line contributed 40% to the underlying net income Group share of the Crédit Agricole S.A. business lines (excluding the Corporate Centre division) in the first nine months of 2021 and 29% to underlying revenues of Crédit Agricole S.A. business lines. (excluding the Corporate Centre division).

As at 30 September 2021, own funds allocated to the business line amounted to  $\in 11.0$  billion, including  $\in 9.3$  billion for Insurance,  $\in 1.2$  billion for Asset management, and  $\in 0.4$  billion for Wealth management. The business line's risk weighted assets amounted to  $\in 48.6$  billion, including  $\in 31.1$  billion for Insurance,  $\in 12.7$  billion for Asset management.

The underlying RoNE (Return on Normalised Equity) for the business line stands at 24.4% for the first nine months of 2021, versus 22.5% for full year 2020.

### Insurance

Underlying revenues for the insurance activity stood at €594 million in third quarter 2021, down -2.6% over one year. Indeed, it was possible to reinforce of the Policyholder Participation Reserve (PPE) thanks to very high financial revenues, notably following long-term gains on reduced-tax disposals of securities. Insurance revenues nonetheless benefited compared to third quarter 2020 from the unwinding of an additional 15% of the Switch Insurance carried out on 1 March 2020 for €11 million. Underlying expenses were up +3.9% in third quarter 2021 compared to third quarter 2020. Excluding taxes, the increase in expenses was +8.6% due to investments for the development of the activity and the increase in staff costs. As a result, underlying gross operating income was down -5.1% to €420 million in third quarter 2021. The underlying cost/income ratio in third quarter 2021 stood at 29.3%, an improvement of +1.8 percentage points compared to third quarter 2020. The tax charge decreased by -35.6% to €64 million in relation to the decrease in the normative rate and the reduced-tax disposals of securities during the quarter. The underlying net income Group share showed an increase of +12.7%, taking into account in non-controlling interests the change in the recognition methods used for RT1 subordinated debt coupons (-€19 million in accrued interest, with no impact on net earnings per share).

Underlying revenues for the first nine months of 2021 reached €1,948 million, up +6.9% compared to the first nine months of 2020. This was due to market impacts, the increase in unit-linked product outstandings and the additional 15% unwinding of the Switch Insurance over seven months. Costs were up +1.0%, resulting in an

improvement in the underlying cost/income ratio of 1.8 percentage points at 30.2% for the first nine months of 2021. Underlying gross operating income thus increased by +9.7%. Finally, the tax charge for the first nine months of 2021 was down -12.5% compared to the first nine months of 2020, due to a lower standard tax rate and provision reversals. In all, net income Group share reached €1,038 million, up sharply by +16.6% compared to the first nine months of 2020.

### Asset management

Underlying revenues totalled €774 million in third quarter 2021, a year-on-year increase of +27.1%. Net management revenues were up +26.4% compared to third quarter 2020, driven by a +17.6% increase in net management fee and commission income and a very high level of performance fee income totalling €90 million for the quarter. The underlying operating expenses stood at €390 million, an increase of +18.7%. This was due to the provisioning of variable compensation related to increased operating income, and to ongoing development investments, particularly for Amundi Technology. Underlying gross operating income was thus up a strong +36.9% and the underlying cost/income ratio excluding SRF stood at 50.4%, down -3.6 percentage points compared to third quarter 2020. The contribution of equity-accounted entities, comprising in particular income from Amundi's joint ventures in Asia, was up +47.6% from third quarter 2020 and totalled €25 million. The underlying tax charge worked out at €101 million, a +30.5% increase. Lastly, underlying net income Group share was up by +44.3% to €211 million.

Revenues in the first nine months of 2021 rose by +30.4% due to highly favourable market conditions related to the rise in the average level of the equity markets and strong inflow momentum, especially in Retail banking and MLT assets, over several quarters. This resulted in performance fee and commission income for the first nine months of +€356 million. Revenues also benefited from a scope effect of +€45 million, mainly due to the integration of Sabadell since 1 July 2020. Underlying operating expenses excluding SRF were up +18.0% due to the increase in variable compensation, higher development capex, mostly for Amundi Technology, and a scope effect of -€36 million in the first nine months of 2021. The underlying cost/income ratio excluding SRF stood at a low 49.4%, an improvement of -5.2 percentage points compared to the first nine months of 2021. Gross operating income was up +45.3% compared to the first nine months of 2021. The net income of equity-accounted entities increased by +38.0%. Net income Group share for the first nine months of 2021 stood at €629 million, a year-on-year increase of +49.8%.

### Wealth management

Underlying revenues totalled  $\notin$ 203 million in third quarter 2021, representing a +5.5% increase compared to third quarter 2020. Underlying expenses excluding SRF rose +7.2% to  $\notin$ 173 million. Accordingly, underlying gross operating income fell slightly year-on-year by -3.5% while the underlying cost/income ratio excluding the SRF stood at 87.7% in third quarter 2021. Cost of risk in third quarter 2021 fell by -97.5% to stand at  $\notin$ 0.3 million. All in all, underlying net income Group share in third quarter 2021 was up +87.7% to  $\notin$ 23 million, an increase of +31.0% from third quarter 2019.

Underlying revenues for the first nine months of 2021 rose +2.0% compared to the same period in 2020, while expenses excluding SRF declined slightly by -0.8%. Gross operating income was therefore up +21.2% to  $\in$ 93 million. After cost of risk ( $\in$ 5 million in first quarter 2021), tax and non-controlling interests, net income Group share improved by +26.8% to reach  $\in$ 72 million for the first nine months of 2021. It should be noted that net income Group share was impacted in the first nine months of 2021 by the recognition of - $\in$ 1 million in revenues, - $\in$ 2 million in costs and  $\in$ 5 million from discontinued operations related to the contribution of the Miami and Brazil entities held for sale, representing a total net impact after tax of  $\in$ 2 million in specific items.

### Large customers

Business for the whole of Corporate and Investment banking (CIB) was buoyant in third guarter 2021, thanks to a good performance in Financing activities and market conditions returning to normal post-pandemic. Underlying revenues therefore remained high at €1,241 million (-3.7% compared to third guarter 2020) and above prepandemic levels (+5.7% compared to third quarter 2019 or +9.9% at constant exchange rates). Financing activities performed very well, with revenues up significantly in third quarter 2021, rising +13.0% compared to third guarter 2020. Compared to the pre-pandemic level of third guarter 2019, revenues increased +9.2% (+16.6% at constant exchange rates). This very good level was also driven by structured finance (+9.2% versus third quarter 2020) and commercial banking (+16.4% versus third quarter 2020), thanks to supply chain and private equity financing solutions activities. Crédit Agricole CIB remains the leader in syndicated loans (no. 3 in the EMEA<sup>45</sup> zone and no. 1 in France<sup>46</sup>). Capital markets and investment banking revenues in third quarter 2021 were up from pre-pandemic levels to stand at €552 million (+1.5% versus third guarter 2019 and +2.4% at constant exchange rates). However, they fell -18.7% from third quarter 2020 due to the slowdown in FICC activities (-23.7% versus third quarter 2020) in a normalising market environment and with a sharply declining VaR level. VaR stood at €6.1 million at end-September 2021, versus €12.1 million at end-September 2020. Regulatory average VaR was €6.1 million in third guarter 2021, versus €14.5 million in third guarter 2020. Investment banking and the equity business continued to perform well. In a normalising market, Crédit Agricole Corporate and Investment bank confirmed its leading positions in bond issuances (no. 5 in All Bonds in Euro worldwide<sup>47</sup> and no. 8 in All Corporate Bonds in Euro worldwide<sup>48</sup>).

Asset servicing (CACEIS) recorded a good level of activity this quarter. Assets under custody recorded strong momentum, totalling €4,367 million at end September 2021, up +9% from end September 2020. Assets under administration also recorded an increase, rising +11% year-on-year to €2,303 billion at end September 2021. This growth is explained both by a volume effect and a market effect.

In **third quarter 2021**, the underlying **revenues** of the Large customers division amounted to  $\leq 1,528$  million, a moderate decline of -2.4% compared to third quarter 2020, mainly due to a normalising market environment. Underlying operating expenses excluding SRF were up from third quarter 2020 (+3.3%), with investments and change in headcount supporting corporate and investment banking activity. The underlying cost/income ratio excluding SRF was 58.6%. Thus, gross operating income decreased by -9.5%. The division recorded an overall net provision for cost of risk of - $\leq 12$  million in third quarter 2021, compared to a provision of - $\leq 217$  million in third quarter 2020. This substantial decrease in provisioning was largely due to lower provisioning for performing loans in Financing activities, mainly as a result of the improvement in medium-term economic forecasts. Pre-tax income was up sharply by +28.4% in third quarter 2021 versus third quarter 2020 to reach  $\leq 621$  million. The tax charge was up +16.8% over the same period. Consequently, net income Group share rose by +33.0% in third quarter 2021 to stand at  $\leq 455$  million.

In the first nine months of 2021, the underlying **revenues** of the Large customers division amounted to  $\notin$ 4,769 million, or -1.4% compared to the first nine months of 2020. **Underlying operating expenses excluding SRF** increased by +4.1% compared to the first nine months of 2020, totalling - $\notin$ 2,706 million, related to growth in

<sup>&</sup>lt;sup>45</sup> Source: Refinitiv R17

<sup>&</sup>lt;sup>46</sup> Source: Refinitiv

<sup>47</sup> Source: Refinitiv N1

<sup>&</sup>lt;sup>48</sup> Source: Refinitiv N8

the business lines and investments. **SRF expenses** were up +26.2% compared to the same period in 2020. Gross operating income for the first nine months of 2021 totalled €1,735 million, representing a decrease of -12.3% compared to the first nine months of 2020. The underlying **cost/income ratio** excluding SRF was up +3.0 percentage points compared to the first nine months of 2020, but remained low at 56.7%. The cost of risk stood at -€38 million versus -€719 million for the first nine months of 2020, primarily due to improved economic scenarios. The division's contribution to underlying **net income Group share** was €1,225 million, up +24.2% from the first nine months of 2020.

The division contributed 28% to the **underlying net income Group share** of Crédit Agricole S.A.'s core businesses (excluding the Corporate Centre division) in the first nine months of 2021 and 28% to **underlying revenues** excluding the Corporate Centre.

At 30 September 2021, **own funds allocated** to the division totalled €12.6 billion and its **risk weighted assets** amounted to €132.4 billion.

The division's underlying **RoNE** (Return on Normalised Equity) stood at 13.8% for the first nine months of 2021, versus 10.7% for 2020.

### **Corporate and Investment banking**

In third quarter 2021, Corporate and Investment banking's underlying revenues were down -3.7% on third quarter 2020 but up +5.7% on third quarter 2019 (+9.9% at constant exchange rates). Revenues therefore remained at a high level and higher than the pre-pandemic level. The complementary nature of activities has meant that Financing activities revenues are rising as market conditions normalise in the aftermath of the pandemic. Underlying operating expenses excluding SRF were up +4.7% this quarter compared to third quarter 2020 to stand at -€680 million. This was related to investments in IT projects and changes in the headcount to support business growth. The cost/income ratio excluding SRF remained low at 54.8%. Consequently, gross operating income came in at €560 million, down -12.2% compared to third quarter 2020 but up +4.2% (+11.9% at constant exchange rates) compared to third quarter 2019. The cost of risk recorded a net provision of -€14 million versus a provision of -€220 million in third guarter 2020 (contrasting with a +€40 million reversal in second quarter 2021). This was largely due to the significant drop in provisioning on Stage 1 and 2 performing loans in Financing activities. Lastly, pre-tax income in third guarter 2021 was up +30.1%. This included a negative impact of -€3 million recognised in gains or losses on other assets following the deconsolidation of Crédit Agricole Corporate and Investment bank's Algerian subsidiary in second guarter 2021. The tax charge stood at -€119 million, up +13.7% from third quarter 2020. In all, underlying net income Group share was €416 million in third quarter 2021, a rise of +35.5% compared to the third quarter of 2020.

**Risk weighted assets at end September 2021** were up by +€2.3 billion compared to end June 2021 and stood at €123.2 billion. This increase was largely the result of greater market risks (+€1.9 billion, of which +1.5 billion euros related to higher stressed VaR) after reaching a historic low, and a foreign exchange impact of +€0.8 billion.

Underlying revenues for the first nine months of 2021 fell slightly by -2.2% versus the same period in 2020 to come in at  $\in$ 3,901 million (+9.3% versus the first nine months of 2019). Underlying expenses **excluding SRF** increased over the same period (+4.5%), while contributions to the SRF, which recorded a sharp rise of +27.3%, amounted to  $\in$ 295 million at end September 2021. As a result, underlying **gross operating income** fell to  $\in$ 1,553 million (-13.5% versus the first nine months of 2020) but rose by +3.7% (+13.5% at constant exchange rates) versus the first nine months of 2019 prior to the pandemic. The underlying **cost/income ratio** excluding SRF remained low at 52.6% at end September 2021, the Medium-Term Plan target of 55% is met. Finally, the cost of risk recorded a provision of -€45 million for the first nine months of 2021, compared to -€716 million for the first nine months of 2020. The business line's contribution to **net income Group share** was therefore up +26.5% to €1,128 million, the highest level since 2006.

Crédit Agricole CIB continued its commitment to climate change by announcing a +60% increase in its exposure to non-carbon energy by 2025 and a -20% decrease in oil production financing by that same date.

### **Asset servicing**

In third quarter 2021, underlying **revenues** were up +3.4% compared to third quarter 2020 to stand at  $\in$ 288 million, thanks to the strong performance of the activity. Assets under custody increased +9% over one year, while assets under administration rose by +11%. Flow activities remained at a high level. The increase in revenues was driven by higher fee and commission income on assets and a positive market effect. Underlying **operating expenses** excluding SRF and costs related to the Turbo project<sup>49</sup> held steady (-1%) compared to third quarter 2020, coming in at  $\in$ 215 million. Underlying **gross operating income** thus increased substantially, rising +18.7% to  $\in$ 73 million. The underlying **cost/income ratio** excluding SRF stood at 74.8% in third quarter 2021, down -3.3 percentage points compared to third quarter 2020. Underlying **net income** totalled  $\in$ 58 million, a rise of +11.4%. After the  $\in$ 19 million share of Santander's non-controlling interests, the business line's contribution to underlying **net income Group share** rose +11.5% year-on-year to  $\in$ 39 million.

Underlying **revenues** for the first nine months of 2021 were up +2.4% compared to the same period in 2020, driven by the good performance of customer activities. Underlying expenses **excluding SRF** were up +2.7%, as a result of growth in business and the recognition of KAS Bank's residual integration costs which ceased to be restated as a specific item in second quarter 2021, while SRF expenses rose sharply by +16.6%. Underlying **gross operating income** was therefore stable at -0.7% compared to the first nine months of 2020. The underlying **cost/income ratio** excluding SRF was relatively unchanged at 75.3% at end September 2021. As a result, underlying **net income** was up +3.0%. The overall contribution of the business line to **net income Group share** in the first nine months of 2021 was €97 million, a +2.7% increase compared to 30 September 2020.

### **Specialised financial services**

The Specialised financial services business line recorded a strong performance across all businesses.

In addition this quarter was marked by a number of initiatives that will contribute to the future growth of the Group: the launch of CA Mobility, a joint offering between CA Consumer Finance and CAL&F for long-term vehicle leasing in France for individuals and SMEs; the announcement of the cquisition of Olinn by CAL&F aimed at extending its offering to business equipment management services; and the launch by CAL&F of a leasing activity in Germany through the creation of the Vendoramed marketplace. Concerning the Olinn acquisition, the expected impact on CET1 ratio of Crédit Agricole S.A is approximately -6 basis points and for Crédit Agricole Groupe around – 4 basis points during the fourth quarter 2021.

Crédit Agricole Consumer Finance's **loan production** in the third quarter 2021 was down slightly year-on-year (-3.3% excluding scope effect<sup>50</sup>) due to the automotive market affected by the shortage of electronic components, but returned to its pre-pandemic level (+0.9% compared to third quarter 2019). The decline in loan production compared to third quarter 2020 was concentrated in France (-7% drop in business with Crédit Agricole Group) and automotive partnerships (-6%, primarily FCA Bank), but was partially offset by the strong performance of international entities, excluding CACF NL (13% at Agos, +10% at Wafasalaf). **Assets under management** at CA Consumer Finance totalled €91.0 billion at end September 2021. They were up +2% from end September 2020 and +0.5% from end September 2019. The increase was driven by the international entities<sup>51</sup> and by business with Crédit Agricole Group (+14% and +4.1% versus end September 2020 (-0.3%), despite automotive production being affected by the shortage of electronic components.

At Crédit Agricole Leasing and Factoring (CAL&F), **leasing production** was stable compared to third quarter 2020, but was up +17% for the first nine months of 2021 compared to the same period in 2020. In factoring, **factored revenues** were up +27% from third quarter 2020. **Leasing outstandings** stood at  $\leq$ 16 billion at end September 2021 (of which,  $\leq$ 13 billion in France and  $\leq$ 3.1 billion abroad), i.e. +4.7% higher than at end September 2020 and +8.8% higher than at end September 2019.

Income in **Specialised financial services** grew in the third quarter 2021, in line with the dynamic commercial activity. Underlying revenues of Specialised financial services excluding CACF NL<sup>52</sup> were up +5.5% compared to third quarter 2020, driven by strong revenues for CA Consumer Finance (+3% excluding CACF NL and +2.6% excluding the integration of SoYou<sup>53</sup>) and CAL&F (+14.9%). Underlying costs excluding CACF NL were up +5.2%, in line with the increase in activity. **Gross operating income** excluding CACF NL was up +5.8% compared to third quarter 2020, and the underlying **cost/income ratio** excluding SRF at constant scope remains low at 50%<sup>50</sup> (and down -0.3 percentage points compared to third quarter 2020). **Cost of risk** significantly decreased compared to third quarter 2020 (-19.5%<sup>50</sup>). As a result, in third quarter 2021, the business line's **underlying net income Group share** reached €200 million, an increase of +20.3% compared to third quarter 2020.

Underlying **revenues** at constant scope for the first nine months of 2021 were up by +6%<sup>50</sup> compared to the first nine months of 2020, driven by the excellent performance of CAL&F (+14.7% compared to the first nine months of 2020) and the rising revenues of CA Consumer Finance (+2.8% compared to the same period in 2020 excluding CACF NL). **Underlying costs<sup>50</sup> excluding SRF** at constant scope were up +10.7% compared to the first nine months of 2020, representing a normalisation following the low reached during first half 2020. The underlying cost/income ratio<sup>50</sup> excluding SRF remained low at 50.7%, +1.04 percentage points compared to the same period in 2020 were marked by major provisions for performing loans due to the spread of the COVID-19 crisis. The underlying contribution of equity-accounted entities was up +13.8%, thanks to the good performances by Wafasalaf and FCA Bank during first nine months of 2021. **Net income Group share** was therefore up +18.5% at €658 million<sup>50</sup>.

<sup>52</sup> The impact of the reintegration of CACF NL on a line-by-line basis is detailed in Appendix 5

<sup>&</sup>lt;sup>50</sup> Like-for-like analysis: excluding CACF NL, which was classified under IFRS 5 in third quarter 2020 and reintegrated into line-by-line consolidation in third quarter 2021

<sup>&</sup>lt;sup>51</sup> Other international entities excluding CACF NL and automotive JVs in Italy and China

The division contributed 13% to the **underlying net income Group share** of Crédit Agricole S.A.'s core businesses (excluding Corporate Centre division) in the first nine months and 12% to **underlying revenues** excluding Corporate Centre division.

At 30 September 2021, the **capital allocated** to the Specialised financial services business line was €4.9 billion and **risk weighted assets** were €51.9 billion.

The business line's underlying **RoNE** (Return on Normalised Equity) stood at 15.9% in the first nine months of 2021 (versus 11.7% for 2020).

### **Consumer finance**

In third quarter 2021, CA Consumer Finance's **underlying revenues** at constant scope reached €517 million, up +3.0%<sup>50</sup> compared to third quarter 2020, benefiting from dynamic activity in France and internationally and the full consolidation of SoYou<sup>53</sup>. CA Consumer Finance's **underlying costs** at constant scope increased by +3.0%<sup>50</sup>, in line with the changes in activity. As a result, **underlying gross operating income** at constant scope was up +3.1% compared to third quarter 2020 and the underlying **cost/income ratio excluding SRF** remained low at constant scope, at 49.2% (stable compared to third quarter 2020). The **contribution of equity-accounted entities** was excellent and reached €79 million in third quarter 2021 (+9.7% underlying compared to third quarter 2020). The **cost of risk** at constant scope was historically low at -€98 million, down sharply compared to third quarter 2020 (-23%<sup>50</sup>). The **cost of credit risk relative to outstandings** over a rolling four-quarter period<sup>54</sup> was 132 basis points. The **non performing loans ratio** is at 5.7%, down -0.6 percentage point compared to end June 2021, and the coverage ratio reached 85.2%, up +3.7 percentage points compared to end June 2021. All in all, **underlying net income Group share** totalled €158 million in third quarter 2021, up +19.5%<sup>50</sup> compared to third quarter 2020.

In **the first nine months of 2021**, at constant scope, underlying **revenues** were slightly up by +2.8%<sup>50</sup> compared to the same period in 2020. **Costs excluding SRF** increased by +3.9%<sup>50</sup> at constant scope, but the underlying **cost/income ratio excluding SRF** remained low at 49.8% and was stable compared to the first nine months of 2020 (49.3%<sup>50</sup>). Underlying gross operating income thus remained stable, up +1.7%<sup>50</sup> compared to the same period in 2020. Cost of risk at constant scope was down -34.9%<sup>50</sup> compared to the first nine months of 2020, a period that saw provisions for performing loans due to the spread of the COVID-19 pandemic. The contribution of **equity-accounted entities** performed well, increasing by +15.3%. All in all, at constant scope, the business's contribution to the underlying **net income Group share** rose by +22.4%<sup>50</sup>.

The CA Consumer Finance business's contribution to the net income Group share of Crédit Agricole S.A. for the first half was 12%.

### Leasing & Factoring

In third quarter 2021, CAL&F's underlying revenues stood at  $\in$ 151 million, a sharp rise of +14.9% compared to third quarter 2020, thanks to the strong recovery in both leasing and factoring. Costs excluding SRF were up by +13% compared to third quarter 2020, but the underlying cost/income ratio excluding SRF remained low at 52.7%, improving by +0.9 percentage point compared to third quarter 2020. This quarter, there was a positive jaws effect of +1.9 percentage points compared to third quarter 2021. This resulted in a year-on-year increase in gross operating income of +17.1%. Cost of risk remained low at  $\in$ 16 million (+11.8% compared to second quarter 2020). CAL&F's underlying net income Group share was  $\in$ 42 million in third quarter 2021, (+23.4% compared to third quarter 2020).

<sup>&</sup>lt;sup>53</sup> In third quarter 2021, full consolidation of SoYou on a line-by-line basis versus equity-accounted consolidation at 50% previously. Excluding this effect, +2.6% increase in revenues at constant scope

<sup>&</sup>lt;sup>54</sup> Cost of risk for the last four quarters as a proportion of the average outstandings at the beginning of the period for the last four quarters A04 Amendment to the Universal Registration Document 2020

For the first nine months of 2021, underlying revenues were up significantly, by +14.7% compared to the first nine months of 2020, due to the strong recovery in leasing and factoring activity. Costs excluding SRF were up by +8.4% compared to the first nine months of 2020 due to the recovery in activity. The underlying cost/income ratio excluding SRF showed a strong improvement, dropping -3.1 percentage points compared to the first nine months of 2020 to stand at 53.0%. Underlying gross operating income was up +22.4% compared to the first nine months of 2020. The cost of risk fell significantly (-36.6%), reflecting strong provisioning for performing 2020 COVID-19. loans in first half in the context of the spread of Ultimately, underlying net income Group share totalled €105 million (+62.9% compared to the same period in 2020).

### **Retail Banking**

The Crédit Agricole S.A. **Retail banking** activity was very dynamic during the quarter, driven at LCL by housing, corporates and SMEs and small businesses and at Crédit Agricole Italia by dynamic commercial activity.

Loan production at LCL was up sharply compared with third quarter 2020 (+45.5%<sup>55</sup>) for housing (€5.9 billion, +51.4%), corporates (+82.7%<sup>55</sup>) and SMEs and small businesses (+11.2%<sup>55</sup>). In this context, **loans outstanding** reached €147.6 billion at end September 2021 and were up +4.3% since end September 2020, including +6.2% for real estate loans and +7.9%<sup>56</sup> for loans to SMEs and small businesses. **Renegotiations on home loans** were stable compared to third quarter 2020, with outstandings of €0.5 billion this quarter, still well below the high point of €5.2 billion in fourth quarter 2016. **On-balance sheet deposits** have been on the rise since end September 2020 (+5.7%), driven by DAVs (+11.5%), as have **off-balance sheet savings**, which have increased by +5.8% year-on-year (including +3.3% in life insurance). Finally, **customer capture** remained dynamic with 84,000 new customers this quarter and 261,000 new customers in the first nine months of 2021, and the customer base has grown by +34,000 since the beginning of the year. The **equipment rate** of car, home, health, legal, all mobile phones or personal accident insurance is up by +1.0 percentage point compared to end September 2020 (+2.8) percentage points compared to end December 2018) to 26.5% at end September 2021.

CA Italia home loan production remains dynamic. Loan outstandings stood at  $\in$ 60.9 billion (up +32.3% year-on-year). Excluding the scope effect related to the consolidation of Credito Valtellinese in second quarter 2021, loan outstandings in Italy reached  $\in$ 46.6 billion, up +1.4% year-on-year, driven by home loans (+6.2% year-on-year) and impacted by the slowdown in loan production in the corporates and professional segments in a highly liquid market. Balance sheet inflows continued to slow down (+3.5% Sept/Sept excluding the Credito Valtellinese scope effect), reflecting the resource optimisation policy initiated in December 2020. CA Italia's AuM recorded very strong year-on-year growth (+13.3% Sept/Sept excluding scope effect). Its equipment rate in car, multi-risk household, health, legal, all mobile phones or personal accident insurance increased to 18.8% (+2.6 percentage points from end September 2020, +3.4 percentage points from end 2019 and +5.1 percentage points from end 2018).

Finally, for all the International retail banking excluding Italy, the growth in commercial activity accelerated. Growth in Ioan outstandings reached +7.6% at end September 2021 compared to end September 2020 and +6.2% excluding foreign exchange impact, driven in particular by Ukraine (+35%), Poland (+11%) and Egypt (+8%), to total  $\in$ 12.8 billion. On-balance sheet deposits were up +7.5% excluding foreign exchange impact, especially in Ukraine (+19%) Poland (+16%) and Egypt (+10%). Total inflows rose by +6.4% year-on-year and by +4.9% excluding the foreign exchange impact to  $\in$ 16.4 billion. The result was a surplus of deposits over Ioans in International retail banking outside Italy of + $\in$ 2.1 billion at 30 September 2021.

<sup>&</sup>lt;sup>55</sup> Excluding state-guaranteed loans

### French retail banking

In third quarter 2021, LCL's underlying revenues amounted to €934 million, a year-on-year increase of +5.1% compared to third quarter 2020. This increase was driven both by the net interest margin (+5.4%) and by fee and commission income, which was dynamic in all activities (+4.8%). Underlying operating expenses excluding SRF remained under control, with the +3.0% year-on-year increase being due to the rise in profit-sharing. As a result, the underlying cost/income ratio (excluding SRF) improved (-1.2 percentage points compared to third quarter 2020) to 60.6% this quarter (MTP target <66%), and underlying gross operating income was up sharply year-on-year (+8.5%). Cost of risk decreased by -50.5% compared to third quarter 2020 and reached - €41 million this quarter, against the backdrop of an improved economic outlook. The doubtful loans ratio remains under control (1.5% at end September 2021 compared to 81.7% at end June 2021) and the coverage ratio remains high (83.5% at end September 2021 compared to 81.7% at end June 2021). In the end, net income Group share reached €230 million in third quarter 2021, up sharply year-on-year (+30.6%).

In the first nine months of 2021, LCL's underlying revenues reached  $\in$ 2,767 million, increasing +5.0% compared to the first nine months of 2020. Underlying costs excluding SRF were under control and increased by +1.1% compared to the same period. As a result, the underlying cost/income ratio excluding SRF improved (-2.4 percentage points compared to the first nine months of 2020, to 61.3%), and underlying gross operating income rose sharply (+10.7% compared to the first nine months of 2020). The cost of risk decreased by -44.4% compared to the first nine months of 2020 to -€167 million. Finally, the contribution of the business to the net income Group share reached €575 million in the first nine months of 2021, up sharply (+41.0%) compared to the first nine months of 2020.

At 30 September 2021, the **capital allocated** to the business line was €4.8 billion and **risk weighted assets** were €50.1 billion.

LCL's underlying **RoNE** (Return on Normalized Equity) stood at 15.5% for the first nine months of 2021, compared to 8.4% in 2020.

### International retail banking

The International retail banking business line's underlying revenues increased by +21.3% to  $\notin$ 797 million in third quarter 2021 and by +5.2% at constant scope excluding the CreVal acquisition in Italy and the transition to IFRS 5 in Serbia. Underlying expenses excluding SRF increased by +17.0% to  $\notin$ 486 million in third quarter 2021. At constant scope, this change was +0.6%. As a result, underlying gross operating income was up from third quarter 2020 to stand at  $\notin$ 311 million, a rise of +28.8% (+13.1% at constant scope). Cost of risk fell -12.6% this quarter to  $\notin$ 109 million. All in all, the underlying net income Group share of International retail banking was  $\notin$ 107 million, up +69.2% compared to third quarter 2020.

In the first nine months of the year, underlying revenues for the International retail banking division rose by +16.5% to  $\in$ 2,291 million. Underlying operating expenses excluding SRF increased by +10.1% to  $\in$ 1,363 million, resulting in a -3.5 percentage point improvement in the underlying cost/income ratio which stood at 60.3%. At constant scope, the changes are, respectively, +6.0% for revenues and -0.5% for expenses. Cost of risk fell by -30.7% to stand at  $\in$ 304 million for the first nine months of 2021. This translates into a net income Group share of  $\in$ 295 million for the first nine months of 2021, up +90.1% compared to the net income Group share of the first nine months of 2020.

### Italy

In third quarter 2021, CA Italia's underlying revenues were up +32.6% year-on-year to €612 million, including €145 million from the consolidation of Credito Valtellinese since May 2021. Excluding this scope effect, CA Italia's revenues still rose by +1.1% compared to third quarter 2020, driven by fee and commission income from managed savings and insurance (+19% compared to third quarter 2020). Underlying costs excluding SRF<sup>57</sup> remained under control compared to third quarter 2020 (+18.1%) at €374 million, of which €93 million were related to Credito Valtellinese. Excluding this scope effect, costs would have decreased by -0.2%, benefiting from a high basis of comparison following the costs in 2020 of the health crisis. As a result, the underlying cost/income ratio excluding SRF stood at 61.1%, stable compared to third quarter 2020. Excluding the scope effect, the underlying cost/income ratio excluding SRF was 60.2%. Overall, underlying gross operating income recorded a substantial increase versus third quarter 2020 (+32.4% and +3.2% excluding scope effect). The cost of risk fell, reflecting a high 2020 base (-27.2% over the year). Cost of risk on outstandings was 50 basis points (annualised quarterly). The doubtful loan ratio was stable at 6.3% and the coverage ratio was 69.3% at end September 2021. This translates into a net income Group share of €74 million for CA Italia, up +44% compared to the net income Group share of 2020.

During the quarter, the CreVal consolidation process continued according to schedule. Over 2,000 employees received training in the universal banking model and the organisation of Crédit Agricole Group, the sale of Amundi products was launched and an agreement was reached on consumer finance and leasing. The timetable for future steps was also confirmed, with a final estimate of the PPA (Purchase Price Allocation) in the fourth quarter following the completion of due diligence this quarter, the announcement by Credit Agricole Italia of a *Plan de Sauvegarde de l'Emploi (PSE)* a voluntary redundancy programme, and a legal merger of CreVal expected in the second quarter of 2022.

For the first nine months of 2021, Crédit Agricole Italia's underlying revenues rose by +25.9% to €1,682 million (+7.7% excluding scope effect). Operating expenses excluding SRF were kept under control (+18.1% but -0.4% excluding scope effect), reducing the underlying cost/income ratio excluding SRF to 59.6%, an improvement of -3.9 percentage points Sept/Sept or -4.8 percentage points excluding scope effect to 58.7%. Cost of risk fell sharply in the first nine months of 2021 (-27.2%). All in all, the business line's contribution to net income Group share was multiplied by a factor of 2.0 for the first nine months.

CA Italia's underlying RoNE (return on normalised equity) for first half 2021 was 11.8%.

### Crédit Agricole Group in Italy

The Group's net income Group share in Italy stood at €603 million in the first nine months of 2021, an improvement of +43% compared to the first nine months of 2020, due to the growth in operating income and the inclusion of CreVal in the scope of consolidation in May 2021.

### International Retail Banking – excluding Italy

In July 2021, Crédit Agricole S.A. announced the disposal of its Serbian subsidiary, Credit Agricole Srbija A.D., which is expected to be completed in first quarter 2022. The results of this entity for the first nine months of the year were thus reclassified under IFRS 5 during the third quarter, impacting for this quarter all income lines for International retail banking excluding Italy<sup>58</sup>. Only the net income from the disposal (-€4 million in net income Group share) has been classified as specific items At constant scope<sup>58</sup> entity revenues grew strongly, with the absorption of the 2020 key rate decline in the various countries. Underlying revenues at constant scope of International retail banking outside Italy rose by +15.4% in third quarter 2021 (to €211 million at constant scope) compared to third quarter 2020. Underlying expenses excluding SRF at constant scope increased (+2.2% compared to third quarter 2020) but the underlying cost/income ratio excluding SRF of IRB excluding Italy at

<sup>&</sup>lt;sup>57</sup> Specific items: Creval consolidation costs -  $\in$  9m in operating expenses,  $+ \in$  1m in net income on other assets, (- $\in$  4m in net income Group share)

<sup>&</sup>lt;sup>58</sup> Detailed reclassification impact in IFRS 5 of CA Sbrija A.D. See appendix 6

constant scope improved by -7.8 percentage points this quarter compared to third quarter 2020 to stand at 60.5%. Underlying gross operating income at constant scope was therefore up +44.0% compared with third quarter 2020. The cost of risk fell (-18.9% compared to third quarter 2020) to -€31 million. The non performing loans ratio was low at 7.1% at end September 2021, while the coverage ratio was high at 100%. All in all, underlying net income Group share at constant scope was €25 million, up by a factor of 3.1 compared to third quarter 2020.

By country:

- CA Poland<sup>59</sup>: revenues were up sharply (+21%), driven by new and expanded fee and commission income; the coverage ratio of non performing loans reached 111%.
- CA Egypt<sup>59</sup>: revenues were up +3% compared to third quarter 2020 and operating expenses remain under control at +4% in line with inflation. The cost of risk fell sharply (-30%) and the non performing loans ratio reached 4.4%. The coverage ratio remained high at 115%.
- CA Ukraine<sup>59</sup>: revenues were up sharply (+28% compared to third quarter 2020) owing to the good level of activity. The cost/income ratio is below 50% and the cost of risk was down -24% compared to third quarter 2020, while the non performing loans ratio remained low at 1.2%.
- Crédit du Maroc<sup>59</sup>: activity and revenues remained steady; the cost of risk and doubtful loan ratio were down.

For the first nine months of 2021, underlying revenues on a like-for-like basis of International retail banking excluding Italy are up +2.2% to  $\in$ 609 million thanks to sales momentum and the gradual absorption of key interest rate reductions in Egypt, Poland, Ukraine and Morocco occurring in 2020. Underlying operating expenses excluding SRF on a like-for-like basis are down -0.6%. This resulted in an improvement in the underlying cost/income ratio excluding SRF on a like-for-like basis, to 62.4%, a decrease of -1.7 percentage points compared to the first nine months of 2020. The cost of risk is down -37.5%. All in all, the business line's contribution to underlying net income Group share rose sharply by +63.7% to  $\in$ 72 million.

The underlying RoNE (return on normalized equity) of the other IRBs stands at 13.3% for the first nine months of 2021, compared to 12.3% for 2020.

The International retail banking business line contributed for 7% to the underlying net income Group share of Crédit Agricole S.A.'s core businesses (excluding the Corporate Centre division) in the first nine months of 2021 and 14% to underlying revenues excluding the Corporate Centre.

The entire Retail banking business line contributed for 20% to the underlying net income Group share of Crédit Agricole S.A.'s core businesses (excluding the Corporate Centre division) in the first nine months of 2021and 30% to underlying revenues excluding the Corporate Centre.

As at 30 September 2021, the capital allocated to the division was €9.5 billion, including €4.8 billion for French retail banking and €4.8 billion for International retail banking. Risk weighted assets for the division totalled €100.3 billion including €50.1 billion for French retail banking and €50.1 billion for International retail banking.

### **Corporate Centre**

The underlying net income Group share of the Corporate Centre division was - $\in$ 151 million in third quarter 2021, a drop of - $\in$ 45 million since third quarter 2020. An analysis of the negative contribution of the Corporate Centre looks at both the "structural" contribution (- $\in$ 179 million) and other items (+ $\in$ 28 million).

The contribution of the "structural" component is down compared to the third quarter 2020 (-€79 million) due to lower tax revenues in that quarter. It includes three types of activities:

- The activities and functions of the Corporate Centre of the Crédit Agricole S.A. corporate entity. This contribution amounted to -€194 million in third quarter 2021, down from third quarter 2020 (-€76 million) in line with a negative impact from the effective corporate income tax rate;
- The sub-divisions that are not part of the core business lines, such as CACIF (Private equity) and CA Immobilier and, since first quarter 2021, BforBank, equity-accounted as it is 50% owned by Crédit Agricole S.A. following its capital increase. Their contribution of +€8 million in the third quarter 2021 is stable compared to the third quarter 2020. The positive impact from the revaluation of certain CACIF funds was offset by the negative contribution of BforBank.
- The Group's support functions. Their contribution for +€7 million this quarter is down by -€3 million since third quarter 2020 due to a change introduced in 2021 in the way CAGIP income and expenses are recognised.

The contribution of "other items" was up compared to third quarter 2020 (+€34 million) due to a base effect on eliminations on intra-group securities underwritten by Predica and Amundi.

The underlying net income Group share of the Corporate Centre division in the first nine months of 2021 was -  $\in$ 436 million, an improvement of + $\in$ 45 million compared to the first nine months of 2020. The structural component contributed - $\in$ 585 million, down - $\in$ 37 million compared to the first nine months of 2020, and the business line's other items contributed for + $\in$ 149 million in the first nine months of 2021, an increase of + $\in$ 82 million over one year.

\*

As at 30 September 2021, risk weighted assets was €25.4 billion.

# **Financial strength**

### Crédit Agricole Group

As at 30 September 2021, the **phased-in Common Equity Tier 1 (CET1) ratio** of Crédit Agricole Group was 17.4%, an increase of +0.1 percentage point compared to end June 2021. Therefore, Crédit Agricole Group posted a substantial buffer of +8.5 percentage points between the level of its CET1 ratio and the 8.9% SREP (Supervisory review and evaluation process) requirement. The fully loaded CET1 ratio is 17.1% (+0.1 percentage point compared to 30 June 2021).

- Retained income: +38 basis points of stated income and -7 basis points of distribution and payment of AT1 coupons
- **Business line growth** ("risk weighted assets variation"): -7 basis points, change concentrated in Corporate and Investment banking, Insurance and Regional Banks sub-divisions;
- **Regulatory methodologies & effects:** -9 basis points, related to coming into force of ECB requirement on hedging of non-performing exposures (NPE) and impact of IFRS 9 phasing;
- **M&A, OCI and others**: -3 basis points. The impact from OCI reserves on CET1 ratio is neutral this quarter. The stock of OCI reserves was 16 basis points as at 30 September 2021 (stable compared to June 2021).

Concerning Basel IV regulatory requirements, based on the publication of the 27<sup>th</sup> of October 2021 by the European Commission of a proposal on the revised regulatory framework related to Basel 3, Crédit Agricole Group considers that the output floor will be applicable to the highest consolidation level in France. The estimated Crédit Agricole Group phased-in CET1 ratio should remain above the current MTP target by 2030, i.e. higher than 16%, without prejudging future targets.

The **phased-in leverage ratio** stood at 6.0%, +0.1 percentage point compared to end June 2021 (5.4% before the exclusion of ECB exposures) and well above the regulatory requirement of 3.11%<sup>60</sup>. The daily phased-in leverage ratio was 5.3% at 30 September 2021<sup>61</sup> before the exclusion of ECB exposures.

The Crédit Agricole Group's **risk weighted assets** were up +€2.9 billion compared to 30 June 2021:

- Large customers: +€2.5 billion (of which +€0.8 billion foreign exchange impact) with an increase concentrated in the Corporate and Investment banking sub-divisions, mainly related to the market risks (+€1.9 billion)
- **Insurance**: up +€0.9 billion in line with the insurance equity-accounted value increase (positive result of +€370 million and decrease in unrealised gains and/or losses of -€101 million);
- Asset gathering (excluding insurance activity): increase of +€0.4 billion related to business development
- Corporate Centre: -€1.5 billion notably related to the reduction of the size of the securities' portfolio
- Regional Banks: +€1.2 billion compared to end June 2021

<sup>&</sup>lt;sup>60</sup> Under CRR2, banks may exclude certain Central Bank exposures from the total exposure of the leverage ratio when justified by exceptional macroeconomic circumstances. If this exemption is applied, institutions must meet an adjusted leverage ratio requirement of more than 3%. On 18 June 2021, the European Central Bank announced that credit institutions under its supervision could apply this exclusion due to the existence of exceptional circumstances since 31 December 2019; this measure is applicable until 31 March 2022. The Crédit Agricole Group applies this provision and must, therefore, comply with a leverage ratio requirement of 3.11% during this period.

<sup>&</sup>lt;sup>61</sup> The daily leverage ratio is calculated by taking into account the daily average of the quarter's securities financing transactions (SFTs) exposures

### TLAC

The Financial Stability Board (FSB) has defined the calculation of a ratio aimed at estimating the adequacy of the bail-in and recapitalisation capacity of Global Systemically Important Banks (G-SIBs). This Total Loss Absorbing Capacity (TLAC) ratio provides resolution authorities with the means to assess whether G-SIBs have sufficient bail-in and recapitalisation capacity before and during resolution. It applies to Global Systemically Important Banks, and therefore to Crédit Agricole Group.

The elements that could absorb losses consist of equity, subordinated notes and debts to which the Resolution Authority can apply the bail-in.

The TLAC ratio requirement was transposed into European Union law *via* CRR2 and has been applicable since 27 June 2019. As from that date, Crédit Agricole Group must comply with the following requirements at all times:

- a TLAC ratio above 16% of risk weighted assets (RWA), plus in accordance with EU directive CRD 5 a combined capital buffer requirement (including, for the Crédit Agricole Group, a 2.5% capital conservation buffer, a 1% G-SIB buffer and the counter-cyclical buffer). Considering the combined capital buffer requirement, the Crédit Agricole Group must adhere to a TLAC ratio of above 19.5% (plus the counter-cyclical buffer);
- a TLAC ratio of above 6% of the Leverage Ratio Exposure (LRE).

As from 1 January 2022, the minimum TLAC requirements will increase to 18% of risk weighted assets – plus the combined buffer requirement at that date – and 6.75% of the leverage ratio exposure.

At 30 September 2021, **Crédit Agricole Group's TLAC ratio** stood at **26% of RWA and 8.5% of leverage ratio exposure, excluding eligible senior preferred debt** <sup>62</sup>. The TLAC ratio expressed as a percentage of risk-weighted assets increased by +40 basis points over the quarter due to the moderate increase of RWA. Expressed as a percentage of leverage exposure (LRE), the TLAC ratio climbed 10 basis points compared to June 2021. Without taking into account the neutralisation of Central Bank exposures, the TLAC ratio expressed in LRE would have reached 7.6% (stable compared to end June 2021). It exceeded the respective requirements of 19.5% of RWA (according to CRR 2/CRD 5, to which the countercyclical buffer of 0.03% as of 30 September 2021 must be added) and 6% of the leverage exposure.

Achievement of the TLAC ratio is supported by a **TLAC debt issuance programme of around €7 billion in the wholesale market in 2021.** At 30 September 2021, €6.2 billion equivalent had been issued in the market; the amount of the Crédit Agricole Group senior non-preferred debt taken into account in the calculation of the TLAC ratio was €25.7 billion.

### MREL

The MREL (Minimum Requirement for Own Funds and Eligible Liabilities) ratio is defined in the European "Bank Recovery and Resolution Directive" (BRRD). This Directive establishes a framework for the resolution of banks throughout the European Union, with the aim to provide resolution authorities with shared instruments and powers to pre-emptively tackle banking crises, preserve financial stability and reduce taxpayers' exposure to losses. Directive (EU) 2019/879 of 20 May 2019 known as "BRRD2" amended the BRRD and was transposed into French law by Order 2020-1636 of 21 December 2020.

The MREL ratio corresponds to an own funds and eligible liabilities buffer required to absorb losses in the event of resolution. The required minimum levels are set by decisions of resolution authorities and then communicated to each institution, then revised periodically.

In 2020, Crédit Agricole Group was notified of the revision of its consolidated MREL requirement and of a new subordinated MREL requirement (from which senior debt instruments are excluded). These two requirements

<sup>&</sup>lt;sup>62</sup> As part of its annual resolvability assessment, Crédit Agricole Group has chosen to waive the possibility offered by Article 72ter(3) of the Capital Requirements Regulation to use senior preferred debt for compliance with its TLAC requirements in 2021.

were already met by the Group at the time of their notification. The two requirements were calibrated under BRRD and are applicable until the next notification, which will include the changes to the European regulatory framework (i.e. BRRD2)<sup>63</sup>.

Under BRRD, the MREL ratio is calculated as the amount of own funds and eligible liabilities expressed as a percentage of the institution's total liabilities and own funds, after certain prudential adjustments (TLOF<sup>64</sup>), or expressed as risk weighted assets (RWA). Regulatory capital, as well as subordinated notes, senior non-preferred debt instruments and certain senior preferred debt instruments with residual maturities of more than one year are eligible for the numerator of the MREL ratio.

Crédit Agricole Group's target is to reach a subordinated MREL ratio (excluding eligible senior preferred debt) of 24-25% of the RWAs by the end of 2022 and to maintain the subordinated MREL ratio above 8% of TLOF. This level would enable recourse to the Single Resolution Fund (subject to the decision of the resolution authority) before applying the bail-in to senior preferred debt, creating an additional layer of protection for investors in senior preferred debt.

At 30 September 2021, Crédit Agricole Group posted an estimated MREL ratio<sup>65</sup> of approximately 10% of the TLOF and 8.3% excluding eligible senior preferred debt. Expressed as a percentage of risk weighted assets, Crédit Agricole Group's estimated MREL ratio was approximately **31.8%** at end September 2021. It was **26% excluding eligible senior preferred debt.** The MTP target regarding subordinated MREL has been met since September 2020.

Under BRRD 2, given the possibility of downward adjustment, at the discretion of the resolution authority, to calibrate the MREL requirement at the subordinated level for the Crédit Agricole Group, the highest expected subordination requirement is the TLAC. The current TLAC ratio is 6.5 percentage points above the requirement at 30/09/2021 and 4.5 percentage points<sup>66</sup> above the expected requirement of 21.5% (+ counter-cyclical buffer) as of 1 January 2022.

### Maximum Distributable Amount (MDA) trigger

The transposition of Basel regulations into European law (CRD) introduced a restriction mechanism for distribution that applies to dividends, AT1 instruments and variable compensation. The Maximum Distributable Amount (MDA, the maximum sum a bank is allowed to allocate to distributions) principle aims to place limitations on distributions in the event the latter were to result in non-compliance with combined buffer requirements.

The distance to the MDA trigger is the lowest of the respective distances to the SREP requirements in CET1 capital, Tier 1 capital and total capital.

At 30 September 2021, Crédit Agricole Group posted a buffer of 764 basis points above the MDA trigger, i.e. €45 billion in CET1 capital.

At 30 September 2021, Crédit Agricole S.A. posted a buffer of 450 basis points above the MDA trigger, i.e. €16 billion in CET1 capital.

<sup>&</sup>lt;sup>63</sup> The Group is waiting for notifications under BRRD2, due to delays in the transposition of BRRD2 in the European countries in which it operates

<sup>&</sup>lt;sup>64</sup> TLOF – Total Liabilities and Own Funds, equivalent to the prudential balance sheet after netting of derivatives

<sup>&</sup>lt;sup>65</sup> Computation made in accordance with the BRRD applicable to the requirements in force. MREL eligible liabilities issued externally by all Group entities are included.

<sup>&</sup>lt;sup>66</sup> On the basis of the countercyclical buffer applicable on 30 September 2021

### Crédit Agricole S.A.

At end September 2021, Crédit Agricole S.A.'s solvency level was high, with a **phased-in Common Equity Tier 1 (CET1) ratio of 12.7%** (up +0.1 percentage point from end June 2021). Crédit Agricole S.A. therefore had a substantial buffer of 4.8 percentage points between the level of its CET1 ratio and the 7.9% SREP requirement. The fully loaded CET1 ratio is 12.5%.

- Retained income: +39 basis points in stated income: and -21 basis points in distribution and payment of AT1 coupons. The provision for the distribution of dividends is €0.22 per share for the quarter based on a 50% dividend distribution policy (€0.61 per share for the first nine months of the year);
- Sub-division growth ("Risk weighted assets variation"): -5 basis points, with an impact concentrated in Corporate and Investment banking and Insurance sub-divisions.
- M&A, OCI and others: -7 basis points, the positive impact from the sale of CA Bank Romania (+1 basis point) is counterbalanced by the impact from the buyback of Friuladria minority interests (-4 basis points), aimed at streamlining the structure of Crédit Agricole Italia. The impact from OCI reserves on CET1 ratio was -1 basis point. The stock of OCI reserves reached 33 basis points at 30 September 2021 (versus 34 basis points at 30 June 2021).

Proforma the two capital transactions scheduled for the fourth quarter 2021, the Credit Agricole S.A CET1 ratio would reach 12.0% Indeed the unwinding of remaining 50% of the switch insurance guarantee on the 16<sup>th</sup> November 2021 and the second tranche of the €500 million share buyback launched on 5<sup>th</sup> October and which can continue until 28th January 2022, should have an estimated impact on Credit Agricole S.A CET1 ratio of -70-75 basis points (based on the end of Septembre risk weighted assets level).

The phased-in **leverage ratio** was 4.6% at end September 2021 (3.9% before the exclusion of ECB exposures, stable compared to end June 2021) compared to a requirement of 3.18%<sup>67</sup>. The phased-in **daily leverage ratio**<sup>68</sup> was 3.9% before the exclusion of ECB exposures.

Crédit Agricole Group's risk weighted assets were up +€1.7 billion compared to 30 June 2021.

<sup>&</sup>lt;sup>67</sup> Under CRR2, banks may exclude certain Central Bank exposures from the total exposure of the leverage ratio when justified by exceptional macroeconomic circumstances. If this exemption is applied, institutions must meet an adjusted leverage ratio requirement of more than 3%. On 18 June 2021, the European Central Bank announced that credit institutions under its supervision could apply this exclusion due to the existence of exceptional circumstances since 31 December 2019; this measure is applicable until 31 March 2022. Credit Agricole S.A. applies this provision and must, therefore, comply with a leverage ratio requirement of 3.18% during this period

<sup>&</sup>lt;sup>68</sup> Crédit Agricole S.A.'s daily leverage ratio is calculated by taking into account the daily average of the quarter's securities financing transactions (SFTs) exposures

# **Liquidity and Funding**

Liquidity is measured at Crédit Agricole Group level.

In order to provide simple, relevant and auditable information on the Group's liquidity position, the banking cash balance sheet's stable resources surplus is calculated quarterly.

The banking cash balance sheet is derived from Crédit Agricole Group's IFRS financial statements. It is based on the definition of a mapping table between the Group's IFRS financial statements and the sections of the cash balance sheet as they appear in the next table and whose definition is commonly accepted in the marketplace. It relates to the banking scope, with insurance activities being managed in accordance with their own specific prudential constraints.

Further to the breakdown of the IFRS financial statements in the sections of the cash balance sheet, netting calculations are carried out. They relate to certain assets and liabilities that have a symmetrical impact in terms of liquidity risk. Deferred taxes, fair value impacts, collective impairments, short-selling transactions and other assets and liabilities were netted for a total of  $\in$ 67 billion at end September 2021. Similarly,  $\in$ 122 billion in repos/reverse repos were eliminated insofar as these outstandings reflect the activity of the securities desk carrying out securities borrowing and lending operations that offset each other. Other nettings calculated in order to build the cash balance sheet — for an amount totalling  $\in$ 144 billion at end September 2021 — relate to derivatives, margin calls, adjustment/settlement/liaison accounts and to non-liquid securities held by Corporate and Investment banking (CIB) and are included in the "Customer-related trading assets" section.

Note that deposits centralised with Caisse des Dépôts et Consignations are not netted in order to build the cash balance sheet; the amount of centralised deposits (€71 billion at end September 2021) is booked to assets under "Customer-related trading assets" and to liabilities under "Customer-related funds".

In a final stage, other restatements reassign outstandings that accounting standards allocate to one section, when they are economically related to another. As such, senior issues placed through the banking networks as well as financing by the European Investment Bank, the Caisse des Dépôts et Consignations and other refinancing transactions of the same type backed by customer loans, which accounting standards would classify as "Medium long-term market funds", are reclassified as "Customer-related funds".

Note that for Central Bank refinancing transactions, outstandings related to the T-LTRO (Targeted Longer-Term Refinancing Operations) are included in "Long-term market funds". In fact, T-LTRO 3 transactions are similar to long-term secured refinancing transactions, identical from a liquidity risk standpoint to a secured issue.

Medium to long-term repos are also included in "Long-term market funds".

Finally, the CIB's counterparties that are banks with which we have a commercial relationship are considered as customers in the construction of the cash balance sheet.

Standing at  $\leq 1,616$  billion at 30 September 2021, the Group's banking cash balance sheet shows a **surplus of** stable funding resources over stable application of funds of  $\leq 293$  billion, up  $\leq 1$  billion compared to end June 2021 and up  $\in 44$  billion compared to end September 2020.

Total T-LTRO 3 outstandings for the Crédit Agricole Group amounts to €162 billion<sup>69</sup> at 30 September 2021. It should be noted that the interest rate applicable to the refinancing rate of these operations is accrued over the drawdown period. The special interest rate is accrued over the related special interest rate period. The special interest rate applicable to the refinancing for the second period (June 2021 to June 2022) was taken into account in Q3 2021 for the French and Italian entities.

<sup>69</sup> Excluding FCA Bank

The Group once again recorded momentum in commercial activity during the quarter, posting a balanced increase in deposits and loans.

The surplus of 293 billion euros, known as "stable resources position", allows the Group to cover the LCR deficit generated by long term assets and stable liabilities (customer, tangible and intangible assets, long-term funds, own funds). Internal management excludes the temporary surplus of stable resources provided by the increase in T-LTRO 3 outstanding in order to secure the Medium-Term Plan target of more than €100 billion, irrespective of the future repayment strategy.

The NSFR of Crédit Agricole Group and Crédit Agricole S.A. exceeded 100%, in accordance with the regulatory requirement applicable since 28 June 2021.

Furthermore, given the excess liquidity, the Group remained in a short-term lending position at 30 September 2021 (central bank deposits exceeding the amount of short-term net debt).

Medium-to-long-term market resources amounted to €347 billion at 30 September 2021, stable compared to end June 2021, and up €34 billion compared to end September 2020.

They included senior secured debt of €222 billion, senior preferred debt of €76 billion, senior non-preferred debt of €28 billion and Tier 2 securities amounting to €21 billion.

At 30 September 2021, the Group's liquidity reserves, at market value and after haircuts, amounted to  $\notin$ 469 billion, up  $\notin$ 6 billion from end June 2021 and up  $\notin$ 65 billion from end September 2020. They covered short-term net debt more than four times over (excluding the replacements with Central Banks).

The high level of central bank deposits was the result of the replacement of significant excess liquidity: they amounted to  $\in$ 243 billion at 30 September 2021 (excluding cash and mandatory reserves), up + $\in$ 17 billion compared to end June 2021 and up + $\in$ 65 billion compared to end September 2020.

Crédit Agricole Group also continued its efforts to maintain immediately available reserves (after recourse to ECB financing). Eligible central bank assets after haircut amounted to €95 billion, down -€6 billion compared to end June 2021, up +€11 billion compared to end September 2020.

Credit institutions are subject to a threshold for the LCR ratio, set at 100% on 1 January 2018.

The average LCR ratios over 12 months at 30 September 2021 were respectively 170.3% for Crédit Agricole Group and 156.3% for Crédit Agricole S.A. They exceeded the Medium-Term Plan target of around 110%.

In the context of the COVID-19 health crisis, the increase in the level of LCR ratios of Crédit Agricole Group and Crédit Agricole S.A. was in line with the recourse of the Group to T-LTRO 3 drawings from the central bank.

The Group continues to follow a prudent policy as regards medium-to-long-term refinancing, with a very diversified access to markets in terms of investor base and products.

At end September 2021, the Group's main issuers raised the equivalent of €23.2 billion<sup>70</sup> in medium-tolong-term debt on the markets, 33% of which was issued by Crédit Agricole S.A. The most recent noteworthy events are:

- Crédit Agricole next bank (Switzerland) completed an inaugural Covered bond issuance in Green format in September for CHF 150 million at 10 years;
- Crédit Agricole Assurances completed a 10-year Tier 2 bullet issuance in September for €1 billion to refinance intra-group subordinated debt (settlement in October).

In addition, €2.4 billion was also borrowed from national and supranational organisations or placed in the Group's Retail banking networks (Regional Banks, LCL, CA Italia) and other external retail networks at 2021.

# At end October, Crédit Agricole S.A. completed 89% of its medium-long term financing programme of €9 billion on the markets for 2021 (including €7 billion in non-preferred senior debt or Tier 2 debt).

The bank raised the equivalent of €8.0 billion<sup>71</sup>, of which €4.2 billion in senior non-preferred debt and €2.1 billion in Tier 2 debt, as well as €0.7 billion in senior preferred debt and €1.0 billion in senior secured debt. The funding is diversified with various formats and currencies (EUR, USD, AUD, GBP, JPY, CNY, CHF, NOK).

Moreover, Crédit Agricole S.A. completed an issue of senior non-preferred bonds in Social format in September for €1 billion with a maturity of 8NC7 years and spread at mid-swap plus 68 basis points.

Finally on 25 October, Crédit Agricole S.A. and LCL announced the possibility to redeem or to include a call option on 5 bonds FR0010161026, US225313AA37 - USF22797FJ25, FR0000140071, FR0000584997 and FR0000165912. These bonds lose the benefit of the CRR grandfathering provision as of 1 January 2022; the solvency impact of these potential redemptions is non-material.

<sup>&</sup>lt;sup>70</sup> Gross amount before buy-backs and amortisations

<sup>&</sup>lt;sup>71</sup> Gross amount before buy-backs and amortisations

# Appendix 1 – Specific items, Crédit Agricole Group and Crédit Agricole S.A.

	Q3-21	Q3-	-20	9M-	21		9M-20	
m	Gross impact*	Impact on Net income	Gross impact*	Impact on Net income	Gross impact*	Impact on Net income	Gross impact*	Impa on Net incor
DVA (LC)	4	3	19	14	5	4	(7)	(5)
Loan portfolio hedges (LC) Home Purchase Savings Plans (LCL)	(5)	(4)	(7)	(5)	(21) (10)	(15) (7)	41 (15)	28 (10
Home Purchase Savings Plans (CC)	-	-	(4)	(3)	0	0	(50)	(34
Home Purchase Savings Plans (RB)	-	-	-	-	1	0	(133)	(90
Liability management upfront payment (CC)	-	-	-	-	-	-	(41)	(28
Support to insured clients Covid-19 (LCL) Support to insured clients Covid-19 (AG)	-	-	-	-	-	-	(2) (143)	(1 (97
Support to insured clients Covid-19 (RB)	-	_	-	-	-	-	(94)	(64
Ongoing sale project NBI (WM)	-	-	-	-	(1)	(1)	-	-
Reclassification of held-for-sale operations (IRB)	(2)	(4)	-	-	(2)	(10)	-	-
otal impact on revenues Covid-19 donation (AG)	(4)	(1)	8	7	- (28)	(19)	(444) (38)	<b>(30</b> (38
Covid-19 donation (IRB)		-	-	-	-	-	(8)	(30
Covid-19 donation (CC)	-	-	-	-	-	-	(10)	(10
Covid-19 donation (RB)	-	-	-	-	-	-	(10)	(10
S3 / Kas Bank integration costs (LC)	-	-	(4)	(2)	(4)	(2)	(12)	(6
Transformation costs (LC) Transformation costs (FRB)	(5)	(3)	-	-	(22) (13)	(11) (9)	-	-
Ongoing sale project Expenses (WM)	-	-	-	-	(13)	(2)	-	
Creval integrations costs (IRB)	(9)	(4)	-	-	(9)	(4)	-	-
Reclassification of held-for-sale operations (IRB)	(1)		-	-	(1)		-	-
otal impact on operating expenses	(15)	(7)	(4)	(2)	- (50)	(28)	(78)	(68
Restatement SRF 2016-2020 (CR) Restatement SRF 2016-2020 (CC)	-	-	-	-	55 130	55 130	-	-
otal impact on SRF		-	-	-	185	185	-	-
Triggering of the Switch2 (AG)	-	-	-	-	-	-	65	44
Triggering of the Switch2 (RB)	-	-	-	-	-	-	(65)	(44
Adjustement on switch 2 activation (RB)	-	-	28	19	-	-	28	19
Adjustement on switch 2 activation (GEA) Creval - Cost of Risk stage 1 (IRB)	-	-	(28)	(19)	(25)	(21)	(28)	(19
otal impact on cost of credit risk	-	-	-	-	(25)	(21)	-	
Badwill Creval (IRB)	-	-	-	-	378	321	-	-
otal impact on change of value of goodwill	-	-	-	-	378	321	-	-
"Affrancamento" gain (IRB)	-	-	-	-	38	32 80	-	-
"Affrancamento" gain (AG) otal impact on tax		-	-	-	114 <b>152</b>	111		
"Affrancamento" gain (SFS)	-	-	-	-	5	5	-	-
otal impact equity-accounted entities	-	-	-	-	5	5	-	-
Creval acquisition costs (IRB)	-	-	-	-	(16)	(9)	-	-
Creval integrations costs (IRB)	1		-	-	1	(0)	-	-
otal impact on Net income on other assets Reclassification of held-for-sale operations (SFS)	-	-	(69)	(69)	(15)	(9)	(69)	- (69
Reclassification of held-for-sale operation Bankoa (IRB)	-	-	(40)	(40)	-	-	(40)	(40
Reclassification of held-for-sale operations (IRB)	-	-	(5)	(5)	-	-	(5)	<b>`</b> (5
impairment on goodwill (AHM)	-	-	(55)	(55)	-	-	(55)	(55
Reclassification of held-for-sale operations (IRB) Ongoing sale project (WM)	(1)	(4)	-	-	(1) 5	(4) 5	-	-
or light of the second se	(1)	(4)	(170)	(170)	3	0	(170)	(17
otal impact of specific items	(19)	(12)	(165)	(165)	605	545	(693)	(54
Asset gathering	-	-	(28)	(19)	116	82	(144)	(11
French Retail banking	-	-	22	14	32	39	(298)	(20
International Retail banking	(12)	(8)	(40)	(40)	363	314	(48)	(44
Specialised financial services	-	-	(69)	(69)	5	5	(69)	(69
Large customers	(7)	(4)	8	8	(42)	(24)	22	1
Corporate centre								

## Crédit Agricole S.A. – Specific items, Q3-21 and Q3-20, 9M-21 and 9M-20

	Q3	-21	Q3	-20	9М	-21	9М	-20
€m	Gross impact*	Impact on Net	Gross impact*	Impact on Net	Gross impact*	Impact on Net	Gross impact*	Impact on Net
DVA (LC)	4	_ income3	19	income 14	5	_income4	(7)	_ income (5)
Loan portfolio hedges (LC)	(5)	(4)	(7)	(5)	(21)	(15)	41	27
Home Purchase Savings Plans (FRB)	-	-	-	-	(10)	(7)	(15)	(10)
Home Purchase Savings Plans (CC)	-	-	(4)	(3)	0	0	(50)	(34)
Liability management upfront payment (CC)	-	-	-	-	-	-	(41)	(28)
Support to insured clients Covid-19 (LCL)	-	-	-	-	-	-	(2)	(1)
Support to insured clients Covid-19 (AG)	-	-	-	-	-	-	(143)	(97)
Ongoing sale project NBI (WM)	-	-	-	-	(1)	(1)	-	-
Reclassification of held-for-sale operations (IRB)	(2)		-	-	(2)		-	-
Total impact on revenues	(4)	(1)	8	6	(29)	(19)	(217)	(148)
Covid-19 donation (AG)	-	-	-	-	-	-	(38)	(38)
Covid-19 donation (IRB)	-	-	-	-	-	-	(8)	(4)
Covid-19 donation (CC)	-	-	-	-	-	-	(10)	(10)
S3 / Kas Bank integration costs (LC)	-	-	(4)	(2)	(4)	(2)	(12)	(6)
Transformation costs (LC)	(5)	(3)	-	-	(22)	(11)	-	-
Transformation costs (FRB)	-	-	-	-	(13)	(9)	-	-
Ongoing sale project Expenses (WM)	-	-	-	-	(2)	(2)	-	-
Creval integration costs (IRB)	(9)	(4)	-	-	(9)	(4)	-	-
Reclassification of held-for-sale operations (IRB)	(0)		-	-	(0)		-	-
Total impact on operating expenses	(14)	(6)	(4)	(2)	(50)	(27)	(68)	(58)
Restatement SRF2016-2020	-	-	-	-	130	130	-	-
Total impact on SRF	-	-	-	-	130	130	-	-
Triggering of the Switch2 (AG)	-	-	-	-	-	-	65	44
Creval - Cost of Risk stage 1 (IRB)	-	-	-	-	(25)	(19)	-	-
Adjustement on switch 2 activation (GEA)	-	-	(28)	(19)	-	-	(28)	(19)
Fotal impact on cost of credit risk	-	-	(28)	(19)	(25)	(19)	38	26
"Affrancamento" gain (SFS)	-	-	-	-	5	5	-	-
Total impact equity-accounted entities	-	-	-	-	5	5	-	-
Creval integration costs (IRB)	1		-	-	- 1		-	-
Creval acquisition costs (IRB)	-		-	-	(16)	(8)	-	-
Total net income on other assets	1	-	-		(15)	(8)	-	-
Badwill Creval (IRB)	-	-	-	-	378	285	-	-
Fotal impact on change of value of goodwill	-	-	-		378	285	-	-
"Affrancamento" gain (IRB)	-	-	-		38	28	-	-
"Affrancamento" gain (AG)	-	-	-		114	78	-	-
Fotal impact on tax	-	-	-		152	106	-	-
Reclassification of held-for-sale operations (IRB)	(1)	(4)	-		(1)	(4)	-	_
Impairment on goodwill (CC)	-	-	(55)	(55)	-	-	(55)	(55)
Reclassification of held-for-sale operations (SFS)	-	-	(69)	(69)	-	_	(69)	(69)
Ongoing sale project (WM)	-	-	-	(03)	5	5	-	(03)
Total impact on Net income from discounted or	-			(104)				-
held-for-sale operations Total impact of specific items	(1)	(4)	(124)	(124)	3	0	(124)	(124)
	(19)	(12)	(148)	(139)	549	454	(372)	(305)
Asset gathering	-		(28)	(19)	116	80	(144)	(110)
French Retail banking	_		_	_	(23)	(16)	(17)	(11)
International Retail banking	(42)							
Specialised financial services	(12)	(8)	-	-	363	279	(8)	(4)
	-		(69)	(69)	5	5	(69)	(69)
Large customers	(7)	(4)	8	7	(42)	(24)	22	16

interests

# Appendix 2 – Credit Agricole Group: results by business lines

Group Crédit Agricole – re	esults b	y busi	ness lir	nes, Q3	-21 and	Q3-20		
				Q3-2	1 (stated)			
€m	RB	LCL	IRB	AG	SFS	LC	СС	Total
Revenues	3,408	934	810	1,573	704	1,528	11	8,969
Operating expenses excl. SRF	(2,146)	(566)	(509)	(738)	(370)	(901)	(222)	(5,452)
SRF	-	-	-	-	-	-	-	-
Gross operating income	1,262	368	301	835	335	627	(211)	3,516
Cost of risk	(136)	(41)	(109)	6	(108)	(12)	(4)	(403)
Equity-accounted entities	0	-	1	25	79	2	-	107
Net income on other assets	(6)	1	0	(0)	(7)	(3)	0	(14)
Change in value of goodwill	(2)	-	-	-	-	0	-	(2)
Income before tax	1,118	329	193	865	299	615	(215)	3,205
Тах	(328)	(88)	(60)	(168)	(68)	(135)	55	(792)
Net income from discont'd or held- for-sale ope.	-	-	(3)	1	(1)	-	(0)	(3)
Net income	790	240	131	698	230	479	(159)	2,410
Non controlling interests	(0)	0	(21)	(118)	(31)	(17)	(1)	(187)
Net income Group Share	790	240	111	580	200	463	(161)	2,222

				Q3-20	(stated)			
€m	RB	LCL	AG	IRB	SFS	LC	СС	Total
Revenues	3,308	889	1,421	652	619	1,578	2	8,468
Operating expenses excl. SRF	(2,115)	(550)	(658)	(414)	(289)	(871)	(199)	(5,096)
SRF	-	-	-	-	-	-	-	-
Gross operating income	1,192	339	762	238	330	708	(198)	3,372
Cost of risk	6	(83)	(41)	(120)	(141)	(217)	1	(596)
Equity-accounted entities	(2)	-	17	-	72	0	(0)	88
Net income on other assets	(2)	1	(1)	6	(11)	1	(1)	(6)
Change in value of goodwill	-	-	-	-	-	-	-	-
Income before tax	1,194	258	737	124	250	492	(197)	2,858
Tax	(398)	(74)	(173)	(33)	(43)	(119)	98	(743)
Net income from discont'd or held-for- sale ope.	(5)	-	-	(41)	(69)	-	(55)	(170)
Net income	790	184	564	51	138	372	(154)	1,945
Non controlling interests	(2)	(0)	(112)	(20)	(26)	(15)	(1)	(177)
Net income Group Share	789	184	452	31	112	357	(155)	1,769

## Group Crédit Agricole – results by business lines, 9M-21 et 9M-20

				9M-2	1 (stated)			
€m	RB	LCL	IRB	AG	SFS	LC	сс	Total
Revenues	10,416	2,757	2,338	4,920	2,007	4,753	131	27,322
Operating expenses excl. SRF	(6,649)	(1,709)	(1,432)	(2,272)	(1,032)	(2,732)	(667)	(16,493)
SRF	(87)	(59)	(33)	(7)	(23)	(328)	58	(479)
Gross operating income	3,680	989	873	2,641	952	1,693	(478)	10,350
Cost of risk	(476)	(167)	(331)	(19)	(369)	(38)	(9)	(1,410)
Equity-accounted entities	(11)	-	1	63	241	5	-	299
Net income on other assets	6	2	(13)	(1)	5	(39)	3	(37)
Change in value of goodwill	-	-	378	-	-	0	-	378
Income before tax	3,199	824	908	2,684	828	1,621	(484)	9,580
Тах	(957)	(239)	(132)	(468)	(177)	(355)	134	(2,193)
Net income from discontinued or held- for-sale operations	-	-	(3)	5	-	-	(0)	2
Net income	2,242	585	773	2,221	651	1,266	(350)	7,389
Non controlling interests	(1)	(0)	(131)	(385)	(82)	(39)	(4)	(642)
Net income Group Share	2,241	585	642	1,837	569	1,227	(354)	6,746

				9M-20 (	stated)			
€m	RB	LCL	AG	IRB	SFS	LC	сс	Total
Revenues	9,631	2,617	4,115	2,013	1,873	4,873	(191)	24,930
Operating expenses excl. SRF	(6,401)	(1,678)	(2,130)	(1,304)	(949)	(2,612)	(607)	(15,680
SRF	(123)	(42)	(6)	(25)	(20)	(260)	(86)	(562)
Gross operating income	3,107	897	1,979	684	904	2,001	(883)	8,688
Cost of risk	(664)	(301)	4	(436)	(579)	(719)	(38)	(2,733)
Equity-accounted entities	1	-	46	-	204	5	(0)	256
Net income on other assets	(6)	2	2	72	7	1	(1)	78
Change in value of goodwill	(3)	-	-	-	-	-	-	(3)
Income before tax	2,434	598	2,032	319	536	1,288	(922)	6,286
Tax	(862)	(183)	(501)	(87)	(25)	(223)	350	(1,531)
Net income from discontinued or held- for-sale operations	(5)	-	-	(41)	(69)	-	(55)	(171)
Net income	1,567	415	1,531	191	442	1,065	(627)	4,584
Non controlling interests	(3)	(0)	(244)	(60)	(72)	(41)	(5)	(424)
Net income Group Share	1,564	415	1,287	131	370	1,024	(632)	4,159

# Appendix 3 – Crédit Agricole S.A.: results by business line

## Crédit Agricole S.A. – results by business lines, Q3-21 and Q3-20

			Q	3-21 (state	ed)		
€m	AG	FRB (LCL)	IRB	SFS	LC	сс	Total
Revenues	1,571	934	794	704	1,527	0	5,531
Operating expenses excl. SRF	(738)	(566)	(495)	(370)	(901)	(189)	(3,259)
SRF	-	-	-	-	-	-	-
Gross operating income	833	368	299	335	626	(189)	2,272
Cost of risk	6	(41)	(109)	(108)	(12)	(2)	(266)
Equity-accounted entities	25	-	1	79	2	(4)	103
Net income on other assets	(0)	1	0	(7)	(3)	(0)	(8)
Income before tax	864	329	192	299	614	(196)	2,101
Tax	(168)	(88)	(59)	(68)	(135)	49	(470)
Net income from discontinued or held-for- sale operations	1	-	(3)	(1)	-	-	(3)
Net income	696	240	130	230	478	(147)	1,628
Non controlling interests	(123)	(11)	(31)	(31)	(26)	(4)	(226)
Net income Group Share	573	230	99	200	452	(151)	1,402

			G	3-20 (stated	d)		
€m	AG	FRB (LCL)	IRB	SFS	LC	СС	Total
Revenues	1,411	889	657	619	1,579	(3)	5,151
Operating expenses excl. SRF	(658)	(550)	(415)	(289)	(871)	(209)	(2,991)
SRF	-	-	-	-	-	-	-
Gross operating income	753	339	241	330	708	(212)	2,160
Cost of risk	(41)	(83)	(124)	(141)	(217)	2	(605)
Equity-accounted entities	17	-	-	72	0	9	98
Net income on other assets	(1)	1	6	(11)	1	0	(3)
Income before tax	728	258	123	250	492	(201)	1,650
Tax	(172)	(74)	(33)	(43)	(119)	96	(346)
Net income from discontinued or held-for- sale operations	-	-	(0)	(69)	-	(55)	(125)
Net income	556	184	89	138	372	(160)	1,180
Non controlling interests	(116)	(8)	(26)	(26)	(23)	(4)	(203)
Net income Group Share	440	176	63	112	350	(164)	977

## Crédit Agricole S.A. – results by business lines, 9M-21 and 9M-20

			91	M-21 (state	ed)		
€m	AG	FRB (LCL)	IRB	SFS	LC	сс	Total
Revenues	4,919	2,757	2,289	2,007	4,753	119	16,843
Operating expenses excl. SRF	(2,272)	(1,709)	(1,392)	(1,032)	(2,732)	(573)	(9,709)
SRF	(7)	(59)	(33)	(23)	(328)	58	(392)
Gross operating income	2,640	989	864	952	1,693	(396)	6,742
Cost of risk	(19)	(167)	(329)	(369)	(38)	(6)	(929)
Cost of legal risk	-	-	-	-	-	-	-
Equity-accounted entities	63	-	1	241	5	(19)	291
Net income on other assets	(1)	2	(13)	5	(39)	4	(42)
Change in value of goodwill	-	-	378	-	0	-	378
Income before tax	2,683	824	901	828	1,621	(417)	6,440
Tax	(467)	(239)	(131)	(177)	(355)	124	(1,245)
Net income from discontinued or held-for- sale operations	5	-	(3)	-	-	-	2
Net income	2,221	585	767	651	1,266	(293)	5,197
Non controlling interests	(402)	(26)	(193)	(82)	(65)	(13)	(781)
Net income Group Share	1,819	559	574	569	1,201	(306)	4,416

			91	M-20 (state	d)		
€m	AG	FRB (LCL)	IRB	SFS	LC	сс	Total
Revenues	4,090	2,617	1,967	1,873	4,872	(170)	15,248
Operating expenses excl. SRF	(2,129)	(1,678)	(1,263)	(949)	(2,612)	(594)	(9,226)
SRF	(6)	(42)	(25)	(20)	(260)	(86)	(439)
Gross operating income	1,954	897	678	904	2,000	(850)	5,583
Cost of risk	4	(301)	(438)	(579)	(719)	(36)	(2,068)
Cost of legal risk	-	-	-	-	-	-	-
Equity-accounted entities	46	-	-	204	5	22	277
Net income on other assets	2	2	72	7	1	0	84
Change in value of goodwill	-	-	-	-	-	-	-
Income before tax	2,007	598	312	536	1,287	(863)	3,876
Tax	(495)	(183)	(86)	(25)	(223)	320	(692)
Net income from discontinued or held-for- sale operations	-	-	(1)	(69)	-	(55)	(125)
Net income	1,512	415	225	442	1,064	(599)	3,059
Non controlling interests	(255)	(19)	(74)	(72)	(62)	(9)	(490)
Net income Group Share	1,257	396	151	370	1,002	(608)	2,568

# Appendix 4 – Methods used to calculate earnings per share, net asset value per share

(€m)		Q3-21	Q3-20	9M-21	9M-20	∆ Q3/Q3	 9М/9М
Net income Group share - stated		1,402	977	4,416	2,568	+43.5%	+71.9%
- Interests on AT1, including issuance costs, before tax		(97)	(65)	(290)	(294)	+49.2%	(1.4%)
NIGS attributable to ordinary shares - stated	[A]	1,305	912	4,126	2,274	+43.1%	+81.4%
Average number shares in issue, excluding treasury shares (m)	[B]	3,050.3	2,882.3	2,979.4	2,882.6	+5.8%	+3.4%
Net earnings per share - stated	[A]/[B]	0.43€	0.32 €	1.38 €	0.79€	+35.2%	+75.5%
Underlying net income Group share (NIGS)		1,414	1,115	3,962	2,874	+26.7%	+37.9%
Underlying NIGS attributable to ordinary shares	[C]	1,317	1,050	3,672	2,580	+25.3%	+42.3%
Net earnings per share - underlying	[C]/[B]	0.43€	0.36 €	1.23€	0.89€	+18.4%	+37.7%

(€m)	
Shareholder's equity Group share	
- AT1 issuances	
- Unrealised gains and losses on OCI - Group share	
- Payout assumption on annual results*	
Net book value (NBV), not revaluated, attributable to ordin. sh.	[D]
- Goodwill & intangibles** - Group share	
Tangible NBV (TNBV), not revaluated attrib. to ordinary sh.	[E]
Total shares in issue, excluding treasury shares (period end, m)	[F]
NBV per share , after deduction of dividend to pay $(\in)$	[D]/[F]
TNBV per share, after deduction of dividend to pay $(\mathbf{E})$	[G]=[E]/[F]
* dividend proposed to the Board meeting to be paid	

19.0€	19.7 €
13.2€	13.4€
9M-21	9M-20
4,416	2,568
0	0
-568	-493
6,077	3,589
-387	-392
5,690	3,197
38,961	36,102
14.6%	8.9%
3,962	2,874

5,085

13.1%

3,604

30/09/2021 30/09/2020

64,591

(5,134)

(2,562)

56,894

(18,301)

38,593

2,882.0

66,809

(4,886)

(2,233)

(1,857) **57,833** 

(17,755)

40,078

3,043.9

\*\* including goodwill in the equity-accounted entities

(€m)	
Net income Group share - stated	[K]
Impairment of intangible assets	[L]
IFRIC	[M]
Stated NIGS annualised	[N] = ([K]-[L]- [M])*2+[M]
Interests on AT1, including issuance costs, before tax, annualised	[0]
Stated result adjusted	[P] = [N]+[O]
Tangible NBV (TNBV), not revaluated attrib. to ord. _sh avg***	[J]
Stated ROTE adjusted (%)	= [P] / [J]
Underlying Net income Group share	[Q]
Underlying NIGS annualised	[R] = ([Q]- [M])*12/9+[M]
Underlying NIGS adjusted	[S] = [R]+[O]
Underlying ROTE adjusted(%)	= [S] / [J]
*** including assumption of dividend for the current	

\*\*\* including assumption of dividend for the current

exercise

# Appendix 5 – CACF P&L excluding scope effect

€m	Q3-21 stated	Spec ific item s	Q3-21 underlyi ng	Q3-20 stated	Specif ic items	Q3-20 underlyin g	∆ Q3/Q3 stated	∆ Q3/Q3 underlyin g	Q3-20 CACF NL	Q3-20 excl. CACF NL	Q3-21 CACF NL	Q3-21 excl. CACF NL	∆ Q3/Q3 underlyi ng excl. CACF NL
Revenues	553	-	553	488	-	488	+13.5%	+13.5%	(15)	502	36	517	+3.0%
Operating expenses excl.SRF	(290)	-	(290)	(218)	-	(218)	+33.0%	+33.0%	29	(247)	(36)	(255)	+3.0%
SRF	-	-	-	-	-	-	n.m.	n.m.		-		-	n.m.
Gross operating income	263	-	263	269	-	269	(2.4%)	(2.4%)	14	255	0	263	+3.1%
Cost of risk	(92)	-	(92)	(127)	-	(127)	(27.4%)	(27.4%)	0	(127)	6	(98)	(23.0%)
Cost of legal risk	-	-	-	-	-	-	n.m.	n.m.	-	-	-	-	n.m.
Equity- accounted entities	79	-	79	72	-	72	+9.7%	+9.7%	-	72	-	79	+9.7%
Net income on other assets	(7)	-	(7)	(10)	-	(10)	(29.2%)	(29.2%)	-	(10)	-	(7)	(29.2%)
Change in value of goodwill	-	-	-	-	-	-	ns	ns	-	-	-	-	ns
Income before tax	243	-	243	205	-	205	+18,7%	+18,7%	15	190	6	237	+24.8%
Tax	(54)	-	(54)	(32)	-	(32)	+69,1%	+69,1%	-	(32)	(5)	(48)	+52.7%
Net income from discont'd or held-for-sale ope.	(1)	-	(1)	(69)	(69)	-	ns	ns	-	-	(1)	(0)	ns
Net income	189	-	189	104	(69)	173	+81,1%	+8,9%	15	158	0	188	+19.1%
Non controlling interests	(31)	-	(31)	(26)	-	(26)	+17,3%	+17,3%		(26)	(0)	(31)	+17.3%
Net income Group Share	158	-	158	78	(69)	147	x 2	+7,4%	15	132	0	158	+19.5%

# Appendix 6 – P&L IRB excl. Italy, excluding scope effect (excluding CA Serbia)

€m	Q3-21 stated	Spe cific item s	Q3-21 underly ing	Q3-20 stated	Speci fic items	Q3-20 underly ing	∆ Q3/Q3 stated	∆ Q3/Q3 underly ing	Q3-20 CA Srbija AD	Q3-20 adjust ed	Q3-21 CA Srbija AD underlying	Q3-21 adjusted	∆ Q3/Q3 underlying excl. CA Srbija
Revenues	182	(2)	184	195	-	195	(6.6%)	(5.5%)	12	183	(27)	211	+15.4%
Operating expenses excl.SRF	(112)	(0)	(112)	(134)	-	(134)	(15.9%)	(16.2%)	(8)	(125)	16	(128)	+2.2%
SRF	-	-	-	-	-	-	n.m.	n.m.		-		-	n.m.
Gross operating income	70	(3)	72	61	-	61	+13.4%	+18.0%	4	58	(11)	83	+44.0%
Cost of risk	(29)	-	(29)	(38)	-	(38)	(22.5%)	(22.5%)	(0)	(38)	1	(31)	(18.9%)
Cost of legal risk	-	-	-	-	-	-	n.m.	n.m.	-	-		-	n.m.
Equity-accounted entities	-	-	-	-	-	-	n.m.	n.m.	-	-	-	-	n.m.
Net income on other assets	(1)	-	(1)	7	-	7	n.m.	n.m.	0	7	(0)	(1)	n.m.
Change in value of goodwill	-	-	-	-	-	-	n.m.	n.m.	-	-	-	-	n.m.
Income before tax	39	(3)	42	30	-	30	+30.8%	+40.2%	3	27	(10)	52	+93.8%
Tax Net income from	(14)	-	(14)	(11)	-	(11)	+32.7%	+32.7%	(0)	(10)	1	(15)	+50.4%
discont'd or held-for- sale ope.	(3)	(1)	(1)	(0)	-	(0)	n.m.	n.m.	-	(0)	-	(1)	x 2.9
Net income	22	(4)	27	19	-	19	+18.5%	+41.0%	3	16	(8)	35	x 2.2
Non controlling interests	(10)	-	(10)	(8)	-	(8)	+27.0%	+27.0%	-	(8)		(10)	+27.0%
Net income Group Share	13	(4)	17	11	-	11	+12.6%	+50.8%	3	8	(8)	25	x 3.1

# **Alternative Performance Indicators**

## NBV Net Book Value not re-evaluated

The Net Book Value not re-evaluated corresponds to the shareholders' equity Group share from which the amount of the AT1 issues, the unrealised gains and/or losses on OCI Group share and the pay-out assumption on annual results have been deducted.

# NBV per share Net Book Value per share - NTBV per share Net Tangible Book Value per share

One of the methods for calculating the value of a share. This represents the Net Book Value divided by the number of shares in issue at end of period, excluding treasury shares.

Net Tangible Book Value per share represents the Net Book Value after deduction of intangible assets and goodwill, divided by the number of shares in issue at end of period, excluding treasury shares.

### **EPS Earnings per Share**

This is the net income Group share, from which the AT1 coupon has been deducted, divided by the average number of shares in issue excluding treasury shares. It indicates the portion of profit attributable to each share (not the portion of earnings paid out to each shareholder, which is the dividend). It may decrease, assuming the net income Group share remains unchanged, if the number of shares increases.

#### Cost/income ratio

The cost/income ratio is calculated by dividing operating expenses by revenues, indicating the proportion of revenues needed to cover operating expenses.

### Cost of risk/outstandings

Calculated by dividing the cost of credit risk (over four quarters on a rolling basis) by outstandings (over an average of the past four quarters, beginning of the period). It can also be calculated by dividing the annualised cost of credit risk for the quarter by outstandings at the beginning of the quarter. Similarly, the cost of risk for the period can be annualised and divided by the average outstandings at the beginning of the period.

Since the first quarter of 2019, the outstandings taken into account are the customer outstandings, before allocations to provisions.

The calculation method for the indicator is specified each time the indicator is used.

### Doubtful loan

Defaulting loan. The debtor is considered to be in default when at least one of the following conditions has been met:

- a payment generally more than 90 days past due, unless specific circumstances point to the fact that the delay is due to reasons independent of the debtor's financial situation;
- the entity believes that the debtor is unlikely to settle its credit obligations unless it avails itself of certain measures such as enforcement of collateral security right.

### Impaired loan

Loan which has been provisioned due to a risk of non-repayment.

### Impaired (or doubtful) loan coverage ratio:

This ratio divides the outstanding provisions by the impaired gross customer outstandings.

### Impaired (or doubtful) loan ratio:

This ratio divides the gross customer outstandings depreciated on an individual basis, before provisions, by the total gross customer outstandings.

## Net income Group share

Net income/(loss) for the financial year (after corporate income tax). Equal to net income Group share, less the share attributable to non-controlling interests in fully consolidated subsidiaries.

### **Underlying Net income Group share**

The underlying net income Group share represents the stated net income Group share from which specific items have been deducted (i.e. non-recurring or exceptional items).

#### Net income Group share attributable to ordinary shares

The net income Group share attributable to ordinary shares represents the net income Group share from which the AT1 coupon has been deducted, including issuing costs before tax.

## **RoTE Return on Tangible Equity**

The RoTE (Return on Tangible Equity) measures the return on tangible capital by dividing the Net income Group share annualised by the group's NBV net of intangibles and goodwill. The annualised Net income Group share corresponds to the annualisation of the Net income Group share (Q1x4; H1x2; 9Mx4/3) excluding impairments of intangible assets and restating each period of the IFRIC impacts in order to linearise them over the year.

# **Financial Agenda**

10 February 2022	Publication of the 2021 fourth quarter and full year results
5 May 2022	Publication of the 2022 first quarter results
24 May 2022	General Meeting in Montpellier
4 August 2022	Publication of 2022 second quarter and first half results
10 November 2022	Publication of the 2022 third quarter and first nine months results
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# **Slides from presentation of results**



# WORKING EVERY DAY IN THE INTEREST OF OUR CUSTOMERS AND SOCIETY

#### RESULTS FOR THE 3<sup>RD</sup> QUARTER AND THE FIRST 9 MONTHS OF 2021



#### Disclaimer

The financial information on Crédit Agricole S.A. and Crédit Agricole Group for third guarter 2021 and first rine months 2021 comprises this presentation and the attached appendices and press release which are available on the website: <u>https://www.credit-</u> agricole.com/s/finance/financial-ublications.

This presentation may include prospective information on the Group, supplied as information on trends. This data does not represent forecasts within the meaning of EU Delegated Act 2019/980 of 14 March 2019 (drapter 1, article 1, d).

This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. Therefore, these assumptions are by nature subject to random tedors that could cause actual results to differ from projections. Likewise, the financial statements are based on estimates, particularly in calculating marketivatio and assotimpairment.

Readers must take all these risk factors and uncertainties into consideration before making their own judgeme

The figures presented for the rine-month period ending 30 September 2021 have been prepared in accordance with IFRS as adopted in the European Union and application at hat date, and with prudential regulations currently in force. This financial information does not constitute a set of financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting" and has not been audited.

Note: The scopes of consolidation of the Cridit Agroole S.A. and Cridit Agroole Groups have not changed materially since the Cridit Agroole S.A. 2020 Universal Registration Document and its A.D1 update (including all regulatory information about the Cridit Agricole Group) were field with the AMF (the French Financial Markets Authority).

The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding.

At 30 June 2020, once all necessary regulatory approvals were secured, Amundi acquired the entire share capital of Sabaddi Asset Management. At 30 June 2021, bilowing the buyback by Crédit Agricole Consumer Rhance of 49% of the share capital of the CACF Barkia S.A. joint venture, CACF Barkia S.A. is fully considiated in Crédit Agricole S.A.'s consolidated financial statements.

At 30 June 2021, billowing the voluntary all cash public lander offer launched by Crádit Agricole Italia on Cradito Valitalinese, Cradito Valitalinese is owned at 100% by Crédit Agricole Italia and is fully considiated in the Crédit Agricole S.A. consolidated francial statements.

## NOTE

The Crédit Agricole Group scope of consolidation comprises: the Regional Banks, the Lo

the Regional Banks, the Local Banks, Crédit Agricole S.A. and their subsidiaries. This is the scope of consolidation that has been selected by the competent authorities to assess the Group's position, notably in the recent stress test exercises.

#### Crédit Agricole S.A.

is the listed entity, which notably owns the subsidiaries of its business lines (Asset gathering, Large customers, Specialised financial services and French retail banking, International retail banking)

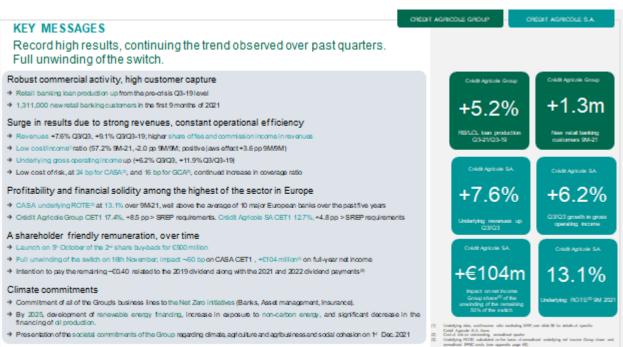
CREDIT ASSOCIAL SA. 3 RESULTS OF THE SKD CLARKER AND THE REST MONTHS OF 201



	Q3 2021	9M 2021		
Stated Net income Group share	<b>€2,222m</b> +25.7% Q3/Q3	€6,746m +62.2% 9M/9M		
specific items	-€12m	€545m	Cost/income	60.6%
Underlying net income group share	<b>€2,235m</b> +15.6% Q3/Q3	€6,201m +31.9% 9М/9М	ratio <sup>(2)</sup>	+0.4 pp Q3/Q3
inderlying <sup>(1)</sup>	, ,			17.4%
Revenues	€8,972m +8.1% Q3/Q3	€27,350m +7.8% 9///9//	Solvency (phased-in CET)	
Operating expenses excl. SRF	-€5,438m +6.8% Q3/Q3	-€18,443m +5.4% 0///0//		+8.5 pp vs. SREP
Bross Operating Income	€3,535m +6.0% Q3/Q3	10,244m€ +11.2% 9///9//		
Cost of risk	-€403m -32.3% Q3/Q3	-€1,385m -49.3% 9///9//		

roup share     +43.5% 0.3%03     +71.9% 9M/9M       Specific items     €-12m     €434m       Underlying net income     €1,414m     €3,962m       -20.7% 0.2%Q3     +37.9% 9M/9M       Inderlying net income     €1,414m       -26.7% 0.2%Q3     €3,962m       -36.7% 0.2%Q3     €3,962m       -26.7% 0.2%Q3     €18,8%2m       -27.7% 0.2%Q3     €18,8%2m       -27.7% 0.2%Q3     €18,8%2m       -27.7% 0.2%Q3     €18,8%2m       -27.7% 0.2%Q3     €13.2		Q3 2021	9M 2021		
Specific Items       6-12m       6454m         Underlying net income around share       €1,414m       €3,962m         -20.9p: 3M/3M       €3,952m         -20.9p: 3M/3M       excluding cope affect?         Coperating expenses exect: 50°       €3,249m         -20.9p: 3M/3M       excluding cope affect?         -20.9p: 3M/3M       excluding cope affect? <th>Stated net income group share</th> <th></th> <th></th> <th></th> <th>58.6%</th>	Stated net income group share				58.6%
Specific lems     4-12m     4444m       Underlying net income aroun share     €1,414m     €3,962m       +26.7%     (2,000)     €37.9%       Underlying <sup>(1)</sup> €3,962m     (12.7%)       Underlying <sup>(1)</sup> €3,962m     (12.7%)       Revenues     €1,533m     (12.7%)       (4.5,244m     (12.7%)     (12.7%)       (4.5,244m     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%)     (12.7%)       (12.7%)     (12.7%) <td></td> <td>43.5% Q3Q3</td> <td>+71.9% 9М9М</td> <td>ratio</td> <td></td>		43.5% Q3Q3	+71.9% 9М9М	ratio	
arous share     +26.7% Q3/Q3     +37.9% 9M/2M     title processes       Underlying <sup>(1)</sup> +37.9% 9M/2M     title processes       Coversing expenses exct. 50 <sup>(2)</sup> €1,535 m     +4.5% Q3/Q3     +37.9% 9M/2M       Coversing expenses exct. 50 <sup>(2)</sup> €1,245 m     +36.000 excludg     €18,572 m     +7.5% 94.600       Coversing expenses exct. 50 <sup>(2)</sup> €1,245 m     +36.000 excludg     €9,858 m     +3.6% 94.600       Coversing expenses exct. 50 <sup>(2)</sup> €1,224 m     +36.000 excludg     €9,858 m     +3.6% 94.600       Coversing expenses exct. 50 <sup>(2)</sup> €1,224 m     +36.000 excludg     €9,858 m     +3.6% 94.600       Coversing expenses exct. 50 <sup>(2)</sup> €1,224 m     +5.5% 94.99     #3.6% 94.600       Coversing expenses exct. 50 <sup>(2)</sup> €2,290 m     +5.5% 94.99     #3.6% 94.600       Coversing expenses exct. 50 <sup>(2)</sup> €2,290 m     +5.5% 94.99     #3.6% 94.600       Coversing expenses     €2,290 m     +5.5% 94.99     #3.6% 94.600       Coversing expenses     €2,80 m     €10.5% 94.600     Not tanglob as excluding tange       Coversing expenses     €280 m     €804 m     Not tanglob as excluding tange	Specific Items	€-12m	€454m		
Undertying™     (\$1,535 m)     (\$18,572m)     (\$75% 64644)       Undertying™       Revenues     (\$1,535 m)     (\$18,572m)     (\$75% 64644)       Operating expension a sect. 50%     (\$12,245 m)     (\$18,572m)     (\$75% 64644)       Coperating expension a sect. 50%     (\$12,245 m)     (\$2,535 m)     (\$16,651 m)       Coperating expension a sect. 50%     (\$12,290 m)     (\$2,555 m)     (\$2,555 m)       Cross operating hoome     (\$2,290 m)     (\$2,550 m)     (\$2,555 m)       Cost of fisk     (\$250 m)     (\$10,000 m)     (\$10,000 m)	Underlying net income		€3,962m	Solvency	
Revenues     Comparison     Comparison <th>diodo sitale</th> <th>+26.7% Q3/Q2</th> <th>+37.9% 9M/9M</th> <th>(phased in CE 11)</th> <th>vela pp val brezi</th>	diodo sitale	+26.7% Q3/Q2	+37.9% 9M/9M	(phased in CE 11)	vela pp val brezi
Revenues	Underlying <sup>(1)</sup>				
Operating expenses exect: 516*     C-3,245m    3,0% 0000 ascuring scope after?*    3,0% 0000 ascuring 3,0% 0000 ascuring 3,0% 0000 ascuring 3,0% 0000 ascuring 3,0% 0000 ascuring 3,0% 0000 ascuring 3,0% 0000 ascuring 4,0% 0000 	Revenues	+0.010000000000000000000000000000000000	Charles and the second		
Cost of fisk 6280m 6800 113 20	Operating expenses excl. SRF	A STATE CONCIDENCE	110		
Cost of risk Readown Re Readown Readown	iroxx operating income		+11174 sided		
	Cost of risk				

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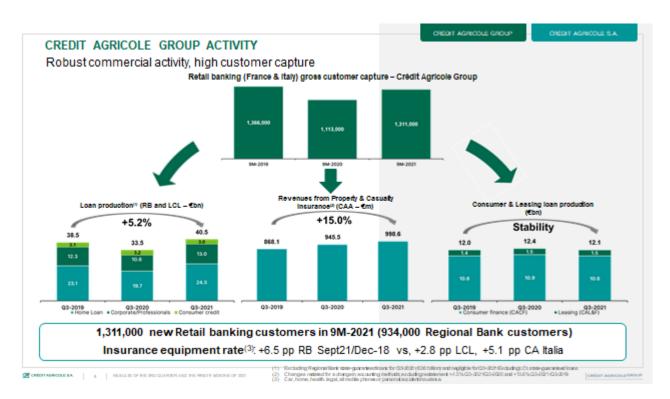
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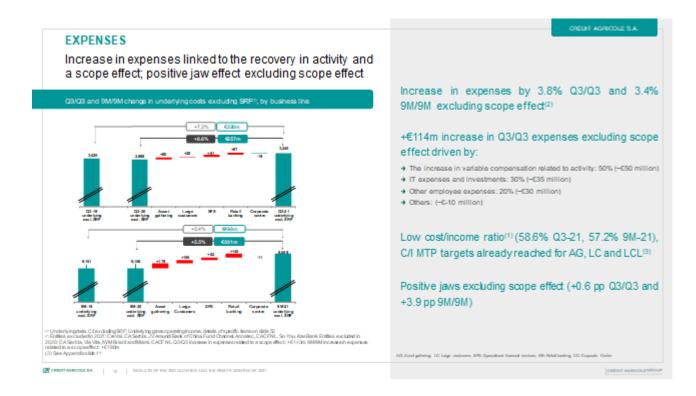
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#### REVENUES Surge in revenues, due to strong activity Revenues up +4.4% Q3-21/Q3-20 and +7.3% 9M-21/9M-20 excluding scope effect<sup>(2)</sup> Strong increase in revenues in Asset gathering, Retail +9.1% 6462m +7.6% 6372m banking and Specialized financial services → AG: strong management fees due to a positive market effect, prudent externalisation of the financial margin in insurance + LC: normalisation of revenues in capital markets in a low volatility context, strong growth of revenues in structured finance and commercial banking; positive market effect on asset servicing fee and commission income ➔ 8F8: highest quarterly revenues for CACE<sup>(3)</sup> in two years, strong activity in 222 02-28 Annel Large anderlying galanting stationers Refail banking Corporate Q1.0 souther underly leasing and factoring S €1,717m +11. RB: LCL revenues driven both by interest margins and by fee and commission income; strong fee and commission income for CA Italia, positive scope effect +9.1% 61,408m - 134 (CreVal) CC: overall stable structural revenues Increase in the share of fee and commission income in revenues (43%, +1pp 9M/9M)(4) 272 Assai. Large ng gathering Conformers Fai al la rè irgi Corporate significa ene, available on alide 52 N. CA Serbia, JV Amund Bank \*\* Underlying details of specificiters, available on \*\* Entities, excluded in 2024 CrAVII, CASerba, JV Serbla, Via Via, IWM Brazil and Miami, CACFNL, effect + 6277m overcentysar \*\* Excluding CACFNL, \*\* See Appendix 40 \*Chine, Fund Chernel, Annalec, CACF NL, So You, Kas Bank, Entities excluded in20 In NBI Ented to scope effect +\$105 m overone year. SMISH Increase in NBI Entedto ( ing 10 long NERA RESULTS OF THE 3PD CLARIER AND THE PRETE MONTHS OF 201

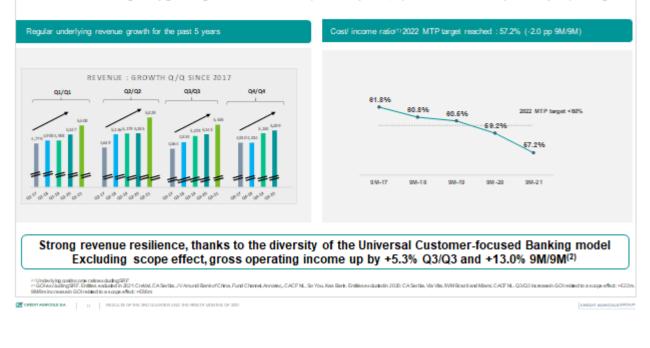


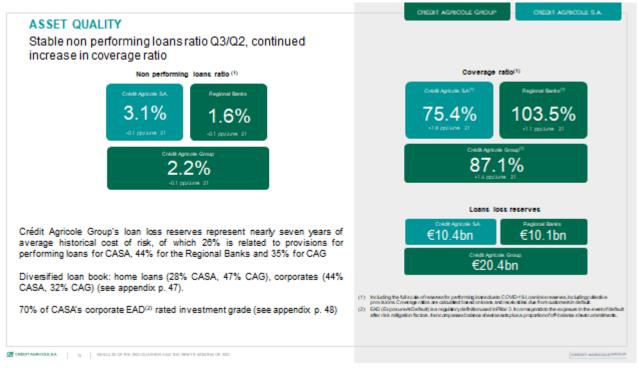
#### A04 Amendment to the Universal Registration Document 2020

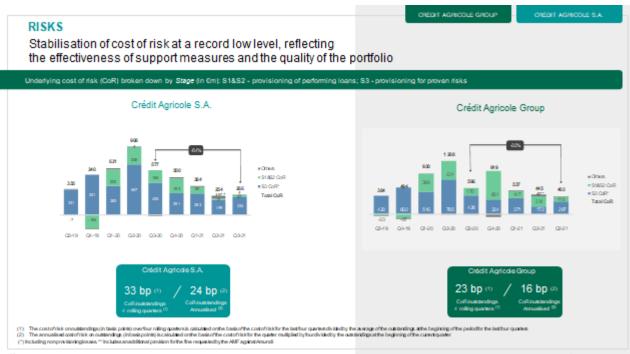
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#### GROSS OPERATING INCOME

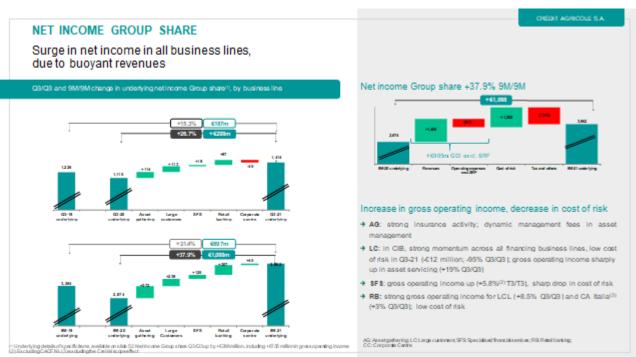
Generation of regularly growing revenues over the past five years, operational efficiency steadily improving



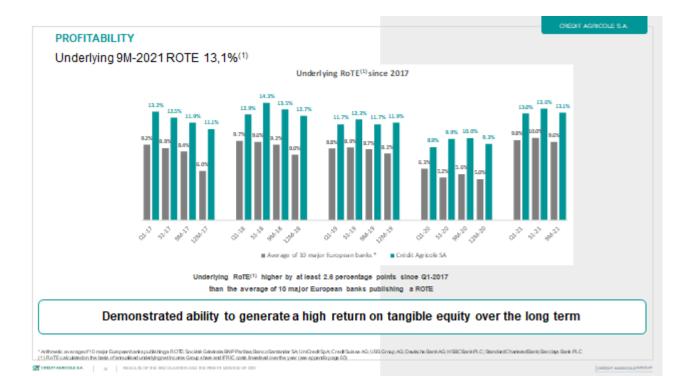




CHEOT AGRICOLE S.A. 12 REALLING OF THE SHO CLARGER AND THE PROTE MONTHS OF 201



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CAPITAL AND DISTRIBUTION Last stage in the simplification of CASA's capital structure, in the shareholders' best interest Switch Dividend Share Buybacks dismantling o 01/03/2021: unwinding of 15% of the o Reminder: exceptional payment of a 21/09/2021: end of the first share 0 switch guarantee, with a €31 million €0.80 dividend in 2021, €0.30 above the buyback for €559 million full-year impact on net income Group €0.50 corresponding to our 50% share and a -20 bp impact on CET1 distribution policy, as a first-step in the • 16/11/2021: unwinding of the 5/0% of the switch o 05/10/2021: launch of the second catch-up of the 2019 €0.70 dividend share buyback for €500 million<sup>(1)</sup> remaining 50% of the switch guarantee, with a €104<sup>(3)</sup> million full-9M-21: €0.61 2021 dividend provision with a ~-14 bp(2) impact on CET1 • Intention<sup>(5)</sup> to pay the remaining ~€0.40 year impact on net income Group related to the 2019 dividend along with share and a ~-60 bp(2) CET1 impact the 2021 and 2022 dividend payments → The 50% cash dividend distribution policy target will have been respected over the A year of operations allowing for a share-holder friendly remuneration over time EPS ~+1%(4) span of the MTP® Can bastup to 26th of January 2022
 Estimated on the basic/this CET1 and RWA ansates as of end of September 2021; Impact will be accounted by in Q4-2021
 Calculated by the homomotive rules (26), 47% (4) Simulated using 2020 underlying EPS, adjusted for transactionalitations been carried outandorsensumed in 2021 (5) Subjects dividend payment proposition from 600 million of Childray Index Am the General Meeting. India 2022 and 2022 (6) No capital dischowsheaking in macruitine unaching/offine normaling/2016 offine auch. CHERTAGECOLE BA GROUPE CREDIT AS



ASSET GATHERING AND INSURANCE Net income sharply up for the quarter (+24.8% Q3/Q3) Activity indicators (Assets under management® in billions of euros) +0.2% aurance. 309 +12.7% 1,038 +16.6% 211 +19.8% Asset management +44.3% 629 No. Lindows 23 72 +26.0% +07.75 Net in come Group Share 573 +24.8% 1,739 +27.2% Emperelled Asset Liviense area Weath Madel Lives management na suger rel effects Assets under management at €2,320 billion, sustained activity → Asset management: strong net MLT inflows (+C15.0 billion) driven by active management in all asset dasses (+C11.1 billion) particularly with the success of diversified funds → Insurance: strong net inflows at +€1.1 billion for the guarter; record UL share in gross inflows at 432% → Wealth management: assets under management stable Q3/Q2 at €131 billion<sup>(2)</sup> and up +5.1% over nine months excluding scope effect<sup>(3)</sup> Strong growth in results → Incurance: results up Q3/Q3 and 9M/9M Asset management: results sharply up, due to net management fees and to an exceptional level of performance fees <sup>4</sup> Including advise danddier bused av etc. (1) Scope: Indoxus: Wealth Management and LCLPrives Banking (2) Indoxus: Wealth Management (3) Scope effect: exhibitine Mani and Brazil businesses. → Wealth management: robust revenues (+6% Q3/Q3) driven by the increase in assets under management and loans; expenses under control; strong growth in underlying net income Group share Q3/Q3-20 and +31.0% Q3/Q3-19

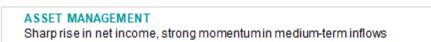
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#### Buoyant activity, UL share in gross inflows at 43,2% Savings/Retirement Net inflows (in billions of euros) Protection of accets and individuals<sup>®</sup> Premium income (in billions of euros) (2.6%) 1,940 +69% Revenues 594 +6.5% (20:00) (174) +1.0% rating expe 666) +875 +1.6 420 (A.176) 1,360 +1.1 0.8 2.2 2.1 2.0 Property & Casually (35.6%) (12.5%) (64) UniHinked Resonal InEuros 356 43.5% +16.9% Nation 1094 on controlling interests (17) mons (50) +21.4% 01-21 02-21 03-21 08-20 04-20 01-21 02-21 Q3-21 Net income Group Share 339 +12.7% 1.030 +16.6% Savings/retirement: UL share in gross inflows 43.2% +6.9 pp Q3/Q3 Cost income ratio excl. SRR 29.3% +1.8 pp 10.25 -1.8 pp Strong net inflows (+E1.1 billion), driven by UL +38.0% Q3/Q3-20 and +11.4% Q3/Q3-19 Outstandings?: C318.2 billion, +4.6% yoy; new record level of UL outstandings at C83.1 billion +18.3% yoy; UL share at 26.1%, +3.0 pp yoy Property & Casuality: revenues +5.6%<sup>(2)</sup> Q3/Q3 Over 15 million contracts<sup>®</sup> at end-September 2021, +4.6% yoy, +611,000 contracts over 8M 2021 Personal insurance(4); revenues +7.4%(2) Q3/Q3 Growth in the three segments of activity, particularly creditor insurance linked to a favourable property market Underlying terms apactic to Q3-920 include the impact of the activation of the switch puperantee of 019 million in net inclume Gauge terrays, 0 in Q3-21. Net income Group share up +12.7% Q3/Q3 Property & casually contined ratios196.9% at 30:09(2011) (claims + operating expensions + See and commission income) permism income, net of reinsurance. Po Very high financial income induity following the reduced-tax disposal of securities, enabling for an additional provisioning of the PPE reserve; tax down -35.6% (Q3/Q3, Income up (+12.7% Q3/Q3)) Climate commitments: CAA joins the Net-Zero Asset Owners' Aliance and the Principles for Sustainable Insurance (PSI) ; X2 investments in renewable energy installations by 2025 Successful issuance of €1 billion in subordinated 10-year, Tier 2 eligible bonds

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**INSURANCE** 





Climate commitments: +C20 billion of investments in funds with a positive environmental or social impact by 2025

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as al underlying	k askas underlying	estat underlying	An Market An Market Strange
774	+27.1%	2,359	+30.4%
(090)	10.75	(5, 166)	+10.0%
-	n.m.	60	491.1%
314	+35.9%	1,109	+6.15
7		(12)	(22.7%)
25	47.05	63	40.05
(101)	40.55	(210)	49.05
214	+6.1%	-	+9.05
(100)	47.25	(300)	49.05
211	+8.1%	629	+9.05
20.4%	-3.6 pp	6.4%	-5.2 pp
	774 (960) - 364 7 25 (101) 244 (103) 241	Automatical         Automatical           774         +27.1%           (960)         +10.7%           -         n.m.           264         +25.9%           7         n.m.           25         407.0%           (101)         400.2%           244         +45.2%           (102)         417.2%	Article         Article         Article           774         +27.1%         2,35           (960)         +16.7%         (1,%6)           -         n.m.         (0)           384         +35.9%         1,166           7         n.m.         (13)           255         +47.0%         60           (001)         -00.2%         (210)           244         +45.3%         369           (162)         +47.2%         (200)

A04 Amendment to the Universal Registration Document 2020

#### LARGE CUSTOMERS Sharp increase in net income +33.0% Q3/Q3, +24.2% 9M/9M

#### Activity indicators (underlying revenues of Large Customers in millions of euros)



#### Corporate and investment banking:

 Stabilisation of revenues above the pre-crisis level (+5.7% vs. Q3-19, +9.3% vs. 9M-19), thanks to the momentum of financing activities in a context of normalisation of posterisis market conditions. Gross operating income +4.1% vs. Q3-19. Cost of risk significantly down Q3/Q3.

#### Net income Group share +35.5% Q3/Q3

#### Asset servicing:

Momentum of AuC (+9% Sept/Sept.) and AuA (+11% Sept/Sept.); high flow volumes. Increase in revenues +3.4% Q3/Q3 driven by fee and commission income on outstandings and on flows, expenses under control, Gross operating income +18.7%
 Net income Group share +11.5% Q3/Q3

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Contribution in somings (n Sm)	GL 3 1 underlying	A G1/G1 underfying	eneral underlying	A BRANK Gentlertyling
Revenues	1,528	(2.4%)	4,769	(1.4%)
Operating expenses excLSRF	(090)	+0.0%	(2,706)	+1.1%
SRF	-		(228)	+26.2%
Gross operating income	633	(R. 5%)	1,735	(12.3%)
Cost of risk	(12)	(94.6%)	(36)	(91.7%)
Income before tax	621	+2.4%	1,663	+31.5%
Тах	(130)	+16.8%	(067)	+70.8%
Netincome	483	+22.1%	1,296	+23.4%
oriw Corporate & Investment Backing	425	+35.6%	1,152	+ 25.5%
oriw Asset servi dag	50	+11.4%	144	+2.0%
Net income Group Share	455	+20.0%	1,225	+24.2%
oriw Corporate & Investment Backing	416	+35.5%	1,120	+ 25.5%
o/w Asset servi dog	29	+11.5%	97	+2.7%
Cost/Income ratio excl. SRF (%)	58.6%	+3.2 pp	56.7%	+3.0 pp

CREDIT AGRICOLEGROUP

3,901 (2.2%)

0.032 +4.5%

(265)

1,003 (10.05)

(45) (9)75)

(40)

1,460

(217) +06.1%

1,452

(26

1,128

\$2.05 +3.4 pp

+27.3%

nn.

+35.9%

+26.5%

+28.6%

+26.5%

#### CORPORATE AND INVESTMENT BANKING High revenues level, drop in cost of risk, increase in net income +35.5% Q3/Q3 Revenues 1.24 0.7% Change in underlying revenues since Q3-19 Maintaining leading positions +4.7% Operating expenses exc1SR (000) **Capital Markets** Financing activities CACID #1 - Syndicated loans in France® ۲ SRE #3 - Syndicated loans in EMEA P n.m. #5 - All Bands in EUR Worldwide <sup>(1)</sup> #8 - All Corporates Bonds in EUR Worldwide <sup>(1)</sup> Gross operating income 20 (12.2%) 劎 Catofrick 640 (80,0%) Net income on other assets (2) nn. ome before tax 34 +30.1% High revenues thanks to the complementary of activities (+5.7% vs. Q3-19, +9.9% const. exch. rate) Tax +13.7% (119) Very good performance of Financing activities: (+13.0% Q3/Q3-20; +8.2% vs. Q3-19 and +18.8% constant exch. rate): both in structured finance (+9.2%) and commercial banking (+16.4%) thanks to the supply Chain and private equity financing solutions Net income 425 +35.6% activities. Leader on syndicated loans (#3 in EMEA and #1 in France). Increase in Capital markets and investment banking revenues vs. Q3-18:(-18.7%Q3/Q3-20; +1.6%Q3/Q3-18 and +2.4%coond, exch. rate): slowdown of FICC<sup>(5)</sup> (-23,7% Q3/Q3-20) in a normalising market environment and a slight decline in the VaR level (05.1 million) Non controlling interests +10.13 (9) in Q3-21 vs. €14.5 million in Q3-20); dynamic investment banking and equity adivity Net income Group Share 46 +35.5% Net income Group share +35.5% Q3/Q3; Net income Group share 9M-21 at the best level since 2008 Cost/income ratio excl. SRF 54.8% +6.6 pp Investments and change in headcount supporting the growth of activity; C/I ratio 9M-21 at 52.6% ➔ Gross operating income down -12.2% vs. Q3-20 but up +4.2% vs. Q3-19 (+11.9% const. exch. rate vs. Q3-19) rca: Rafinitiv rca: Rafinitiv R17 rca: Rafinitiv N1 rca: Rafinitiv N1 Deoline in provisioning primarily for performing loans → RWA at €123.2 billion (+C2.3 billion over the quarter, of which arise in marketrisks (+C1.9 billion, of which +C1.5 billion related to the increase in stressed VaR) after historically low levels and foreign exchange impact of +C0.8 billion) Climate commitments: +60% exposure to non-carbon energies by 2025; -20% financing of di production

CREAT AGRICOLE SA. 20 REALL TO DE THE SHO CLARKER AND THE REALT MONTHS OF 201

#### SPECIALISED FINANCIAL SERVICES Dynamic recovery in activity, strong growth in net income



 CALEF: Buoyant commercial production (leasing stable CB/CB, up +17% 9m/8m, in France and International, factored premium income +27% (DB/CB), Launch of a leasing addivity in Germany through the creation of a marketplace; Acquisition of Olinn to extend the CALEF offering to business equipment management services

#### Launoh of CA Mobility: joint CACF/CAL&F long-term vehicle leasing offer in France for individuals and SMEs

Increase in gross operating income<sup>(1)</sup> +5.8% Q3/Q3 (+22,4% 9m/9m), steady decline in cost of risk • CACF at constant scopt<sup>®</sup>: revenues +9% Q3/Q3, thanks to buoyant business actively and the full considiation of SoYou<sup>(3</sup>) +3% Q3/Q3 increase in expenses in line with the activity, Cill ratio still down at 49.2%<sup>(4)</sup>; record low cost of risk (-23% Q3/Q3); continued drop in NPL, ratio to 5.7% (-0.5pp SeptUlune); increase in coverage ratio to 85.3% (-3.7 pp SeptUlune)

→ CALSF: sharp increase in gross operating income (+17,1% Q3/Q3), thanks to dynamic leasing and factoring revenues, positive jaws effect (+1.9 pp Q3/Q3), Cil ratio at 62.7%<sup>(4)</sup>, -0.9 pp Q3/Q3; low cost of risk.

CHEOT ADDRESS. 21 REALLING OF THE SKID CLARKER AND THE PRETS MONTHE OF 201



Charges random CACPNL, inputs of CACPNL are shalled in appendix page IE Other international reflins, journaling CACPNL and automation patternation. In Edg and Calou (2021) Then by the half associations on ECM consolidation of IECN. Euclosupp this effect. 2021

14

- insurante in morenans. Underlying and must 2009
- LPL.

CREDIT AGRICOLEGROUP

#### FRENCH RETAIL BANKING - LCL Record level of revenues thanks to strong business momentum Activity indicators (in billions of euros) Customer assets Loans outstanding +67% +4.3% ding expenses excl. SP 227.8 164.7 229.0 217.4 SRE Gross operating income Off-Br Cost of risk 0n-B Income belore tax Bepl 20 June 21 credit = Cor Sept. 21 Sept. 22 Ane 21 5401.21 a Deci Tax Sharp increase in loan production on all markets → Loans outstanding up, driven by very dynamic loan production (+455%) Q3/Q3), for home loans (059 billion, +514% Q3/Q3), Net in come Group Share corporates (+82.7%/ii) and professionals (+11.2%/i): Customer assets : increase in on-balance sheet deposits (+5.7% Sept/Sept.) driven by demand deposits (+11.5% Sept/Sept.), and off-balance sheet deposits (+5.8% Sept./Sept.) Costincome ratio excl SRF Increase in equipment ate (26.5% in Home-Auto-Health® insurance, +1.0 to Sect.Sect.) and outformer capture (+84.000 new customers in Q3 Sharp increase in gross operating income; revenues balanced between interest margin and fees and commissions Significant increase in revenues related to net interest income (+54% Q3/Q3) and to fees and commissions income, buoyant on all

activities (+4.8% Q3/Q3) • Operating expenses excl. SRF under control (up +3.0% Q3/Q3 due to employee profil-sharing and incentive plans); improvement of oost to income ratio excl. SRF: 60.6% (-1.2 pp Q3/Q3)

 Cost of risk down year on year (-80.5%) against a backdrop of improved acoromic outlook, NPL rate under control at 1.5% and high coverage ratio at 83.5%

CHERTAGECOLE BA. 21 REALLISS OF THE SKD CLARKER AND THE PRETE MONTHS OF 201

#### 934 +5.15 2767 +5.0% +1.1% (1,66 (59) +10.9% 0.0 368 +0.5% 1.012 +10.75 615 (50.5%) (167) 144.450 329 +27.5% 847 +37.75 (00) +19.7% (210) +30.3% 230 +30.6% 575 +41.0% 61.3% 4.4 pp 60.6% -12pp

 Eacl SGL
 Equipment ate - Home-Car-Health polities, Legal, All hitche-Partable or personal accidentineurance

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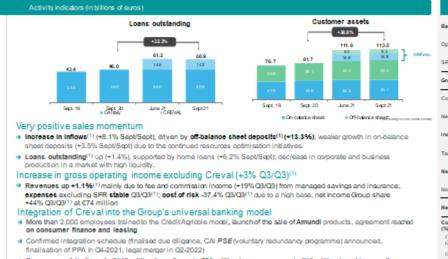
A04 Amendment to the Universal Registration Document 2020

CRÉDIT AGRICOLE GROUP

#### CREDIT AGRICOLE S.A.

#### INTERNATIONAL RETAIL BANKING - ITALY

Continued recovery in commercial activity, strong rebound in earnings



→ Revenue contribution of +€145 million from Creval, <583 million in expenses, and +€15 million in net income Group share at Q3-21<sup>(2)</sup>

Crédit Agricole S.A. Group in Italy: Net income Group share C603 million, +43% 9M%

**27** •

Contribution to converge (in tex)	G101 underlying	A 0303 underlying	ene al underfying	A Distant underlying
Revenues	612	+32.6%	1,682	+25.9%
Operating expenses exd.SRF	(274)	+32.7%	(1,003)	+18.1%
SRF	-	6.00	(23)	+30.2%
Gross operating income	238	+32.4%	647	+39.9%
Cost of risk	<i>0</i> %)	(8.2%)	(229)	(27.2%)
Net income on other assets	٥	n. <b>m</b> .	٥	(99.8%)
Income before tax	160	+71.8%	419	+95,9%
Тах	649	x 2.1	(125)	x21
Net income	112	+59.2%	294	+82.5%
Non cantrolling intervets	(CQ)	+20.3%	(7h	+70.9%
Net income Group Share	90	+73.2%	223	x 2
Costin come ratio and SRF (%) (1) Excluding scope effectin	61.1%	+0.0 pp	59.65	-3.9 pp

Exclusing scope effective eduction for the first concole (2) Underlying contribution from Crewin 984-21 (CoM expenses, C20m in Nethocome Group Share (3) +37% exclusing CerVal acquisition

23-21 Creat integration casts - Ormilion in operating wpene nationame on other assets, (-4) million in nationame Grappel national - Gimilion inoperating spene ar, -CS million in castal restrictores on other assets, -CS finalion in backet and +CB in dia: Q3-21Crv

INTERNATIONAL RETAIL BANKING - EXCL. ITALY Pick-up in commercial activity, drop in rates absorbed Loans outstanding Customer assets Of Island Or Anderson Access Repl. 20 Big ( 21 Jace 21 Sustained commercial activity in all entities 60 Loans<sup>(1)</sup>: +6.2% Q3/Q3, notably in Ukraine (+35%), Poland (+11%) and Egypt (+8%) Non-controlling interests On-balance sheet deposits<sup>(1)</sup>: +7.5% Q3/Q3, notably in Ukraine (+19%), Poland (+16%) and Egypt (+10%) Net in come Group Share 17 ◆ Liquidity: not inflow surplus: +€2.1 billion at 30/09/2021 Costincome ratio excl.SRF 60.7% Increase in revenues at constant scope +15.4%<sup>(2)</sup>, decline in cost of risk CA Poland<sup>(1)</sup>: +21% increase in revenues driven by customer capture and the development of the and commission income, coverage ratio at 111% • CA Egypt<sup>(1)</sup>: +3% increase in revenues, contained increase in expenses +4% linked to inflation, cost of risk -30%, coverage

ratio at 115% and NPL ratio at 4.4% CA Ukraine<sup>(1)</sup>: dynamic revenues (+28% Q3/Q3) thanks to the activity, cost/income ratio below 50%, cost of risk -24%; NPL ratio remaining low (1.2%)

Crédit du Marco<sup>(1)</sup>: buoyant activity and revenues, decline in cost of risk and NPL ratio

Serbia accounted for in IFRS 5

CREDITA COLLER 20 REALLER OF THE 3RD GLARIER AND THE REALTE MONTHS OF 2021

Contributions in survivage (in Con)	GL G I underlying	AG3/G3 underlying	BE G 1 underlying	A BIG BE underlying
Revenues	184	(S. 5%)	609	(3.45)
Operating expenses.	(112)	(16.2%)	(260)	(6.5%)
Gross operating income	72	+18.0%	229	+2.1%
Cost of risk	(29)	(22.5%)	(74)	(28.6%)
Income belore tax	42	+40.2%	156	+45.95
Тах	(14)	+32.7%	(51)	+77.2%
Net in come	27	+41.0%	103	+32.95

+27.0%

+50.8%

-7.8 pp 62.4%

entin FRSS in specific p. 52

Changes at constant foreign exchange

(2) Changes excluding Secbia nofthe re

(30)

72

(0.1%)

+63.75

-2.0 pp

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#### CORPORATE CENTRE Contribution down due to a lower tax product



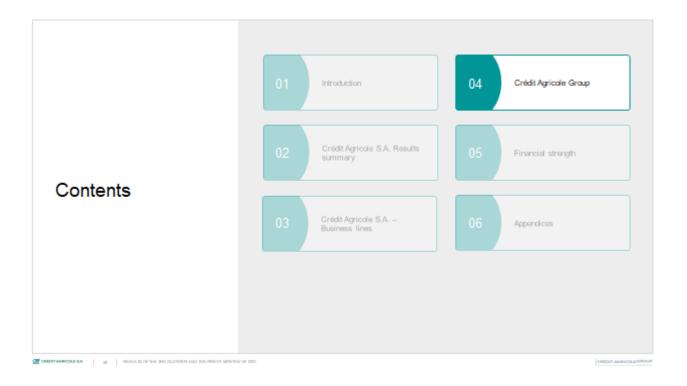
Other items of the division improved (+€34 million)

Eliminations on intra-group securities subsorbed by Predica and Amundi

CHEOFT AGRICOLE B.A. 27 REBLIE OF THE 3KD CLARKER AND THE PROTE MONTHS OF 201

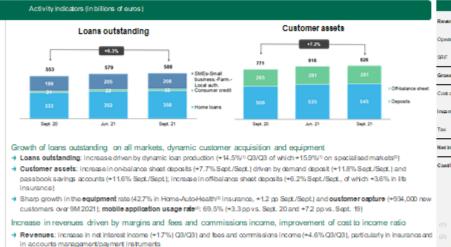


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#### REGIONAL BANKS

#### Increase in revenues thanks to strong business momentum



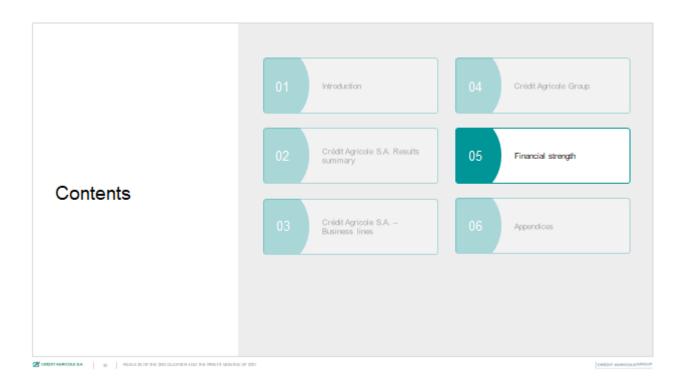
- Controlled expenses (jaweffect+1.5pp Q3/Q3, decline in the cost to income ratio excluding SRF -1.0 pp Q3/Q3)
- Low cost of risk: 16 bp<sup>m</sup> on outstandings, low NPL ratio: 1.6% (vs. 1.7% at end-June 2021), very high coverage ratio:108.5% (vs. 1023%)<sup>(0)</sup> at end-June 2021)

CHEORY AGRICULUE AN 20 REALLING OF THE SKD CLARKER AND THE PROTE MONTHS OF 201

G1 3 1	10101	8431	1.00.004
3 408	+3,05	10415	+5,7%
(2146)	+1,5%	(66-9)	+4,0%
-	nm.	(142)	+15,0%
1 262	+5,85	3625	+8,8%
(130)	x 6,1	(676)	(24,1%)
1 118	(4,1%)	3146	+16,0%
(328)	(15,7%)	(957)	+1,1%
790	+1,95	2106	+24,2%
63,6%	-1,0 pp	63,6%	-1,0 pp
	2 468 (2 146) - 1 262 (130) 1 118 (320) 790	Cold (d)         Cold (d)           3 466         +3,0%           (2 146)         +1,0%           -         n.m.           1 262         +5,0%           (1 30)         x.6,1           1 1116         (4,1%)           (2 30)         (5.5%)           760         +1,9%	Koldon         Anticipa         Visit days           3.466         +3,0%         10.415           (2.146)         +1,3%         (6.649)           -         n.m.         (142)           1.262         +5,6%         3.625           (130)         x.6,1         (470)           1.116         (4,1%)         3.144           (201)         (157%)         (957)           760         +1,9%         2.185

Excluding Regional Bank state-guaranteedicans for Q3-2020 (626 billior) and negligible for Q3-2021

- reggester for co-sco Spacialised makets: formers, SMEs and small built-seases, corporates and authorities. Equipment man Home-Car-Healthpolicies, Legal, Al Mobile-Portible or pe accidentificuuma
- accidentiouranoa Number of partner existences with an active profile on the Ma Bangue apport who vialaid OAEL (Calcid Agrice) en Ignericalingthe monthinanther of acture custome with an active demondologicalize count Over a rolling bur-quarter period and 9 bpon ananyualitedipuntedy basis.



#### Modest increase in risk weighted assets driven by the Large customers division Crédit Agricole S.A : evolution of risk weighted assets (Bn€) Crédit Agricole S.A.: +€1.7 billion increase notably in Corporate and investment banking and Insurance +0.5% +358 357 -0.3 + 1.1 + 0.9 ny mi Mi A billion) One estimate inter- Warket risk Conditions Groupe Crédit Agricole : evolution of risk weighted assets (Bn€) +0.5% 580 + 58 3 -0.3 +23 +0.9 Regional Banks +€1.2 billion. Operational risk Credit risk Market risk

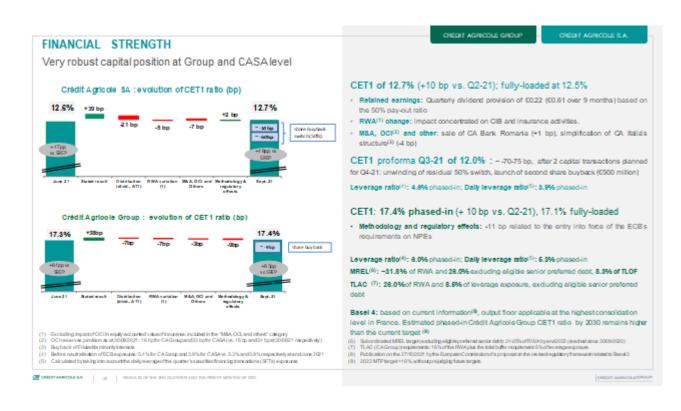
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FINANCIAL STRENGTH

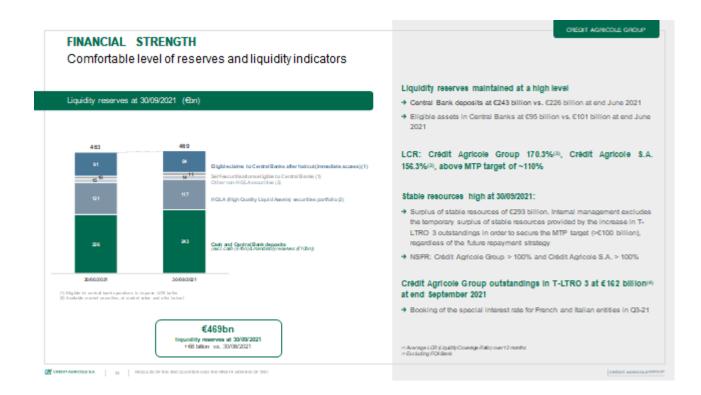
→ Large customers: +€2.5 billion of which +€0.8 billion FX impact and +€1.9 on market risks for CIB → Equity-accounted value of insurance: +€0.9 billion

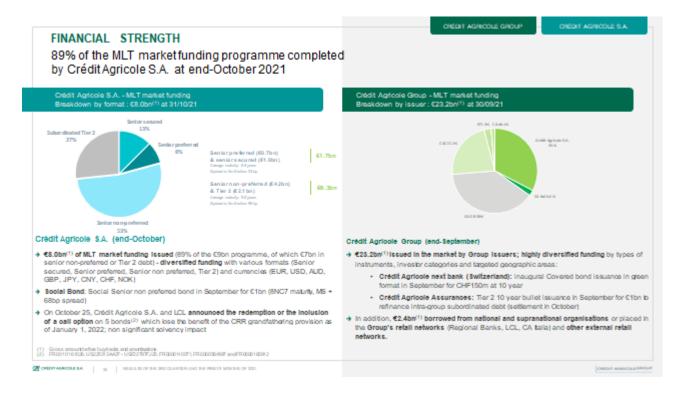
- (impact of Q3-21 net income of +€370 million and -€101 million decline in unrealised gains)
- → Retail banking: -€0.5 billion, driven by CA Italia (€-0.6
- → AG (excluding insurance): +€ 0.4 billion on Amundi
- → Corporate Centre: -€1.5 billion notably related to the reduction of the size of the securities' portfolio

Crédit Agricole Group: +€2.9 billion, of which contribution of



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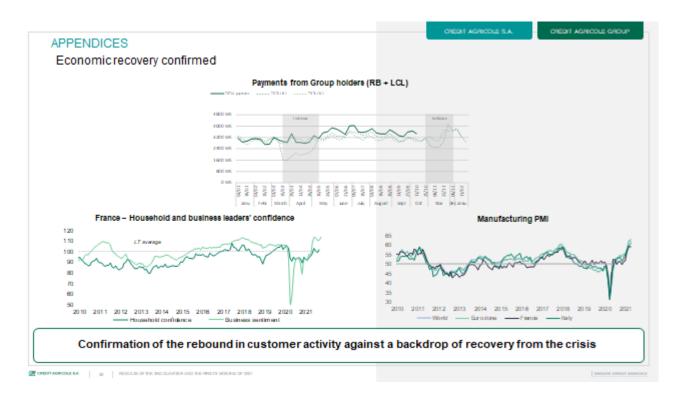


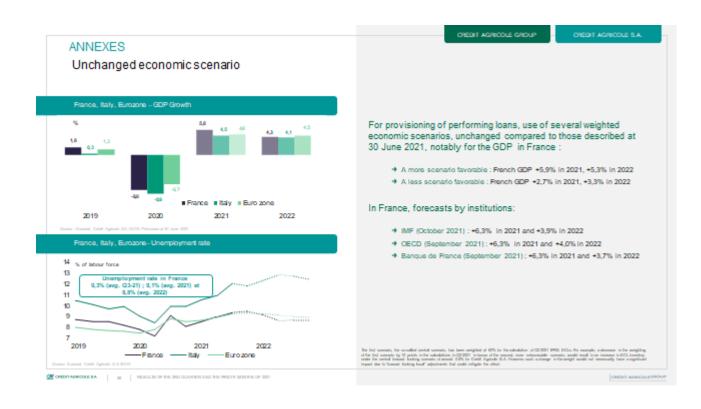


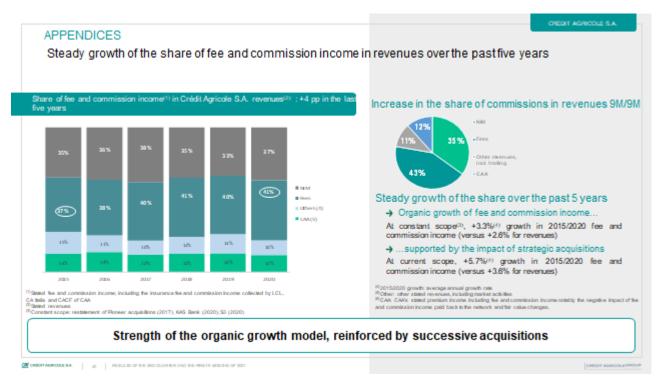


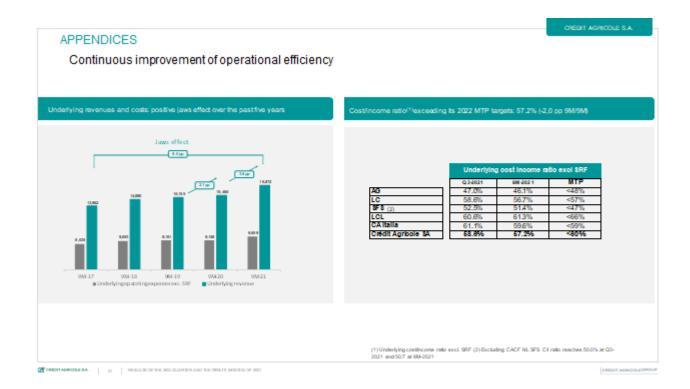
	CREDIT AGRICOLE S.A.
APPENDICES	
Specific items Q3-21: -€12 million in net income Group share	
Creval: integration costs -€9 million impact on expenses, +€1 million on net results on other assets, -€4 million on n	et income Group share
<ul> <li>Serbia: IFRS 5 classification of CASerbia, -€2 million impact on revenues, -€0.5 million of expenses, -€1.5 million of i.e€4million on net income Group share</li> </ul>	of held-for-sale businesses
CACEIS: provision for restructuring costs, impact -€5 million in operating expenses, -€3 million in net income Group	p share
Recurring specific items: -€1 million impact on net income Group share in Q3-21 (+€6 million in Q3-20)     DWA, issuer spread partient of FWA and secured lending: +€4 million in revenues, -€3 million in net income Group share     Loan back hedge <sup>(1)</sup> : -€5 million in revenues, -€4 million in net income Group share	
Reminder of specific items Q3-20: -€139 million in net income Group share • Reclassification of held-for-sale operations (CACF NL): -€124 million in net income Group share	
<ul> <li>Adjustment following the activation of Switch (Insurance) in Q2: -€28 million in cost of risk, -€19 million in net incon</li> </ul>	ne Group share
<ul> <li>Integration costs related to the acquisitions of CACEIS (LC): -€4 million in operating costs, -€2 million in net income</li> </ul>	e
<ul> <li>Recurring specific items: net income Group share impact of +€6 million</li> </ul>	
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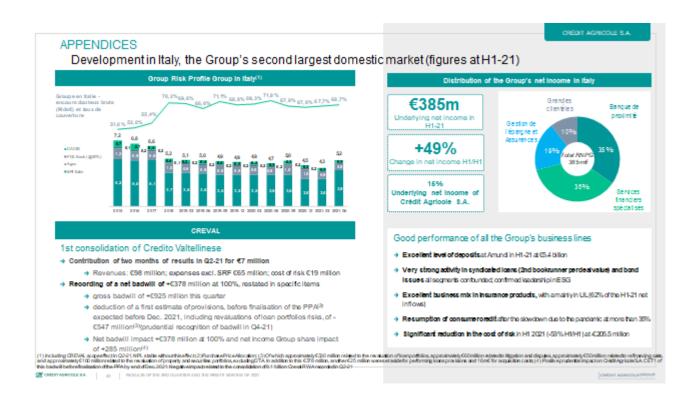








**APPENDICES** Constantly renewed organic growth potential Equipment cation of Group et & 2022 MTF Asset Industual Creditor Death & dnability\* insurance\* Life insurance<sup>1</sup> Customer Offer capture CA Italia RB Insurance Insurance Ipment rate uloment rate 26.5% 18.8% 7% Δ 2 1.5 pp vs end 2019 2.8 pp vs end 2018 4 pp vs end 20 1 pp vs end 20 end 2018 <sup>10</sup> Markiet share of UCITS in France at end December 2020<sup>10</sup> End 2020, Criedt Agricole SA. study – France – market share know it knog-erm care<sup>10</sup> End 2020, annual coertilations collected by CA4 originated by FB and LCL <sup>10</sup> End 2020, scope-Hecka, outbind Argust de FAkzunnech<sup>10</sup> Bernolt auszent<sup>10</sup> Carl, home, Isaali, Bagist, altrobible phones or personaliscoliseri insurance market share bars to LCL and RR of 2020, av otributions for immorrary insurance for death + funeral cover serty & Casually business, annual contributions. Market size: R End 2019, Pacifica & La Médicale de France Pr 



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### History of impacts for Crédit Agricole S.A of the unwinding of the Switch Insurance guarantee

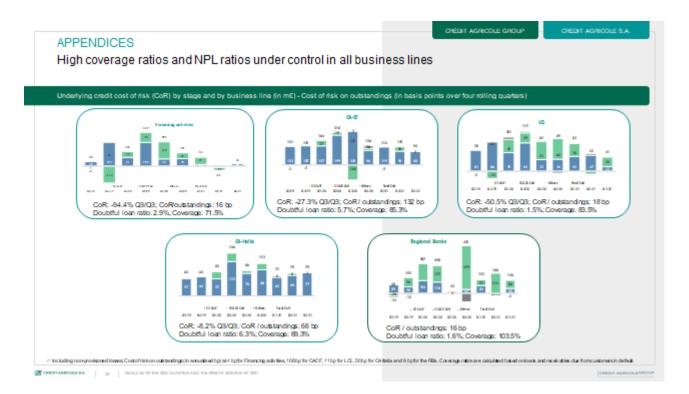
Dia mantel ing Period	% of dismanting	RWA Impact (In Bn€)	CET1 Impact (In bp)	Ravenue Impact (an <i>nual, in M</i> €)	Net income Group \$hare Impact (*) (annual, in M€)	Revenue Impact 2021 (In M€)	Net income Group Share impact 2021 (*) (In M€)
2020 (Q1-20)	35%	12	-44	102	73	102	73
Q1-21	15%	5	-20	44	31	36	26
Q4-21	50%	17	~ -60	146	104	18	13
2021	65%	22	~ -80	190	136	55	39
Total	100%	34	~-124	292	209	157	112

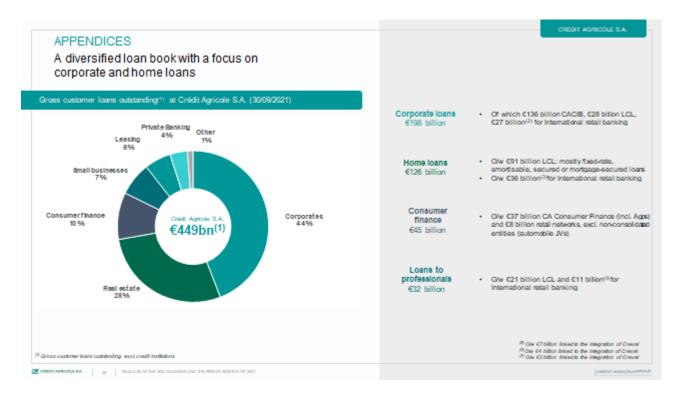
(\*) calculated with normative tax rate of 28,41%

#### Reminder:

The Switch Insurance guarantee is a guarantee mechanism granted by the Regional Banks to Crédit Agricole S.A in 2014. Through this mechanism, and within the limit of the contractual ceiling, the Regional Banks undertake to support, on behalf of Crédit Agricole S.A., the regulatory prudential requirements related to the equity stakes of Crédit Agricole S.A. in Crédit Agricole Assurances (CAA), and to bear the economic risks related thereto in the form of compensation if necessary.

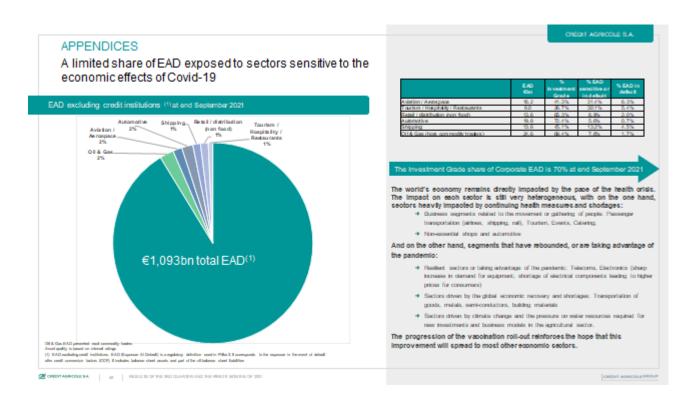
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# **APPENDICES** A well-balanced corporate portfolio CELLIGAR DE REIA, IRITATE DE REIA, IRITATE DE ➢ 70% of Corporate exposures rated Investment Grade<sup>(I)</sup> > SME exposure of €23 billion at 30/09/2021 ➤ LBO exposure<sup>(2)</sup> of €4.7 billion at 31/08/2021 IVENT O (1) Internal rating (2) CACIB Perimeter

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Payment holidays
France: €0.4bn <sup>(6)</sup> for 76,000 <sup>(8)</sup> payment holidays still active         • 91% <sup>(7)</sup> regional banks and 9% LCL <sup>(7)</sup> • <1.5% <sup>(8)</sup> of payment holidays of Regional Banks and LCL are in stage 3         Italy: €0.25bn <sup>(9)</sup> for 5,000 payment holidays still active <sup>(9)</sup>

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## Impact analysis of the IFRS 5 treatment of CACF NL on the income statement of CACF

	Q3-31 stated	Specific items	Q3-21 underlying	Q3-20 stated	Specific terms	Q3-20 undertying	A Q3Q3 stated	A Q3/Q3 underlying	Q3-20 CACFINE	Q3-20 excl CACF NL	Q341 CACENL	Q3-21 excl. CACF NL	A Q3/Q3 underlying excl. CACF NL
termue.	52		550	466		400	413.05	+0.5%	(15)	302	<b>3</b>	917	+1.0%
Operating expension excl.SRF	(290)	-	(290)	£10	-	(210)	403,056	+39.0%	29	(287)	(26)	(23)	+3.0%
RF	-	-	-	-	-	-	0.0	0.00.		-		-	0.00.
ingus operating income	200	-	200	209	-	209	(2.4%)	(2.4%)	16	25	0	263	+2.15
Cat of risk	(18)	-	(62)	(127)	-	(27)	(27.4%)	p7.4%	0	(127)	6	(90)	(20 CK)
lat of legal risk	-	-	-	-	-	-	0.0.	0.00.		-	-	-	0.00
guity-accounted entities.	79	-	79	72	-	72	+97%	+9.7%	-	72	-	79	+87%
ist income on other assists	Ø	-	Ø	(10)	-	(12)	(292%)	£9.2%)	-	69	-	(D)	69,250
thange in value of goodivill	-	-	-	-	-	-	0.0.	0.00	-	-	-	-	nm.
more before tax	240	-	240	205	-	205	-1675	+10.7%	- 15	190	6	207	+26.8%
ax	(22)	-	(H)	(22)	-	(22)	49.1%	+09.1%	-	69	(A)	(40)	+527%
et incare from decortd or heid-for-raieope	(1)	-	(1)	(09)	69	-	0.0.	0.00.	-	-	00	60	0.00.
ist income	109	-	109	104	69	173	41.1%	+0.9%	- 15	158	0	100	+19.1%
ion controllinginteeuts.	(21)	-	(H)	(20)		(20)	+17.2%	+17.3%		60	(9)	(21)	+17.3%
Net Income Group Share	12		12		69	147	× 2	+7.45	12	102	6	14	+19.5%

Reminder of the context:

➔ at Q3-2020: since Sept 2020, the net income of CACF NL has been reported under <u>IFRS 5</u> (discontinued activities), CACF NL being under selling process

→ as of Q3-2021: following the withdrawal of buy-out offers, CACF NL is no longer eligible to IFRS 5, 9M P&L of CACF NL has been reintegrated item by item

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#### APPENDICES Impact analysis of the IFRS 5 treatment of CA Srbija AD on the International retail banking income statement excluding Italy Q3-21 underlying Q3-80 underlyin Q3-21 Rated Specifi Reme A Q3/Q3 Q3-20 underlying CA Srbija AD Q3-20 Q3-21 adjusted CASirbia AD Remaining reports on real 2007 182 (112) (4) (5) 104 (112) 100 (120) 988 (134) (0,0%) (10,0%) (0.010) (10.010) (0) (1) 182 (120) (27) 18 211 (128) + 18,4%. +2,2% D per of log response nor and 200 2009 Const of tota Const of tota Const of tota Equipy assume desider off ins. Not insumes are of the as softs Changes instantion of the assures Changes instantion of the constantion Tam + 18, 5%. -+44,8%. (18,9%) 78 (P) 72 (20) 41 (14) +13,4% (20,8%) 4 ш 3 .... ŵ ÷ ÷ ÷ ŵ. ÷ ė, 38 ۰ 38 38 +38,8% +32,7% +40,2% 27 (10) 10 + 62 , 81 Nellinger in the discontration hold for easily oper-13 1 15 15 +10,00 +41,021 Nettenane 22 27 18 . 18 (1) 3 -2,2 Noncombolling interests Noticescon Classip Ream 100,000 (1) bia's contribution over 9 months restate specifics: -64 million +63 million in rel income in the frait haf +63 million in rel income in Q3-21 -615 million in impacts related to the depose stract from 2021 first half results

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APPENDICES								~~ ~	1011.04	
Alternative perform	ance	mea	asur	es –	spec	ITICIT	ems	Q3-2	d 9M-21	
<b>.</b>		an Ingana		angeneration		anguar ou		agarra .		
PA IC	4	1	10	14	anger 1	4	17)	10		
Laser scelle in Insian, S.C.)		10		100	an a	110	41	27		
Harre Paula and Bridge Rans (PBB) Harre Paula and Bridge Rans (CC)			10	130	100	12	100	10		
Linkilly many arment task or anon red (CC)							140	0.0		
Repport to insure dulle etc. Camid 19 (LCL)							(2)	170		C40
Research to because of other edus Canada 100 (AAC)					1	1	r1.40	H 71		-€12m
Degring sale project NB (1914) Restaurituation of testilor sale operations (1916)	, in the second s				(T) (D)	110				
tid impact on a service	14	19			-	1.000	(P 17)	11.000		Net impact of specific items on
Contal The Longiture (MC)							1.000	C1 (0)		Q3-21 net income Group share
Could Web realise (PSR)							140	(4)		
Control Wed consider ICIC 20. ( Nov. Barrish International Social Control Social Socia			10	120	in in	in the second	110	100		
Receipt in the service chains and CACH 20	in in	in in				130				
Transform after sends (LC)					(10)	140				
Transform allow contro (PER)					(11)	12				
Deguing sale par jest Rape mars (NM) Consult inter ration as sis (NR)	÷	10			20	(2)				
Redeviluation of held to sale a people is (PR)										
delimpestor speeding says mas	(14)	-	14	(2)	(10)	(27)	100	(0.0)		
Resultations and RAP 2018 (2020)					100	100				
Triggering of the Riellold (AC)	1.1	1.1	1.1				÷.	44		
Cenal : God of Risk slage 1 (PBI) Alts devent or satisfy 2 adresise 1021/5				in the second se	(PH)	110	1200	nin (		
All a cleaned on sample 2 activation (2017) and image iner sample for which			126		-		38	28		
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old impact on sity and set of or 10 km										
Cenal Idea ador or sh (PBI) Cenal ang Allor and (PBI)	1				1	180				
call and in some on all for assets			1.1			- 62 H		1.1		
Redail Concell (1930)					278	200				
tel in our ten she real of te have for select					278	200				
"Alter manned of gale (PSB) "Alter manned of gale (ACC)					38					+€454m
a fail impant i ser fan	1.1		1	1	10	100	1.1			TC404III
Redevilueire of Justice and a sector a POR	m	10			m	10				Net impact of specific items on
inpartment or good all (CC)			(m)	(100)			100	ping -		9M-21 net income Group share
Restaurable for of bodd to sale on endors. OF 20			1.000	1.000	1	1	1.000			starte i the moorne caroup share
Despring sole project (WM) and employ carbonic many and sole and an employ	in the second se	ie.	100	100			120	1120		
Taid input of specific times		100	(100)	(10)	340		1110	(300)		
Annely Alberty Annels Asial Landing			(4)	64	(10)		000	00		
International Advantures	(12)				343					
Approximate from the second			(49	-	-		÷.	÷.		
Lange sousilisement Gergeer die sonder	- 60			<b>T</b>	(49)		11	10		

## Reconciliation between stated and underlying income - Q3-21

Em	Q 3-21 stated	Specific Items	Q3-21 und erfying	G3-20 stated	Specific Items	Q3-20 underlying	∆ Q3/Q3 stated	∆ Q3/Q3 underlying
Revenues	6,631	(4)	6,636	6,161	8	6,143	+7.4%	+7.8%
Operating expenses excLSRF	(3,259)	(14)	(3,245)	(2,991)	(4)	(2,988)	+9.0%	+8.6%
BRF .		-	-	-	-	-	nm	nm.
Bross operating Income	2,272	(18)	2,290	2,160	4	2,158	+6.2%	+8.2%
Cost of risk	(266)	-	(266)	(605)	(28)	(577)	(55.1%)	(54.0%)
Equity-accounted entities	103	-	103	98	-	98	+4.6%	+4.6%
Net income on other assets	(8)	1	(9)	(3)	-	(3)	x 2.7	x 3.1
Change in value of goodwill	0	-	0	-	-	-	nm.	nm.
hoome before tax	2,101	(17)	2,118	1,860	(23)	1,674	+27.3%	+28.8%
Tax	(470)	5	(474)	(346)	8	(354)	+35.9%	+33.9%
Natincome from discontid or heid-for-sale ope.	(3)	(1)	(1)	(125)	(124)	(0)	nm.	nm.
Vet Income	1,628	(14)	1,842	1,130	(139)	1,319	+38.0%	+24.6%
Non controlling interests	(226)	2	(229)	(203)	1	(204)	+11.4%	+12.3%
Net Income G roup Share	1,402	(12)	1,414	877	(138)	1,116	+43.6%	+28.7%
Barnings per share (10)	0.43	(0.00)	0.43	0.32	(0.05)	0.36	+35.2%	+18.4%
Cost/Income ratio excl. 3RF (%)	68.8%		68.6%	68.1%		68.1%	+0.8 pp	+0.6 pp
Net income G roup Share excl. SRF	1,402	(12)	1,414	977	(139)	1,116	+43.6%	+28.7%
Costilnoome ratio excl. SRF (%)	68.9%		68.6%	68.1% 977		68.1%	+0.9 pp	+0.6
Underlying net income Group share in	Q3-21		L		mings per sh	are in Q3-21		J

en	9M-21 stated	Specific Items	9M-21 underlying	9M-20 stated	Specific Items	9M-20 underlying	∆ SM/SM stated	∆ 9M/9M underlying
Revenues	16,843	(29)	16,872	15,248	(217)	15,465	+10.5%	+9.1%
Operating expenses excl.S RF	(9,709)	(50)	(9,659)	(9, 2.28)	(8.8)	(9,158)	+5.2%	+5.5%
SRF	(39.2)	130	(522)	(43.9)	-	(439)	(10.7%)	+18.9%
Gross operating income	6,742	51	6,691	5,583	(285)	5,869	+20.7%	+14.0%
Costofrisk	(92.9)	(25)	(904)	(2,068)	38	(2,108)	(55.1%)	(57.1%)
Equily-accounted entities	29.1	5	288	277	-	277	+5.2%	+3.4%
let income on other as sets	(42)	(15)	(27)	84	-	84	n.m.	n.m.
Change in value of goodwill	378	378	0	-	-	-	n.m.	n.m.
ncome before tax	6,440	39.4	6,046	3,876	(248)	4,124	+66.1%	+46.6%
âx.	(1,245)	17.9	(1,424)	(692)	63	(758)	+79.8%	+88.4%
Net income from discont d or held-for-sale ope.	2	3	(1)	(125)	(124)	(1)	n.m.	n.m.
Net income	5,197	576	4,621	3,0 59	(309)	3,368	+69.9%	+37.2%
Non-controlling interests	(78.1)	(12.2)	(880)	(490)	4	(494)	+59.4%	+33.6%
Net income Group Share	4,416	454	3,982	2,568	(305)	2,874	+71.9%	+37.9%
Earnings per share (€)	1.38	0.15	1.23	-	(0.89)	0.89	n.m.	+37.7%
Cost/Income ratio exc1.5 RF (%)	57.6%		57.2%	60.5%		59.2%	-2.9 pp	-2.0 pp
Net income Group Share excl. SRF	4,7 53	454	4,299	2,961	(305)	3,286	+60.5%	+31.6%

Underlying net income Group share in 9M-21

Underlying earnings per share in 9M-21

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Changes in underlying net income Group share, by business lines - Q3/Q3 and 9M/9M

	Q3-21 underlying	Q3-20 underlying	A Q3/Q3 und ertying	n Q3/Q3 un dertying	Em	9M-21 underlying	9M-20 underlying	A 9M9M underlying	A 9M9 M under lyin
t income Group Share	1,414	1,115	+26.7%	298	Net income Group Share	3,962	2,874	+37.9%	1,088
use t gath erin g	573	459	+ 24.0%	114	As set gathering	1,739	1,366	+27.2%	372
insurance	339	300	+12.7%	30	Insurance	1,038	890	+168%	148
Asset management	211	146	+44.3%	65	Asset management	62.9	420	+498%	209
Weath management	23	13	+ 67.7%	11	Wealth management	72	56	+268%	15
-	336	239	+ 40.8%	97	Retail banking	870	563	+545%	307
tail banking	230	176	+ 30.6%	54	LO	575	408	141.0%	167
LCL					CA Lata	223	111	×2	112
CAltalia	90	52	+73.2%	30	FB - others	72	44	+637%	28
IR9 - others	17	11	+ 50.8%	6		554			125
e cial ised financial services	200	101	+10.4%	19	Specialised financial services		439	+28.8%	
CA-CF	158	147	+7.4%	11	CAOF	480	375	+22.7%	85
CALAF	42	34	+ 23.4%		CAL 8 <sup>-</sup>	105	64	+629%	40
rge cor porates	455	342	+ 33.0%	113	Large corporates	1,225	998	+242%	239
CB	416	307	+ 35.5%	109	CB	1,128	892	+265%	238
AG	39	35	+11.5%	4	AS	97	25	+2.7%	3
rporate Cenitre	(151)	(106)	+42.4%	(45)	Corporate Centre	(436)	(481)	(9.3%)	45



## Reconciliation between stated and underlying income - Q3-21

Em	Q3-21 stated	Spedific tems	Q3-21 underlying	Q3-20 stated	Specific items	Q3-20 underfying	A Q3/Q3 stated	A Q3/Q3 underlying
Revenues	8,969	(4)	8,972	8,468	8	8,480	+5.9%	+6.1%
Operating expenses excl.SRF	(5,452)	(15)	(5,438)	(5,096)	(4)	(5,093)	+7.0%	+6.8%
SRF		-	-	-	-	-	n.m.	n.m.
Gross operating income	3,618	(18)	3,635	3,372	4	3,368	+4.3%	+6.0%
Cost of risk	(403)	-	(403)	(596)	0	(596)	(32.3%)	(32.3%)
Equity-accounted entities	107	-	107	88	-	88	+22.2%	+22.2%
Net income on other assets	(14)	1	(15)	(6)	-	(6)	x 2.4	x 26
Change in value of goodwill	(2)	-	(2)	-	-	-	n.m.	n.m.
income before tax	3,205	(17)	3,222	2,868	4	2,864	+12.1%	+12.9%
Tax	(792)	5	(797)	(743)	(0)	(742)	+6.6%	+7.3%
Net income from discont/d or held-for-sale ope.	(3)	(1)	(1)	(170)	(170)	(0)	(98.4%)	x 38
Net in com e	2,410	(14)	2,424	1,845	(188)	2,111	+23.8%	+14.8%
Non controlling interests	(187)	2	(189)	(177)	1	(177)	+6.1%	+6.7%
Net in com e G rou p Share	2,222	(12)	2,236	1,769	(185)	1,934	+25.7%	+16.8%
Cost/income ratio excl. SRF (%)	60.8%		80.8%	80.2%		80.2%	+0.8 pp	+0.4pp
Net in come Group Share exol. SRF	2.222	(12)	2,235	1,769	(185)	1,934	+26.7%	+16.8%



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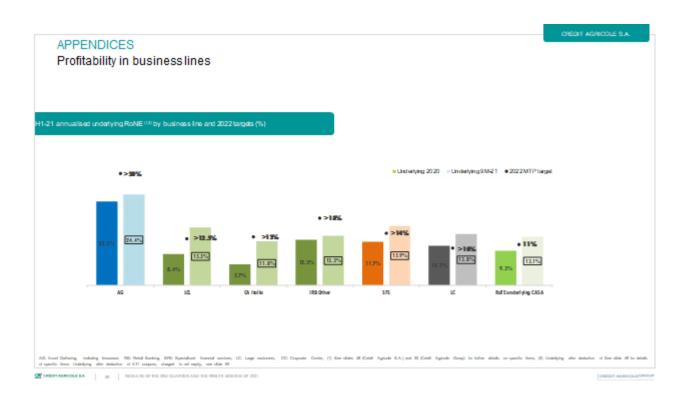
## APPENDICES

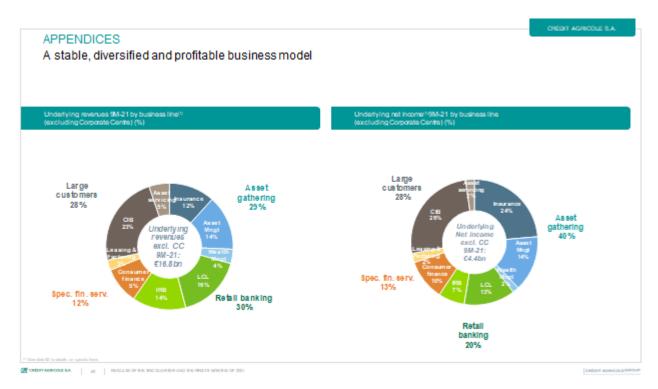
Reconciliation between stated and underlying income - 9M-21

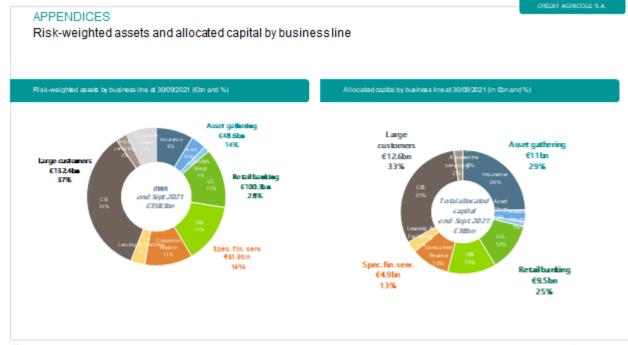
Cm	9M-21 stated	Specificitems	9M-21 underfying	9M-20 stated	Specific items	9M-20 und erfying	A 9 M/9M state d	A 9 M/9M underlying
Revenues	27,322	(28)	27,360	24,880	(444)	26,376	+9.6%	+7.8%
Operating expenses excl.SRF	(16,493)	(50)	(16,443)	(15,680)	(78)	(15,602)	+5.2%	+5.4%
SRF	(479)	185	(664)	(562)	-	(562)	(14.7%)	+18.2%
Gross operating in come	10,350	108	10,244	8,688	(623)	9,211	+18.1%	+11.2%
Cost of risk	(1,410)	(25)	(1,385)	(2,733)	-	(2,733)	(48.4%)	(49.3%)
Equity-accounted entities	299	5	294	256	-	256	+17.0%	+15.0%
Net income on other assets	(37)	(15)	(22)	78	-	78	n.m.	n.m.
Change in value of goodwill	378	378	0	(3)	-	(3)	n.m.	n.m.
Income before tax	8,680	449	9,131	6,288	(623)	6,809	+62,4%	+34,1%
Tax	(2,193)	179	(2,372)	(1,531)	148	(1,679)	+43.2%	+41.2%
Net income from discont'd or heid-for-sale ope.	2	3	(1)	(171)	(170)	(1)	n.m.	+39.1%
Net in come	7,389	631	8,768	4,684	(646)	6,128	+81,2%	+31.8%
Non controlling interests	(642)	(86)	(556)	(424)	4	(428)	+51.5%	+30.0%
Net in come G roup Share	6,748	646	8,201	4,169	(641)	4,700	+82.2%	+31.8%
Cost/income ratio excl. SRF ( %)	80.4%		60.1%	82.9%		81.6%	-2.6pp	-1.4pp
Net in come G roup Share excl. SRF	7,170	646	8,825	4,682	(641)	6,223	+63.196	+28.9%

### €6,201m Underlying net income in 9M-21

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Joir 645001     Jrit Joir 200     Joir 645001       Breakdo wn off shares capital     Number of shares     %     Number of shares     %       AAS Rig La Brodde     1770 6400,2118     55.9%     1,612,517,360     55.9%       Transary shares     48,116,722     1,6%     1,612,617,360     0.0%     2,645,600     0.1%       Transary shares     48,116,722     1,6%     1,660,000     0.0%     2,645,600     0.1%       Transary shares     48,116,712,73     37.9%     11,80,000,00     5.0%     12,060,000     5.7%       Float     1,171,629,373     37.9%     1,154,000,540     5.8%     100,068,120     5.7%       Float     1,171,629,373     37.9%     1,154,000,540     5.8, 9%     1,116,661,120     3.6%       Float     1,171,629,373     37.9%     1,154,000,540     2,846,669,712     2.846,661,702     3.6%       Float     1,071,629,373     37.9%     2,915,598,640     2,845,063,712     3.665,712       Float     1,071,629,373     2,926,508,640     2,845,018,032,712     3.865,318,040       Float     1,071,629,373     2,927,598,640     2,845,018,043,712     3.885,518,040,712       Float     Assess of stod and!     2,926,350,043,33     2,936,319,047     3.885,518,403	%         Number of shares           55.0%         1, 612,517,390           1.0%         1, 080,000           4.7%         108,020,550           27.9%         1, 354,060,002           2, 916,060,040         2, 915,586,640	55.3% 0.0% 5.8%	Number of shares 1,012,517,290 2,665,000 150,598,302 1,110,688,120 2,004,600,713	55.9% 0.1% 5.2%
Branksdown of shares         Number of sha	%         Number of shares           55.0%         1, 612,517,390           1.0%         1, 080,000           4.7%         108,020,550           27.9%         1, 354,060,002           2, 916,060,040         2, 915,586,640	55.3% 0.0% 5.8%	Number of shares 1,012,517,290 2,665,000 150,598,302 1,110,688,120 2,004,600,713	55.9% 0.1% 5.2%
Branksdown of shares         Number of sha	%         Number of shares           55.0%         1, 612,517,390           1.0%         1, 080,000           4.7%         108,020,550           27.9%         1, 354,060,002           2, 916,060,040         2, 915,586,640	55.3% 0.0% 5.8%	Number of shares 1,012,517,290 2,665,000 150,598,302 1,110,688,120 2,004,600,713	55.9% 0.1% 5.2%
CAA S Run, La Brodele       1,776,040,014       55,81%       1,012,517,260       55,91%         Fanazary shares       48,116,752       1,01%       1,060,000       0,0%       2,045,000       0,11%         Fanazary shares       48,116,752       1,01%       1,060,000       0,0%       2,045,000       0,1%         Fanazary shares       48,116,752       1,01%       140,000,000       5,0%       10,000,000       5,1%         Fanaz       1,171,02%,373       37,9%       11,014,000,000       5,0%       10,000,000       5,0%         Fanaz       1,171,02%,373       37,9%       1,151,000,000       2,000,000       2,0%         Fanaz       1,071,02%,373       37,9%       1,151,000,000       2,000,000       2,0%         Fanaz       1,071,02%,373       37,9%       2,010,00,000       2,000,000       2,000,000       2,000,000       2,000,000         Fanazary shares in kaxes particle endig       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000       2,000,000,000,000       2,000,000,000,000       2,000,000,000,000,000,000,000,000,000,0	55.8% 1,612,517,290 1.6% 1,090,000 4.7% 168,020,558 27.9% 1,134,060,392 2,916,660,540 2,915, 598,640	55.3% 0.0% 5.0%	1,012,517,290 2,605,000 150,598,302 1,116,668,120 2,004,600,712	55.9% 0.1% 5.2%
Texasury shares         48,416,752         1.6%         1.080,000         0.0%         2.685,000         0.1%           Imployees (company <sup>®</sup> investment land, ESOP)         145,300,440         4.7%         108,000,600         5.6%         150,060,00         5.7%           Fast         1.771,059,373         279%         1,150,060,50         5.6%         110,060,50         5.6%           Catal shares in issue period and)         3.060,003,738         2.945,080,400         2.466,660,712           Catal shares in issue, period and)         3.060,903,738         2.945,598,643         2.882,593,713           Catal shares in issue, socialing thesaury shares (period and)         3.060,903,738         2.945,598,643         2.882,598,802           Potal shares in issue, socialing thesaury shares (period and)         3.060,903,738         2.945,598,643         2.882,598,802	1.6% 1.050,000 4.7% 109,020,950 27.9% 1.134,000,392 2.916,000,640 2.915,598,640	0.0%	2,645,000 150,598,302 1,118,868,120 2,614,668,712	0.1%
Impleyees (company <sup>®</sup> Evestment Rund, ESOP)         145.303,40         4.7%         100,000.658         5.9%         150,080.00         5.2%           Float         1,171,000,373         37.9%         1,104,000.002         20,9%         1,116,064,120         38.9%           Float         1,021,000,2729         2,945,060,00         2,986,060         2,986,063,712           Total shares in leave, excluding thesaury shares (period and)         2,046,902,729         2,945,083,712         2           Total shares in leave, excluding thesaury shares (period and)         2,046,0032         2,845,345,049         2,882,083,712           Total shares in leave, excluding thesaury shares (period and)         2,046,002,729         2,845,345,047         2,882,588,802	4.7% 109,020,958 27.9% 1,134,050,392 2,916,660,640 2,915, 598,640	5.0%	150,598,302 1,118,888,120 2,004,668,712	5.2%
Float         1,171 6296,273         27 5%         1,153 600,360         26.6%         1,116,868,120         36.6%           Total shares in lexue (period and)         3,060,802,738         2,915,598,640         2,004,603,712           Total shares in lexue, excluding breasury shares (period and)         3,060,802,738         2,915,598,640         2,804,603,712           Total shares in lexue, excluding breasury shares (period and)         3,060,802,738         2,915,598,640         2,885,216,887           Total shares in lexue, excluding breasury shares (period and)         3,060,802,738         2,915,598,647         2,882,598,803           Total shares in lexue, excluding breasury shares (period and)         2,050,302,323         2,885,216,647         2,882,588,803	27.9% 1,134,060,392 2,916,660,640 2,915,598,640		1,110,000,120 2,004,600,712	
Total shares in lexue, such dead ) 3,062,019,461 2,416,688,640 2,887,640 2,887,668,712 Total shares in lexue, such ding these any shares (period and) 3,68,602,759 3,415,588,640 2,887,640,772 Total shares in lexue, such ding these any shares (average number) 2,98,380,033 2,885,319,647 2,882,588,802 Procluded in technological ding these and the ordinany three buyback properment/CrivEl Apricole/CA ennouncedon 9, June2029, for a maximumamoust of TBL6	2,916,689,640 2,915,598,640	36.9%	2,694,699,712	20.0%
Table Aborea (n. Butan, excluiding theatany: sharea (period end) 2,00,002728 2,915,598,640 2,882,002,712 Table Aborea in Butan, excluiding theatany: sharea (average number) 2,978,380,033 2,885,319,047 2,882,598,803	2,915,598,640			
f atal shares (n issue, escisiding treasury shares (sverage number) 2,970,380,033 2,885,319,647 2,882,598,862				
- Suclusied in the calculation of the earling per share; including 47646750zhare; related to the ordinary zharebuyback programme/IC NMB Agricole/SA announcedon 9 June2007; for a maximumamount of TBBS	2,885, 319,647			
			2,002,200,002	
million surros.	ckpragammeofCriditAgricoleSA:	announgedon 9.3	une2021, for a maximum	amount of 1986
	r.k	progeniment Criviti Agricole SA.	programment Crielli Agricole SA announcedon 9 à	programme of CrikBi Agricole SA announcedon 9 June 2021, for a maximum

APPENDICES									
Data per share									
⇔)		0331	03-20	00-21	19.25	A 03/03	A 88.8 M		
fel in server Chron pro have the failed		1.412	67.7	44.98	2.000	-12.03	+71.8%		
bierestster ATL industry is surrow words, beine im		(8.7)	1988.0	12000	128.40	-0.0216	11.000		
CEL all had also be under any shares in tal ed	м	1,008	#13	4,128	3, 274	+0.3.1 %	+81.0%		
the same excellent shares in its set, excelled ing in easier y shares. (e.)	<b>P1</b>	3,003	2,892.3	2,679.4	2, 69 2.6	40.8%	-1.75		
for in any longs, pure scherer, solution	LARK	0.436	0.32 6	1.38.6	0.79.6	10.02%	+78.8%		
Inderlying and Insurance County states (NRCR)		1,414	1,118	1.840	3, 874	-08.7%	+37.8%		
In de dying NI CEL a In Da Jak In Law of Isan y 5 har es	E1	1,317	1,000	3,672	2, 1992	40.03%	+42.3%		
internings per sharer and dying	[9][9]	0.436	0.31.6	1,21.6	0.00 4	10410	+27.7%		
én)				30/09/2021	30.092020				
ihaeholder's equity Group share				00,009	64,591			A local sector descent sector	The second s
AT1 issuences				(4,000)	(5,134)			Underlying ® R0	OTE adjusted®(%)
Unrealised gains and locase on OCI - Group share				(2,233)	(2,562)				
Payout assumption on annual results."		_		(1,057)					
ist book value (NBV), not revaluated, attributable to ordin. sh.	PI	-		97,033	56,694				14.6%
Goodwill& Intergibles**- Group share		-		(9,88)	(16,321)				13.1%
langble NEV (TNEV), not revaluated attrib. to optimary sh.	(F)			40,070	36,593			100%	
fotal shares in issue, excluding treasury shares (period end, m)	E	-		3,043.9	2,002.0			8.9%	
VBV per share , wher declaration of dividend to pay (6)	R(F)			19.0 6	976				
NBV per share, after deduction of dividend to pay (C)	IRMENTED			13.26	13.46				
shisted propaged to live Based one logilo to parist									
"indexing granifall in the cape (parameterized welling									
đa)				984-21	984-20				
ive income Group share - stated	R)			4,410	2,540				
repairment of intergible assets.	14			0	0			9M-20	98-21
FRE	M			-500	-493			- Stated ROT Lodjusted (%)	<ul> <li>Underlying R0T Lodjusted 19</li> </ul>
Irand NGS annualized	NIF (KLE) M724MI			6,077	3,569				
ntweatson AT 1, including issuence costs, before tax, annualised				-347	-092			r: Underking, See slide 52	for deballs on specific items. (2)
Rated eault adjusted	[P] = [N]+[0]			5,690	3,197			ROTE calculated on the basis	Lofunderlying net income Gaoup
langble NRV (TNRV), not revaluated abilits to ord. sh avg***	14			30,961	36,402			share and amualized FRC	21 costs per quarter
inated ROTE adjusted (%)	- (P) / (J)			14.0%	69%				
Inderlying Net Income Group share	(O)			3,962	2,674				
Inded ying NIGS annualized	P(+(0) M(704+M)			5,471	3,995				
Indeitying NIGS adjusted	[S] = [R]+[0]			5,065	3,604				
Jinded ying ROTE adjusted %) * Inded ying asserption of data with the survey consistent	-(3)/(2)			10.1%	10.0%				

CHEOFTAGHICOLE BA

## APPENDICES Alternative performance indicator: stated and underlying RoTE adjusted

																				Stated Role adjusted
In Grand Saids In Singular ware at 24 angles areas In Singular ware at 24 angles areas In Singular Saids Areas Saids (Saids Mark, Bara Net Plata and the para, and Singularia Areas Saids and Singularia Areas Saids (Saids Areas) Areas Saids (Saids Areas) Ar	. cm .cm 1965	2 3 100 2 200 4 200 4 200 4 200 4 200 4 200	1300 3 1007 012 4 409 4 103 - 400 4 808	.01	4 991 4 991 4 392 4 392 4 393	2 200 2 200 4 900 4 900 4 900 4 900 4 900	44.00	- 100 6 400 6 400 6 400		4 1998 2 1998 2 1998 4 1997 4 1998 4 1998	1 10 1 2 10 1 3 20 4 4 20 1 4 20 1 4 20 1 4 20 4 4 20 1	-215 8 462 4 622 4 822	11 20 407 1101 1107 413 1306	51 1907 2 1708 4100 4100 4100 4100 4100 4100	2 HEL 2 2 HEV 401 1 HEP 1 HEP 1 HEP 1 HEP 1 HEP	12 M 5 80 77 1 140 140 140 140 140	1001 2 100 400 6 00 6 00 .004	2 0 42 2 0 42 6 67 6 662 3 26 6 663 3 26	.10 1.00	<ul> <li>The stated annualised Nat income Group share corresponds to 1 annualisation of the stated Nat income Group share (0144, Hid2; 9MA4 excluding impairments of intanglitic assets and restating each part of for IFRIC impacts in order to linearise them over the year. Example in Q14 annualized stated Nat income Group Share = [stated Nat Income Group Share: (1,045 million - Nat Income JFRIC - (2560 million - Nat Income JFRIC - (2560 million - Nat Income JFRIC - (2560 million - 168, 168, 169, 169, 169, 169, 169, 169, 169, 169</li></ul>
M (asked a releving result = (0) = (C)	4.50	4.055	170	101	1.80	4307	4138	190	1811	4.005	1811	1995	134	1.000	3.604	1.01	4.054	6.337	5.045	Underlying RoTE adjusted
Langible: 188 V with the state in the sensity any shared s	12 640	10 100	11 200	11 100	29434	10.99	10.00			10 00	33.05	11.03	14.415	34 ADD	<b>M 10</b> 2	<b>17 14</b>	34.307	11.00	38.961	Only the numerator changes compared to the stated RoTE adjusted
M jacked of held 8.000	-		-			14,96							-		4.54 4.54		-		. 1444 1444	The underlying annualised Net Income Group share corresponds to annualisation of the underlying Nat Income Group share (01x4; H 9MbxH3) restaing each period of the IFRIC impacts is norder to Incartise th over the year. Example in 01-21, annualised underlying Net Income Group share = [underlying Net Income Group share: G32 million - Net Inco (FRIC-G50 million 1; 4+ Notinceme IFRIC-G50 million = C440 million
																				who accommon x a manufacture accommon - coat to mind
																				<ul> <li>The new methodology forcalculating the underlying RDTE adjusted uses annualsed underlying Net income, plus the annualsed ATT coupon in numerator, divided by the denominator.</li> </ul>
* Excluding selected speci	ic in ru	L																		The new methodology forcatculating the underlying RoTE adjusted uses annualised underlying Net income, plus the annualised ATI coupon in

Institutional investors       +33 (0) 143 23 04 31       revetor.redistors@joredi-egricole-ea.fr         1ndividual shareholdes       +33 (0) 143 23 04 31       revetor.redistors@joredi-egricole-ea.fr         (id-free call in Frances orly)       nation@joredi-egricole-ea.fr         Clottide L'Angevin       + 33 (0) 143 23 32 45       clottide.langevin@joredi-egricole-ea.fr         Toulik Belikhatir       + 33 15 / 72 10 11       clottide.langevin@joredi-egricole-ea.fr         Joséphine Brouand       + 33 143 22 35 51       clottide.langevin@joredi-egricole-ea.fr         Nicolas Iana       + 33 143 22 35 51       intrate.term@joredi-egricole-ea.fr         Anna Pigoulovski       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr         Anna Pigoulovski       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr         Anna Pigoulovski       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr         Anna Pigoulovski       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr         Anna Pigoulovski       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr         Bertand Schaeder       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr         Bertand Schaeder       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr         Bertand Schaeder       + 33 143 22 35 52       emma.pigoulovginedi-egricole-ea.fr	which and the sectors in the		CONTACTS :	CREDIT AGRICOLE PRE	ESS CONTACTS:		
(udi-fræn only) Divier Tassaln + 33 143 23 25 41 oftwar. Jasoninggrendl-agricole-saufr Bertrand Schaefer + 33 143 23 25 41 oftwar. Jasoninggrendl-agricole-saufr Toulik Beikhatir + 33 157 72 12 01 toufs. Laskbeirggrendl-agricole-saufr Joséphine Brouard + 33 143 22 43 33 pagtins. Imaeruggrendl-agricole-saufr Diane Cante + 33 143 22 43 31 rotes. Langevinggrendl-agricole-saufr Violais Ianna + 33 143 22 43 32 minutes. Imaeginal-agricole-saufr Violais Ianna + 33 143 23 55 51 minutes. Imaeginal-agricole-saufr Vinnabelle Wirliath + 33 143 23 55 52 minutes. Intergrendl-agricole-saufr Vinnabelle Wirliath + 33 143 23 55 52 minutes. Intergrendl-agricole-saufr Sau at 23 25 55 minutes. Intergrendl-agricole-saufr Minute Pigoulevisik + 33 143 23 55 52 minutes. Intergrendl-agricole-saufr Minute Pigoulevisik + 33 143 23 55 52 minutes. Intergrendl-agricole-saufr Minute Pigoulevisik + 33 143 23 55 52 minutes. Intergrendl-agricole-saufr Sau at our press reliance at www.credib.agricole.com - www.credib.agricole.com - www.credib.agricole.com - www.credib.agricole.com - www.credib.agricole.com - www.credib.agricole.into Sau at our press reliance at www.credib.agricole.com - www.credib.agricole.into				Charlotte de Chavagnac	+ 33 1 57 72 11 17	chartolite.dechevegnec§	ğerədil-agricolə-sa, fr
Ciotilde L'Angevin + 33 (0)1 43 23 32 45 ciotilde.langevin@predit-egricole-ea.fr Toufik Belkhafir + 33 1 57 72 12 01 inufk.beldet@predit-egricole-ea.fr Doséphine Brouard + 33 1 43 24 33 pospitre broavafigicredit-egricole-ea.fr Diane Canto + 33 1 43 22 35 51 retrate confe@predit-egricole-ea.fr Nacolas Isanna + 33 1 43 22 35 51 retrate confe@predit-egricole-ea.fr Annabello Wirlath + 33 1 43 23 55 52 arredonia-sette@predit-egricole-ea.fr	ndividual shareholders			Olivier Tassain	+ 33 1 43 23 25 41	olver.lassan@credi-	ogricolo-so.fr
Touffik Balkhaffir + 33 1 5/ 72 12 01 toufk balkhaftiggrouti-egritotie-sa fr Joséphine Brouard + 33 1 43 22 43 paptine broachiggrouti-egritotie-sa fr Nicolas Ianna + 33 1 43 22 55 51 ritotae carting/grouti-egritotie-sa fr Anna Pigoulovski + 33 1 43 22 55 52 areadala.whathggrouti-egritotie-sa fr Annabelle Wirlath + 33 1 43 23 55 52 areadala.whathggrouti-egritotie-sa fr				Bertrand Schaefer	+ 33 1 49 53 43 76	bertrand.schaefer@ca-	(nca.fr
	oufik Belkhatir oséphine Brouard Mane Cante licolas lanna Inna Pigoulevski	+ 33 1 57 72 12 01 + 33 1 43 23 48 33 + 33 1 43 23 48 33 + 33 1 43 23 03 07 + 33 1 43 23 55 51 + 33 1 43 23 40 59	toufit, baildtailin@cristli-agricole-sa.fr josephine.brouand@cristli-agricole-sa.fr ontane.com/se@cristli-agricole-sa.fr intotes.broma@cristli@cristli-agricole-sa.fr anna.pipowievski@cristli@cristli-agricole-sa.fr		w credit-agricole comfinanc	efrancebubications-franc	
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## Stated RoTE adjusted

- e

# **Slides - Appendices**



## WORKING EVERY DAY IN THE INTEREST OF OUR CUSTOMERS AND SOCIETY

## RESULTS FOR THE 3<sup>RD</sup> QUARTER AND THE FIRST 9 MONTHS OF 2021 APPENDICES



#### Disclaimer

The financial information on Cridit Agricole S.A. and Cridit Agricole Group for the third guarter and first nine months of 2021 comprises these appendices and the attached presentation and press release which are available on the website: https://www.credi-apricole.com/inance/orbitations-inancieres.

These appendices may include prospective information on the Group, supplied as information on trends. This data does not represent forecasts within the meaning of EU Delegated Act 2019/580 of 14 March 2019 (deapter 1, article 1, d).

This information was developed from scenarios based on a number of economic assumptions for a given competitive and regulatory environment. Therefore, these assumptions are by nature subject to random factors that could cause actual results to differ from projections. Likewise, the financial statements are based on estimates, particularly in calculating marketivatue and assettimpsiment.

Readers must take all these risk factors and uncertainties into consideration before making their own judgement.

The figures presented for the nine-month period ending 30 September 2021 have been prepared in accordance with IFRS as adopted in the European Union and applicable at that date, and with prudential regulations currently in force. This financial information does not constitute a set of financial statements for an interim period as defined by IAS 34 "Interim Financial Reporting" and has not been audited.

Note: The scopes of consolidation of the Critit Agroole S.A. and Critit Agroole Groups have not changed materially since the Critit Agroole S.A. 2020 Universal Registration Document and its A.D.1 update (including all regulatory information about the Critit Agroole Group) were field with the AMF (the French Financial Markets Authority).

The sum of values contained in the tables and analyses may differ slightly from the total reported due to rounding.

On 30 June 2020, once all necessary regulatory approvals were secured, Amundi acquired the entire share capital of Sabadeli Asset Management. At 30 June 2021, blowing the buyback by Criedit Agricole Consumer Finance of 49% of the share capital of the CACF Bankia S.A. joint venture, CACF Bankia S.A. is fully considiated in Criedit Agricole S.A.'s consolidated financial statements.

At 30 June 2021, billowing the voluntary all cash public tender ofter launched by Cridit Agricole Italia on Cashto Valitatinese, Credito Valitatinese is owned at 100% by Cridit Agricole Italia and is fully consolidated in the Cridit Agricole S.A. consolidated financial statements.

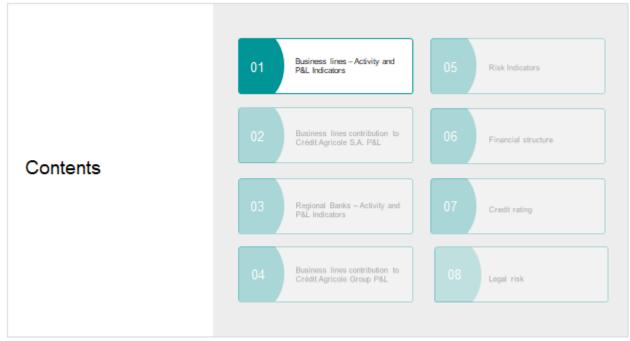
CHEORY ASSISTED A. 2 REALLIER FOR THE SHO CLARKER AND THE REATE MONTHS OF 201

## NOTE

The Crédit Agricole Group scope of consolidation comprises: the Regional Banks, the Local Banks, Crédit Agricole S.A. and their subsidiaries. This is the scope of consolidation that has scope of consideration of the competent authorities to assess the Group's position, notably in the

### Crédit Agricole S.A.

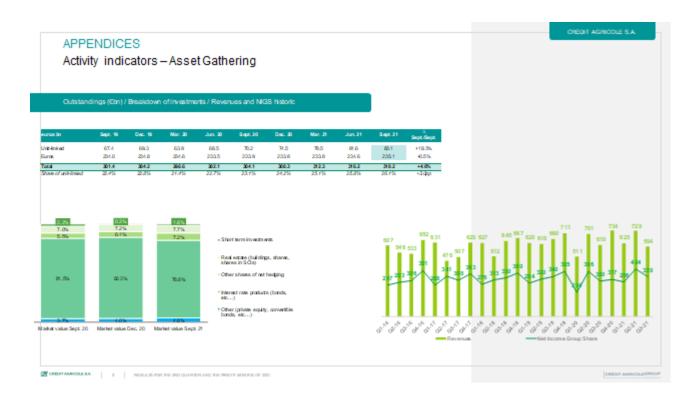
the listed entity, which notably owns the subsidiaries of its business lines (Asset gathering, Large customers, Specialised financia services, French retail banking, and International retail banking)

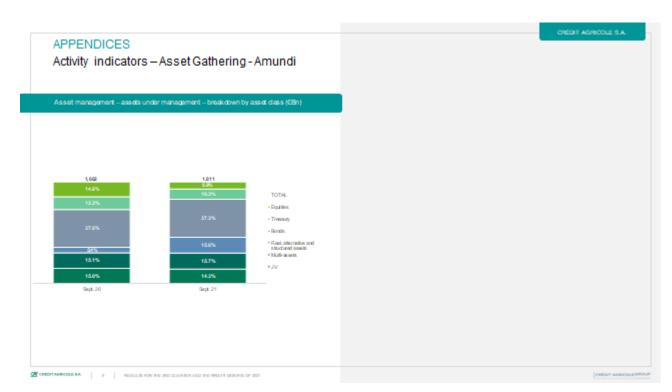


CHEXTAGROUPER. 3 RESULTS FOR THE SKI CLARKER AND THE PROTE MONTHS OF 321

CREDIT AGRICOLEGROUP

APPENDICES		e e et (	Cotho	ring								
Activity indicat	015 - A	sser	Jame	ning								
Assets under Manageme	nt (Cbn)											
bn	Sept. 19	Dec. 19	Mar.20	Jun 20	Sept. 20	Dec. 20	Mar. 21	Jun. 21	Sept. 21	A Sept.Sept.		
ssel management – Amund	1,582.9	1,653.A	1,527.5	1,591.6	1,662.3	1,728.8	1,755.3	1,793.9	1,811.0	+8.9%		
avingshaliremen l	301.3	304.2	298.6	302.1	304.1	3083	3123	316.2	318.2	+4.6%		
Vea Ib management	184.2	183.4	171.8	176.8	176.7	1822	1885	189.A	191.0	+8.1%		
ssels under menagement - Total	2,048.4	2,141.0	1,997.8	2,070.8	2,143.1	2,219.2	2,258.1	2,299.5	2,320.2	+8.3%		
eMexcl, double counting	1,727.8	1,794.7	1,820.5	1,821.5	1,822.5	1,895.0	1,937.9	1,977.7	1,998.3	+9.5%		
ibn	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	Dec. 20	Mar. 21	Jun 21	Sept. 21	A Sept.Sept.		
.CL Physice Banking	50.6	51.3	49.4	51,2	518	56.1	57.2	58.6	59.8	+157%		
A Wealth Management	133.6	132.1	122 A	125.7	125.0	128.0	131.3	1308	131.2	+4.9%		
Of which France	32.9	33.3	30.8	32.0	323	337	34.7	38.1	38.5	+13.1%		
Of which Information all	100.7	98.9	91.6	93.7	92.8	943	96.7	94.7	94.7	+2.1%		
lotal	184.2	1834	171.8	176.8	176.7	182.2	188.5	189.4	191.0	+8.1%		





## APPENDICES Stated and underlying detailed income statement (€m) – Asset gathering

٤m	Q3-21 a tated	Specific terms	Q3-21 underlying	cgs-20 stated	Specific Nerra	Q3-20 underlying	A Q3/Q3 a tated	A Q3/Q3 underlying
evenues	1,571		1,571	1,411	1.1	1,411	+11.3%	+11.3%
parating expenses, excLSRF	(738)	-	(736)	(658)	-	(658)	+12.1%	+12.1%
RF	-	-	-			-	0.0.	0.00.
ross operating in come	833	-	633	753	-	753	+10.6%	+10.6%
ost of risk	6	-	6	(41)	(28)	(12)	0.00.	0.00.
guity-accounted entities.	25	-	25	17	-	17	+47.5%	+47.5%
et income on other assets.	(0)	-	(0)	(1)	-	(1)	\$5.5%	(55.5%)
hange in value of goodwill	-	-	-		-	-	nm.	nm.
come before tax	864	-	864	728	(20)	756	+18.6%	+14.3%
ax.	(168)	-	(168)	(172)	8	(101)	(2.1%)	(6.9%)
et income from disconfid or held-for-mile ope.	1	-	1	1.1	-	1.1	0.00.	nm.
et income	696	-	696	556	(19)	575	+25.2%	+21.1%
on controlling interests	(123)	-	(123)	(116)	-	(116)	+6.2%	+6.2%
et income Group Share	573	-	573	440	(19)	459	+30.2%	+24.8%
ostilincome ratio excl. SRF (%)	47.0%		47.0%	46.6%		46.6%	+0.3 pp	+0.3 pp
	04.01	South	04.21	0M20	Souther	04.00	A GMPOM	A GMOM
ŧn	SM-21 stated	Specific terral	9M-21 underlying	SM20 steled	Specific Berna	9M-20 underlying	A 9 M 9M sheed	A 9M9M underlying
fin Revenues								
	sisted	6ema	underlying	sibelied	Berria	underlying	stated	underlying
Revenues Operating expenses	stated 4,919	Eema (1)	underlying 4,920	stated 4,090	Berns (143)	und enlying 4,232	abded +20.0%	underlying +16.2%
Revenses Operading expenses SRF	sisted 4,919 (2,272)	(1) (2)	underlying 4,920 (2,270)	356 km2 4,090 (2,129)	Berns (143)	und erfylng 4,232 (2,091)	stated +20.3% +6.7%	underfying +16.2% +8.6%
Revenses Operading expenses SRF	stated 4,919 (2,272) (7)	(1) (2)	4,920 (2,270) (7)	301 ked 4,090 (2,128) (6)	64773 (143) (20)	und entying 4,232 (2,091) (6)	stated +20.3% +6.7% +16.2%	underlying +16.2% +8.6% +16.2%
Revenues Operating expenses SRF Gross operating income Cost of ek	81x64x1 4,919 (2,272) (7) 2,640	Earra (1) (2) - (2)	underlying 4,920 (2,270) (7) 2,643	sbried 4,090 (2,128) (6) 1,958	Berns (143) (36) 	und entying 4,232 (2,091) (6) 2,135	steled +20.3% +6.7% +14.2% +35.1%	underfying +16.2% +0.6% +14.2% +23.6%
Revenues Operading superses SRF Gross operating income	81sted 4,919 (2,272) (7) 2,640 (19)	(1) (2) (3) -	underlying 4,920 (2,270) (7) 2,643 (19)	xbalad 4,090 (2,129) 6) 1,959 4	(143) (20) (101) 30	und safying 4,232 (2,091) (6) 2,135 (20)	x8444d +20.3% +6.7% +14.2% +35.1% 0.0	underlying +16.2% +0.0% +14.2% +22.8% (42.2%)
Revenues Operating expenses SRF Grone apperating income Cost of dex Equity-accounted withins Net income on other assess	81344d 4,519 (2,272) (7) 2,640 (19) 63	(1) (2) - (3) -	underlying 4,920 (2,270) (7) 2,643 (19) 63	xbalad 4,090 (2,128) 6) 1,958 4 40	Berns (143) (20) - - (101) - -	und whying 4,232 (2,091) (6) 2,135 (20) 46	x8494d +20.3% +6.7% +16.2% +35.1% nm +35.1%	underlying +16.2% +6.0% +14.2% +23.8% (42.2%) +37.9%
Revenues Operating expenses SRF Grans apperating income Cost of dats Equity-excounted writies Net income on other assess	81344d 4,519 (2,272) (7) 2,640 (19) 63	(1) (2) - (3) -	underlying 4,920 (2,270) (7) 2,643 (19) 63	204 km2 4,090 (2,128) 6) 1,928 4 4 60 2	Berns (143) (20) - - (101) - - -	und whying 4,232 (2,091) (6) 2,135 (20) 46	xbared +20.3% +6.7% +16.2% +35.1% nm +35.1% nm	underlying +16.2% +6.0% +14.2% +23.8% (42.2%) +37.9% 0.m.
Revenues Operating appenses SRF Gross operating income Cost of fait Foulty-accounted writies. Net income on other assess. Change in value of goodwill	2/34/4d 4,919 (2,272) (7) 2,640 (19) 63 (1) -	(1) (2) - (3) - - - -	underlying 4,920 (2,270) (7) 2,643 (19) 60 (7) -	20a locd 4,090 (2,128) 60 1,928 4 46 2 -	Rems (143) (28) - - (181) 28 - - - -	und wrlying 4,232 (2,091) (6) 2,135 (33) 46 2 -	20255 +0.75 +14.25 +14.25 +15.15 nm +127.95 nm hm hm	underfying +16.2% +6.0% +14.2% +23.8% (42.2%) +37.9% n.m. n.m. n.m.
Revenues Operating expenses SRF Groue operating income Cost of dix Equity-occounted writies Net income on other assess Change in value of prodeil1 Income before tax Tax	21aled 4,919 (2,272) (7) 2,640 63 (1) - - 2,663 (407) 5	(1) (2) - (2) - - - - - - - - - - - - - - - - - - -	underlying 4, 920 (0, 270) (7) 2, 643 (18) 63 (7) - 2, 666 (202) 1	20a lact 4,000 (2,128) 6) 1,958 4 4 6 2 2 - 2,007 (955) -	(143) (30) - - - - - - - - - - - - - - - - - - -	und-srlying 4,232 (2,091) (6) 2,135 (6) 46 2 - - 2,150 (528) -	20205 +2025 +6.7% +16.2% +25.1% nm +27.9% nm +22.7% (5.6%) nm	underlying +16,2% +6,6% +14,2% +22,6% (42,2%) +27,9% nm, nm, nm, +24,9% +10,2% nm,
Revenues Operating expenses SRF Gross operating income Cost of its Equity-excounted writies Net income on other assess Change in value of produit Income before tar Tax	51ated 4,919 (2,272) (7) 2,640 (%) 63 (1) - - 2,683 (467)	(1) (2) - - - - - - - - - - - - - - - - - - -	underlying 4,920 (2,270) (7) 2,643 (19) 63 (1) - - 2,666	20a locd 4,090 (2,128) 6) 1,929 4 6 2 - - 2,007	ferma (143) (30) - - - - - - - (144)	und-schying 4,232 (2,091) (6) 2,135 (33) 46 2 - - 2,150	2025 +2025 +6.75 +1425 +1425 nm +37.95 nm nm +37.95 nm nm +37.95 (5.05)	underlying +16.2% +6.6% +14.2% +23.9% (42.2%) +27.9% nm. nm. +24.9% +10.2%
Revenzae. Cyaroling expenses. SRP Grave operating income Cost of als Equip-soccounted exities. Not income on other assess. Not income on other assess. Tax Tax Tax Tax Tax Tax Tax Tax Tax Tax	21x1x1x1 4,919 (2,272) (7) 2,640 (%) 63 (1) - - 2,663 (467) 5 2,221 (462)	(1) (2) - - - (3) - - - - - - - - - - - - - - - - - - -	undertying 4,920 (2,270) (7) 2,643 (18) 63 (7) - 2,645 (7) - 2,104 (7) (7) (7) (7) (7) (7) (7) (7) (7) (7)	204 km3 4,090 (2,120) 6) 1,938 4 4 6 2 - - 2,007 8195) - - 1,512 625)	(143) (20) - - - - - - - - - - - - - - - - - - -	undientying 4,232 (2,061) (6) 2,135 (33) 46 2 - 2,136 (526) - 1,632 (526) - 1,632 (255)	20400 +20.3% +6.7% +14.2% +35.1% nm +35.7%% (5.6%) nm +46.9% +57.5%	underlying +16, 2% +6,0% +14, 2% +22, 8% (42,2%) +37, 9% nm, +34, 9% +10, 2% nm, +24, 9% +10, 2% nm, +28, 8% +43, 2%
Revenues Operating expenses SRF Grows operating income Cost of this Equity-accounted withins Net income an other assets Change is value of poodvill Income before tax Tax Net income tom disconfit or held-brease ope. Net Income	2124041 4,919 (2,272) (7) 2,2640 (%) 63 (1) - - 2,663 (407) 5 2,221	(1) (2) - - - - - - - - - - - - - - - - - - -	underf (rng 4, 920 (2, 270) (7) 2, 643 (19) 63 (19) - - 2, 666 (312) 1 2, 104	20a lact 4,000 (2,128) 6) 1,958 4 4 6 2 - - 2,007 (855) - - 1,512	(143) (30) - (101) 30 - - - (144) 34 - (110)	undientying 4,232 (2,081) (0) 2,135 (03) 46 2 - - - 1,632	20195 40.75 40.75 414.25 414.25 414.25 414.25 145.75 nm nm 417.95 nm (5.05) nm 416.95	underlying +16,2% +6,0% +14,2% +22,6% (42,2%) +27,9% nm, nm, +24,9% nm, +29,9%

CHEON AGRICOLE SA. 7 REBLIES FOR THE SKD CLARGER AND THE PROOF MANTHE OF 2021

APPENDICES								
Stated and under	lving deta	iled in	come s	staten	nent(€	m)-In	suran	Ce.
otated and and enden	iyinig acta	neum	conne a	naton	ion (		Juran	
	03-21	Spedifc	03-21	03-20	South	0360	A 03/03	40303
	apted	bana	underlying	append	ALC: N	underlying	appred	underlying
Revenues	594		594	610		610	(2.6%)	(2.0%)
Operating expenses excl.SRF	(174)	-	(174)	(166)	-	(199)	+3.9%	+3.9%
SRE	-	-			-		0.00.	0.0.
Gross operating income	420		420	443		440	(5.1%)	(\$1%)
Cost of risk	(A)	-	(0)	(27)	(20)	0	(89.0%)	0.0.
ncome before tax	420	-	420	415	(2)	440	+1.1%	(53%)
	(64)	-	(64)	(191)	8	(100)	(29.3%)	(35.6%)
Tax Net Income Group Share	(64) 339		339	262	(19)	300	+20.3%	+12.7%
Tax Tax Net income Group Share Contrincome acto excl SRF (%)	(64)							
Tax Net income Group Share	(64) 339		339	262		300	+20.3%	+12.7%
Tax Net income Group Share	(64) 339 38.75		319 2915	2125	(9)	300 27.5%	+20.2% +1.8 pp	+12.75 +1.6 pp
Tax Hat hoons Group Stars Contincome atio act SRF (%)	(64) 339 20.25	- Specific	339 29.3% 9021	262 27.5% 9.6-20	(S) Specific	300 27.5%	+20.3% +1.8 pp	442.7% 41.8 pp
Tax Net income Group Share	(64) 339 38.75		319 2915	2125	(9)	300 27.5%	+20.2% +1.8 pp	+12.75 +1.6 pp
Tax Hat hoons Group Stars Contincome atio act SRF (%)	(64) 339 20.25	- Specific	339 29.3% 9021	262 27.5% 9.6-20	(S) Specific	300 27.5%	+20.3% +1.8 pp	442.7% 41.8 pp
Tax Nak Income Group Share Contincome atio excl SRF(%) Contincome atio	(64) 339 20.25 20.25	Specific barras	339 39.3% 904-2H underlying	282 27.5% 9.8-20 stated	(%) Specific bens	300 27.5% 904-20 und wtying	+1.8 pp +1.8 pp A SM/SM abred	+12.7% +1.8 pp A SM.SM underlying
Tax Net Income Group Share Continuome stilo excl.SRF (%) Cm Revenues Openting expansion excl.SRF SRF	(64) 339 38.75 38.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 29.25 20.	Spadik: kana	339 2935s 984-21 undertyling 1,940 (560)	202 27.5% 5.64-20 5.54-40 (5.20)	(16) Spacific Intera (142)	300 27.5% und atylog 1,822 (582)	+30.3% +1.8 pp A SM/SM E5M4 +16.0% (5.2%) n.m.	+12.76 +1.8 pp - A SM.6M underlying +6.9% +1.0% 5.0%
Tax Net Income Group Strare CostTincome atio excl SRF (%) Cro Revenues Openating expresse excl SRF SRF Grass operating income	(64) 339 38.3% 28.5% 28.5% 28.5% 28.5% 28.5% 28.5% 28.5% 28.5% 28.5% 28.5%	Spedik beru	338 383% 981-21 underlying 1,940 (560)	242 27.5% 9.8-20 8.524d 1,640 (620)	(19) Specific Jama (143) (30)	300 27.5% 9M-20 und etying 1,622 (562)	+20.3% +1.8 pp A SM/SM stated +16.0% (5.2%)	+12.75 +1.6 pp 
fac Har Income Group Share Continuone atio excl.SRF (%) Con Reservants Openanty expresses excl.SRF Inf Share operating income Cont official	(65) 338 38, 3% 38, 3%38, 3% 38, 3% 38, 3% 38, 3% 38, 3%38, 3%38, 3%	Spedik bena	336 36375 26375 underlying 1,946 (560) - - 1,360 (1)	202 27.5% 9.6-20 1,640 (520) - - 1,659 30	(19) Spacific lama (143) (30)	300 27.5% und adying 1,822 (562) - 1,240 (1)	+202% +1.8 pp A SM/SM stand +16.0% (5.2%) nm +22.4% nm	+12,75 +1,8 pp 1,8 pp 1,9 p
far Mark Income Group Share Constitutions and excl.SRF (%) Con Reserves Opending expanse excl.SRF SRF Grave openating Income Con of this Con one before bac	164 336 38.3% 28.5% 29.5% 29.5% 20.5	Spedik here	336 363% 363% underb/ng 1,940 (540) - - 1,360 (1) 1,359	282 27.5% 9.6-20 5054d 1,640 620) - - 1,659 30 1,665	(19) Spacific Jama (143) (141)	300 27.5% und etying 1,822 (542) - - (1) 1,340 (1) (1)	+20.2% +1.8 pp +1.8 pp x Starstal started +16.0% (5.2%) n.m +20.1%	+12,75 +1.8 pp +1.8 pp underlying +6.9% +1.0% 0.m. +827% (28,0%) +827%
Tax Her Income Group Share Continuone atio excl.SRF (%) Con Revenues Opeosity dependent excl.SRF SRF SRF SRF SRF SRF SRF SRF	16-0 335 26.25 26.25 26.25 26.25 1,946 6.460 6.460 6.460 7,326 7,326 7,326 7,326 9,225	Specific herea	335 353/% 353/% 404/% (240) - - 1,340 (1) 1,359 (252)	282 27.5% 9.M-20 8.5844 1,640 6.20) - - 1,659 30 1,655 (205)	(15) Specific Mona (143) (164)	300 27.5% and at ying 1,622 (542) - 1,240 (1) 1,228 (302)	+30.2% +1.8 pp +1.8 pp x SM/SM x SM/SM/SM x SM/SM x SM/SM/SM x SM/SM/SM x SM/SM/SM x SM/SM/SM/SM/SM/SM/SM/SM/SM/SM/SM/SM/SM/S	+12,7% +1.8 pp +0.5% +0.5% +0.5% +0.5% +0.5% (20,1%) (20,1%) +9,3% (20,1%) (12,5%)
Tax Har Income Group Share Costificome stilo excl.SRF (%) Cost Revenues	164 336 38.3% 28.5% 29.5% 29.5% 29.5% 20.5	Spedik kens -	336 363% 363% underb/ng 1,940 (540) - - 1,360 (1) 1,359	282 27.5% 9.6-20 5054d 1,640 620) - - 1,659 30 1,665	(19) Specific berns (143) (30) - - (144) 30 (144)	300 27.5% und etying 1,822 (542) - - (1) 1,340 (1) (1)	+20.2% +1.8 pp +1.8 pp x Starstal started +16.0% (5.2%) n.m +20.1%	+12,75 +1.8 pp +1.8 pp underlying +6.9% +1.0% 0.m. +827% (28,0%) +827%

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## APPENDICES Stated and underlying detailed income statement (€m) – Asset management

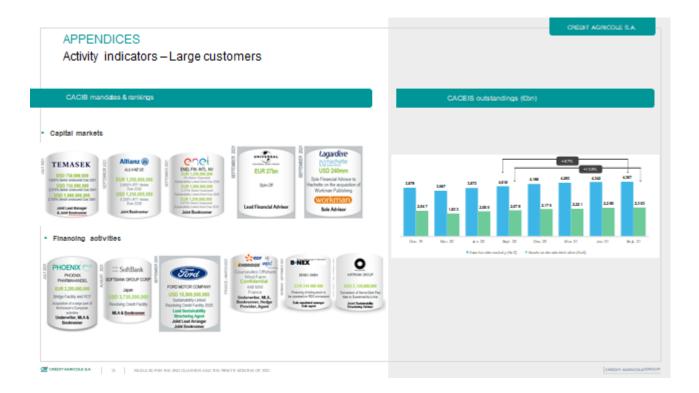
<del>ú</del> n	C3-21 stated	Specific Herral	Q3-21 underlying	Q3-20 stated	Specific forms	C3-20 underlying	A Q3/Q3 stated	A Q3/Q3 underlying
Revenues	774		774	609	-	609	+27.1%	+27.1%
Operating expenses excl. SRF	(260)	-	(390)	(329)	-	(029)	+10.7%	+187%
IFF		-	-		-	-	nm.	n.m.
iross operating income	304	-	364	290		200	+36.9%	+36.9%
Costof risk	7	-	7	(2)	-	(A)	0.00.	0.0.
quity-accounted entities.	25	-	25	17	-	17	+47.6%	+47.6%
ncome before tax	415	-	415	294		294	+41.4%	+41.4%
ax	(101)	-	(101)	(77)	-	(77)	+30.5%	+30.5%
iet income	314	-	314	216		216	+45.3%	+453%
ion controling interests	(100)	-	(103)	(79	-	(70)	+47.3%	+47.3%
let income Group Share	211	-	211	146	-	146	+44.3%	+44.3%
Costincome ratio excl SRF (%)	50.4%		50.4%	54.0%		55.0%	-3.6 pp	-3.6 pp

<del>6</del> m	9M-21 stated	Specific tierra	9M-21 underlying	SM-20 stated	Specific form	91420 underlying	A SM/SM stated	A SM/SM underlying
Revenues	2,359	1.1	2,359	1,810		1,810	+30.4%	+30.4%
Operating expenses excl SRF	(1,166)	-	(1, 166)	(900)	-	(900)	+18.0%	+10.0%
IRF	(4)	-	60	(20)	-	(20	+24.1%	+26,1%
Gross operating income	1,109	-	1,100	616	-	818	+45.3%	+45.3%
Costof risk	(12)	-	(12)	(20)	-	(20)	(33.7%)	(33.7%)
Equity eccounted entities	60	-	63	46	-	46	+36.0%	+30.0%
ncome before tax	1,239	-	1,239	643		843	+46.9%	+46.9%
Tax	(196)	114	(d10)	(223)	-	(223)	(12.3%)	+39.0%
Netincome	1,044	114	929	620		620	+68.3%	+49.8%
ion controlling interests.	(337)	(27)	(000)	(200)	-	(200)	+66.0%	+49.8%
Net income Group Share	707	78	629	420		420	+68.3%	+49.8%
Costilincome ratio ercl SRF (%)	49.4%		49.4%	54.6%		54.0%	-52 pp	-52pp

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	Q3-21 stated	Specific	Q3-21 underlying	Q3-20 stated	Specific	03-20	A Q3/Q8 stated	A Q3/Q3 underlying
Revenues	203	Eerra .	203	192	liemà -	und enlying 192	+5.5%	45.5%
Openting expenses exd SRF	(172)		(172)	(162)		(162)	+7.2%	+7.2%
SRF	-	-		-	-	-	0.0.	nm.
Gross operating income	29		29	30	-	30	(3.5%)	(3.5%)
Cost of risk	(0)		(0)	(11)	-	61)	(97.5%)	(97.5%)
Income before bx	29		29	19	-	19	+ 50.7%	+50.7%
Tax	(2)	-	(2)	(4)	-	(4)	(18.6%)	(10.6%)
Net income from discont'd or held-for-sale ope.	1	-	1		-	-	0.0.	0.00
Net income Group Share Costiln come ratio excl.SRF (%)	23	-	23	13	-	13	+87.7%	+67.7%
	04.01	Sec. et la	0421	04.00	Sec	04.00		
fin	SM-21 sbeled	Specific Terms	91421 underlying	9M-20 stated	Specific Terms	SM-20 underlying	A SM/SM stated	A 9M9M underlying
Revenues	sbled 611	Earra (1)	underlying 612	stated 600		underlying 600	stated +1.0%	underlying +2.0%
Revenues Openting expenses exd.SRF	sbiled 611 (519)	Eems (1) (2)	underlying 612 (517)	stated 600 (521)	Barra -	underlying 600 (521)	stated +1.0% (0.4%)	underlying +2.0% (0.0%)
Revenues Openting expenses excl SRF SRF	sbeled 611 (519) (2)	(1) (2)	612 (517) (2)	81ated 600 (521) (2)	Earns - -	underlying 600 (521) (3)	stated +1.0% (0.4%) +2.9%	underlying +2.0% (0.0%) +2.9%
Revenues O peoting expenses excl SRF SRF Gross o perating income	xbdext 611 (519) (3) 90	Eems (1) (2) - (3)	underlying 612 (517) (3) 93	aladed 600 (521) (3) 76	Liama - - - -	und erlying 600 (521) (3) 76	stated +1.0% (0.4%) +2.9% +17.4%	underlying +2.0% (0.0%) +2.9% +21.2%
Revenues Openting expenses and SRF SRF Gross operating income Coust of faik	sbded 611 (519) (3) 90 (5)	(1) (2) - (3)	underlying 612 (517) (2) 93 (5)	stated 600 (521) (3) 76 (12)	Earraí - - - - -	underlying 660 (521) (2) 76 (12)	stated +1.0% (0.4%) +2.9% +17.4% (50.1%)	underlying +2.0% (0.8%) +2.9% +21.2% (58.1%)
Revenues O penting expenses and SRF SRF Grass o persting income Cost of risk for income on other assets	sbded 611 (519) (3) 90 (5) 0	(1) (2) - (3) -	underlying 612 (517) (2) 93 (5) 0	stated 600 (521) (2) 76 (12) 3	5ams	underlying 600 (521) (2) 76 (12) 3	stated +1.0% (0.4%) +2.9% +17.4% (58.1%) (99.1%)	underlying +2.0% (0.0%) +2.9% +21.2% (50.1%) (50.1%)
Revenues Opearing expenses and SRF SRF Grane operating income Cost of risk Ved income before so:	506ed 611 (519) (3) 90 (5) 0 85	(1) (2) - (3) - (2) -	underlying 612 (517) (2) 93 (5) 0 88	stated 600 (521) (3) 76 (12) 3 66	Esems 	underlying 600 (521) (2) 76 (12) 3 68	stated +1.0% (0.4%) +2.9% +17.4% (50.1%) (99.1%) +24.7%	underlying +2.0% (0.0%) +2.9% +21.2% (58.1%) (58.1%) (59.1%) +29.1%
Revenues O penting expenses and SRF SRF Grass o persting income Cost of risk for income on other assets	sbded 611 (519) (3) 90 (5) 0	(1) (2) - (3) -	underlying 612 (517) (2) 93 (5) 0	stated 600 (521) (2) 76 (12) 3	5ams	underlying 600 (521) (2) 76 (12) 3	stated +1.0% (0.4%) +2.9% +17.4% (58.1%) (99.1%)	underlying +2.0% (0.0%) +2.9% +21.2% (50.1%) (50.1%)

#### APPENDICES Activity indicators - Large customers 4,000 0.459 4,700 (245) 170 1.00 1.56 1,40 Assel sevicing stment banking Max Capital markets Structured Inende Fin albanking& oh Q4-20 QL-21 Q3-19 QI-15 Q1-20 02-20 03-20 Q1-21 02-21 CHEOREAGE BA. 11 REALLER FOR THE IND CLARER AND THE PROTE MONTHLE OF 201



Stated and underlying detailed income statement (€m)-Large customers

	CB-21 stated	Specific Dema	Q3-21 underlying	Q3-20 stated	Specific Herrol	CB-20 underlying	A Q3/Q3 stated	A Q3/Q8 underlying
Revenues	1,527	(2)	1,528	1,579	12	1,567	(3.3%)	(2.4%)
O perating expenses excLSRF	(901)	(5)	(09.6)	(071)	(4)	(867)	+ 3.5%	+ 3.3%
SRF	-	-	-		-	-	0.0	0.0.
Gross operating income	626	Ø	63.3	708	8	699	(11.6%)	(9.5%)
Cost of risk	(12)	-	(12)	(217)	-	(217)	(94 A%)	(84.6%)
Equity-accounted entities	2	-	2	0	-	0	x6.2	x 6.2
Net income on other assets.	(2)	-	(A)	1	-	4	0.0	0.0.
ncome before tax	614	(7)	621	492	8	463	+24.8%	+28.4%
ax	(135)	2	(12.0)	(119)	(2)	(118)	+13.4%	+16.0%
Net income	478	(5)	48.3	372	7	366	+28.4%	+32.1%
Non controlling interests	(26)	1	(20)	(23)	1	(23)	+16.9%	+19.2%
	452	(4)	45.5	350	7	342	+29.2%	+33.0%
Net income Group Share	104							+3.2pp
ostincome ratioe sci SRF (%)	59.0% 9M-21	Specific	58.6% 9M-21	953% 9M-20	Specific	554% 9M-20	+3.8 pp	A SM/SM
Net Income Group Share Contincome ratioe xcl SRF (%) Gro	59.0%	Specific Herro			Specific Hema			
Continuame ratios xol SRF (%)	59.0% SM-21 stated 4,753	(16)	9M-21	9M-20 stated 4,872	ilemä 34	9M-20	A SIM/SM stated (2.4%)	A SM/SM underlying (1.4%)
Sostincome ratioesci.SRF (%) fim Revenues Dentifing expenses exclSRF	59.0% 204-21 stated 4,753 (2,732)	tilema	914-21 underlying 4,769 (2,706)	9M-20 stated 4,872 (2,612)	Derma	9M-20 underlying	A 9 M/9 M stated (2.4%) +4.5%	A SM/SM underlying (1.4%) +4.1%
Sostincome ratioesci.SRF (%) fim Revenues Dentifing expenses exclSRF	59.0% SM-21 stated 4,753	(16)	9M-21 underlying 4,769	9M-20 stated 4,872	ilemä 34	9M-20 underlying 4,630	A SIM/SM stated (2.4%)	A SM/SM underlying (1.4%)
Constitucione ration suci SRF (%) Gra Revenues O perato personase exclisiRF RF	59.0% 204-21 stated 4,753 (2,732)	(16) (26)	914-21 underlying 4,769 (2,706)	9M-20 stated 4,872 (2,612)	14 (12)	914-20 underlying 4,638 (2,600)	A 9 M/9 M stated (2.4%) +4.5%	A SM/SM underlying (1.4%) +4.1%
Costificame ratioe sciSRF(%) 6m Revenues Diparating expanses exciSRF ARF ARF Area geneting income Cost of risk	59.0% 59.4% 4,753 (2,752) (200) 1,693 (20)	(16) (20)	9M-21 underlying 4,769 (2,706) (22.0) 1,735 (30)	204-20 stated 4,072 (2,012) (200) 2,000 (719)	14ema 24 (12)	9.M-20 underhyting 4,636 (2,600) (260) 1,976 (719)	A 9 M/9M stated (2.4%) +4.8% +26.2% (15.3%) (94.7%)	A SM/SM underlying (1.4%) +4.1% +26.2% (12.3%) (9.4.7%)
Contineame ration set SRF (%) fm Revenues Dynamic gespenses excl.SRF SRF Snam operating income Cont of tak gaty-accounted entities.	59.0% 59.4% 4,753 (2.752) (2.0%) 1,663 (3%) 5	(16) (26) (42)	9M-21 under lying 4,769 (2,706) (2,706) (2,706) 1,735 (36) 5	504-20 stated 4,672 (2,612) (260) 2,000 (719) 5	10ems 24 (12) - 22	914-20 underlying 4,636 (2,600) (260) 1,978 (719) 5	A SIM/SM stated (2.4%) +4.6% +26.2% (15.3%) (04.7%) +17.2%	A SM/SM underlying (1.4%) +4.1% +26.2% (12.3%)
Costincome ratioe sci SRF (%) fm Revenues D parating expanses excliSRF ARF Taxes operating income Cost of risk Figuly-soccumented entites et income on other assets	59.0% 59.4% 4,753 (320) 4,693 (30) 5 (39)	(16) (26) - (42) -	9M-21 underlying 4,769 (2,760) (22.0) 1,735 (30) 5 (39)	504-20 stated 4,072 (2,012) (200) 2,000 (719) 5 1	Herrs 34 (12) - 22 - - -	9M-20 underlying 4,638 (2,600) (260) 1,978 (719) 5 1	A 9 M/9M stated (2.4%) +4.8% +26.2% (15.3%) (64.7%) +17.2% n.m.	A SM/SM underlying (1.4%) +4.1% +20.2% (123%) (123%) (423%) +17.2% 5.8.
Constitution out SRF (%) Constitution Revenues Constitution SRF Grass operating income Court of risk Equity-secounted end Sea Vel Income on other autors Vel Income on other autors	59.6% 59.4-21 statest 4,753 (328) 1,683 (38) 1,621	(16) (26) - (42) - - - - - - (42)	914-21 underlying 4,769 (2,765) (2,8) 1,735 (36) 5 (39) 1,663	204-20 stated 4,872 (2,612) (260) 2,000 (719) 5 1 1,207	14 34 (12) - 22 - - - - 22 22	9M-20 underlying 4,828 (2,600) (260) 1,978 (718) 5 1 1,265	A 9 M/9M stated (2.4%) +4.8% +26.2% (153%) (417.2% n.m. +26.0%	A SM/SM underlying (1.4%) +4.1% +20.2% (12.3%) (12.3%) (12.3%) (12.3%) (12.3%)
Constitution out SRF (%) fm Revenues D parating asspances excl3RF SRF fores operating income Cont of risk Gaity-secounted entities vet income on other somets rocome before to x	58.6% 58.6% 4,753 (2,733) (2,24) 4,663 (36) 5 (38) 4,624 (2,55)	(16) (26) - (42) - - - - - (42) 12	9M-21 underlying 4,769 (2,706) (240) 1,735 (30) 5 (30) 1,663 (667)	204-20 stated 4,072 (2,012) (200) 2,000 (719) 5 1 1,207 (223)	Herrot 34 (12) - - - - - - - - - - - - - - - - - - -	9 M-20 underlying 4,834 (2,600) (260) (260) 1,978 (716) 5 1 1 1,978 (215)	A SM/SM stated (2.4%) +4.6% +26.2% (15.3%) (15.3%) +17.2% 0.6% +26.6%	A SM/SM underlying (1.4%) +4.1% +26.2% (12.3%) 9.47%) +17.2% 0.5% +17.2% +17.2%
Constitucione ration suci SRF (%) Gra Revenues SRF Grans operating income Coulty-face sucits RF Galty-accounted entities variancome on other sucets manime before to x face face income	59.0% (0.4-21 stated 4,753 (.252) (.252) (.252) (.263) 4,621 (.265) 4,621 (.265) 4,624	(16) (20) - (42) - (42) - (42) (12) (30)	914-21 under lying 4,769 (2,766) (220) 1,735 (36) 5 (36) 1,663 (36) 1,663	\$14-20 stated 4,872 (2,612) (260) 2,000 (719) 5 1 1,207 (223) 1,064	14 (12) 	914-20 underlying 4,638 (2,660) (260) (260) 1,978 (718) 5 1 1,265 (215) 1,656	A 200/200 stated (2.4%) +4.6% +26.2% (15.3%) (47.5% 5.6% +17.2% 5.6% +25.6% +18.0%	A SM/SM underlying (1.4%) + 4.1% + 20,2% (12.3%) 9 4.7%) + 17.2% 5.m + 31.5% + 31.0% + 42,4%
Costincome ratioe sci SRF (%) fm Revenues O parating payanese excliSRF SRF Gross operating income Cost of risk Galady-accounted entities Nati income on other assets Income baffore b s Tas Tas Tas	56.0% 20.421 30.6421 4,753 6,732) (256) 1,663 5 (36) 5 (36) 5 (36) 1,663 (36) 1,664 (36) 1,664 (365) 1,864 (65)	(16) (20) - (42) - - - (42) 12 (42) 12 (30) 6	984-21 underlying 4,769 (2,760) (2,80) 1,735 (36) 5 (36) 1,663 (6,7) 1,663 (6,7) 1,296 (71)	204-20 stated 4,872 (2,612) (260) 2,000 (719) 5 1 1,207 (223) 1,664 (62)	14 34 (12) - - - - - - - - - - - - -	9 M-20 underlying 4,838 (2,600) (260) (260) (719) 5 1 1,205 (215) 1,050 (64)	A 9 M/9M slitled (2.4%) + 4.6% + 26.2% (15.3%) (47.2% n.m. + 26.0% + 26.0% + 15.0%	A SM/SM underlying (1.4%) +4.1% +26.2% (12.3%) \$(4.7%) +17.2% +31.2% +31.2% +31.2% +31.0%
Constitucione ration suci SRF (%) Gra Revenues SRF Grans operating income Coulty-face sucits RF Galty-accounted entities variancome on other sucets manime before to x face face income	59.0% (0.4-21 stated 4,753 (.252) (.252) (.252) (.263) 4,621 (.265) 4,621 (.265) 4,624	(16) (20) - (42) - (42) - (42) (12) (30)	914-21 under lying 4,769 (2,766) (220) 1,735 (36) 5 (36) 1,663 (36) 1,663	\$14-20 stated 4,872 (2,612) (260) 2,000 (719) 5 1 1,207 (223) 1,064	14 (12) 	914-20 underlying 4,638 (2,660) (260) (260) 1,978 (718) 5 1 1,265 (215) 1,656	A 200/200 stated (2.4%) +4.6% +26.2% (15.3%) (47.5% 5.6% +17.2% 5.6% +25.6% +18.0%	A SM/SM underlying (1.4%) + 4.1% + 20,2% (12.3%) 9 4.7%) + 17.2% 5.m + 31.5% + 31.0% + 42,4%

CHEOFTAGHICOLE BA. 12 REBULTE FOR THE 3RD CLARTER AND THE REST MONTHS OF 2021

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Stated and underlying	detailed in	come s	statemer	nt(€m`	-CIB			
State a ana ana enying	actaneam	0011100	reaconnon	n (em	, 0.0			
tin	Q3-21	Specific		Q3-20	Specific	Q3-20	A Q3/Q3	
	sisted	Eem a	underlying	slated	demà	underlying	sisted	underlying
Revenues	1,239	(2)	1,241	1,300	12	1,288	(4.7%)	(3.7%)
Operating expenses exc1SP6*	(680)		(880)	(850)		(850)	14,7%	14.7%
5/8*	-	-	-		-	-	n.m.	0.00
Gross operating income	559	(2)	560	650	12	638	(14,1%)	(12259
Cost of risk	(14)	-	(14)	(220)	-	(220)	(938%)	(93.8%)
Nelinomeonoiberassels	(3)	-	(3)	1	-	1	n.m.	nm
income before tax	542	(2)	544	430	12	418	+28.1%	+30.1%
Tax	(118)	1	(119)	(197)	(3)	(105)	+10.4%	+13.7%
Net income Group Share	415	(1)	416	316	9	307	+31.3%	+35.5%
	415 549%	(1)					+31.3% +4.9 pp	+35.5% +4.4pp
Net income Group Share		(1)	416	316		307		
Net income Group Share	549%		416 54.8%	316 50.0%	9	307 50.5%	+4.9 pp	+4.4pp
Net income Group Share	549% 9M-21	Specific	416 54.8% 9M-21	316 50.0% 9M-20	9 Specific	307 50.5% 9M-20	+4.9 pp л 9М/9М	+4.4pp
Net income Group Share Cabilincome natio exclSRF (%)	549%		416 54.8%	316 50.0%	9	307 50.5%	+4.9 pp	+4.4pp
Net income Group Share Cabilincome natio exclSRF (%)	549% 9M-21	Specific	416 54.8% 9M-21	316 50.0% 9M-20	9 Specific	307 50.5% 9M-20	+4.9 pp л 9М/9М	+4.4pp
Net income Group Share Cost/Income netio excl.SRF (%) fm	549% 9M-21 stated	Specific tems	416 54.8% 9M-21 underlying	318 50.0% 9M-20 stated	9 Specific terms	307 50.5% 9M-20 underlying	+4.9 pp A SM/SM stated	+4.4pp A 9M/9M underlying
Net income Group Share Cashincome mbio excl. SRF (%) fm Revenues Opening expenses cod.SRF	549% 9M-21 stated 3,884	Specific terms (16)	416 54.8% 9M-21 undietlying 3,901	316 50.0% 9M-20 slated 4,024	9 Specific terms 34	307 50.5% 9M-20 underlying 3,9 90	+4.9 pp A 9M/9M stated (3.5%)	+4.4pp A.9M/9M underlying (2.2%)
Net income Group Share Ceatheome mile excl. SRF (%) fen Revenues Opening s penses excl.SRF SRF Gross opensing incom e	9M-21 stated 3,884 (2,052)	Specific terms (16)	416 54.8% 9M-21 underlying 3,901 (2,052)	316 50.0% 914-20 stated 4,024 (1,98.3)	9 Specific terms 34	307 50.5% 9M-20 underlying 3,990 (1,983)	+4.9 pp A SM/SM stated (3.5%) +4.5%	+4.4pp A.9M/SM underlying (2.2%) +4.5% +27.3% (135%)
Net income Group Share Ceathlecome ratio axol.3RF (%) fm Revenues	549% 9/4-21 stated 3,884 (2,052) (225)	Specific terms (16)	418 54.8% 9M-21 underlying 3,901 (2.052) (225)	318 50.0% 914-20 stated 4,024 (1,98.3) (252)	9 Specific Jama 34	307 50.5% 9M-20 underlying 3,9 90 (1,9 83) (232)	+4.9 pp A SM/SM stated (3.5%) +4.5% +27.3%	+4.4pp A.9M/9M underlying (2.2%) +4.5% +27.3%
Net income Group Share Cost/Income mbio excl.SRF (%) 6m Revenues Openiing a spenses excl.SRF SRF Gross openating income Cost of risk	549% 934-21 31564 3,884 (2,052) (255) 1,537	Specific terms (16) - - (16)	416 54.8% 98-21 underlying 3,901 (2,052) (225) 1,553	318 50.0% 914-20 stated 4,024 (1,98.3) (252) 1,829	9 Specific Items 34 - - 34	307 50.5% undertying 3,990 (1,983) (222) 1,795	+4.9 pp A SW/9M stated (3.5%) +4.5% +27.3% (16.0%)	+4.4pp A.9M/SM underlying (2.2%) +4.5% +27.3% (135%)
Net income Group Share Ceatheome mile excl. SRF (%) fen Revenues Opening s penses excl.SRF SRF Gross opensing incom e	549% 9M-21 stated 3,884 (2,052) (205) 1,537 (45)	Specific terns (16)	418 54.8% 204-21 underlying 3.901 (2.05.2) (226) 1.553 (4.5)	318 50.0% 914-20 stated 4,024 (1,98.3) (252) 1,829	9 Specific Items 34 - - - -	307 50.5% underlying 3.9 90 (1,983) (252) 1,7 95 (/18)	+4.3 pp A SM/9M stated (3.5%) +4.5% +27.3% (16.0%) (93.7%)	+4.4pp A 9M/9M underlying (2.2%) +4.5% +27.3% (13.5%) (33.7%)
Net income Croup Share Ceatiliticome ratio excl.3RF (%) fm Revenues Operating spenses excl.SRF SRF Gross operating income Ceat of risk.	542% 9M-21 3lated 3,884 (2.052) (265) 1,537 (45) (45)	Specific Earns (16) - - - (16) -	418 54.8% 2442 1 underlying 3.90 1 (2.05.2) (226) 1.2553 (45) (40)	318 50.0% 9M-20 stated 4,024 (1,983) (232) 1,829 (718) 1	9 Specific ferms 34 - - - -	307 50.5% 294-20 underlying 39 90 (1,963) (232) 1,7 95 (716) 1	14.3 pp A 90/904 stated (3.5%) 14.5% (16.0%) (93.7%) n.m.	+4.4pp A.9.M/9M underlying (2.2%) +4.5% +27.3% (13.5%) (33.5%) n.m
Net income Group Share Ceathroome noise excl. SRF (%) fm Revenues Coarding expenses excl.SRF SRF Gross openating income Creat of risk Net income before the Net income before the	549% 9M-21 3,884 (2,052) (255) 1,337 (45) (40) 1,452	Specific terms (18) - - - (18) - - (18)	418 54.8% 3.04-2 1 underlying 3.00 1 (2.05-2) (2.25) (2.25) (2.25) (4.5) (4.0) 1.488	318 50.0% 9M-20 stated 4,024 (1,983) (212) 1,829 (718) 1 1,114	9 Specific Berns 34 - - - - - - - - - - - - - - - - - -	307 50.5% underlying 3.9 90 (1.963) (222) 1.7 95 (716) 1 1.0 80	+4.3 pp A SM/SM stated (3.5%) +4.5% +27.3% (18.0%) (93.7%) n.m. +30.3%	+4.4pp A.9M/SM underlying (2.2%) +4.5% +27.3% (13.5%) (13.5%) n.m. +35.9%

CREAT AGRICOLE BA. 1 HE REALLISE FOR THE SHO DUARTER AND THE REALTS MONTHE OF 201

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#### CREDIT AGRICOLE S.A.

## APPENDICES

Stated and underlying detailed income statement  $({\ensuremath{\in}} m) - {\ensuremath{\mathsf{Financing}}}$  activities

€m	Q3-21 stated	Specific	Q3-21 underlying	Q3-20 abiled	Specific terms	Q3-20 underlying	A Q3/Q3 abiled	A Q3/Q3 underlying
Revenues	634	(5)	689	603	m	610	+134%	+13.0%
Operating expenses ext.SPF	Q77)	-	(277)	(271)	-	(271)	+2.2%	+2.2%
SRF	-	-	-	-	-	-	n.m.	n.m.
Gross operating income	406	(5)	412	3 32	m	339	+225%	+21.8%
Cost of risk	(12)	-	(12)	(225)	-	(225)	(94.6%)	(94.6%)
Nel income on other assets	(3)	-	(3)	1	-	1	n.m.	n.m.
Income before tax	392	(5)	397	107	(M	114	x 3.7	x 3.5
Tax	(91)	2	(93)	(21)	2	(23)	x4.4	x4
Net income Group Share	294	(4)	228	84	(5)	89	x 3.5	x 3.3
Cost/Income ratio excl.SRF (%)	40.6%		40.2%	45.0%		44.5%	-44 pp	-42 pp

	9M-21 stated	Specific terms	SM-21 underlying	9M-20 stated	Specific terms	9M-20 underlying	A 9M.9M slated	A SM SM underlying
Revenues	2,004	(21)	2,025	1,970	41	1,9 29	+1.8%	+5.0%
Operating expenses excl.SRF	(8.35)	-	(835)	(817)	-	(817)	+2.3%	+2.3%
510	(1.14)	-	(114)	(71)	-	(21)	181.4%	161.4%
Gross operating income	1,055	(21)	1,076	1,083	41	1,0.42	(2.8%)	+3.3%
Cast of rtsk	(62)	-	(82)	(B 75)	-	(875)	(90.8%)	(90.8%)
Net income on other assets	(40)	-	(40)	1	-	1	n.m.	n.m.
ncome before tax	9.53	(21)	975	409	41	368	× 2.3	x 2.6
l áp:	(157)	8	(163)	- 45	(13)	58	n.m.	n.m.
Net income Group Share	779	(15)	794	445	27	418	+753%	+90.2%
Calt/Income natio excl.SRF (%)	41.7%		41.2%	41.5%		42.3%	+0.2 pp	-1.1 pp

CHEONY ASSOCIALE BA. 18 REBULTE FOR THE SHO CLARKER AND THE REST FAMILY BY 2021

CREDIT ADRICOLEGROUP

tin	Q3-21	Specific	Q3-21	Q3-20	Specific	Q3-20	A Q3/Q3	A Q3/Q3
	a ta leci	ferreit.	underlying	slated	iliem à	underlying	belaik	underlying
leven u es	5 55	4	552	697	19	678	(20.3%)	(18.7%)
penaling expenses excl.SRF	(403)	-	(40.3)	(379)	-	(379)	+85%	+6.5%
RF	-	-	-	-	-	-	n.m.	n.m.
ross operating income	152	4	148	318	19	29.9	(52.2%)	(50.5%)
cal of risk	(1)		(1)	5	-	5	n.m.	n.m.
come before tax	151	4	147	323	19	30.5	(53.4%)	(51.8%)
ax.	(27)	(1)	(28)	(86)	<u>(5)</u>	(82)	(88.7%)	(88.0%)
et income Group Share lasting one natio excLSRF (%)	121	3	118	232	14	218	(47.7%) +18.3 pp	(45.7%) +17.3 pp
fm	9M-21 stated	Specific fermi	SM-21 underlying	9M-20 stated	Specific Hem a	9M-20 underlying	A 9M/9M stated	A 9M/9M underlying
levenues	1,880	5	1,875	2,054	(7)	2,081	(8.5%)	(9.0%)
penaling expenses excl. SPF	(1,217)	-	(1,217)	(1,147)	-	(1,147)	+6.1%	18,1%
RF	(181)	-	(18.1)	(181)	-	(161)	+12.4%	+12.4%
ross operating income	482	5	477	746	(7)	753	(35.4%)	(38.6%)
ost of risk	17	-	17	(41)	-	(41)	n.m.	n.m.
CDE D1 FDIK		5	49.4	705	(7)	712	(29.3%)	(30.7%)
come before tax	499							
come before tax	(155)	(1)	(153)	(228)	2	(2.28)	(318%)	(32.7%)
come before tax			(153) 334 64.9%	(228) 469 558%	2 (7)	(2.28) 47.4 55.8%	(28.1%) (28.1%) +8.9 pp	(32.7%) (29.6%) +9.3 pp

#### CREDIT AGRICOLE S.A.

## APPENDICES

# Stated and underlying detailed income statement $({\ensuremath{\in}} m)-$ Asset servicing

fin	Q3-21 stated	Specific fermi	Q3-21 underlying	Q3-20 shiled	Specific Jama	Q3-20 underlying	A Q3/Q3 sheled	A Q3/Q8 underlying
Revenues	200	-	200	27.0	-	27.0	+3.4%	+ 3.4%
Operating expenses excl. SRF	(221)	6)	(215)	(22.1)	643	£17)	(0.1%)	(1.0%)
SRF				1.1			nm.	0.0.
Gross operating income	67	( <b>6</b> )	73	58	(4)	61	+16.6%	+10.7%
Cost of risk	2	-	2	3	-	3	(29.2%)	(29.2%)
guity-accounted entities	2	-	2	1	-	1	+41.6%	+41.6%
ncome before tax	71	6)	77	62	(4)	65	+15.4%	+17.4%
ax	(17)	2	(1.90	(12)	1	(12)	+39.5%	+41.0%
Net income	54	(6)	58	49	(2)	52	+9.4%	+11.4%
ion controlling interests	(f fi)	1	(1.9)	(16)	1	(17)	4氟香油	+11.3%
	37	(0)	39	33	(2)	35	+9.4%	+11.5%
Net income Group Share				78.3%		78.0%	-2.7 pp	-3.3pp
	76.6% 9M-21 stated	Specific	74.6% 9M-21 underbind	9M-20	Spec for	9M-20	ASWAW	A SM/SM
Contincome ratio excl SRF(%)		Specific Lems			Specific terms			
iostincome ratio excl.SRF(%) fin	94-21		9M-21	9M-20		9M-20	ASWAW	A SM/SM
ioatincome ratio excl.SRF (%) Gin Jave ruan	9M-21 stated	Barra	SM-21 underlying	9M-20 stated	liam a	9M-20 underlying	A 9M9M shind	A 9M/9M underlying
ioxtfncome ratio excLSRF (%) fm Neve rues parating espenses excLSRF	SM-21 sisted	Barna	9M-21 underlying 668	9M-20 stated	Bama -	914-20 underlying 84.8	A SMSM sheled 42.4%	A SM/SM underlying +24%
Contincome ratio excl SRF(%)	204-21 stated 666 (679)	Earns (26)	SM-21 underlying S68 (654)	914-20 sbried 64.0 (64.0)	6ems (12)	914-20 un der lying 84 8 (63 6)	A9M9M shind +2.6% +4.7%	A SM/SM underlying +24% +27%
Constitucione ratio excl.SRF (%) Gra Revenues Departing expenses excl.SRF IRF Trace operating income	9M-21 stated 668 (675) (23)	(26)	2M-21 und enying 666 (654) (23)	9 M-20 sbelled 64 0 (54 0) (20)	6ems (62)	9 M-20 un der lying 64 8 (63 6) (20)	A9M9M shied +2.4% +4.7% +16.6%	A SWSM underlying + 2.4% + 2.7% +16.6%
Constitucionne ratio excl.SRF (%) cim Revenues D parategi expenses excl.SRF RF	9M-21 stated 668 (675) (23)	Lama (20) (26)	2M-21 und enying 666 (654) (23)	914-20 sbelled 64.0 (20) 17.1	(12) (12) (12)	9.M-20 underlying 64.6 (53.6) (20) 16.3	A 9 M9 M stated +2.4% +4.7% +16.6% (8.7%)	A SM/SM underlying + 2.4% + 2.7% +16.6% (0.7%)
Continuome ratio excLSRF(%) Grn Reve nues Operating expenses excLSRF RRF Gross operating income Cout of risk	904-21 stated 666 (679) (6.2) 156 7	Lama (20) (26)	9M-21 und entying 668 (654) (0.3) 182 7	9M-20 stated 64.0 (20) 17.1 (2)	(12) (12) (12)	9.M-20 underlying 64.6 (53.6) (20) 18.3 (2)	A SMSM stated +2.4% +4.7% +16.6% (8.7%) nm.	A SM/SM underlying + 2.4% + 2.7% +10.6% (0.7%) 0.7%
Constitucione ratio excl.SRF (%) Con Revenues Denating expenses excl.SRF SRF Prose operating income Cost of risk Cost of risk	904-21 stated (67%) (615) 156 7 5	Earns (20) - (26) -	904-21 und erlying 668 (654) (0.3) 162 7 5	SM-20 stated 64.0 (20) 171 0) 5	(12) (12) (12)	9M-20 under lying 64.6 (20) 16.3 0) 5	A 9M9M stated +2.4% +4.7% +16.6% (8.7%) nm. +17.2%	A SM/SM underlying + 2.4% + 2.7% + 16.6% (0.7%) n.m. + 17.2%
outfreeme ratio excl SRF(%) Crim Neve make RF RF Protes operating income cout of risk iquity-accounted end lins recome before tax ax	204-21 stated (679) (679) (679) (679) (73) 156 7 5 169	Earna (20) - (26) - - (26) - - (26)	504-21 underlying 668 ((264) β 3) 162 7 5 194	SM-20 stated 64.0 (20) 171 0) 5 172	(12) (12) (12) (12) (12)	2M-20 underlying 64.6 (20) (20) 19.3 0) 5 19.5	A 9M9M stated +2.4% +4.7% +16.6% (8.7%) nm +17.2% (2.2%)	A SM/SM underlying +24% +27% +16.6% (0.7%) 0.m +17.3% +53%
Constitution me ratio exect SRF (%) Gen Neve nues. Diperating expenses excl. SRF IRF insex operating income Cost of risi i quity-accounted endites. Income before tax	904-21 stateed (679) (33) 156 7 5 169 (33)	Larra (26) (26) - (26) - - - (26) 7	2004-2-1 und enfying 666 (664) β-3) 162 7 5 5 194 β-0)	9M-20 sbilled 64.0 (20) 17.1 0) 5 17.3 (41)	(12) (12) (12) (12) (12) (12) (12) (12)	914-20 underlying 648 (636) (21) 183 (0) 5 185 (45)	A SIMSM shied 42.4% 44.7% 446.6% (8.7%) nm 477.5% (2.3%) 44.1%	A SM/SM underlying +2.4% +2.5% (0.7%) n.m. +17.3% +5.3% +12.5%
Continuone ratio excl.SRF (%) Continues parating expenses excl.SRF IRF roses operating income cost of risk iggity-accounted entities noo me before tax as as the income	204-21 stated 666 (679) (679) (679) (679) (679) (679) (679) (679) (679) (77) (77) (77) (77) (77) (77) (77) (	(26) (26) (26) (26) (26) 7 (19)	584-21 undienlying 668 (654) 633) 162 7 5 164 5 164 6.0) 144	9M-20 sbaled 64.0 (20) 171 0) 5 173 (21) 131	(12) (12) (12) (12) (12) (12) (12) (12)	SM-20 underlying 646 (536) (38) 163 6) 5 165 (45) 140	A 9M9M stailed +2.4% +16.6% (8.7%) nm. +17.2% (2.2%) +4.1% (4.2%)	A SM/SM underlying +2.4% +2.5% +16.6% (0.7%) 5.8 +17.3% +5.3% +12.5% +3.0%

CHEMINA AND COLUMN AND THE REAL OF THE AND THE REAL IN MERCINE OF 2021

CREDIT AGRICOLE/0/00/P

Consumer credit & leasing o	uststandings	/ factored re	ceivables (	Ebri)							
CACF OUT STANDINGS											
Consumer oredit (CACF) - G n	-										
(ibn)	Sept. 19	Dec. 19	Mar. 20	Jun. 20	Sept. 20	Dec. 20	Mar.21	Jun 21		A Sept.Sept.	
Consolidated I can book	34.4	34.8	34.8	34.3	32.9	33.2	33.0	33.4	353	7.2%	
Car finance permership a	32.9	33.2	32.8	31.1	31.0	31.7	32.8	32.A	310	-0.3%	
Crédit Agricole Group	19.5	20.1	20.1	19.7	20.1	20.3	20.4	20.7	209	4.0%	
31vir Iotal	3.8	3.8	3.7 91.4	3.3	5.2	5.7	53	5.6	3.9	-24.7%	
Total D'w Agrax (tatel meneded taen back)	14.4	14.6	91.A 14.5	14.5	13.8	138	13.6	13.8	118	0.3%	
CALSF OUT STANDINGS Leasing & Faoloring (CALSF)	Landard		a local a								
Leading & Paolo Fing (CAL&P) (bn)	Sept. 19	Dec. 19	Mar. 20	Juni 20	Sept. 20	Dec. 20	Mar.21	Jun 21	Sect. 21	A Sept.Sept.	
	14.7	15.1	15.1	15.1	15.3	15.5	15.7	15.9	160	4.7%	
AGENTICS CONTROL OF A	11.9	12.1	12.3	12.3	12.5	12.6	12.8	12.8	13.0	3.4%	
Leasing portfolio Incl. France			19.2	15.5	18.4	21.5	20.4	22.5	225	22.0%	
	18.7	20.6					133	14.8	14.8	23.0%	

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## APPENDICES

# Stated and underlying detailed income statement $({\ensuremath{\in}} m)-$ Specialised financial services

	Q3-21 stated	Specific tierrs	Q3-21 underlying	Q3-20 stated	Specific Jermi	CB-20 underlying	A Q3/Q3 stated	A Q8/Q8 underlying
Revenues	704	-	704	619	-	619	+138%	+13.8%
Openalingeopenses extl.SPE	(370)	-	(370)	(289)	-	(289)	+282%	+28.2%
SRF	-	-		1.1	-		n.m.	nm.
Grass operating income	335	-	335	330	-	330	+1.2%	+1.2%
Cost of #sk	(108)	-	(108)	(141)	-	(141)	(23.5%)	(23.5%)
Equily-accounted entities	79	-	79	72	-	72	+9.7%	+9.7%
Nel income on other assets	(7)	-	(7)	(11)	-	(11)	(38, 1%)	(38, 1%)
Income before tax	299	-	299	250	-	250	+19.4%	+19.4%
Táx	(88)	-	(88)	(43)	-	(43)	+583%	+58.3%
Nel Income/rom discont/dor held-for-eate ope.	(1)	-	(1)	(83)	69	1.1	n.m.	nm.
Net income	230	-	230	138	(6.9)	207	+68.2%	+11.2%
Non controlling in lensits	(31)	-	(31)	(28)	-	(28)	+168%	+18.6%
Net income Group Share	200	-	200	112	(6.9)	181	+78.6%	+10.4%
Costilincome ratio excl.SRF (%)	52.5%		52.5%	46.6%		46.6%	+5.9 pp	+59 pp
€m	sisted	Specific Jama	underlying	a belied	tema	underlying	sisted	underlying
Revenue a	2,007	-	2,007	1,873	-	1,873	+7.1%	+7.1%
Operating expenses ext SPF SPF	(1,032)	-	(1,032)		-		+15.9%	+15.9%
Grais openating income	(23)		(23)	(20)		(20)	+5.3%	+53%
Cost of #sk	(389)		(385)	(579)		(579)	(38.2%)	(38.2%)
Equity-accounted entities	241	5	238	204		204	+17.7%	+15.3%
Nel Income on other assets	5	1	5		1.1	2	(24.4%)	(24.4%)
Income before tax	828		823	536		536	+54.5%	+53.5%
Tax	(177)		(177)	(25)		(25)	x7	x 7
ras Nel income from discont/d or held-for-sete ope.	turi		Card	(60)	690	(00)	n.m.	nm.
Net income	651	5	6.46	442	69	511	+47.4%	+28.5%
Non controlling interests	(82)		(82)	(72)	64.60	(72)	+140%	+14.0%
Net income Group Share	560		564	370	60	432	+332%	+28.6%
Costi ncome ratio excl SI& (%)	51.4%	-	51.4%	50.7%		50.7%	+0.7 pp	+0.7 pp

CHEXY ASHECULE BA. 18 REBULTE FOR THE 3RD CLARTER AND THE PRETS MONTHE OF 201

									CREDIT AGRE
APPENDICES									
AFFEINDIGES									
Otata di an di un dia duin a da	toile di		atata m	ant/C.	-				
Stated and underlying de	aneur	ncome	statem	eni (€i	m) – CA	-UF			
śm	Q8-21	Specific	Q8-21	Q3-20	Specific	Q3-20	V 03/03	A Q8/Q3	
	sialed	Eerna	underlying	stated	iliemä	underlying	alaled	underlying	
Re venues	553	-	553	488	-	433	+13.5%	+ 13.5%	
Operating expenses exctSP6*	(290)	-	(290)	(2.18)	-	(218)	+33.0%	+ 330 %	
26	-	-	-	-	-	-	n.m.	nm.	
Grais operating income	263	-	263	269	-	269	(2.4%)	(2459	
Cost of risk	(92)	-	(92)	(127)	-	(127)	(27.4%)	(27.4%)	
capit ly-accounted entities	79	-	79	72	-	72	+9.7%	+9.7%	
Net income on other a stella	(7)	-	(7)	(10)	-	(10)	(29,2%)	(29.2%)	
inclame before tax	243	-	243	205	-	205	+18.7%	+18.7%	
f size	(54)	-	(54)	(32)	-	(32)	+69,1%	+69.1%	
Net income from discont 'd or hei d-for-sale ope.	(1)	-	(1)	(89)	(89)	-	n.m.	nm.	
Netincarne	182	-	189	104	(89)	173	+81.1%	+8.9%	
Non controlling interests	(31)	-	(31)	(28)	-	(28)	+17.3%	+17.3%	
Net income Group Share	158	-	158	78	(69)	147	×2	+7 A%	
Costilincome ratio excl.SRF (%)	52.5%		52.5%	44.8%		44.8%	+7.7pp	+7.7 pp	
	94-21	Specific	9M-21	9M-20	Specific	94-20	A 94/94	ASMSM	
- En	stated	ferral l	underlying	stated	Dema	underlying	stated	under lying	
	1 000		1.000	1.491		1.001	+52%	15.25	
Re venues	1,568	-	1,568		-	1,491	+87%	18,7%	
Operating expenses exc1576* Stef	(799)		(799) (10)	(7.35)		(735)	+2.4%	12.4%	
	(10)	-	(10)	(10)		(10)	+1.7%	12.4%	
Grais operating income	759								
Cost of risk	(325)		(325)	(508)	-	(508)	(38.1%)	(38.1%)	
Equility-accounter dismittless	241	5	238	204	-	204	+17.7%	+ 153%	
Net income on other a stella	5		5	3	-	3	×2	x 2	
inciarne befor e tax	680	5	675	445	-	445	+53.0%	+51.9%	
l size	(134)	-	(134)	2	-	2	nm	nm.	
Ne Lincome from discont'd or held-br-sale ope.	-	-	-	(69)	(89)	-	n.m	nm.	
Ne t income	546	5	541	378	(69)	447	144.8%	+21.1%	
Non controlling interests	(82)		(82)	(72)	-	(72)	+13.1%	+ 13.1 %	
Net income Croup Share	485	5	460	306	(69)	375 49.3%	+52.0% +1.7pp	+22.7% +1.7 pp	

CREDITAGRICOLEBA 20 REBULTE FOR THE SFD CLARTER AND THE PROTE MONTHE OF 201

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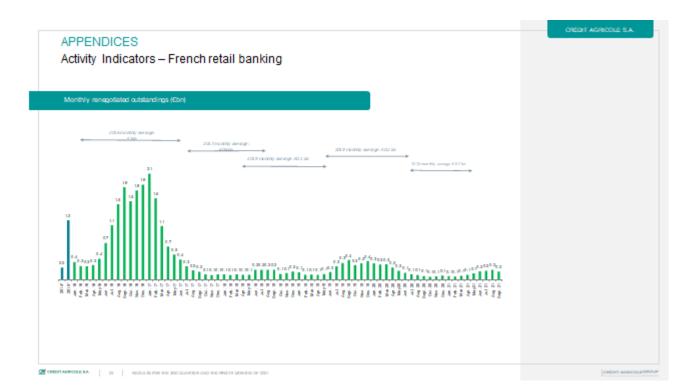
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## APPENDICES Stated and underlying detailed income statement (€m) – CAL&F

én	C3-21 stated	Specific Dema	Q3-21 underlying	Q3-20 stated	Specific Dema	CB-20 underlying	A Q3/Q8 stated	A Q3/Q8 underlying
Revenues	151		151	121		121	+14.9%	+14.9%
Operating expenses excLSRF	(80)	-	(80)	(70)	-	(70)	+13.0%	+13.0%
RF		-			-		0.0.	0.0
Gross operating income	72	-	72	61		61	+17.1%	+17.1%
Cost of risk	(16)	-	(16)	(14)	-	(14)	+11.8%	+11.8%
Net income on other assets.	(0)	-	(0)	(1)	-	(1)	60.5%)	(985%)
ncome before tax	56	-	56	46	-	46	+22.5%	+22.5%
Tax .	(14)	-	(14)	(12)	-	(12)	+21.2%	+21.2%
Net income Group Share	42	-	42	34	-	34	+23.4%	+23.4%
Costificame ratio e sci SRF (%)	52.7%		52.7%	53.5%		53.5%	-0.9pp	-0.9pp
Revenues	stated 430	Herna	underlying 43.0	stated 202	illerna -	underlying 362	alaled +14.7%	+14.7%
tim	SM-21	Specific	9M-21	9M-20	Specific	9M-20	ASM/9M	A SW/SM
Operatin geoperates excLSRF	(232)	-	(20.2)	(214)	-	(214)	+0.4%	+ 8.4%
SRF Gross operating income	(12)	-	(12)	(10)	-	(10)	+20.4%	+20.4%
cost of risk		1.1			1.1			
	(45)	-	(45)	(70)	-	(70)	(#4.0Q	066%)
vet income on other assets.		-		4	-	4	60.4%)	(0.0.1%)
ncome before tax	148 (42)		14.0	92 (27)		92 (27)	+61.8%	+61.8%
T av								
Tax Net income Group Share	105		10.5	64		64	+62.9%	+62.9%

CHEOMAGNESIA 21 RESULTS FOR THE SPO CLARER AND THE PROTE MONTHS OF 201

Customer savings / k	oars outstan	dings (Cbr	1)										
CL - Customer savings (6bn)													
Configurer startings (Ren)?	Sec.10	Are B	Rept. 10	Des.10	Mar.20	Jun. 20	Rept. 20	0m.30	No. 31	Jun 31	Rept.21	Aller platforp 6.	
as des	101	10.2	10.1	10.0	4.0	10.2	4.4	10.0	113	12.0	12.0	21.1%	
isle of hereix, and PEET's. In inserverse	8.7	10.7	8.8	834	73	2.7	8.1	82.4	8.7	10.0	8.8 16.8	84%	
Platers sharts of age	863	81.4	818	824	77.8	80.7	80.7	818	83.6	817	814	44.5	
e na ni depunis	483	at 2	82.3	842	44.4	12.4	18.2	783	718	74.4	78.0	118%	
one positione satisfy plans		4.8		4.4	10.0	10.1	10.1	16.1	102	10.2	10.1	0.675	
en de mos lans to "	4.8	4.1	4.8	42.8	48	41	4.8	413	42.0	6.2	4.1	18.0%	
ine de pas lo	118	12.2	12.8	12.8	13.2	10.0	10.0	10.0	104		8.7	7.8%	
ritulater sheet savings	1182	118.1	0.0	124.0	124.8	00.8	084	083	138.4	10.5	144.1	87%	
OTAL.	844	994	2018	206.4	10.4	211.3	317.1	2168	320.1	337.8	201.0	67%	
e sine is ' sie file)	Ben 1 0	Ang 10	Sept. 10	Des.10	Nar.20	June 20	Rept 20	0m.30	No. 21	Jun 31	Rept 21	Aller på Allery 6.	
and A		10		0.0	102	108	11.0	11.2	11.7	110	123	113%	
19 C	1.0	0.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	10	4.2%	
2 12 Installing Repáil company your sings	8.2	82	8.2	8.2	8.4	8.7	8.8		0.7	0.7	8.7	28%	
etail Banking in France (LCL) - L	o ans outstan d	ing s											
um addenling (Un)	March 0		Rept. 10		Mar.20		Rept 20	Gen.30	Max 31		Rept 21	Alley & Alley A	
- par se les	23.8	26.1	248	238	24.8	28.4	28.2	28.8	284	27.8	28.1	4.7%	
wins store by	142	14.8	180	184	12.8	38.4	18.7	264	20.0	21.0	21.3	7.8%	
e macener se mille e me han s	7.4	7.8	7.8	81	7.7	2.7	7.8	8.0	7.8	80	A 1 40.2	18%	
o nez boens OTAL	030	19.4	018	126.8	131.4	10.4	14.14	143.4	146.0	146.7	147.4	41%	



Revenues (Em)														
ramon (Se)	01-10	60-10	G3-19	06-18	0130	63-38	0330	06.30	0101	03 GI	9381	A 01/01		
ti etaran tenanan Nerve perstanan metrya plana (PRL/CEL) Nel ininan al inananan ad 1972/	(0.00 (0.00)	473 (3) 476		4.37 (1.2) 46.0	448 (11) 4482	4 83 (4) 48 7	471 471	8 68 2 807	(12) 477	2 802	48.7	+84% N.S. +84%		
and secondarias for the second Description Description	403 38 367	413 20 30	400 211 140	4 14 30 18 2	400 2.0 1.72	400 21 187	418 27 172	3 88 33 14 7	400 33 191	428 33 172	418 37 177	+48% +188% +2.4%		
: Annual of management i an if yay on of ind nan on in 27 Ab	28	22.8	2.28	212	2 30	82	217	217	2.0	2210	228	-175		
17 AL on ol. HP3P Initalny adjustment o Tiensky so ole	889		817	10		1.07		10	-	827	614	+81%	4	
an a	113 113 113		414 418	a1 a1	817 413 413 60-38	21 21		803 201 201 201 201 201	81 01 01	60 7 2 201 102	824 28 27	-		
				100	100.000	141.26			41141	100	Sec. 21			

## APPENDICES Stated and underlying detailed income statement (€m) - FRB


ŧm	Sales	fam)	underlying	stated	Specific Herrol	underlying	shield	underlying
Revenues	934	-	924	669	-	669	+5.1%	+5.1%
Operating expenses exid SRF	(566)	-	(206)	(550)	-	(550)	+3.0%	+3.0%
SRF		-	-	-	-	-	nm.	nm.
Gross operating in come	368	-	26	339		339	+8.5%	+8.5%
Costof risk	(8)	-	(41)	(82)		(62)	(50.5%)	(50,5%)
Net income on other assets.	1	-	4	1	-	4	(1.2%)	(1.2%)
income before tax	329	-	229	258		258	+27.25	+27.5%
Tax	(00)	-	(00)	(74)		(74)	+19.7%	+19.7%
Net income Group Share	230	-	200	176		176	+30.0%	+30.6%
Costilincome ratio excl.SRF (%)	60.6%		60.6%	61.8%		61.8%	4.2pp	4.2pp

<del>G</del> m	SM-21 Stated	Specific Terms	SM-21 underlying	91420 stated	Specific tierra	SM-20 underlying	A SMSM stated	A SMSM underlying
Revenues	2,757	(10)	2,767	2,017	(17)	2,635	+5.3%	+50%
Operating expenses exd SRF	(1,709)	(12)	0.090	(1.670)		(1.670)	+1.0%	+1.1%
SRF	(59)	-	(59)	(42)	-	(12)	+40.9%	+40.9%
Grows operating in come	999	(23)	1,012	897	(17)	915	+10.25	+10.7%
Costof risk	(167)	-	(167)	(001)		(201)	(44.4%)	(41,4%)
Net income on other assets.	2	-	2	2	-	2	+61.6%	+61.6%
Income before tax	824	(23)	947	598	(17)	615	+37.6%	+17.7%
Tax	(239)	7	(216)	(182)	6	(109)	+30.7%	+30.3%
Net Income Group Share	559	(16)	25	396	(11)	468	+41.05	+41.0%
Costiling one ratio and SIRE (5)	62.0%		64.355	64.455		6175	2 1 nn	2400

CHERTAGEROUE BA. 28 REALLES FOR THE SHO CLARED RAND THE PRINT MONTH OF 2021

-	<ul> <li>Internat</li> </ul>	ionair	etali ba	anking							
Customer assets & Loans outst	andings (Ebn)										
A Italy (Gor)	Sept. 19**	Dec. 19**	Mar. 20**	June 20**	Sept. 20**	Dec. 20**	Mar. 21 **	June 21**	Sept21**	A SeptSept	
fotal loans outstanding	43.4	43.3	44.2	45.1	46.0	45.5	48.5	61.2	60.9	+323%	
aw retail customer loans	21.1	21.3	21.4	21.7	21.9	22.4	22.7	28.1	28.2	+28,5%	
dw small businesses loans	7.5	7.5	7.4	7.6	7.9	7.7	7.5	9.8	9.7	+24.0%	
w corporates loans, including SMEs	12.7	12.4	13.3	13.7	14.1	13.5	14.0	21.1	20.6	+48.8%	
On-balance a heet customer asse to**	40.9	41.2	41.8	42.4	43.6	44.9	44.1	61.1	61.9	+42.0%	
Off-balance she et cuatomer aas ets***	35.8	38.7	34.9	37.4	38.1	39.9	40.8	50.8	51.6	+35.2%	
fots I asse ta (Etm)	76.7	77.9	76.8	79.8	81.7	84.8	85.0	111.8	113.5	+38.8%	
including integration of Calit for 61.8bn											
* excluding assets under custody											
			Mar. 20	June 20	Sept. 20**	0 ec. 20**	Mar. 21 **	June 21**	Sept21**	A SepfSept	
RB Others (4br)	Supt. 19	Dec. 19			-				12.8	+75%	
	Sept. 19 11.8	Dec. 19	11.5	11.7	11.9	11.7	11.8	12.5			
fobilibana cubitanding			11.5	11.7	11.9 5.9	11.7	11.8	6.2	6.3	17.2%	
fotal loans outstanding Avreial customer loans	11.8	11.9	5.6 0.5	5.7	5.9 0.8	5.9 0.5	6.0 0.6			+7.3% +8.3%	
fola I loans cubitanting dwindail customer toest dwismail businesses toess	11.8 5.8	11.9 5.9	5.6	5.7	5.9	5.9	6.0	6.2	6.3	+7.2%	
Folal Ibasa cula tanding Na nétal customer bans Na small bustnecese bans Na corporate loans, induding SMEs	11.8 5.8 0.5	11.9 5.9 0.5	5.6 0.5	5.7	5.9 0.8	5.9 0.5	6.0 0.6	6.2 0.6	6.3 0.6	+7.3% +8.3%	
RES Others (Hori) Fols I barra cub tanding No rolal customer barra Ne milal baitnesses bars Ne coponsie barra, holding SMEs Debalance also toutomer asse to DH-balance also ot customer asse to	11.8 5.8 0.5 5.8	119 59 05 55	5.8 0.5 5.2	5.7 0.5 5.3	5.9 0.8 5.4	5.9 0.5 5.2	8.0 0.8 5.1	82 08 54	6.3 0.6 5.9	+7.2% +8.3% +9.1%	



APPENDICES								
Stated and underlying d	etailed i	ncome	statem	ent(€r	m) – In	ternatio	nalre	tail
banking								
<del>fin</del>	Q3-21	Specific	C8-21	Q3-20	Specific	Q3-20	AQ3/Q3	A Q8/Q3
	sisted	ilierna	underlying	alaled	Eerrei	underlying	stated	underlying
Revenues	794	(2)	797	657		657	+ 20.9%	+21.3%
O peopling expenses exd SRF	(495)	(9)	(486)	(415)	-	(415)	+19.2%	+17.0%
SRF		-	-	-	-	-	0.0.	nm.
Gross o perating income	299	(11)	311	241	-	241	+24.0%	+28.8%
Cost of risk	(109)	-	(109)	(124)	-	(124)	(12.6%)	(12.6%)
Net income on other assets	0	1	(1)	6	-	6	(94.1%)	nm.
Change in value of goode/II	-	-	-	-	-	-	0.0.	68.
income before bx	192	(10)	202	123	-	123	+55.8%	+64.1%
Tax	(59)	2	(62)	(22)	-	(30)	+78.9%	+66.2%
Net income	130	(9)	139	69	-	89	+45.0%	+55.3%
Non controlling interests	(11)	1	(32)	(26)		(26)	+17.7%	+22.3%
Net income Group Share	99	(4)	107	63	-	63	+56.5%	+69.3%
Contin come ratio excl SRF(%)	62.3%		61.0%	63.2%		63.2%	-0.9 pp	-2.3 pp
<del>fin</del>	SM-21	Specific	94-21	9M-20	Specific	9M-20	ASMON	ASMSM
	sisted	Herris	underlying	stated	Derrol	underlying	stated	underlying
Revenues	2,209	(2)	2,291	1,967	-	1,967	+16.4%	+16.5%
O peopling expenses exd SRF	(1,392)	(90	(1.303)	(1,260)	(0)	(1,255)	+ 10,2%	+10.1%
SRF	(33)	-	(33)	(25)		(25)	+ 30.2%	+30.2%
Gross operating income	864	(11)	876	676	(0)	686	+27.4%	+27.6%
Cost of risk	(329)	(25)	(304)	(420)		(430)	(25.0%)	(30.7%)
Net income on other assets.	(12)	(15)	2	72		72	0.0.	(97.6%)
Change in value of goods/II	376	376			-		0.0.	0.00.
Income before tax	901	326	575	312	(4)	320	x 2.9	+79.7%
Tax	(121)	46	(176)	(86)	2	(19)	+51.6%	+98.0%
Net income from disconfd or held-for-sale ope.	(2)	(1)	(2)	010		C10	0.0.	nm.
Net income	767	271	297	225	(5)	230	x 3.4	+72.5%
Non controlling interests	(193)	(92)	(101)	(74)	1	(75)	x 2.6	+35.9%
Net income Group Share Constitucione ratio excl.SRF(%)	574	279	295	151 64.2%	(4)	155	x 3. 8	+90.1%
	66.8%						-3.4 pp	-3.5 pp

CHEORY ADDICOULTS A. 28 RESULTS FOR THE 3KD CLARTER AND THE PRETT MONTHS OF 201

A04 Amendment to the Universal Registration Document 2020

CREDIT A

## APPENDICES Stated and underlying detailed income statement (€m) – CA Italia

	Q3-21 stated	Specific terms	Q3-21 underlying	Q3-20 stated	Specific fermi	CB-20 underlying	A Q3/Q3 sheled	A Q3/Q3 underlying
Revenues	612	-	612	462	1.1	462	+32.6%	+32.6%
Operating explenses, excl.SRF	(383)	(9)	(274)	(202)	-	(282)	+35.8%	+32.7%
SRF		-	-		-	-	nm.	0.0.
Gross operating income	230	(9)	236	160	-	180	+27.6%	+32.4%
Cost of risk	(79)	-	(79)	(06)	-	(66)	(0.2%)	(0.2%)
let income on other assets.	1	1	0	(0)	-	(0)	0.00.	0.0.
Change in value of good will		-	-		-	-	0.00.	0.0.
ncome before tax	153	ر س	160	93	-	90	+63.9%	+71.8%
Tax.	(65)	2	640	(23)	-	(22)	× 2	x 2.1
Net income	107	(5)	112	71	-	71	+52.1 %	+ 59.2%
Non-controlling interests	(21)	1	£3)	(19)	-	(19)	+13.9%	+20.3%
	86	(4)	90	52	-	52	+66.0%	+73.2%
Net in come Group Share								
Contincome ratio excl SRF(%)	62.5% 594-21	Specific	61.1% 9M-21	61.0% 9M-20	Specific	61.0% 9M-20	+15 pp	+0.0pp 1.9M/9M
	62.5%				Specific Lems			
CostIncome ratio excLSRF(%)	62.5% 984-21	Specific	9M-21	944-20		SM-20	ASMON	A 9M/9M
Coxtincone ratio excl.SRF(%) fim	62.5% 9M-2.1 stated	Specific tems	9M-21 underlying	9M-20 stated	tema	9M-20 underlying	A 9M9M shied	A 9M/9M underlying
Contincome ratio excl≦RF(%) €m Revenues	62.5% SM-2.1 stated 1,682	Specific tems	9M-21 underlying 1,682	9M-20 stated 1,337	fama -	9M-20 underlying 1,337	A 9M9M stated +25.9%	A SM/SM underlying +25.9%
Costincome ratio excl SRF(%) fm Revenues Opening expense excl SRF	62.2% 59.4-21 stated 1,642 (1,611)	Specific terms (9)	9M-21 und entying 1,682 (1,003)	9M-20 stated 1,337 (049)	isma	9M-20 underlying 1,337 (649)	A 9M9M stated +25.9% +19.1%	A SM/SM underlying +25.9% +10.1%
Costincome ratio excl SRF (%) fm Revenues Opening explanaes. excl SRF SRF	62.2% 504-21 stated 1,642 (1,011) (03)	Specific terms (R)	2M-21 undiertyling 1,682 (1,003) (23)	9M-20 stated 1,337 (049) (25)	Lama - -	9M-20 underlying 1,337 (049) (25)	A 9M9M stated +25.9% +19.1% +30.2%	A SM/SM und erlying +25.9% +10.1% +30.2%
Constitucione ratio excl.SRF(%) 6m Revenues O peo Sing exp enses excl.SRF GRE GREs operating in come	62.5% 204-21 21a1a0 1,642 (1,611) (2,01) 636	Specific forms (9)	204-21 undientyling 1,662 (1,003) 63) 647	SM-20 stated 1,337 (849) (25) 462	6ama - - -	9M-20 underlying 1,337 (049) (25) 462	A 9M9M sheled +25.9% +19.1% +30.2% +36.1%	A SM/SM und erlying +25.9% +18.1% +30.2% +39.9%
CostIncome ratio excLSRF(%) fm Revenues Opening up enes excLSRF SRF Grass operating income Cost of risk	62.5% 586-21 stated 1,642 (1,011) (0,0) 636 (254)	Specific Eems (%) (%) (%)	904-21 underlying 1,662 (1,000) 603 647 (229)	9M-20 stated 1,337 (849) (25) 462 (315)	Earris - - - - - -	904-20 underlying 1,337 (649) (25) 462 (315)	A 9M9M stated +25.9% +19.1% +30.2% +36.1% (19.3%)	A SM/SM und enlying +25.9% +10.1% +30.2% +39.9% (27.2%)
Constitutione ratio excl.SRF (%) Gen Revenues Dynamic excl.SRF SRF Gross operating income Const rink Verification exclanate.	225% 234421 314444 (1,011) (23) 438 (254) (15)	Specific ferms (9) (9) (9) (5) (15)	904-21 undierlying 1,682 (1,003) 03) 647 (229) 0	SM-20 stated 1,337 (649) (25) 462 (315) 66	Earris - - - - - - - -	9M-20 underhying 1,337 (649) (25) 462 (315) 66	A 9M9M stated +25.9% +19.1% +30.1% (19.2%) 5m	A SM/SM und entying +25.9% +10.1% +30.2% +39.9% (27.2%) (99.0%)
Constitution enable excl.SRF (%) Gen Revenues Dynamic group angenese excl.SRF RRF Drass operating in come Cost of take Visi locone on other assess Trange in value of good ull mome Before et ass	62.5% 50.4-21 50.6464 (1,041) 639 638 (254) (15) 376	Specific Berna - - (9) - - (9) (5) (5) 276	9M-21 und enlying (1,000) (00) 647 (228) 0 -	204-20 xlated 1,207 (849) (25) 462 (315) 66	Earris - - - - - - - - - -	9M-20 undenlying 1,337 (049) (25) 462 (315) 66 -	A 9M9M shiled 425.9% 419.1% 430.2% 430.1% (19.3%) nm. nm. nm.	A SM/SM underlying +05.9% +10.1% +20.2% +20.9% (27.2%) (99.0%) 6.8
Constitucione ratio excl.SRF (%) 6m Revenues Dipato fogiacipianaes, excl.SRF SRF Grank operating in come Cost of risk Verincome no other sases Change in value of pood will noo me before tax	62.5% 50.621 50.662 (1,612) 628 (254) (15) 276 748	Specific Bern 8 - (8) - (8) (5) (15) 270 239	984-21 underlying 1,642 (1,000) (00) 647 (228) 0 - -	204-20 xlated 1,237 (849) (25) 462 (315) 66 - 213	Euros - - - - - - - - - - -	984-20 underlying 1,337 (049) (25) 462 (315) 66 - 243	A 9M9M sheed +25.9% +19.1% +20.2% +20.2% +20.1% (19.3%) nm. x3.5	A SM/SM und enying +05.9% +10.1% +20.2% +20.9% (27.2%) (59.0%) 5.m +96.9%
Constitucione ratio excl.SRF(%) 6m Revenues O pao ting exp enses excl.SRF SRF Grass operating in come Cost of risk Vet income on other assess Vet income on other assess	62.5% 50.4-2.1 50.64ed 1,642 (1,011) 00) 634 (224) (15) 276 748 (76)	Specific ferms (9) (25) (15) 236 239 46	SM-21 und en/ying 1,662 (1,603) 603) 647 (228) 0 - - 419 (125)	20.4-20 stated 1,337 (649) (25) 462 (315) 66 - - 213 (60)	Eerrst	904-20 underlying 1,337 (649) (25) 462 (315) 66 - - 213 (60)	A SMSM xieled +25.9% +192.1% +20.2% +20.1% (19.3%) nm. x3.5 +32.0%	A SM/SM and erlying +25.9% +10.1% +20.2% +29.9% (27.2%) (99.8%) 0.8 +29.5% x2.1
Constitution and SRF (%) Constitution Revenues Revenues Revenues Constitution SRF Gross operating in come Const of this Net Income on other acceds Change in value of good ull notime before tax Tax Net Income	62.5% (24.4-2.1 statest (4.0-14) (20) 638 (254) (15) 276 748 (7%) 669	Specific terms - (9) - (9) (5) (15) 276 239 46 235	904-21 und entying (1,602) (200) 647 (229) 0 - - 419 (125) 284	2M-20 stated 1,337 (849) (25) 462 (315) 66 - 213 (60) 153		984-20 underlying 1,337 (848) (25) 462 (315) 66 - - 213 (60) 153	A SMGM 2016d +25.9% +19.1% +39.1% (19.2%) nm. nm. nm. x3.5 +32.0% x4.4	A SM/2M und enlying 425.9% 410.1% 430.2% 430.5% (27.2%) 5.m 430.5% (27.2%) 5.m 450.5% 82.5%

CHEOT ASSOCIALE SA. 28 RESULTS FOR THE SPO CLARER AND THE PROTE MONTHS OF 201

CREDIT AGRICOLEGROUP

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APPENDICES									
Stated and underlying d	etailed i	ncome	stateme	ent(€r	m) —				
International retail banki	ng-oun	ers							
	Q3-21 stated	Specific	Q3-21 underlying	C(3-20 stated	Specific	Q3-20 underlying	A Q3/Q8 slated	A Q3/Q3 underlying	
Revenues	182	(2)	184	195		195			
				(124)			(6.6%) (15.9%)	(5.5%) (16.2%)	
Openting expenses SRF	(112)	(0)	(112)	(128)		(124)	(15.8%) 0.6%	0.0	
Gross operating income	70	(3)	72	61		61	+12.4%	+18.0%	
Cost of risk	69)	141	(29)	00		(30)	(22.5%)	(22.5 %)	
Income before tax	39	(2)	42	30		30	+30.8%	+40.2%	
Tax	(14)		(14)	61)	-	(11)	+32.7%	+ 32.7%	
Net income	22	(4)	27	19	-	19	+18.5%	+41.0%	
Non controlling interests	(10)	-	(10)	(0)	-	<b>(</b> )	+27.0%	+ 27.0%	
Net income Group Share	13	(4)	17	11	-	11	+12.6%	+50.8%	
Costin come ratio excl SRF (%)	61.7%		60.7%	68.5%		68.5%	6.8pp	-7.8 pp	
Ém	9M-21	Specific	94-21	9M-20	Specific	9M-20	A SM/SM	A SM/SM	
	alaled	Barrol	underlying	alalad	Earna	underlying	alalad	undarlying	
Revenues	606	(2)	609	630	-	630	(3.8%)	0.4%)	
Operating expenses	(301)	(0)	(380)	(414)	(0)	(406)	(0.1%)	\$.5%)	
SRF		-	-		-	-	0.0.	0.0.	
Gross operating income	226	(2)	229	216	(4)	224	+4.6%	+2.1%	
Cost of risk	(74)	-	(74)	(123)	-	(123)	(28.6%)	(39.6.%)	
Net income on other assets.	2	-	2	6	-	6	(75.3%)	(75.3.%)	
Income before tax	153	(1)	156	99	(4)	107	+54.2%	+45.5%	
Tax	¢1)	-	(51)	(26)	3	(29)	+97.2%	+77.2%	
Net income from discont'd or held-for-sale ope.	(3)	(1)	(2)	(1)	-	(f)	0.0.	0.0.	
Net income	90	(4)	103	72	(5)	77	+36.2%	+32.9%	
	60)		(30)	(02)	4	(33)	(5.0%)	£.1%) +637%	
Non-controlling interests. Net income Group Share	66	(4)	72	40	(4)				

CREATAGRACOLEBA.

#### CREDIT AGRICOLE S.A.

## APPENDICES

Stated and underlying detailed income statement  $({\ensuremath{\in}} m)-$  Corporate centre

	Q3-21 stated	Specificitients	03-21 underlying	03-20 stated	Specific terms	03-20 underlying	A Q3/Q3 stated	A 03/03 underlying
Revenue	0		0	(2)	(8)	1	0.00	07.8%)
Operating expension excl.SRF	(109)	-	(100)	(209)		608	(9.2%)	(82%)
SRE		-	-	-	-	-	n.m.	0.0
Gross operating income	(199)		(100)	(212)	(8)	600	(1975)	(8.0%)
Cast of risk	(A)		(2)	2		2	0.00.	0.0.
Equity eccounted entities	63	-	(4)	8	-	8	0.00	0.0.
Net income on other assets.	(0)	-	(9)	0	-	0	n.m.	0.0.
ncome before tax	(196)		(193)	(201)	(8)	(193)	(2.5%)	(0.5%)
Tax	49		49	90	1	94	(40.0%)	88.159
Netingene	(147)	-	(147)	(166)	(59)	(102)	6.6%)	+43.2%
Non controlling interests	8)	-	(4)	(4)		(4)	+15,4%	+5.4%
Net income Group Shale	(121)		(121)	(164)	(34)	000	6.0%	+42.4%
	984-21		911-21	986-20		984-20	A SM/SM	ASIN SN
Çn	985-21 apred	Specific items	9M-21 underlying	984-20 stated	Specific term	9M-20 underlying	A SMISM stand	A SM /SM
Cm Ravenuas		Specific items 0			Specific term			
	stated		underlying	stated		underlying	atomd	underlying
Revenue	ebred 119	0	underlying 110	(176)	(81)	underlying (76)	atomd	underlying n.m.
Revenues Operating expension excloser	119 (173)	0	underlying 118 (573)	(170) (594)	(91) (10)	underlying (79) (584)	nm. p.6.50	n.m. (19%)
Revenues Operating expension actor/SRF SRF Gross operating income Cast of hits	100 and 119 (573) 58 (366) 60	0 130	underlying 110 (570) (72) (538) (9)	(176) (594) (16) (16) (16) (16)	(91) (10)	undertying (76) (76) (16) (749) (30)	n.m. 0.610 0.010	underlying n.m. (1.9%) (16,2%)
Revenue Operating expenses excLSRF SRF Gross operating income Cast of risk Gaily encounted entities	119 (573) 50 (360)	0 - 130 130	underlying 110 (573) (72) (522)	(176) (594) (66) (36) (20) 22	(84) (10) (101)	undertying (76) (564) (10) (749) (20) 22	112004 n.m. (121%) n.m. (121%) n.m.	underlying n.m. (1.9%) (6.2%) (6.2%) (6.2%) (6.2%) (6.2%) n.m.
Revenues Operating expenses excLSRF SRF Gross operating income Cost of risk Faulty-eccounted entities. Nat income on other assets.	(273) 58 (273) 58 (266) (19) 4	0 - 130 - 130 - -	underlying 110 (570) (72) (526) (9) (19) 4	(176) (594) (66) (36) 22 0	(94) (10) (904)	underlying (78) (76) (749) (30) 22 0	41444d 0.05 0.05 0.05 0.05 0.05 0.05 0.05 0.0	underlying n.m. (1.9%) (6.2%) (6.2%) (6.2%) (6.2%) (6.2%) (6.2%) (1.9%)
Revenue Downing operate soci5RF SPF Grant operating income Cast of risk gabyeccounted entities valinceme on other assets. Traine battione back	(1973) 50 (2960) (5) (190 4 (417)	0 - 130 - - - - - -	underlying 110 (570) (72) (520) (79) (19) 4 (540)	83844 (176) (594) (66) (36) (36) (36) (36) (36) (36) (36	(84) (10) (901)	undertying (76) (564) (10) (749) (20) 22	112004 n.m. (121%) n.m. (121%) n.m.	underlying n.m. (1.9%) (6.2
Revenues Operating expenses exclisifie SRF Cost of risk Early eccounted entities had income on other assets reame before tax	119 (572) 58 (396) (19) 4 (417) 524	0 - 130 - - - - - - - - - - - - - - - - - - -	undertying 110 (570) (72) (520) (8) (19) 4 (540) (540)	(170) (594) (66) (36) (36) (36) (36) (36) (36) (36	(84) (10) 	underlying (78) (76) (749) (30) 22 0	x1346d n.m. (0.6%) (0.37%) n.m. x.22 (51.7%) (61.2%)	underlying n.m. (1.9%) (6.2
Revenue Downing operate soci5RF SPF Grant operating income Cast of risk gabyeccounted entities valinceme on other assets. Traine battione back	(1973) 50 (2960) (5) (190 4 (417)	0 - 130 - - - - - -	underlying 110 (570) (72) (520) (79) (19) 4 (540)	83844 (176) (594) (66) (36) (36) (36) (36) (36) (36) (36	(84) (10) 	underlying (78) (76) (760) (760) 22 0 (760)	41444d 0.m. (0.6%) 0.m. (0.27%) 0.m. x 22 (\$1.7%)	underlying n.m. (1.9%) (6.2
Revenues Operating expenses excLSRF SRF Gross operating income Cost of risk Guily-excounted entities Visi income on other assets Income to there are a fair Tax Nat Income on two costs Nat Costs	2004cd 119 (573) 56 (360) (19) 4 (473) (243) (13)	0 - 120 - - - - - - - - - - - - - - - - - - -	underlying 110 (573) (72) (532) (9) (9) (19) 4 (540) (240) (13) (13)	(70) (594) (00) (20) (20) (20) (20) (50) (9)	(84) (10) 	underlying (78) (86) (74) (74) (22) 0 (752) 250 (752) (8) 250 (8) 250 (8)	nm (0.6%) nm (0.0%) (0.0%) (0.0%) nm x 22 (0.0%) (0.0%) (0.0%) +44.0%	underlying n.m. (1.9%) (6.2
Revenue Develop expense excLSRF SPF Grose operad ng income Cost of nis righty excounted entil ex righty excounted entil ex right income on other assets right income on Tax	119 (573) 58 (284) (5) (19) 4 (417) (201 (283)	0 - 120 - - - - - - 130 (0 130	undertying 110 (570) (72) (530) (8) (19) 4 (540) 120 (436)	(176) (594) (86) (86) (36) 22 0 (36) 320 (363) 320 (599)	(84) (10) - - - (901) - - (901) (927)	underlying (78) (60) (744) (30) 22 0 (762) 250 (752)	12445 nm (3.5%) nm (3.5%) (4.2%) (51.2%) (51.2%) (51.0%)	underlying n.m. (1.95.) (162.%) (162.%) (162.%) (162.%) (162.%) (162.%) (162.%)

CHEOT ADDICOURSA. 21 REALLISE FOR THE SHO CLARGER AND THE PROTE MONTHS OF 201

PENDICES							
ome statement by b	ousii	nessi	line (	23-2	1 an	d Q3	-20
,				2-21 (KDA)			
tes.	AG	FRO ACU	180	973		<b>6</b> 0	Total
Revenues	1,571	92-4	794	304	1,527	0	5,531
Opending expension excl. SPF	(730)	(556)	(195)	(200)	(901)	(109)	(3,259)
infe Gross operating income	633	-	299	- 205	626	(109)	2,272
				_			
Cost of risk Equity-accounted entities	6 25	(41)	(109)	(100) 79	(12)	(2) (5)	260 100
vetincame an other access.	(0)	1	0	ை	Ø)	60	(0)
ngame belbre tax	864	29	192	269	614	(196)	2,101
Tax	(160)	(60)	(59)	(60)	(125)	49	870
iet income	1 696	- 240	(P) 130	(f) 200	478	(197)	(3)
ion controlling interests. Not income Group Share	(123)	(11)	(21)	(21) 200	(20) 452	(151)	(220) 1,402
	202	200			100	feed	1,756
			6	(3-20 jimin	ed)		
im	AG	FRB (LCL)	180	575	LC	ce	Tatal
Coversies.	1,411	889	667	619	1,579	(9)	5,151
Openting expertenent. SRF	(058)	650	(415)	(209)	(671)	(209)	(2,991)
IFF .	-	-	-	-	-	-	-
Srokk openting income	753	339	261	200	706	(212)	2,160
Cost ofrisk	(F1)	(00)	(124)	(181)	(217)	2	603
quity-accounted entities.	17	-	-	72	0	8	90
ietincone o other assets	6.0	1	6	(11)	1	0	(2)
ncome belbre tax	726	258	-93	26	492	(201)	1,650
ax.	(92)	(78)	(CQ	(43)	(118)	90	D10
na anti-anti-anti-anti-anti-anti-anti-anti-	-	-	(P)	(69)	-	(55)	(125)
liet income	24	184	89	116	372	(160)	1,180
ion controlling interests.	(416)	(11)	(9Q	(20)	(22)	6)	600
let income Group Share	440	176	63	112	250	(164)	977

CREDIT AGRICOLE BA. 30 REBLIES FOR THE 3RD CLARGER AND THE REBLIE MONTHS OF 201

PPENDICES							
				12	0		
ncome statemen	IT Dy	( bus	sine	SSII	ne 9	M-2	i an
				Mal pin			
-	Ma	HERE (L.C.)		111	15	66	Telef
Renar you	4,818	2,787	2,2 88	2,0 67	4,703		10.0
	(0, 273.)	(1,700)	(1,310)	(1,000)	(0,732.)	(07.3)	(0,700)
119	(7)	(80)	(33)	(23)	(00.6)	48	(2.02)
	2,640		864	80	1,003	(DB III)	6,512
Cestel in k	(m)	(.86.)	(0.00)	(36)	(38.)	#0	(0.00)
Contailing alrish	1			1		1	1
Days light and selection of the s	62 (7)	1	1 (10)	361		1100	2 81
Net incommend for any els. Change in value o l'appointell		2	378				378
	2.603	82.4	801	101	1.01	94179	6.010
Ta	(407)	(238)	(131)	(177)	(0.0)	10.4	(12.40)
Nel income how discord insertion hold for safe operations			(2)				
No tin sa ma	2,221	10.1	787	- 681	1,200	(28.3)	8,887
No man de alling ide en sis	(40)	(PH.)	(181)	(10)	(80)	(1.2)	(2.83)
Ketinaans Caup Share	5,000	10.0	EN .	100	1,201	(20.4)	4,418
				10 30 jaw	-1)		
t=	MB	1000	-	191	LC		Telef
For services	4,010	2.8 17	1,017	un.	44.72	(12)	112.0
Openating expression and 1899	0.00	11470	(1.20.2)	(100)	(2,612)	10043	(0,2.20)
	<b>#</b> 0	(40)	0.0	(20)	(200)	(94.)	
1.00							(4.30)
	1,014	867	67.8	604	2,0 00	(88)	8,840
2.909							
289 Draw sparaling in and Card at do k	1,814	887	67.8	604	2,0 00	(88)	8,840
197 Draw specifing in one	1,014	887 (321)	67.8	804 (1276.)	2,0 80 (718)	(88)	8,840
2007 Graves operating insume Conductions Conductions Teacherson and an off ins Net Insume on the assets	4	(321)	67.8 (C1.9)	804 (1270.)	2,8 68 (718)	(100) (100)	8,8 83 (2,0 69)
2007 Brown operating in ones Constant for the Constant for the English operator of the second second Rep Operator of the second second Net Decomposition of the second second Composition of the second second second	1,814 -4 -28 -2 	1867 (301) 	878 (019) 	804 (12%)  - 204 -7  -	2,0 60 (718) 	(1892) (281) 1 20 0 1	8,8 82 (2,0 69)  - 2177 84 
2007 Conse operating in one Conset of the Conset of the Conset of the Design on one of the other Design of the observation of the Conset of the other of the other Conset of the other of the other	1,814 4 48 2 1 2,827	1827 (321) : : : :	478 (018) - - - 72 - - 312	854 (12%) 	2,8 08 (718) 	(###2) (##) : 20 : : : (##2)	8,8 83 (2,0 49) 
2007 Terum operating its anno Coulo I du A Coulo I du A Dep Uparamond et al esti Dep Uparamond e	1,814 -4 -28 -2 	1867 (301) 	878 (019) 	804 (12%)  - 204 -7  -	2,0 60 (718) 	(1892) (281) 1 20 0 1	8,8 82 (2,0 69)  - 2177 84 
2007 Gross openaling in ease Could fish Could fight this Englight this Refigures of well with the Comprise subscription of the Comprise subscription of the Comprise subscription of the County of the State	1,814 4 48 2 1 2,827	1827 (321) : : : :	478 (018) - - - 72 - - 312	854 (12%) 	2,8 08 (718) 	(###2) (##) : 20 : : : (##2)	8,8 83 (2,0 49) 
2007 Dense speerading in any Carl of leg dr. M. Earl of leg dr. M. Ref Densem carl for activity. Ref Densem carl for activity. Densem before grand all Densem before grand at Tar No Han unext how dhowed special chold in such agreedies.	1,814 4 48 2 1 2,827	1827 (321) : : : :	478 (618)  - 73  - - - - - - - - - - - - - -	804 (10%)  203  - - - - - - - - - - - - - - - - -	2,8 68 (718) - - - - - - - - - - - - - - - - - - -	(1882) (281) 20 0 (1882) 200	8,8 83 (2,0 69) - - 2 77 84 - - - 2,8 78 (8 82)
2007 Terum operating its anno Coulo I du A Coulo I du A Dep Uparamond et al esti Dep Uparamond e	1,814 4 248 2,887 (2,887 (2,887 (2,887) 1	887 (301) : : 3 : : : : : : : : : : : : : : : :	478 (414)  - 73  - 312 (44) (1)	804 (1078) - 204 7 - 1 808 (28) (28) (180)	2,8 68 (718) - - - - - - - - - - - - - - - - - - -	(1882) (26) 20 0 (1882) 200 (181)	8,8 83 (2,0 48) - - - - - - - - - - - - - - - - - - -

CHEORY AGAINCOULE BA. 21 REBULTE FOR THE 3KD CLARKER AND THE PRETTY MONTHS OF 2021

Underlying incon							
Underlying incon							
onaonjinginoon	ne st	tateme	ent by	/ busi	ness	line C	03-21
				CD 21 (sector) y	(m)		
len .	MB	HIS (LCL)		191	10	66	Total
Sec. et al.	0.071	404	2.62	714	1.838		1.00
Durnaling represence and 2.899	(738)	1.000	14 MD	(17.15)	100.00	(189)	(1.341)
100							
Cross operating instance	811	36	211	218	611	( 100 )	3.360
Cas I of this	4	(41)	(100)	(12.6)	(12)	P)	(20.0)
Control legal side							
Equipment of the states	28		1	78	2	10	103
Nel income a coller asse is		1	10	173	(1)		(1)
insume lattice to	864	.338	310	211	621	(188)	2,10
Ta .	(100)	(393)	(10)	(0.0)	(13.6)		(47.4)
NOT TRANSPORT ON ANY ADDRESS OF THE OF SHEET	1		170	(1)	1.1	1.1	0
Nat in same	-	248	1.38	216	413	(907)	1,80
Nationare Non our helling ideas, is	(123)	(11)	(32)	μŋ	(M)	10	(PD 8)
Nationare Non our helling ideas, is	(123)	(11)	(32)	μŋ	(M)	10	(PD 8)
Nationare Non our helling ideas, is	(123)	(11)	(22) 167	μŋ	(28.) 41.8	10	(PD 8)
Nationare Non our helling ideas, is	(123)	(11)	(22) 167	(13) 200	(28.) 41.8	10	(PD 8)
Nationare Non our helling ideas, is	(123)	(11) 28	(22) 167	(13) 200	(28.) 48.8	10	(PD 8)
Not inverse Not an balling blens h. Not inverse Draug Share	(102) 873	(11) 28 FRE(LCL)	(2) 10 <sup>7</sup>	(3.1) 206 208 208 208	(28) 488 488 488 488 488 488 488 488 488 4	(8) (8)	(2016) 1,414
Nationane Norach Mitgistens N Kationane Stug Share Saint	(102) 873 A45 Q411	(11) 238 9486 (J. C.)	(2) 167 187 88 807	(11) 286 338 (underly) 276 876	(18) 688 68 10 1,817	(9) (9)	(2016) 10,494 10,494 10,494 10,494
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Not lowers Non-servicifience, b. Not inserve Droug 33.a.e. Service Not service Droug 33.a.e. Not service Droubly report on and 1369 200 200 200 200 200 200 200 200 200 20	(103) 873 AG (411 (411 (19) 1 783	(11) 228 PRE (L CL) (RL C)	(20) 1.67 9.65 9.67 (473) 1 241	(2.17) 28.6 2.3.26 Januar (p 2.99) 1 2.99 1 2.99 1 2.99 1 2.99 1 2.99 1 2.99 1 2.99 1 2.99 1 2.99 1 2.99 1 2.99 2.99	(81) 488 10 10 10 10 10 10 10 10 10 10 10 10 10	(4) (181) cc: 1 (228) ; (289)	(2016) 1,414 1,414 1,414 (2,144 (2,144) 1 1 2,146
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Not inverse Nor an indicating the no. Is Mar inverse Design Dates Marine Design Dates Dates Design and Dates Dates Dates Design and Dates Dates Design and Dates Design and Dates Dates Design and Dates	(103) 873 1,411 (411) (10) 1 7,43 (10) 1 7,43 (10) 1 7,45 (10) 7,46 (10) 1 7,45 (10) 1 7,5 (10) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(13) 238 9806 5 442 (8 2) 1 23 8 (8 2) 1 1 3 3 3 28 8 (7 4) 1 3	(22) 167 900 (410) 1 248 (100) 1 1 248 (100) 1 1 6 (20) 0 0 (20) 0 0	23.20 (sectors) 23.20 (sectors) 23.20 (sectors) 23.20 (320) - - - - - - - - - - - - - - - - - - -	(28) 488 1.4 1.4 (1.4 (1.7)	10) (1981) (1981) 1 (2081) 2 1 (2081) 2 1 (2081) 2 1 (2071) 6 6 (2071) 6 6 (2071)	(2016) 1,414 1,414 1,414 (2,77) 1, 1, 1,2,78 (2,77) 1, 2,78 (2,77) 1,274 (2,77) 1,2

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## APPENDICES

## Underlying income statement by business line 9M-21 and 9M-20

				8-21 (underly)			
1	M	FRE LCL)		191	LC	66	Total
For a sum	4,8 20	2,787	2,281	2,007	4,200	1.00	16,672
Operating representation 2017	(2,270)	(1, 606.)	(1,38.3)	(1,012)	0,710	(873)	(0.44.0)
2.80	(7)	(mail)	(2.2)	(2.3)	(1.00)	(77)	(8 22)
Creating internet	2,8 43	1,813	87.6	10	0,238	(8.26)	4,001
Castalish	(10)	(187)	(30.4)	(2.60)	(14)	(4)	(0.04)
Carsi o He gel étà							
Equip as on Indentifies	63		1	2.38		1.000	2.00
Nellingen er offen and eks	0	2	2		(0.0)	4	87
Income la foreitas	2,0 88	847	87.8	8.23	1,013	(0.40)	4,018
Tas	(80)	(244)	(174)	(177)	(147)	126	(1,0.0)
Nellinanen el la realizar el leveral o ribelal la estade e artal la re	1		(D)				10
Netlineare	2104	40.1	387	1.0	1,201	11211	4.421
No exact soling interests	(39)	(27)	(10.1)	8.2)	0.0	(10)	8.00
Netlessne Group Ihare	ψ <b>a</b>	81	31	E BA	1,211	(4.36)	3,812
Noti mana Grup Ibaro				V-30 (underly	-ut		
Kelinaan Gray Ikan	AG	PRE 5.CL)	-	8-22 (underly 22 2	ra) LC	66	Telel
te. Resea	A0 402	PRE 5.CL) 2.53	958 1,867	8-20 (underly 293 1,872	-e# LC 4,01	cc (74)	Tele1
Kan Kanan muna ⊐ peraikag engeresensen auf. 2017 F	AG 43 33 (2,041)	PRE (LCL) 2,428 (1,474)	755 1,017 (1,210)	8-22 (unitely 2/23 (,872 (147)	на) LC 4,01 (2,00)	cc (39) (16)	Telet 18,440 (0,120)
fan Ferminen Djen deg mye man end. 196 P 397	AG 4333 (2,041) (9)	PRE (L.C.) 2,528 (1,679) (47)	928 1,017 (1,210) (1,0)	8-20 (underly 24-20 (.47-2 (14-2) (2-0) (2-0)	LC 4,00 9,400 (10)	CC (78) (184) (19)	Telet 13,400 (4,100) (4,20)
tan Mananan Dapat kugungan su an an an 1969 2019 Santa agan at ag banama	AG 4333 (3,041) (1,041) (1,041)	PRS (L.CL) 2,528 (1,678) (0) 818	958 1,817 (1,210) (210) (210) (211)	8-20 (underly 2/23 (1,873 (1,873 (1,873 (1,873 (1,873 (1,873) (1,873 (1,873) (1,973) (	*# 4,010 9,400) 9,400) 1,471	CC (7%) (LA1) (N) (740)	7 min 1 1 0,4 min (0,10 m) (4.20) 0,200
ten Maratanan Dan dag angara sa sa 2017 2019 San agara dag tenama San dalah ta	AG 4333 (2,081) (2,138 2,138 (33)	PRE (L.C.L) 2,428 (1,478) (2) 818 (201)	93 1,817 (1,213) (1,213) (1,213) (1,213) (1,213) (1,213)	6 22 (underly) 292 (1,872 (1,47) (1,47) (1,47) (1,47) (1,77)	Figl LC 4,818 (7.10) (7.10) (7.10)	CC (78) (184) (76) (76)	7 a (a 1 1 8,4 68 (6 , 12 8) (6 28) 8 ,81 8 (7 , 12 8)
fan Remanum Operating seger merent. 1911 F 2017 Geneen gewiting treasme Scalartak Scalartak	AG 4333 (2,581) (2,138 2,138 (23) (23)	PRE (L.C.) 2,428 (1,478) (2) 618 (303) 1	938 1,617 (1,213) (1,2	2 22 (and a 1) 2 23 1 (2 2) (2 42) (2	LC 4,03 9,400 9,400 1,474 (7.10)	CC (28) (184) (84) (24) (20)	70001 13,400 (4,30) 4,300 8,408 (2,304) 1
fer Dynal by nywr no rad IRF 29 yr dry nywr no rad IRF 29 yw gywr f y hwnwr Card Irha Card Irha Card Irhau	A0 4333 (2,081) (2) 2,138 (33) - -	PRE (LCL) 2,528 (1,678) (2) 818 (30 %) -	1,617 (1,213) (23) (43) (43) (43) (43) (43) (43)	2 22 (and a ty) 2 2 2 (1,273 (1,27) (1,27) (1,27) (1,27) (1,77) (1,77) (1,77) (1,77)	LC 4,01 (740) (740) 1,474 (710) 1	CC (7%) (1.84) (7%) (7%) (3%) (3%) (3%)	7
fan Benermen Dyn de genermen uit JRF JRF Benermen gewiteg treasen Carala fan Carala fan de Carala fan de Carala fan de Reference ar on der anden.	AG 4,3 32 (2,011) (2) 2,1 28 (21) - - - - - - - - - - - - - - - - - - -	PRE (LCL) 2, 628 (1, 678) (20 1) 1 1 2 2	1,417 (1,213) (12) (42) (42) ( 1 72	1 22 (united) 24 23 (1,47) (1,47) (1,47) (1,77) (1,	1.0 4,014 9,400 940 1,018 1,018 1,118 1	CC (78) (84) (74) (30) (30) (30) (30) (30) (30) (30) (30	7 min 1 1 8,4 88 (0.11.0) 1 4 305 8,4 88 (0.12.4) 1 277 8.4
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fan Bermann Oprofegreger on een al. 1917 Streen on een al. 1917 Streen on een streen on Earla Italia Earla It	A0 (2,001) (0) 2,(28 (23) - - - - - - - - - - - - - - - - - - -	PRE (LCL) 2,828 (1,878) (07) 818 (307) 1 1 2 818 (303) 1 1 1 1 1 1 1 1 1 1 1 1 1	1,807 (1,203) (2,30) (2,30) (2,30) (2,30) (2,30) (2,30) (2,30) (2,30) (1)	8 2 (unitely) 292 1,873 (647) (7) 8 24 (7) 8 38 (73) 1 1 1 1 1 1 1 1 1 1 1 1 1	на) LC 4,018 (р,010) (р,010) 1,018 (р,010) 1,018 1,018 (р,110) 1,018 (р,110)	CC (7%) (1.84) (%) (7%) (7%) 28 (7%) 280 (7%)	76641 18,448 (5,180) (4,30) 8,488 (7,00) (1) (1)
Emmany and the second s	A0 4,333 (2,001) (0) 2,038 (20) , , , , , , , , , , , , , , , , , , ,	PRE E.C.) 2,628 (1,678) (207) 1 1 2 1 3 1 1 2 1 4 2 4 2 7	(1,017) (1,010	1 22 (under ly 1,073 (1,073 (1,07) 0 10 (1,07) 1 0 1 2 0 4 7 2 0 4 2 10 (1,70) 1 2 0 4 7 2 0 4 2 10 (1,07) 1 2 0 (1,07) 1 2 0 (1,07) 1 (1,	най LC 4,014 (р,010) 1,014 (р,010) 1,014 1,014 (р,010) 1,014 1,014 (р,010) 1,014	CC (7%) (LM) (7%) (3) (3) (3) (7%) 28 (7%) 280 (7%) 280 (7%) 280 (7%) 280 (7%) 280 (7%) (7%) (7%) (7%) (7%) (7%) (7%) (7%)	7 cm1 18,4 m (5,20) 2,20) 2,27 8,4 4,0 4,0 4,0 10 10 2,28 8
tern Renn mann Dynaf ag ngar man sa 2019 Bleven ages at ag innernes Carl at 1940 Carl at 1940 Carl at 1940 Carl at 1940 Equil gans and an der att 1940 Not I soners in den sa ander Not I soners in den sa ander Not I soners in den sa att 1940 Not I soners in den start och Not I soners in den start och	A0 (2,001) (0) 2,(28 (23) - - - - - - - - - - - - - - - - - - -	PRE (LCL) 2,828 (1,878) (07) 818 (30.7) 1 1 2 818 (30.8) 1 1 1 1 1 1 1 1 1 1 1 1 1	1,807 (1,203) (2,30) (2,30) (2,30) (2,30) (2,30) (2,30) (2,30) (2,30) (1)	8 2 (unitely) 292 1,873 (647) (7) 8 24 (7) 8 38 (73) 1 2 10 1 7 8 38 (73) 1 1 1 1 1 1 1 1 1 1 1 1 1	на) LC 4,018 (р,010) (р,010) 1,018 (р,010) 1,018 1,018 (р,110) 1,018 (р,110)	CC (7%) (1.84) (%) (7%) (7%) 28 (7%) 280 (7%)	76641 18,448 (5,180) (4,30) 8,488 (7,00) (1) (1)

APPENDICES													
Activity indica	tors – Re	egiona	IBank	s									
0													
Customer assets & Loa	ns outstandings	(con)											
Customer avaets (4bn)*	Mar. 19	Jun 19	Sect 19	Dec 19	Mac 20	Jun 20	Sect. 20	Dec. 20	Mac 21	Jan. 21	Sec.21	A Sept/Sept	
Seculties.	44.7	438	41.7	45.2	40.1	424	419	45.7	40.2	466	48.2	+14.9%	
Mutual funds and REITs.	25.5	257	2.6	25.9	22.0	240	24.2	25.6	26.1	266	27.2	+12.5%	
Life insurance Off-kalancesheet aveets	191.7	1965	1979	200.2	197.2	198.3	199.5	201.2	2010	262	205.7	+3.0%	
Cervan ancestrate analysis	149.7	256	190	105.0	172.4	194.0	201.1	207.4	2124	2165	226.9	+11.0%	
Home purchase an inguis chemes	100.7	104.0	1044	100.0	107.2	107.0	100.1	110.5	1107	1107	110.7	+2.6%	
Pantokac arts	130.9	105.7	107.0	139.0	142.0	167.4	152.0	100.0	10.24	105.0	109.0	+11.6%	
Time de posits.	51.1	511	50.7	48.3	40.0	450	451	40.0	4.6	400	39.0	(11.7%)	
Orybailance sheetaesets	430.4	446.4	4518	401.3	430.4	4659	500.3	50.8	5222	252	545.1	43%	
TOTAL.	70.1	7125	2001	722.6	720.5	265	730.9	780.3	8047	8158	820.1	+7.25	
Ni Cargo in stado Kash magdar al bi	name or pathing per she	on' her ne Grug	proxide a										
Pavesbacks, d've (Etm)	Mar. 19	Jan.19	Sept 19	Dec 19	Mac 20	Jin 20	Sept. 20	Dec 20	Mac 21	Jan. 21	Sept. 21	A Sept/Sept	
Livet A.	46.3	47.4	40.0	480	50.6	530	54.4	25.9	20.4	588	60.8	+11.7%	
LEP	11.7	110	11.1	11.3	11.5	116	11.2	11.5	11.7	117	11.7	+4.1%	
	31.9	302	32.4	32.6	39.2	341	34.4	35.0	35.7	360	361	+4.9%	
Mataal shareholdem, parabook account	95	MD	9.0	9.9	10.1	104	108	41.4	TL2	114	120	+11.0%	
" including scalar or Diramial in share only													
Lams autointing (Bri)	Mar. 19	Jan 19	Sect 19	Dec 19	Mac 20	Jan. 20	Sect. 20	Dec. 20	Mac 21	Jan.21	Sect.21	A Sept/Sept	
Home laans.	300.2	306.2	3132	2186	323.5	2270	203.1	340.0	362	321	399.2	+7.5%	
	217	206	20.0	216	21.0	20.9	212	21.5	21.4	210	21.0	+7.2%	
	77.4	790	8.6	800	00.0	92.1	949	97.1	99.2	991	101.5	+2.05	
Consumercial		223	22.6	234	23.2	20.2	290	29.7	30.1	297	287	+2.35	
Consumer candit SMDs	22.0		40.7	360	40.0	41.3	420	41.2	42.1	430	43.3	+3.0%	
Consumercial	22.0	402						334	32.9	224	20.0		
Consumer candi: Shifia Smail I businesses		402	32.3	328 590 1	32.0 527.4	32.9	306	50.7	570.0	281	507	+2.3%	

Activity indicators - Regional Banks

## Detail of fees and commissions / Evolution of credit risk outstandings (mC)

issi ons, fra	am Q1-18 to 0	14-14									
Q1-10	œ+#	<b>G3-10</b>	0418	0100	<b>a</b> a	0100	04.30	91-31	<b>CE</b> 101	9391	101101
210	20.0	201	200	213	100	201	210	2.17	212	216	+7.3%
#3	6.1		- 67	78	8.4	100	- 67	73	- 67		+8.0%
8.04	10.0	10.6	7.36	10.0	7 10	100	67.1	0.04	7.00	741	+8.0 %
4.18	12.0	1216	100	101	4 23		47.8	4.03	407	0.00	+1.1%
		10.0	110				11.4		10	84	+33%
0.738	1.100	1,023	1,648	14.28	1484	14.38	0.838	1,214	1.0.07	0.010	+48%
	01-10 93 80 518 80	CI-18         CO-18           210         200           83         81           816         406           817         406           818         408           80         88	2 10 200 201 63 61 26 834 636 636 8 10 88 132 8 0 88 132	01-10         02-10         02-10         04-10           2/10         2/00         2/01         2/00           4.3         4/1         2/0         7/20           8.04         4/20         7/20         4/20           5/10         4/20         4/20         7/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20           5/10         4/20         4/20         4/20	O1-19         O2-19         O3-19         O4-18         O 138           2.01         2.01         2.01         2.01         2.01         2.01           4.3         6.1         2.01         2.01         2.01         2.01         2.01           4.3         6.1         2.01 <td>O1-18         O2-18         O4-14         O 128         O2 28           2 10         2 00         201         208         2 11         108           4 3         6 1         88         67         76         64           4 3         6 1         88         67         76         64           8 4         10 8         67         76         64         70           8 16         10 8         108         700         100         62         423           60         48         102         100         63         88         88</td> <td>O1-19         CD-19         CD-19         Cd-14         C 138         CD 38         CD 38           2.01         2.02         2.01         2.08         2.01         198         2.01           4.3         6.1         28         47         76         6.4         28           4.5         4.5         4.6         726         714         7.1         6.6           5.0         6.5         8.6         102         6.20         4.2         2.0</td> <td>Of-18         CD-18         CD-18         Cd-14         D-128         C2 201         C1 38         Cd-281           2 10         2 00         2 01         2 08         2 11         186         2 01         2 10           4 3         6 1         88         67         7 14         4 4         86         67           4 54         428         7 26         7 14         7 0         464         86         67           8 16         42 0         7 26         7 26         7 26         4 20         67         67           8 17         42         42         42         42         46         67         <td< td=""><td>Of-10         CD-18         CD-18         CD-18         CD-28         CD-28         CD-21           210         200         201         208         211         108         221         108         201         210         217           43         41         48         47         78         64         48         47         73           43         41         48         47         78         64         48         47         73           43         81.8         474         738         423         460         475         421           418         414         400         402         400         475         442           49         48         112         110         48         41         114         48</td><td>Of-18         CD-18         CD-18         Cd-18         Cd-28         Cd-28         Cd-28         Cd-29         <th< td=""><td>Of-19         O2-18         O3-18         O4.18         O.13.8         O3.38         O4.28         O1.21         O3.31           2.10         2.01         2.01         2.01         2.01         2.01         2.01         2.01         0.33.1           2.10         2.01</td></th<></td></td<></td>	O1-18         O2-18         O4-14         O 128         O2 28           2 10         2 00         201         208         2 11         108           4 3         6 1         88         67         76         64           4 3         6 1         88         67         76         64           8 4         10 8         67         76         64         70           8 16         10 8         108         700         100         62         423           60         48         102         100         63         88         88	O1-19         CD-19         CD-19         Cd-14         C 138         CD 38         CD 38           2.01         2.02         2.01         2.08         2.01         198         2.01           4.3         6.1         28         47         76         6.4         28           4.5         4.5         4.6         726         714         7.1         6.6           5.0         6.5         8.6         102         6.20         4.2         2.0	Of-18         CD-18         CD-18         Cd-14         D-128         C2 201         C1 38         Cd-281           2 10         2 00         2 01         2 08         2 11         186         2 01         2 10           4 3         6 1         88         67         7 14         4 4         86         67           4 54         428         7 26         7 14         7 0         464         86         67           8 16         42 0         7 26         7 26         7 26         4 20         67         67           8 17         42         42         42         42         46         67 <td< td=""><td>Of-10         CD-18         CD-18         CD-18         CD-28         CD-28         CD-21           210         200         201         208         211         108         221         108         201         210         217           43         41         48         47         78         64         48         47         73           43         41         48         47         78         64         48         47         73           43         81.8         474         738         423         460         475         421           418         414         400         402         400         475         442           49         48         112         110         48         41         114         48</td><td>Of-18         CD-18         CD-18         Cd-18         Cd-28         Cd-28         Cd-28         Cd-29         <th< td=""><td>Of-19         O2-18         O3-18         O4.18         O.13.8         O3.38         O4.28         O1.21         O3.31           2.10         2.01         2.01         2.01         2.01         2.01         2.01         2.01         0.33.1           2.10         2.01</td></th<></td></td<>	Of-10         CD-18         CD-18         CD-18         CD-28         CD-28         CD-21           210         200         201         208         211         108         221         108         201         210         217           43         41         48         47         78         64         48         47         73           43         41         48         47         78         64         48         47         73           43         81.8         474         738         423         460         475         421           418         414         400         402         400         475         442           49         48         112         110         48         41         114         48	Of-18         CD-18         CD-18         Cd-18         Cd-28         Cd-28         Cd-28         Cd-29         Cd-29 <th< td=""><td>Of-19         O2-18         O3-18         O4.18         O.13.8         O3.38         O4.28         O1.21         O3.31           2.10         2.01         2.01         2.01         2.01         2.01         2.01         2.01         0.33.1           2.10         2.01</td></th<>	Of-19         O2-18         O3-18         O4.18         O.13.8         O3.38         O4.28         O1.21         O3.31           2.10         2.01         2.01         2.01         2.01         2.01         2.01         2.01         0.33.1           2.10         2.01

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Regional Banks - Evolution of ored it risk out stand	lings			
Cm	Sept. 20	Dec. 20	June 21	Sept 21
Gross customer loans outstanding of which: impaired loans	559,081 10,338	569,624 9.916	584,565 9.804	592,937 9.741
Loans loss reserves (ind. colective reserves)	9,840	10,001	10,032	10,077
Impaired loans ratio	1.8%	17%	1.7%	1.6%
Coverage ratio (excl. collective reserves)	59.9%	59.9%	58.5%	58.3%
Coverage ratio (ind. collective reserves)	952%	100.9%	102.3%	103.5%

CHEMY ASSOCIATE A. 27 REALLER FOR THE 3RD CLARKER AND THE PROTE MONTHE OF 201

Cm .	Q341	Specific	Q3-21	03-30	Specific	0,340	V 03/03	10303
Revenues	atated 3.400	Items	un deri yin g 3.400	40.0d	items	un dertying 2,300	4.05	underlying +3.6%
Deeding expenses excl.SRF	(2,140)	- 20	(2,140)	(2115)	- 2	(2,115)	+1.5%	+1.5%
ARE .	(all the			-	-		0.00	0.0.
iross operating income	1,262	-	1,262	1,100	-	1,182	45.05	+5.8%
out of risk	(136)	-	(130)	6	20	(22)	0.00.	×61
Equity-accounted entities	0	-	0	(P)	-	(2)	0.00	n.m.
Netimone on other assets.	(9)	-	(6)	(P)	-	(2)	x 3.1	×31
Change in value of goodvill	(2)	-	(2)	-	-	-	0.00.	n.m.
ncome before tax	1,110	-	1,118	1,198	2	1,105	(6.4%)	(41%)
Tax Net Income Group Share	(328)	-	(329) 790	(34)	(9)	(369)	(74%)	(15.7%)
Costincome proup prare	0.05	-	0.05	64.05	78	64.05	40.Th 4.0 pp	+1.0 pp
6n	9M-21 a bited	Specific Items	9M-21 underlying	9M-20 stated	Specific terns	9M-20 underlying		A 9M/9M underlying
Revenues	10,416	1	10,415	8,631	(227)	9,000	+8.2%	+5.7%
Operating expenses exd SRF	(0,019)	-	(6,649)	(6,401)	(10)	(6,291)	+3.9%	+4.0%
RF	(67)	55	(112)	(123)	-	(120)	(28.0%)	+15.6%
Gross operating income Cost of tak	3,000 (476)	55	168	110	(237)	134	+18.5%	+8.4%
cont of max ignity-accounted entlies.	(11)		(11)	(004)	(36)	1	(264%)	(24.1%)
ingenty-second end end end. Vet income on other assets	6		6	60		(0	0.0.	0.0.
that income on other assess. Charge in value of goodwill				00		(3	(100.0%)	(100.0%)
ncome before tax	3, 199	55	1144	2434	(278)	2,709	+31.4%	+16.0%
		60	(87)	(002)	15	(947)	+11.0%	+1.1%
33								
Tax Net income Group Share	(927) 2,241	55	2100	150	(196)	1700	+43.3%	+24.2%

## Income statement by business line Q3-21 and Q3-20

				0.0	t (stated)			
£m	- 11	101		40		16	88	Tabl
Fact on large	3,4 88	8.34	1.10	0.873	784	1,838	11	8,8 68
Openaling represented 3899	0,140	(0.00)	(0.00)	(7.30)	(3.70)	(10.1)	(0.20)	(0,4.02)
are -								
Cross operating i manue	0.0	368	381	8.38	3.38	62.7	(211)	3,8 18
Can I of this	(138)	(41)	(1.00)		(100)	(12)	14)	(453)
Equipaneous et al collineo			1	28	78	2		107
Net insert a coller aver b	80	1		100	(7)	(1)		(10)
Change in other of granifall	<b>P</b> 0							<b>P</b> 0
In some tar form tan	0,108	3.28	163		2.00	418	(2.10)	3,2 (8)
Tas	(328)	(199)	(80)	(148)	(48)	(11.0)		(70)
Net inserte form disso of due hold for solit open			(3)		00		10	(FD)
Net in second	780	2.60	131	0.00	2.38	47.8	(199)	2,410
Non-our halling ide and a	8		(21)	(1.16)	(31)	(17)	10	(197)
	78	24	111	- 18	200	#12 ()	100	1,2 20
Nei inane Grapikan	78			φ	20 (x014	0	(141)	222
Ned branne Graup Share				4	2) (x014) 1 191	0 i us		
Nei inseen Daupähan Voo	-		с. м	(4) a m 21 11	20 (ADITAL 1 191 1 191	0	66	2014
Net insere Draspitker Mitta Reserves Dynaling rymran, mail 1897	3,3	1 L4 18 8 19 (19	a. A	C) 2 88 21 68 8) (23	20 (ADITAL 1 191 1 191	0	60	164.4 8,4 10
Nat Insurer Group Share Vitte Reserves Dy or allo grouper san, mail, 1919 1919	2,20 (0,11	1 10 10 (10	а. А 19 1,4 0) (49	C()- 0 80 21 610 8) (41 -	20 (ADDAX 1 494 2 494 2 999 2 999 2 999	0 1,020 1,020 1,020	2 (100)	56141 4,414 (1,014)
ka barn Daspilson Ka	3,30 (2,11	1 L 18 8 19 (19	CL A 10 1,4 C) (40	C()- 0 90 21 68 8) (43 - - - - - - - - - - - - - - - - - - -	20 (ADDA) 2 4 10 2 4 10 2 9 10 3 2 30	0 1,230 0,251 1,251 1,251	2 (100) (100)	1644 4,444 (1,044)
Nationan Drugther Vill Remain Dyn digageran aud 199 199 Drug operating in me	2,20 2,20 2,20 2,20 2,20 2,20	1 L4 14 A4 10 (10 12 X 14	21. A 19. 1,4 2) (19. 19. 19. 19. 20.	(4) a (4) 2) (4) (4) (4) (4) (4) (4) (4) (4)	20 (ADDA) 2 4 10 2 4 10 2 9 10 3 2 30	0 1,220 0 (271) - - 700 0 (217)	2 (100) (100)	5614 8,418 (1,010) 1 3,312
Kat insure DroupBhare Katana Resource Densing ruperson and 2007 2007 2007 Droup operating insure Droup operating insure Droup operating insure	2,22 (2,71 - 1,00 -	1 L4 14) (10 12) 2 12 2 14)	ci. A 19 1,4 19 (41 19 7) 19 7)	C() 21 818 21 818 1 12 1 23 0 (12 7 1	20 (ADDA) 4 4 19 4 9 9 19 - - - - - - - - - - - - -	0 1,220 1,20	2 2 (100) 1	5614 8,418 (1,016) - - - - - - - - - - - - - - - - - - -
Mat insure DroupEhore Materia Reserves Dyn alographics and ENP Enviro Approximation and Enviro As Enviro As Enviro As	88 3,3 2,7 1,7 1,7 1,7 8 8 8 9		21 A 10 1,4 10 1,4 10 71 10 71 11 71 1	(2) 2) 900 21 800 1) (23 2) (12) 7 ( 0) 8	20 (ablex 1 292 2 6 19 0 0 0 19 1 2 32 1 1 1 7 2 1 1 1 7 2 1 1 1 1 1 1 1	0 1,220 1,20	2 (100) (100) 1 (100)	5614 8,418 (3,010) 1 3,3172 (100) 80
Mat insume DraupEhore Materia Remenum Dyn dingeruperson and 2009 2009 Draw proposition to an Could to A Rep Optimized The Rep Optimized The Net Dataset and the Net Dataset and the Association Net Dataset and the Associatio	2,30 (2,71 (1,10 (1,10 (2,11)) (1,10)	1 14 18 18 10 (19 12 12 19 1) 1	CL A H (4 C) (40        -	(4) 2) 80 2) 80 2) 80 2) 80 2) 12 3 1) 12 7 1 1 1 1 1 1 1 1 1 1 1 1 1	20 (40044) 3 8/2 4 10 5 6 10 7 1 1 12 1 12 1 1 12 1	) 1 LC 1,278 0 (87.1) - - 758 0 (21.7) - - - - - - - - - - - - - - - - - - -	cc 1 (188) 1 1 1 1 1 1 1 1 1	76434 8,448 (1,046) - - - - - - - - - - - - - - - - - - -
An insure Orangalitare An insure An anna An Anna Anna An Anna An Anna Anna An Anna Annna Anna Anna Anna Anna Ann	2,30 (2,70 (1,80 (2,10) (1,10)	1 L4 18 8 10 (0 12 3 19 ) ) 1 1 10 11 10 11 11 11 11 11 11 11 11 11 11 11 1	21. A 18. (4 19. (40 1. 1 1. 1 1	(4) 2) 80 2) 80 2) 80 2) 80 2) 12 2 3) 12 4 5 7 1 1 1 1 1 1 1 1 1 1 1 1 1	20 (40044) 2 4 10 2 4 10 3 230 1 (14) 7 2 (13) 4 2 10	() 1,234	CC 3 (188) - - (188) - 1 (10) - - - - - - - - - - - - - - - - - - -	10000 8,400 (0,000) - - - - - - - - - - - - - - - - - -
Kat insure Orangilikan Katalan Research Developments and 2007 2007 Development ing insure Could fail Englight and off ins	2,3 2,3 2,7 1,8 6 (2) (2) (3) (3) (4) (4)		21. A 28. (4 29. (42) 28. 7 29. (4 20. (4 20. (4 20. (4 20. (4 20. (4 20. (4 20. (4 20. (4 20. (4)) 20. (4) 20. (4	230 2 23 21 68 21 68 23 7 1 2 23 7 1 2 23 7 1 2 23 1 (2) 7 1 2 23 1 (2)	20 (40040 3 292 4 10 4 230 1 11 1 12 1 12	0) 1 J.C 1 J.C	CC 3 (188) - - (188) - 1 (10) - - - - - - - - - - - - - - - - - - -	10000 8,400 (0,000) - - - - - - - - - - - - - - - - - -
Ket inserer Ormpäher For ding sprace for ding sprace, med. 2007	2,3 (2,3) (2,3) (3,3) (3,3) (2,3) (3,3)) (3,3) (3,3) (3,3)) (3,3) (3,3))(3,3)(	1 2 3 1 10 (10 12 3 12 3 14 1 14 1	23 A 18 (4 10) (40 10) (4 10) (4) (4 10) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	230 24 21 23 23 23 23 24 23 24 24 24 25 25 25 25 25 25 25 25 25 25 25 25 25	22 (40000) 3 202 3 4 10 4 230 1 (13) 	0) 1 LC 1 , 1214 0 , 1217 1 , 1214 1 , 1214 0 , 1217 0 , 1 1 , 1 0 , 1 1 , 1 0 , 1 1 , 1 0 , 1 1 , 1	CC 3 (188) ; (188) 1 (198) ; ; (1887) 80	2004 8,448 (1,076) - - - - - - - - - - - - - - - - - - -
An insure Orangelbore Series and Series and Series Series and Series and Series	2,30 (2,31 (2,31 (3,00 (2,11)(		24 A	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	20 (40044 2 4 10 2 4 10 4 10 1 11 1 12 1 11 1 12 1 1	0 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2	CC 2 (188) - (188) - 1 (1987) - - - - - - - - - - - - - - - - - - -	2004 8,448 (3,048) - - - - - - - - - - - - - - - - - - -

### AG : Asset Galbering ; FRB : French Rebill Banking ; SFS : Specialized FinancialServices ; LC : Large Customers ; CC : Corporate Center

CHEMICAL SALES AND THE REAL SERVICE AND THE REAL TO ANTICAL AND THE REALTS MONTHS OF 201

Income stateme	enti	JV D	usin	ess	nne	9W-2	a ar	10.81
					(stated)			
-			-	49	ana (concert)	15	<b>cc</b>	Telef
<b>G</b>		101		_			_	
	10,418			4,620	2,007	4,783	131	37,323
	(87)	1,70.0)			(1,012) (23)	(0,730)	8.87)	(14,483)
	28.80		(33)	(7)		(1.04)		16.3.80
	1(7)	(10.7)	873	2,841	48.2 (30.0)	1,840	(478)	(1,410)
	(11)		1	43	26.1		17	2.00
Nelingeners of reasons		2	(10)	0		0.00		(27)
Change is other of general all			378			100		378
ing an a las fera (as	2168	12.4	100	2.084	121	1.821	10.001	1.100
Tas	(8.87)	(23.6)	(132)	144.85	(177)	(1.01)	134	(0,163)
Nellinas mella mala anche se da che la								
			(2)				(10)	2
Not insure	2,242	-		3,231	-	1,248	(0)	2
	23-62 (1)					1,2 MI (2.0)		
Non-see halling i demok	-	_	773	2, 22 1	_		(180)	7,380
Non-see halling i demok	10	(9)	773	2, 22 1 (38.0)	(12)	(0.0)	(4)	7,389 (8.02)
Non-see halling i demok	10	(9)	773	2, 22 1 (38.0) 1, 82 7	(12) 189	(23) 1,227	(4)	7,389 (8.02)
Non-see halling i demok	10	(9)	773 (131) 642	2, 22 ( (34.0) (, 82.7 (34.6)	(10) 818 0 (corted	(11) 1,227	(4)	7,389 (8.02)
Ken androlling internst. Ket braume Group Share Cros	(1) 3,241 R0	(F) 1815	773 (131) 842	2,201 (340) 1,807 946-2 160	(10) 818 9 (acted 575	(227 (227 ) LC	рж) (4) рм)	7,288 (4.21) 6,7,48 Total
Non anti-dingi denta. Na ikaana Graup Dare Gra Ravaruan	(1) 2,241 RD 9,63	(F) 80.0 2,01	772 (131) 842 7 4,11	2,201 (340) 1,807 984-3 1,80 1,80 1,80	(10) 100 (1000000 5155 1,072	(32) (32) LG (4073	рж) (4) (2H) СС (19)	7,288 (8-21) 8,748 1224 24,920
Nor an halling i den sh. Nor i manne Graup Bhere Ann Ravenaes Operating experience and SPF	13) 2,241 8,0 9,63 6,40	(1) 100 201 ) (1,07	773 (131) 842 7 4,11 0 (2,13)	2,201 (38.0) 1,807 996-2 1,907 5,2,01 5,2,01 5) (1,20	(10) 888 0 (attract 555 1,073 ) (p-8)	(2,0)2	рж) (4) (рм) (се (19) (607)	7,288 (8-0) 8,748 2748 24,920 (15,020)
Non an halling i do en da Bert Insenne Brouge Elvere Ann Revenues. Caparaling expenses excl. SPF SPF	(1) 2,241 RD 9,63	(1) 100 201 ) (1,07	773 (131) 842 7 4,11 9 (2,13 9 (9)	2,201 (300) (407 996-2 (82) (82) (120) (1,20) (20)	(10) 888 0 (attract 555 1,073 ) (p-8)	(32) (32) LG (4073	рж) (4) (2H) СС (19)	7,288 (8-21) 8,748 1224 24,920
No - wer't alling i de rech. No i treases Braug Elsere Con Revenues Concelling expenses each SPF SPF Grow operating Income	(1) 2241 9,63 6,40 (12) 2,10	F) EES 2,01 (1,07 (42) ES	773 (131) 842 7 4,11 7 4,11 0 (2,13 ) (0 1,93	2,221 (384) (1827 (182)	(10) 	(2.012) 1,227 LC 4,073 (2,012) (2,012) (200) 2,001	(4) (4) (7) (7) (19) (607) (607) (609)	7,288 (8.07) 8,748 7024 24,920 (15,000) (560) 6,660
Nor and diry of mode Not I means they allowe Re- Re- Marriada Operating access and SPF SPF Gross operating Income Controlling	(1) 2,241 9,63 6,40 (12)	F) EES 2,01 (1,07 (42) ES	773 (131) 842 7 4,11 7 4,11 0 (2,13 ) (0 1,93	2,201 (300) (407 996-2 (82) (82) (120) (1,20) (20)	(10) 	(2.012) 1,227 LC 4,073 (2,012) (2,012) (200) 2,001	(4) (2) (2) (2) (4) (4) (607) (607) (607)	7,288 (8.07) 8,748 24,920 (15,010) (560)
Nor werhold og Internet. Ner Innerne Desag Bhere Ann Revenues Operating separate soci. SPF Strom operating Income Castorial Castorial Castorial	10 2241 9,63 6,40 (12) 3,10 6,40	(201 (201 (201 (201 (201 (201))	773 (131) 842 7 4,11 0 (2,13 0 (0) 7 1,93 0 4	2,201 (200) (200) (1027 (1027 (2014) (120)	(K2) IIII IIII IIII IIII IIIIII	(20) 1,227 1,277 1	(0) (0) (0) (0) (0) (0) (0) (0) (0)	7,388 (8.21) 8,748 1244 24,920 (15,000) 6600 8,660 8,660 8,660
Non anti-dingi denta. Na ikaana Graup Dare Gra Ravaruan	10 33341 9,630 (12) 3,10 (12) 1 1 (0)	P) 2,01 2,01 (1,07 (42) 2,01 (301 -	773 (131) 842 7 4,11 9 (2,13 ) (0) 1,23 ) 4 46	2,201 (30.0) (30.0) (40.07 (40.0) (40.0) (40.0) (40.0)	(R2) (	LC 4,673 (2012 (2012 (2012 (2014) (20	(4) (4) (2) (2) (4) (4) (607) (607) (602) (602) (602) (0) (0) (0)	7,288 8,748 8,748 24,920 (15,000) (660) 6,660 9,720) 256
to - an - tailing into end. Nor immer Decay Blance dem Revenues. Operating sequences excl. SPF SPF Grows operating income Constricts Equily accounted entities. Equily accounted entities. Hold Income on their anotis.	10 2241 9,63 6,40 (12) 2,10 (64) 1	(10) (1,07) (1,07) (2) (20) - 2 2 -	773 (131) 842 7 4,11 7 4,11 10 6,13 0 (0) 7 1,63 0 4 6 2 -	2,201 (360) (1607 (1607 (160) (2,01) (1,30) (2,5) (4,30) (	(10) (10)	200 1,227 4,073 (2,0/2 (2,0/2 (2,0/2 (2,0/2) (	(4) (4) (7.14) (7.14) (607) (607) (600) (600) (600) (00) (00) (0) (10)	7.38 8.76 8.76 24,920 (15,020) 6.62 6,636 6,636 6,636 70
Nor werk ding i downk Nor I seven Down Dero Statt Seven Dero Reverses Operating expenses excl. SPF SPF Group operating Income Castorials Tooly occurrent of etitas. Nei Income on other assets Charge In was of goodall Tracemb and produit	(1) 33341 9,637 6,402 (12) 3,100 (12) 1 (0) (1) (1) (1) (1) (1) (1) (1) (1)	(12) (1,07) (1,07) (1,07) (2,01) (2,0	773 (131) 842 7 4,112 0) (2,13 0) (0) 7 1,93 0) 4 46 2 2 -	2, 201 (34.0) (,807 (192) (,807 (,807) (,907) (,007) (,00)	(10) (10)	1,327 1,327 4,673 (2,012) (2,0	(4) (4) (234) (234) (49) (60) (60) (60) (0) (1) (1) (1) (1)	7.38 8.76 8.76 24,920 (15,020) 6.62 6,636 6,636 2.56 70 (2)
to exact direct device There Test Insume Device There See Constitution of the second sectors Second operating income Costoring Equipmentation of the autors Charge in solar of special Charge in solar of special Charge in solar of special Tax	(1) 2,2,41 9,63 6,40 (12) 3,10 (12) (12) (12) (12) (12) (12) (12) (12)	(12) (1,07) (1,07) (1,07) (2,01) (2,0	773 (121) 842 7 4,11 0 6,12 1 46 2 46 2 - 1 2,02 0 60	2, 201 (34.0) (,807 (192) (,807 (,807) (,907) (,007) (,00)	0 (10144) 9 (10144)	1,227 1,277 1,277	(4) (4) (234) (234) (194) (60) (60) (60) (10) (1) (922)	7,388 (8,42) 8,748 24,920 (15,020) 6,663 (2,720) 2,256 70 (2) (2) (2) (2) (2) (2)
No - and all agrice and No - Innere Decay Share Con Revenues Operating second sectors Specific second second SPF Sproke operading Insume Constraint Topoly accurate of ethics. No Income to the assets are the second Income before second Tax	(1) 32341 9,631 6,402 (120) 1,20 1,20 1,20 1,20 1,20 1,20 1,20 1,20	(10) 100 100 100 100 100 100 100	773 (131) 842 7 4,11 9 (2,13 9 (2,13 9 (2,13 9 (4) 7 1,57 9 4 1 5 7 2,03 9 6 6 1 2,03 9 6 6 1 -	2,201 (300) 1,007 2,015,	0 (100) 0 (100440 565 1,873 0 (1,873 0 (1,973 0 (1	200 1,227 1,227 1,227 1,227 1,227 1,227 1,228 1,228 1,228 1,228 1,228 1,228 1,228 1,228 1,228 1,228 1,228 1,227 1,277 1,	(4) (4) (34) (50) (60) (60) (60) (60) (60) (10) (10) (10) (10) (10) (10) (10) (1	7,388 (8,42) 8,748 24,920 (15,000) 6,668 (2,750) 256 (2,750) 256 (3) (2) (3) (3) (3) (3) (3) (3)
to exact direct device there is a set of the	(1) 2,2,41 9,63 6,10 (1,2) 2,10 (1,2) (1,2	(10) 100 100 100 100 100 100 100	772 (131) 842 7 4,11 0 (2,13 0 (2) 7 1,00 7 1,00 0 4 46 2 2 - - - - - - - - - - - - - - - - -	2,201 (300) 1,007 (300-2 (300-2 (300-2 (300-2 (300-2 (300-2 (300-2 (300-2 (300-2 (300-2 (300-2 (300-2)) (300-2 (300-2)) (300-2 (300-2)) (300-2 (300-2)) (300-2 (300-2)) (300-2 (300-2)) (300-2	0 (100) 0 (100440 565 1,873 0 (1,873 0 (1,973 0 (1	105 1,327 1,277 1,277 1,	(4) (4) (34) (50) (60) (60) (60) (60) (60) (10) (10) (10) (10) (10) (10) (10) (1	7,388 (8,0) 8,7,48 24,920 (15,00) 5,623 6,668 6,668 6,7323 2,56 70 (2) (2,732) 2,56 70 (2) (2,732) 2,56 70 (2,732) (2,74) (2,74) (2,74)
Nor and ding i formsk Nor Lower Dway Share San Revenues Opening sepance set SFE SFE Costofield Costofield Epidy according Houses Not Income on difer and s	(1) 2,2,41 9,63 6,40 (1,2) 3,10 (2,1) (1,2	(10) (1,07)	773 (131) 842 77 4,112 10 (2,13 1) (0) 7 4,112 10 (2,13) (0) 7 4,112 (0) 7 4	2, 201 (38.0) (38.0) (1907 (1907) (1907) (1907) (1907) (1907) (1907) (1907) (1907) (1907)	(R2) (C2)	(20) 1,227 1,227 LC 4,673 (2,012) (2,012 (2,012)	(10) (0) (10) (10) (10) (10) (10) (10) (	7,388 (8,0) 8,7,48 24,920 (15,000) 64,620 64,620 84,620 75,730 (25,6 75,730) 62,526 (1,5,370) (1,74) 4,584

CREDIT AGRICOLE GROUP

## APPENDICES Income statement underlying by business line Q3-21 and Q3-20

(m					1913		66	
	88	LOL	AG	- 11		10		1666
Farr sea, etc.	3,4 68	61.6	0,873	812	784	1, 830		8,87.2
Opena ling a spenner's mod. 1909	(0,1 dit)	(BE A)	(738)	(mm)	(2.70)	(MMA)	(D 20)	(8,43.8)
199	1.0	1.00	1.1	1.00	1.00	1.00	1.1	1.00
Group operating insurer	(343	314	10	312	3.38	634	(211)	3,83.8
Cost of risk	(1280)	(01)		(100)	(1 m)	(12)	14	(d 100)
Equil y more sele directiles.	•		28	1	78	2		107
Nel insenie on office a stats	<b>PD</b>	1	10	00	(7)	(D)		(1.0)
Change in other of good all	(P)	1.1	1.1	1.1.1	1.1	1.0	1.1	(2)
lessee in treta	0,108	32.0	80	20.4	2.00	600	(2 M)	3,22.2
Tas	(328)	(88)	(1997)	(10)	(10)	(127)	- 11	(2.62)
AN INSTRUCT ON ANALY INSTRUCT ON AN AN AND	1.1	1.1	1	(1)	(1)	1.1	10	0.0
Not in same	785	210		94.0	2.38	464	(1.00)	2,62.6
Non-cost selling interests	8		(118)	(21)	(31)	(10)	10	(1.60)
Net in same Classip Share	780	24.6	100	110	2 66	-	(140)	2,23.8
					ndertying			
				02300	nderlying			
(m	-	LCL	49	Q3-20(u #8	ndertying 191	LC	66	244
Ren annan	50 3,3 (6)	101	A0 (21			LC LC		540 6,010
Ren ens es. Op me ling n openen s mod. 1909				-	81			
Recenses Openaling e openaels mod. 1897 1997	3,3 88 (2,1 10)	100 C	1,4211 (1009)	882 (614)	878 818 (140)	6,000 (907)	n ang Li ang	8,610 (1,012)
Recenses Opena lange approvances mad. 1969 1967 Draws a approvaling in success	2,3 08 (2,1 10) (,1 10)	218	(,21 (100) - 702	888 (613) (614) 1 218	978 618 (218) 	(.888 (997) 	0.00 0.00	8,68 0 (1,08 3) - 2,38 8
Ren analan Choma ling e apernan sonad. 1969 1969 Dran su per al ling lona em Cand al rinh	3,3 68 (2,1 18) ; (162 (20)	100 C	1,421 (100) ; 710 (12)	882 (614)	278 618 (149) - - - - - - - - - - - - - - - - - - -	(, 166 (947) ; (917)	4 (199) - - - 1	8,48 0 (1,08 3) - - - 2,38 8 (1.96)
Ren ensises Op me ling o spermens mud. 1909 2009 Gross wager of legg in source Canal of tab. Eggel y assus sorie of en 100m.	3,3 68 (2,1 10) (10) (20) (20)	218 (010) 	1,421 (100) ; 702 (12) 17	(114) (114) (114) (118) (118) (118)	278 618 (148) - - - - - - - - - - - - - - - - - - -	(, 1988 (947) ; (217) 0	4 (199) 	8,480 (1,082) - - 2,388 (199) 8.8
Receives Operating reports read. 1997 2007 <b>Source produces</b> Cond of tab. Ripd pressured are film. Net have read and then.	3,3 68 (2,1 18) ; (162 (20)	(000) - - - - 	1,421 (100) ; 710 (12)	(100) (101) (101) (100)	278 618 (149) - - - - - - - - - - - - - - - - - - -	(, 166 (947) ; (917)	4 (199) - - - 1	8,48 0 (1,08 3) - - - 2,38 8 (1.96)
Recence Openating a spenne s read. 1959 2007 Gent a spenating inserve Cont of the Digit g assessment of an Ulan. Not because an other a seath. Changes in roder of gent all	3,3 08 (2,1 18) (,1 18) (,22) (22) (22) (23) (23) (24) (24) (25) (24) (25) (24) (25) (24) (25) (24) (25) (24) (25) (24) (25) (25) (25) (25) (25) (25) (25) (25	(0.1) - - - - - - - - - - - - - - - - - -	1,4211 (1938) - - - - - - - - - - - - - - - - - - -	218 (120) (200) (2	2 2 2 6 19 (1 41) 72 (1 1) 1	(, 100) (N(7)) ( () () () () () () () () () () () ()	4 (199) - - - - - - - - - - -	8,48.0 (3,08.2) ; 3,28.8 (1.94) 8.8 (1.9) ;
Receives Open Open openers und 1999 2007 Charles appending transme Charl of this Speed power selection (Sinn, Mel Inserter sen offen a study Charge To select of good ad Charge To select an	3,3 00 (7,1 10) (,1 10) (,2 0) (2 0) (,2 0) (,1 00) (,1 00)	100 (100) 	1,421 (488) : 702 (12) 37 (12) :	218 (124) (224) (220) (220) (220) (224)	2 2 2 6 19 (1 41) 72 (11) 1 2 26	t, mm (NP7)	4 (190) 	8,48.0 (10,09.2) ; 2,28.8 (10,00) 8.8 (10) ; 2,88.4
Renews on Dynas logo agence vani, 2009 2009 Oran sa papa dag transme Carl of tok Engl y non-scale dan Han. Hel Inseance in Santa Audoh Denge to tokan agandal Dengen La Kara Lan Tan	3,3 08 (2,1 18) (,1 18) (,22) (22) (22) (23) (23) (24) (24) (25) (24) (25) (24) (25) (24) (25) (24) (25) (24) (25) (24) (25) (25) (25) (25) (25) (25) (25) (25	(0.1) - - - - - - - - - - - - - - - - - -	1,4211 (1938) - - - - - - - - - - - - - - - - - - -	218 (00) (00) (00) (00) (00) (00) (00) (00	2 2 2 6 19 (1 41) 72 (1 1) 1	(, 100) (N(7)) ( () () () () () () () () () () () ()	4 (199) - - - - - - - - - - -	8,480 (8,083) ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ;
Researces Open log expenses and 1999 2019 2019 An a sequence of the Data of the An Digital passes and the Digital passes and the Anto- Diagon in the Antonio of the Change in the Antonio of the Diagon in the Antonio of the	1,3 68 (0,1 10) (20) (20) (20) (20) (20) (20) (20) (2	200 218 (01) 1 1 200 (N) 1	1,421 (100) - 732 (10) - - 780 (10) - -	823 (813) 	992 418 (141) 73 (141) 73 (11) 7 1 (11) 7 1 (11) 7 1 (11) 7 1 (11) 7 1 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 7 (141) 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	1, 888 (987) 	4 (198) 	8,480 (3,083) ; 2,388 (1.90) 8.8 (1.90) 8.8 (1.9) ; 2,2814 (7,42) (17)
Renorm on Control of Section 2019 Section 20	2,3 68 (2,1 18) (22) (22) (22) (20) (20) (20) (20) (20	(0.0) (0.0) (0.1) (0.1) (0.1) (0.1) (0.1) (0.1) (0.1) (0.1)	1,421 (108) - 742 (10) - 7 (10) - - 788 (100) - - -	218 (02) (02) (02) (02) (02) (02) (02) (02)	993 618 (141) 73 (111) 73 (111) 286 (42)	5, 888 (947) 5 (217) 6 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4 (199) 	8,480 (3,083) ; 2,388 (190) 3.8 (10) ; 2,884 (7.42) (2) (2) 2,911
Researces Open log expenses and 1999 2019 2019 An a sequence of the Data of the An Digital passes and the Digital passes and the Anto- Diagon in the Antonio of the Anto- Data of the Antonio of the Antonio Data of the Antonio of the Antonio Tax.	1,3 68 (0,1 10) (20) (20) (20) (20) (20) (20) (20) (2	200 218 (01) 1 1 200 (N) 1	1,421 (100) - 732 (10) - - 780 (10) - -	823 (813) 	992 418 (141) 73 (141) 73 (11) 7 1 (11) 7 1 (11) 7 1 (11) 7 1 (11) 7 1 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 (141) 7 7 7 (141) 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	1, 888 (987) 	4 (198) 	8,480 (3,083) ; 2,388 (1.90) 8.8 (1.90) 8.8 (1.9) ; 2,2814 (7,42) (17)

CHEOF ADMODULE SA. 21 RESULTE FOR THE SKD CLARKER AND THE PRETT MONTHE OF 201

APPENDICES										
									-	
Income statemen	tund	erlvin	a by bi	isine	sslin	e 9M-2	21 an (	d 9M-2	0	
			9-0,00						-	
				96-21()	inderlying)					
(m		LEL	MB	188	191	LC	66	Tubl		
Revenues a	10,418	2,767	4,821	2,341	2,007	4,71.0	131	27,380		
D period leg ins previous in and, BPCP	(4,4.46)	(1 km et)	(2,27.0)	(1,423)	(1,ma)	(2,704)	(in sta.)	(18,443)		
189	(1.0)	(0.0)	(7)	(33)	(F 1)	(30.6)	(73)	(#14)		
Cassoperating insume	3,8 28	1,813	2,864	10	10	0,718	(0.00)	10,214		
Cost of legal risk										
Equily as set of oil or life's	(11)	1	-	1	2.38	1	1.1	20.4		
Nellinas en al line avails.			(0)	3		(m)	3	(a a)		
Change in salars (graniel)	1	1	1	1.00	1		1.00			
instante baffare la s	3,144	10	2,687	10	823	0,683	(a. a.)	4,01		
Tan Ne tinan mer brann al base eller seration i berbätter sache	(6.62)	p aq	(100.2)	(120)	(122)	(38.7)	138	(2, 37.5)		
			1	(2)			10	0)		
Ket Insame	2,187	401	2,108	403	1.41	1,200	(0.00)	6,758		
Non-service large in incodes	(1)	(0)	(38.0)	(24)	(6.2)	(41)	(4)	(1014)		
Net insume Group Share	2,188	401	0,78.8	3.28	101	1,201	(4.00)	6,201		
									•	
				9M-20 §	inderlying)					
én 🛛		LEL	AG		191	15	66	Telef		
Remarks.	1.011	2,628	4,218	2,013	1173	4,014	(10.0)	21,271		
D prinding reportions read 2899	0.00	(1,678)	(2,041)	(1, 2014)	(0.41)	0.400	(10.7)	(18,402)		
and the second second second second second										
Conseparating internet	(123)	(41)	2,160	98	(20)	(A7.6	(20.3)	(812)		
Cost of Ingel risk	1,000		4,000					1,211		
Equily as an el el en liters	1.1		44		2.04	1.1		20.6		
Nel insume or other assets	140			72	7	- i -	10	78		
Change in sale of grandell	120				1			(1)		
instants before to a	2,708	418	2.178	397	8.28	1.211	(10.1)	6.001	•	
Tas	(8.47)	(18.0)	(8.38)	80	(28)	(21.0)	321	(1, 67.6)		
Nel le same le ser d'issue die se die rindd die satie				0				00		
a period laters.										
Ne Linnacene	1,912	417	1,841	21.6	8.00	1,013	(100.0)	8,008		
Non-sectorizing interests	(3)	(1)	p.44)	#1)	(72)	(4.4)	10	(414)		
Net insume Group Share	1,910	.01	1,207	01	438	1,818	(10.10)	4,700		

CHEOR AGRICOLE BA. 20 REBLIE FOR THE SPO CLARKER AND THE PRETE MONTHE OF 201



				CHEDI	T AGRICOLE GROUP	CREDIT AGRICOLE S.A.
APPENDICES						
Riskindicators						
Evolution of credit risk outstandings						
Crielli Agricole Group - Evolution of credit risk outsi	iand ing s					
fim	Sept. 20	Dec. 20	June 21	Sept. 21		
Gross customer loans outstanding	981,018	985,074	1,028,601	1,042,487		
of which: Impaired loans Dans loss reserves (Incl. collective reserves)	24,738 19882	23,328 19,584	23,737 20,291	23,498 20,454		
mparter basis reasonal to	2.5%	2.4%	2.3%	2.3%		
Coverage na to (exct. c offec the reserves)	55.5%	55.2%	58.1%	58.7%		
Coverage rails (incl. collective reserves)	80.4%	84.0%	85.5%	87.1%		
Crédit Agricole S.A Evolution of credit risk outs b	undings					
tim	Sept. 20	Dec. 20	June 21	Sept. 21		
Gross customer loans outstanding	421,984	415,517	441,888	449,382		
of which, impaired loans	14,395	13,407	13,929	13,750		
para loss reserves (Incl. collective reserves)	10,039	9,581	10,255	10,372		
npared loans ratio	3.4%	3.2%	3.2%	3.1%		
Coverage rail o (excl. c offective reserves)	52.4%	51.7%	54.3%	55.8%		
Coverage natio (Incl. collective reserve s)	69.7%	71.5%	73.6%	75.4%		

CHEONY AGRICOLE B.A. 44 REBULTE FOR THE SKD CULARTER AND THE REST F MONTHE OF 2021

## Riskindicators

#### Risk breakdown<sup>10</sup> by business sector and geographic region

By business sector	Sept 21	Dec. 20
Retail banking	22.8%	24.2%
Non-merchant service / Public sector / Local authorities	31.0%	28.2%
Energy	6.2%	6.4%
Other non-banking financial activities	8.0%	8.4%
Sank a	2.5%	2.7%
Real extate	2.6%	3.0%
Aeros pace	1.7%	1.9%
Others	3.0%	3.3%
Automotive	2.3%	2.8%
Nee vy Industry	1.9%	2.1%
Netall and consumer goods	1.6%	1.9%
Construction	1.4%	1.7%
food	1.7%	2.0%
Shipping	1.4%	1.5%
Other transport	1.2%	1.4%
Other Industries	1.6%	1.8%
Telecom	1.5%	1.4%
Healthcare / pharmaceuticata	0.9%	1,1%
haurance	1.0%	1.2%
Tourism / hotels / restaurants	0.8%	0.9%
T / computing	1.2%	1.3%
Not, allocatied	3.5%	1.2%
lotal	100.0%	100.0%

By geographic region	Sept. 21	Dec. 20
France (exd. retail banking)	40.7%	39.4%
France (retail banking)	14.3%	15.6%
Western Europe (exd. Italy)	11.2%	12.1%
Italy	10.9%	11.0%
North America	5.0%	5.4%
Asia and Oceania excl. Japan	4.6%	4.6%
Africa and Middle-East	32%	3.3%
Japan	3.3%	2.9%
Eastern Europe	1.7%	2.0%
Central and South America	1.1%	1.1%
Notallocated	3.8%	2.6%
Total	100.0%	100.0%

<sup>(7)</sup>The commercial lending portfolio figures are calculated in accordance with ERST requirements, they encompass both on balance-sheetend of-balance-sheet exposures.

CHEOTRAGHCOLESA. 41 RESULTS FOR THE 3RD CLAREDR AND THE REST MONTHS OF 201

**APPENDICES** Of & Gas EAD excl. Commodily Traders: 620.8 bn Crédit Agricole CIB: -Lon, addings ( Oil & Gas 1.000 €20.8 bn EAD(1) on Oil & Gas excluding commodity traders as of May 2021 + EAD is gross of Export Credit Agency and Credit Risk Insurance covers (C3.8 bn as of 31/05/2021) the results of Of & Gas EAD excl Comm 65% of Oil & Gas EAD(1)(2) are Investment. Grade(2) + Diversified exposure in terms of operators, activity type, commitments and geographies 87% of Oil & Gas EAD(1)(2) in segments with limited sensitivity to oil prices ➔ 13% of EAD<sup>(1)(2)</sup> in Exploration & Production and OI services segments, more directly sensitive to oil prices ➔ First-ranking collateral on the vast majority of counterparties in the Exploration & Production segment Of & Gas gro CA CB parameters (MD ) hadden. Denderspatesets Reducing determinally in CHEORY AGRICOLE BA. de REBULTE FOR THE SPD CLARKER AND THE PRETT MONTHE OF 201

### APPENDICES Crédit Agricole CIB: Aeronautics exposure by geography Other Europe Latin Anantas <sup>25</sup> 25 Th Aeronautics and Shipping 15.6 bn€ EAD<sup>(1)</sup> on aeronautics as of May 2021 + EAD is gross of Export Credit Agency and Credit Risk Insurance covers : as of 31/05/2021, here were 1.4 bnC export credit agencies covers on the aeronautics portfolio 40% of aviation EAD(1) are Investment Grade(2) Diversified exposure in terms of operators, activity type, commitments and geographies + A portfolio, essentially secured and composed of major players, mainly focused on Manufacturers/ Suppliers and Air transportation. The share of asset based financing represents 42% of the exposure as of May 2021 The portfolio is secured by new generation of aircraft with an average age of the fleet relatively young (from 4 to 5 years) Shoong by geography 12.3 br€ EAD<sup>(1)</sup> on Shipping as of May 2021 Other (24 ➔ EAD is gross of Export Credit Agency (2.6 Bn€) and Credit Risk Insurance covers (1.1 Bn€) 44 % of Shipping EAD are Investment Grade(2) ➔ After a decrease in exposures from 2011, shipping portfolio continues to contract. 86% of the exposure is on ship financing, thus secured (-1pp Q2/Q1) + 63% of the ships financed are less than 10 years old.

(i) EACE protector. NO Protector All Schull is negative defailement in print 3.8 constants in its emphase intervention in hardwards of a supportion of all intervented convertences.

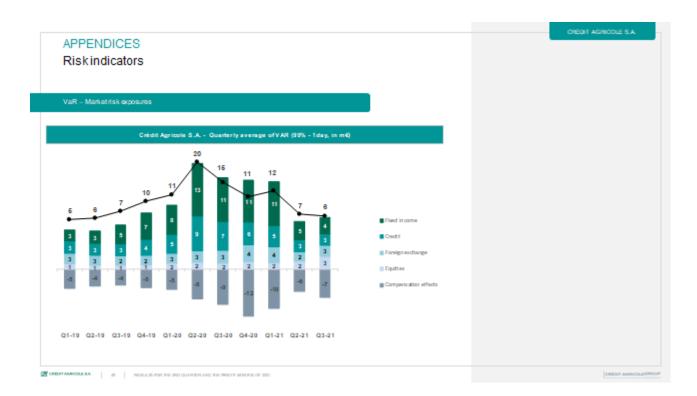
CHEOMAGECOLE SA. 27 REBLIES FOR THE SKD CLARTER AND THE PROTE MONTHS OF 201

					CREDIT AGRICO
APPENDICES Risk indicators					
/aR – Marketrisk exposures					
Cré dit A gri	icole SA - Mark	et risk exposure:	s - VAR (99% - 1d	lay)	
Em					
€m		Q3-21		30/09/2021	31/12/2020
€m	Minimum	Q3-21 Maximum	Average	30/09/2021	31/12/2020
€m Fixed income	Minimum 3		Average 4	30/09/2021 4	31/12/2020 8
		Maximum	Average 4 3	30/09/2021 4 3	
Fixed income		Maximum 5	Average 4 3 3	30/09/2021 4 3 3	8 4 5
Fixed income Credit	3 2	Maximum 5	Average 4 3 3 3	4 3	8 4
Fixed income Credit Foreign Exchange	3 2	Maximum 5	Average 4 3 3 3 0	4 3	8 4 5
Fixed income Credit Foreign Exchange Equities	3 2	Maximum 5	Average 4 3 3 3 0 6	4 3	8 4 5 2

Crédit Agricole S.A.'s VaR (99% - 1 day) is computed by taking into account the impact of diversification between the Group's various entil VaR (99% - 1 day) at 30/09/21 : 05m for Crédit Agricole S.A.

"Diversification gains between risk factors

CHEOT AMPCOLE SA. de REBULTE FOR THE SKD CLARTER AND THE PRETT MONTHE OF 2021



APPENDICES				
Financial structure				
i manetal structure				
Crédit Agricole S.A. solvanoy (in auro bn)				
Credit Agribole SA: solvenoy (ineuros Br)				
	Rha	sed-in		
	30/09/21	31/12/20		
EQUITY - GROUP SHARE	66.8	65.2		
(-) Expedied dividend	(1.9)	(0.9)		
(-) AT1 instruments accounted as equity	(4.9)	(5.9)		
Fligble minority interests	4.1	4.0		
(-) Prudential filters	(1.2)	(1.5)		
oriw: Prudeot valuation	(1.0)	(0.6)		
(-) Deduction of goodwills and intangible assets.	(17.5)	(17.5)		
Deferred tax assets that ely on Siture profitability excluding those arising from temporary differences.	(0.2)	(0.1)		
Shortfall in adjustments for credit risk withive to expected issues, under the internal ratings-based approach	(0.0)	(0.2)		
Amount exceeding thesholds	0.0	0.0		
insufficient coverage for non-performing exposures.	(0.0)	0.0		
Other CET1 components	0.0	1.1		
COM NON EQUITY TIER 1 (CET1)	45.7	44.2		
Additionnal Tier 1 (AT1) Instaments	5.2	6.0		
Other AT1 camponents	(0.2)	(0.2)		
TOTAL TIER 1	50.7	50.0		
Tier 2 instruments	10.4	17.1		
Other Tier 2 components.	(2.3)	(2.7)		
TOTAL CAPITAL	66.8	64.5		
RWAs	358.5	336.0		
CETtratio	12.7%	13.1%		
Tier 1 ratio	14.1%	14.9%		
Total capital ratio	10.0%	19.2%		

CREDIT ADMICOLE BA

## APPENDICES

#### Financial structure

Gredit Agriode Group: solverøy (in eur as Bn)		
	Pha	adVn
	30/09/21	31/12/20
EQUITY - GROUP SHARE	123.0	119.6
(-) Expected dividend	(1.0)	(1.0)
(-) AT1 instaments accounted as equity	(4.9)	(5.9)
Eligible minority interests	3.3	3.1
(-) Prudential filters	(2.0)	(2.1)
olw: Prudent valuation	(7.6)	(1.2)
(-) Deduction of goodwills and intangible assets	(10.1)	(10.1)
Deferred tax assets that rely on future profitability excluding those adding from temporary differences	(0.2)	(0.1)
Shatfail in adjustments for credit fisk ministry to expected i onces under the internal ratinge-based approach	(0.5)	(0.4)
Amount exceeding thresholds.	0.0	0.0
insufficient coverage for non-performing exposures.	(0.0)	0.0
Other CET1 components	4.4	1.9
COMMONEQUITY TER 1 (CETI)	101.6	96.9
Additionnal Tier 1 (AT1) Instruments	5.2	6.0
Other AT 1 components.	(0.3)	(0.2)
TOTALTER1	106.6	102.7
Ter 2 instances	10.4	17.1
Other Tier 2 components.	(14)	(1.5)
FOTAL CAPITAL	123.6	118.3
RW As	582.6	562.1
CETI rate	17.4%	17.2%
Tier 1 ratio	18,3%	18,3%
Total capital ratio	21.3%	21.1%

CHERTANHOULERA BI RESULTE FOR THE 24D CLARTER AND THE REST MONTHE OF 221

**APPENDICES** Financial structure and balance sheet 1/12/2020 Cash and Central banks 253.0 194.3 Central banks 1.0 0.9 Financial assets at fair value through profit or i oss. 447.1 432.5 Financial liabilities at fair value though pofit or loss 200.1 265.2 15.8 21.7 Hedging detvative instruments 12.9 152 Hedging derivative i nation ents Financial assets at fair value through other comprehensive 266.1 255.9 income Loans and receivables, due from caldit institutions. 497.7 460.2 Due to banks 26.7 264.9 Loans and receivables, due from customers. 439.0 405.9 Custom er accounts 777.5 7194 Debt securities 67.5 04.0 Debt segurities in issue 160.6 162.5 Revaluation adjustment on interest rate hedged portfolios. 4.6 7.5 Revaluation adjustment on interest rate hedged portfolios. 6.5 10.4 Current and deferred bix assets 5.7 4.3 Current and deferred tax liabilities 3.4 33 43.7 40.3 Acquais and sundry labilities 59.2 52.9 Accruais, prepayments and sundry assets. Non-current assets held for sale and discontinued operations. 13 2.7 Lisbillies associated with non-current assets held for sale 1.1 1.4 0.0 Deferred participation benefits. Investments in equity affiliates 7.7 Insurance Company technical essenses 371.7 8.0 363.1 7.4 6.5 Provisions 4.5 Investment property 42 Property, plant and equipment 60 5.8 Subordinated debt 25.2 24.1 Intangble assets 3.2 3.2 Shareholde's equity 66.8 65.2 14.7 Non-controlling interests. 1,961.1 Total Sub-Skies Goodwill 14.7 0.5 6.3 To bi assets 2,090.5 2,090.5 1.991.1

CHEONY ADDRESSA 20 RESULTS FOR THE SHO CLARKER AND THE PRETE MONTHS OF 201

CREDIT ADRICOLEGROUP

A04 Amendment to the Universal Registration Document 2020

#### CREDIT AGRICOLE GROUP

CREDIT AGRICOLEGROUP

### APPENDICES

#### Financial structure and balance sheet

#### CREDIT AGRICOLE S.A

Detail of net equity (Cm)				
	Deter			

At 31 December 2020 Capital Increase Dividenda paid out in 2021 Change in Ireasory shares held Scue of undeted deeplysubordmated Additional Tier 1 net of Issuance costs	65217 1977 (2333) (553)	8 278 - -448	73 495 1 977	24,052
Dividen de paid out in 2021 Change in kreasury shares held saue of undated deeplysub ordinated	(2 3 3 3)			
Change in Ineesury shares held ssue of undated deeplysubordinated		-448		
ssue of undated deeply subordinated	(553)		(2 781)	
		-	(553)	
	(1 0 0 3)	-	(1 003)	
nterests paid to the holder's of the undated deeply subordinated Additional Tier 1	(289)	(65)	(354)	
mpact of acquisitions/disposals on non- controlling interests	-	-	-	
Change due to share-based payments	10	5	15	
Change in other comprehensive income	(736)	52	(884)	
Change in share of reserves of equily officies	59	7	88	
Result for the period	4.418	781	5 197	
Other	43	(1.10)	(67)	

CHEOT ASHCOLE SA. ET RESULTE FOR THE SPD CLAREER AND THE PRETT MONTHE OF 201

APPENDICES

### Financial structure and balance sheet

Balance sheet (Cbn)					
Ameta	30/09/2021	31/12/2020	Liabilities	2009/2021	31/12/2020
Cash and Central banks.	256.3	197.0	Gentral banks	1.0	0.
Financial assets at thir value through profit or loss	451.1	438.5	Financial liabilities at thir value through profitor loss.	263.7	263.
Hedging derivative instruments	17.4	23.0	Hedging derivative instruments	18.4	23
Financial assets at fair value through other compehensive income	268.1	277.9			
Loans and receivables due from credit institutions.	95.0	90.0	Due to banks	224.3	198.
Loans and receivables due from custom es.	1022.0	965.5	Customer accounts.	1005.9	963
Debt micuities	1127	110.2	Debt securities in issue	177.4	171.
Revaluation adjustment on interest rate hedged portfolios.	7.0	13.5	Revaluation adjustment on interest rate hedged portfolios.	7.4	11.
Current and deferred tax assets	75	6.6	Current and deferred tax liabilities.	3.2	2
Azznalis, prepayments and sundry assets	46.4	45.6	Accruais and sundry liabilities	62.1	54.
Von-current assets held for sale and discontinued operations.	1.3	5.0	Light lifes associated with non-current assets held for rale	1.1	2
Deferred participation benefits	-0.0				
investments in equity affiliates	77	7.4	Insurance Company technical esserves.	374.4	365
investment property	64	7.4	Provisions.	7.2	6
Property, plant and equipment	10.0	10.5	Subodinated debt	25.0	23
Intangible assets	2.4	3.4	Shareholder's equity	123.0	119
Goodwill	15.2	15.1	Non-controlling interests	7.1	6
To bi assets	2,332.7	2,217.5	Total Habilities	2332.7	2,217.

CRECHTAGERCOLE BA. N REBULTE KON DIE OKO CLANTER AND DIE PROLITE MONTRE OF 201

CREDIT AGRICOLEGROUP

### **APPENDICES** Creditrating

Ratinga	LT / ST Counterparty	besuer / LT senior preferred debt	Outbok / Review	ST senior preferred debt	Last review date	Rating action	
S&P Grobel Ratings	AA-(A-1+(RCR)	A+	Stable outlook	A-1	19/1 0/202 1	LT / ST ratings affirmed; outlook unchanged	
Maody's	Au2/P-1 (CRR)	Aa3	Stable outlook	P-1	19/09/2019	LT milings upgraded (1 milch), outlook changed to stable (nom positive, ST debt nitings confirmed	
Flich Railings	AA- (DOR)	A+BA-	Stable outlook	F 14	27/10/2021	LT /ST ratings affirmed; outlook changed to stable from negative;	
DBRS	AA (high) / R-1 (high) (COR)	AA (Iow)	Stable outlook	R-1 (middle)	13/09/2021	LT / ST natings a firmed; outlook unchanged	

# APPENDICES Legal risks The main legal and tax proceedings outstanding at Crédit Agricole 3.A. and its fully consolidated subsidiaries are described in the 2020 Management report, in the 2020 Universal Registration Document and its updates. The update at 30 September 2021 will be described in the Amendment A04 to the 2020 Universal Registration Document. CHEXY AGRICULE BA CHEDIT AGRICOLE

RÉDIT AGRICOLE S.A	INVESTOR RELATION	S CONTACTS :	CREDIT AGRICOLE P	RESS CONTACTS	5:	
nstitutional shareholder		. reistisne gare dit-ogrissie-es. fr	Charlotte de Chavagni	ac + 33 1 57 72 11 17	charlotte.decharagna	ngeredit-ogricale-so.fr
ndividual shareholder	+ 33 800 000 777 credit-o (tdi-freecoli in france only)	gricole-so girel atlans-octi annoires.com	Olivier Tassain	+ 33 1 43 23 25 41	ollvfor, to coll nighted it	-ogri cole-so. Ir
			Bertrand Schaefer	+ 33 1 49 53 43 76	bertrand.achaefer@co-	ha.t
Rotiide L'Angevin oufik Belkhatir oséphine Brouard Mane Cante Jicolas Ianna	+ 33 1 43 53 32 45 + 33 1 57 72 12 01 + 33 1 43 23 48 33 + 33 1 43 23 03 07 + 33 1 43 25 55 1	dottelia longuinglico di agginale an la Intella balla di giornali agginale an la prosphine brazardigeneti agginale agri da ese fr entres conteggeneti agginale agricole a fr relative internella real agginale agricole ese fr				
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			<b>y</b>		in	Ø
			RCrédit_Agr	ricole Crédit	t Agricole Group	©créditagricole_sa
	GROUP CRÉDIT AGRICO				CREDITAGRICOLE	

## **Financial strength**

## TLAC

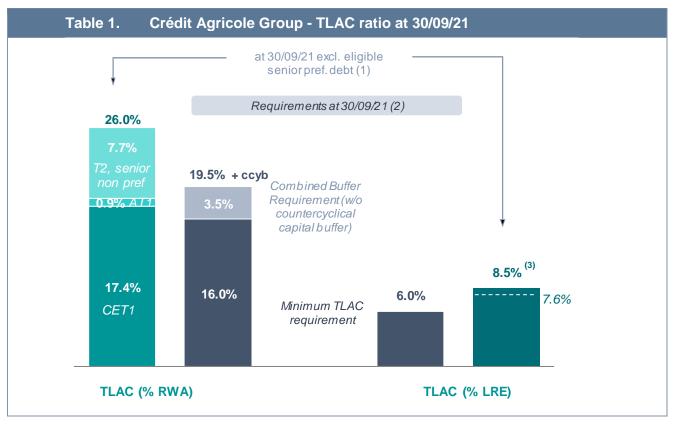
The Financial Stability Board (FSB) has defined the calculation of a ratio aimed at estimating the adequacy of the bail-in and recapitalisation capacity of Global Systemically Important Banks (G-SIBs). This Total Loss Absorbing Capacity (TLAC) ratio provides resolution authorities with the means to assess whether G-SIBs have sufficient bail-in and recapitalisation capacity before and during resolution. It applies to Global Systemically Important Banks, and therefore to Crédit Agricole Group.

The elements that could absorb losses consist of equity, subordinated notes and debts to which the Resolution Authority can apply the bail-in.

The TLAC ratio requirement was transposed into European Union law *via* CRR2 and has been applicable since 27 June 2019. As from that date, Crédit Agricole Group must comply with the following requirements at all times:

- a TLAC ratio above 16% of risk weighted assets (RWA), plus in accordance with EU directive CRD 5 a combined capital buffer requirement (including, for the Crédit Agricole Group, a 2.5% capital conservation buffer, a 1% G-SIB buffer and the counter-cyclical buffer). Considering the combined capital buffer requirement, the Crédit Agricole Group must adhere to a TLAC ratio of above 19.5% (plus the counter-cyclical buffer);
- a TLAC ratio of above 6% of the Leverage Ratio Exposure (LRE).

As from 1 January 2022, the minimum TLAC requirements will increase to 18% of risk weighted assets – plus the combined buffer requirement at that date – and 6.75% of the leverage ratio exposure.



<sup>(1)</sup> As part of its annual resolvability assessment, Crédit Agricole Group has chosen to waive the possibility offered by Article 72ter(3) of the Capital Requirements Regulation to use senior preferred debt for compliance with its TLAC requirements in 2021

<sup>(2)</sup> According to CRDV, the combined buffer requirement (CBR) stacking on top of the TLAC requirement as % of RWAs includes a 2.5% capital conservation buffer, a 1% G-SIB buffer and a countercyclical capital buffer; the latter is set at 0.03% for Credit Agricole Group as at 30/09/21

<sup>(3)</sup> The TLAC ratio expressed in LRE takes into account the ECB decision of 18/06/2021 declaring exceptional circumstances and therefore allowing the neutralisation of certain Central Bank exposures from the leverage ratio; the TLAC ratio would have reached 7.6% without taking into account the exclusion of Central Bank exposures

At 30 September 2021, **Crédit Agricole Group's TLAC ratio** stood at **26% of RWA and 8.5% of leverage ratio exposure, excluding eligible senior preferred debt**<sup>72</sup>. The TLAC ratio expressed as a percentage of risk-weighted assets increased by +40 basis points over the quarter due to the moderate increase of RWA. Expressed as a percentage of leverage exposure (LRE), the TLAC ratio climbed 10 basis points compared to June 2021. Without taking into account the neutralisation of Central Bank exposures, the TLAC ratio expressed in LRE would have reached 7.6% (stable compared to end June 2021). It exceeded the respective requirements of 19.5% of RWA (according to CRR 2/CRD 5, to which the countercyclical buffer of 0.03% as of 30 September 2021 must be added) and 6% of the leverage exposure.

Achievement of the TLAC ratio is supported by a **TLAC debt issuance programme of around €7 billion in the wholesale market in 2021.** At 30 September 2021, €6.2 billion equivalent had been issued in the market; the amount of the Crédit Agricole Group senior non-preferred debt taken into account in the calculation of the TLAC ratio was €25.7 billion.

<sup>&</sup>lt;sup>72</sup> As part of its annual resolvability assessment, Crédit Agricole Group has chosen to waive the possibility offered by Article 72ter(3) of the Capital Requirements Regulation to use senior preferred debt for compliance with its TLAC requirements in 2021.

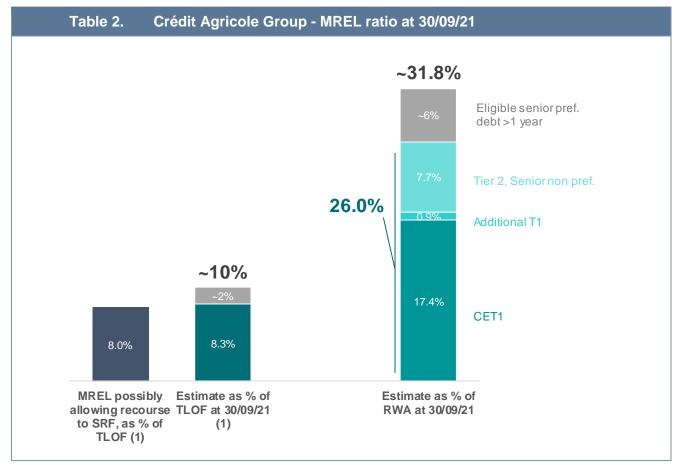
## MREL

The MREL (Minimum Requirement for Own Funds and Eligible Liabilities) ratio is defined in the European "Bank Recovery and Resolution Directive" (BRRD). This Directive establishes a framework for the resolution of banks throughout the European Union, with the aim to provide resolution authorities with shared instruments and powers to pre-emptively tackle banking crises, preserve financial stability and reduce taxpayers' exposure to losses. Directive (EU) 2019/879 of 20 May 2019 known as "BRRD2" amended the BRRD and was transposed into French law by Order 2020-1636 of 21 December 2020.

The MREL ratio corresponds to an own funds and eligible liabilities buffer required to absorb losses in the event of resolution. The required minimum levels are set by decisions of resolution authorities and then communicated to each institution, then revised periodically.

In 2020, Crédit Agricole Group was notified of the revision of its consolidated MREL requirement and of a new subordinated MREL requirement (from which senior debt instruments are excluded). These two requirements were already met by the Group at the time of their notification. The two requirements were calibrated under BRRD and are applicable until the next notification, which will include the changes to the European regulatory framework (i.e. BRRD2)<sup>73</sup>.

Under BRRD, the MREL ratio is calculated as the amount of own funds and eligible liabilities expressed as a percentage of the institution's total liabilities and own funds, after certain prudential adjustments (TLOF<sup>74</sup>), or expressed as risk weighted assets (RWA). Regulatory capital, as well as subordinated notes, senior non-preferred debt instruments and certain senior preferred debt instruments with residual maturities of more than one year are eligible for the numerator of the MREL ratio.



<sup>(1)</sup> Calculation based on currently applicable requirements under BRRD. Eligible liabilities issued externally by all entities of the Group (not only Crédit Agricole S.A.) are included. Recourse to SRF subject to decision of the Resolution Authority.

 <sup>&</sup>lt;sup>73</sup> The Group is waiting for notifications under BRRD2, due to delays in the transposition of BRRD2 in the European countries in which it operates
 <sup>74</sup> TLOF – Total Liabilities and Own Funds, equivalent to the prudential balance sheet after netting of derivatives

Crédit Agricole Group's target is to reach a subordinated MREL ratio (excluding eligible senior preferred debt) of 24-25% of the RWAs by the end of 2022 and to maintain the subordinated MREL ratio above 8% of TLOF. This level would enable recourse to the Single Resolution Fund (subject to the decision of the resolution authority) before applying the bail-in to senior preferred debt, creating an additional layer of protection for investors in senior preferred debt.

At 30 September 2021, Crédit Agricole Group posted an estimated MREL ratio<sup>75</sup> of approximately 10% of the TLOF and 8.3% excluding eligible senior preferred debt. Expressed as a percentage of risk weighted assets, Crédit Agricole Group's estimated MREL ratio was approximately **31.8%** at end September 2021. It was **26% excluding eligible senior preferred debt.** The MTP target regarding subordinated MREL has been met since September 2020.

Under BRRD 2, given the possibility of downward adjustment, at the discretion of the resolution authority, to calibrate the MREL requirement at the subordinated level for the Crédit Agricole Group, the highest expected subordination requirement is the TLAC. The current TLAC ratio is 6.5 percentage points above the requirement at 30/09/2021 and 4.5 percentage points<sup>76</sup> above the expected requirement of 21.5% (+ counter-cyclical buffer) as of 1 January 2022.

<sup>&</sup>lt;sup>75</sup> Computation made in accordance with the BRRD applicable to the requirements in force. MREL eligible liabilities issued externally by all Group entities are included.

<sup>&</sup>lt;sup>76</sup> On the basis of the countercyclical buffer applicable on 30 September 2021

## Maximum Distributable Amount (MDA) trigger

The transposition of Basel regulations into European law (CRD) introduced a restriction mechanism for distribution that applies to dividends, AT1 instruments and variable compensation. The Maximum Distributable Amount (MDA, the maximum sum a bank is allowed to allocate to distributions) principle aims to place limitations on distributions in the event the latter were to result in non-compliance with combined buffer requirements.

The distance to the MDA trigger is the lowest of the respective distances to the SREP requirements in CET1 capital, Tier 1 capital and total capital.

At 30 September 2021, Crédit Agricole Group posted a buffer of 764 basis points above the MDA trigger, i.e. €45 billion in CET1 capital.

At 30 September 2021, Crédit Agricole S.A. posted a buffer of 450 basis points above the MDA trigger, i.e. €16 billion in CET1 capital.



## **Liquidity and Funding**

Liquidity is measured at Crédit Agricole Group level.

In order to provide simple, relevant and auditable information on the Group's liquidity position, the banking cash balance sheet's stable resources surplus is calculated quarterly.

The banking cash balance sheet is derived from Crédit Agricole Group's IFRS financial statements. It is based on the definition of a mapping table between the Group's IFRS financial statements and the sections of the cash balance sheet as they appear in the next table and whose definition is commonly accepted in the marketplace. It relates to the banking scope, with insurance activities being managed in accordance with their own specific prudential constraints.

Further to the breakdown of the IFRS financial statements in the sections of the cash balance sheet, netting calculations are carried out. They relate to certain assets and liabilities that have a symmetrical impact in terms of liquidity risk. Deferred taxes, fair value impacts, collective impairments, short-selling transactions and other assets and liabilities were netted for a total of  $\in$ 67 billion at end September 2021. Similarly,  $\in$ 122 billion in repos/reverse repos were eliminated insofar as these outstandings reflect the activity of the securities desk carrying out securities borrowing and lending operations that offset each other. Other nettings calculated in order to build the cash balance sheet — for an amount totalling  $\in$ 144 billion at end September 2021 — relate to derivatives, margin calls, adjustment/settlement/liaison accounts and to non-liquid securities held by Corporate and Investment banking (CIB) and are included in the "Customer-related trading assets" section.

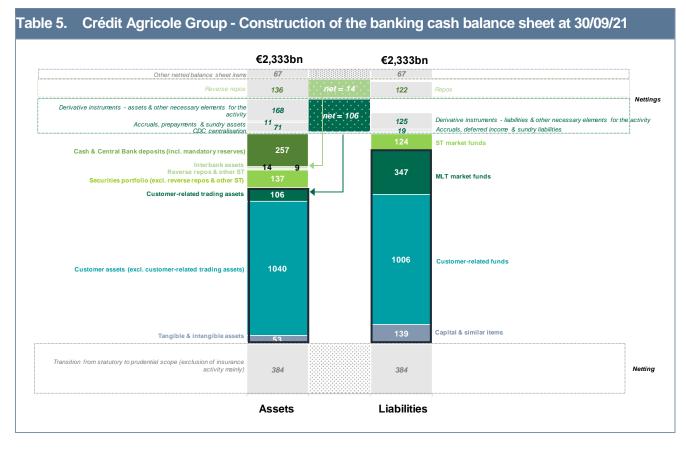
Note that deposits centralised with Caisse des Dépôts et Consignations are not netted in order to build the cash balance sheet; the amount of centralised deposits (€71 billion at end September 2021) is booked to assets under "Customer-related trading assets" and to liabilities under "Customer-related funds".

In a final stage, other restatements reassign outstandings that accounting standards allocate to one section, when they are economically related to another. As such, senior issues placed through the banking networks as well as financing by the European Investment Bank, the Caisse des Dépôts et Consignations and other refinancing transactions of the same type backed by customer loans, which accounting standards would classify as "Medium long-term market funds", are reclassified as "Customer-related funds".

Note that for Central Bank refinancing transactions, outstandings related to the T-LTRO (Targeted Longer-Term Refinancing Operations) are included in "Long-term market funds". In fact, T-LTRO 3 transactions are similar to long-term secured refinancing transactions, identical from a liquidity risk standpoint to a secured issue.

Medium to long-term repos are also included in "Long-term market funds".

Finally, the CIB's counterparties that are banks with which we have a commercial relationship are considered as customers in the construction of the cash balance sheet.



Standing at  $\in$ 1,616 billion at 30 September 2021, the Group's banking cash balance sheet shows a **surplus of** stable funding resources over stable application of funds of  $\in$ 293 billion, up  $\in$ 1 billion compared to end June 2021 and up  $\in$ 44 billion compared to end September 2020.

Total T-LTRO 3 outstandings for the Crédit Agricole Group amounts to €162 billion<sup>77</sup> at 30 September 2021. It should be noted that the interest rate applicable to the refinancing rate of these operations is accrued over the drawdown period. The special interest rate is accrued over the related special interest rate period. The special interest rate applicable to the refinancing rate for these operations for the second period (June 2021 to June 2022) was taken into account in Q3 2021 for the French and Italian entities.

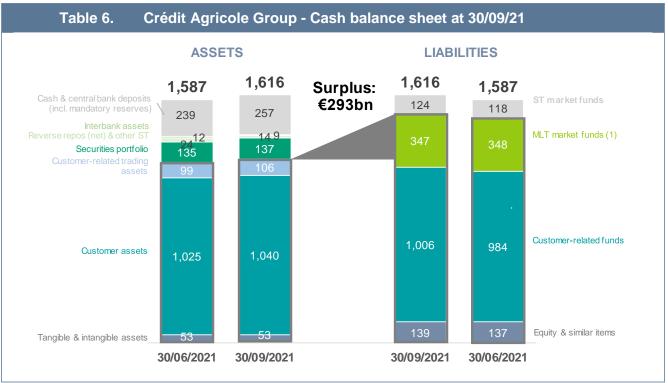
The Group once again recorded momentum in commercial activity during the quarter, posting a balanced increase in deposits and loans.

The surplus of 293 billion euros, known as "stable resources position", allows the Group to cover the LCR deficit generated by long term assets and stable liabilities (customer, tangible and intangible assets, long-term funds, own funds). Internal management excludes the temporary surplus of stable resources provided by the increase in T-LTRO 3 outstanding in order to secure the Medium-Term Plan target of more than €100 billion, irrespective of the future repayment strategy.

The NSFR of Crédit Agricole Group and Crédit Agricole S.A. exceeded 100%, in accordance with the regulatory requirement applicable since 28 June 2021.

Furthermore, given the excess liquidity, the Group remained in a short-term lending position at 30 September 2021 (central bank deposits exceeding the amount of short-term net debt).

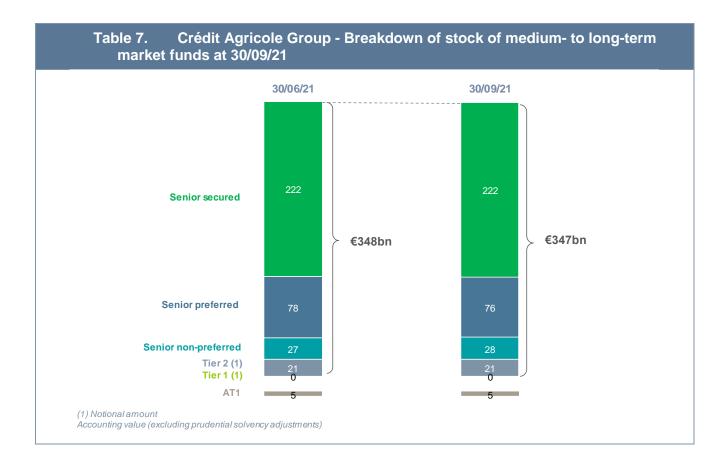
<sup>77</sup> Excluding FCA Bank



(1) MLT market funds include T-LTRO drawings

Medium-to-long-term market resources amounted to €347 billion at 30 September 2021, stable compared to end June 2021, and up €34 billion compared to end September 2020.

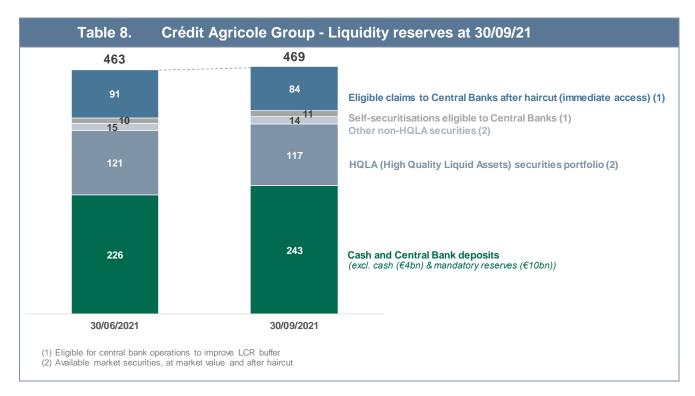
They included senior secured debt of €222 billion, senior preferred debt of €76 billion, senior non-preferred debt of €28 billion and Tier 2 securities amounting to €21 billion.



At 30 September 2021, the Group's liquidity reserves, at market value and after haircuts, amounted to  $\notin$ 469 billion, up  $\notin$ 6 billion from end June 2021 and up  $\notin$ 65 billion from end September 2020. They covered short-term net debt more than four times over (excluding the replacements with Central Banks).

The high level of central bank deposits was the result of the replacement of significant excess liquidity: they amounted to  $\in$ 243 billion at 30 September 2021 (excluding cash and mandatory reserves), up + $\in$ 17 billion compared to end June 2021 and up + $\in$ 65 billion compared to end September 2020.

Crédit Agricole Group also continued its efforts to maintain immediately available reserves (after recourse to ECB financing). Eligible central bank assets after haircut amounted to €95 billion, down -€6 billion compared to end June 2021, up +€11 billion compared to end September 2020.



Credit institutions are subject to a threshold for the LCR ratio, set at 100% on 1 January 2018.

The average LCR ratios over 12 months at 30 September 2021 were respectively 170.3% for Crédit Agricole Group and 156.3% for Crédit Agricole S.A. They exceeded the Medium-Term Plan target of around 110%.

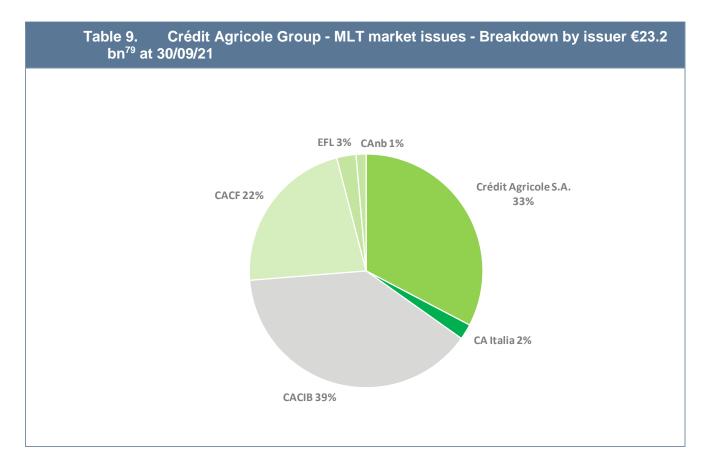
In the context of the COVID-19 health crisis, the increase in the level of LCR ratios of Crédit Agricole Group and Crédit Agricole S.A. was in line with the recourse of the Group to T-LTRO 3 drawings from the central bank.

The Group continues to follow a prudent policy as regards medium-to-long-term refinancing, with a very diversified access to markets in terms of investor base and products.

At end September 2021, the Group's main issuers raised the equivalent of €23.2 billion<sup>78</sup> in medium-tolong-term debt on the markets, 33% of which was issued by Crédit Agricole S.A. The most recent noteworthy events are:

- Crédit Agricole next bank (Switzerland) completed an inaugural Covered bond issuance in Green format in September for CHF 150 million at 10 years;
- Crédit Agricole Assurances completed a 10-year Tier 2 bullet issuance in September for €1 billion to refinance intra-group subordinated debt (settlement in October).

In addition, €2.4 billion was also borrowed from national and supranational organisations or placed in the Group's Retail banking networks (Regional Banks, LCL, CA Italia) and other external retail networks at 2021.



## At end October, Crédit Agricole S.A. completed 89% of its medium-long term financing programme of €9 billion on the markets for 2021 (including €7 billion in non-preferred senior debt or Tier 2 debt).

The bank raised the equivalent of €8.0 billion<sup>80</sup>, of which €4.2 billion in senior non-preferred debt and €2.1 billion in Tier 2 debt, as well as €0.7 billion in senior preferred debt and €1.0 billion in senior secured debt. The funding is diversified with various formats and currencies (EUR, USD, AUD, GBP, JPY, CNY, CHF, NOK).

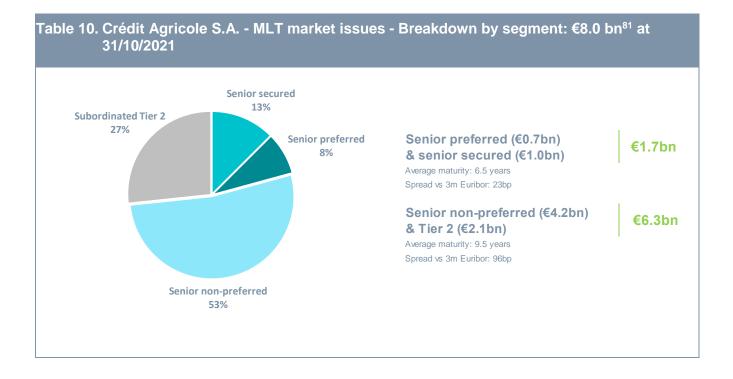
Moreover, Crédit Agricole S.A. completed an issue of senior non-preferred bonds in Social format in September for €1 billion with a maturity of 8NC7 years and spread at mid-swap plus 68 basis points.

<sup>&</sup>lt;sup>78</sup> Gross amount before buy-backs and amortisations

<sup>&</sup>lt;sup>79</sup> Gross amount before buy-backs and amortisations

<sup>&</sup>lt;sup>80</sup> Gross amount before buy-backs and amortisations

Finally on 25 October, Crédit Agricole S.A. and LCL announced the possibility to redeem or to include a call option on 5 bonds FR0010161026, US225313AA37 - USF22797FJ25, FR0000140071, FR0000584997 and FR0000165912. These bonds lose the benefit of the CRR grandfathering provision as of 1 January 2022; the solvency impact of these potential redemptions is non-material.



<sup>&</sup>lt;sup>81</sup> Gross amount before buy-backs and amortisations

## **Corporate governance**

## **Evolution of governance bodies**

Governance bodies are described in the 2020 Universal Registration Document.

## **Composition of the Executive Committee as of 1 September 2021**

Chief Executive Officer	Philippe Brassac
Deputy Chief Executive Officer	Xavier Musca
Deputy General Manager, Head of Asset Management	Valérie Baudson
Deputy General Manager, Head of Insurance	Philippe Dumont
Deputy General Manager, Head of Group Project Division	Michel Ganzin
Deputy General Manager, Head of Steering Division	Jérôme Grivet
Deputy General Manager, Head of Retail Banking	Michel Mathieu
Deputy General Manager, Head of Technology and Digital Division	Jean-Paul Mazoyer
Deputy General Manager, Head of Specialised Financial Services	Stéphane Priami
Deputy General Manager, Head of Major Clients	Jacques Ripoll
Chief Risk Officer	Alexandra Boleslawski
Head of Compliance	Martine Boutinet
Group Head of Human Resources	Bénédicte Chrétien
Corporate Secretary	Véronique Faujour
Head of Internal Audit	Michel Le Masson
Head of Crédit Agricole Italy	Giampiero Maioli

## **Composition of the Management Committee as of 1 October 2021**

The Management Committee comprises the Executive Committee, to which are added:

Chief Executive Officer of CACEIS	Jean-François Abadie
Head of Public Affairs	Alban Aucoin
Head of Group Procurement	Michel Augé
Deputy Chief Executive Officer of Crédit Agricole CIB – Funding	Jean-François Balaÿ
Deputy Chief Executive Officer of Crédit Agricole CIB – Finance & Procurement	Olivier Bélorgey
Global Head of Institutional division & Chief Investment Officer of Amundi	Pascal Blanqué
Head of Societal Project and Chief Executive Officer of the Foudation Grameen Crédit Agricole	Eric Campos
Head of the Institutional and Corporate Clients Division of Amundi	Dominique Carrel-Billiard
Head of Payment Systems	Bertrand Chevallier
Chief Executive Officer of BforBank	Jessica Ifker-Delpirou
lead of International Retail and Commercial Banking	François-Édouard Drion
lead of Strategy	Meriem Echcherfi
lead of Finance, Procurement, Legal Affairs, Liabilities and Recoveries of LCL	Grégory Erphelin
Head of Group Financial Monitoring	Paul Foubert
Chief Operating Officer of LCL – Retail Banking Development	Laurent Fromageau
Deputy General Manager of Crédit Agricole CIB - Coverage and Investment Banking	Didier Gaffinel
Head of Regional Banks Relations	Catherine Galvez
Deputy Chief Executive Officer of Crédit Agricole CIB - Global Markets Division	Pierre Gay
Deputy Chief Executive Officer of CA Italia and Chief Executive Officer of Creval	Roberto Ghisellini
Global Head of Retail Division of Amundi	Fathi Jerfel
Chief Economist	Isabelle Job-Bazille
Chief Executive Officer of Caci	Henri Le Bihan
Chief Operating Officer of Amundi	Guillaume Lesage
Deputy Chief Executive Officer of Sofinco	Laila Mamou
Head of Crédit Agricole S.A. Communications	Denis Marquet
Group Senior Country Officer, Poland	Jean-Bernard Mas
lead of Group Project Steering and Impulse	Pierre Metge
Chairman Investment Banking of Crédit Agricole CIB in Dubai	Régis Monfront
Group Senior Country Officer, Morocco	Bernard Muselet
Head of Corporate, Institutional, Wealth Management and Private Banking Division of LCL	Olivier Nicolas
Chief Executive Officer of Crédit Agricole Immobilier	Marc Oppenheim
Chief Executive Officer of AgosDucato	Dominique Pasquier
Chief Executive Officer of Crédit Agricole Friuladria	Carlo Piana
Senior Regional Officer Americas of Crédit Agricole CIB	Marc-André Poirier
Chief Executive Officer of CA Indosuez Wealth Management	Jacques Prost
Deputy Chief Executive Officer of CA Italia, in charge of Retail Banking, Private & Digital	Vittorio Ratto
Senior Regional Officer Asia-Pacific of Crédit Agricole CIB	Michel Roy
Head of SI Transformation and Chief Executive Officer of CA-GIP	Emmanuel Sardet
Senior Country Officer Group, Egypt	Jean-Pierre Trinelle
Chief Executive Officer of Crédit Agricole Leasing & Factoring	Hervé Varillon
lead of the Steering and Control of Amundi	Bernard de Wit

The following amendments have been made to the corporate governance section of the Crédit Agricole S.A. Universal Registration Document filed with the AMF (French Financial Markets Authority) on 24 March 2021, along with its subsequent amendments.

At the General Meeting of 12 May 2021, it was decided to amend Article 11 of the Articles of Association in order to improve the appointment method of Directors representing employees. Hitherto, Directors representing employees were appointed pursuant to the system set out in Article L. 225-27 of the French Commercial Code (*Code de Commerce*), and in accordance with the Articles of Association of Crédit Agricole S.A., by means of elections open to all employees of UES Crédit Agricole S.A.

The amendment enables these Directors to be appointed henceforth according to the system set out in Article L. 225-27-1 of the same code that provides for, in particular, the option to proceed with their appointment through the two largest unions that received the most votes at the last corporate elections.

In order to enable the terms of office currently in effect, at the time of the General Meeting of 12 May 2021, to continue until their expiry, this statutory amendment will only enter into force on 25 June 2021.

Accordingly, the breakdown on page 117 of the positions on the Board of Directors is amended as follows. *"The Board of Directors of Crédit Agricole S.A. comprises 21 Directors, including its Chairman, as follows:* 

- eighteen Directors elected by the General Meeting of Shareholders, including:
  - o ten Directors who are Chairmen or Chief Executive Officers of a Crédit Agricole Regional Bank,
  - one Director that is a legal entity, SAS Rue La Boétie, currently represented by a Chief Executive Officer of a Regional Bank who is also Deputy Chairman of SAS Rue La Boétie and first Deputy Chairman of the FNCA,
  - o six Directors from outside Crédit Agricole Group,
  - o one Director representing employee shareholders.
- one Director representing professional farming associations, appointed by joint decree of the Ministers of Economy and Finance and of Agriculture and Food, pursuant to the Act of 18 January 1988 on the mutualisation of Caisse nationale de Crédit Agricole, which became Crédit Agricole S.A. on 29 November 2001;
- three Directors representing employees, appointed by the two majority unions."

On page 118, the paragraph relating to the participation of Directors representing employees is amended as follows:

With regard to Directors representing employees, their participation in the Board is ensured by:

- two Directors appointed by the unions that received the most votes in the first round of the elections referred to in Articles L. 2122-1 and L. 2122-4 of the French Labour Code (Code du travail) in the Company and its direct or indirect subsidiaries, whose registered office is located in France;
- one Director representing employee shareholders (Administrateur représentant les salariés actionnaires
   ARSA) elected by said shareholders in accordance with the statutory electoral process."

Folowing this changes, the composition of the Board of Directors as of 30 Septembre 2021 is as follows:

## Composition of the Board of Directors as of 30 september 2021

Dominique Lefebvre	Chairman of the Board of Directors Chairman of the Regional Bank of Val de France Chairman of Fédération nationale du Crédit Agricole Chairman of SAS Rue La Boétie
Raphaël Appert representing SAS Rue La Boétie	Deputy Chairman of the Board of Directors Chief Executive Officer of the Regional Bank Centre-est First Deputy Chairman of Fédération nationale du Crédit Agricole Deputy Chairman of SAS Rue La Boétie
Agnès Audier	Senior Advisor Boston Consulting Group Independant Director
M. Olivier Auffray	Chairman of the Regional Bank Ille et Vilaine
Pierre Cambefort	Chief Executive Officer of the Regional Bank Nord Midi-Pyrénées
Marie-Claire Daveu	Independent director Executive Officer of Sustainable Development and International Institutional Affairs of Kering
Daniel Épron	Chairman of the Regional Bank of Normandie
Jean-Pierre Gaillard	Chairman of the Regional Bank Sud Rhône-Alpes
Nicole Gourmelon	Chief Executive Officer of the Regional Bank Atlantique-Vendée
Françoise Gri	Independent Director
Jean-Paul Kerrien	Chairman of the Regional Bank Finistère
Marianne Laigneau	Chairwoman of the Management Board Enédis
Pascal Lheureux	Chairman of the Regional Bank Normandie-Seine
Alessia Mosca	Academic teacher in International business Sciences PO Paris Independent director
Gérard Ouvrier-Buffet	Chief Executive Officer of the Regional Bank Loire Haute-Loire
Catherine Pourre	Independent Director Manager of CPO Services (Luxembourg)
Louis Tercinier	Chairman of the Regional Bank Charente-Maritime Deux-Sèvres
Christophe Lesur	Representing employee shareholders
Catherine Umbricht	Designated by the 2 majority unions: representing employees
Eric Wilson	Designated by the 2 majority unions: representing employees
Christiane Lambert	Representing professional farming associations – designated by decree
Pascale Berger	Non-voting Director Representing Regional Bank employees
Sonia Bonnet-Bernard	Non-voting Director Chairwoman of A2EF
Hugues Brasseur	Non-voting Director Chief Executive Officer of the Regional Bank Anjou Maine
Bernard de Drée	Representative of the Social and Economic Committee

## **Specialised Committees of the Board**

## **Risk Committee**

Chairwoman, independent Director	Françoise GRI
Chief Executive Officer of a Crédit Agricole Regional Bank	Pierre CAMBEFORT
Independent director	Marie Claire DAVEU
Chairman of a Crédit Agricole Regional Bank	Jean-Paul KERRIEN
Independent Director	Catherine POURRE
Invited	Sonia BONNET-BERNARD

## **Audit Committee**

Chairwoman, independent Director	Catherine POURRE
Independant Director	Agnès AUDIER
Independent Director	Françoise GRI
Chief Executive Officer of a Crédit Agricole Regional Bank	Gérard OUVRIER-BUFFET
Chairman of a Crédit Agricole Regional Bank	Jean-Pierre GAILLARD
Independent director	Alessia MOSCA
Invited	Sonia BONNET-BERNARD

## Joint Risk and Audit Committee

Co-Chairwoman, independent Director	Françoise GRI
Co-Chairwoman, independent Director	Catherine POURRE
Independant Director	Agnès AUDIER
Chief Executive Officer of a Crédit Agricole Regional Bank	Pierre CAMBEFORT
Independent Director	Marie Claire DAVEU
Independent director	Alessia MOSCA
Chairman of a Crédit Agricole Regional Bank	Jean-Paul KERRIEN
Chairman of a Crédit Agricole Regional Bank	Jean-Pierre GAILLARD
Chief Executive Officer of a Crédit Agricole Regional Bank	Gérard OUVRIER-BUFFET
Invited	Sonia BONNET-BERNARD

## **Risks Committee in the United States**

Chairman, Independant Director	Françoise GRI
Chief Executive Officer of a Crédit Agricole Regional Bank	Pierre CAMBEFORT
Independent director	Alessia MOSCA

## **Compensation Committee**

Independant Director	Agnès AUDIER
Independent Director	Marie Claire DAVEU
Chairman of a Crédit Agricole Regional Bank	Daniel ÉPRON
Independent Director	Françoise GRI
Chairman of a Crédit Agricole Regional Bank	Pascal LHEUREUX
Representing employees	Catherine UMBRICHT

## **Appointments and Governance Committee**

Chairwoman	Marianne LAIGNEAU	
Deputy Chairman of the Board of Directors Chief Executive Officer of a Crédit Agricole Regional Bank	Raphaël APPERT	
Independent director	Alessia MOSCA	
Chairman of a Crédit Agricole Regional Bank	Jean-Pierre GAILLARD	
Chairman of the Board of Directors Chairman of a Crédit Agricole Regional Bank	Dominique LEFEBVRE	
Chairman of a Crédit Agricole Regional Bank	Louis TERCINIER	

## Strategic and Corporate Social Responsibility Committee

Chairman, Chairman of the Board of Directors Chairman of a Regional Bank	Dominique LEFEBVRE	
Deputy Chairman of the Board of Directors		
Chief Executive Officer of a Crédit Agricole Regional Bank	Raphaël APPERT	
Chairman of a Crédit Agricole Regional Bank	Daniel EPRON	
Independent Director	Françoise GRI	
Independent Director	Catherine POURRE	
Chief Executive Officer of a Crédit Agricole Regional Bank	Nicole GOURMELON	
Chairman of a Crédit Agricole Regional Bank	Louis TERCINIER	

## **Evolution des risques juridiques**

The main legal and tax proceedings outstanding at Crédit Agricole S.A. and its fully consolidated subsidiaries are described in the 2020 management report.

With respect to the exceptional events and the litigations set out in this report and updated in the second quarter of 2021 in the A03 the new developments are mentioned:

- In the last paragraph of the part relating to "Strauss/Wolf/Faudem"
- In the penultimate paragraph of the part relating to "Euribor/Libor and other indexes",
- In the last paragraph of the part relating to "O'Sullivan and Tavera",
- In the last paragraph of the part relating to "Intercontinental Exchange, Inc. ("ICE")",
- In the part relating to "Amundi-AMF Procedure".

#### Litigation and exceptional events

#### Strauss/Wolf/Faudem

US citizens and members of their families who were victims of terrorist attacks attributed to Hamas and committed in Israel between 2001 and 2004 have brought proceedings against Crédit Lyonnais and another bank before a New York court.

They claim that these banks gave support to terrorists as they each kept an account opened (in 1990 in the case of Crédit Lyonnais) by a charity providing aid to Palestinians. The plaintiffs allege that the account was used to transfer funds to Palestinian entities accused of financing Hamas. The plaintiffs, who have not put a figure on the damages they have suffered, are claiming compensation for « injury, anguish and emotional pain ».

As the matter and the proceedings currently stand, the plaintiffs have not provided proof that the charity was actually linked to terrorists, nor that Crédit Lyonnais was aware that its client could have been involved (if it were to be proven) in financing terrorism. The Court nonetheless demanded that this be demonstrated by the plaintiffs if they are to win their case. Crédit Lyonnais vigorously denies the plaintiffs' allegations.

Under a ruling made on 28 February 2013, the judge issued a Summary Judgement referring Crédit Lyonnais and the plaintiffs to a jury trial on the merits.

In February 2018, Crédit Lyonnais filed a new motion for a summary judgement based on a recent case-law so that the plaintiffs' claims can be dismissed without such a jury trial. On January 2019 the plaintiffs tried to modify their briefs in order to add new plaintiffs before their action

be time-barred. The judge refused this request and two new actions (Fisher and Miller) have been filed before the same court as the one in charge of the procedures Strauss /Wolf. They are similar to the pending actions, their legal analysis are identical and their result will depend on the outcome of the motion for a summary judgement filed by Crédit Lyonnais in February 2018.

From a procedural standpoint they will remain outstanding until then.

On 31 March 2019 the court upheld in its entirety the "motion for summary judgment" filed by Crédit Lyonnais in February 2018. It considered that no reasonable jury could find in favour of the plaintiffs and dismissed all their claims. The plaintiffs appealed against this decision.

On 7 April 2021 the Second Circuit Court of appeals dismissed the Plaintiffs' appeal.

On September 3, 2021, the defendants filed a petition for writ of certiorari with the US Supreme Court, which will have to make known its decision whether or not to consider the case.

### CIE case (Cheque Image Exchange)

In March 2008, LCL and Crédit Agricole S.A. and ten other banks were served notice of grievances on behalf of the Conseil de la concurrence i.e. the French Competition Council (now the Autorité de la concurrence).

They are accused of colluding to implement and apply interchange fees for cashing cheques, since the passage of the Cheque Image Exchange system, i.e. between 2002 and 2007. In the opinion of the Autorité de la concurrence, these fees constitute anti-competitive price agreements in the meaning of Articles 81 paragraph 1 of the treaty establishing the European Community and Article L. 420-1 of the French Commercial Code, and allegedly caused damage to the economy.

In their defense, the banks categorically refuted the anticompetitiveness of the fees and contested the legality of the proceedings.

In a decision published on 20 September 2010, the Autorité de la concurrence stated that the Cheque Image Exchange fee (CEIC) was anti-competitive by its very aim and that it artificially increased the costs borne by remitting banks, which resulted in an unfavourable impact on the prices of banking services. Concerning one of the fees for related services, the fee for cancellation of wrongly cleared transactions (AOCT), the Autorité de la concurrence called on the banks to revise their amount within six months of the notification of the decision.

The accused banks were sanctioned for an overall amount of €384.92 million.

LCL and Crédit Agricole were respectively sentenced to pay €20.7 million and €82.1 million for the CEIC and €0.2 million and €0.8 million for the AOCT.

All of the banks appealed the decision to the Paris Court of Appeal. By a decree of 23 February 2012, the Court overruled the decision, stating that the Autorité de la concurrence had not proven the existence of competition restrictions establishing the agreement as having an anti-competitive purpose.

The Autorité de la concurrence filed an appeal with the Supreme Court on 23 March 2012.

On 14 April 2015, the French Supreme Court (Cour de cassation) overruled the Paris Court of Appeal's decision dated 23 February 2012 and remanded the case to the Paris Court of Appeal with a change in the composition of the Court on the sole ground that the Paris Court of Appeal declared the UFC-Que Choisir and ADUMPE's interventions in the proceedings devoid of purpose without having considered their arguments.

The Supreme Court did not rule on the merits of the case and Crédit Agricole has brought the case before the Paris Court of Appeal.

The Paris Court of Appeal issued a decree on 21 December 2017. It confirmed the decision of the Autorité de la concurrence dated 20 September 2010 but reduced from euros 82 940 000 to euros 76 560 000 the sanction on Crédit Agricole. LCL's sanction remains unchanged, at an amount of 20,930,000 euros.

As well as the other banks parties to this procedure, LCL and Crédit Agricole filed an appeal with the Supreme Court.

On 29 January 2020, the French Supreme Court (Cour de cassation) overruled the Paris Court of Appeal's decision dated 21 December 2017 and referred the case to the same Court with a different composition on the ground that the Paris Court of Appeal had not characterized the existence of restrictions of competition by object.

## Office of Foreign Assets Control (OFAC)

In October 2015, Crédit Agricole S.A. and its subsidiary Crédit Agricole Corporate and Investment Bank (Crédit Agricole CIB) reached agreements with the US and New York authorities that had been conducting investigations regarding US dollar transactions with countries subject to US economic sanctions. The events covered by this agreement took place between 2003 and 2008.

Crédit Agricole CIB and Crédit Agricole S.A., which cooperated with the US and New York authorities in connection with their investigations, have agreed to pay a total penalty amount of \$787.3 million (i.e. €692.7 million). The payment of this penalty has been allocated to the pre-existing reserve that had already been taken and, therefore, has not affected the accounts for the second half of 2015.

The agreements with the Board of Governors of the Federal Reserve System (Fed) and the New-York State Department of Financial Services (NYDFS) are with CASA and Crédit Agricole CIB. The agreement with the Office of Foreign Assets Control (OFAC) of the US Department of the Treasury is with Crédit Agricole CIB. Crédit Agricole CIB also entered into separate deferred prosecution agreements (DPAs) with the United States Attorney's Office for the District of Columbia (USAO) and the District Attorney of the County of New York (DANY), the terms of which are three years. On October 19, 2018 the two deferred prosecution agreements with USAO and DANY ended at the end of the three year period, Crédit Agricole CIB having complied with all its obligations under the DPAs.

Crédit Agricole continues to strengthen its internal procedures and its compliance programs regarding laws on international sanctions and will continue to cooperate fully with the US and New York authorities with its home regulators, the European Central Bank and the French Regulatory and Resolution Supervisory Authority (ACPR), and with the other regulators across its worldwide network.

Pursuant to the agreements with NYDFS and the US Federal Reserve, Crédit Agricole's compliance program is subject to regular reviews to evaluate its effectiveness, including a review by an independent consultant appointed by NYDFS for a term of one year and annual reviews by an independent consultant approved by the Federal Reserve.

## Euribor/Libor and other indexes

Crédit Agricole S.A. and its subsidiary Crédit Agricole CIB, in their capacity as contributors to a number of interbank rates, have received requests for information from a number of authorities as part of investigations into: (i) the calculation of the Libor (London Interbank Offered Rates) in a number of currencies, the Euribor (Euro Interbank Offered Rate) and certain other market indices; and (ii) transactions connected with these rates and indices. These demands covered several periods from 2005 to 2012.

As part of its cooperation with the authorities, Crédit Agricole S.A. and its subsidiary Crédit Agricole CIB carried out investigations in order to gather the information requested by the various authorities and in particular the American authorities – the DOJ (Department of Justice) and CFTC (Commodity Future Trading Commission) – with which they are in discussions. It is currently not possible to know the outcome of these discussions, nor the date when they will be concluded.

Furthermore, Crédit Agricole CIB is currently under investigation opened by the Attorney General of the State of Florida on both the Libor and the Euribor.

Following its investigation and an unsuccessful settlement procedure, on 21 May 2014, the European Commission sent a statement of objection to Crédit Agricole S.A. and to Crédit Agricole CIB pertaining to agreements or concerted practices for the purpose and/or effect of preventing, restricting or distorting competition in derivatives related to the Euribor.

In a decision dated 7 December 2016, the European Commission jointly fined Crédit Agricole S.A. and Crédit Agricole CIB €114,654,000 for participating in a cartel in euro interest rate derivatives. Crédit Agricole S.A. and Crédit Agricole CIB are challenging this decision and have asked the General Court of the European Union to overturn it.

The Swiss competition authority, COMCO, has conducted an investigation into the market for interest rate derivatives, including the Euribor, with regard to Crédit Agricole S.A. and several Swiss and international banks. This investigation was closed following a settlement procedure under which Crédit Agricole S.A agreed to pay a penalty of CHF 4.465.701 and proceedings costs amounting to CHF 187.012 without any admission of guilt. Moreover, in June 2016 the South Korean competition authority (KFTC) decided to close the investigation launched in September 2015 into Crédit Agricole CIB and the Libor index on various currencies, Euribor and

Tibor indices. The investigation into certain foreign exchange derivatives (ABS-NDF) has been closed by the KFTC according to a decision notified to Crédit Agricole CIB on 20 December 2018.

Concerning the two class actions in the United States of America in which Crédit Agricole S.A. and Crédit Agricole CIB have been named since 2012 and 2013 along with other financial institutions, both as defendants in one ("Sullivan" for the Euribor) and only Crédit Agricole S.A. as defendant for the other ("Lieberman" for Libor), the "Lieberman" class action is at the preliminary stage that consists in the examination of its admissibility; proceedings are still suspended before the US District Court of New York State. Concerning the "Sullivan" class action, Crédit Agricole S.A. and Crédit Agricole CIB introduced a motion to dismiss the applicants' claim. The US District Court of New York State upheld the motion to dismiss regarding Crédit Agricole S.A. and Crédit Agricole CIB in first instance. On 14 June 2019, the plaintiffs appealed this decision.

Since 1 July 2016, Crédit Agricole S.A. and Crédit Agricole CIB, together with other banks, are also party to a new class action suit in the United States ("Frontpoint") relating to the SIBOR (Singapore Interbank Offered Rate) and SOR (Singapore Swap Offer Rate) indices. After having granted a first motion to dismiss filed by Crédit Agricole SA and Crédit Agricole CIB, the New York Federal District Court, ruling on a new request by the plaintiffs, excluded Crédit Agricole SA from the Frontpoint case on the grounds that it had not contributed to the relevant indexes. The Court considered, however, taking into account recent developments in case law, that its jurisdiction could apply to Crédit Agricole CIB, as well as to all the banks that are members of the SIBOR index panel. The allegations contained in the complaint regarding the SIBOR/USD index and the SOR index were also rejected by the court, therefore the index SIBOR/Singapore dollar alone is still taken into account. On 26 December, the plaintiffs filed a new complaint aimed at reintroducing into the scope of the Frontpoint case the alleged manipulations of the SIBOR and SOR indexes that affected the transactions in US dollars. Crédit Agricole CIB, alongside the other defendants, objected to this new complaint at the hearing held on 2 May 2019 before the New York Federal District Court. On July 26, 2019, the Federal Court granted the defendants' motion to dismiss. The plaintiffs filed a notice of appeal on August 26, 2019.

On March 17, 2021, a three-judge panel of the Court of Appeal of the 2<sup>nd</sup> Circuit reversed the dismissal and returned the case to the District Court. The defendants, including Crédit Agricole CIB, requested the Second Circuit Court to rehear the case "*en banc*" (all the active judges of the Court). This motion was denied by the Second Circuit Court on May 6, 2021. Another motion was filed on May 12, 2021 by the defendants seeking a stay of this decision remanding the case to the District Court, which was rejected on May 24, 2021. On October 1, 2021, the defendants filed a petition for writ of certiorari with the US Supreme Court, which will have to make known its decision whether or not to consider the case.

These class actions are civil actions in which the plaintiffs claim that they are victims of the methods used to set the Euribor, Libor, SIBOR and SOR rates, and seek repayment of the sums they allege were unlawfully received, as well as damages and reimbursement of costs and fees paid.

### Bonds SSA

Several regulators requested information to Crédit Agricole S.A. and to Crédit Agricole CIB for investigations relating to activities of different banks involved in the secondary trading of Bonds SSA (Supranational, Sub-Sovereign and Agencies) denominated in American dollars. Through the cooperation with these regulators, Crédit Agricole CIB proceeded to internal inquiries to gather the required information available. On 20 December 2018, the European Commission issued a Statement of Objections to a number of banks including Crédit Agricole S.A. and Crédit Agricole CIB within its inquiry on a possible infringement of rules of European Competition Iaw in the secondary trading of Bonds SSA denominated in American dollars. Crédit Agricole S.A. and Crédit Agricole CIB became aware of these objections and issued a response on 29 March 2019, followed by an oral hearing on 10-11 July 2019.

In a decision dated 28 April 2021, the European Commission jointly fined Crédit Agricole S.A. and Crédit Agricole CIB € 3,993,000 for participating in a cartel in the secondary trading market of Bonds SSA denominated in American dollars. On 7 July 2021, Crédit Agricole S.A. and Crédit Agricole CIB appealed this decision to the General Court of the European Union.

Crédit Agricole CIB was included with other banks in a putative consolidated class action before the United States District Court for the Southern District of New York. That action was dismissed on 29 August 2018 on the basis that the plaintiffs failed to allege an injury sufficient to give them standing. However the plaintiffs were given an opportunity to attempt to remedy that defect. The plaintiffs filed an amended complaint on 7 November 2018. Crédit Agricole CIB as well as the other defendants filed motions to dismiss the amended complaint. An order issued on 30 September 2019 dismissed the class action against CACIB for lack of personal jurisdiction and, in a subsequent ruling, the Court held that the plaintiffs had in any event failed to state a claim for violation of US antitrust law. In June 2020, the plaintiffs took an appeal from both of the Court's orders. On 19 July 2021, the Second Circuit Court of Appeals affirmed the district court's holding that plaintiffs had failed to state a claim for violation of US antitrust law.

On 7 February 2019, a second class action was filed against CACIB and the other defendants named in the class action already pending before the United States District Court for the Southern District of New York. In July 2020, the plaintiffs voluntarily discontinued the action but the claim could be revived.

On 11 July 2018, Crédit Agricole S.A. and Crédit Agricole CIB were notified with other banks of a class action filed in Canada, before the Ontario Superior Court of Justice. Another class action has been filed before the Federal Court of Canada. The action before the Ontario Superior Court of Justice was dismissed on 19 February 2020.

### O'Sullivan and Tavera

On November 9, 2017, a group of individuals, (or their families or estates), who claimed to have been injured or killed in attacks in Iraq filed a complaint ("O'Sullivan I") against several banks including Crédit Agricole S.A., and its subsidiary Crédit Agricole Corporate Investment Bank (Crédit Agricole CIB), in US Federal District Court in New York.

On December 29, 2018, the same group of individuals, together with 57 new plaintiffs, filed a separate action ("O'Sullivan II") against the same defendants.

On December 21, 2018, a different group of individuals filed a complaint ("Tavera") against the same defendants.

All three complaints allege that Crédit Agricole S.A., Crédit Agricole CIB, and other defendants conspired with Iran and its agents to violate US sanctions and engage in transactions with Iranian entities in violation of the US Anti-Terrorism Act and the Justice Against Sponsors of Terrorism Act. Specifically, the complaints allege that Crédit Agricole S.A., Crédit Agricole CIB, and other defendants processed US dollar transactions on behalf of Iran and Iranian entities in violation of sanctions administered by the US Treasury Department's Office of Foreign Assets Control, which allegedly enabled Iran to fund terrorist organizations that, as is alleged, attacked plaintiffs. The plaintiffs are seeking an unspecified amount of compensatory damages.

On 2 March 2018, Crédit Agricole CIB and other defendants filed a motion to dismiss the *O' Sullivan I* Complaint. On 28 March 2019, the Court granted defendants' motion to dismiss. On 22 April 2019, the plaintiffs filed a motion to amend their complaint. Defendants submitted an opposition to that motion on 20 May 2019 and plaintiffs filed a reply on 10 June 2019. On 25 February 2020 the plaintiffs' motion to amend their complaint was denied and their original complaint dismissed with prejudice.

On 28 May 2020, plaintiffs filed a motion requesting that the court enter a final judgment against defendants to allow an appeal. On 11 June 2020, the defendants filed an opposition to plaintiffs' motion, and plaintiffs filed a reply brief on 18 June 2020. On June 29, 2021, the court denied plaintiffs' motion.

On July 28, 2021, the court stayed the O'Sullivan I action pending a decision in the appeal in a related case, Freeman v. HSBC Holdings, PLC, No. 19-3970 (2d. Cir.). (The O'Sullivan II and Tavera cases have been previously stayed pending that appeal.)

### **Italian Competition Authority**

On 5 October 2018, CA Consumer Finance SA ("CACF") and its subsisidiary FCA Bank SpA owned at 50% received – together with several other banks and certain car manufacturers – a statement of objections from the Autorità Garante della Concorrenza e del Mercato (Italian Competition Authority).

It was alleged in this statement of objections that several banks offering financing solutions for vehicles commercialized by certain car manufacturers have restricted competition as a result of certain exchanges of information, in particular within two professional associations.

In a decision notified on 9 January 2019 the Autorità Garante della Concorrenza e del Mercato considered that FCA Bank SpA had participated in this alleged infringement and this infringement was also attributable to CACF. FCA Bank SpA has been fined 178.9 million euro. FCA Bank SpA and CACF appealed against this decision before the Administrative Regional Court (TAR) of Lazio. On 4 April 2019, the TAR of Lazio issued an interim relief order staying the execution of the obligation to pay the fine imposed on FCA Bank S.p.A. subject to the provision by FCA Bank S.p.A. of a guarantee covering the amount of the fine.

On 24 November 2020 the TAR of Lazio annuled the decision of the Autorità Garante della Concorrenza e del Mercato. On 23 December 2020 the Autorità Garante della Concorrenza e del Mercato appealed against this decision before the Italian Council of State.

### Intercontinental Exchange, Inc. ("ICE")

On January 15, 2019 a class action ("Putnam Bank") was filed before a federal court in New-York (US District Court Southern District of New-York) against the Intercontinental Exchange, Inc. ("ICE") and a number of banks including Crédit Agricole S.A., Crédit Agricole CIB and Crédit Agricole Securities-USA. This action has been filed by plaintiffs who allege that they have invested in financial instruments indexed to the USD ICE LIBOR. They accuse the banks of having collusively set the index USD ICE LIBOR at artificially low levels since February 2014 and made thus illegal profits.

On January 31, 2019 a similar action ("Livonia") has been filed before the US District Court Southern District of New-York, against a number of banks including Crédit Agricole S.A., Crédit Agricole CIB and Crédit Agricole Securities-USA. On February 1, 2019, these two class actions were consolidated for pre-trial purposes.

On March 4, 2019, a third class action ("Hawaï Sheet Metal Workers retirement funds") was filed against the same banks in the same courtand consolidated with the two previous actions on April 26, 2019.

On July 1<sup>st</sup>, 2019, the plaintiffs filed a "Consolidated Class Action Complaint". On August 30, 2019, the Defendants filed a motion to dismiss against this consolidated complaint. On March 26, 2020, a judgment granted the Defendants Motion to Dismiss. On April 24, 2020, the plaintiffs filed a notice of appeal.

On November 30, 2020, during briefing of the appeal, Plaintiffs' lawyers informed Defendants that all of the named Plaintiffs wished to withdraw from the case and, on December 1, 2020, Plaintiffs' counsel filed the motion to stay the appeal, which Defendants opposed. The court denied the motion on December 7, 2020 and Plaintiffs filed their reply brief on December 15, 2020.

On December 28, 2020, DYJ Holdings Inc. filed a motion for leave to intervene to replace the currents named plaintiffs. On January 7, 2021, Defendants filed a brief in opposition to DYJ Holdings' motion and also filed a motion to dismiss the appeal.

On April 6, 2021, the court granted DYJ Holdings Inc.'s motion for leave to intervene and denied Defendants' motion to dismiss the appeal.

On August 31, 2021, the court scheduled oral argument for the week of November 29, 2021.

#### Crédit Agricole Consumer Finance Nederland B.V.

The conditions for the review of the interest rates of revolving loans marketed by Crédit Agricole Consumer Finance Nederland BV, a fully owned subsidiary of Crédit Agricole Consumer Finance SA, and its subsidiaries are the subject of borrowers' claims relating to the criteria for revising these rates and possible overpayments of interests.

On 21 January 2019, in 2 individual cases concerning two subsidiaries of Crédit Agricole Consumer Finance Nederland BV, the Appeals Committee of KIFID (the Financial Services Complaints Authority) in the Netherlands decided that in case the consumers had no or insufficient information on the specific factors that determine the interest rate, the individual interest rate needed to follow the movement of market interest rates on consumer loans.

Crédit Agricole Consumer Finance Nederland BV implemented a compensation plan for the benefit of the borrowers in May 2020 which takes into account the aforementioned decisions of KIFID. This compensation plan was closed on 1<sup>st</sup> March 2021.

#### **CACEIS Germany**

CACEIS Germany has received from the Bavarian tax authorities a claim for the repayment of the dividend tax refunded to a number of its customers in 2010.

This claim amounts to 312 million euros. It is accompanied by a demand for the payment of 148 million euros of interests (calculated at the rate of 6% per annum).

CACEIS Germany strongly challenge this claim that it finds to be totally unfounded.

CACEIS Germany filed an appeal against it and requested a stay of enforcement of the payment obligation pending a final decision on the substance. The stay of enforcement was granted for the payment of 148 million euros of interests and rejected for the repayment of the amount of 312 million euros. CACEIS appealed against the decision to reject. The rejection being enforceable, the sum of 312 million euros was paid by CACEIS which, given the ongoing appeal proceedings, recorded a claim for an equivalent amount in its accounts.

#### Amundi – AMF Procedure

Following a special enquiry conducted between 2017 and 2019, the *Autorité des Marchés Financiers* (« AMF »), the French regulatory body, notified Amundi (Amundi AM and Amundi Intermédiation) of various complaints on June 12<sup>th</sup> 2020. These grievances relate to a number of transactions executed in 2014 and 2015 by two former employees (an ex portfolio manager and an ex trader).

Amundi fully cooperated with the regulatory authorities to address this issue.

This case has been subject to a public hearing of AMF Enforcement Committee the 7th July 2021.

On 4 August 2021, the AMF Enforcement Committee imposed a fine of €25 million on Amundi AM and €7 million on Amundi Intermediation.

#### Binding agreements

Crédit Agricole S.A. does not depend on any industrial, commercial or financial patent, license or contract.

## **Pillar 3 disclosures**

The tables below meet the publication requirements of Regulation (EU) 2019/876 amending Regulation (EU) 575/2013, known as CRR2, and Commission Implementing Regulations (EU) 2021/637 and (EU) 2021/763.

Key phased-in metrics at Crédit Agricole S.A. level (EU KM1)

This table provides information required by Articles 447 (a to g) and 438 (b) of CRR2. It depicts an overview of the institution's key solvency, leverage and resolution ratios, and comprises both their input components and the minimal requirements that must be met.

It should be noted that the following amounts are 'phased-in': they take into account the transitional provisions related to the application of the IFRS 9 accounting standard and the CRR and CRR2 transitional provisions concerning hybrid debt instruments. The table below also include the retained earnings of the period<sup>82</sup>. Lastly, the leverage exposure as at 30 September 2021 and as at 30 June 2021 takes into account the ECB decision of 18/06/2021 declaring exceptional circumstances and therefore allowing the neutralisation of certain Central Bank exposures from the leverage ratio.

EU KM1 - Phased-in Key metrics in euro millions	30/09/2021	30/06/2021
Available own funds (amounts)		
Common Equity Tier 1 (CET1) capital	45 657	45 128
2 Tier 1 capital	50 713	50 111
3 Total capital	66 839	66 326
Risk-weighted exposure amounts		
4 Total risk-weighted exposure amount	358 497	356 785
Capital ratios (as a percentage of risk-weighted exposure amount)		
5 Common Equity Tier 1 ratio (%)	12.74%	12.65%
6 Tier 1 ratio (%)	14.15%	14.05%
7 Total capital ratio (%)	18.64%	18.59%
Additional own funds requirements to address risks other than the risk of excessive leverage (a weighted exposure amount)	is a percentaç	je of risk-
EU 7a Additional own funds requirements to address risks other than the risk of excessive leverage (%)	1.50%	1.50%
EU 7b of which: to be made up to CET 1 capital (percentage points)	0.84	0.84
EU 7c of which: to be made up to T 1 capital (percentage points)	1.13	1.13
EU 7d Total SREP own funds requirements (%)	9.50%	9.50%
Combined buffer requirement (as a percentage of risk-weighted exposure amount)		
8 Capital conservation buffer (%)	2.50%	2.50%
EU 8a Conservation buffer due to macro-prudential or systemic risk identified at the level of a Member State (%)	0.00%	0.00%
9 Institution specific countercyclical capital buffer (%)	0.02%	0.02%
EU 9a Systemic risk buffer (%)	0.00%	0.00%
10 Global Systemically Important Institution buffer (%)	0.00%	0.00%
EU 10a Other Systemically Important Institution buffer (%)	0.00%	0.00%
11 Combined buffer requirement (%)	2.52%	2.52%
EU 11a Overall capital requirements (%)	12.02%	12.02%
12 CET1 available after meeting the total SREP own funds requirements (%)	7.02%	6.92%

<sup>&</sup>lt;sup>82</sup> CET1, Tier 1, Total capital and Leverage regulatory ratios, which do not include the retained earnings of the period, amounts as at 30/09/2021 to respectively 12.52%, 13.93%, 18.43% and 4.55%.

EU KM1 - Phased-in Key metrics in euro millions	30/09/2021	30/06/2021
Leverage ratio		
13 Total exposure measure	1 098 024	1 100 245
14 Leverage ratio (%)	4.62%	4.55%
Additional own funds requirements to address the risk of excessive leverage (as a percentage	of total expos	ure amount)
EU 14a Additional own funds requirements to address the risk of excessive leverage (%)	0.00%	0.00%
EU 14b of which: to be made up of CET 1 capital (percentage points)	0.00%	0.00%
EU 14c Total SREP leverage ratio requirements (%)	3.18%	3.18%
Leverage ratio buffer and overall leverage ratio requirement (as a percentage of total exposure		
EU 14d Leverage ratio buffer requirements (%)	0.00%	0.00%
EU 14e Overall leverage ratio requirements (%)	3.18%	3.18%
Liquidity Coverage Ratio		
15 Total high-quality liquid assets (HQLA) (Weighted value -average)	352 301	330 779
EU 16a Cash outflows - Total weighted value	301 425	286 486
EU 16b Cash inflows - Total weighted value	75 963	74 975
16 Total net cash outflows (adjusted value)	225 461	211 511
17 Liquidity coverage ratio (%)	156.26%	156.39%
Net Stable Funding Ratio		
18 Total available stable funding	980 122	979 815
19 Total required stable funding	799 182	806 388
20 NSFR ratio (%)	122.64%	121.51%

As at 30 September 2021, Crédit Agricole S.A.'s key ratios are above their requirements.

#### Key metrics - G-SII requirement for own funds and eligible liabilities (EU KM2)

This table provides information required by Article 447 (h) of CRR2 and by Article 45i-3 (a and c) of BRRD2. It depicts an overview of the TLAC ratio, i.e. the G-SII requirement for own funds and eligible liabilities that applies to Crédit Agricole Group.

	EU KM2: Own funds and eligible liabilities, ratios and components (in €mn)		30/06/2021	31/03/2021	31/12/2020	30/09/2020
1	Own funds and eligible liabilities [1]	151 419	148 640	146 240	143 073	139 045
2	Total risk exposure amount of the resolution group (TREA) [2]	582 610	579 718	568 097	562 059	560 348
(T)	Own funds and eligible liabilities as a percentage of TREA	25.99%	25.64%	25.74%	25.46%	24.81%
4	Total exposure measure of the resolution group [2]	1 780 718	1 777 738	1 754 094	1 684 937	1 723 918
5	Own funds and eligible liabilities as percentage of the total exposure measure	8.50%	8.36%	8.34%	8.49%	8.07%
6a	Does the subordination exemption in Article 72b(4) of the CRR apply? (5% exemption)	No	No	No	No	No
6b	Pro-memo item - Aggregate amount of permitted non- subordinated eligible liabilities instruments if the subordination discretion as per Article 72b(3) CRR is applied (max 3.5% exemption) [3]	0	0	0	0	0
60	Pro-memo item: If a capped subordination exemption applies under Article 72b(3) CRR, the amount of funding issued that ranks pari passu with excluded liabilities and that is recognised under row 1, divided by funding issued that ranks pari passu with excluded Liabilities and that would be recognised under row 1 if no cap was applied (%)	N/A	N/A	N/A	N/A	N/A

[1] Total loss absorbing capacity.

[2] For the purpose of computing resolution ratios, the Total Exposure Risk Amount (TREA) of the resolution group is equivalent to the Risk Weighted Assets (RWA) at Crédit Agricole Group level; the Total Exposure Measure (TEM) of the resolution group is equivalent to the Leverage Ratio Exposure (LRE) at Crédit Agricole Group level.

[3] As part of its annual resolvability assessment, Crédit Agricole Group has chosen to waive the possibility offered by Article 72b(3) of the Capital Requirements Regulation to use senior preferred debt for compliance with its TLAC requirements in 2021.

As at 30 September 2021, Crédit Agricole Group's TLAC ratio is 26.0% of risk-weighted assets and 8.5% of leverage exposure, excluding eligible senior preferred debt<sup>83</sup>. Without taking into account the neutralisation of Central Bank exposures, the TLAC ratio expressed in leverage exposure would have reached 7.6%. It is higher than the respective requirements of 19.5% of risk-weighted assets (including the countercyclical buffer of 0.03% as at 30 September 2021) and 6% of the leverage exposure.

<sup>&</sup>lt;sup>83</sup> TLAC regulatory ratio, which does not include the retained earnings of the period, amounts as at 30/09/2021 to 25.65% of RWA and 8.39% of leverage exposure. A04 Amendment to the Universal Registration Document 2020

## Summary of Risk-weighted assets by type of risks (OV1)

	1	Total risk expo (RV	Total own funds requirements	
		30/09/2021	30/06/2021	30/09/2021
1	Credit risk (excluding CCR)	278 205	277 588	22 256
2	Of which the standardised approach	97 825	99 199	7 826
3	Of which the Foundation IRB (F-IRB) approach	25 867	26 669	2 069
4	Of which slotting approach	-	-	-
EU 4a	Of which equities under the simple risk weighted approach	41 456	40 372	3 316
5	Of which the Advanced IRB (A-IRB) approach	108 333	106 773	8 667
6	Counterparty credit risk - CCR	23 346	23 761	1 868
7	Of which the standardised approach (1)	4 269	4 444	342
8	Of which internal model method (IMM)	10 242	10 384	819
EU 8a	Of which exposures to a CCP	551	437	44
EU 8b	Of which credit valuation adjustment - CVA	4 583	4 563	367
9	Of which other CCR 3 701 3 93		3 933	296
15	Settlement risk	41 1		3
16	Securitisation exposures in the non-trading book (after the cap)	9 665	9 467	773
17	Of which SEC-IRBA approach	3 178	3 212	254
18	Of which SEC-ERBA (including IAA)	5 115	4 994	409
19	Of which SEC-SA approach	1 372	1 261	110
EU 19a	Of which 1250% / deduction	0	-	0
	Position, foreign exchange and commodities risks (Market risk)	11 824	10 087	946
21	Of which the standardised approach	5 055	5 095	404
22	Of which IMA	6 769	4 993	541
	Large exposures	-	-	-
	Operational risk	35 416	35 881	2 833
EU 23a	Of which basic indicator approach	-	-	-
EU 23b	Of which standardised approach	11 619	12 086	930
EU 23c	Of which advanced measurement approach	23 797	23 795	1 904
	Amounts below the thresholds for deduction (subject to 250% risk weight)	8 625	8 411	690
29	TOTAL	358 497	356 785	28 680

(1) Following the implementation of the regulation (UE) n°2019/876 (CRR2) since June 30th, 2021, exposure to derivatives previously modeled using the CEM method are now assessed using the SA-CCR standard approach.

## STATEMENT OF RISK-WEIGHTED ASSET (RWA) FLOWS FOR CREDIT RISK EXPOSURES UNDER THE INTERNAL RATINGS-BASED APPROACH (CR8) 30/09/2021

(in	millions of euros)	RWA amounts
1	RWAs as at the end of the previous reporting period (30/06/2021)	133 442
2	Asset size (+/-)	463
3	Asset quality (+/-)	(884)
4	Model updates (+/-)	243
5	Methodology and policy (+/-)	(298)
6	Acquisitions and disposals (+/-)	-
7	Foreign exchange movements (+/-)	789
8	Other (+/-)	444
9	RWAs as at the end of the reporting period (30/09/2021)	134 199

## Statement of flows of risk-weighted assets (RWA) for counterparty risk exposures under the internal models method (IMM) (CCR7)

30/09/2021

(in mill	ions of euros)	RWA amounts
0010	RWAs as at the end of the previous reporting period (30/06/2021)	10 384
0020	Asset size	798
0030	Credit quality of counterparties	60
0040	Model updates (IMM only)	-
0050	Methodology and policy (IMM only)	-
0060	Acquisitions and disposals	-
0070	Foreign exchange movements	(364)
0080	Other	(636)
0090	RWAs as at the end of the reporting period (30/09/2021)	10 242

### Template EU LIQ1 - Quantitative information of LCR

Scope of co	nsolidation: consolidated								
(in millions	of euros)	Total unweighted value (average)			Total weighted value (average)				
EU 1a	Quarter ending on	31/12/2020	31/03/2021	30/06/2021	30/09/2021	31/12/2020	31/03/2021	30/06/2021	30/09/2021
EU 1b	Number of data points used in the calculation of averages	12	12	12	12	12	12	12	12
HIGH-QUAL	ITY LIQUID ASSETS								
1	Total high-quality liquid assets (HQLA)					283,133	311,041	330,779	352,301
CASH-OUTF	LOWS								
2	Retail deposits and deposits from small business customers, of which:	370,593	365,399	372,172	381,093	23,590	23,394	23,925	24,677
3	Stable deposits	279,342	269,107	272,394	275,560	13,967	13,455	13,620	13,778
4	Less stable deposits	91,251	96,292	99,778	105,533	9,623	9,939	10,305	10,899
5	Unsecured wholesale funding	328,550	347,311	359,959	375,028	166,102	176,604	186,031	197,676
6	Operational deposits (all counterparties) and deposits in networks of cooperative banks	155,798	170,691	180,969	190,858	56,325	64,961	73,876	82,667
7	Non-operational deposits (all counterparties)	156,956	160,904	162,037	164,688	93,982	95,927	95,202	95,526
8	Unsecured debt	15,795	15,716	16,953	19,482	15,795	15,716	16,953	19,482
9	Secured wholesale funding					22,277	22,371	23,731	24,947
10	Additional requirements	164,339	166,694	168,453	171,830	44,762	45,401	45,384	45,481
11	Outflows related to derivative exposures and other collateral requirements	20,355	21,470	22,400	24,477	16,127	16,909	16,988	17,016
12	Outflows related to loss of funding on debt products	-	-	-	-	-	-	-	-
13	Credit and liquidity facilities	143,984	145,224	146,053	147,353	28,635	28,492	28,395	28,465
14	Other contractual funding obligations	34,432	36,208	38,212	41,426	3,001	4,100	4,498	5,440
15	Other contingent funding obligations	49,506	51,083	54,538	60,293	2,984	2,744	2,917	3,205
16	TOTAL CASH OUTFLOWS				262,716	274,614	286,486	301,425	

CASH-INFLOWS											
17	Secured lending (e.g. reverse repos)	161,345	165,584	181,891	188,000	21,349	22,105	24,020	23,959		
18	Inflows from fully performing exposures	72,497	58,820	59,366	61,173	43,603	43,504	43,345	44,147		
19	Other cash inflows	6,732	6,759	7,609	7,857	6,732	6,759	7,609	7,857		
EU-19a	(Difference between total weighted inflows and total weighted outflows arising from transactions in third countries where there are transfer restrictions or which are denominated in non-convertible currencies)					-	-	-	-		
EU-19b	(Excess inflows from a related specialised credit institution)					-	-	-	-		
20	TOTAL CASH INFLOWS	240,574	231,163	248,866	257,030	71,684	72,367	74,975	75,963		
EU-20a	Fully exempt inflows	-	-	-	-	-	-	-	-		
EU-20b	Inflows subject to 90% cap	-	-	-	-	-	-	-	-		
EU-20c	Inflows subject to 75% cap	204,656	196,195	212,188	218,414	71,684	72,367	74,975	75,963		
	TOTAL ADJUSTED VALUE										

		TOTAL ADJOSTED VALUE				
EU-21	LIQUIDITY BUFFER	283,133	311,041	330,779	352,301	
22	TOTAL NET CASH OUTFLOWS	191,032	202,247	211,511	225,461	
23	LIQUIDITY COVERAGE RATIO	148.21%	153.79%	156.39%	156.26%	

## Declaration pursuant to the EBA Guidelines 2016/11 on disclosure requirements under Part Eight of Regulation (EU) No.575/2013 and subsequent amendments

Jérôme Grivet, Deputy General Manager, Chief Financial Officer of Crédit Agricole S.A.

#### STATEMENT BY THE PERSON RESPONSIBLE

I certify that, to the best of my knowledge, pursuant to the EBA Guidelines 2016/11 on disclosure requirements under Part Eight of Regulation (EU) No.575/2013 (and subsequent amendments) 4.2 paragraph – section C, disclosures provided according to the aforementioned Part Eight have been prepared in accordance with the internal control processes agreed upon at the management body level.

Montrouge, 17 November 2021

The Deputy General Manager, Chief Financial Officer of Crédit Agricole S.A.

Jérôme GRIVET

# **Other recent information**

### **Press releases**

The press releases mentioned hereunder can be found on the following website: <u>https://www.credit-agricole.com/en/finance/finance/financial-press-releases</u>

#### Press release 2 September 2021

Capital increase 2021 reserved for employees of the Crédit Agricole Group

Press release 21 September 2021 End of Crédit Agricole S.A.'s 558.6 million euros share repurchase program

#### Press release 30 September 2021

Crédit Agricole S.A. in Morocco

Press release 4 October 2021

Crédit Agricole S.A. launches a new share repurchase program for 500 million euros

#### Press release 25 October 2021

Repayment of the Undated deeply subordinated notes

# **Person responsible for the Amendment** to the Universal Registration Document

Philippe Brassac, Chief Executive Officer of Crédit Agricole S.A.

#### STATEMENT BY THE PERSON RESPONSIBLE

I hereby certify that, to my knowledge and after all due diligence, the information contained in the present amendment to the Universal registration document 2020 is true and accurate and contains no omissions likely to affect the import thereof.

Montrouge, 17 November 2021

The Chief Executive Officer of Crédit Agricole S.A.

Philippe BRASSAC

# **Statutory auditors**

#### **Statutory Auditors**

Ernst & Young & Autres	PricewaterhouseCoopers Audit
Company represented by Olivier Durand	Company represented by Agnès Hussherr
1-2, place des Saisons	63, rue de Villiers
92400 Courbevoie, Paris - La Défense 1	92208 Neuilly-sur-Seine
Statutory Auditors, Member, Compagnie régionale des Commissaires aux comptes de Versailles	Statutory Auditors, Member, Compagnie régionale des Commissaires aux comptes de Versailles

The Crédit Agricole S.A. Board of Statutory Auditors remained unchanged in 2011/2012/2013/2014/2015/2016/2017 2018 and 2019. The signatories remained unchanged in 2011/2012/2013 and 2014, namely Valérie Meeus for Ernst & Young & Autres and Catherine Pariset for PricewaterhouseCoopers Audit. Since 2015, the signatory for Pricewaterhouse Coopers Audit is Anik Chaumartin, replacing Catherine Pariset. Since 2017, the signatory for Ernst & Young & Autres is Olivier Durand, replacing Valérie Meeus. Since 2021, the signatory for PricewaterhouseCoopers Audit is Agnès Hussherr replacing Anik Chaumartin.

#### Alternative Statutory Auditors

<b>P</b>	
Picarle et Associés	Jean-Baptiste Deschryver
Represented by Marc Charles	
1-2, place des Saisons	63, rue de Villiers
92400 Courbevoie, Paris - La Défense 1	92208 Neuilly-sur-Seine
Statutory Auditors, Member, Compagnie régionale des Commissaires aux comptes de Versailles	Statutory Auditors, Member, Compagnie régionale des Commissaires aux comptes de Versailles

**Ernst & Young & Autres** was appointed Statutory Auditor under the name Barbier Frinault et Autres by the Ordinary General Meeting of 31 May 1994. This term of office was renewed for a further six years at the Combined General Meeting of 16 May 2018.

Ernst & Young & Autres is represented by Olivier Durand.

**Picarle et Associés** was appointed Alternate Statutory Auditor for Ernst & Young & Autres by the Combined General Meeting of 17 May 2006. This mandate was renewed for a further six years at the Combined General Meeting of 16 May 2018.

**PricewaterhouseCoopers Audit** was appointed Statutory Auditor by the Ordinary General Meeting of 19 May 2004. This term of office was renewed for a further six years at the Combined General Meeting of 16 May 2018.

PricewaterhouseCoopers Audit is represented by Agnès Hussherr

Jean-Baptiste Deschryver was appointed Alternate Statutory Auditor for PricewaterhouseCoopers Audit by the Comined General Meeting of 16 May 2018.

# **Alternative Performance Indicators**

#### NBV Net Book Value not re-evaluated

The Net Book Value not re-evaluated corresponds to the shareholders' equity Group share from which the amount of the AT1 issues, the unrealised gains and/or losses on OCI Group share and the pay-out assumption on annual results have been deducted.

## NBV per share Net Book Value per share - NTBV per share Net Tangible Book Value per share

One of the methods for calculating the value of a share. This represents the Net Book Value divided by the number of shares in issue at end of period, excluding treasury shares.

Net Tangible Book Value per share represents the Net Book Value after deduction of intangible assets and goodwill, divided by the number of shares in issue at end of period, excluding treasury shares.

#### **EPS Earnings per Share**

This is the net income Group share, from which the AT1 coupon has been deducted, divided by the average number of shares in issue excluding treasury shares. It indicates the portion of profit attributable to each share (not the portion of earnings paid out to each shareholder, which is the dividend). It may decrease, assuming the net income Group share remains unchanged, if the number of shares increases.

#### Cost/income ratio

The cost/income ratio is calculated by dividing operating expenses by revenues, indicating the proportion of revenues needed to cover operating expenses.

#### Cost of risk/outstandings

Calculated by dividing the cost of credit risk (over four quarters on a rolling basis) by outstandings (over an average of the past four quarters, beginning of the period). It can also be calculated by dividing the annualised cost of credit risk for the quarter by outstandings at the beginning of the quarter. Similarly, the cost of risk for the period can be annualised and divided by the average outstandings at the beginning of the period.

Since the first quarter of 2019, the outstandings taken into account are the customer outstandings, before allocations to provisions.

The calculation method for the indicator is specified each time the indicator is used.

#### Doubtful loan

Defaulting loan. The debtor is considered to be in default when at least one of the following conditions has been met:

- a payment generally more than 90 days past due, unless specific circumstances point to the fact that the delay is due to reasons independent of the debtor's financial situation;
- the entity believes that the debtor is unlikely to settle its credit obligations unless it avails itself of certain measures such as enforcement of collateral security right.

#### Impaired loan

Loan which has been provisioned due to a risk of non-repayment.

#### Impaired (or doubtful) loan coverage ratio:

This ratio divides the outstanding provisions by the impaired gross customer outstandings.

#### Impaired (or doubtful) loan ratio:

This ratio divides the gross customer outstandings depreciated on an individual basis, before provisions, by the total gross customer outstandings.

#### Net income Group share

Net income/(loss) for the financial year (after corporate income tax). Equal to net income Group share, less the share attributable to non-controlling interests in fully consolidated subsidiaries.

#### **Underlying Net income Group share**

The underlying net income Group share represents the stated net income Group share from which specific items have been deducted (i.e. non-recurring or exceptional items).

#### Net income Group share attributable to ordinary shares

The net income Group share attributable to ordinary shares represents the net income Group share from which the AT1 coupon has been deducted, including issuing costs before tax.

#### **RoTE Return on Tangible Equity**

The RoTE (Return on Tangible Equity) measures the return on tangible capital by dividing the Net income Group share annualised by the group's NBV net of intangibles and goodwill. The annualised Net income Group share corresponds to the annualisation of the Net income Group share (Q1x4; H1x2; 9Mx4/3) excluding impairments of intangible assets and restating each period of the IFRIC impacts in order to linearise them over the year.

# **General information**

## Financial agenda

10 February 2022	Publication of the 2021 fourth quarter and full year results
5 May 2022	Publication of the 2022 first quarter results
24 May 2022	Annual General Meeting in Montpellier
4 August 2022	Publication of the 2022 second quarter and the first half year results
10 November 2022	Publication of the 2022 third quarter and first 9 months results

A04 Amendment to the Universal Registration Document 2020

## **Cross-reference tables**

### **Incorporation by reference**

This registration document has to be read and interpreted together with the following documents. These documents are incorporated and are part of this registration document:

- 2020 Universal Registration Document filed with the French Financial Markets Authority (Autorité des marchés financiers) on 24 march 2021 under the registration number D.21-0184 (see. « URD 2020 ») which includes the full-year financial report, available on the website of Crédit Agricole S.A.: <u>https://www.credit-agricole.com/pdfPreview/187401</u>
- the A01 update document filed with the French Financial Markets Authority (Autorité des marchés financiers) on 1 april 2021 under the registration number D.21-0184-A01 (see « A01»), which is available on the website of Crédit Agricole S.A.: <u>https://www.credit-agricole.com/pdfPreview/189520</u>
- the A02 Amendment document filed with the French Financial Markets Authority (Autorité des marchés financiers) on 11 May 2021 under the registration number D.21-0184-A02 (see "tA02"), which is available on the website of Credit Agricole S.A.: <u>https://www.credit-agricole.com/pdfPreview/188312</u>
- the A03 Amendment document filed with the French Financial Markets Authority (Autorité des marchés financiers) on 11 August 2021 under the registration number D.21-0184-A03 (see "A03"), which is available on the website of Credit Agricole S.A.: <u>https://www.credit-agricole.com/pdfPreview/189498</u>

All these documents incorporated by reference in the present document have been filed with the French Financial Markets Authority (Autorité des marchés financiers) and can be obtained free of charge at the usual opening hours of the office at the headquarters of the issuer as indicated at the end of this registration document. These documents are available on the website of the issuer (<u>https://www.credit-agricole.com/en/finance/finance/financial-publications</u>) and on the website of the AMF (<u>www.amf-france.org</u>).

The incorporated information by reference has to be read according to the following cross-reference table. Any information not indicated in the cross-reference table but included in the documents incorporated by reference is only given for information.

### **Cross reference table**

This cross-reference table contains the headings provided for in Annex 1 (as referred to in Annex 2) of the Commission Delegated Regulation (EU) 2019/980 of the Commission as of 14 March 2019 supplementing Regulation (EU) 2017/1129 of the European Parliament and of the Council and repealing Commission Regulation (EC) No 809/2004 (Annex I), in application of the Directive, said "Prospectus". It refers to the pages of the Universal registration document 2020 (URD 2020), its A01, A02 and A03 updates as well as the present Amendment.

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
Secti on 1	Persons responsible, third party information, experts' reports and competent authority approval	680	395	127	376	147
1.1	Identify all persons responsible for the information or any parts of it, given in the Registration document with, in the latter case, an indication of such parts. In the case of natural persons, including members of the issuer's administrative, management or supervisory bodies, indicate the name and function of the person; in the case of legal persons indicate the name and registered office.	680	395	127	376	145;147
1.2	A declaration by those responsible for the Registration document that to the best of their knowledge, the information contained in the Registration document is in accordance with the facts and that the Registration document makes no omission likely to affect its import. Where applicable, a declaration by those responsible for certain parts of the Registration document that, to the best of their knowledge, the information contained in those parts of the Registration document for which they are responsible is in accordance with the facts and that those parts of the Registration document make no omission likely to affect their import.		395	127	376	147

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
1.3	Where a statement or report attributed to a person as an expert, is included in the Registration document, provide the following details for that person: (a) name; (b) business address; (c) qualifications; (d) material interest if any in the issuer. If the statement or report has been produced at the issuer's request, state that such statement or report has been included in the Registration document with the consent of the person who has authorised the contents of that part of the Registration document for the purpose of the prospectus.	N/A	N/A	N/A	N/A	N/A/
1.4	Where information has been sourced from a third party, provide a confirmation that this information has been accurately reproduced and that as far as the issuer is aware and is able to ascertain from information published by that third party, no facts have been omitted which would render the reproduced information inaccurate or misleading. In addition, identify the source(s) of the information.	N/A	N/A	N/A	N/A	N/A
1.5	A statement that: (a) the [Registration document/prospectus] has been approved by the [name of the competent authority], as competent authority under Regulation (EU) 2017/1129; (b) the [name of competent authority] only approves this [Registration document/prospectus] as meeting the standards of completeness, comprehensibility and consistency imposed by Regulation (EU) 2017/1129; (c) such approval should not be considered as an endorsement of the issuer that is the subject of this [Registration document/prospectus].	N/A	N/A	N/A	N/A	N/A
Secti on 2	Statutory auditors	680	396	128	377	148
2.1	Names and addresses of the issuer's auditors for the period covered by the historical financial information (together with their membership in a professional body).	680	396	128	377	148
2.2	If auditors have resigned, been removed or have not been re-appointed during the period covered by the	N/A	N/A	128	N/A	N/A

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
	historical financial information, indicate details if material.					
Secti on 3	Risk factors	256 to 268	43 to 55	N/A	155-184	N/A/
3.1	A description of the material risks that are specific to the issuer, in a limited number of categories, in a section headed "Risk Factors". In each category, the most material risks, in the assessment undertaken by the issuer, offeror or person asking for admission to trading on a regulated market, taking into account the negative impact on the issuer and the probability of their occurrence shall be set out first. The risks shall be corroborated by the content of the Registration document.	256 to 268	43 to 55	N/A	155-184	N/A
Secti on 4	Information about the issuer	410; 650 to 657	201; 3		135 à 153, 235	
4.1	The legal and commercial name of the issuer.	410; 650	3		135, 235	
4.2	The place of registration of the issuer, its registration number and legal entity identifier ("LEI").	410; 650	N/A		235	
4.3	The date of incorporation and the length of life of the issuer, except where the period is indefinite.	410; 650	N/A		235	
4.4	The domicile and legal form of the issuer, the legislation under which the issuer operates, its country of incorporation, the address, telephone number of its registered office (or principal place of business if different from its registered office) and website of the issuer, if any, with a disclaimer that the information on the website does not form part of the prospectus unless that information is incorporated by reference into the prospectus.	41; 650 to 657; 692	N/A		136, 235	
Secti on 5	Business overview					
5.1	Principal activities.	14 to 28; 497 to 498	9 to 11		287 à 291	

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
5.1.1	A description of, and key factors relating to, the nature of the issuer's operations and its principal activities, stating the main categories of products sold and/or services performed for each financial year for the period covered by the historical financial information.	14 to 28; 497 to 498; 230- 231; 234 to 244	9 to 16; 19- 21; 284 to 289		287 à 291	
5.1.2	An indication of any significant new products and/or services that have been introduced and, to the extent the development of new products or services has been publicly disclosed, give the status of their development.	446 and 658	233		251 à 254	
5.2	Principal markets A description of the principal markets in which the issuer competes, including a breakdown of total revenues by operating segment and geographic market for each financial year for the period covered by the historical financial information.	11; 16 to 28; 497- 498; 614 to 615	6; 12 to 16; 284; 285			
5.3	The important events in the development of the issuer's business.	29 to 32; 422 to 423; 448 and 449; 565 to 579; 658	210 to 211; 236 to 237; 348 to 366	5 to 6	251 à 254	146
5.4	Strategy and objectives A description of the issuer's business strategy and objectives, both financial and non-financial (if any). This description shall take into account the issuer's future challenges and prospects.	249 to 252	39 to 41			
5.5	If material to the issuer's business or profitability, summary information regarding the extent to which the issuer is dependent, on patents or licences, industrial, commercial or financial contracts or new manufacturing processes.	315	100		207	
5.6	The basis for any statements made by the issuer regarding its competitive position.	10	5			

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
5.7	Investments.	29 to 31; 422 to 423; 448 and 449; 565 to 579; 658	210 to 211; 236 to 237; 348 to 366		242 -243 ; 251 à 254 ;	
5.7.1	A description, (including the amount) of the issuer's material investments for each financial year for the period covered by the historical financial information up to the date of the Registration document.	29 to 31; 448 and 449; 658	236 to 237		251 à 254	
5.7.2	A description of any material investments of the issuer that are in progress or for which firm commitments have already been made, including the geographic distribution of these investments (home and abroad) and the method of financing (internal or external).	658	N/A		251 à 254 ;	
5.7.3	Information relating to the joint ventures and undertakings in which the issuer holds a proportion of the capital likely to have a significant effect on the assessment of its own assets and liabilities, financial position or profits and losses.	523 to 525	307 to 310		342 à 371	
5.7.4	A description of any environmental issues that may affect the issuer's utilisation of the tangible fixed assets.	45 to 50	N/A			
Secti on 6	Organisational structure					
6.1	If the issuer is part of a group, a brief description of the group and the issuer's position within the group. This may be in the form of, or accompanied by, a diagram of the organisational structure if this helps to clarify the structure.	5	3			
6.2	A list of the issuer's significant subsidiaries, including name, country of incorporation or residence, the proportion of ownership interest held and, if different, the proportion of voting power held.	414-415; 566 to 579; 618 to 621	349 to 366		342 à 371	
Secti on 7	Operating and financial review					

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
7.1	Financial condition.	416 to 423; 596 to 598	205 to 211	11; 17 98 to 100	236 à 239	4-51
7.1.1	To the extent not covered elsewhere in the Registration document and to the extent necessary for an understanding of the issuer's business as a whole, a fair review of the development and performance of the issuer's business and of its position for each year and interim period for which historical financial information is required, including the causes of material changes. The review shall be a balanced and comprehensive analysis of the development and performance of the issuer's business and of its position, consistent with the size and complexity of the business. To the extent necessary for an understanding of the issuer's development, performance or position, the analysis shall include both financial and, where appropriate, non-financial Key Performance Indicators relevant to the particular business. The analysis shall, where appropriate, include references to, and additional explanations of, amounts reported in the annual financial statements.	230 to 248	21 to 37	5 to 41	8 à 43	4-51

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
7.1.2	To the extent not covered elsewhere in the Registration document and to the extent necessary for an understanding of the issuer's business as a whole, the review shall also give an indication of: (a) the issuer's likely future development; (b) activities in the field of research and development. The requirements set out in item 7.1 may be satisfied by the inclusion of the management report referred to in Articles 19 and 29 of Directive 2013/34/EU of the European Parliament and of the Council <sup>(1)</sup> .	248 to 252	38 to 41			
7.2	Operating results.	416; 598	205	65; 69 to 71	52 ; 236	4-51
7.2.1	Information regarding significant factors, including unusual or infrequent events or new developments, materially affecting the issuer's income from operations and indicate the extent to which income was so affected.	230 to 234	21 to 25	N/A	248 à 255	NA
7.2.2	Where the historical financial information discloses material changes in net sales or revenues, provide a narrative discussion of the reasons for such changes.	N/A	N/A	N/A	N/A	NA
Secti on 8	Capital resources					
8.1	Information concerning the issuer's capital resources (both short term and long term).	9; 33 to 40; 233; 250; 318 to 335; 419 to 421; 537 to 539; 597 and 633	3; 5 to 8; 36; 102 to 128; 207 to 209; 210 to 211; 275; 281 to 283	30 to 41 98 to 100	36 à 40 ; 208 à 211 ; 240 ; 315 ;	33 to 39; 67 to 68; 83; 109 to 112; 114 to 125; 139 to 141
8.2	An explanation of the sources and amounts of and a narrative description of the issuer's cash flows.	422-423	210-211	36 to 37	242	

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
8.3	Information on the borrowing requirements and funding structure of the issuer.	233-234; 297 to 302; 478 to 480	24; 84 to 89; 265 to 267	38 to 41	40 à 42, 125 à 131	120 to 125
8.4	Information regarding any restrictions on the use of capital resources that have materially affected, or could materially affect, directly or indirectly, the issuer's operations.	318 to 324; 448; 565	102 to 121; 348 to 370		255	
8.5	Information regarding the anticipated sources of funds needed to fulfil commitments referred to in item 5.7.2.	658 to 660	N/A			
Secti on 9	Regulatory environment					
9.1	A description of the regulatory environment that the issuer operates in and that may materially affect its business, together with information regarding any governmental, economic, fiscal, monetary or political policies or factors that have materially affected, or could materially affect, directly or indirectly, the issuer's operations.	425 to 442; 446 to 448	213 to 230; 233 to 235		244 à 248	
Secti on 10	Trend information					
10.1	A description of: (a) the most significant recent trends in production, sales and inventory, and costs and selling prices since the end of the last financial year to the date of the Registration document; (b) any significant change in the financial performance of the group since the end of the last financial period for which financial information has been published to the date of the Registration document, or provide an appropriate negative statement.	248-252; 659	38 to 41			
10.2	Information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on the issuer's prospects for at least the current financial year.	248-252; 659	38 to 41		43 à 47	

		Page number of Universal registrati on document	Page number of the Amendment A01 to the Universal registration document	Page number of the Amendment A02 to the Universal registration document	Page number of the Amendment A03 to the Universal registration document	Page number of the present Amendment A04 to the Universal registration document
Secti on 11						
11.1	Where an issuer has published a profit forecast or a profit estimate (which is still outstanding and valid) that forecast or estimate shall be included in the Registration document. If a profit forecast or profit estimate has been published and is still outstanding, but no longer valid, then provide a statement to that effect and an explanation of why such forecast or estimate is no longer valid. Such an invalid forecast or estimate is not subject to the requirements in items 11.2 and 11.3.	N/A	N/A			
11.2	Where an issuer chooses to include a new profit forecast or a new profit estimate, or a previously published profit forecast or a previously published profit estimate pursuant to item 11.1, the profit forecast or estimate shall be clear and unambiguous and contain a statement setting out the principal assumptions upon which the issuer has based its forecast, or estimate. The forecast or estimate shall comply with the following principles: (a) there must be a clear distinction between assumptions about factors which the members of the administrative, management or supervisory bodies can influence and assumptions about factors which are exclusively outside the influence of the members of the administrative, management or supervisory bodies; (b) the assumptions must be reasonable, readily understandable by investors, specific and precise and not relate to the general accuracy of the estimates underlying the forecast; (c) in the case of a forecast, the assumptions shall draw the investor's attention to those uncertain factors which could materially change the outcome of the forecast.	N/A	N/A			
11.3	The prospectus shall include a statement that the profit forecast or estimate has been compiled and prepared on a basis which is both: (a) comparable with the historical financial information; (b) consistent with the issuer's accounting policies.	N/A	N/A			

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Sec 12	Administrative, management and supervisory bodies and senior management					

12.1	Names, business addresses and functions within the	115 to	N/A	132	126 to 131
	issuer of the following persons and an indication of	129;			
	the principal activities performed by them outside of	148 to			
	that issuer where these are significant with respect to	176			
	that issuer: (a) members of the administrative,				
	management or supervisory bodies; (b) partners with				
	unlimited liability, in the case of a limited partnership				
	with a share capital; (c) founders, if the issuer has				
	been established for fewer than five years; (d) any				
	senior manager who is relevant to establishing that				
	the issuer has the appropriate expertise and				
	experience for the management of the issuer's				
	business. Details of the nature of any family				
	relationship between any of the persons referred to in				
	points (a) to (d). In the case of each member of the				
	administrative, management or supervisory bodies of				
	the issuer and of each person referred to in points (b)				
	and (d) of the first subparagraph, details of that				
	person's relevant management expertise and				
	experience and the following information: (a) the				
	names of all companies and partnerships where				
	those persons have been a member of the				
	administrative, management or supervisory bodies or				
	partner at any time in the previous five years,				
	indicating whether or not the individual is still a				
	member of the administrative, management or				
	supervisory bodies or partner. It is not necessary to				
	list all the subsidiaries of an issuer of which the person				
	is also a member of the administrative, management				
	or supervisory bodies; (b) details of any convictions in				
	relation to fraudulent offences for at least the previous				
	five years; (c) details of any bankruptcies,				
	receiverships, liquidations or companies put into				
	administration in respect of those persons described				
	in points (a) and (d) of the first subparagraph who				
	acted in one or more of those capacities for at least				
	the previous five years; (d) details of any official public				
	incrimination and/or sanctions involving such persons				
	by statutory or regulatory authorities (including				
	designated professional bodies) and whether they				
	have ever been disqualified by a court from acting as				
	a member of the administrative, management or				
	supervisory bodies of an issuer or from acting in the				
	management or conduct of the affairs of any issuer for				
	at least the previous five years. If there is no such				
	information required to be disclosed, a statement to				
	that effect is to be made.				
40.5		105			
12.2	Administrative, management and supervisory bodies	125 to	N/A		
	and senior management conflicts of interests.	127; 177			

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	Potential conflicts of interests between any duties to the issuer, of the persons referred to in item 12.1, and their private interests and or other duties must be clearly stated. In the event that there are no such conflicts, a statement to that effect must be made. Any arrangement or understanding with major shareholders, customers, suppliers or others, pursuant to which any person referred to in item 12.1 was selected as a member of the administrative, management or supervisory bodies or member of senior management. Details of any restrictions agreed by the persons referred to in item 12.1 on the disposal within a certain period of time of their holdings in the issuer's securities.					
Secti on	Remuneration and benefits					
13						
	ation to the last full financial year for those persons ed to in points (a) and (d) of the first subparagraph of 2.1:					
13.1	The amount of remuneration paid (including any contingent or deferred compensation), and benefits in kind granted to such persons by the issuer and its subsidiaries for services in all capacities to the issuer and its subsidiaries by any person. That information must be provided on an individual basis unless individual disclosure is not required in the issuer's home country and is not otherwise publicly disclosed by the issuer.	119 to 121; 136 to 137; 178 to 218; 542 to 54 5; 641	325-328			
13.2	The total amounts set aside or accrued by the issuer or its subsidiaries to provide for pension, retirement or similar benefits.	136-137; 191-193; 203; 207- 216; 542 to 545; 612	325-328			
Secti on 14	Board practices					

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unles	ation to the issuer's last completed financial year, and s otherwise specified, with respect to those persons ed to in point (a) of the first subparagraph of item 12.1:					
14.1	Date of expiration of the current term of office, if applicable, and the period during which the person has served in that office.	148-176	N/A			
14.2	Information about members of the administrative, management or supervisory bodies' service contracts with the issuer or any of its subsidiaries providing for benefits upon termination of employment, or an appropriate statement to the effect that no such benefits exist.	177	N/A			
14.3	Information about the issuer's audit committee and remuneration committee, including the names of committee members and a summary of the terms of reference under which the committee operates.	134 to 137	N/A			126-131
14.4	A statement as to whether or not the issuer complies with the corporate governance regime(s) applicable to the issuer. In the event that the issuer does not comply with such a regime, a statement to that effect must be included together with an explanation regarding why the issuer does not comply with such regime.	116 to 147; 219 to 225	N/A			
14.5	Potential material impacts on the corporate governance, including future changes in the board and committees composition (in so far as this has been already decided by the board and/or shareholders meeting).	N/A	N/A		N/A	
Secti on 15	Employees					

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15.1	Either the number of employees at the end of the period or the average for each financial year for the period covered by the historical financial information up to the date of the Registration document (and changes in such numbers, if material) and, if possible and material, a breakdown of persons employed by main category of activity and geographic location. If the issuer employs a significant number of temporary employees, include disclosure of the number of temporary employees on average during the most recent financial year.	2; 14; 98; 99; 100; 101; 102; 542; 641	10-11; 325			
15.2	Shareholdings and stock options with respect to each person referred to in points (a) and (d) of the first subparagraph of item 12.1 provide information as to their share ownership and any options over such shares in the issuer as of the most recent practicable date.	203 to 216;	328			
15.3	Description of any arrangements for involving the employees in the capital of the issuer.	37-38; 612-613	N/A			
Secti on 16	Major shareholders					
16.1	In so far as is known to the issuer, the name of any person other than a member of the administrative, management or supervisory bodies who, directly or indirectly, has an interest in the issuer's capital or voting rights which is notifiable under the issuer's national law, together with the amount of each such person's interest, as at the date of the Registration document or, if there are no such persons, an appropriate statement to that that effect that no such person exists.	33-34; 151-174	N/A		154 ; 315	83
16.2	Whether the issuer's major shareholders have different voting rights, or an appropriate statement to the effect that no such voting rights exist.	33; 34	N/A		315	
16.3	To the extent known to the issuer, state whether the issuer is directly or indirectly owned or controlled and by whom and describe the nature of such control and	7; 33; 34	9		315	

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	describe the measures in place to ensure that such control is not abused.					
16.4	A description of any arrangements, known to the issuer, the operation of which may at a subsequent date result in a change in control of the issuer.	N/A	N/A		N/A	
Secti on 17	Related party transactions					
17.1	Details of related party transactions that the issuer has entered into during the period covered by the historical financial information and up to the date of the Registration document, must be disclosed in accordance with the respective standard adopted under Regulation (EC) No 1606/2002 if applicable. If such standards do not apply to the issuer the following information must be disclosed: (a) the nature and extent of any transactions which are, as a single transaction or in their entirety, material to the issuer. Where such related party transactions are not concluded at arm's length provide an explanation of why these transactions were not concluded at arm's length. In the case of outstanding loans including guarantees of any kind indicate the amount outstanding; (b) the amount or the percentage to which related party transactions form part of the turnover of the issuer.		201-204; 307-310; 394		341	
Secti on 18	Financial information concerning the issuer's assets and liabilities, financial position and profits and losses					
18.1	Historical financial information.					
18.1. 1	Audited historical financial information covering the latest three financial years (or such shorter period as the issuer has been in operation) and the audit report in respect of each year.	253; 408- 592; 596- 647	200-378		6-131 ; 232-372	
18.1. 2	Change of accounting reference date If the issuer has changed its accounting reference date during the period for which historical financial information is	N/A	N/A		N/A	

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	required, the audited historical information shall cover at least 36 months, or the entire period for which the issuer has been in operation, whichever is shorter.					
18.1. 3	Accounting standards the financial information must be prepared according to International Financial Reporting Standards as endorsed in the Union based on Regulation (EC) No 1606/2002. If Regulation (EC) No 1606/2002 is not applicable, the financial information must be prepared in accordance with: (a) a Member State's national accounting standards for issuers from the EEA, as required by Directive 2013/34/EU; (b) a third country's national accounting standards equivalent to Regulation (EC) No 1606/2002 for third country issuers. If such third country's national accounting standards are not equivalent to Regulation (EC) No 1606/2002 the financial statements shall be restated in compliance with that Regulation.	604-613	213-233		2; 244-247	
18.1.	Change of accounting framework The last audited historical financial information, containing comparative information for the previous year, must be presented and prepared in a form consistent with the accounting standards framework that will be adopted in the issuer's next published annual financial statements having regard to accounting standards and policies and legislation applicable to such annual financial statements. Changes within the accounting framework applicable to an issuer do not require the audited financial statements to be restated solely for the purposes of the prospectus. However, if the issuer intends to adopt a new accounting standards framework in its next published financial statements, at least one complete set of financial statements (as defined by IAS 1 Presentation of Financial Statements as set out in Regulation (EC) No 1606/2002), including comparatives, must be presented in a form consistent with that which will be adopted in the issuer's next published annual financial statements, having regard to accounting		N/A		N/A	

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	standards and policies and legislation applicable to such annual financial statements.					
18.1. 5	Where the audited financial information is prepared according to national accounting standards, it must include at least the following: (a) the balance sheet; (b) the income statement; (c) a statement showing either all changes in equity or changes in equity other than those arising from capital transactions with owners and distributions to owners; (d) the cash flow statement; (e) the accounting policies and explanatory notes.	596-643	N/A			
18.1. 6	Consolidated financial statements If the issuer prepares both stand-alone and consolidated financial statements, include at least the consolidated financial statements in the Registration document.	408-584	200-370		232-372	
18.1. 7	Age of financial information the balance sheet date of the last year of audited financial information may not be older than one of the following: (a) 18 months from the date of the Registration document if the issuer includes audited interim financial statements in the Registration document; (b) 16 months from the date of the Registration document if the issuer includes unaudited interim financial statements in the Registration document.		6-7; 205-211		236-243	
18.2	Interim and other financial information.					

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18.2.	If the issuer has published quarterly or half-yearly financial information since the date of its last audited financial statements, these must be included in the Registration document. If the quarterly or half-yearly financial information has been audited or reviewed, the audit or review report must also be included. If the quarterly or half-yearly financial information is not audited or has not been reviewed, state that fact. If the Registration document is dated more than nine months after the date of the last audited financial information, which may be unaudited (in which case that fact must be stated) covering at least the first six months of the financial year. Interim financial information prepared in accordance with the requirements of Regulation (EC) No 1606/2002. For issuers not subject to Regulation (EC) No 1606/2002, the interim financial information must include comparative statements for the same period in the prior financial year, except that the requirement for comparative balance sheet information may be satisfied by presenting the year's end balance sheet in accordance with the applicable financial reporting framework.	N/A	N/A	2 5 to 49	6 à 88	4-51
18.3	Auditing of historical annual financial information.					

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18.3.	The historical annual financial information must be independently audited. The audit report shall be prepared in accordance with the Directive 2014/56/EU of the European Parliament and Council and Regulation (EU) No 537/2014 of the European Parliament and of the Council. Where Directive 2014/56/EU and Regulation (EU) No 537/2014 do not apply: (a) the historical annual financial information must be audited or reported on as to whether or not, for the purposes of the Registration document, it gives a true and fair view in accordance with auditing standards applicable in a Member State or an equivalent standard; (b) If audit reports on the historical financial information have been refused by the statutory auditors or if they contain qualifications, modifications of opinion, disclaimers or an emphasis of matter, such qualifications, modifications, disclaimers or emphasis of matter must be reproduced in full and the reasons given.	587-592; 644-647	371-378			
18.3. 2	Indication of other information in the Registration document that has been audited by the auditors.	N/A	N/A			
18.3. 3	Where financial information in the Registration document is not extracted from the issuer's audited financial statements state the source of the information and state that the information is not audited.	N/A	N/A			
18.4	Pro forma financial information.					
18.4.	In the case of a significant gross change, a description of how the transaction might have affected the assets, liabilities and earnings of the issuer, had the transaction been undertaken at the commencement of the period being reported on or at the date reported. This requirement will normally be satisfied by the inclusion of pro forma financial information. This pro forma financial information is to be presented as set out in Annex 20 and must include the information indicated therein. Pro forma financial information must be accompanied by a report prepared by independent accountants or auditors.	N/A	N/A			

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18.5	Dividend policy.	9; 35-36	N/A			
18.5. 1	A description of the issuer's policy on dividend distributions and any restrictions thereon. If the issuer has no such policy, include an appropriate negative statement.	35; 537- 538	N/A			
18.5. 2	The amount of the dividend per share for each financial year for the period covered by the historical financial information adjusted, where the number of shares in the issuer has changed, to make it comparable.	35; 253; 537-538	N/A			
18.6	Legal and arbitration proceedings.					
18.6. 1	Information on any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the issuer is aware), during a period covering at least the previous 12 months which may have, or have had in the recent past significant effects on the issuer and/or group's financial position or profitability, or provide an appropriate negative statement.		305; 315- 319	102 to 108	200 à 207	132 to 138
18.7	Significant change in the issuer's financial position.					
18.7. 1	A description of any significant change in the financial position of the group which has occurred since the end of the last financial period for which either audited financial statements or interim financial information have been published, or provide an appropriate negative statement.	228 to 252; 659	18-41; 394			
Secti on 19	Additional information					
19.1	Share capital the information in items 19.1.1 to 19.1.7 in the historical financial information as of the date of the most recent balance sheet.					

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19.1.	The amount of issued capital, and for each class of share capital: (a) the total of the issuer's authorised share capital; (b) the number of shares issued and fully paid and issued but not fully paid; (c) the par value per share, or that the shares have no par value; and (d) a reconciliation of the number of shares outstanding at the beginning and end of the year. If more than 10 % of capital has been paid for with assets other than cash within the period covered by the historical financial information, state that fact.	33-34; 36; 537; 633; 650- 652	N/A			
19.1. 2	If there are shares not representing capital, state the number and main characteristics of such shares.	N/A	N/A			
19.1. 3	The number, book value and face value of shares in the issuer held by or on behalf of the issuer itself or by subsidiaries of the issuer.	33-34; 37; 38 and 39	N/A			
19.1. 4	The amount of any convertible securities, exchangeable securities or securities with warrants, with an indication of the conditions governing and the procedures for conversion, exchange or subscription.	N/A	N/A			
19.1. 5	Information about and terms of any acquisition rights and or obligations over authorised but unissued capital or an undertaking to increase the capital.	N/A	N/A			
19.1. 6	Information about any capital of any member of the group which is under option or agreed conditionally or unconditionally to be put under option and details of such options including those persons to whom such options relate.	N/A	N/A			
19.1. 7	A history of share capital, highlighting information about any changes, for the period covered by the historical financial information.		N/A			
19.2	Memorandum and Articles of Association.					
19.2. 1	The register and the entry number therein, if applicable, and a brief description of the issuer's objects and purposes and where they can be found in	650-657	N/A			

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	the up-to-date memorandum and articles of association.					
19.2. 2	Where there is more than one class of existing shares, a description of the rights, preferences and restrictions attaching to each class.	N/A	N/A			
19.2. 3	A brief description of any provision of the issuer's articles of association, statutes, charter or bylaws that would have an effect of delaying, deferring or preventing a change in control of the issuer.	34; 650- 657	N/A			
Secti on 20	Material contracts					
20.1	A summary of each material contract, other than contracts entered into in the ordinary course of business, to which the issuer or any member of the group is a party, for the two years immediately preceding publication of the Registration document. A summary of any other contract (not being a contract entered into in the ordinary course of business) entered into by any member of the group which contains any provision under which any member of the group has any obligation or entitlement which is material to the group as at the date of the Registration document.	600-602; 659; 671- 679	394; 200- 204			
Secti on 21	Documents available					
21.1	A statement that for the term of the Registration document the following documents, where applicable, can be inspected: (a) the up-to-date memorandum and articles of association of the issuer; (b) all reports, letters, and other documents, valuations and statements prepared by any expert at the issuer's request any part of which is included or referred to in the Registration document. An indication of the website on which the documents may be inspected.	659	N/A	132	382	152

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N/A: not applicable.

(1) In accordance with Annex I of European Regulation 2017/1129 the following are incorporated by reference:

- the annual and consolidated financial statements for the year ended 31 December 2018 and the corresponding Statutory Auditors' Reports, as well as the Group's management report, appearing respectively on 518 to 559 and 346 to 510, on pages 560 to 563 and 511 to 517 and on pages 178 to 203 of the Crédit Agricole S.A. Registration document 2018 registered by the AMF on 26 March 2019 under number D.19-0198. The information is available via the following link: <u>https://www.credit-agricole.com/en/pdfPreview/173593;</u>

- the annual and consolidated financial statements for the year ended 31 December 2019 and the corresponding Statutory Auditors' Reports, as well as the Group's management report, appearing respectively on pages 566 to 614 and 388 to 556, on pages 612 to 615 and 557 to 564 and on pages 216 to 239 of the Crédit Agricole S.A. Registration document 2019 registered by the AMF on 25 March 2020 under number D.20-0168. The information is available via the following link: <u>https://www.credit-agricole.com/en/pdfPreview/180684</u>.

This document is available on the website of Crédit Agricole S.A. <u>https://www.credit-agricole.com/en/finance/finance</u>

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