

# AUGUST 2024 CREDIT UPDATE

WORKING EVERY DAY IN THE INTEREST OF OUR CUSTOMERS AND SOCIETY



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This documents may contain forward-looking information and prospective statements about Crédit Agricole S.A., that are not historical facts. These statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Such statements do not represent profit forecasts within the meaning of European Delegated Regulation (EU) 2019/980 of 14 March 2019, as amended from time to time. Forward-looking statements may be identified by the words "believe," "expect," "anticipate," "target" or similar expressions. Although Crédit Agricole S.A.'s management believes that the expectations reflected in such forward-looking statements are reasonable, investors are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond the control of Crédit Agricole S.A., that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include, but are not limited to, those discussed or identified in the annual reports and other filings with the French Autorité des marchés financiers made or to be made by Crédit Agricole S.A. Crédit Agricole S.A. undertakes no obligation to publicly update its forward-looking statements, whether as a result of new information, future events, or otherwise.

Summary and key figures Credit story **ESG** Ambitions Crédit Agricole Group Q2-24 Highlights Capital, Liquidity & Funding **Asset Quality** Appendices

Summary and key figures CRÉDIT AGRICOLE GROUP

#### CONTINUED PERFORMANCE OF THE UNIVERSAL BANKING MODEL



- Continued growth in half-year results driven by high revenues, after a Q2-23 marked by extraordinary items linked to the reorganisation of the Mobility activities
- More than 75% of the 2024 funding plan already completed
- Solid asset quality, strong liquidity and capital position
- Progress in strategic operations (acquisition of a majority stake in Degroof Petercam, acquisition of Alpha Associates, definitive agreement on a partnership with Victory Capital)
- Net Income Group share target of Crédit Agricole S.A > €6bn confirmed for 2024

Crédit Agricole Group

€4.4bn

H1-24 Net income

+6.3% H1/H1

Crédit Agricole Group

€9.5bn

Q2-24 revenues

Stable Q2/Q2

Crédit Agricole Group

25bp

CoR/outstandings 4 rolling quarters

Q2-2024

Crédit Agricole Group

17.3%

Phased-in CET1

Q2-2024

Crédit Agricole S.A.

€3.7bn

H1-24 Net income

+14.2% H1/H1

#### **KEY FIGURES**

PEDIT ACRICOLE CROLIR

CREDIT AGRICOLE	GROUP	1 <sup>ST</sup> HALF 2024	2 <sup>nd</sup> QUARTER 2024	CREDIT AGRICOL	LE S.A.	1 <sup>s</sup>	<sup>BT</sup> HALF 2024
Net income Gr	roup share stated	<b>€4,412m</b> +6.3% H1/H1	<b>€2,028m</b> -18.3% Q2/Q2	Net income G	roup share stated		<b>3,731m</b> 4.2% H1/H1
	Revenues stated	<b>€19,031m</b> +3.0% H1/H1	<b>€9,507m</b> -0.4% Q2/Q2		Revenues stated		<b>€13,602m</b> -6.3% H1/H1
Gross Operation	ng Income stated	<b>€7,755m</b> +5.7% H1/H1	<b>€3,819m</b> -11.6% Q2/Q2	Gross Operati	ng Income stated		<b>€6,312m</b> +9.9% H1/H1
Cost / income ratio underlying <sup>(1)</sup>	<b>59.3%</b> +1.4pp H1/H1	25bp Stable Q2/Q1	CoR / outstandings 4 rolling quarters	Cost/income ratio underlying <sup>(1)</sup>	<b>53.4%</b> +1.1pp H1/H		<b>32bp</b> -1bp Q2/Q1
CET 1	17.3%	€478bn	Liquidity	CET 1	11.6%		15.5%

reserves

CPÉDIT ACRICOLES.

Phased-in

-0.2pp Q2/Q1

- (1) Underlying data, details of specific items available on page 64; H1/H1 variation excl. SRF
- (2) Underlying ROTE calculated on the basis of underlying net income Group share and linearised IFRIC costs over the year

Stable Q2/Q1

Phased-in

-0.2pp Q2/Q1

2<sup>nd</sup> QUARTER 2024

€1,828m -10.4% Q2/Q2

€6,796m +1.8% Q2/Q2

€3,175m -8.3% Q2/Q2

outstandings 4 rolling quarters

Underlying (2)

CoR/

**ROTE** 

+0.8pp H1/H1

**Credit Story** 

# CRÉDIT AGRICOLE GROUP KEY FIGURES

# Rankings and key figures



**54** million customers



# 1

provider of financing to the French economy

# 1

retail bank in the European Union based on number of customers 10<sup>th</sup>

largest global bank by balance sheet size

1

retail Insurer

# 1

European asset manager

# 1

cooperative mutual bank in the world

11.8 million mutual shareholders

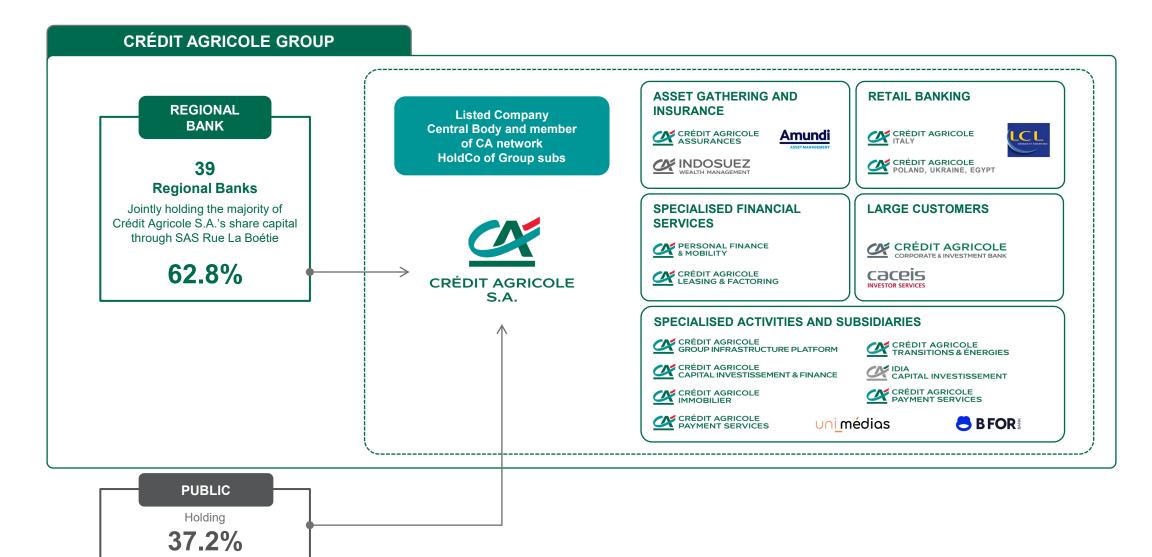
**46** countries



8,250 branches

Including 6,750 in France (Regional Banks and LCL)

#### A LISTED MUTUALIST UNIVERSAL BANK

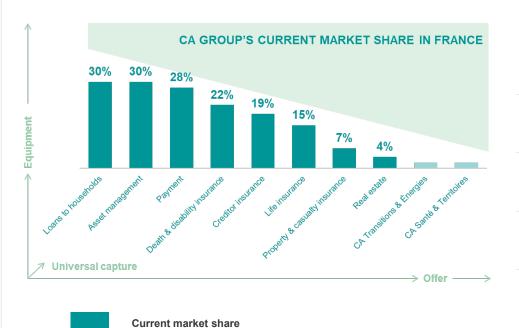


As of 30 June 2024.

#### **CREDIT STORY**

# A UNIVERSAL BANKING MODEL ACCOMPANIED BY MARKET-LEADING BUSINESS LINES REGULARLY STRENGTHENED BY STRATEGIC OPERATIONS

#### Potential organic growth constantly renewed coupled with bolt-on acquisitions







Recent partnerships and non-controlling interests























#### WORLDLINE ANYTO

On 22 January 2024, Crédit Agricole S.A. announced the acquisition of a minority stake in Worldline (7%)



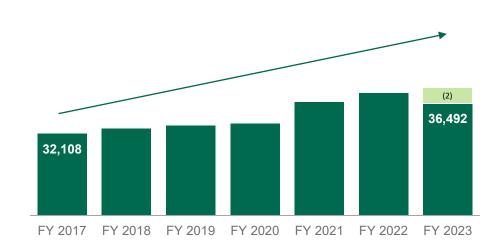
#### **CREDIT STORY**

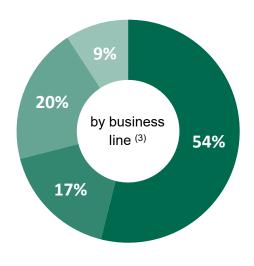
# A BALANCED AND DIVERSIFIED MODEL, RESILIENT TO CHANGES IN THE ECONOMIC ENVIRONMENT

Steady increase of revenues<sup>(1)</sup> since 2017 (in €m)

Balanced and growing revenues in all business lines

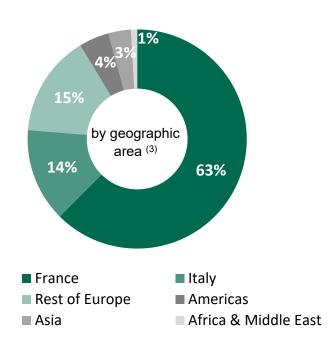
Solid footprint in Europe, growing stronger outside of France







- Asset Gathering
- Large Customers
- Specialised Financial Services



<sup>&</sup>lt;sup>(1)</sup> Stated revenues. From 2017 to 2022 under IFRS 4; 2023 under IFRS 17

<sup>(2)</sup> IFRS 17 impact of rebalancing from expenses to NBI

<sup>(3)</sup> Stated revenues end of 2023

# EFFICIENT AND FLEXIBLE GROUP STRUCTURE, OPTIMIZED CASA TARGET

## **Crédit Agricole Group**

**Capital protection** 

- Mutualist Regional banks
- Close to 80% retained earnings
- Structurally very low cost of capital

## **Crédit Agricole S.A.**

Optimised financial structure

- Group support: fluid capital circulation, solidarity mechanism between the CA network
- Strength recognised by rating agencies

#### **Phased-in CET1**

17.3%

MTP target > 17%

Crédit Agricole Group

#### **Phased-in CET1**

11.6%

MTP Target ~11%

Crédit Agricole S.A.

End of June 2024 figures

#### **CREDIT STORY**

# **RATINGS BY DEBT CATEGORY**

FRANCE	Aa2	AA-	AA-	
	Stable	Stable	Stable	
Credit Ratings (1) as of end July 2024	Moody's	S&P	Fitch	
LT issuer rating	Aa3	A+	A+	
Outlook	Stable	Stable	Stable	
ST debt	P-1	A-1	F1	
Senior Preferred	Aa3	A+	AA-	
Senior non-Preferred	A3	A-	A+	
Tier 2	Baa1	BBB+	A-	
Additional Tier 1	Ваа3	BBB-	ВВВ	

<sup>(1)</sup> The ratings reflect the analysis of Crédit Agricole Group

#### **CREDIT STORY**

#### A WELL-DIVERSIFIED BUSINESS MODEL AND SOUND FINANCIAL MANAGEMENT (2)

#### S&P Global

A+ stable (1)

- "Sound earnings, cooperative status, and conservative capital policy support the group's very solid capital position."
- "Firm leader in the French retail banking market, generating good and predictable risk-adjusted earnings".
- "Increasingly diverse model business model and income sources, with leading franchises, notably in retail banking, insurance, and asset management."

As of 01/12/2023

#### ■ MOODY'S

A+ stable (1)

- "Robust capital generation stemming from stable and diversified earnings and high profit retention at group level"
- "Solid asset quality and strong coverage of risks by provisions"
- "Large capital buffer, which results in a solid loss absorption capacity"

As of 24/07/2024

# **Fitch**Ratings

A+/AA- stable (1)

- "A very diverse business model, leading franchises in multiple segments,
- low risk appetite, sound asset quality and profitability, strong capitalisation,
- And strong funding compared with large and European banks."

As of 25/01/2024

- (1) Issuer credit rating / Long Term Senior Preferred rating
- (2) The ratings reflect the analysis of Crédit Agricole Group

**ESG Ambitions** 

CREDIT UPDATE - AUGUST 2024

#### STEPPING UP THE ENERGY TRANSITION

# A transition plan based on three complementary and well-structured priorities:

**Accelerating the development** of renewable and low carbon energy by focusing our financings on renewable and low-carbon energy projects

As a universal bank, supporting energy transition for all: the equipment of all corporates and households

Structuring our own exit trajectory from the financing of carbon-based energy

Low-carbon energy(1) financing

€21.7bn

March 2024

**x2** 

March 24/Dec. 20

Installed renewable energy<sup>(2)</sup> capacity

13.8 GW

June 2024

+17%

June 24/Dec. 22

Green loans<sup>(3)</sup>

€19.8bn

June 2024

+60%

June 24/Dec. 22

**Digital solutions** 



J'ÉCORÉNOVE

Car leasing & Car sharing

**Agilaut** 

**DRIVALIA** 

**NET ZERO TRAJECTORIES** IN LINE WITH **2030 TARGET** 

Climate **Transition** Plan

Publication of the reference guide for Net Zero 2050 approach

- Low-carbon energy outstandings made up of renewable energy produced by the clients of all Crédit Agricole Group entities, including nuclear energy outstandings for CACIB.
- CAA scope.
- CACIB green asset portfolio, in line with the eligibility criteria of the Group Green Bond Framework published in November 2023.

#### **ESG AMBITIONS**

# **NON-FINANCIAL RATINGS**

	Moody's Analytics	ISS ESG	MSCI	Sustainalytics <sup>1</sup>	CDP Climat	
Crédit Agricole S.A.	72	<b>C</b> +	AA	22,9 > 0	<b>A-</b>	
BNP Paribas	70	C+	AA	24,6 > 0	A	
Société Générale	68	C+	AA	19,4 > 0	В	
Banco Santander	65	С	AA	20,4 > 0	A-	
UniCredit	64	C	AA	14,2 > 0	В	
B.F. Crédit Mutuel	64	C	AA	19,7 > 0		
Barclays plc	62	C	AA	23,8 > 0	В	
BPCE S.A.	61	C	AA	18,3 > 0	В	
ING Group	54	C+	AA	20,9 > 0	С	
UBS Group	53	C	AA	27,5 > 0	A-	
Deutsche Bank	51	C+	A	25,4 > 0	В	
Standard Chartered	50	C	AA	26,5 > 0	A-	
HSBC Holdings	48	C	AA	24,9 > 0	A-	

<sup>1.</sup> ESG risk score on an inverted scale (100-0): the lower the score, the better the ESG risk

**Crédit Agricole Group Q2-24 Highlights** 

#### STRONG ACTIVITY IN ALL BUSINESS LINES

# Solid performance in retail banking and consumer finance

- Very good customer acquisition
- Increase in inflows this quarter in France and Italy
- Stabilisation of the home loan activity in France (+17% Q2/Q1, production rate: 3.7%) and slight increase in new corporate loan production
- Continued growth in the international loan activity (home loan production: +40% Q2/Q2)
- Consumer finance activity stable at a high level

## Strong activity in CIB, asset management and insurance

- High gross inflows in life insurance and continued steady growth in property and casualty and personal insurance premium income
- High asset inflows and record level of assets under management
- High level of activity in CIB, record half-year

Change June 24/June 23

New customers (Q2-24)

**+482,000** gross **+76,000** net

On-balance sheet deposits in retail banking (€bn)

France (CR + LCL): 767 (+4.6%)

<u>Italy</u>: 65 (+2.5%) **Total**: 832 (+4.4%)

Loans outstanding retail banking (€bn)

France (CR + LCL): 812 (+0.3%)

Italy: 61 (+2.2%)
Total: 873 (+0.4%)

Property and casualty insurance equipment rate<sup>(1)</sup>

43.5% (+0.7pp) Regional Banks

**27.8%** (+0.4pp) LCL

**19.7%** (+1.8pp) CA Italia

Assets under management (€bn)

Asset management: 2,156 (+9.9%)

Life insurance: 338 (+3.6%)

Wealth management: 269 (+44.6%)

**Total**: 2,763 (+11.7%)

Consumer finance outstandings (€bn)

**Total**: 116 (+8.2%)

Of which Automotive<sup>(2)</sup>: 53% (stable)



#2 Syndicated loans in France and EMEA

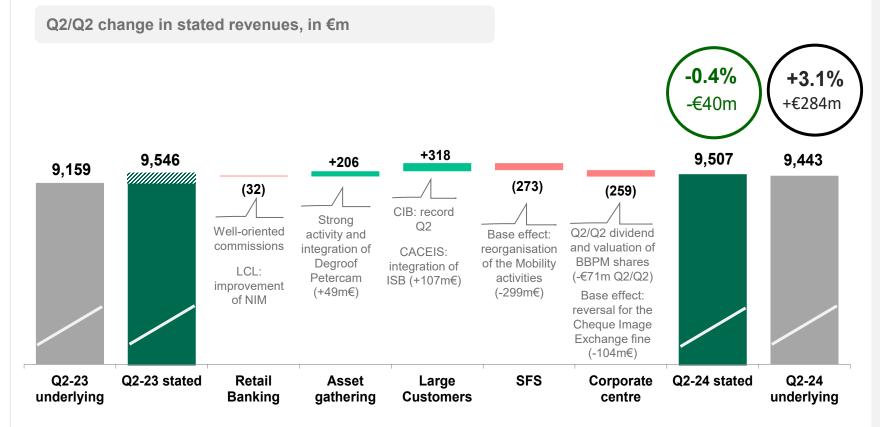
#3 All Bonds in EUR Worldwide

Source: Refinitiv

<sup>(1)</sup> Car, home, health, legal, all mobile phones or personal accident insurance.

<sup>(2)</sup> CA Auto Bank, automotive JV and automotive activity of the other entities.

#### HIGH LEVEL OF REVENUES



**Retail Banking:** LCL revenues fuelled by NII +10.9% Q2/Q2, gradual repricing of loans and favourable impact of macro-hedging; Regional banks benefited from a good trend in fee and commission income (+3.1% Q2/Q2) but declining NII (-4.9% Q2/Q2); IRB: CA Italia driven by higher fee and commission income (Q2/Q2) and stable NIM (Q2/Q2, Q2/Q1); Other IRBs up 9.2%

Asset Gathering: insurance up 15.8% (dynamic activity in all business lines and positive operating variance; CSM stable at €24bn Q2/Q1); Asset management: +7.5% (higher commission income, high net positive inflows: +€15.5bn); Indosuez Wealth Management benefited from the integration of 65% of Degroof Pertercam<sup>(1)</sup>

**Large Customers:** CIB best Q2, record half-year; CACEIS <sup>(2)</sup> up 40%, including the consolidation of ISB and growth in fee and commission income driven by the increase in outstandings.

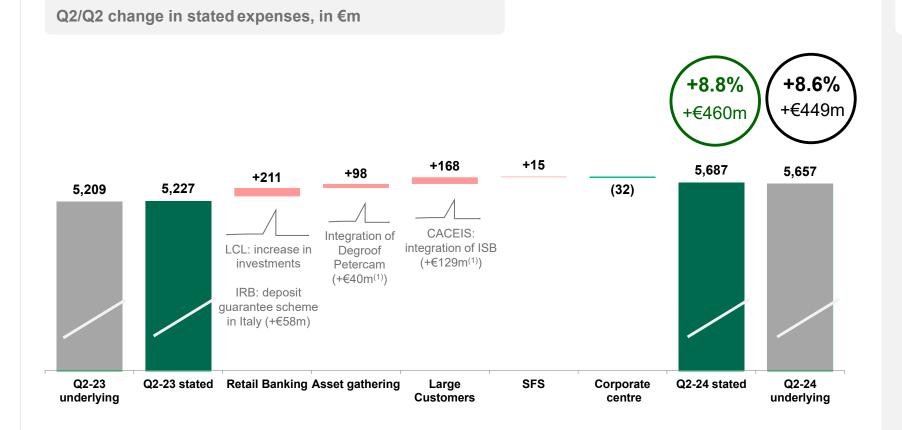
**SFS:** up +2.2% Q2/Q2 excluding Q2-23 base effect, boosted by favourable scope<sup>(3)</sup> and volume effects; production margin almost stable Q2/Q1.

Base effect linked to the reorganisation of the Mobility activities (€299m in Q2-23)

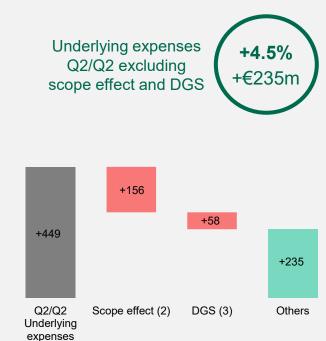
Retail Banking (Regional Banks, LCL & IRB-International retail banking), Asset gathering (insurance, asset management and wealth management), SFS: Specialised financial services

- (1) Degroof Petercam data for June included in Wealth Management results: Revenues of €49m
- (2) ISB impact in Q2-2024: Revenues +€107m
- (3) Scope effect linked to the consolidation of ALD and LeasePlan activities in six European countries and the acquisition of a majority stake in Hiflow in Q3-23: +€24m in revenues

#### **EXPENSES: SUPPORT FOR BUSINESS LINES' DEVELOPMENT**





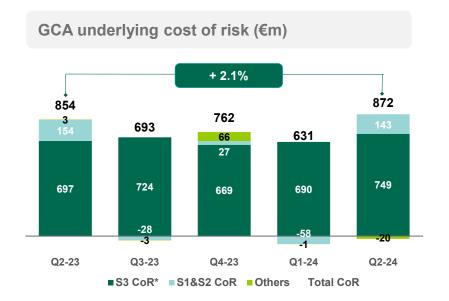


<sup>(1)</sup> Scope effect and integration costs

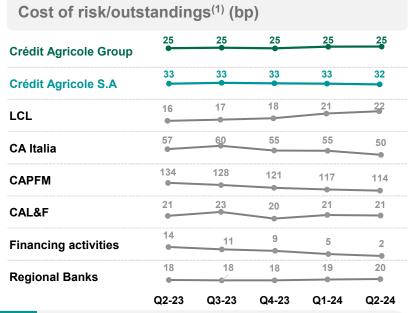
<sup>(2)</sup> Scope effect: ISB (+€104m), Degroof Petercam (+€35m), ALD/Leaseplan in six European countries and Hiflow (+€10m), Alpha Associates and consolidation of CATU for the remainder.

<sup>(3)</sup> Effect of the timing difference of the contribution to the deposit guarantee scheme in Italy (DGS) recognised in Q2 (vs. Q4 in 2023) for €58m

#### COST OF RISK IN LINE WITH THE 2025 MTP ASSUMPTION











RB: Regional Banks; IRB: International retail banking; SFS: Specialised financial services; LC: Large customers; CC: Corporate centre

(1) Cost of risk for the last four quarters divided by the average of the outstandings at the start of all four quarters of the year.

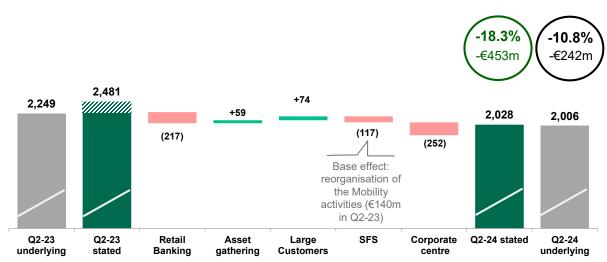
2) Annualised CoR/outstandings: cost of risk for the quarter multiplied by four divided by the outstandings at the start of the current quarter.

(\*) Including non-provisioned losses.

#### STATED NET INCOME GROUP SHARE

#### Q2/Q2 change in stated net income Group share, in €m

Q2/Q2 by division

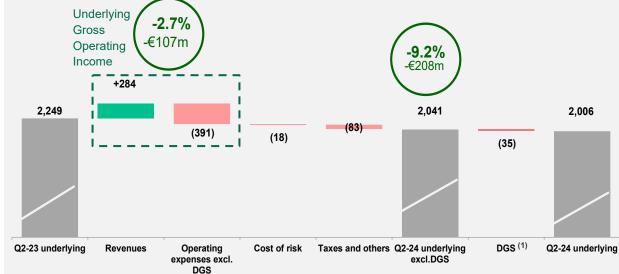


Base effect linked to the reorganisation of the Mobility activities (€140m in Q2-23 in Net income Group share)

DGS: Deposit Guarantee Scheme SFS: Specialised financial services

Underlying data, detail of specific items available on page 64

Q2/Q2 by P&L line



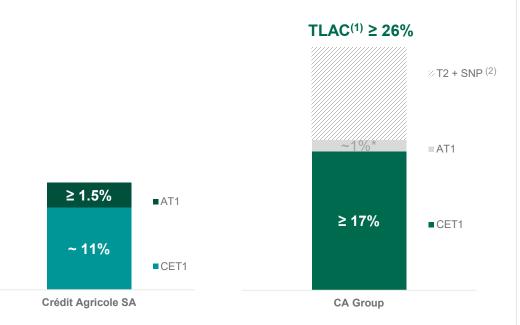
(1) Effect of the timing difference of the contribution to the deposit guarantee scheme in Italy (DGS) recognised in Q2 (vs. Q4 in 2023), for an impact of €35m on Net income Group share

Capital, Liquidity & **Funding** 

## **SOLVENCY AND LIQUIDITY TARGETS**

**CET1 and TLAC targets up at Group level** in order to maintain significant buffer above regulatory requirements and to secure our funding conditions

**CET1 target at 11% at Crédit Agricole SA level** with a floor at +250bp > SREP requirement, strategy of optimisation of the AT1 bucket



- \* Indicative only
- (1) Excluding senior preferred debt
- (2) Tier 2 capital + amortized portion of Tier 2 instruments with remaining maturity > 1 year + SNP with remaining maturity > 1 year

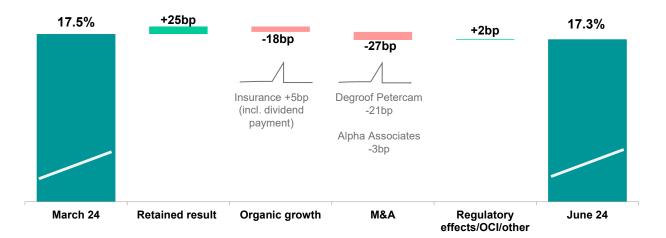
**Maintain our prudent liquidity management** relying on high level medium/long-term resources and reserves growing with activity development



- (1) Excluding senior preferred debt
- (2) Tier 2 capital + amortized portion of Tier 2 instruments with remaining maturity > 1 year + SNP with remaining maturity > 1 year
- (3) LCR calculation: liquidity buffer / net outflows
- (4) Stable Resources Position: surplus of long-term funding sources
- Calculation based on CRR2 (Capital Requirement Regulation 2)

#### STRONG CAPITAL POSITION

#### **Change in phased-in CET1 ratio (bp)**



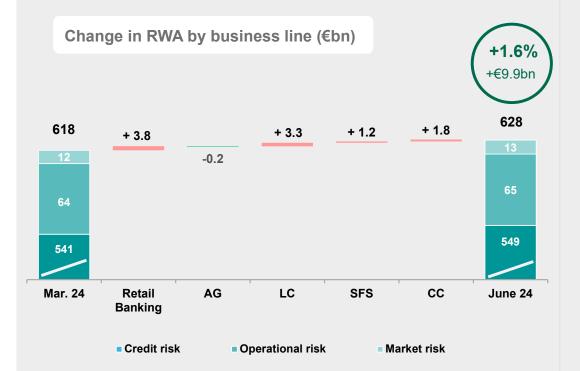


17.3%

-0.2pp vs Q1

+7.6pp vs SREP requirement





(1) Based on public data for the 11 European G-SIBs (CAG, Barclays, BNPP, BPCE, Deutsche Bank, HSBC, ING, Santander, Société Générale, Standard Chartered and UBS) and CASA. Distance to SREP or requirement in CET1 equivalent.

RB: Retail Banking (Regional Banks, LCL & International retail banking);

AG: Asset gathering (insurance, asset management and wealth management);

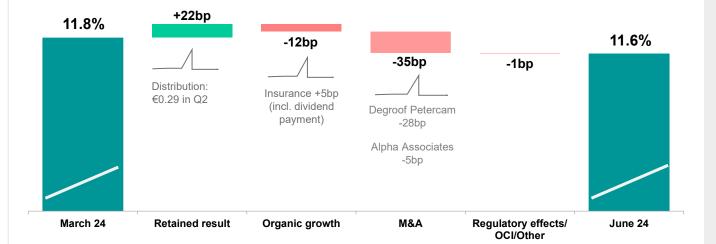
LC: Large customers;

SFS: Specialised financial services;

CC: Corporate centre

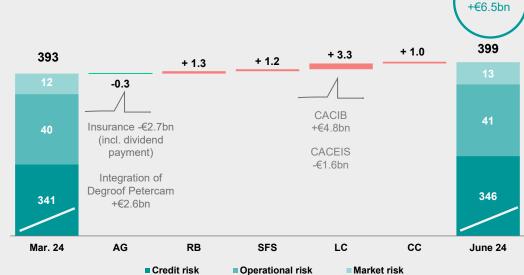
#### **GOOD LEVEL OF SOLVENCY**

#### Change in phased-in CET1 ratio (bp)





# Change in RWA by business line (€bn)



AG: Asset gathering (insurance, asset management and wealth management);

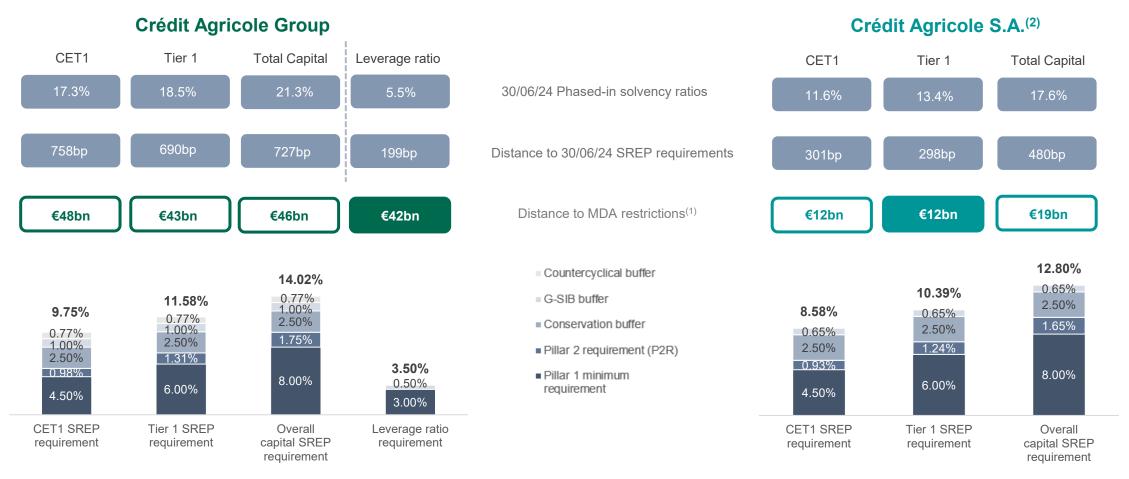
RB: Retail Banking (LCL & International retail banking);

SFS: Specialised financial services;

LC: Large customers; CC: Corporate centre

+1.7%

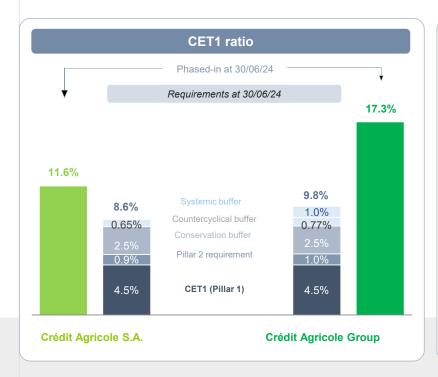
#### **BUFFERS ABOVE DISTRIBUTION RESTRICTIONS THRESHOLD**

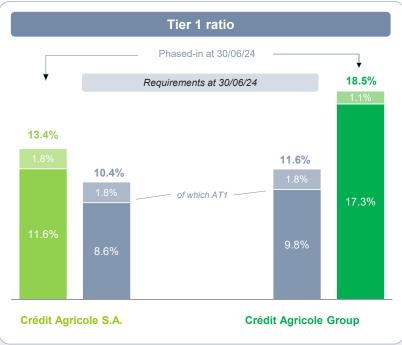


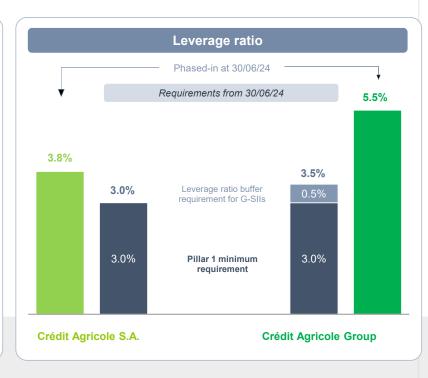
<sup>(1)</sup> According to CRD5, institutions must meet the combined buffer requirement (consisting of the capital conservation buffer, countercyclical buffer and systemic buffer). Failure to do so means the bank must calculate the Maximum Distributable Amount (MDA). The lowest of the distances between the actual ratios and the corresponding regulatory requirements is the distance to the Maximum Distributable Amount (MDA) trigger threshold. From 1/1/2023, G-SIIs shall also maintain, in addition to the leverage Pillar 1 minimum requirement, a leverage ratio buffer requirement equal to 50% of the G-SII buffer rate. The leverage ratio buffer requirement shall be met with Tier 1 capital only. When a G-SII does not meet the leverage ratio buffer requirement, it shall calculate the Leverage Maximum Distributable Amount (L-MDA). Only Crédit Agricole S.A. is not subject to these requirements. The distance to L-MDA trigger threshold equals the distance to CAG overall leverage ratio requirement. The lowest between the MDA and L-MDA thresholds determines the distance to distribution restriction.

<sup>(2)</sup> Distributable items at end December 2023 for CASA (individual accounts) amount to €42.9bn (including reserves of €29.4bn and share issue premium of €13.4bn).

#### CAPITAL PLANNING TARGETING HIGH SOLVENCY LEVERAGE RATIOS

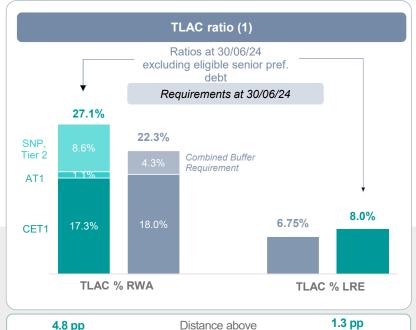


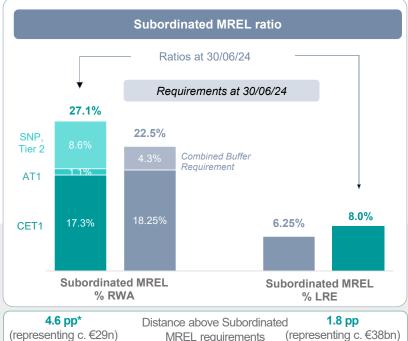


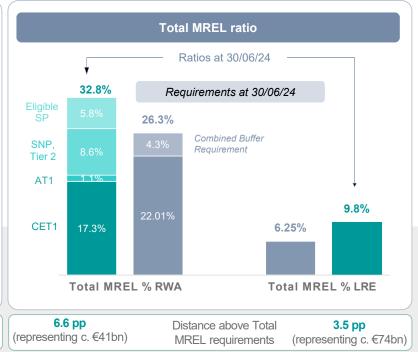


- Solvency ratios well above SREP requirements<sup>(1)</sup>: CET1 buffer of 7.6pp for CA Group and 3.0pp for CASA at 30/06/24
- Leverage ratio above SREP requirements<sup>(2)</sup>: buffer of 2.0pp for CA Group (representing c. €42 bn <sup>(3)</sup>) and 0.8pp for CASA (representing c. €12 bn <sup>(3)</sup>) at 30/06/24
- (1) Countercyclical buffer at 77bp at end-June 2024 for CA Group and 65bp for CASA.
- (2) According to CRD5, from 1/1/2023, G-SIIs shall maintain, in addition to the leverage Pillar 1 minimum requirement, a leverage ratio buffer requirement equal to 50% of the G-SII buffer rate. The leverage ratio buffer requirement shall be met with Tier 1 capital only. Only Crédit Agricole Group is a G-SII. Crédit Agricole S.A. is not subject to these requirements.
- (3) Leverage exposure of €2,112bn for CA Group and €1,389 bn for CASA at 30/06/24.

# TLAC AND MREL WELL ABOVE MINIMUM REQUIREMENTS, THE DISTANCE TO THE SUBORDINATED MREL REQUIREMENT IS THE TIGHTEST BUFFER







TLAC (1) ratio above requirements: 27.1% RWA and 8.0% LRE

TLAC requirements

(representing c. €27bn)

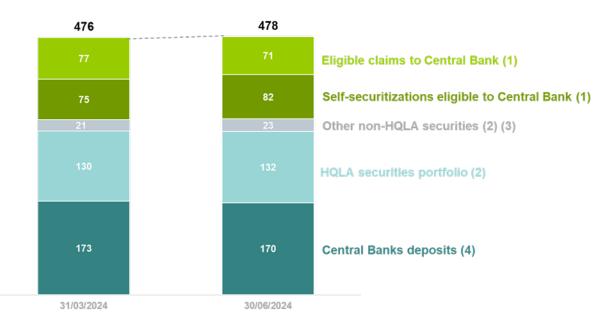
- **Subordinated MREL** is CAG's most demanding risk-based resolution requirement <sup>(2)</sup>, as measured by the distance between ratios and minimum levels applicable at 30/06/24. The subordinated MREL ratio stands well above requirement, respectively by 4.6pp RWA and 1.8pp leverage exposure at end-June 2024.
- Total MREL above requirements (2) as well
- \* Distance to M-MDA

(representing c. €30bn)

- (1) As part of its annual resolvability assessment, Crédit Agricole Group has chosen to waive the possibility offered by Article 72b(3) of the Capital Requirements Regulation to use senior preferred debt for compliance with its TLAC requirements in 2024.
- (2) Credit Agricole Group shall meet at all times the following TLAC requirements: 18% of risk-weighted assets, with a combined buffer requirement (CBR) stacking on top of that level according to CRD5 (including a 2.5% capital conservation buffer, a 1% G-SIB buffer and a countercyclical capital buffer); and 6.75% of leverage risk exposure (LRE). Total and subordinated MREL requirements are decisions notified by Resolution Authorities and will be revised periodically. At 30/06/24, the total MREL requirements are set at 22.01% RWA (plus the CBR) and 6.25% LRE; the subordinated MREL requirements are set at 18.25% RWA (plus the CBR) and 6.25% LRE.

## STRONG LIQUIDITY POSITION

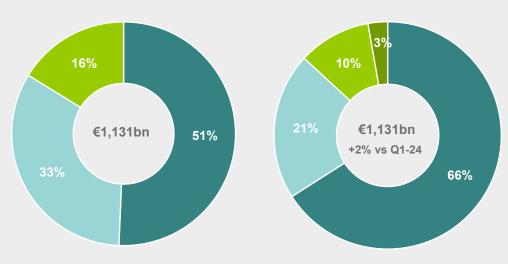
#### Liquidity reserves (€bn)







#### **Customer deposits (€bn)**



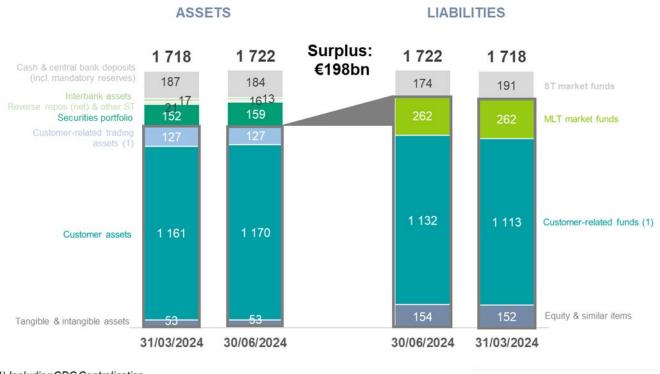
- Sight deposits
- Time deposits
- Regulated passbooks (Livret A, LEP, LDD)
- Individuals/SMEs including 100% of regulated passbooks
- Corporates
- Financial institutions
- Sovereign, Public sector

#### Stable, diversified and granular customer deposits

- Stabilisation of the breakdown in deposits
- 37m retail banking customers, of which 27m individual customers in France
- ~60%<sup>(6)</sup> of guaranteed deposits in retail banking in France
- (1) Receivables eligible for central bank refinancing providing access to LCR compliant resources
- (2) Available securities, at market value after haircut
- Of which €2bn eligible in central bank
- Excluding cash (€4bn) & mandatory reserves (€10bn) i.e. a surplus of €96bn for CASA and €100bn for GCA
- (6) Customers (individuals, professionals, corporates) LCL and Regional Banks

# STRONG CASH BALANCE SHEET

Banking cash balance sheet at 30/06/24 (€bn)



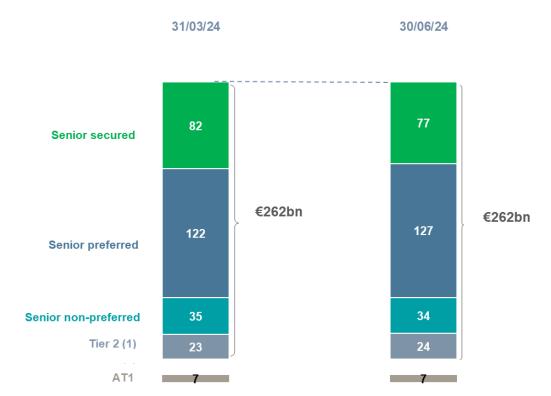
(1) Including CDC Centralisation

The Stable Resources Position reflects the surplus of MLT resources required to ensure a secured NSFR path above regulatory requirements.

**+€12bn QoQ in MLT surplus**, despite a TLTRO repayment (€5bn), thanks to the rise in the customer resources and a continued implementation of the MLT funding plan.

#### BREAKDOWN OF MLT MARKET FUNDS OUTSTANDING

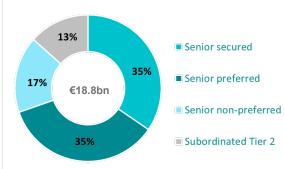
MLT market funds outstanding at 30/06/24 (€bn)

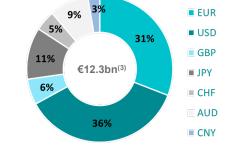


(1) Notional amount Accounting value (excluding prudential solvency adjustments) At end-June 2024, **stability in medium-to long term market funds vs. end-March 24**, despite TLTRO repayments (€5bn) thanks to the implementation of the medium and long-term funding plan.

# €18.8BN<sup>(1)(2)</sup> IN MLT MARKET FUNDING ISSUED BY CRÉDIT AGRICOLE S.A. AT ENDJUNE 2024

Crédit Agricole S.A. - MLT market funding at 30/06/2024<sup>(1)(2)</sup>





Senior preferred (€6.6bn) & senior secured (€6.5bn) Average maturity: 6.6 years Spread vs 3m Euribor: 72 bp

€13.1bn

(Target : €17bn)

Senior non-preferred (€3.2bn) & Tier 2 (€2.5bn)

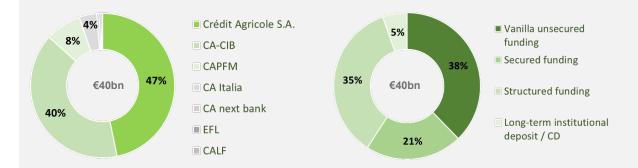
Average maturity: 7.8 years Spread vs 3m Euribor: 169 bp €5.7bn

(Target : €9bn)

#### Crédit Agricole S.A.

- → At end-June, €18.8bn<sup>(1)(2)</sup> of MLT market funding issued, (72% of the €26bn<sup>(2)</sup> funding plan), diversified funding with various formats and currencies
- → €1.3bn of additional funding since end-June with one Senior Non-Preferred issuance in Social Bond format for €750m and one Senior Preferred Panda dual-tranche at 3 and 5 years for CNY 4.5bn. Hence, at end-July, the MLT funding raised YTD amounts to €20.1bn, i.e. 77% of 2024 funding plan
- → €1.25bn AT1 issuance in Jan. 2024 (excluded from the funding plan) and announcement of the exercise of redemption of AT1 \$ (144A: US225313AL91 & RegS: USF2R125CF03) at the first call date on 23/09/2024 for \$1.25bn
- (1) Gross amount before buy-backs and amortisations (except for CA-CIB)
- (2) Excluding AT1 issuance
- (3) Excluding senior secured issuance

#### Crédit Agricole Group - MLT market funding at 30/06/2024<sup>(1)(2)</sup>



#### **Crédit Agricole Group**

- → €40bn<sup>(1)(2)</sup> issued in the market by Group issuers, highly diversified funding:
  - Crédit Agricole CIB: €14.3bn of structured issuances including €1.3bn in Green Bond format
  - Crédit Agricole Personal Finance & Mobility (ex CACF) : including €1.5bn in MTN format from Crédit Agricole Auto Bank and €0.3bn in securitisations
  - CA Italia: two covered bond issuances for a total of €1.5bn of which €500m in Green Bond format
  - Crédit Agricole next bank (Switzerland): Two covered bond tranches for a total of 200 M CHF of which 100M CHF in Green Bond format
- → In addition, €9.2bn<sup>(1)</sup> of off-market issuances divided between:
  - €7.2bn in Group retail networks or external bank networks,
  - €0.4bn in supranational organisations and financial institutions.
  - €1.6bn in investment institutions (incl. CRH)

#### SUSTAINABILITY AT THE HEART OF CREDIT AGRICOLE GROUP'S FUNDING POLICY

€20bn of ESG bonds outstanding across Crédit Agricole Group, as of 30 June 2024

#### €13.6bn of Green Bonds / allocation across 4 sectors

€3.8bn

Green Bonds Crédit Agricole S.A. €5.8bn

Green Notes Crédit Agricole CIB







€2.5bn

Green Covered Bonds CA HL SFH

€1bn

Green Covered Bonds

#### CHF0.5bn



#### €6.6bn of Social Bonds / allocation across 3 sectors

€4.0bn

Social Bonds Crédit Agricole S.A. €0.3bn

Social Notes Crédit Agricole CIB







CA Italia

Green Covered Bonds CA next bank





Social Covered Bonds CA HL SFH





#### Crédit Agricole S.A. Green Bonds proceeds allocation as of 30 June 2023 (€2.1bn)

Green Buildings



Renewable Energies



Clean Transportation



**Energy Efficiency** 





#### Crédit Agricole S.A. Social Bonds proceeds allocation as of 30 June 2023 (€3.3bn)

Territorial economic development (SMEs located in vulnerable areas)



Socioeconomic advancement and empowerment (Associations promoting sport, culture and solidarity, Social housing and Home ownership)



Access to healthcare services (Public hospitals, public medicalized facilities for elderly people, SMEs in the healthcare sector)

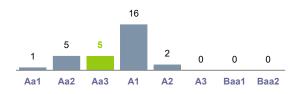


More details on the Frameworks and last reports available here: Debt and rating | Crédit Agricole (credit-agricole.com)

# CRÉDIT AGRICOLE S.A.'S RATINGS AND 5-YEAR CDS SPREADS REFLECTS STRONG CREDIT FUNDAMENTALS

#### Moody's

# Breakdown of 30 G-SIB LT ratings\* at 16/07/2024 (by number of banks)



<sup>\*</sup> Issuer ratings or senior preferred debt ratings

#### **S&P Global Ratings**

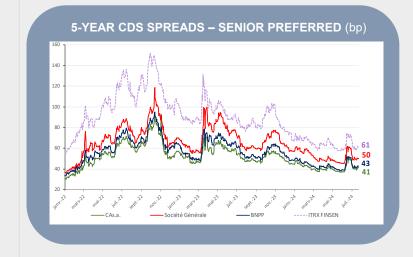
# Breakdown of 30 G-SIB LT issuer ratings at 16/07/2024 (by number of banks)

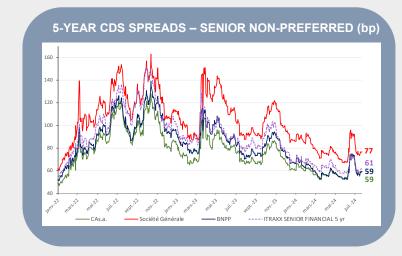


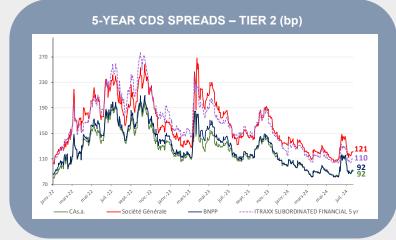
#### **Fitch Ratings**

# Breakdown of 30 G-SIB LT issuer ratings at 16/07/2024 (by number of banks)







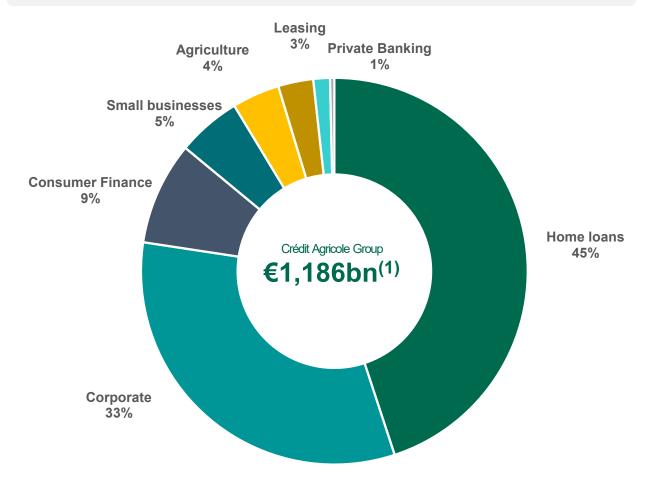


Source: Bloomberg

**Asset Quality** 

# A DIVERSIFIED LOAN PORTFOLIO, FAIRLY SECURED AND MAINLY EXPOSED TO FRANCE

Gross customer loans outstanding<sup>(1)</sup> of Crédit Agricole Group (as of 30 June 2024)



(1) Gross customer loans outstanding, financial institutions excluded

#### Home loans €533bn

- Including €497bn from distribution networks in France and €36bn from international distribution networks
- Mainly in France, fixed rate loans, amortizable, guaranteed by a guarantor or mortgage security

# Corporate loans<sup>(2)</sup> €385bn

 Including €166bn from CACIB, €186bn from distribution networks in France, €24bn from international distribution networks, €10bn from CACEIS

#### Consumer loans €102bn

 Including €70bn from CACF (including Agos and CA Auto Bank) and €32bn from distribution networks (consolidated entities only)

#### Small businesses €63bn

 Including €55bn from distribution networks in France and €9bn from international distribution networks

#### Agriculture €47bn

 Loans supporting business only, home loans excluded

(2) Of which €31bn in Regional Banks financing public entities

# **CREDIT RISK SCORECARD**

Crédit Agricole Group - Evolution of credit risk outstanding	s				
€m	June 23	Sept. 23	Dec. 23	March 24	June 24
Gross customer loans outstanding	1,166,636	1,170,765	1,176,617	1,179,987	1,186,544
of which: impaired loans	24,656	25,206	25,037	25,705	25,723
Loans loss reserves (incl. collective reserves)	20,625	20,856	20,676	20,883	21,173
of which: loans loss reserves for Stage 1 & 2 outstandings	8,739	8,726	8,715	8,643	8,759
of which: loans loss reserves for Stage 3 outstandings	11,886	12,130	11,962	12,240	12,414
Impaired loans ratio	2.1%	2.2%	2.1%	2.2%	2.2%
Coverage ratio (excl. collective reserves)	48.2%	48.1%	47.8%	47.6%	48.3%
Coverage ratio (incl. collective reserves)	83.6%	82.7%	82.6%	81.2%	82.3%

Crédit Agricole S.A Evolution of credit risk outstandings					
€m	June 23	Sept. 23	Dec. 23	March 24	June 24
Gross customer loans outstanding	520,646	522,067	525,847	532,218	538,317
of which: impaired loans	13,605	13,904	13,518	13,826	13,549
Loans loss reserves (incl. collective reserves)	9,709	9,828	9,565	9,644	9,662
of which: loans loss reserves for Stage 1 & 2 outstandings	3,479	3,450	3,393	3,363	3,315
of which: loans loss reserves for Stage 3 outstandings	6,231	6,378	6,173	6,280	6,347
Impaired loans ratio	2.6%	2.7%	2.6%	2.6%	2.5%
Coverage ratio (excl. collective reserves)	45.8%	45.9%	45.7%	45.4%	46.8%
Coverage ratio (incl. collective reserves)	71.4%	70.7%	70.8%	69.7%	71.3%

Regional Banks - Evolution of credit risk outstandings					
€m	June 23	Sept. 23	Dec. 23	March 24	June 24
Gross customer loans outstanding	645,827	648,512	650,552	647,608	648,040
of which: impaired loans	11,048	11,299	11,516	11,875	12,172
Loans loss reserves (incl. collective reserves)	10,912	11,025	11,107	11,236	11,507
of which: loans loss reserves for Stage 1 & 2 outstandings	5,260	5,276	5,322	5,280	5,443
of which: loans loss reserves for Stage 3 outstandings	5,653	5,749	5,786	5,956	6,064
Impaired loans ratio	1.7%	1.7%	1.8%	1.8%	1.9%
Coverage ratio (excl. collective reserves)	51.2%	50.9%	50.2%	50.2%	49.8%
Coverage ratio (incl. collective reserves)	98.8%	97.6%	96.5%	94.6%	94.5%

Principal amounts, excluding finance lease with customers, excluding intragroup transactions within Crédit Agricole and accrued interest.

Since Q1-19, loans outstanding included in credit risk indicators are only loans to customers, before impairment. Figures from previous years for impaired loans ratios and coverage ratios have been restated according to the same methodology.

Coverage ratios are calculated on the basis of outstandings, not netted for available collateral and guarantees.

# FRENCH AND RETAIL CREDIT RISK EXPOSURES PREVAIL

By geographic region	Jun. 24	Dec. 23
France (retail banking)	40%	39%
France (excl. retail banking)	26%	30%
Western Europe (excl. Italy)	10%	9%
Italy	9%	9%
North America	5%	4%
Japan	3%	3%
Asia and Oceania excl. Japan	3%	3%
Africa and Middle-East	2%	2%
Eastern Europe	1%	1%
Central and South America	1%	1%
Total	100%	100%

By business sector	Jun. 24	Dec. 23
Retail banking	44.8%	45.4%
Non-merchant service / Public sector / Local authorities	17.7%	17.5%
Real estate	4.3%	4.4%
Other non banking financial activities	3.7%	3.5%
Others	2.9%	3.0%
Power	2.8%	2.8%
Food	2.6%	2.6%
Automotive	2.4%	2.2%
Oil & Gas	2.4%	2.4%
Retail and consumer goods	2.1%	2.0%
Heavy industry	1.9%	1.9%
Other industries	1.7%	1.6%
Telecom	1.4%	1.3%
Construction	1.3%	1.3%
IT / computing	1.2%	1.3%
Healthcare / pharmaceuticals	1.2%	1.2%
Other transport	1.2%	1.1%
Aerospace	1.1%	1.1%
Shipping	1.0%	0.9%
Insurance	0.8%	0.8%
Banks	0.8%	0.9%
Tourism / hotels / restaurants	0.8%	0.8%
Total	100.0%	100.0%

Breakdown of the commercial lending portfolio (including Bank counterparties outside the group) stood at €1,820bn at end June 2024 vs. €1,799.5bn at end December 2023. Commercial banking portfolio includes 100% of balance sheet and off-balance sheet commitments.

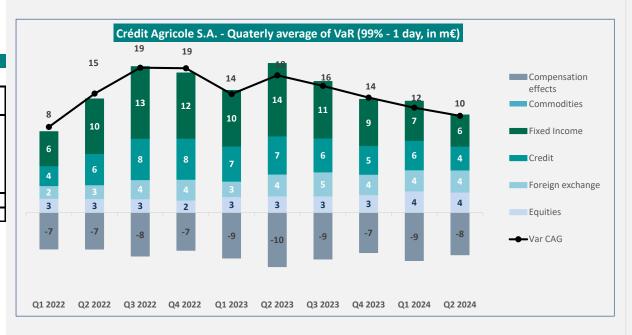
# **RISK INDICATORS**

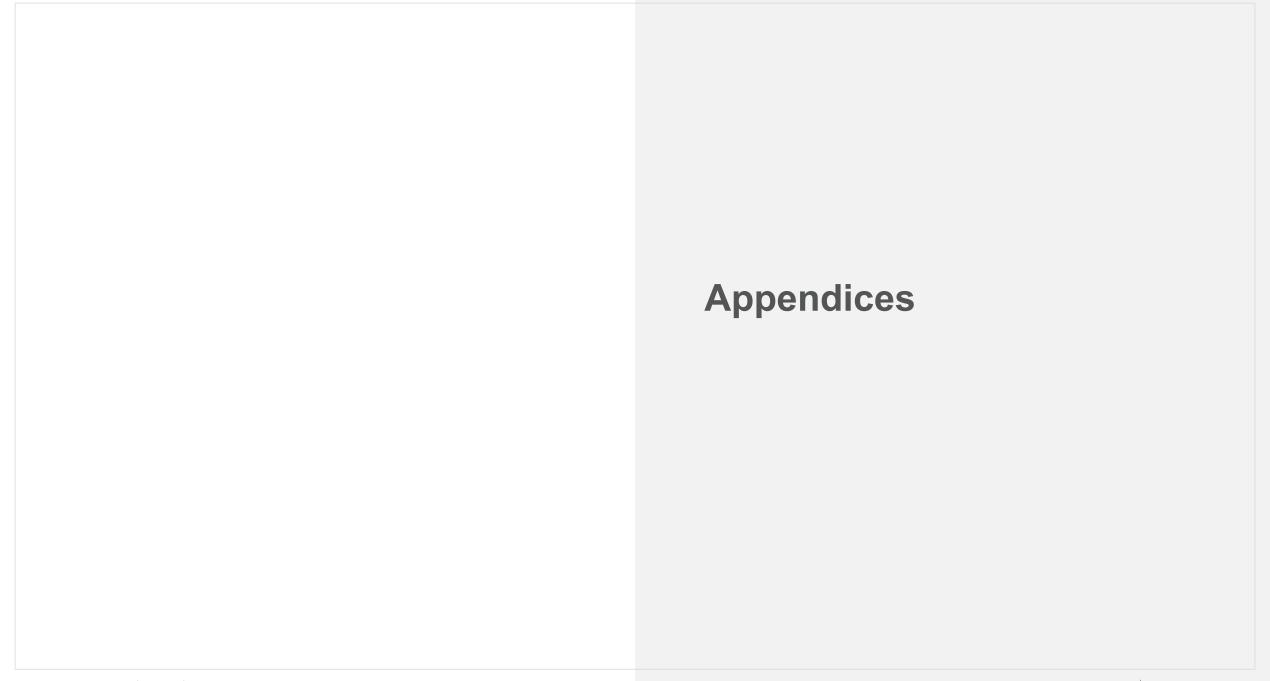
#### VaR – Market risk exposures

#### Crédit Agricole S.A. - Market risk exposures - VAR (99% - 1 day)

in m€		Q2-24		28/06/2024	29/12/2023
	Minimum	Maximum	Average	20/00/2024	29/12/2023
Fixed income	5	7	6	6	8
Credit	4	5	4	4	5
Foreign Exchange	3	7	4	6	3
Equities	3	5	4	5	4
Commodities	0	0	0	0	0
Mutualised VaR for Crédit Agricole S.A.	8	15	10	11	13
Compensation Effects*			-8	-10	-7

- The VaR (99%,1 day) of the Crédit Agricole S.A. group is measured by taking account of the effects of diversification among the various Group entities.
- VaR (99% 1 day) as at 28 June 2024: €11m for Crédit Agricole S.A.
- \* Gains on risk factor diversification.





CRÉDIT AGRICOLE S.A. 42 CREDIT UPDATE - AUGUST 2024

Group Structure **Business Lines Indicators Economic Overview** French Housing Market 43 | CREDIT UPDATE - AUGUST 2024 CRÉDIT AGRICOLE GROUP CRÉDIT AGRICOLE S.A.

# CRÉDIT AGRICOLE GROUP AND CRÉDIT AGRICOLE S.A. CONSOLIDATED BALANCE SHEETS IN €BN AT 30/06/2024

Assets	Crédit Agricole Group	Crédit Agricole S.A.	Liabilities	Crédit Agricole Group	Crédit Agricole S.A.
Cash and Central banks	182.8	179.5	Central banks	0.2	0.2
Financial assets at fair value through profit or loss	564.4	557.3	Financial liabilities at fair value through profit or loss	386.1	389.6
Hedging derivative instruments	34.2	21.6	Hedging derivative instruments	32.2	30.0
Financial assets at fair value through other comprehensive income	221.2	211.7			
Loans and receivables due from credit institutions	137.1	548.9	Due to banks	81.9	179.4
Loans and receivables due from customers	1,165.4	528.7	Customer accounts	1,142.3	845.2
Debt securities	116.6	83.9	Debt securities in issue	279.5	272.4
Revaluation adjustment on interest rate hedged portfolios	-18.9	-8.1	Revaluation adjustment on interest rate hedged portfolios	-13.3	-12.5
Current and deferred tax assets	8.5	6.1	Current and deferred tax liabilities	3.1	3.4
Accruals, prepayments and sundry assets	54.5	59.2	Accruals and sundry liabilities	73.4	64.7
Non-current assets held for sale and discontinued operations	0.9	0.8	Liabilities associated with non-current assets held for sale	0.2	0.2
Insurance contrats issued- Assets	-	-	Insurance contrats issued - Liabilities	354.1	349.8
Reinsurance contracts held - Assets	1.1	1.1	Reinsurance contracts held - Liabilities	0.1	0.1
Investments in equity affiliates	2.5	2.9			
Investment property	12.2	10.7	Provisions	5.3	3.4
Property, plant and equipment	14.0	9.2	Subordinated debt	27.7	27.8
Intangible assets	3.5	3.1	Shareholder's equity	136.8	70.4
Goodwill	16.8	16.2	Non-controlling interests	7.1	8.7
Total assets	2,516.8	2,232.9	Total liabilities	2,516.8	2,232.9

# **CRÉDIT AGRICOLE GROUP**

## Crédit Agricole Group: solvency (in €bn)

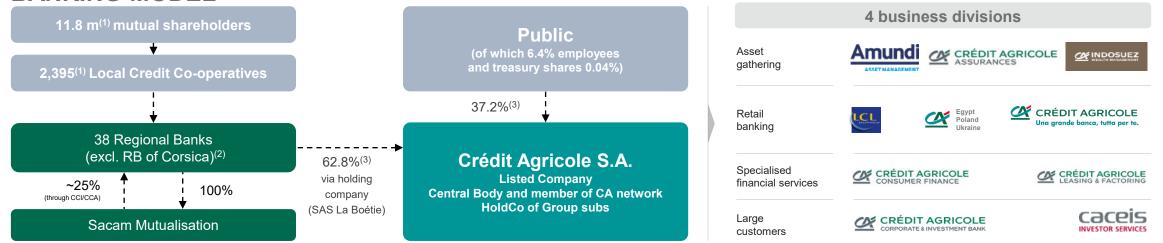
	Phas	sed-in
	30/06/24	31/12/23
Share capital and reserves	32.0	31.2
Consolidated reserves	103.1	97.9
Other comprehensive income	(2.7)	(2.2)
Net income (loss) for the year	4.4	8.3
EQUITY - GROUP SHARE	136.8	135.1
(-) Expected dividend	(0.7)	(1.7)
(-) AT1 instruments accounted as equity	(7.2)	(7.2)
Eligible minority interests	4.0	3.7
(-) Prudential filters	(1.3)	(1.5)
o/w: Prudent valuation	(2.4)	(2.2)
(-) Deduction of goodwills and intangible assets	(19.1)	(18.3)
Deferred tax assets that rely on future profitability excluding those arising from temporary differences	(0.1)	(0.1)
Shortfall in adjustments for credit risk relative to expected losses under the internal ratings-based approach	(0.4)	(0.4)
Amount exceeding thresholds	0.0	0.0
Insufficient coverage for non-performing exposures (Pillar 2)	(1.3)	(1.3)
Other CET1 components	(2.0)	(1.4)
COMMON EQUITY TIER 1 (CET1)	108.8	106.9
Additionnal Tier 1 (AT1) instruments	7.3	6.0
Other AT1 components	(0.1)	(0.2)
TOTAL TIER 1	116.0	112.6
Tier 2 instruments	16.4	15.0
Other Tier 2 components	1.2	1.2
TOTAL CAPITAL	133.6	128.9
RWAs	627.7	609.9
CET1 ratio	17.3%	17.5%
Tier 1 ratio	18.5%	18.5%
Total capital ratio	21.3%	21.1%

# CRÉDIT AGRICOLE S.A.

## Crédit Agricole S.A.: solvency (in €bn)

Share capital and reserves Consolidated reserves Other comprehensive income Net income (loss) for the year	30/06/24 30.8 38.7 (2.9) 3.7 <b>70.4</b> (1.8)	31/12/23 30.9 36.3 (2.4) 6.3 71.1
Consolidated reserves Other comprehensive income Net income (loss) for the year	38.7 (2.9) 3.7 <b>70.4</b>	36.3 (2.4) 6.3
Other comprehensive income Net income (loss) for the year	(2.9) 3.7 <b>70.4</b>	(2.4) 6.3
Net income (loss) for the year	3.7 <b>70.4</b>	6.3
	70.4	
FOURTY OPOUR SHAPE		71.1
EQUITY - GROUP SHARE	(1.8)	
(-) Expected dividend	(1.0)	(3.2)
(-) AT1 instruments accounted as equity	(7.2)	(7.2)
Eligible minority interests	5.0	4.6
(-) Prudential filters	(0.2)	(0.5)
o/w: Prudent valuation	(1.2)	(1.1)
(-) Deduction of goodwills and intangible assets	(18.4)	(17.6)
Deferred tax assets that rely on future profitability excluding those arising from temporary differences	(0.1)	(0.1)
Shortfall in adjustments for credit risk relative to expected losses under the internal ratings-based approach	(0.3)	(0.3)
Amount exceeding thresholds	0.0	0.0
Insufficient coverage for non-performing exposures (Pillar 2)	(0.0)	(0.0)
Other CET1 components	(1.2)	(1.2)
COMMON EQUITY TIER 1 (CET1)	46.2	45.6
Additionnal Tier 1 (AT1) instruments	7.3	6.0
Other AT1 components	(0.2)	(0.3)
TOTAL TIER 1	53.4	51.3
Tier 2 instruments	16.5	15.1
Other Tier 2 components	0.4	0.4
TOTAL CAPITAL	70.3	66.7
RWAs	399.2	387.5
CET1 ratio	11.6%	11.8%
Tier 1 ratio	13.4%	13.2%
Total capital ratio	17.6%	17.2%

# CRÉDIT AGRICOLE MUTUAL GROUP: CUSTOMER-FOCUSED UNIVERSAL **BANKING MODEL**



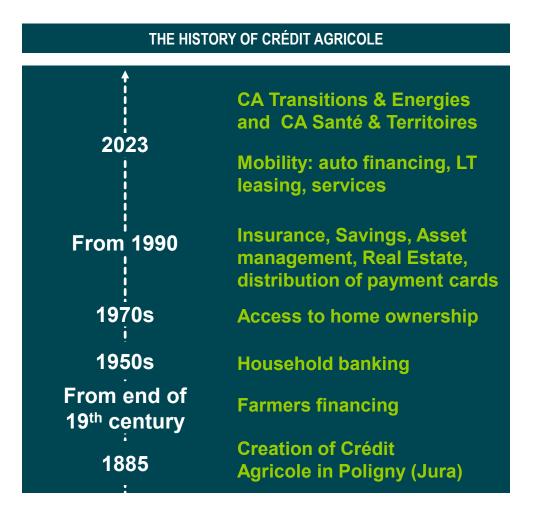
27 m<sup>(1)</sup> retail customers in France - 54 m<sup>(1)</sup> customers worldwide

The Local Credit Co-operatives form the foundation of the Group and hold nearly all of the share capital of Crédit Agricole's Regional Banks, which in turn are the majority shareholders of Crédit Agricole S.A. through SAS La Boétie

- → Local Credit Co-operatives: Private law co-operative companies owned by their members, owning 100% of the voting rights and the majority of the share capital of the Regional Banks; no branches
- → Regional Banks<sup>(2)</sup>: Private law co-operative companies and individually licensed banks, forming France's leading retail banking network; majority owned by Local Credit Co-operatives, Sacam Mutualisation (~25% through CCI/CCA) and, for 13 of them, by retail and institutional investors through non-voting listed shares with rights on net assets
- → SACAM Mutualisation: An entity wholly owned by the Regional Banks for the purpose of pooling part of their earnings.
- → SAS La Boétie: The HoldCo managing, on behalf of the Regional Banks, their 62.8% equity interest in Crédit Agricole S.A.
- → Crédit Agricole S.A.: A listed company of Group subsidiaries company and the Central Body of the Crédit Agricole Network, of which it is a member according to the French Monetary and Financial Code; at the same time, the holding and functionally, the lead institution of the Crédit Agricole Group
- (1) As of 31 December 2023
- (2) The Regional Bank of Corsica, which is 99.9% controlled by Crédit Agricole S.A., is also a shareholder of SACAM Mutualisation and SAS La Boétie
- (3) As of 30 June 2024

# CRÉDIT AGRICOLE GROUP MODEL

# **Ever-evolving to meet our customers' needs**



#### THE THREE PRINCIPLES THAT GUIDE OUR ACTIONS

## 1. Usefulness

Working in the interest of society as a whole

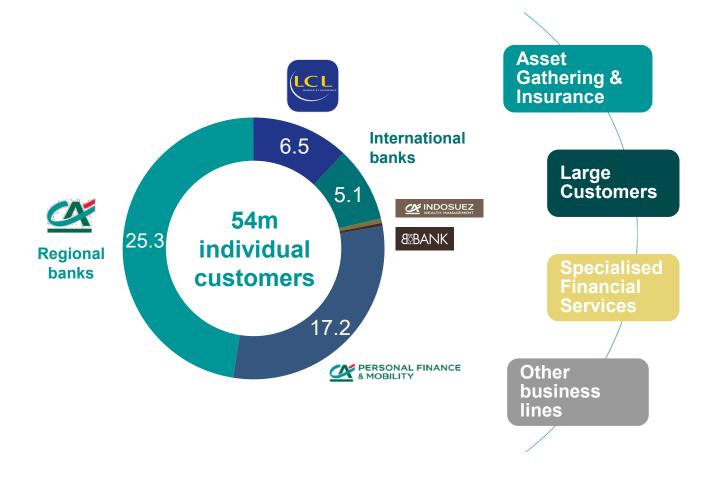
# 2. Universality

Serving everyone, everywhere, across all channels

# 3. Proximity

Long-term presence in each region and customer relationship driven

# BUSINESS LINES AT THE SERVICE OF ALL INDIVIDUAL CUSTOMERS



#### INTERNAL SUPPORT MECHANISMS

#### Crédit Agricole S.A. obligations under the Financial & Monetary Code

#### Crédit Agricole S.A., as the Central Body and as a member of the Crédit Agricole Network

- → Acts as Central Bank to the Crédit Agricole Regional Banks in terms of refinancing, supervision and reporting to the Supervisory Authority
- → Reviews and monitors the credit and the financial risks of its affiliated members essentially the Regional Banks and CACIB.
- → Is required (cf. Article L511-31) to take all necessary measures to ensure that each and all of the Crédit Agricole Network members essentially the Regional Banks and CACIB (defined in Article R512-18) maintain satisfactory liquidity and solvency; this requirement, being enshrined in law, it is considered to be even stronger than a guarantee.

#### Resolution framework for the Crédit Agricole Network

# In the transposition of Directive 2019/879 of 20 May 2019 "BRRD2" by Order 2020-1636 of 21 December 2020, the French Law expressly provides the specificities of resolution of a cooperative group composed of a Central Body and affiliated entities

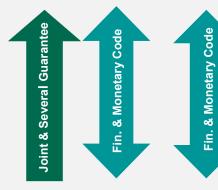
- → For cooperative banking groups, the "extended single point of entry" ("extended SPE") resolution strategy is favoured by the resolution authorities, whereby resolution tools would be applied simultaneously at the level of Crédit Agricole S.A. and the affiliated entities. In this respect, and in the event of a resolution of the Crédit Agricole Group, the scope comprising Crédit Agricole S.A. (in its capacity as the Central Body) and the affiliated entities would be considered as a whole as the extended single point of entry. Given the foregoing and the solidarity mechanisms that exist within the Network, a member of the Crédit Agricole Network cannot be put individually in resolution.
- → With respect to the Central Body and all affiliated entities, the resolution authorities may decide to implement, in a coordinated manner, write-down or conversion measures and, where applicable, a bail-in. In such an event, write-down or conversion measures and, where applicable, bail-in would apply to all entities within the Crédit Agricole network, regardless of the entity and regardless of the source of the losses.
- → In the event that the resolution authorities decide to put the Crédit Agricole Group in resolution, they will first write down the CET1 instruments (shares, mutual shares, CCI and CCA), additional Tier 1 and Tier 2 instruments, in order to absorb losses, and then possibly convert the additional Tier 1 and Tier 2 instruments into equity securities<sup>[1]</sup>. Then, if the resolution authorities decide to use the bail-in tool, the latter would be applied to debt instruments<sup>[2]</sup>, resulting in the partial or total write-down of these instruments or their conversion into equity in order to absorb losses. The creditor hierarchy in resolution is defined by the provisions of Article L 613-55-5 of the CMF, effective as at the date of implementation of the resolution.
- → Equity holders and creditors of the same rank or with identical rights in liquidation will then be treated equally, regardless of the group entity of which they are creditors. Investors must then be aware that there is therefore a significant risk that holders of shares, mutual shares, CCIs and CCAs and holders of debt instruments of a member of the Network will lose all or part of their investment if a resolution procedure is implemented on the Group, regardless of the entity of which they are a creditor.
- → This resolution framework does not affect the legal internal financial solidarity mechanism enshrined in Article L. 511-31 of the French Monetary and Financial Code, which applies to the Crédit Agricole Network, as defined in Article R. 512-18 of the same Code. Crédit Agricole S.A. considers that, in practice, this mechanism should be implemented prior to any resolution procedure.

#### Regional Banks' joint and several guarantee

- Through a joint and several guarantee issued in 1988, the Regional Banks guarantee all of the obligations of Crédit Agricole S.A. to third parties and they also cross-guarantee each other, should Crédit Agricole S.A. become insolvent and after the liquidation and dissolution of Crédit Agricole S.A.
- → The potential liability of the Regional Banks under this guarantee is equal to the aggregate of their share capital, reserves and retained earnings, i.e. €89.4bn\* as of June 2024.
- \* Aggregate figures from French GAAP, audited individual accounts of the 39 Regional Banks [1] Articles L. 613-48 and L. 613-48-3 of the CMF. [2] Articles L. 613-55 et L. 613-55-1 of the CMF

Reciprocal binding commitments between the Regional Banks and Crédit Agricole S.A.

#### Crédit Agricole S.A.



Regional Banks

CACIB

The alignment of the issuer ratings of the Regional Banks and CACIB with those of Crédit Agricole S.A. reflects the support mechanisms within the Group

# TRANSPOSITION OF BRRD2 IN FRENCH LAW: A SPECIFIC TREATMENT FOR COOPERATIVE BANKS

- ➢ Directive 2019/879 of 20 May 2019 ("BRRD2") was transposed into French law and is applicable since 28 December 2020
- > The law expressly provides resolution specificities for French cooperative banking groups
- Assessment of conditions of a resolution procedure at the level of the Network
  - The resolution authorities will treat the Central Body and its affiliated entities ("Network") as a whole when assessing the conditions to enter in resolution
- Resolution and "Coordinated bail-in"
  - In case of a bail-in, write-down or conversion measures will apply simultaneously to all entities within the Network
  - Equity holders and creditors of the same rank\* or with identical rights in liquidation will then be treated equally, regardless of the Network entity of which they are investors and regardless of the source of the losses
- Liquidation and respect of the "no-creditor-worse-off" principle
  - A Central Body or one of its affiliated entities could be declared in compulsory liquidation only when the Central Body and all its affiliated entities are also in cessation of payments
  - ❖ A sole liquidator will be designated for the entire cooperative group and will ensure that the holders of equity and creditors of the same rank\* or with identical rights in liquidation will be treated equally, regardless of the Network entity of which they are investors and regardless of the source of the losses

→ The single point of entry resolution strategy preferred by the resolution authorities for Crédit Agricole Group can be considered as an "extended SPE"

→ MREL at consolidated level, when applicable under BRRD2, will be fulfilled with eligible liabilities of Crédit Agricole SA and the affiliated entities

- 5

<sup>\*</sup>According to the creditor hierarchy in resolution as defined by the provisions of Article L 613-55-5 of the CMF, effective as at the date of implementation of the resolution.

# "DANISH COMPROMISE": NON-DEDUCTION OF INSURANCE HOLDINGS

#### The "Danish compromise"

#### Non-deduction of insurance holdings according to Article 49<sup>(1)</sup> of the CRR

- → In the case of banks within a financial conglomerate under Directive 2002/87/EC, the CRR provides for a specific prudential treatment of insurance holdings. As a general rule, Article 36(1) of the CRR envisages that significant holdings in insurance undertakings should be deducted from banks' own funds. As an exception to this rule, Article 49(1) of the CRR grants the option to competent authorities, if requested by banks, to allow them not to deduct such holdings and to risk-weight them instead (100% to 370%), provided that a number of CRR conditions are met.
- → These departures from Basel III were included early in the elaboration of the CRR as a package known in specialised circles as the "Danish compromise", since it was negotiated during the Danish Presidency of the Council of the EU.

#### Status quo for the "Danish compromise" in the ECB Regulation

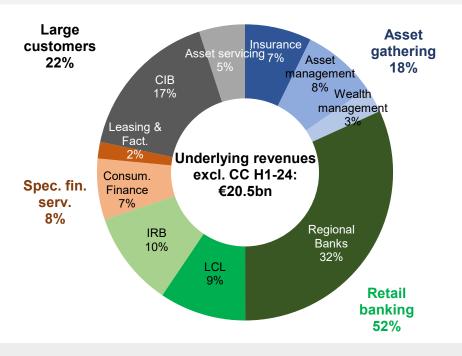
#### ECB Regulation on the exercise of options and discretions available in Union law

- → Crédit Agricole Group received the permission of the competent authorities (ACPR) on 18 October 2013 to use this option for entities within the Crédit Agricole Assurances scope.
- → Since 2014 the ECB has the power to exercise the options and discretions available in Union law and it published on 24 March 2016 a Regulation and a Guide on how to harmonise options and discretions in banking supervision.
- → The ECB Regulation and Guide do not reconsider previous decisions taken by the competent authority pursuant to Article 49(1) and related explanatory documents confirm that the ECB did not intend to do so at that time:
  - → "With regard to the non-deduction of holdings within the context of Article 49(1) of the CRR, significant credit institutions can expect the following treatment: (i) In cases where permission for non-deduction has already been granted by the national competent authority prior to 4 November 2014, the credit institutions may continue to not deduct the relevant holdings on the basis of that permission provided that appropriate disclosure requirements are met." (Extract from the ECB Guide)
  - → "The Supervisory Board has decided to keep the status quo, i.e. decisions according to Article 49 of the CRR taken before 4 November 2014 will continue to apply for the time being. Incoming applications for new decisions will be assessed according to the CRR criteria." (Extract from the Explanatory memorandum)
- → A new Guide on options and discretions available in Union law was published by ECB on 28 March 2022 with the same wording

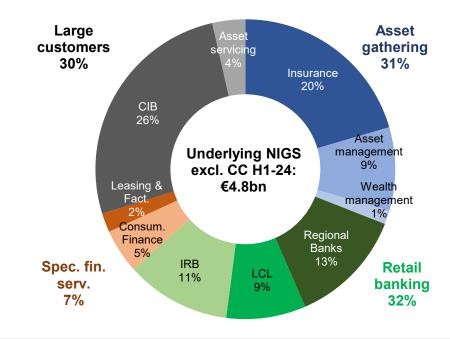
Any change to the "Danish compromise" rule would suppose a new revision of the CRR.

# A STABLE, DIVERSIFIED AND PROFITABLE BUSINESS MODEL

# Underlying revenues<sup>(1)</sup> by business line (excluding Corporate Centre) (%)



# Underlying Net Income<sup>(1)</sup> by business line (excluding Corporate Centre) (%)



# Predominance of Retail banking and related business lines, generating 78% of underlying revenues<sup>(1)</sup> and 70% of underlying Net Income<sup>(1)</sup> at Q2-24

- → Asset Gathering including Insurance accounts for 18% of underlying revenues<sup>1)</sup> and 31% of underlying Net Income<sup>(1)</sup> at Q2-24
- → Leading franchises in Retail banking (Regional Banks & LCL), Asset management (Amundi), Insurance (CAA) and in Consumer finance (CAPFM)

RB: Retail banking incl. Regional Banks, LCL and International retail banking (IRB); AG: Asset gathering, including Insurance; SFS: Specialised financial services; LC: Large customers

(1) See slide 64 for details on specific items

# **RESULTS BY DIVISION – Q2-24**

		Q2-24 (stated)						
€m	RB	LCL	IRB	AG	SFS	LC	CC	Total
Revenues	3,255	979	1,051	1,946	889	2,223	(837)	9,507
Operating expenses excl. SRF	(2,560)	(591)	(573)	(813)	(443)	(1,204)	497	(5,687)
SRF	-	-	-	-	-	-	-	-
Gross operating income	694	389	477	1,133	447	1,019	(340)	3,819
Cost of risk	(444)	(95)	(75)	(2)	(211)	(39)	(6)	(872)
Equity-accounted entities	2	-	-	33	29	10	-	74
Net income on other assets	1	2	0	(12)	(1)	2	(0)	(7)
Income before tax	253	296	402	1,152	265	993	(347)	3,014
Tax	(44)	(65)	(117)	(282)	(54)	(248)	48	(762)
Net income from discont'd or held-for-sale ope.	-	-	-	-	-	-	-	-
Net income	209	231	285	870	210	745	(299)	2,252
Non controlling interests	(1)	(0)	(38)	(124)	(23)	(36)	(2)	(224)
Net income Group Share	208	231	247	746	187	710	(300)	2,028

				Q2-23	(stated)			
€m	RB	LCL	AG	IRB	SFS	LC	CC	Total
Revenues	3,353	959	1,741	1,005	1,162	1,905	(578)	9,546
Operating expenses excl. SRF	(2,448)	(554)	(715)	(520)	(430)	(1,038)	471	(5,233)
SRF	2	6	(0)	(0)	2	2	(6)	6
Gross operating income	907	411	1,026	485	735	869	(113)	4,319
Cost of risk	(405)	(69)	(0)	(125)	(304)	(32)	(3)	(938)
Equity-accounted entities	0	-	27	0	11	7	(0)	46
Net income on other assets	4	2	0	0	26	0	(0)	33
Income before tax	507	345	1,053	361	468	844	(116)	3,460
Tax	(93)	(76)	(245)	(105)	(143)	(174)	63	(772)
Net income from discont'd or held-for-sale ope.	=	=	1	3	0	-	-	4
Net income	413	269	809	259	325	670	(53)	2,692
Non controlling interests	(0)	0	(122)	(39)	(21)	(34)	5	(211)
Net income Group Share	413	269	687	220	304	635	(48)	2,481

RB: Regional Banks; AG: Asset Gathering, including Insurance; IRB: International Retail Banking, SFS: Specialised financial services; LC: Large customers; CC: Corporate Centre

# **RESULTS BY DIVISION – H1-24**

	H1-24 (stated)							
€m	RB	LCL	IRB	AG	SFS	LC	СС	Total
Revenues	6,568	1,933	2,131	3,739	1,736	4,489	(1,565)	19,031
Operating expenses excl. SRF	(5,044)	(1,193)	(1,098)	(1,567)	(897)	(2,501)	1,024	(11,276)
SRF	-	-	-	-	-	-	-	-
Gross operating income	1,524	740	1,033	2,172	839	1,988	(541)	7,755
Cost of risk	(691)	(214)	(159)	(5)	(429)	(5)	(20)	(1,523)
Equity-accounted entities	7	-	-	61	59	14	-	142
Net income on other assets	3	4	(0)	(20)	(1)	2	(2)	(14)
Income before tax	842	530	875	2,208	468	1,999	(563)	6,361
Tax	(191)	(119)	(260)	(501)	(97)	(482)	133	(1,517)
Net income from discontinued or held-for-sale operations	-	-	-	-	-	-	-	-
Net income	651	412	615	1,707	372	1,517	(430)	4,843
Non controlling interests	(1)	(0)	(89)	(236)	(42)	(69)	6	(432)
Net income Group Share	650	412	525	1,471	330	1,448	(424)	4,412

				H1-23 (	(stated)			
€m	RB	LCL	AG	IRB	SFS	LC	СС	Total
Revenues	6,686	1,895	3,486	1,994	1,834	3,956	(1,378)	18,473
Operating expenses excl. SRF	(4,889)	(1,153)	(1,430)	(1,020)	(800)	(2,159)	935	(10,517)
SRF	(111)	(44)	(6)	(40)	(29)	(312)	(77)	(620)
Gross operating income	1,686	698	2,050	934	1,005	1,485	(521)	7,337
Cost of risk	(577)	(135)	(1)	(240)	(463)	(68)	(3)	(1,486)
Equity-accounted entities	7	-	49	1	85	11	(0)	153
Net income on other assets	6	2	0	0	25	5	(1)	37
Income before tax	1,122	566	2,098	695	652	1,433	(525)	6,042
Tax	(289)	(138)	(475)	(203)	(177)	(358)	157	(1,483)
Net income from discontinued or held-for-sale operations	-	-	1	5	0	-	-	6
Net income	833	428	1,624	497	475	1,075	(368)	4,565
Non controlling interests	(0)	(0)	(233)	(79)	(44)	(54)	(4)	(415)
Net income Group Share	833	428	1,390	418	431	1,021	(372)	4,150

RB: Regional Banks; AG: Asset Gathering, including Insurance; IRB: International Retail Banking, SFS: Specialised financial services; LC: Large customers; CC: Corporate Centre

# **ACTIVITY INDICATORS – REGIONAL BANKS**

#### **Customer assets and loans outstanding (€bn)**

Customer assets (€bn)*	Jun. 22	Sept. 22	Dec. 22	Mar. 23	Jun. 23	Sept. 23	Dec. 23	Mar. 24	Jun. 24	∆ Jun./Jun.
Securities	43.0	42.0	44.2	46.2	46.8	46.7	47.5	49.4	46.8	(0.1%)
Mutual funds and REITs	24.8	24.2	25.3	26.8	27.8	27.6	28.5	29.5	29.6	+6.4%
Life insurance	206.6	205.0	208.7	211.6	212.4	210.6	216.2	218.7	219.8	+3.5%
Off-balance sheet assets	274.4	271.2	278.2	284.6	287.1	284.9	292.2	297.6	296.2	+3.2%
Demand deposits	233.8	235.7	231.3	218.0	212.0	211.2	204.1	197.5	201.2	(5.1%)
Home purchase savings schemes	111.5	110.8	111.5	108.4	105.8	103.4	101.6	96.7	93.5	(11.6%)
Passbook accounts	180.4	187.2	191.6	197.1	198.1	199.4	203.8	206.0	207.6	+4.7%
Time deposits	38.2	38.7	42.3	52.8	63.1	73.0	86.3	95.3	99.3	+57.3%
On-balance sheet assets	563.9	572.4	576.7	576.4	579.0	586.9	595.8	595.5	601.5	+3.9%
TOTAL	838.3	843.6	854.9	861.0	866.1	871.9	888.0	893.1	897.8	+3.7%

Passbooks, o/w (€bn)*	Jun. 22	Sept. 22	Dec. 22	Mar. 23	Jun. 23	Sept. 23	Dec. 23	Mar. 24	Jun. 24	$\Delta$ Jun./Jun.
Livret A	65.2	67.9	70.5	75.6	77.9	79.6	82.3	84.3	85.8	+10.0%
LEP	12.3	13.4	14.8	17.2	17.8	18.6	22.9	24.4	24.5	+37.9%
LDD	36.8	37.2	38.2	39.6	40.3	40.8	41.9	42.6	43.1	+6.8%
Mutual shareholders passbook account	12.3	12.4	12.4	13.1	13.5	13.9	13.9	14.7	15.3	+13.7%

<sup>\*</sup> including customer financial instruments. Livret A and LDD outstandings before centralisation with the CDC.

Loans outstanding (€bn)	Jun. 22	Sept. 22	Dec. 22	Mar. 23	Jun. 23	Sept. 23	Dec. 23	Mar. 24	Jun. 24	Δ Jun./Jun.
Home loans	372.8	378.9	384.2	387.2	390.5	392.1	392.7	390.7	390.4	(0.0%)
Consumer credit	22.5	22.6	22.9	22.9	23.2	23.2	23.6	23.5	23.6	+2.0%
SMEs	109.8	112.8	115.3	116.8	118.1	119.5	121.0	121.7	122.4	+3.6%
Small businesses	30.6	30.7	30.6	31.0	31.1	30.8	30.5	30.1	29.9	(3.9%)
Farming loans	44.6	44.9	44.6	45.5	46.3	46.5	46.0	46.3	46.8	+1.2%
Local authorities	33.6	33.1	33.7	33.3	33.2	32.7	32.4	31.4	30.8	(7.1%)
TOTAL	614.0	622.9	631.2	636.7	642.4	644.9	646.2	643.6	644.0	+0.2%

# **ACTIVITY INDICATORS – LCL**

#### **Customer assets and loans outstanding (€bn)**

#### **LCL - Customer savings (€bn)**

Customer savings (€bn)*	Jun. 22	Sept. 22	Dec. 22	Mar.23	Jun. 23	Sept. 23	Dec. 23	Mar.24	Jun. 24	Δ Jun./Jun.
Securities	12.3	11.6	12.0	14.9	13.9	14.2	13.8	15.7	14.4	+4.1%
Mutual funds and REITs	7.6	7.1	7.9	8.5	8.9	8.9	9.2	9.8	9.6	+8.7%
Life insurance	64.8	64.0	63.9	62.6	63.7	62.1	62.6	62.4	62.3	(2.3%)
Off-balance sheet savings	84.6	82.8	83.8	86.1	86.5	85.2	85.6	87.9	86.4	(0.1%)
Demand deposits	79.1	78.2	73.2	67.2	65.4	63.8	62.0	58.5	59.3	(9.4%)
Home purchase savings plans	10.1	10.0	9.9	9.9	9.7	9.6	9.4	9.3	9.2	(6.1%)
Bonds	4.4	4.7	6.3	7.4	8.0	8.0	10.0	10.2	11.7	+47.3%
Passbooks*	43.7	44.4	46.6	49.7	49.1	50.1	51.0	52.9	53.0	+8.1%
Time deposits	8.5	10.3	15.3	20.6	22.2	24.3	29.7	32.1	32.3	+45.0%
On-balance sheet savings	145.8	147.6	151.4	154.9	154.4	155.9	162.0	162.9	165.4	+7.1%
TOTAL	230.5	230.4	235.2	241.0	240.9	241.0	247.6	250.8	251.8	+4.5%
Passbooks* o/w (€bn)	Jun. 22	Sept. 22	Dec. 22	Mars23	Juin 23	Sept. 23	Dec. 23	Mar.24	Jun. 24	Δ Jun./Jun.
Livret A	12.9	13.2	13.5	14.6	15.3	15.7	15.8	16.8	17.1	+12.0%
LEP	1.0	1.1	1.2	1.5	1.6	1.7	2.0	2.3	2.4	+48.4%
LDD	9.1	9.1	9.1	9.4	9.6	9.7	9.6	10.0	10.1	+5.3%

<sup>\*</sup> Including liquid company savings. Outstanding Livret A and LDD before centralisation with the CDC.

#### Retail Banking in France (LCL) - Loans outstandings

Loans outstanding (€bn)	Jun. 22	Sept. 22	Dec. 22	Mar.23	Jun. 23	Sept. 23	Dec. 23	Mar.24	Jun. 24	Δ Jun./Jun.
Corporate	29.7	31.1	31.6	31.3	31.6	31.6	31.7	31.3	31.5	(0.3%)
Professionals	22.6	23.2	23.5	23.9	24.1	24.2	24.4	24.4	24.4	+1.2%
Consumer credit	8.4	8.5	8.7	8.6	8.7	8.6	8.7	8.6	8.6	(1.6%)
Home loans	96.0	98.5	100.5	101.8	102.9	103.5	103.9	103.8	103.7	+0.8%
TOTAL	156.7	161.3	164.3	165.6	167.3	168.0	168.8	168.1	168.2	+0.5%

# **ACTIVITY INDICATORS**

#### LCL – Revenues breakdown (€m)

Revenues (€m)	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	∆ <b>Q2/Q2</b>
Net interest income	555	477	470	455	451	532	493	454	500	+10.9%
Home purchase savings plans (PEL/CEL)	29	0	0	0	0	52	6	0	1	
Net interest income excl. HPSP	527	477	470	455	451	480	487	454	498	+10.6%
Fee and commission Income	455	463	445	482	508	464	467	500	480	(5.6%)
- Securities	32.4	30.2	25.6	30.9	30.3	30	33	33	30	+0.1%
- Insurance	183.1	182.7	165.2	196.4	196.1	182	182	204	193	(1.8%)
<ul> <li>Account management and payment instruments</li> </ul>	239.2	250.5	253.8	254.2	281.8	252	252	263	257	(8.8%)
TOTAL	1,010	940	915	936	959	996	959	954	979	+2.2%
TOTAL excl. HPSP	981	940	915	936	959	944	953	954	978	+2.0%

#### Regional Banks – Fees & commissions breakdown (€m)

€m	Q2-22	Q3-22	Q4-22	Q1-23	Q2-23	Q3-23	Q4-23	Q1-24	Q2-24	∆ <b>Q2/Q2</b>
Services and other banking transactions	223	223	232	228	227	227	209	240	230	+1.5%
Securities	74	69	68	77	68	65	71	80	76	+11.5%
Insurance	742	810	776	976	852	852	824	1,086	885	+3.9%
Account management and payment instruments	511	524	506	519	530	538	543	543	550	+3.8%
Net fees & commissions from other customer activities(1)	91	89	106	108	126	116	152	103	119	(5.3%)
TOTAL <sup>(1)</sup>	1,640	1,715	1,689	1,908	1,801	1,798	1,799	2,052	1,859	+3.2%

<sup>(1)</sup> Revenues generated by the subsidiaries of the Regional Banks, namely fees and commisions from leasing and operating leasing transactions

# EXPOSURE TO FRENCH SOVEREIGN RISK - CREDIT AGRICOLE GROUP

# Banking activity (4) (in billion euros)

30/06/2024	Financial instruments at fair value through profit or loss	Financial assets at fair value through other comprehensive income (OCI)	Financial assets at amortised cost	Total banking Activity <sup>(3)</sup>
French government bond (OAT)	2.4	2.0	19.5	23.9
Assimilated to French sovereign risk (1)	-	4.3	16.7	21.0
Total French sovereign risk of banking activities	2.4	6.3	36.2	44.9

## **Insurance activity** (4) (in billion euros)

		Other m	odels <sup>(2)</sup>			
30/06/2024	Financial Financial value th value through profit comp or loss inco		Financial assets at amortised cost	Total assets on other models	VFA model <sup>(2)</sup> (Variable Fee Approach)	Total insurance activity
French government bond (OAT)	-	1.6	0.4	2.0	32.6	34.6
Assimilated to French sovereign risk (1)	-	2.5	0.6	3.1	10.2	13.3
Total French sovereign risk of insurance activities	-	4.1	1.0	5.1	42.8	47.9

→ The liabilities accounted with VFA model under IFRS 17 are related to Savings, Retirement and Funeral scope. The impact of valuation changes of the financial assets backed by these commitments is not material neither on Crédit Agricole Group net income nor on its equity because of symmetrical valuation effects of these liabilities.

<sup>(1)</sup> Public sector debt securities assimilated to central, regional or local administrations

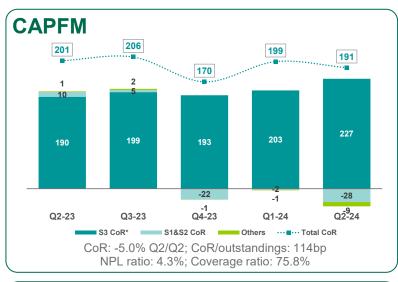
<sup>(2)</sup> VFA model (Variable Fee Approach): Savings, Retirement and Funeral; BBA model (Building Block Approach): Personal protection (death & disability / creditor / group insurance); PAA model (Premium Allocation Approach): P&C

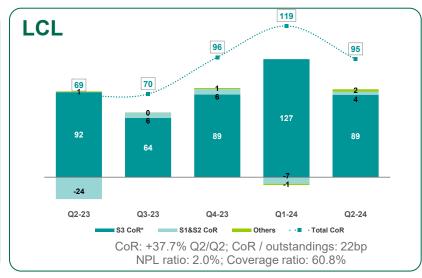
<sup>(3)</sup> Figures before hedging. Hedging on government bonds (OAT) of banking activity : €0.4bn ; Hedging on assimilated of banking activity: €0.6bn

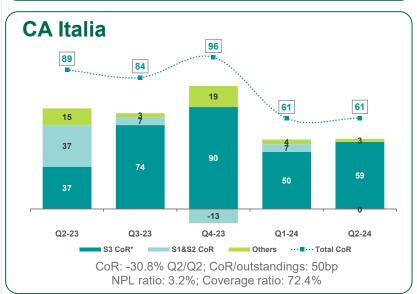
<sup>(4)</sup> Bonds only

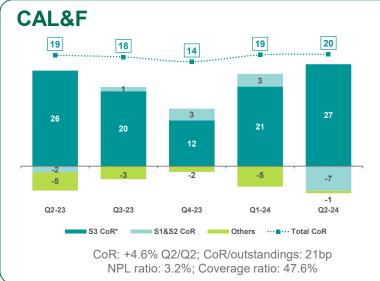
## **COST OF RISK**

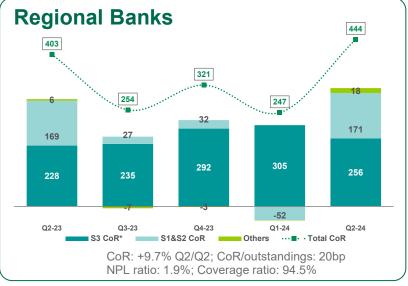
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<sup>(\*)</sup> Cost of risk/outstandings (on an annualised quarterly basis) at 11bp for Financing activities, 111bp for CAPFM, 22 bp for LCL, 41bp for CA Italia, 23bp for CAL&F and 27bp for the RBs. Coverage ratios are calculated based on loans and receivables due from customers in default.

# CRÉDIT AGRICOLE GROUP IN ITALY



#### Branches market share in Italy<sup>(4)</sup>

#### Distribution of the Group's net income Group share (10) in Italy

6.0m

Customers<sup>(2)</sup>

€338bn

Total customer assets<sup>(3)</sup>

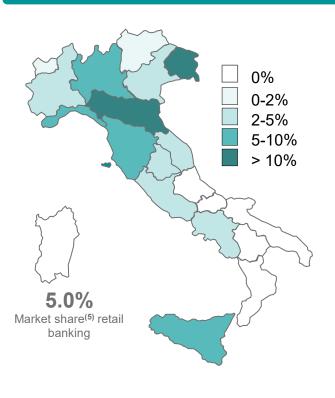
1,218 Points of sale €101bn

Loans outstanding

~16,100 **Employees** 

€2.6bn

Revenues



€659m

H1 2024 underlying net income group share

+12%

Net income Group share 6M/6M ·

16%

Crédit Agricole S.A. underlying Net Income Group Share<sup>(11)</sup>



10% 21% Total net income: 50% €659m

**Specialised** financial services

19%

Rank

Number 1 commercial bank in NPS(6)

#2 in consumer finance<sup>(7)</sup>

Number 3 asset manager<sup>(8)</sup>

Number 4 bankinsurer in life<sup>(9)</sup>

- (1) Aggregation of Group entities in Italy (CA Italia, CA Auto Bank, Crédit Agricole CIB, CAIW, AGOS; (2) including all entities present in Italy; (3) Including "non-Group" Amundi AuM and CACEIS AuC;
- (4) Source: Banca d'Italia, 30/06/2024; (5) In number of branches at 31/03/24; (6) Net Promoter Score, Source Doxa October 2023 study; (7) Assofin publication, 30/04/2024 (excl. credit cards);
- (8) AUM; Source: Assogestioni, 31/05/2024; (9) Production. Source: IAMA, 30/04/2024; (10) Excluding Banco BPM investment accounted for in Corporate Centre; (11) Excl. Corporate Centre

# RECONCILIATION BETWEEN STATED AND UNDERLYING INCOME - Q2-24

€m	Q2-24 stated	Specific items	Q2-24 underlying	Q2-23 stated	Specific items	Q2-23 underlying	Δ Q2/Q2 stated	Δ Q2/Q2 underlying
Revenues	9,507	64	9,443	9,546	388	9,159	(0.4%)	+3.1%
Operating expenses excl.SRF	(5,687)	(30)	(5,657)	(5,233)	(18)	(5,215)	+8.7%	+8.5%
SRF	-	-	-	6	-	6	(100.0%)	(100.0%)
Gross operating income	3,819	34	3,785	4,319	369	3,950	(11.6%)	(4.2%)
Cost of risk	(872)	(0)	(872)	(938)	(84)	(854)	(7.1%)	+2.1%
Equity-accounted entities	74	(0)	74	46	(12)	58	+61.0%	+27.5%
Net income on other assets	(7)	(12)	5	33	28	5	n.m.	(14.5%)
Change in value of goodwill	-	-	-	-	-	-	n.m.	n.m.
Income before tax	3,014	22	2,992	3,460	301	3,160	(12.9%)	(5.3%)
Tax	(762)	(6)	(756)	(772)	(69)	(704)	(1.3%)	+7.4%
Net income from discont'd or held-for-sale ope.	-	-	-	4	-	4	(100.0%)	(100.0%)
Net income	2,252	16	2,236	2,692	232	2,460	(16.4%)	(9.1%)
Non controlling interests	(224)	6	(230)	(211)	(0)	(211)	+5.9%	+8.7%
Net income Group Share	2,028	22	2,006	2,481	232	2,249	(18.3%)	(10.8%)
Cost/Income ratio excl.SRF (%)	59.8%		59.9%	54.8%		56.9%	+5.0 pp	+3.0 pp

Crédit Agricole Group

€2,028m

Stated Net Income Group Share Q2-24

# **RECONCILIATION BETWEEN STATED AND UNDERLYING INCOME - H1-24**

€m	H1-24 stated	Specific items	H1-24 underlying	H1-23 stated	Specific items	H1-23 underlying	Δ H1/H1 stated	$\Delta$ H1/H1 underlying
Revenues	19,031	114	18,917	18,473	356	18,117	+3.0%	+4.4%
Operating expenses excl.SRF	(11,276)	(50)	(11,226)	(10,517)	(18)	(10,498)	+7.2%	+6.9%
SRF	-	-	-	(620)	-	(620)	(100.0%)	(100.0%)
Gross operating income	7,755	64	7,691	7,337	338	6,999	+5.7%	+9.9%
Cost of risk	(1,523)	(20)	(1,503)	(1,486)	(84)	(1,402)	+2.5%	+7.2%
Equity-accounted entities	142	(0)	142	153	(12)	165	(7.5%)	(14.2%)
Net income on other assets	(14)	(20)	6	37	28	10	n.m.	(35.3%)
Change in value of goodwill	-	-	-	-	-	-	n.m.	n.m.
Income before tax	6,361	24	6,336	6,042	269	5,773	+5.3%	+9.8%
Tax	(1,517)	(12)	(1,505)	(1,483)	(60)	(1,422)	+2.3%	+5.8%
Net income from discont'd or held-for-sale ope.	-	-	-	6	-	6	(100.0%)	(100.0%)
Net income	4,843	12	4,831	4,565	209	4,356	+6.1%	+10.9%
Non controlling interests	(432)	10	(442)	(415)	(0)	(415)	+4.0%	+6.5%
Net income Group Share	4,412	22	4,389	4,150	209	3,941	+6.3%	+11.4%
Cost/Income ratio excl.SRF (%)	59.2%		59.3%	56.9%		57.9%	+2.3 pp	+1.4 pp

Crédit Agricole Group

€4,412m

Stated Net Income Group Share H1-24

# **SPECIFIC ITEMS**

	Q	2-24	Q2-23		H1-24		-24	H1-23	
€m	Gross impact*	Impact on Net income	Gross impact*	Impact on Net income		Gross npact*	Impact on Net income	Gross impact*	Impact on Net income
DVA (LC)	37	27	(15)	(11)		42	31	(23)	(17)
Loan portfolio hedges (LC)	5	4	(1)	(1)		7	5	(25)	(18)
Home Purchase Savings Plans (LCL)	1	1	-	-		1	1	-	-
Home Purchase Savings Plans (CC)	(2)	(1)	-	-		(0)	(0)	-	-
Home Purchase Savings Plans (RB)	22	17	-	-		63	47	-	-
Mobility activities reorganisation (SFS)	-	-	299	214		-	-	299	214
Check Image Exchange penalty (CC)	_	-	42	42		-	_	42	42
Check Image Exchange penalty (LCL)	_	-	21	21		-	_	21	21
Check Image Exchange penalty (RB)	-	-	42	42		-	-	42	42
Total impact on revenues	64	48	388	306		114	85	356	283
Degroof Petercam integration costs (AG)	(5)	(4)	-	-		(5)	(4)	-	-
ISB integration costs (LC)	(25)	(13)	-	-		(44)	(23)	-	-
Mobility activities reorganisation (SFS)	-	-	(18)	(13)		-	-	(18)	(13)
Total impact on operating expenses	(30)	(17)	(18)	(13)		(50)	(27)	(18)	(13)
Mobility activities reorganisation (SFS)	-	-	(85)	(61)		-	-	(85)	(61)
Provision for risk Ukraine (IRB)	-	-	-	-		(20)	(20)	-	-
Total impact on cost of credit risk	-	-	(85)	(61)		(20)	(20)	(85)	(61)
Mobility activities reorganisation (SFS)	-	-	(12)	(12)		-	-	(12)	(12)
Total impact equity-accounted entities	-	-	(12)	(12)		-	-	(12)	(12)
Degroof Petercam aquisition costs (AG)	(12)	(9)	-	-		(20)	(15)	-	-
Mobility activities reorganisation (SFS)	-	-	28	12		-	-	28	12
Total impact on Net income on other assets	(12)	(9)	28	12		(20)	(15)	28	12
Total impact of specific items	22	22	301	232		24	22	269	209
Asset gathering	(17)	(13)	-	-		(25)	(19)	-	-
French Retail banking	24	18	63	63		65	48	63	63
International Retail banking	-	-	-	-		(20)	(20)	-	-
Specialised financial services	-	-	212	140		-	`- ´	212	140
Large customers	18	18	(16)	(12)		5	13	(47)	(35)
Corporate centre	(2)	(1)	42	42		(0)	(0)	42	42

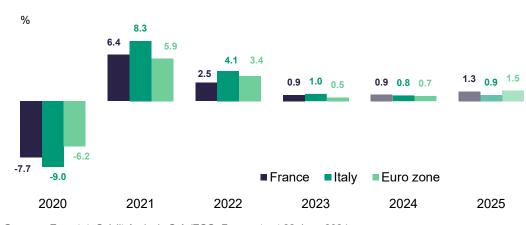
**€22**m

Net impact of specific items on Q2-24 net income

\* Impact before tax and before minority interests

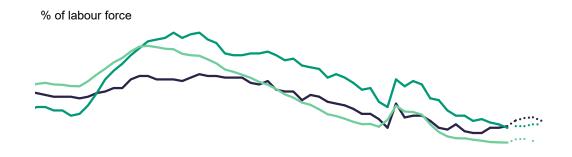
## A GRADUAL RECOVERY IN GROWTH

#### France, Italy, Eurozone - GDP Growth



Sources: Eurostat, Crédit Agricole S.A./ECO. Forecasts at 28 June 2024

#### France, Italy, Eurozone - Unemployment rate



2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024

Italy

Euro zone

Sources: Eurostat, Crédit Agricole S.A./ECO. Forecasts at 28 June 2024

-----France

#### France, Italy, Eurozone - Average annual Inflation (%)



#### France – institutional forecasts (GDP France)

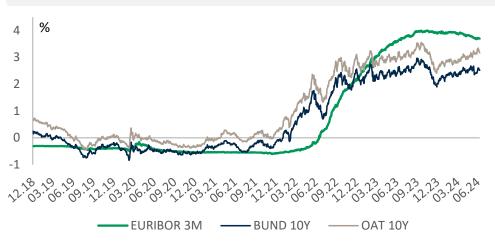
- → IMF (April 2024): +0.7% in 2024 and +1.4% in 2025
- → European Commission (March 2024): +0.7% in 2024 and +1.3% in 2025
- → OECD (March 2024): +0.7% in 2024 and +1.3% in 2025
- → Banque de France (June 2024): +0.8% in 2024 and +1.2% in 2025

**Provisioning of performing loans:** use of alternative scenarios complementary to the central scenario (April 2024)

- → A favourable scenario: French GDP +1.2% in 2024 and +1.5% in 2025
- → Unfavourable scenario: French GDP -0.2% in 2024 and +0.5% in 2025

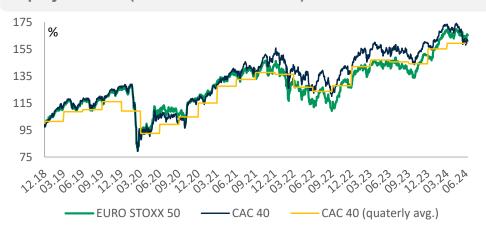
## START OF MONETARY EASING





Sources: Eurostat, Crédit Agricole S.A./ECO. Data at 28 June 2024

#### Equity indexes (base 100 = 31/12/2018)



Sources: Eurostat, Crédit Agricole S.A./ECO. Data at 28 June 2024

#### **Equities** (quarterly averages)

→ EuroStoxx 50: spot -3.7% Q2/Q1; average +5.1% Q2/Q1 (+15.2% Q2/Q2)

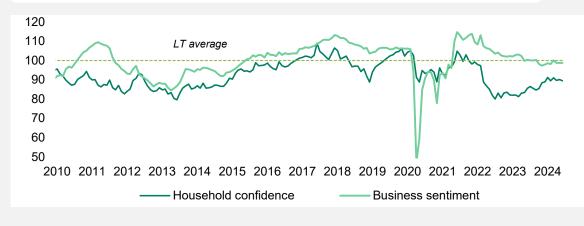
#### **Interest Rates** (month-end)

- → 10-year OAT: +17.5bp over the quarter and +36bp vs June-23
- → Spread at end-June 24:
  - → OAT/Bund 81bp (+30bp vs March 24 and +26bp vs. June 23)
  - → BTP/Bund: 158bp (+20bp vs March 24 and -10bp vs June 23)

#### Foreign exchange (month-end)

- → EUR/USD:
  - → -0.7% June 24 vs March 24
  - → -1.8% June 24 vs June 23

#### France - Household and business leaders' confidence



Sources: Insee, Crédit Agricole S.A./ECO. Data at 28 June 2024

#### APPENDICES – FRENCH HOUSING MARKET

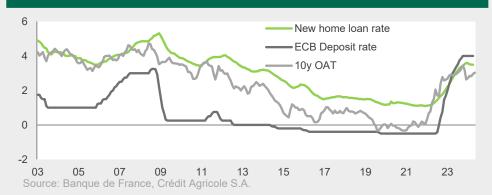
# **ECONOMIC ENVIRONMENT FACTORS**

#### A correction process in 2023-2024

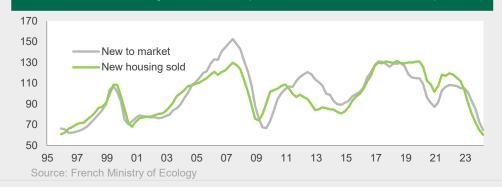
- → In Q1 2024, the housing market correction continued.
  - > 12-month cumulative sales in the **second-hand segment** reached **822,000 units**, **down 23%** compared to Q1 2023 12-month cumulative sales, returning to their early 2016 level. After four exceptional years, above 1 million sales (1.2M in 2021), stimulated by very low interest rates and post-covid euphoria, the market began to normalize; the high interest rate environment accelerated the movement. **Prices began to adjust in early 2022 and have been declining on a year-on-year basis since 2023 (-5.2% yoy in Q1 2024).**
  - 4- quarter cumulative new home sales reached 60,000 units (its lowest level since 1995), a 66% drop compared to Q1 2023 4-quarter cumulative sales. Until now, the new housing market has suffered from a supply problem linked to the scarcity of land, delays in obtaining permits, rising construction costs and the inflation of technical standards and environmental requirements. Today, the market is also facing a sharp drop in demand. Prices are now decreasing by 1.2% yoy in Q1 2024.
- → The main factor behind these corrections is the sharp rise in interest rates This has undermined households' ability to buy property, at a time when high inflation has eroded their purchasing power, and high geopolitical uncertainties are weighing on their confidence. Interest rates on new home loans have risen by 250bp in two years since their low point at the end of 2021, reaching 3.6% (excl. insurance) in December 2023. The rapid rise in ECB's rates has led to an upward adjustment in market rates. Initially held back by the usury rate mechanism, the rise in home loan rates accelerated in 2023, thanks to the monthly rather than quarterly calculation of the usury rate (based on the average effective rates for the previous 3 months) between February and December 2023. The prospect of ECB interest rate cuts has led to a slight decline in 10y OAT rates, leading to a slight decrease in mortgage rates (to 3.50% in March 2024).
- → Some favorable factors partially offset these negative factors longer loan terms, smaller homes and higher down payments. While mortgage rates appear to have peaked, and started to decline, the gradual price adjustment by sellers, disinflation and the partial wage catch-up should slow the decline in sales. Structural demand factors remain favorable, and the French home loan model is prudent and sound (see slides 69-70).
- → Forecasts for 2024: The fall in lending rates should be very moderate in 2024. Sales of second-hand housing should renormalize to a range between 800,000 and 830,000 in 2024. Low levels of new home sales would persist (around 70,000 for new developers in 2024) in the absence of significant new support measures. Prices of second-hand dwellings are set to fall gradually, by around 5% in 2024: this is due to the drop in sales, and the resale of "thermal sieves", F or G rated housing, whose value has been reduced by the new regulations.

# Sales in thousands (right) yoy evolution Long-term average in thousands (right) 1000 10% -10% 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 Source: CGEDD, Notaries

#### France: home loan rates (in %, monthly average, excluding insurance)



#### France: sales of newly-built homes (in thousands, 4Q-cumulative)



#### APPENDICES - FRENCH HOUSING MARKET

#### A RESILIENT MARKET

The French market did not experience a bubble / excessive risk-taking, as seen in the US, the UK, Ireland or Spain between 1998 and 2007. The 2008-2009 recession put an end to the boom.

In France, the correction was limited, as prices were globally stable between 2008 and 2014, to be compared with a cumulative decline in prices of 31% in Ireland, 27% in Spain, 17% in the Netherlands and 14% in Italy. In the UK, prices dropped by 14% between end-2007 and end-2012.

# In France, the market rebounded sharply between 2015 and 2021, with housing sales reaching record levels and prices accelerating, albeit moderately.

- → For existing homes, sales have risen sharply since the low in 2014 (689,000), surpassing the 2005 high (829,000) as early as 2016, and reaching a record level in 2021 (1.175 million).

  Prices recovered gradually between 2015 and 2019 (+3% p.a. on average), then accelerated (+6.7% p.a. between end 2019 and end 2021), slowing to +4.7% p.a. by end 2022.
- → For new-built homes (developer segment), the sales jumped by 16.3% per year over 2014-2017, from 83,000 to 130,000, just above the 2007 peak. It remained stable until 2019 before starting to reduce.

  Prices rose by an average of 2.9% a year between the end of 2014 and the end of 2020, before accelerating over the following two years (+5.4% a year).

# In 2020-2022, the French housing market remained buoyant despite the Covid-19 pandemic. It began to correct in 2023, with rising interest rates accelerating its necessary normalization. The present correction should be moderate.

- → Sales of existing homes is slightly lower than the 2010s average (822,000 cumulated over 12 months at the end of Q1 2024 vs. 830,000 in the 2010s). With mortgage interest rates starting to fall at the beginning of 2024 and a certain resurgence in loan applications, the current correction should be moderate. In the existing home market, price differentials are likely to be accentuated according to the energy quality of the property. The newbuild market (around 15% of retail home sales), in particular single-family homes, is in a structurally more difficult situation and is likely to continue to suffer, due to (environmental) constraints on construction and limited tax incentives. However, the recent political uncertainties in France may have caused buyers and sellers to adopt a wait-and-see attitude, creating uncertainty as to the market's direction.
- → Prices have been falling since end-2022 (-5.2% yoy in Q1 2024). The correction over 2023 is stronger than the eurozone average, but not all countries have yet begun the price correction phase of this cycle.

#### Home prices: average year-on-year growth (year-end, %)



Source: Eurostat

#### France: year-on-year change in house prices (%)



#### APPENDICES - FRENCH HOUSING MARKET

## FAVOURABLE STRUCTURAL FUNDAMENTALS

#### Strong demand-side factors

- → Lower rate of home ownership (63% of French households were owner-occupiers in 2022) compared with other European countries (69% in the EU)
- → Highest birth-rate in the EU but a sharp decline in 2023
- → Other factors also support demand (divorce, moving out process, retirement planning, limited supply of rental accommodation)
- → A "safe haven" effect: in an uncertain environment and given the volatility of financial markets, French households are showing a preference for what is perceived as low-risk and more profitable investments, in particular housing. Yields are attractive and valuations are generally favorable over long periods.
- → Higher demand towards comfortable and greener housing (terraces, houses with gardens), due to the health crisis, the ecological priority and the development of work from home.

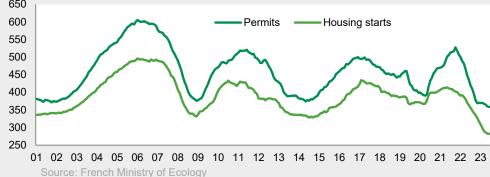
#### Weak supply

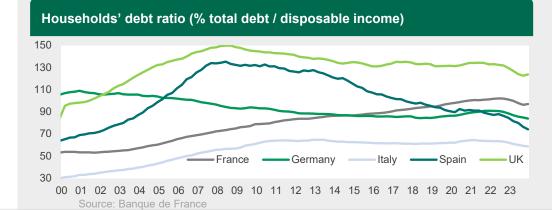
→ France has a structural housing deficit, and housing starts are particularly low and insufficient to meet demand. At around 280,000 in March 2024 (cumulative over 12 months), they are at their lowest since at least 2000 (the start of the series). The number of housing starts is more than 110,000 units below the average for the last 20 years, and permits are 100,000 units below average. According to the French Building Federation, the housing deficit could be around 850,000 units by 2030.

#### A structurally sound home loan market

- → The French housing debt-to-income ratio has been declining since mid-2022. It is higher than the euro area average, but relatively moderate compared to some other European countries, especially the UK, and even more so compared to the US.
- → The model is prudent, with cautious lending standards, to the most creditworthy buyers, and a low-risk home loan portfolio (see slide 70).

# 





#### APPENDICES – FRENCH HOUSING MARKET

#### LENDING PRACTICES ENHANCE BORROWER SOLVENCY

#### A cautious origination process

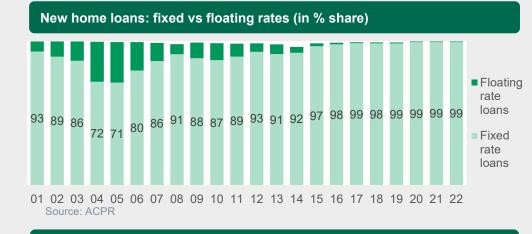
→ In France, the granting of a home loan is based on the borrower's ability to repay and not on the value and quality of the housing asset. The ratio of debt service to income<sup>(1)</sup> (DSTI) must not significantly exceed 35% of the borrower's income. The average DSTI remains stable at around 30%.

#### Low risk characteristics of the loans

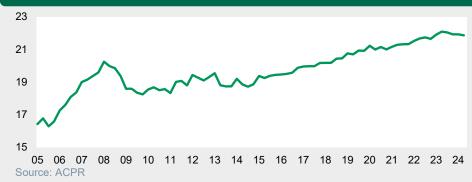
- → Loans are almost always amortising, with constant repayments.
- → Most home loans have a fixed rate until maturity (more than 99% of new home loans in recent years). Most variable rates are capped. This has a stabilizing effect on borrower solvency.
- → The credit standards remain reasonable even if slightly easing:
  - The initial maturity of new loans remains reasonable with an average of 21.1 years in 2020, 22 years in 2023 and 21.9 in Q1 2024
  - The LTV for new loans reached 83.7% in 2020, 82.9% in 2021 and 83.1% in 2022,
  - The average DSTI<sup>(1)</sup> stood at 30.3% in 2019, 30.6% in 2020, 30.1% in 2021, 29.9% in 2022.
  - Recommendation in December 2020 by the HCSF (the French macro-prudential authority) to have banks limit new home loans granted outside a minimum standard (DSTI (1) above 35% or maturity above 25 years, on a loan-by-loan basis) at a maximum of 20% of the total new home loans. The HCSF confirmed in September 2021 that this recommendation becomes a binding standard as of the 1st of January 2022. In Q1 2024, the use of the flexibility margin remains well below its limit of 20%, at 15.3%. Noting certain operational difficulties encountered by banks in implementing this measure in the new economic context with rising interest rates, the HCSF decided in 2023 to make some slight technical adjustments that do not alter the overall structure or scope of the measure.
- → French home loan market largely based on guarantees provided by Crédit Logement and home loan insurance companies

#### The risk profile remains very low

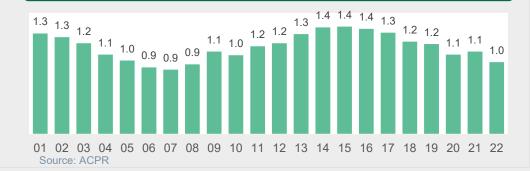
→ The non-performing loans ratio for home loans remains low. It decreased in 2022 to 0.95%, after 1,09% in 2021.







#### Ratio of non performing loans / Total home loans (in %)



Debt service to income ratio encompasses both capital and interest

# **CONTACT LIST**

Olivier BÉLORGEY	Deputy CEO and CFO, CACIB and Group Head of Treasury and Funding, Crédit Agricole Group	+ 33 1 57 87 19 24	olivier.belorgey@ca-cib.com
Laurent CÔTE	Group Treasurer, Crédit Agricole Group	+ 33 1 41 89 46 64	laurent.cote@ca-cib.com
Nadine FEDON	Head of Medium and Long Term Funding, Crédit Agricole Group	+ 33 1 41 89 05 19	nadine.fedon@ca-cib.com
Aurélien HARFF	Deputy Head of Medium and Long Term Funding, Crédit Agricole Group	+ 33 1 41 89 01 30	aurelien.harff@ca-cib.com
Jean-Marc PINAUD	General Manager of Crédit Agricole Home Loan SFH	+ 33 1 41 89 05 22	Jean-marc.pinaud@ca-cib.com
Isabelle ROSEAU	Head, Covered Bonds Structuring, General Manager of Crédit Agricole Public Sector SCF	+ 33 1 41 89 05 21	isabelle.roseau@ca-cib.com
Cécile MOUTON	Head of Investor Relations and Financial Communication	+ 33 1 57 72 86 79	cecile.mouton@credit-agricole-sa.fr
Florence QUINTIN DE KERCADIO	Debt Investor Relations and Ratings	+ 33 1 43 23 25 32	florence.quintindekercadio@credit-agricole-sa.fr
Gwenaëlle LERESTE	Debt Investor Relations and Ratings	+ 33 1 57 72 57 84	gwenaelle.lereste@credit-agricole-sa.fr
Sophie CORD'HOMME	Non-financial Rating Agencies	+ 33 1 57 72 49 28	sophie.cordhomme@credit-agricole-sa.fr

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@créditagricole\_sa



























