

COVERED BOND

INVESTOR PRESENTATION

THIRD QUARTER AND FIRST NINE MONTHS 2024

WORKING EVERY DAY IN THE INTEREST OF OUR CUSTOMERS AND SOCIETY



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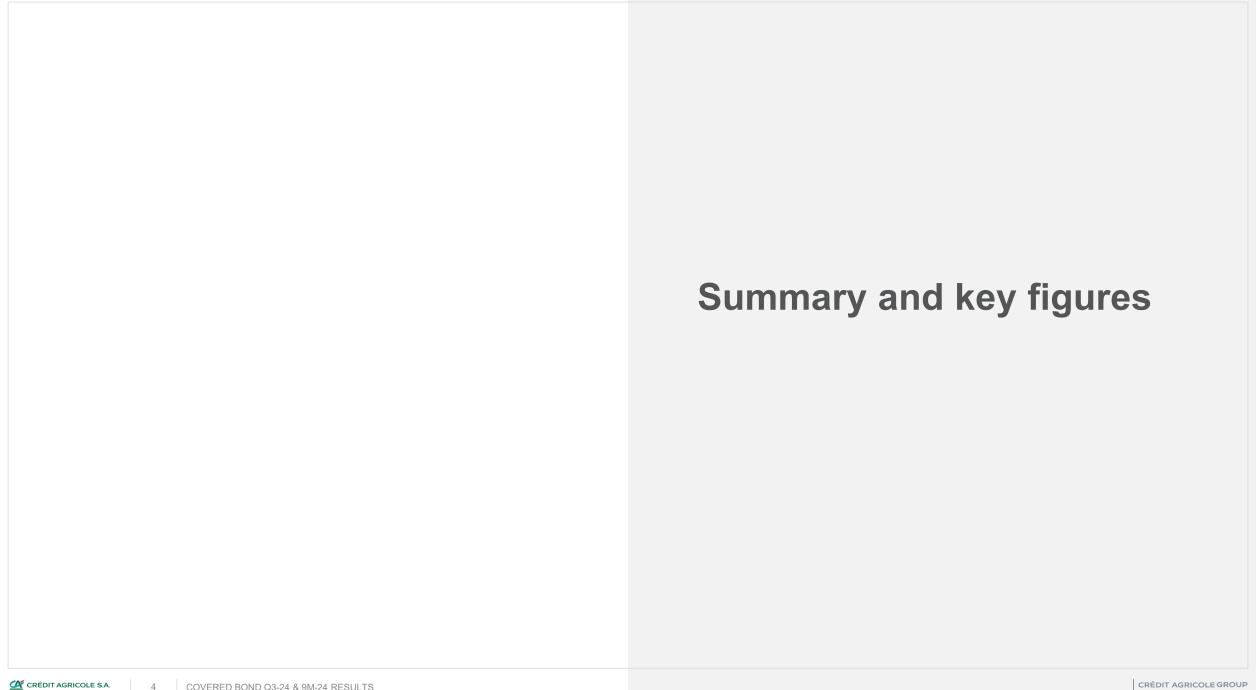
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Summary and key figures French Housing Market Crédit Agricole Home Loan SFH Crédit Agricole Public Sector SCF Appendices



CONTINUED PERFORMANCE OF THE UNIVERSAL BANKING MODEL



- Good 9M results driven by high revenues
- 2024 funding plan almost completed
- Solid asset quality, strong liquidity and capital positions
- Pursuit of strategic projects: partnership with GAC in China on leasing and in Europe on car financing; signing of an agreement to acquire Merca Leasing; acquisition of Nexity Property Management
- Net income Group share target of Crédit Agricole S.A. > €6bn in 2024 confirmed

Crédit Agricole Group

€6.5bn

9M-24 Net income

Stable 9M/9M

Crédit Agricole Group

€9.2bn

Q3-24 revenues

Stable Q3/Q3 +4.1% Q3/Q3 (1)

Crédit Agricole Group

26bps

CoR/outstandings 4 rolling quarters

Q3-2024

Crédit Agricole Group

17.4%

Phased-in CET1

+7.6pp vs SREP requirement

Crédit Agricole S.A.

€5.4bn

9M-24 Net income

+7.6% 9M/9M

- (1) Excluding reversals of the home purchase savings plans provisions in Q3-23: +€400m in revenues (LCL: +€52m, Regional Banks: +€118m, CC: +€230m)
- (2) Underlying RoTE calculated on the basis of underlying net income Group share and linearised IFRIC costs over the year

KEY FIGURES

| CRÉDIT AGRICOLE | GROUP | 9M 2024 | 3 RD QUARTER 2024 | CRÉDIT AGRICOLE |
|---|---------------------------|--------------------------------|---------------------------------------|---|
| Net income G | roup share stated | €6,491m -0.6% 9M/9M | €2,080m -12.8% Q3/Q3 | Net income Gro |
| | Revenues stated | €28,244m +1.9% 9M/9M | €9,213m -0.4% Q3/Q3 | |
| Gross Operati | ng Income stated | €11,378m +0.5% 9M/9M | €3,623m -9.1% Q3/Q3 | Gross Operatin |
| | | | | |
| Cost/income ratio underlying ⁽¹⁾ | 59.7% +1.2pp 9M/9M | 26bps +1bp Q3/Q2 | CoR / outstandings 4 rolling quarters | Cost/income ratio underlying ⁽¹⁾ |
| CET 1 Phased-in | 17.4% +0.1pp Q3/Q2 | €466bn -2.5% Q3/Q2 | Liquidity reserves | CET 1 Phased-in |

LE S.A.

9M 2024

3RD QUARTER 2024

roup share

stated

€5,397m

€1,666m

+7.6% 9M/9M

-4.7% Q3/Q3

Revenues

stated

€20,089m

€6,487m

+5.0% 9M/9M

+2.3% Q3/Q3

ing Income stated

€9,111m +4.6% 9M/9M €2,799m

-5.7% Q3/Q3

54.4% +1pp 9M/9M

32bps Stable Q3/Q2

CoR/ outstandings 4 rolling quarters

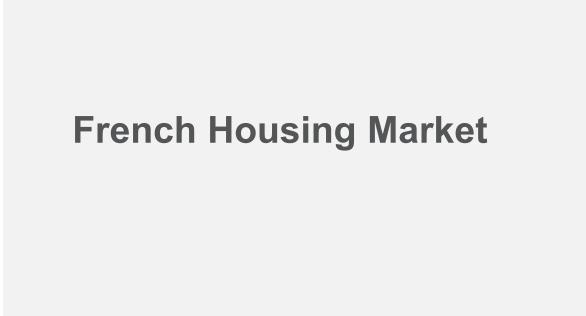
11.7%

+0.1pp Q3/Q2

14.5% +1pp 9M/9M

ROTE Underlying (2)

- (1) Underlying data, details of specific items available on page 65; 9M/9M variation excl. SRF
- (2) Underlying ROTE calculated on the basis of underlying net income Group share and linearised IFRIC costs over the year



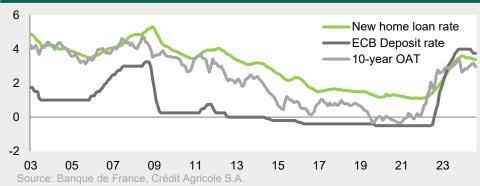
APPENDICES – FRENCH HOUSING MARKET

ECONOMIC ENVIRONMENT FACTORS

A correction process in 2023-2024

- → In Q2 2024, the housing market correction continued.
 - > In July 2024, 12-month cumulative sales in the second-hand segment reached 783,000 units, down 19,5% compared to July 2023 12-month cumulative sales, returning to their early 2015 level. After four exceptional years, above 1 million sales (1.2M in 2021), stimulated by very low interest rates and post-covid euphoria, the market began to normalize; the high interest rate environment accelerated the movement. Prices began to adjust in early 2022 and have been declining on a year-on-year basis since 2023 (-5% yoy in Q2 2024).
 - > 4- quarter cumulative new home sales reached 58,000 units (its lowest level since 1995), a 28% drop compared to Q2 2023 4-quarter cumulative sales. Until now, the new housing market has suffered from a supply problem linked to the scarcity of land, delays in obtaining permits, rising construction costs and the inflation of technical standards and environmental requirements. Today, the market is also facing a sharp drop in demand. Prices are now decreasing by 1.3% yoy in Q2 2024.
- > The main factor behind these corrections is the sharp rise in interest rates This has undermined households' ability to buy property, at a time when high inflation has eroded their purchasing power, and high geopolitical uncertainties are weighing on their confidence. Interest rates on new home loans have risen by 250bp in two years since their low point at the end of 2021, reaching 3.6% (excl. insurance) in December 2023. The rapid rise in ECB's rates has led to an upward adjustment in market rates. Initially held back by the usury rate mechanism, the rise in home loan rates accelerated in 2023, thanks to the monthly - rather than quarterly - calculation of the usury rate (based on the average effective rates for the previous 3 months) between February and December 2023. A first rate cut was decided by the ECB in June 2024, reducing the deposit rate from 4% to 3.75%. In September 2024, the easing continued with another 25bp cut. The prospect of ECB interest rate cuts led to a slight decline in 10y OAT rates, leading to a slight decrease in mortgage rates (to 3.37% in August 2024).
- → Some favorable factors partially offset these negative factors longer loan terms, smaller homes and higher down payments. While mortgage rates appear to have peaked, and started to decline, the gradual price adjustment by sellers, disinflation and the partial wage catch-up should slow the decline in sales. Structural demand factors remain favorable, and the French home loan model is prudent and sound (see slides 10-11).
- → Forecasts for 2024: The fall in lending rates should be very moderate in 2024. Sales of second-hand housing should renormalize to a range between 800,000 and 830,000 in 2024. Low levels of new home sales would persist (between 50,000 and 60,000 for new developers in 2024) in the absence of significant new support measures. Prices of second-hand dwellings are set to fall gradually, by around 5% in 2024: this is due to the drop in sales, and the resale of "thermal sieves", F or G rated housing, whose value has been reduced by the new regulations.







Source: French Ministry of Ecology

APPENDICES - FRENCH HOUSING MARKET

A RESILIENT MARKET

The French market did not experience a bubble / excessive risk-taking, as seen in the US, the UK, Ireland or Spain between 1998 and 2007. The 2008-2009 recession put an end to the boom.

In France, the correction was limited, as prices were globally stable between 2008 and 2014, to be compared with a cumulative decline in prices of 31% in Ireland, 27% in Spain, 17% in the Netherlands and 14% in Italy. In the UK, prices dropped by 14% between end-2007 and end-2012.

In France, the market rebounded sharply between 2015 and 2021, with housing sales reaching record levels and prices accelerating, albeit moderately.

- → For existing homes, sales have risen sharply since the low in 2014 (689,000), surpassing the 2005 high (829,000) as early as 2016, and reaching a record level in 2021 (1.175 million).

 Prices recovered gradually between 2015 and 2019 (+3% p.a. on average), then accelerated (+6.7% p.a. between end 2019 and end 2021), slowing to +4.7% p.a. by end 2022.
- → For new-built homes (developer segment), the sales jumped by 16.3% per year over 2014-2017, from 83,000 to 130,000, just above the 2007 peak. It remained stable until 2019 before starting to reduce.

 Prices rose by an average of 2.9% a year between the end of 2014 and the end of 2020, before accelerating over the following two years (+5.4% a year).

In 2020-2022, the French housing market remained buoyant despite the Covid-19 pandemic. It began to correct in 2023, with rising interest rates accelerating its necessary normalization. The present correction should be moderate.

- ⇒ Sales of existing homes is lower than the 2010s average (793,000 cumulated over 12 months in July 2024 vs. 830,000 in the 2010s). With mortgage interest rates starting to fall at the beginning of 2024 and a certain resurgence in loan applications, the current correction should be moderate. In the existing home market, price differentials are likely to be accentuated according to the energy quality of the property. The new-build market (around 15% of retail home sales), in particular single-family homes, is in a structurally more difficult situation and is likely to continue to suffer, due to (environmental) constraints on construction and limited tax incentives. The latest data published by the Banque de France show a rebound in new household housing credit production (cvs), which stood at €14bn in July 2024, a level not seen since June 2023.
- → Prices have been falling since end-2022 (-5.2% yoy for the second-hand market and -1.3% yoy for the new-build market in Q2 2024). The correction over 2023 is stronger than the eurozone average, but not all countries have yet begun the price correction phase of this cycle.

Home prices: average year-on-year growth (year-end, %)



France: year-on-year change in house prices (%) 15% 10% 5% 0% -5% -10% 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24

Source: Insee

APPENDICES - FRENCH HOUSING MARKET

FAVOURABLE STRUCTURAL FUNDAMENTALS

Strong demand-side factors

- → Lower rate of home ownership (63% of French households were owner-occupiers in 2023) compared with other European countries (69% in the EU).
- → One of the highest birth-rate in the EU in 2022, but a sharp decline is expected in 2023.
- → Other factors also support demand (divorce, moving out process, retirement planning, limited supply of rental accommodation).
- → A "safe haven" effect: in an uncertain environment and given the volatility of financial markets, French households are showing a preference for what is perceived as low-risk and more profitable investments, in particular housing. Yields are attractive and valuations are generally favorable over long periods.
- → Higher demand towards comfortable and greener housing (terraces, houses with gardens), due to the health crisis, the ecological priority and the development of work from home.

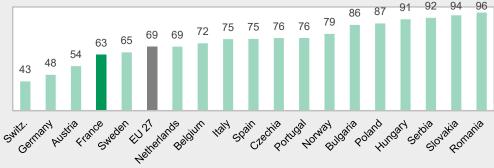
Weak supply

→ France has a structural housing deficit, and housing starts are particularly low and insufficient to meet demand. At around 269,700 in August 2024 (cumulative over 12 months), they are at their lowest since at least 2000 (the start of the series). Permits are also hit an all-time low at around 343,100 in August 2024 (cumulative over 12 months). The number of housing starts and permits are both more than 125,000 units below their average for the last 20 years. According to the French Building Federation, the housing deficit could be around 850,000 units by 2030.

A structurally sound home loan market

- → The French housing debt-to-income ratio has been declining since mid-2022. It is higher than the euro area average, but relatively moderate compared to some other European countries, especially the UK, and even more so compared to the US.
- → The loan origination model is prudent, with cautious lending standards, to the most creditworthy buyers, and a low-risk home loan portfolio (see slide 11).

Home ownership ratio in Europe (in % of total households)



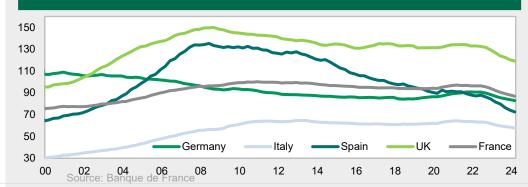
Source: Eurostat - 2023 (2022 for Serbia

France: housing starts and permits (in thousands, 12-m aggregate)



01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 20 21 22 23 Source: French Ministry of Ecology

Households' debt ratio (% total debt / disposable income)



APPENDICES – FRENCH HOUSING MARKET

LENDING PRACTICES ENHANCE BORROWER SOLVENCY

A cautious origination process

→ In France, the granting of a home loan is based on the borrower's ability to repay and not on the value and quality of the housing asset. The ratio of debt service to income(1) (DSTI) must not significantly exceed 35% of the borrower's income. The average DSTI remains stable at around 30% (30.7% in 2023 vs 29.9% in 2022).

Low risk characteristics of the loans

- → Loans are almost always amortising, with constant repayments.
- → Most home loans have a fixed rate until maturity (more than 99% of new home loans in recent years). Most variable rates are capped. This has a stabilizing effect on borrower solvency.
- → The credit standards remain reasonable even if slightly easing:
 - The initial maturity of new loans remains reasonable with an average of 21.1 years in 2020, 22 years in 2023 and 21.8 in Q2 2024.
 - The LTV for new loans reached 82.9% in 2021, 82.8% in 2022 and 78.8% in 2023.
 - The average DSTI⁽¹⁾ stood at 30.1% in 2021, 29.9% in 2022 and 30.7% in 2023.
 - Recommendation in December 2020 by the HCSF (the French macro-prudential authority) to have banks limit new home loans granted outside a minimum standard (DSTI (1) above 35% or maturity above 25 years, on a loan-by-loan basis) at a maximum of 20% of the total new home loans. The HCSF confirmed in September 2021 that this recommendation becomes a binding standard as of the 1st of January 2022. In Q1 2024, the use of the flexibility margin remains well below its limit of 20%, at 15.3%. Noting certain operational difficulties encountered by banks in implementing this measure in the new economic context with rising interest rates, the HCSF decided in 2023 to make some slight technical adjustments that do not alter the overall structure or scope of the measure.
- → French home loan market largely based on guarantees provided by Crédit Logement and home loan insurance companies

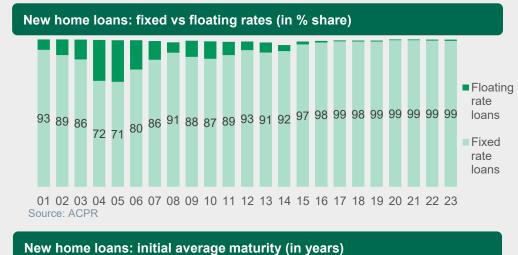
The risk profile remains very low

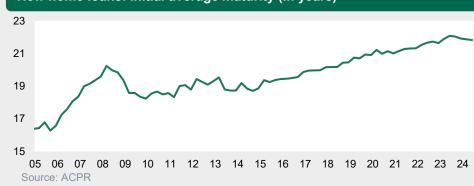
CRÉDIT AGRICOLE S.A.

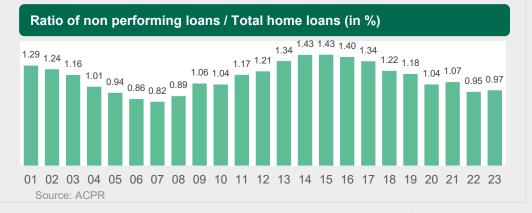
→ The non-performing loans ratio for home loans remains low, at 0.97% in 2023 after 0.95% in 2022 and 1.09% in 2021. The highest point was reached in 2015 with a ratio of 1.43%.

COVERED BOND Q3-24 & 9M-24 RESULTS

1. Debt service to income ratio encompasses both capital and interest



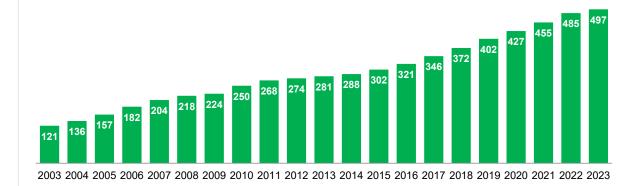




Crédit Agricole Home Loan SFH

A LEADER IN HOME FINANCE

Crédit Agricole Group: French Home Loans Outstanding (€bn)



32.6%

Crédit Agricole Group market share* in French home loans at end-June 2024

Crédit Agricole Group is the unchallenged leader in French home finance

→ €497bn in home loans outstanding at end-September 2024

Recognized expertise built on

- → Extensive geographical coverage via the density of the branch network
- → Significant local knowledge
- → Insider view based on a network of real estate agencies

Home financing at the heart of client relationship management

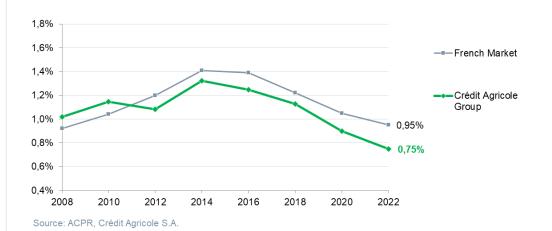
→ Home finance is the starting point in retail banking for product crossselling (death and disability insurance, property and casualty insurance, home loan guarantee, current account facilities, etc...)

*Source: Crédit Agricole S.A Economic Department.

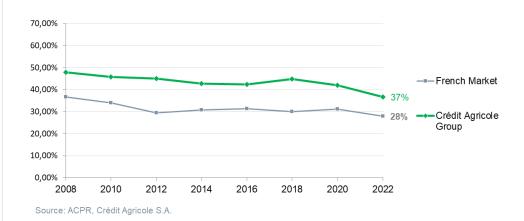
CREDIT AGRICOLE HOME LOAN SFH

LOW RISK PROFILE

Non-performing loans / Total home loans



Non-performing loans coverage ratio



Origination process relies on the borrower's repayment capability

- → Borrower risk is analysed through revenues and credit history checks (3 pay slips, most recent tax statement, bank statements, Banque de France records)
- → Analysis includes project features (proof of own equity, construction and work bills, etc.)
- → Borrower repayment capability is measured with the income sufficiency test, which ensures that disposable income after all expenses exceeds a minimum amount, depending on the size and means of each household
- → The new standards on origination introduced by the HCSF (the French macroprudential authority) in 2021 have been gradually taken into account by the originators and should lead to an even lower risk profile overall
- → In addition, credit risks are analysed before and after the granting of a guarantee

As a result, the risk profile is very low

- → The rate of non-performing loans* remains low, at pre-2008 crisis levels
- → The provisioning policy is traditionally very cautious, well above the French market (37% at end-2022)
- → Final losses remain very low: 0.012% in 2023

0.012% Crédit A

Crédit Agricole Group final losses on French home loans in 2023

*Doubtful loans and irrecoverable loans

CREDIT AGRICOLE HOME LOAN SFH

A DIVERSIFIED GUARANTEE POLICY, ADAPTED TO CLIENTS' RISKS AND NEEDS

Guaranteed loans: growing proportion, in line with the French market

- → Mainly used for well known customers and low risk loans...
- → In order to avoid mortgage registration costs...
- → And to simplify administrative procedures both at the signing of the loan and at loan maturity...
- → Via Crédit Logement (external institution jointly owned by major French banks) or CAMCA (internal mutual insurance company)

Mortgage

French State guarantee for eligible borrowers in addition to a mortgage

→ PAS loans (social accession loans)

Home loans by guarantee type

| | Outstanding 2022 | New loans 2022 | Outstanding 2023 | New loans 2023 |
|---------------------------|------------------|----------------|------------------|----------------|
| Mortgage | 30,4% | 23,0% | 29,3% | 20,3% |
| Mortgage & State g'tee | 4,2% | 3,2% | 4,2% | 3,8% |
| Crédit Logement | 22,3% | 23,1% | 22,1% | 20,5% |
| CAMCA | 35,1% | 40,4% | 36,1% | 42,1% |
| Other guarantees + others | 8,0% | 10,3% | 8,2% | 13,3% |
| Total | 100.0% | 100.0% | 100.0% | 100.0% |

Source: Crédit Agricole

Scope: Crédit Agricole Group French Home Loans

ISSUER LEGAL FRAMEWORK

Crédit Agricole Home Loan SFH (CA HL SFH), the Issuer

- → A French credit institution, 100% owned by Crédit Agricole S.A. and licensed by the French financial regulator (ACPR, Autorité de Contrôle Prudentiel et de Résolution).
- → Formerly Crédit Agricole Covered Bonds (CACB), it was converted on 12 April 2011 into a SFH (Société de Financement de l'Habitat), a specialised bank created under the law dedicated to French home loan Covered Bonds.
- → On July 2022, following the transposition of the Covered Bonds directive (EU) 2019/2162, it received the **European Covered Bond (Premium) label** by being fully compliant with the European framework and article 129 of the CRR Regulation (EU) 575/2013.

Investor benefits provided by the French SFH legal framework, recently amended to be in line with the European Covered Bond Directive:

Strengthened Issuer

Protection given by the cover pool

Enhanced liquidity

CA HL SFH recognition

Controls

- → Limited activity of the Issuer: exposure to eligible cover pool and issuance of CB (Obligations à l'Habitat, OH)
- → Bankruptcy remoteness from bankruptcy of the parent company
- → Eligibility criteria: pure residential loans, either 1st lien mortgage or guaranteed by a credit institution, a financing company (Société de financement) or an insurance company, property located in France or another country in the European economic area or a highly rated country
- → Over-collateralisation: 105% minimum
- → Loan eligible amount capped at 80% of LTV for the purpose of computing the legal coverage ratio with regular re-evaluation
- → Legal privilege: absolute priority claim on all payments arising from the assets of the SFH
- → Liquidity coverage for interest and principal amounts due over the next 180 days
- → The Issuer may subscribe to its own Covered Bonds for pledge as collateral with the Central Bank, up to 10% of overall Covered Bonds outstanding
- → ECB repo eligible: CA HL SFH Covered Bond issues eligible in category II
- → European Covered Bond (Premium) label under the Covered Bonds directive
- → CRR 129 compliant with reduced risk weighting of 10% (Standard Approach)
- → LCR eligible as Level 1 asset (M€ 500 and above CB issues)
- → Special public supervision by the French regulator (ACPR) of the Issuer and the covered bond programme
- → Ongoing control by the specific controller for CB law compliance including cover pool monitoring

CREDIT AGRICOLE HOME LOAN SFH

STRUCTURAL FEATURES

Home loans cover pool

- → Home loans granted as security in favour of the SFH
- → Self originated home loans by the Crédit Agricole Regional Banks or LCL
- → Property located in France
- → No arrears

Over-collateralisation

- → Allowing for the AAA rating of the CB
- → Monitored by the Asset Cover Test, ensuring
 - → Credit enhancement
 - → The coverage of carrying costs

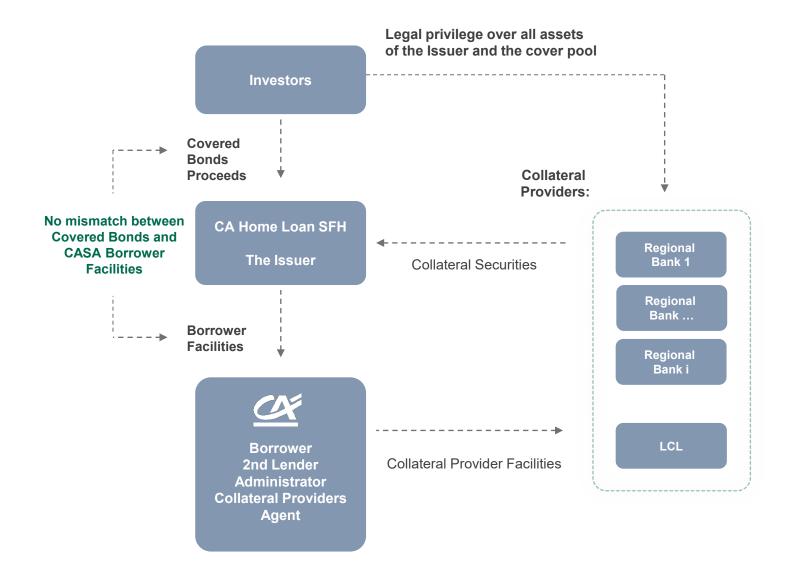
Double recourse of the Issuer

- → Recourse of the Issuer both on the cover pool and on Crédit Agricole S.A.
- → The structure relies on the European Collateral Directive provisions transposed into the French Financial and Monetary Code (Article L211-38, July 2005)
 - → Assets of the cover pool are identified by the collateral providers as granted for the benefit of the Issuer; and...
 - → Will be transferred as a whole in case of enforcement of collateral security

Controls

- → Audited by Ernst & Young and Mazars
- → Ongoing control by the specific controller, Cailliau Dedouit et Associés, approved by the French regulator

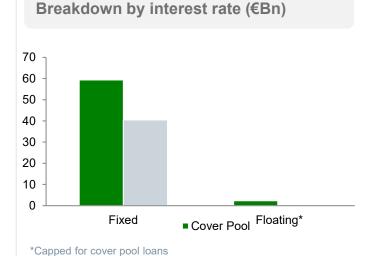
STRUCTURE OVERVIEW



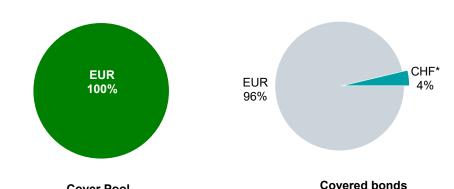
- → Proceeds from the issuance of Covered Bonds will be used by the Issuer to grant Crédit Agricole S.A. Borrower Facilities, collateralized by the eligible cover pool
- → Crédit Agricole S.A. will grant Collateral Provider Facilities to each of the 39 Regional Banks and LCL (the Collateral Providers)
- → Each Collateral Provider will benefit from facilities with an attractive interest rate

CREDIT AGRICOLE HOME LOAN SFH

LIQUIDITY AND MARKET RISK MONITORING



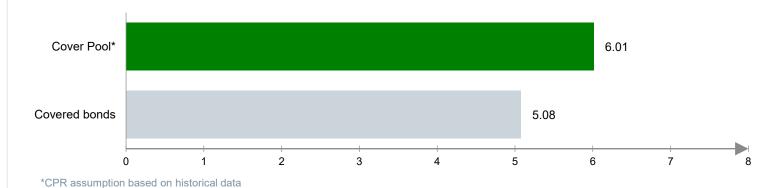




*Fully hedged into EUR via XCCY swaps

Cover Pool

Average life (in years)



Source: Crédit Agricole S.A., figures at end-September 2024

Liquidity and interest rate risks

- → Average life of the cover pool (including overcollateralisation) slightly longer than cover bonds (CB)
- → Cover pool as well as CB are mostly fixed rate
- → Monthly control based on cash flow model to check timely payment of CB with cash from cover pool including over-collateralisation, with stressed interest rate and Conditional Prepayment Rate (CPR) scenarios

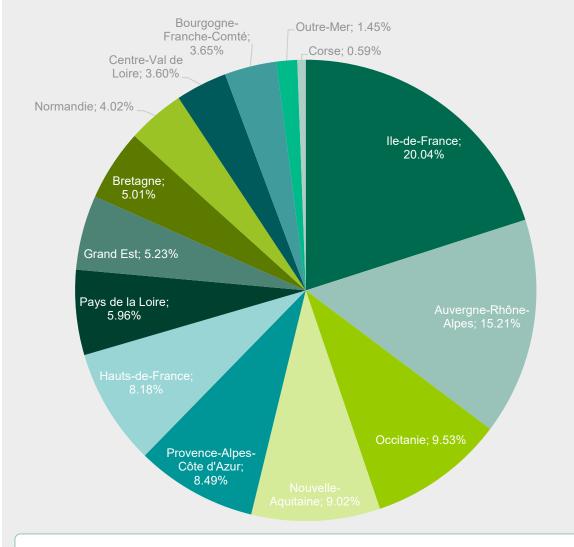
Currency risk

→ A limited currency risk fully hedged through cross currency swaps with internal counterparty

CREDIT AGRICOLE HOME LOAN SFH

COVER POOL AT END-SEPTEMBER 2024

| Total outstanding current balance | € 61 652 996 404 | |
|-----------------------------------|---|--|
| Number of loans | 982383 | |
| Average loan balance | € 62 759 | |
| Seasoning | 101 months | |
| Remaining term | 165 months | |
| WA LTV | 59.13% | |
| Indexed WA LTV | 49.49% | |
| lut made at a | 96.29% fixed | |
| Interest rates | 3.71% variable, capped | |
| | Mortgage : 61.1% | |
| Guarantee type distribution | (of which 13.7% with additional guarantee of the French State) | |
| | Crédit Logement guarantee : 25.2% | |
| | CAMCA guarantee : 13.7% | |
| Occupancy | 80.8% owner occupied homes | |
| Origination | 100% home loans self originated in France by 39 Regional Banks and LCL | |
| Mary alimibility anity via | No arrears | |
| Key eligibility criteria | Current LTV max 100% | |



- → Excellent geographical diversification
- → Very low LTV, allowing high recoveries, even in highly stressed scenarios

PROGRAMME FEATURES AT END-SEPTEMBER 2024

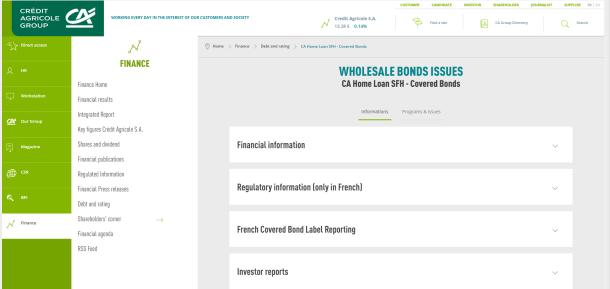


Crédit Agricole Home Loan SFH is registered with the Covered Bond label

→ https://coveredbondlabel.com/issuer/73/

Investor information available on Crédit Agricole's website

→ https://www.credit-agricole.com/en/finance/finance/investor-s-corner/debt/wholesale-bonds-issues/ca-home-loan-sfh-covered-bonds



Crédit Agricole
Public Sector SCF

KEY FEATURES

CA Public Sector SCF's objectives

- → Expanding Crédit Agricole's export finance activities guaranteed by Export Credit Agencies (ECAs), acting in the name of Governments: a high credit quality/low margin business requiring low refinancing costs
- → Diversifying Crédit Agricole's funding sources at an optimal cost

A €10bn Covered Bond programme rated Aaa (Moody's) and AAA (S&P Global Ratings) since launch

A regulated credit institution, licensed within the SCF (Société de Crédit Foncier) French legal framework

- → CA Public Sector SCF only refinances eligible exposures to public entities through Covered Bond issues (Obligations Foncières)
- → Value of cover pool must equal at least 105% of Covered Bonds issued, by Law
- → Investors in Covered Bonds benefit from legal privilege over the assets
- → Bankruptcy remoteness of the Issuer from the parent ensured by Law
- → By law, no early redemption or acceleration of the Covered Bonds in case of insolvency
- → Close monitoring and supervision (ACPR, specific controller, independent auditors).

European Covered Bond (Premium) label under the CB Directive

Ensuring full compliance with article 129 of the CRR Regulation (EU) 575/2013 and reduced risk weighting of 10% in Standard Approach

CACIB'S EXPORT CREDIT AGENCY BUSINESS

CACIB, 100% subsidiary of Crédit Agricole S.A., is an established leader in asset-based finance

- → Top 5 global Export Finance bank
- → Leader in aircraft and rail finance among European banks

Airline Economics - Aviation European Bank of the year 2022

- → Top player in shipping in the European and Asian markets
- → Major player in project finance and especially infrastructure, power and energies
- → Experience of more than 25 years

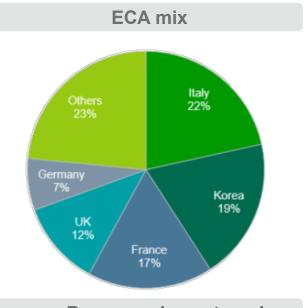
ECA loan origination remains strong despite the pandemic and the Ukraine conflict

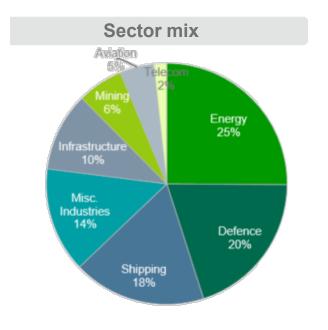
- → Loans are guaranteed by ECAs, acting in the name of their governments
- → Steady demand from exporters for long term financing in infrastructure
- → Increased demand for ECA sustainable transactions
- → Low risk thanks to the recourse to ECAs and security packages in some cases as well
- → Very low capital consumption for banks
- → A portfolio of € 21bn at end 2023
- → Outstanding loans amount impacted by USD / EUR exchange rate

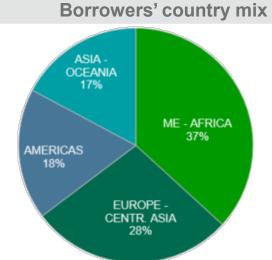
Outstanding ECA loans (in €bn)



CACIB'S EXPORT CREDIT AGENCY (ECA) BUSINESS







At end-June 2024

CACIB continues to dedicate important resources to the ECA business

- → Origination capacity in more than 25 countries
- → Close proximity to ECAs, and well-established relations with them
- → Dedicated, experienced transaction teams based in Paris in charge of structuring and managing deals from signature to final repayment

Strong credit processes

- → Annual strategy review by relevant sectors, including risk policy
- → Credit approval granted by specialised credit committees and by the top credit committee of the Bank
- → Annual or ongoing portfolio review

Diversified portfolio

- → Sovereign guarantees provided by a diversified group of guarantors
- → Good sector and geographic diversification

ISSUER LEGAL FRAMEWORK

Crédit Agricole Public Sector SCF, the Issuer

- → A French credit institution, 100% owned by Crédit Agricole S.A., licensed by the French financial regulator (ACPR, *Autorité de Contrôle Prudentiel et de Résolution*)
- → Following the transposition of the Covered Bond directive (EU) 2019/2162, the SCF has obtained the European Covered Bond (Premium) label for all its issuances since the law's entry into force (July 2022).

Investor benefits provided by the French SCF legal framework, recently amended to be in line with the European Covered Bond Directive:

Strengthened Issuer

Protection given by the cover poo

Enhanced liquidity

CA PS SCF Recognition

Control

- → Limited activity of the Issuer: exposure to eligible cover pool and issuance of Covered Bonds (Obligations Foncières)
- → Bankruptcy remoteness from bankruptcy of the parent company
- → Eligibility criteria: **public exposure**, as defined by Law (public exposure to European Economic Area or third-country with a minimum rating of AA-)
- → Over-collateralisation: 105% minimum
- → Legal privilege: absolute priority claim on all payments arising from the assets of CA PS SCF
- → Liquidity coverage for interest and principal amounts due over the next 180 days
- → The Issuer may subscribe to its own Covered Bonds for pledge as collateral with the Central Bank, up to 10% of overall Covered Bonds outstanding
- → ECB repo eligible: CA PS SCF Covered Bond issues eligible in category II
- → European Covered Bond (Premium) label under the Covered Bonds directive
- → CRR 129 compliant with reduced risk weighting of 10% (Standard Approach)
- → LCR eligible as Level 1 asset (500m€ and above CB issues)
- → Special public supervision by the French regulator (ACPR) of the Issuer and the covered bond programme
- → Ongoing control by the specific controller for CB law compliance including cover pool monitoring

STRUCTURAL FEATURES

Programme

→ €10bn programme of *Obligations Foncières*, with €4.5bn of issues outstanding rated Aaa by Moody's and AAA by S&P Global Ratings since launch

Cover pool

- → Loans fully guaranteed by ECAs acting on behalf of governments originated by CACIB
- → Loans to or fully guaranteed by multinational or national or regional authorities or public institutions, originated by CACIB
- → Loan transfers achieved on a loan-by-loan basis
 - → Due diligence performed by our French counsel
 - → Review by local counsel in borrowers countries of all transfer formalities necessary to achieve a transfer binding and enforceable to the ECAs, the borrower and any third party
 - → Completion of the formalities necessary for obtaining a valid transfer of the public exposure
- → Loans to, or guaranteed by, French national, regional authorities or public institutions only originated by the Crédit Agricole Group Regional Banks to be potentially included

Over-collateralisation

- → Over-collateralisation above the 105% legal requirement to reach the maximum achievable rating
- → Over-collateralisation ratio monitored by the monthly Asset Cover Test

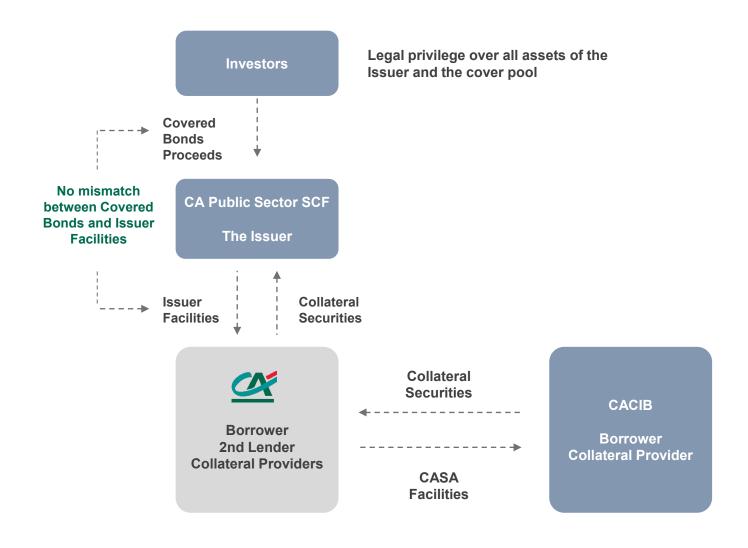
Double recourse of the Issuer

- → Recourse of the CA Public Sector SCF both on the cover pool and on Crédit Agricole S.A.
- → The structure relies on the European Collateral Directive provisions transposed into French Law (Article L211-38 July 2005, French Monetary and Financial Code)
 - → Assets of the cover pool are identified by CACIB as granted for the benefit of the Issuer
 - → Assets will be effectively transferred as a whole in case of enforcement of collateral security

Controls

- → Audit by two auditors : Ernst & Young and Mazars
- → Ongoing control by a Specific Controller approved by the French regulator, Cailliau Dedouit et Associés

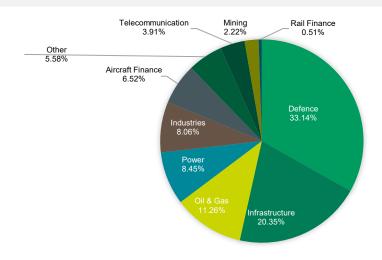
COVER POOL AT END-SEPTEMBER 2024



- → Proceeds from the issuance of Covered Bonds will be used by the Issuer to grant Crédit Agricole S.A. Issuer Facilities
- → Crédit Agricole S.A. will grant CASA Facilities to CACIB (the Collateral Provider) with an attractive interest rate
- → Eligible cover pool will be transferred by way of security, in accordance with the French Monetary and Financial code (Article L 211-38):
 - → by CACIB to CASA as collateral of CASA Facilities
 - → and by CASA to CA PS SCF, as collateral of Issuer Facilities

COVER POOL AT END-SEPTEMBER 2024

Sector mix (drawn amounts)



As of end-Septtember:2024

Public Exposures



€6.35bn eq. drawn public exposures

- → Total commitment of € 7.8bn eq.
- → 123 loans

Strongly rated exposures, mainly ECA guaranteed loans (% of drawn amounts)

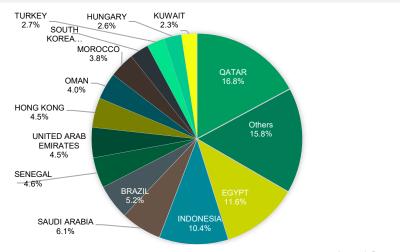
- → 22.7% UK, rated Aa3/ AA/ AA- (UKEF)
- → 21.9% France, rated Aa2/ AA/ AA- (BPIFRANCE ASSURANCE EXPORT)
- → 19.8% South Korea, rated Aa2/ AA/ AA- (K-Sure)
- → Enhancement of the pool diversification by inclusion of high quality exposures such as State of Qatar, World Bank (MIGA), Germany (EULER-HERMES), Finland (FINNVERA), Belgium (Credendo), United State (EXIM) Austria (OeKB), Denmark (EKF) and Spain(CESCE).

Recent evolution in the business impacting the cover pool:

Following the record volumes in 2023, we have experienced a relative slowdown in the first half of 2024, mainly due to the global economic and geopolitical environment, but the second half of the year has seen regained activity at levels similar to those of the prior year with ECA finance. Main sectors remain energy transition, infrastructure and defense.

COVER POOL AT END-SEPTEMBER 2024

Borrowers country mix (drawn amounts)



At end-September 2024

Cover pool currency mix



Borrowers country mix

→ Well diversified among 39 countries

Currency mix (% of drawn amount)

- → 55.6% EUR
- → 42.8% USD
- → 1.6% Other

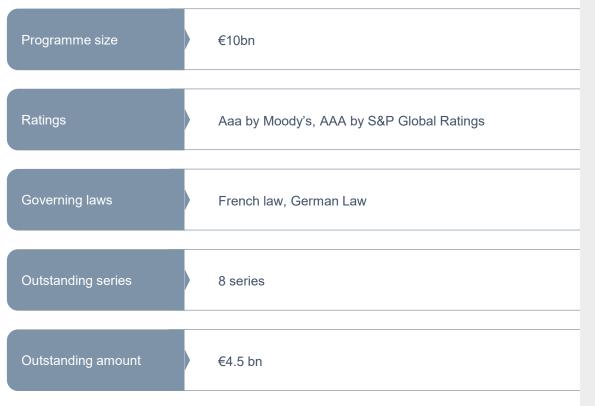
Cover pool interest rate mix

- → 34% fixed rate
- → 66% floating rate

Cover pool maturity

- → Average residual life : 4.08 years
- → Average residual term : 7.36 years
- → Average initial maturity : 12.33 years
- → Seasoning of the pool: 4.97 years

PROGRAMME FEATURES AT END-SEPTEMBER 2024

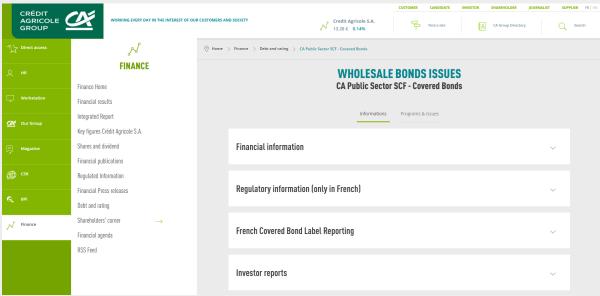


Crédit Agricole Home Public Sector SCF is registered with the Covered Bond label

→ https://coveredbondlabel.com/issuer/12/

Investor information available on Crédit Agricole's website

→ https://www.credit-agricole.com/en/finance/finance/investor-s-corner/debt/wholesale-bonds-issues/ca-public-sector-scf-covered-bonds



Appendices

CASA LT ratings by debt category

CASA ratings and 5-years CDS spreads

Non-financial ratings

GCA loan portfolio

RATINGS BY DEBT CATEGORY

| EDANCE. | Aa2 | AA- | AA- |
|---------------------------------------|----------|--------|----------|
| FRANCE | Negative | Stable | Negative |
| Credit Ratings (1) as of October 2024 | Moody's | S&P | Fitch |
| LT issuer rating | Aa3 | A+ | A+ |
| Outlook | Negative | Stable | Stable |
| ST debt | P-1 | A-1 | F1 |
| Senior Preferred | Aa3 | A+ | AA- |
| Senior non-Preferred | A3 | A- | A+ |
| Tier 2 | Baa1 | BBB+ | A- |
| Additional Tier 1 | Ваа3 | BBB- | ВВВ |

⁽¹⁾ The ratings reflect the analysis of Crédit Agricole Group

A WELL-DIVERSIFIED BUSINESS MODEL AND SOUND FINANCIAL MANAGEMENT (2)

S&P Global

A+ stable (1)

- "Sound earnings, cooperative status, and conservative capital policy support the group's very solid capital position."
- "Firm leader in the French retail banking market, generating good and predictable risk-adjusted earnings".
- "Increasingly diverse model business model and income sources, with leading franchises, notably in retail banking, insurance, and asset management."

As of 11/10/2024

■ MOODY'S

Aa3 neg ⁽¹⁾

- "Stable earnings, supported by diversified businesses in France and abroad"
- "High asset quality"
- "Group's strong capitalisation, which benefits from its capacity to retain a larger fraction of its earnings than private banks"

As of 29/10/2024

FitchRatings

A+/AA- stable (1)

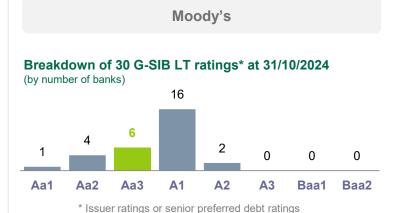
- "A very diverse business model, leading franchises in multiple segments,
- low risk appetite, strong capitalisation, sound asset quality and profitability,
- And strong funding compared with large and European banks."

As of 16/10/2024

- (1) Issuer credit rating / Long Term Senior Preferred rating
- (2) The ratings reflect the analysis of Crédit Agricole Group

APPENDICES

CRÉDIT AGRICOLE S.A.'S RATINGS AND 5-YEAR CDS SPREADS REFLECTS STRONG CREDIT FUNDAMENTALS

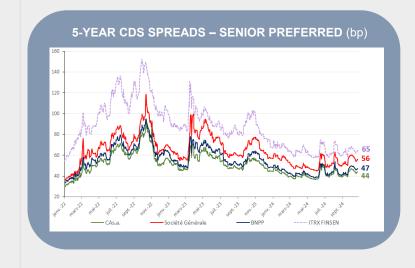


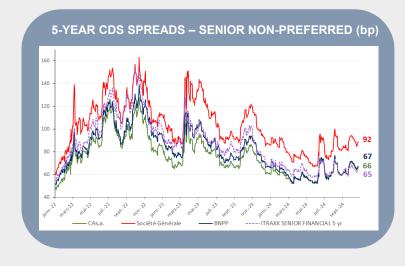


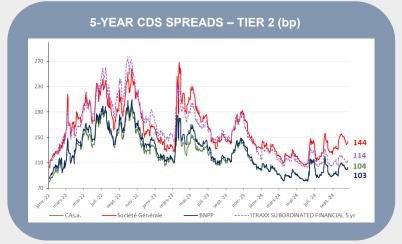


Breakdown of 30 G-SIB LT issuer ratings at 31/10/2024 (by number of banks)









Source: Bloomberg

NON-FINANCIAL RATINGS

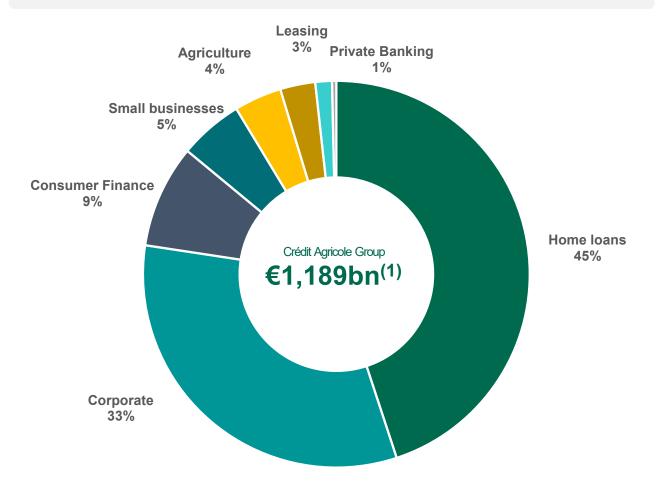
| As of 14 October 2024 | Moody's Analytics | ISS ESG | MSCI | Sustainalytics ¹ | CDP Climat |
|-----------------------|-------------------|-----------|------|-----------------------------|------------|
| Crédit Agricole S.A. | 71 | C+ | AA | 21,9 > 0 | A- |
| BNP Paribas | 73 | C+ | AA | 20,7 > 0 | A |
| Société Générale | 72 | | AA | 18,9 > 0 | В |
| Banco Santander | 65 | C | AA | 20 > 0 | A- |
| UniCredit | 65 | C | AA | 12,9 > 0 | В |
| B.F. Crédit Mutuel | 64 | C | AA | 21,5 > 0 | |
| Barclays plc | 62 | C | AA | > 0 | В |
| BPCE S.A. | 61 | С | AA | 18,5 > 0 | В |
| ING Group | 54 | C+ | AA | 17,2 > 0 | С |
| Deutsche Bank | 54 | C+ | A | 22,9 > 0 | В |
| UBS Group | 53 | С | AA | 26,6 > 0 | A- |
| Standard Chartered | 50 | С | AA | 25 > 0 | A- |
| HSBC Holdings | 48 | С | AA | 24,2 > 0 | A- |

^{1.} ESG risk score on an inverted scale (100-0): the lower the score, the better the ESG risk

APPENDICES

A DIVERSIFIED LOAN PORTFOLIO, FAIRLY SECURED AND MAINLY EXPOSED TO FRANCE

Gross customer loans outstanding⁽¹⁾ of Crédit Agricole Group (as of 30 September 2024)



Home loans €535bn

- Including €497bn from distribution networks in France and €36bn from international distribution networks
- Mainly in France, fixed rate loans, amortizable, guaranteed by a guarantor or mortgage security

Corporate loans(2) €387bn

Including €166bn from Crédit Agricole CIB, €186bn from distribution networks in France. €24bn from international distribution networks, €10bn from CACEIS

Consumer loans €102bn

• Including €70bn from CAPFM (including Agos and CA Auto Bank) and €32bn from distribution networks (consolidated entities only)

Small businesses €64bn

• Including €55bn from distribution networks in France and €9bn from international distribution networks

Agriculture €47bn

 Loans supporting business only, home loans excluded

Gross customer loans outstanding, financial institutions excluded

(2) Of which €31bn in Regional Banks financing public entities

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This Credit Update is available on our website at: www.credit-agricole.com/en/finance/finance/debt See all our press releases at: www.credit-agricole.com - www.creditagricole.info







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