



CRÉDIT AGRICOLE S.A. EQUITY STORY

WORKING EVERY DAY IN THE INTEREST
OF OUR CUSTOMERS AND SOCIETY



CRÉDIT AGRICOLE S.A. : OPTIMISED STRUCTURE & PROFITABLE STRATEGY



- **Strong product factories** in the listed entity Crédit Agricole S.A. at the service of wide distribution base of Crédit Agricole Group
- **Diversified business mix, leading and profitable business lines** benefiting from **organic and inorganic growth**
- **Efficient and optimized structure** allowing CASA to operate at a lower **CET1 Ratio** and deliver a **high ROTE**
- High level of results fuelling **attractive remuneration** and the financing of our development

Credit Agricole Group

17.2%
Phased-in CET1

Q4-2024

Crédit Agricole S.A.

11.7%
Phased-in CET1

Q4-2024

Crédit Agricole S.A.

14.0%
Underlying ROTE⁽¹⁾

2024

Crédit Agricole S.A.

1.10 €
dividend / share

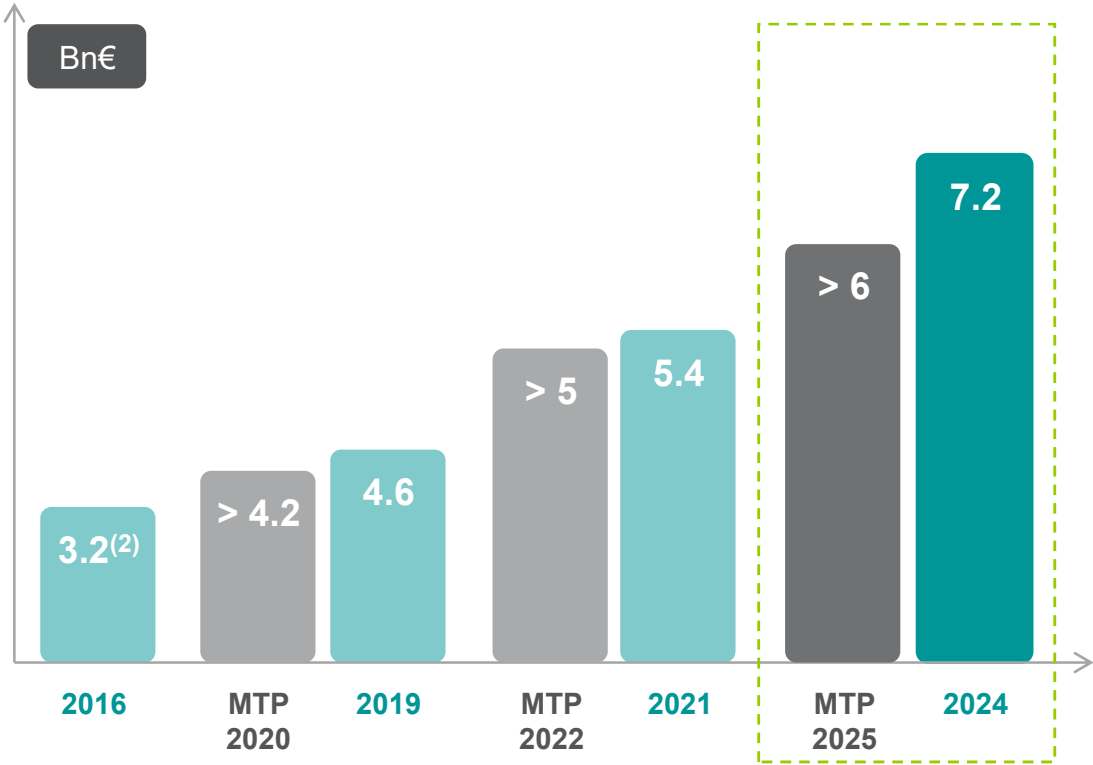
2024

1. Underlying ROTE calculated on the basis of underlying net income Group share and linearised IFRIC costs over the year

ALL FINANCIAL TARGETS OF 2025 AMBITIONS PLAN EXCEEDED IN 2024

	2025 Targets		2024
Net income Group share underlying	> €6bn	✓	→ €7.2bn
ROTE underlying	> 12.0%	✓	→ 14.0%
Underlying cost/income ratio excl. SRF	< 58.0%	✓	→ 54.4%
CET 1	11.0%	✓	→ 11.7%
Distribution	50% in cash	✓	→ Dividend ⁽¹⁾ €1.10/share

Crédit Agricole S.A. underlying net income Group share vs MTP targets



(1) Proposed 2024 dividend submitted for the approval of the 2025 General Meeting

(2) Pro forma of the simplification of the capital structure (Eureka)

CRÉDIT AGRICOLE GROUP'S STRENGTHS

WORKING EVERY DAY IN THE INTEREST
OF OUR CUSTOMERS AND SOCIETY



CRÉDIT AGRICOLE GROUP KEY FIGURES

Rankings and key figures



#1

provider of financing
to the French economy

#1

retail bank in the
European Union based
on number of customers

9th

largest global bank by
balance sheet size

#1

retail insurer
in France

#1

European asset
manager



54 million customers

#1

cooperative mutual bank
in the world

12.1 million

mutual shareholders



46 countries



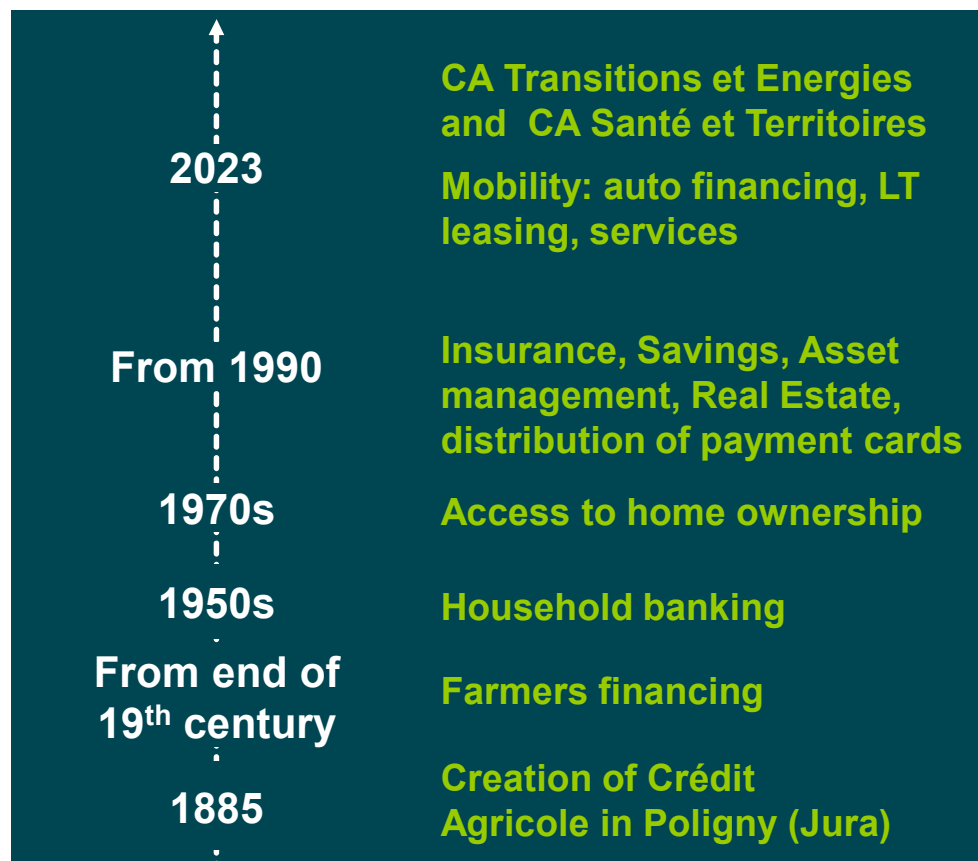
8,200 branches

Including 6,660 in France
(Regional Banks and LCL)

CRÉDIT AGRICOLE GROUP MODEL

Ever-evolving to meet our customers' needs

THE HISTORY OF CRÉDIT AGRICOLE



THE THREE PRINCIPLES THAT GUIDE OUR ACTIONS

1. Usefulness

Working in the interest of society as a whole

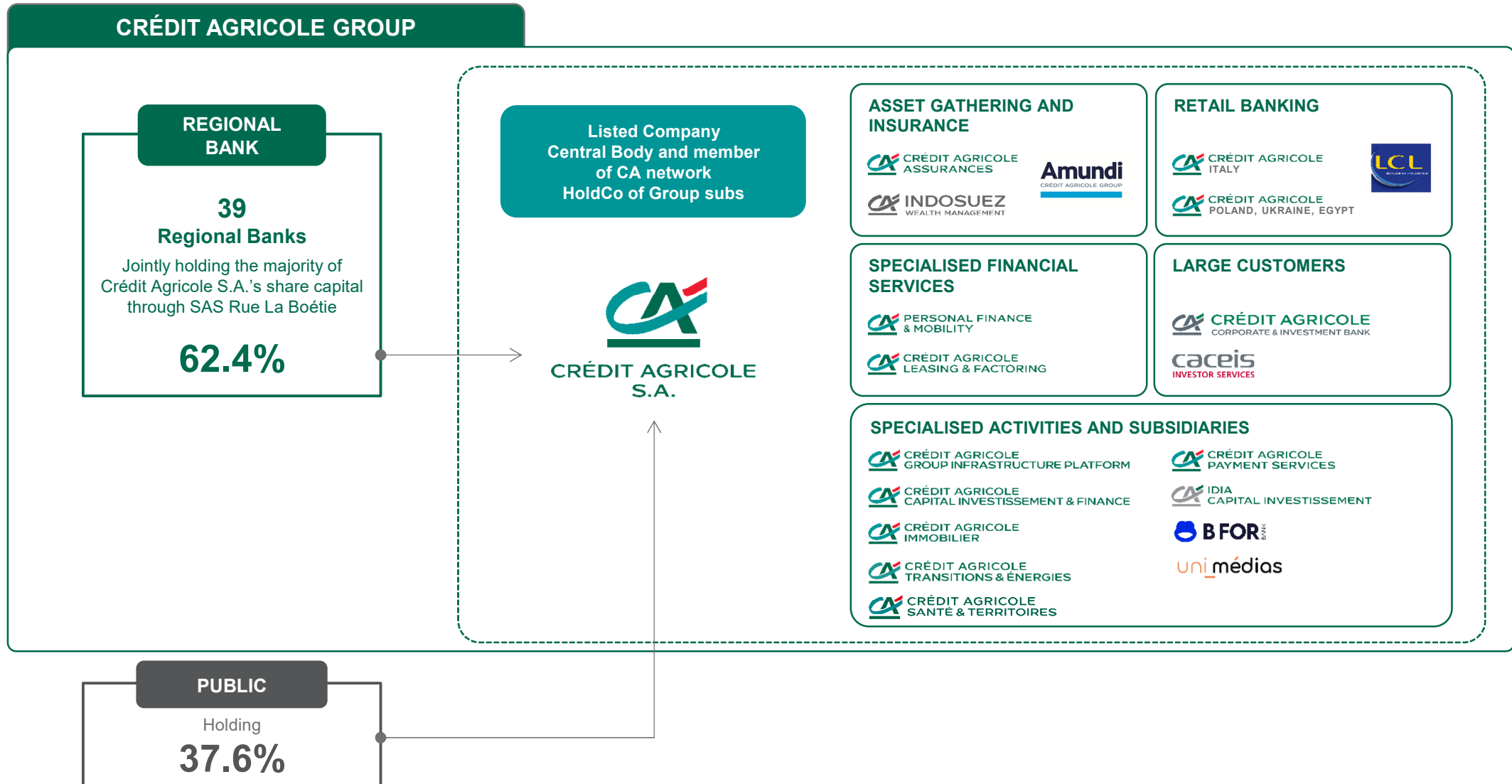
2. Universality

Serving everyone, everywhere, across all channels

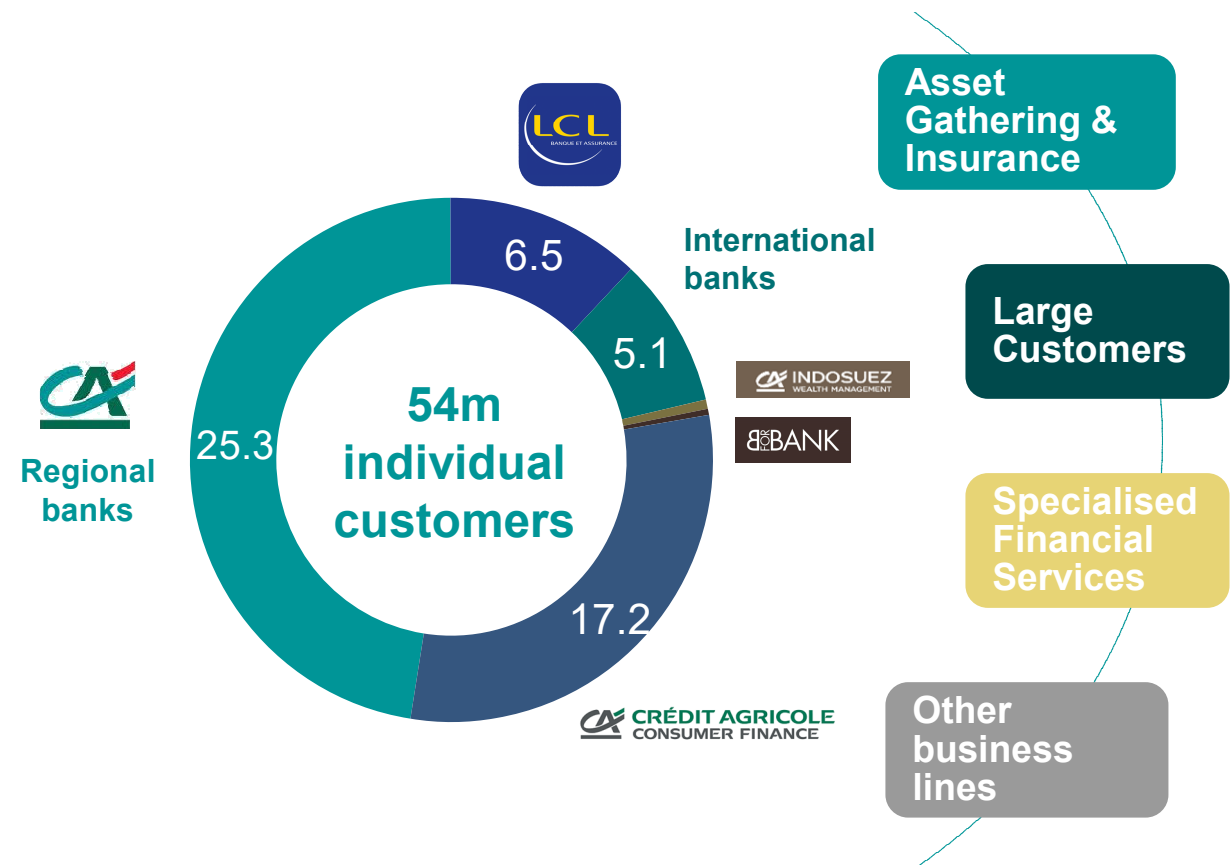
3. Proximity

Long-term presence in each region

A MAJORITY SHAREHOLDER



BUSINESS LINES AT THE SERVICE OF ALL GROUP CUSTOMERS



2023 figures



EFFICIENT AND FLEXIBLE GROUP STRUCTURE, OPTIMIZED CASA TARGET

Crédit Agricole Group

Capital protection

- Mutualist Regional banks
- Close to 80% **retained earnings**
- Structurally **very low cost of capital**

Phased-in CET1

17.2%

MTP target > 17%

Distance to SREP

Best capital position among G-SIBs in Europe
Distance to SREP⁽¹⁾ – Q4 2024



Crédit Agricole Group — 740bp

GSIB 1 — 560bp
GSIB 2 — 380bp
GSIB 3 — 380bp
GSIB 4 — 370bp
GSIB 5 — 310bp
GSIB 6 — 310bp
GSIB 7 — 270bp
GSIB 8 — 260bp
GSIB 9 — 260bp
GSIB 10 — 160bp

Crédit Agricole S.A.
300bp

Crédit Agricole S.A.

Optimised financial structure

- **Group support:** fluid capital circulation, solidarity mechanism between the CA network
- Strength recognised by **rating agencies**

Phased-in CET1

11.7%

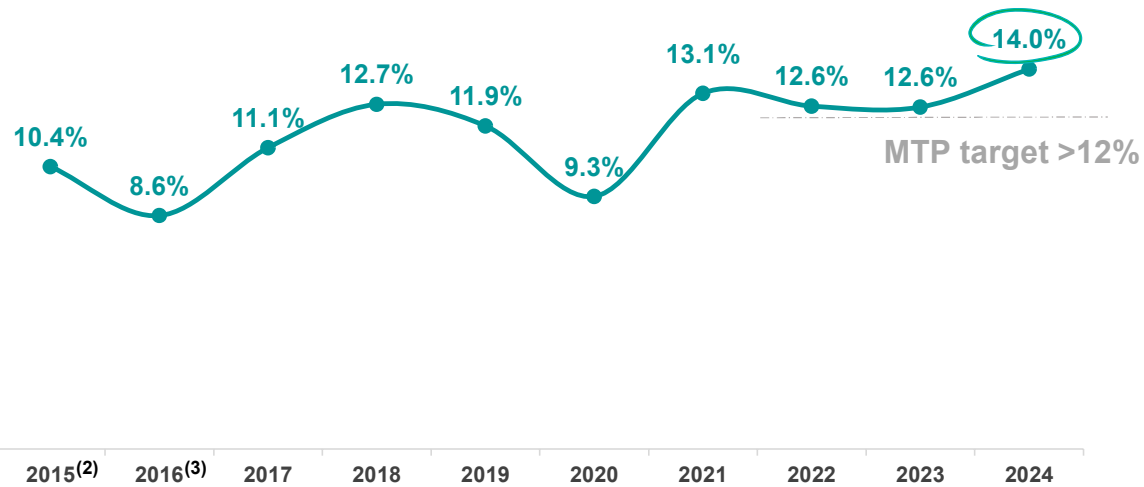
MTP target ~11%

Ratings

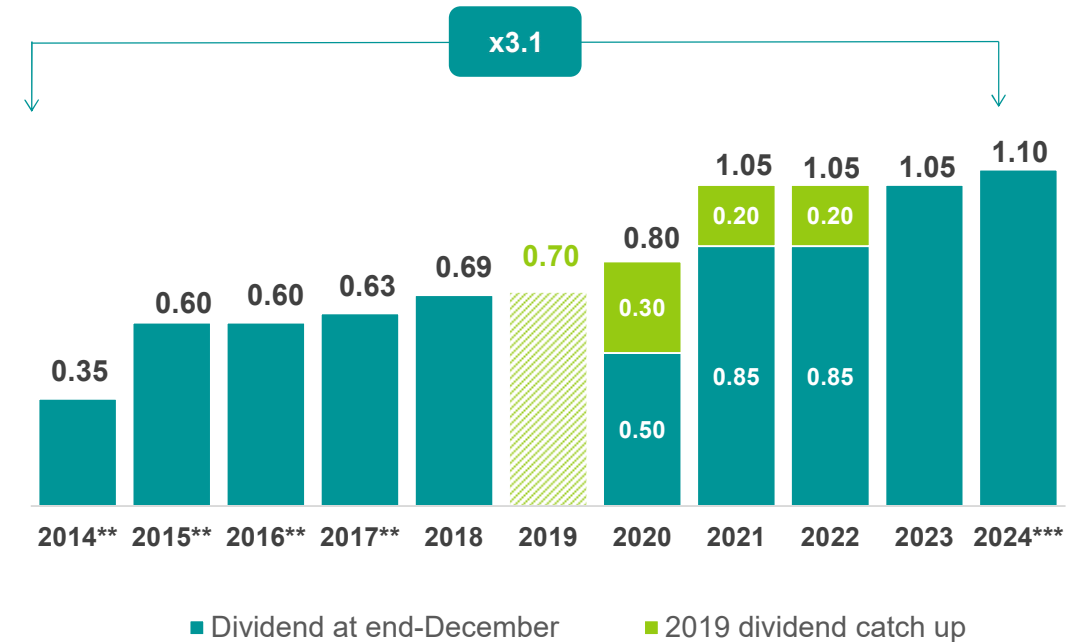
	Issuer/LT senior preferred debt	Last review date	Rating decision
S&P Global Ratings	A+	01/10/2024	Stable outlook
Moody's	A1	17/12/2024	Stable outlook
Fitch Ratings	A+/AA-	18/12/2024	Stable outlook
DBRS	AA (low)	06/09/2024	Stable outlook

(1) Based on public data for the 11 European G-SIBs (CAG, Barclays, BNPP, BPCE, Deutsche Bank, HSBC, ING, Santander, Société Générale, Standard Chartered and UBS) and CASA.
Distance to SREP or requirement in CET1 equivalent, rounded to the nearest 10.

HIGH AND STABLE RETURN, OPTIMIZED YIELD



ROTE: 14% in 2024



50% Pay-out

- (1) Underlying ROTE calculated on the basis of underlying net income Group share
- (2) Before "Operation Eureka" Group simplification
- (3) First year after "Operation Eureka" Group simplification

**excl. 10% loyalty dividend

*** subject to approval by the 2025 General Meeting

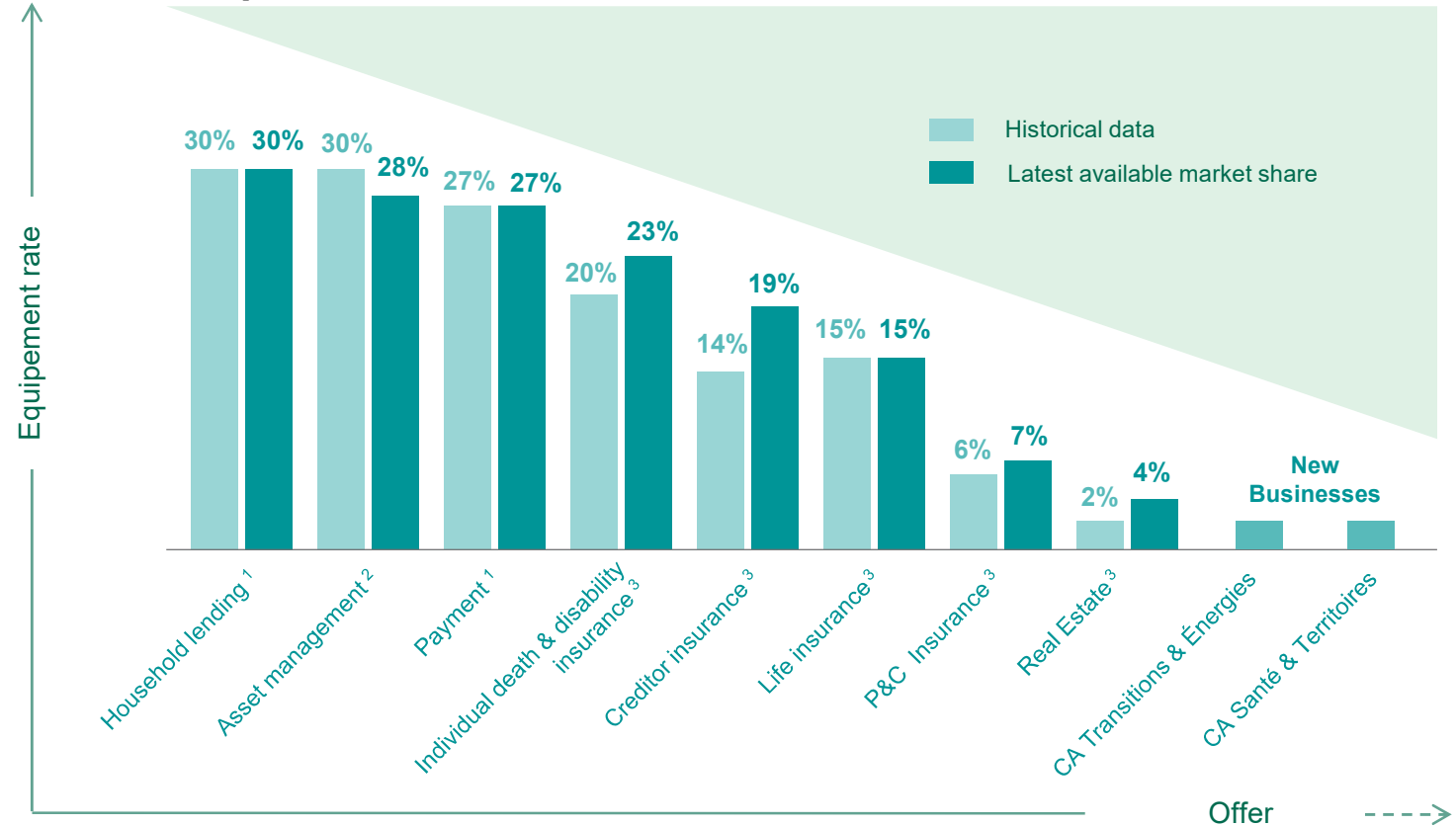
KEY SUCCESS FACTORS OF CRÉDIT AGRICOLE S.A.

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A GROWTH STORY SUPPORTED BY ITS ORGANIC DEVELOPMENT...







Constantly renewed potential for organic growth, driven by customer acquisition, customer equipment and the development of offers



1. Market shares 2017 and 2024: household loan market share Regional Banks and LCL (sources: BdF and internal); payment (in number of transactions, sources: BdF and internal)
2. Market shares 2018 and 2024: French domiciled funds sold in France (all customer segments) - Europerformance
3. Market shares 2017 and 2023: insurance (L'Argus de l'assurance and France Assureurs) and property services
4. Annual average since 2022 (gross customer capture)

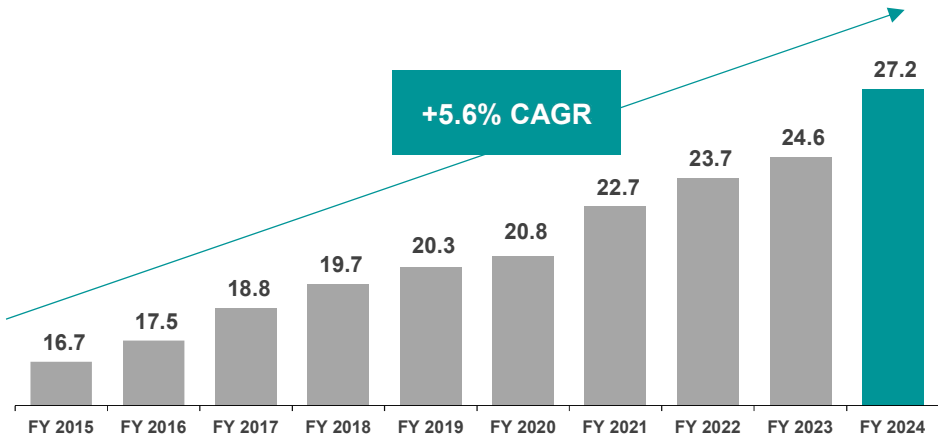


...ROUNDED OUT BY A SERIES OF SELF-FINANCED AND VALUE CREATING TRANSACTIONS

	Recent acquisitions	Recent partnerships and stakes acquired
Consolidation of business lines and strengthening expertise in France and in Europe	 RBC Investor Services European activities of RBC Investor Services  WEALTH DYNAMIX  sudeco PROPERTY MANAGEMENT  nexity PROPERTY MANAGEMENT  alpha  aixigo  Degroof Petercam  AERICA LEASING	 Uptevia CORPORATE TRUST  caceis INVESTOR SERVICES Purchase of the minority interests of Santander
Extension of retail networks via partnerships		 BANCO BPM  MOBILIZE FINANCIAL SERVICES  VictoryCapital
Shift for Mobility on the European scale	 HiFlow  CA AUTO BANK  ALD Automotive  LeasePlan <p>In six European countries</p>	 STELLANTIS  广汽商贸 GAC BUSINESS  opteven  FATEC ACT ON MOBILITY  WATSA by Michelin
Support for societal transitions	 Selfee DE L'ÉNERGIE À REVENDRE  Office Santé  medicalib  medys  cettifamille	 R3
Digitalisation and Innovation	 worklife	 WORLDLINE  CAWL solution de paiement

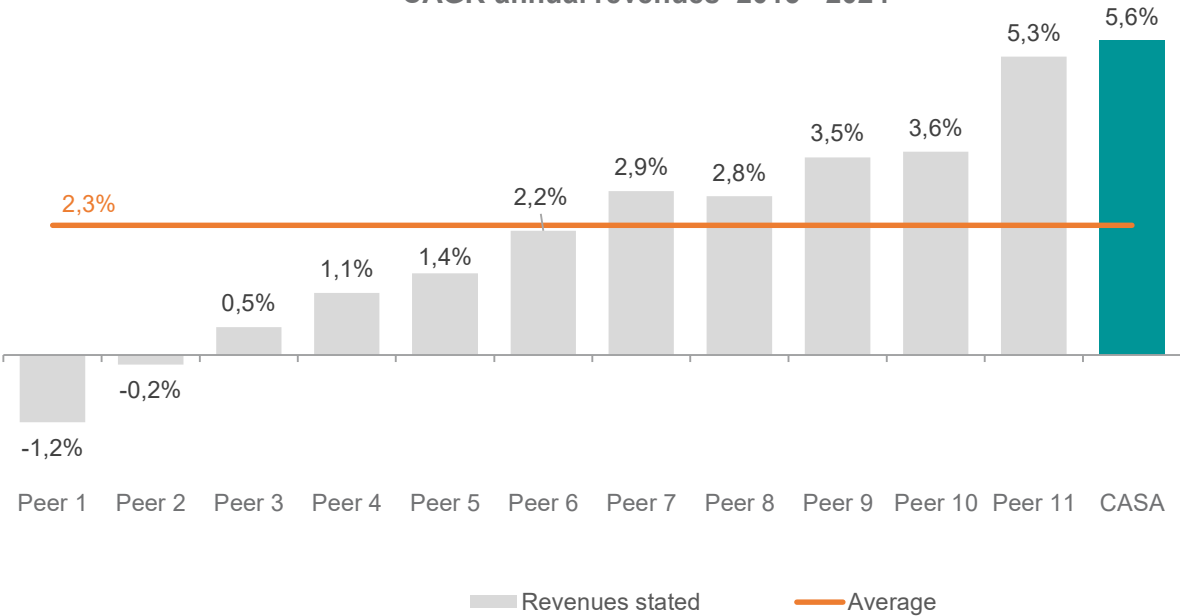
A BALANCED AND DIVERSIFIED MODEL, RESILIENT TO CHANGES IN THE ECONOMIC ENVIRONMENT

Steady increase of revenues since 2015 (in €m)



Underlying revenues - From 2015 to 2022 under IFRS4; 2023 under IFRS17

CAGR annual revenues 2015 - 2024

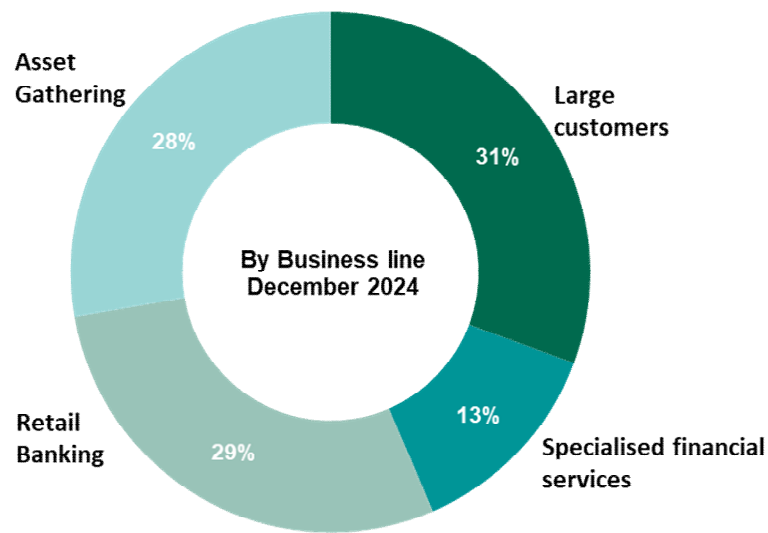


(1) Based on public data for the 12 Major European Banks (CAG, Barclays, BNPP, BPCE, Deutsche Bank, HSBC, ING, Santander, Société Générale, Standard Chartered, UBS and UniCredit) and CASA. Figures as of 31/12/24 for the others.



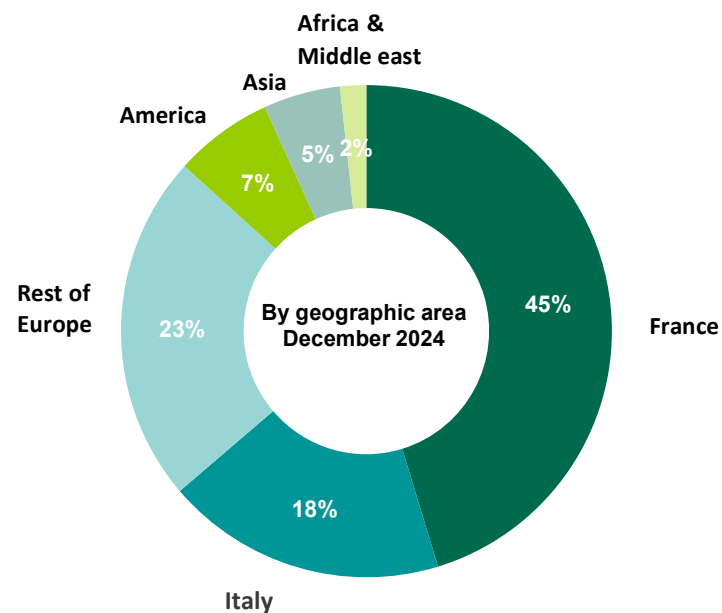
A BALANCED AND DIVERSIFIED MODEL, RESILIENT TO CHANGES IN THE ECONOMIC ENVIRONMENT

Balanced and growing revenues
in all business lines



Underlying revenues 2024

Solid footprint in Europe,
growing stronger outside of France



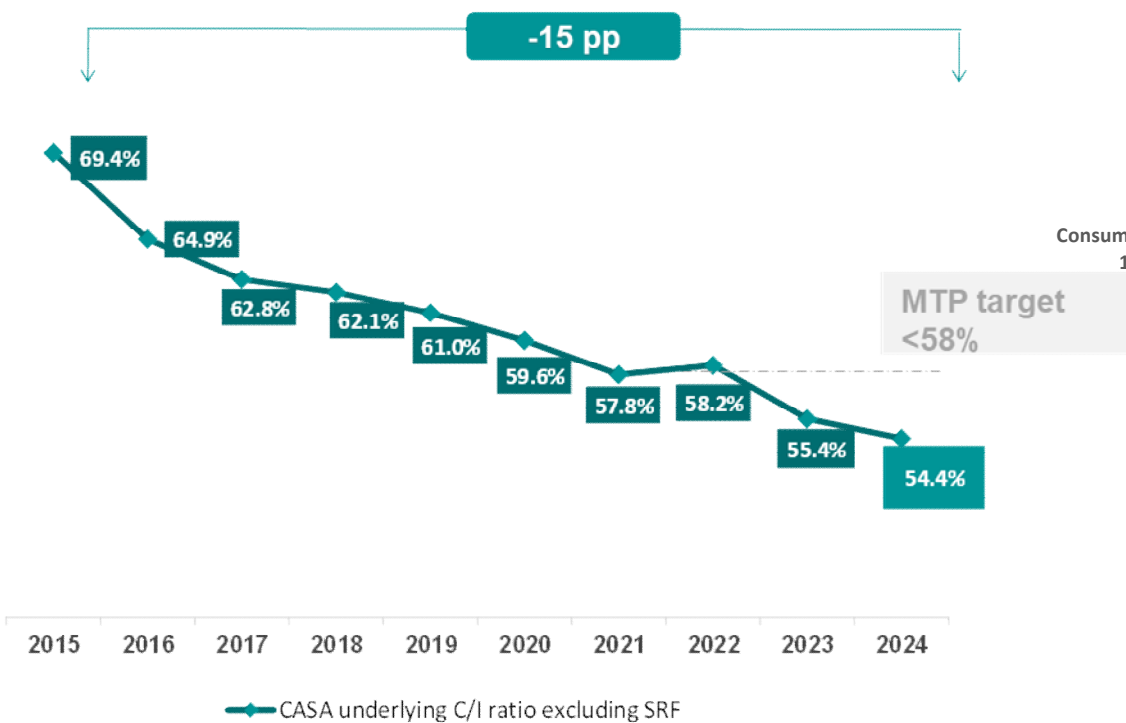
Underlying revenues 2024



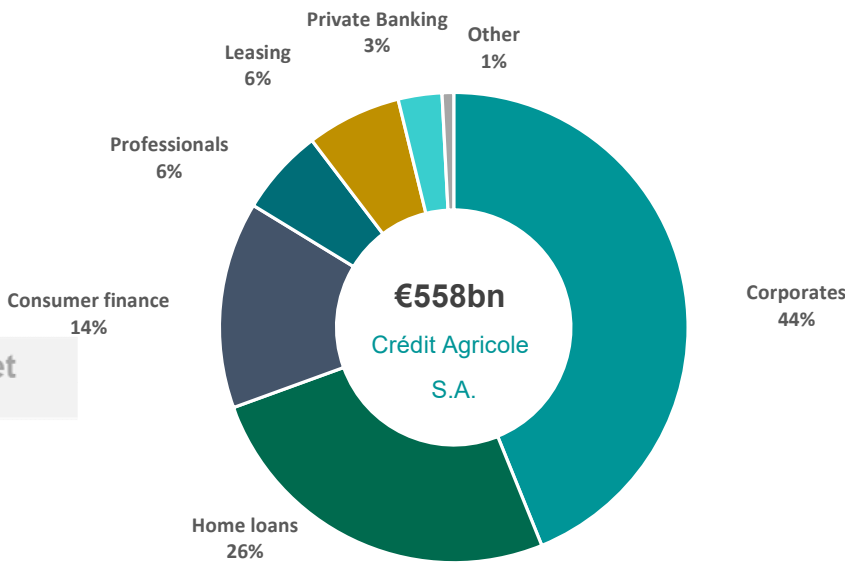
OPERATIONAL EFFICIENCY AND HIGH ASSET QUALITY

Cost / income ratio compared to peers

Low C/I ratio thanks to a decentralized model



Diversified loan portfolio



Gross customer loans outstanding excl. credit institutions – Q4 2024

CoR / outstandings

34 bp

Low non-performing loans ratio

2.3%

High coverage ratio

74.1%

Increase in loan loss reserves

€9.6bn.

End of December 2024 figures



SUPPORTING TRANSITIONS OVER THE LONG TERM

**ENABLING A NEW PROSPERITY MODEL THAT BRINGS PROGRESS
FOR ONE AND ALL TO COPE WITH MAJOR SOCIETAL AND ENVIRONMENTAL CHALLENGES**

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CONTINUED SUPPORT OF TRANSITION

A transition plan based on three complementary and well-structured priorities:

1

Accelerating the development of **renewable** and low-carbon energy by focusing our financings on renewable and low-carbon energy projects

2

As a universal bank, **supporting energy transition for all**: the equipment of all corporates and households

3

Structuring our **exit trajectory** from the financing of carbon-based energy

Low-carbon energy⁽¹⁾ financing

€26.3bn

31/12/2024

+141%
2024/2020

Investments in low-carbon energy⁽²⁾

€6bn

31/12/2024

+166%
2024/2020

Installed renewable energy capacity (CAA)

14 GW

31/12/2024

2025 target
14 GW

Green loans ⁽³⁾

€21.7bn

31/12/2024

+75%
2024/2022

Electric or hybrid vehicle share

37%

Among new vehicles financed in 2024
2025 target: 50% (CAPFM)

Oil & gas

-70%

Financed emissions

2030 target
-75% ⁽⁴⁾

Power

-29%

Intensity of financed emissions

2030 target
-58% ⁽⁴⁾

Automotive

-21%

Intensity of financed emissions

2030 target
-50% ⁽⁴⁾

1. Low-carbon energy outstandings made up of renewable energy produced by the clients of all Crédit Agricole Group entities, including nuclear energy outstandings for Crédit Agricole CIB.

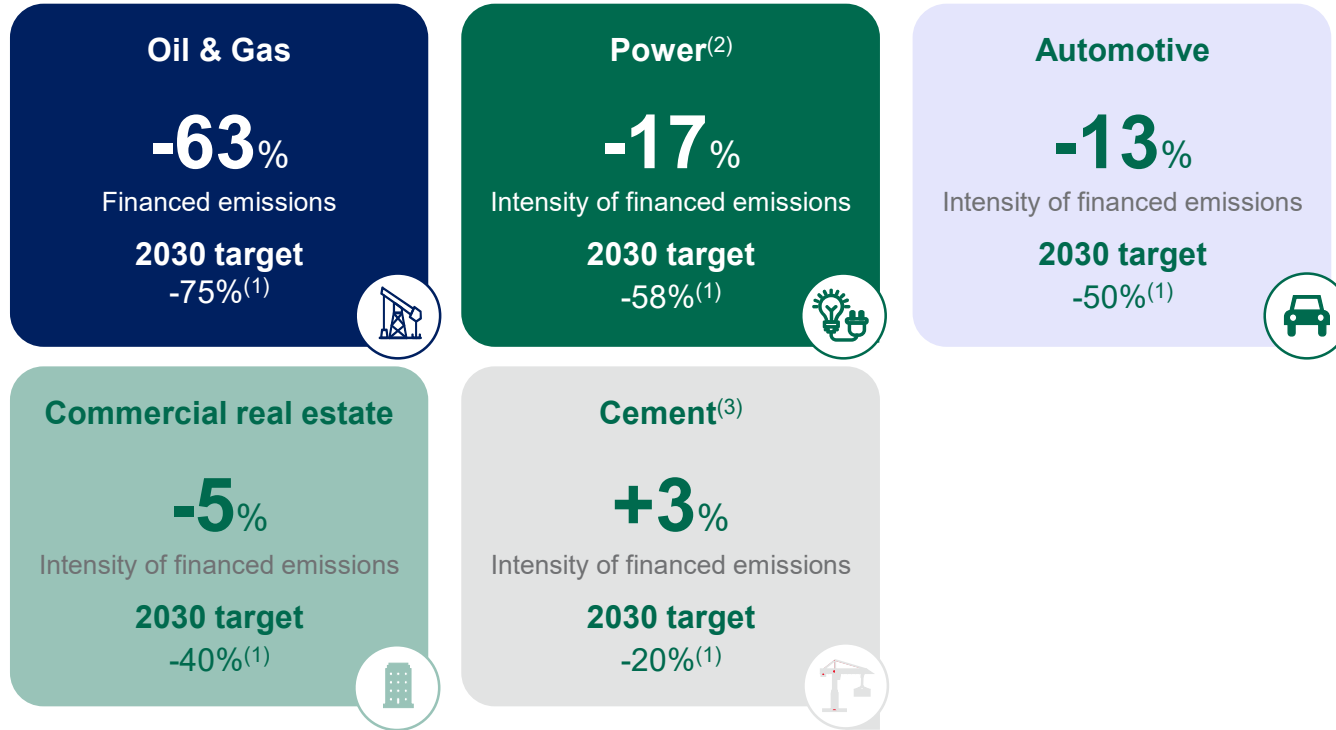
2. Portfolios of CAA (listed securities, listed securities under mandate, and unlisted securities) and of Amundi Transition Énergétique

3. Crédit Agricole CIB green asset portfolio, in line with the eligibility criteria of the Group Green Bond Framework published in November 2023.

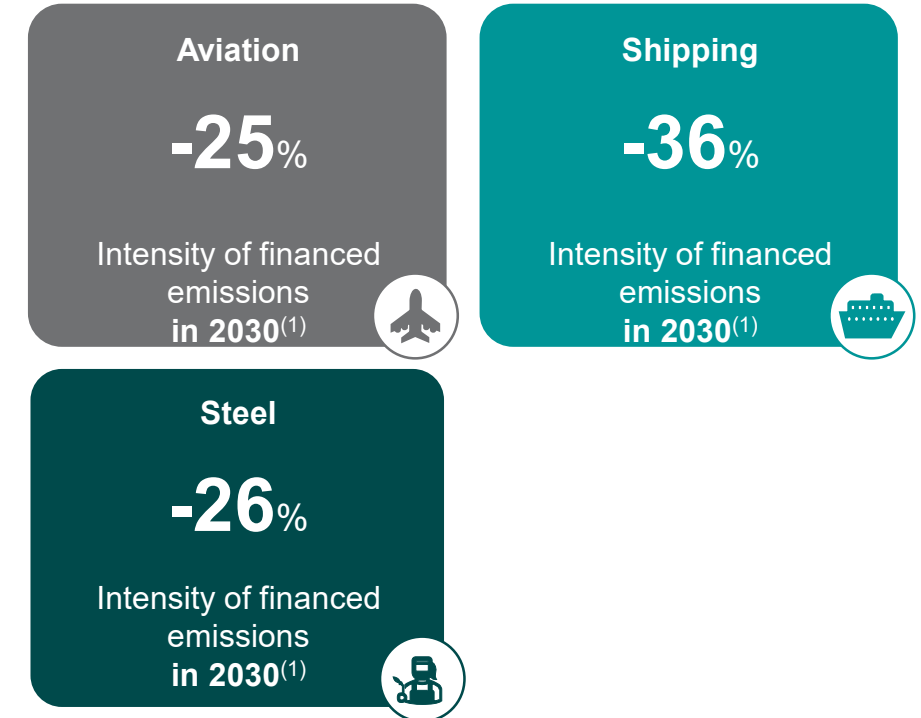
4. Reference year: 2020 – Scope of Power sector: Crédit Agricole CIB and Unifergie (Crédit Agricole Transitions & Énergies).

NET ZERO TRAJECTORIES IN LINE AT END-2023 WITH 2030 TARGETS

Trajectories announced in 2022



New commitments made in 2023



Exposure to hydrocarbon extraction



1. Reference year 2020, except Aviation, reference year 2019; initial Oil & Gas commitment of -30% by 2030 announced in 2022.
2. Scope: Crédit Agricole CIB and Unifergie (Crédit Agricole Transitions & Energies).
3. For this small portfolio (<10 customers), the end of relationship with some relatively less carbon intensive customers led to an automatic increase in the intensity of the portfolio which does not reflect the reality of either the sector or our efforts.
4. Direct exposure to project financing of hydrocarbon extraction (gross exposure excl. export credit cover).

NON-FINANCIAL RATINGS

	Moody's Analytics	ISS ESG	MSCI	Sustainalytics ¹	CDP Climat
Crédit Agricole S.A.	71	C+	AA	20.1 > 0	A-
BNP Paribas	73	C+	AA	20.7 > 0	A
Société Générale	72	C+	AA	18.9 > 0	B
Banco Santander	65	C+	AA	17.1 > 0	A-
UniCredit	65	C	AA	12.5 > 0	B
B.F. Crédit Mutuel	64	C	AA	21.5 > 0	
Barclays plc	62	C	AA	21.7 > 0	B
BPCE S.A.	61	C	AA	21 > 0	B
ING Group	54	C+	AA	14.5 > 0	C
Deutsche Bank	54	C+	AA	24.8 > 0	B
UBS Group	53	C	AA	26.8 > 0	A-
Standard Chartered	50	C	AA	25 > 0	A-
HSBC Holdings	48	C	AA	24.2 > 0	A-

1. ESG risk score on an inverted scale (100-0): the lower the score, the better the ESG risk